



## Board approves initiatives and action plans

*Region 7, new youth club approved for member bylaws review*

By Bill Beerman, PSIA-E President

Three very full and productive days of Executive Committee and Board meetings this past June in Saratoga Springs, N.Y. yielded some exciting results for members. With an assist from our Executive Director, Michael Mendrick, I have compiled a list of the key initiatives, proposals and action plans that were approved during those meetings. I thought you'd appreciate getting some insight on how your elected officials and committee representatives are carrying the flag on your behalf. What follows, then, is a summary of results from the June 20 – 22 meetings.

Approved proposals, policy & procedures:

- Approval for the scheduling of a spring membership trip in 2004 to the Banff/Lake Louise region of the Canadian Rockies. We received great feedback on the trip this past April to Whistler, so the Board felt we should offer such an optional trip again as a great way to wrap up the season. Look for the first ad with trip details later in this issue.

- The PSIA-E Secretary (currently Peter Lucatuorto) was designated as the chairperson of the annual EF Scholarship Review Committee. Pete will do a great job with this (see his article later in this issue), and the designation of this responsibility will give this officer position another important duty.

- In a related motion, the Board approved that the **deadline for scholarship applications be extended** as determined by the Scholarship Review Committee, in order to allow more members to apply for this expanding pool of funds. See the article on page 32 for details.

- In a move to **demonstrate a commitment to all of our Eastern Demo Teams** for their training, the escrow of \$10,000 for 2004 national team tryouts was allocated as follows: 60% alpine, 30% snowboard, 10% Nordic. There is no adaptive team tryout in 2004. In a related motion, the Board approved that adaptive be included in the escrow formula when they have a national team tryout.

### *Board approves volunteer leadership appointments*

At the June 2003 Board of Directors meeting in Saratoga Springs, N.Y., the following appointments and elections were ratified:

- **Marty Harrison** was welcomed as the newly elected **Region 2 Director**.
- **Rich Weiss** was appointed as **Region II Representative**.
- **Ray Allard** was reappointed as the **PSIA-E rep** on the PSIA national Board of Directors for a new three-year term, beginning in June 2003.
- **Einar Aas** was reappointed to another one-year term as **SSM Committee chairperson**, beginning in June 2003.
- **Peter Howard** was reappointed to another one-year term as the **Alpine Education & Certification Chairperson**.
- **Joan Heaton** was reappointed to another one-year term as the **Area Rep Program Coordinator**.
- **Sherm White** was acknowledged as the newly elected **Region 2 representative** on the **Snowsports School Management Committee**, to serve a three-year term beginning in June 2003.
- **Ron Dean** was appointed as the **Region 2 representative to the Alpine Education & Certification Committee**, to serve a three-year term beginning in June 2003.
- The Board appointed a **Youth Club Implementation Task Force** with **chairperson, Marty Harrison**; and members – Alison Clayton, Bill Hetrick, Kim Seevers, Michael Mendrick. ♦♦

- To assure future funding for all Eastern Demo Teams, beginning with the escrows for the 2008 national team tryouts, the Board designated the amount of \$3,000 per year to be escrowed from association accounts, with a ratio of 60% alpine, 30% snowboard and 10% Nordic until further revision.

- One of the most dynamic moves of the meeting was the **approval of a new Region 7**, which will include members in all states south of Pennsylvania and New Jersey (those two states will remain as Region 4). This proposal was reviewed for more than a year and comprehensively researched by a task force led by Immediate Past President Bill Hetrick. For more details, see the article on proposed bylaws revisions on page 38 of this issue.

- Another innovative proposal that won support, after considerable research and discussion, was the **creation of a PSIA-E/AASI**

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## EDITOR'S DESK

Bill Hetrick,  
Editor

### Life's "Noise"

We're advised to "not sweat the small stuff". We're told that "life is 10% what happens and 90% how we react to it". Actually, I believe that to be true. However, life in today's world has become so complex that it's difficult to maintain a levelheaded interaction with all of the "noise" that we face day in and day out.

The "noise" I'm referring to is the constant bombardment of talking heads that we encounter almost unabated minute by minute. How many times have you found yourself fixated to "Headline News", or "Court TV", or other similar programming? It can happen easily, because we humans seem to be fascinated by sensational news. This is not to say that these channels do not provide value. Certainly, without their availability, along with our newspapers, newsmagazines, and similar publications, we would not be able to keep up with what's going on in the world. After all, we don't want to live in our own world of ignorant bliss, do we?

However, the difficulty is that all of these various media amount to the creation of a considerable amount of emotional "noise" in our lives. Add to this the fact that most all of the "noise" is of some type of a negative, sensational, and often horrendous nature, and we find our lives consumed by negative "noise".

It seems that the current nature of media coverage began in the 1960s following the assassination of President Kennedy, and was further developed and emboldened by the public's insatiable appetite for journalistic coverage of the Watergate scandal in the '70s. Especially following Watergate, the public clamored for minute-by-minute coverage of all types of what is considered to be public-property news, and demanded that their appetite for sensationalism be satisfied on a regular basis. It seems that from the 1970s to the present time this has only intensified.

What this has the potential to do in our lives, if not controlled, is create anxiety and constant fear about what is going to happen next. It creates its own legitimacy for the very process that creates all of the "noise". Our appetite for the "noise" only increases. It's reminiscent of, "Can I supersize that for you?"

An example of this is news about the weather. Think back to the earlier days in your life. The weather forecasts would be a small

one inch by one column statement, probably up at a corner of the front page or down in a corner of the back page. Or, we picked it up at the end of a radio newscast. Even when we began to have weather "shows" on television, they were brief and to the point. And, they were represented for what they were, which was weather reporting, not weather forecasting. Now, with the professional TV weather channels we manage to have minute-by-minute coverage of not only upcoming weather - which is fine, and is sometimes helpful - but also sensational coverage of tragic events that happened decades ago. Doesn't it seem like "the weather" has become far too much of a controlling factor in the lives of most people? And, that the rehash of past weather catastrophes can be just another piece of the sensational "noise"? Certainly, it's important to know when extreme weather may be currently approaching. However, sensible people are able to prepare for that in a sensible way. It seems like there is often a frenzy over what is predicted to happen with the weather, and it actually - if allowed - controls the lives of many people to the point of distraction and ineffectiveness.

What's this all about? Well, it seems that all of this "noise" can become a major deterrent to our ability to think rationally, to conduct our lives in an effective and satisfying manner, to prepare in a productive and positive way to meet our responsibilities, and, generally, to live our lives in a peaceful, calm and meaningful way. Not only can this "noise" become a deterrent to productive living, but it has become not unlike fast food which, if we allow (yes, we do have control of this), can become a requirement in our lives. Heaven help us!

I have a thought I developed some time ago that I think may sum up this hysteria that we seem to find in our society today: "When we expect the worst, we'll never be disappointed." Sadly, this may actually sum up the comfort zone that our society has created for itself. A way to survive! By expecting the worst, nothing that we encounter in the future will shock us. We protect ourselves with this cloak of dreaded expectation. How sad!

As we prepare for another wonderful winter season, and put our expectations in place for our wonderful sliding activities, think about the "noise" in your life. How do we shed the burden of that constant interference? Here's an analogy that might help: What happens when we have "noise" on our TV set in the form of poor reception or a complete interruption of service, resulting in a snow-covered screen and nothing but raspy noise? What do we do when tuning to a radio station and finding that it's noisy, and not coming in clearly? Surely, we don't just sit there and watch

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Bill Hetrick, Editor

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**"Youth Club" for 10-to-15-year-olds.** This effort was also spearheaded by Bill Hetrick and was viewed by the Board as a proactive effort to encourage young people to get involved in snowsports, be introduced to snowsports teaching, and build their interest in PSIA-E and AASI so they are "ready to go" as regular members upon turning sixteen. A task force was set up (chaired by Marty Harrison, Region 2 Director) to establish implementation details and timetables and will report back to the Board at our October meeting. For more details, see the article on proposed bylaws revisions on page 38 of this issue. More information will be available in the fall issue of *SnowPro* as well.

- In response to initiatives proposed by the Snowsports School Management Committee (chaired by Einar Aas), **the Board approved the establishment of a task force to research the potential impact, challenges and (or) benefits of allowing younger age (14 – 15) full members into PSIA-E.** I will be naming members to that task force this fall. This is not related to the youth club proposal, which is a "booster club" concept whose members will not be members of PSIA-E until they become of age (currently 16).

- The Board voted to **accept the AASI proposal to develop a freestyle accreditation program** with \$800.00 in budget support.

- In another move responsive to member feedback, the Board **approved a new program for accelerated full certification in one season**, to be called the **Early Admission** program. See Pete Howard's article in the "Zipper Line" section of this issue for more details.

In addition to the action taken on proposals and policy initiatives, the Board reviewed and approved several "action plans" submitted by various committees to help them develop new programs and tools for members.

### New Action Plans approved:

- The development of an **AASI Eastern Standards video** at a cost of up to \$1,000.00.

- An **Alpine Teen Initiative program**, an exciting new initiative to build membership growth by bringing in-house education to young ski and snowboard teachers. This was approved with \$1,000 in funding from PSIA-E and \$700 in funding from EF Terry Fund.

- An **Alpine DCL Outreach program**, as a membership initiative, to subsidize the provision of free one-day clinics for select schools that are not currently affiliated with PSIA-E. This was approved with \$2,100 in funding to pay DCLs for time and expenses.

- **Support of the Snowsports Growth Project** in 2003-04 in the amount of \$2,000 in EF funds, as a portion of the funds raised from the Pro Jam Silent Auction.

- A **new Nordic web-based study guide** project, with \$1,750 in funding.

Of the \$7,443 in available (budgeted) Opportunity Fund monies, \$5,850 was allocated, leaving a balance of \$1,593 for future consideration at the October 2003 BOD meeting.

The BOD also discussed and endorsed the proposed change of the national association to the American Snowsports Education Association, which would serve as the umbrella name for the organization. PSIA and AASI would remain, as would their respective shield and logo. No motion or vote taken at this time.

In financial matters, the Board approved an Eastern Division operating budget (not including the PSIA national dues pass-through) in the amount of \$1,500,874.00. This budget projects a positive fiscal year-end balance of \$404.00.

Last but certainly not least, **the Board offered a sincere thank you to Joan Heaton as she completed her years of service as the Education Committee Chairperson.** Fortunately, Joan will continue to serve as the coordinator of the growing Area Rep program, and we look forward to her continued contributions to that important effort.

As you can see, the Board addressed a full menu of ideas, proposals, initiatives and action plans, at all times keeping working toward finding a balance between what was fiscally feasible and what best served the needs of our members. More information on some of the recently approved initiatives is available throughout the pages of this issue of *SnowPro*. I encourage you to give us a call at (518) 452-6095 if you have questions or comments. ♦♦

or listen! We don't just sit and ask for more! Don't we turn the TV or radio off, or, at least, attempt to change to something else? If we have the power to do so, we may even adjust the antenna – the basic receiving system - and try to improve the signal.

It seems that we can take the same approach to all the "noise" in our daily lives by simply turning off the system, or adjusting the receiving system (yourself) to something else that is less consuming. A quick review of the newspaper each day and a visit to a quality news channel should be enough to keep up with the daily news. Why allow ourselves to be bombarded by things that are negative in our lives and which have the potential to detract from our productivity and the enjoyment of our lives? As we prepare for the upcoming season let's try to put the daily "noise" in our lives in proper perspective. Certainly, it's expected that we will be concerned about major news items. But, should we allow ourselves to be continually consumed by things over which we have no control?

We have the luxury of the pure blessing of being able to enjoy some of the most beautiful places on earth, and some of the most beautiful winter weather. It is a true privilege that has been given to us to be involved in skiing and riding. I cannot imagine a more beautiful and satisfying activity than that in which we're involved. The excitement, privacy and pure ecstasy that comes from being in the mountains in the winter and being able to experience the sensations of snowsports is an absolute privilege of which we have chosen to take advantage.

Let's not miss out on these wonderful sensations, and this wonderful privilege, because we allow ourselves to be consumed by all the "noise" in life. Maintain your focus and

your concentration by controlling and managing the "noise". Allow yourself to embrace only those stimuli that enhance your life experiences and pass these same stimuli on to your snowsports guests. Embrace only that which adds positively and constructively to your personal goals within your own value system.

Best wishes for a wonderful upcoming season. ♦♦



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## THE ZIPPER LINE

straight talk from the association

# Preview: 2003-04 Premier Alpine Events

By Kim Seevers  
PSIA-E Director of Education  
& Programs

As I write this, I've just returned from race camp at Mount Hood, where I spent the week with some fellow Educational Staff members working on our skiing. We ran gate after gate after gate under the watchful eye of coaches, Dave Gregory and Shawn Smith. We worked on tactics, we worked on technique, and we skied 'til we dropped every day. Then we broke down video of ourselves, got a focus for the next day and went out and did it all over again. What a way to spend your summer vacation! The results you get from a week at a summer race camp get you so pumped up you can't wait for the season to begin.

PSIA-E is partnering with Peak Performance Ski Camps to do a race camp next summer; look elsewhere in this issue for details! The task at hand though is to finish this article so I've got to get my head out of the clouds and focus on the upcoming season. We've put together a great schedule of events this year, the largest schedule ever (yep, even bigger than last season) and I'm looking forward to getting the year off the ground in early December. Hopefully, Mother Nature will cooperate with the same temperatures and snowfall she delivered last season.

### Snow Pro Jam and Master's Academy, Killington, VT December 8th-12th, 2003

We will return to Killington, VT, where the hospitality and exceptional terrain have proven to be a winning combination. Any veteran Pro Jammer can enlighten you about the "Pro Jam experience" and how it has evolved over the years; great snow years, not-so-good snow

years, great Pro Jam dances, power outages, the infamous Stratton bus rides and everything else the event involves. As a kickoff to the season, excitement is running wild, anticipation is building and for some, focus is hard to come by. Pro Jam/Master's Academy is an excellent way to lock in that focus. There are groups for those who want to gear up for the season, or for people who want to begin preparing for exams. Regardless of which type of group you choose, you can expect to have a great time. If you haven't attended the event before, here is a little of what you can expect. Pro Jam is the gathering spot for nearly 500 ski instructors, sponsors and guests from all over the East Coast. It's an opportunity for Registered, Level I, and Level II members to ski with course conductors from the Eastern Educational staff. Level III instructors ski in the Master's Academy with members of the National Alpine Demonstration Team. Skiing each day is followed by an après ski activity culminating in a dinner and dance on Thursday evening. We began a new tradition last year with a Silent Auction held during the banquet to benefit the Membership Scholarship Fund. The auction was a great success so you can look forward to another one this year. Registration for the Pro Jam and Master's Academy opens September 29th. Please see the special registration policy outlined in the Spring/Summer SnowPro on page 6. If you can't find your issue, feel free to give the office a call for more information on registration.

### Mini Academy, Killington, VT December 6th-7th, 2003

Can't arrange for five days away? The Mini Academy may be for you! If you're a Level III instructor and want to ski with a member of the National Demo Team, this is your opportunity. Prepare for the season, get some valuable feedback, and have some fun doing it, all on the weekend without missing any work! Attendance is limited by the number of team members available, so make your plans early.

**Some Killington Lodging options:** Please make lodging reservations early as many Killington properties fill quickly. Killington has offered members special rates on rooms and condos during the Pro Jam. Single and double rooms at the **Killington Grand Resort Hotel** begin at \$92/night (plus 9% VT state tax and 4% housekeeping gratuity). Condos range from \$138 - \$208+ +/night for one, two and three bedroom units. Killington lodging information is available by calling 1-800-282-9955. Be sure to tell them you are with PSIA and that you are attending the Pro Jam. **The Mountain Inn** (1-802-422-3595) has also generously offered PSIA members a special rate for both events. The

*continued next page*

## Professional Ski Instructors of America - Eastern Education Foundation and Professional Ski Instructors of America - Eastern

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*Nordic Coordinator*

Mickey Stone

*AASI Advisor*

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*Area Rep Program Coordinator*

Joan Heaton

weekend rate for Mini Academy is \$85 + + (per night/single/double occ.) and the rate for Pro Jam is \$65 + + (per night/single/double occ.).

### Snowsports School Management Seminar, Mount Snow, VT December 1st-3rd, 2003

The word on the street for the 03-04 season is "Nothing's changed!" Yes, believe it or not, nothing has changed. With the major changes made to the Alpine exam process and format two seasons ago, and all of the follow-up last year, this should allow directors and trainers to heave a sigh of relief. This doesn't mean however that the seminar will be boring. And it definitely doesn't mean that we haven't come up with some exciting new programs to tell you about. This is a great time to focus on all of the exciting evolution going on in our industry. As usual there will be a variety of timely indoor presentations, outdoor sessions, seminars to provide directors and trainers with the tools for dealing with management challenges, and the requisite roundtable or two. Our sponsors will be available with product information and demos. Complete details, lodging information, and a session schedule will be mailed to each director in early October. If your mountain employment does not begin until late fall, please be sure to look for the mailing at that time.

The keynote presentation will be given on Tuesday morning, December 2nd, 2003. Seminar participants are invited to ski at Mount Snow on Monday, December 1st, 2003.

### Southern Snowsports School Management Seminar, Snowshoe, WV Dec. 14th-16th, 2003

The Southern Snowsports School Management Seminar will be held at Snowshoe Mountain, West Virginia. The Southern Seminar attempts to replicate the northern event as closely as possible. The program begins on the evening of December 14th with a social hour and indoor presentation. Directors and trainers will move on-snow for the following two days. A special mailing will be sent to all directors in the southern portion of Region IV in early October. This mailing will be separate from the northern mailing and will detail the southern program, lodging arrangements, and registration procedures.

### Eastern Children's Academy, Mount Snow, VT December 15th-16th (Two day event) December 15th-17th (Three-day event; participants wishing to complete First Tracks must attend the three-day event.)

The Eastern Children's Academy will be hosted by Mount Snow, Vt. The theme for this year's event is "Making the Most of Your Moves" and will feature children's gear and equipment. The Academy is staffed by the Eastern Division's best children's educators and strives to deliver the most up to date information on teaching kids. It's also an absolute blast and a boost for any children's instructor! ♦♦

## All New: Freeride and Backcountry Accreditation Programs!

*By Kim Seevers, PSIA-E Director  
of Education & Programs*

Two new and very diverse accreditation programs have been added to the agenda for the 2003-2004 season. The first is a **Backcountry Accreditation** and the other is a **Freeride Accreditation**.

Nordic Coordinator Mickey Stone has developed the **Backcountry Accreditation**, a program that the entire country is looking at as new and innovative. This course is open any member on Nordic downhill, alpine or snowboard equipment; anyone who wants to learn how to be safe and have fun in the backcountry. The Accreditation includes two one-day indoor courses (Orientation and Planning & Equipment) and two on-snow courses, Collecting Data and Putting It All Together. Participants in the Backcountry Accreditation courses will explore such diverse and relevant topics as reading terrain and snowpack, transceiver usage, route selection, analyzing and testing snowpack, and small party rescue situations. With the popularity of off-piste skiing exploding even at Eastern areas, this program promises to be a popular choice for members this season so get in on the bottom floor. Be informed and aware before you venture out of bounds. It is highly recommended that you take the courses in the order they are offered if you are not an experienced backcountry skier or rider. Please see the Master Teacher schedule for event dates and location information.

Now slide to the extreme opposite end of the spectrum to check out the other new program, the **Freeride Accreditation**. For this one, you need to leave the peace and tranquility of the backcountry, grab the twin tips and head for the chaos of the terrain park and halfpipe.

The goal of the Freeride Accreditation is to explore basic tricks in the park and pipe and to help identify safety and instructional concerns for participants when they work as teachers and coaches in terrain parks. The accreditation is divided into three skill levels. Course One covers Basic Skills and Safety, the second course is Intermediate New School and the final course is called Coaching Advanced Freeriders. Participants must attend the courses in the order they are offered as it is imperative that coaches develop the foundation of skills and understanding of information given in each successive course before moving on. The timing of the introduction of this program is very exciting for PSIA-Eastern as we are one of the first divisions in the country to offer a complete program in this area.

We've been really fortunate to have Jason Levinthal and Mick Nick contributing to the development of these courses. Both of these guys are actively involved in the freeride community. Jason is the founder and President of Line Skis, a progressive skiing and snowboarding company. Jason helped conceive the initial set-up and outline of the course. Mike is a Winter X-Games gold medalist, freeride legend, and owner of a new technical, casual wear clothing company for riders called Siver Cartel. Mike has been instrumental in relating his vast experience both competing and coaching youngsters and athletes at camps worldwide to the development of the content for the courses. We are really privileged to have the help of these two athletes in the growth of this program. With so many kids in the parks, it's imperative that PSIA-E helps develop a core of instructors and coaches to teach skills and tricks safely and with consistency. Again, please see the Alpine event schedule for course dates and location information. ♦♦

## Hey Women: Come Rip It Up!

*By Kim Seevers  
PSIA-E Director of Education &  
Programs*

Ladies, are you looking for a clinic where you can ski with other women and enjoy the special camaraderie unique to an all-female group? We're really excited to announce two new **Women Only** events for 2003-2004 and hope you'll take a moment to check out the course descriptions. One of them just might catch your eye! Take a look at the

*continued next page*

## the zipper line, continued

all new *Advanced Women's Clinic* to be held at Sugarbush, VT in January. This course is designed for advanced female skiers looking for some coaching on the steepest terrain, in gates, in trees, in the bumps; in all conditions. If your attitude is "Bring it on," this clinic is for you.

We're pleased to announce that Mermer Blakeslee and Jessie McAleer will headline a group of the best female coaches the east has to offer for the event. As a past National Demonstration Team member, an active Eastern Examiner and the author of the popular book *In The Yikes Zone*, Mermer needs no introduction to PSIA members. Mermer has been a course conductor at numerous Women's Seminars over the years and we always look forward to skiing with her. We're really excited and fortunate to have Jessie McAleer joining us for the clinic as a new coach. Jessie has been an amateur and pro racer for over 30 years where she was a ranked junior and collegiate racer. She raced professionally for five years and had several podium finishes including a victory. Most recently, Jessie won

the New England Master's title, dominating the field, both women AND men! Jessie is a personal trainer and Pilates instructor in her "other" life, and will add another dimension

course conductors we can gather. The clinicians work to put together a great educational event and to deliver a fun skiing format on snow as well. Take this opportunity to improve your skiing in a low pressure, totally user-friendly environment. This has always been a great social event, a chance to rekindle old skiing friendships, make new ones, and have an awesome time doing it. Join us at Okemo for the Women's Seminar in March.

Is there a certification exam in your plans for this season or next? Have you been talking about trying an exam for years, but never quite had the nerve to sign up for the exam prereq? There will be two Women Only Exam Prep events held for both the Level II and III exams. Take this chance to practice skiing or teaching with other women who share the same goals and vision as you. An excellent opportunity to get in some time improving your skiing for the Part I exam or squaring away your understanding of the modules for the Part 2 exam. ♦♦

Here are the dates for all of the Women Only events. Come join us!

Advanced Women's Clinic	1/12-14:	Sugarbush, VT
Women's Seminar	3/1-3:	Okemo, VT
Teaching Women	1/22-23:	Jiminy, MA
	3/15-16:	Bromley, VT
Women Only Exam Prep: Level II/III	1/8-9:	Belleayre, NY
	2/9-10:	Killington, VT
Women Only Workshop Clinics	2/2-3:	Ski Sundown, CT
	2/4-5:	Camelback, PA
	2/5-6:	Cranmore, NH

to the clinic with information on training and fitness. Jessie has a really engaging personality that will fit right in with this group! If you're ready to ski 'til you drop, Sugarbush is the place to be and the Advanced Women's Clinic is for you.

The three-day Women's Seminar will return to Okemo, VT. after a two year hiatus. The seminar features premier indoor lectures, on-snow skiing, a fine dinner, and the best female

# New Fall and Summer Alpine Ski Camps Offered

By Kim Seevers, PSIA-E Director of Education & Programs

PSIA-E is pleased to work together with Peak Performance Ski Camps to offer Eastern Division members two great opportunities to train year round. Jump-start your season by attending the Fall Alpine Ski Camp at Copper Mountain, CO November 15th – 22th, 2003. Or, if you're like a lot of skiers, you get a bit of an itch around the end of July. Why not scratch that itch with a trip to the Peak Performance Summer Ski Camp and a week of race training August 1st – 8th, 2004? Peak Performance Ski Camps are directed by Dave Gregory, who is the program director and head coach of the Mount Washington Valley Ski Team and is a former head coach of the Dartmouth Women's Ski Team. Dave is PSIA and USSCA certified. Each program will be staffed by a combination of PSIA-Eastern Educational Staff members and additional USSCA coaches.

Participants in the fall camp at Copper Mountain, CO will be treated to early season training not generally available in the East. Take this opportunity to dial in new equipment, get your ski legs under you, and get some great coaching for the upcoming season. You'll get a lot of free skiing and have the chance to really work out the summer kinks. Participants are lodged at the Village at Copper, luxurious accommodations just a short walk away from the lifts. What a great way to start the season! Camp participants also make free skiing trips to Vail during the week. For those so inclined, there is gate training available with the emphasis on GS instruction.

### Dates & Tuition

Arrival on November 15th, departure on November 22nd, 2003	
Full Tuition .....	\$1295*
Tuition reduction if full payment is received before	
October 10st, 2003 .....	\$1195
Deposit (due October 10st, 2003).....	\$ 275
All balances due by November 1st, 2003	

To send in a deposit or payment, fill out a regular PSIA-E event application and send or fax it to the Eastern office with your deposit or payment. The event is #800 Fall Camp @ Copper Mountain. After your initial confirmation, all contact and information will come from Peak Performance Ski Camps.

\* Tuition includes seven nights of lodging, six days of lift tickets, and top-notch instruction from PSIA and USSA coaches. Tuition does not include transportation to and from Denver, CO. Participants will also need to make reservations with the Resort Express shuttle or rent a car to get back and forth to Copper. Camp tuition is available without lodging at \$900. If full payment is received before October 10th, payment is \$800 w/o lodging.

Additional information will also be available on the psia-e.org website and at [www.peakperformancecamp.com](http://www.peakperformancecamp.com) soon.

### Participation is limited, so be sure to get your application in early!

If you want to get your season started even earlier, consider a week race training on the sunny slopes of a glacier in August. Summer ski camp is an excellent opportunity to really work on your skiing skills without any distractions, with the exception of the beautiful scenery and nice weather. Whether you're an accomplished racer or a relative newcomer looking to improve your technical skills, Peak Performance Summer Ski Camp is an exciting opportunity for PSIA-E members. Quality coaches will work with you individually, developing your tactical and technical skills. You'll be videotaped each day and coaches will review the tapes each night to give you consistent and dependable feedback to use for the following day. Skiing is followed by off-snow activities each day. Participants also receive instruction in dry land training techniques, weight training, and ski tuning. For more information on summer camp, check out the article in the Fall SnowPro newsletter. Information will also be available on the psia-e.org website and at [www.peakperformancecamp.com](http://www.peakperformancecamp.com) soon. ♦♦

# "Early Admissions" program approved by PSIA-E Board

*Will create an accelerated path to Level III certification in one season*

By Peter Howard, Chairperson, Alpine Education & Certification Committee

At their June meeting, the Board of Directors approved a pilot program which allows exceptional members and non-members to accelerate the certification process. As a result, PSIA-E is pleased to announce the Early Admissions Program. This program is a result of member feedback and was developed through the combined efforts and creative loop of the Area Rep program, the Alpine Education & Certification Committee and the Alpine Steering Committee.

Most experienced ski teachers would agree that it takes three seasons or more on average to gain the experience necessary for Level II certification, and four seasons or more for Level III certification. The members of the Alpine Education & Certification Committee and the Alpine Steering Committee therefore designed an education certification pathway that strikes a nice balance between supportive educational prerequisites and step by step certification exams for members who wish to pursue certification. For most members, the pace of the exam process implemented in 2001-2002 nurtures professional growth and has improved success rates at exams. However, feedback provided through the Area Rep program indicated that there are a few exceptional individuals who may be held back or dissuaded from joining PSIA-E because of the time requirements of the four-season certification path.

For these individuals, we created a pilot program called Early Admissions. This pathway is for individuals who are or have been a national team athlete, high level coach, NCAA athlete or coach, certified pro from a foreign country, or an exceptionally strong skier and teacher with years of experience who, for whatever reason, never joined PSIA-E. Another example of a strong candidate might be a helicopter skiing guide or an area manager. While there are no set parameters as to who is eligible for application, the candidate will be

required to submit a portfolio documenting his/her skiing, racing, teaching, and coaching experience. The candidate will also be asked to submit letters of recommendation.

If you feel you have the experience and credentials to pass through the certification levels in one season, you are invited to give it a shot. All in one season? Yeah, that's right, everything in one season! It wouldn't be fair to everyone else if steps were skipped or eliminated. So, here are the details:

A \$50 non-refundable fee will be required with the application to cover the added administrative expenses of tracking these individuals through the season and getting them into exams in a timely fashion. A portfolio will also need to be submitted with the application. The details and contents of the portfolio will be available on the [www.psia-e.org](http://www.psia-e.org) website by October 1st, 2003. The bottom line is if they think they have the experience and skill, applicants can try to go as far as they can in one year. Individuals will have to attend every event required of any other certification candidate, including all prerequisites. If at any point along the way they are unsuccessful at an exam, their Early Admission program ends for that season at the last certification level they successfully attained.

If the candidate successfully attained Part 1 of an exam, (s)he also retains that part for that season and the following two (the same policy as for all other exam candidates). An Early Admission candidate who had been unsuccessful at an exam the previous season may reapply for the program the following year (\$50 non-refundable application fee required) if (s)he did not get as far as desired the first season. If, after two attempts at the same exam part, success is still out of reach, it is apparent that more time is necessary to acquire the skills required for achieving certification. After two unsuccessful exam attempts (at any level), the applicant must enter the

traditional certification pathway and their Early Admissions bid has ended.

All required prerequisites must be attended. Exams will be placed in the event calendar so that it will be possible to attend a First tracks event and Level I Exam in the early season, a Level II Prerequisite and Level II (Part 1 and 2) mid-season, and Level III (Part 1 and 2) in late spring.

Please understand that some of the exams may not be the most convenient for you geographically and also in the timeframe under which you'll be working. You may need to make some sacrifices travel wise in order to participate in this program. We've done our best to space out exams so that there are a couple pathways available through the season. It is up to the applicant to decide if the time and financial commitment of Early Admissions makes sense for them.

We are pleased to provide this custom service for exceptional individuals who will enrich our membership and the profession. Further details concerning application procedures will follow in the Fall Snow Pro. We thank the Area Representatives, the elected members of the Alpine Education and Certification Committees and the elected members of the Board of Directors for making this possible. ♦♦



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This is the third article in the series, "What is Happening in Our Terrain Parks?", under the leadership of Joan Heaton, PSIA-E Education Committee Co-Chair and PSIA-E Area Rep. Coordinator. Articles #1 and #2 appeared in the Winter 2003 SnowPro on pages 10-12.

# A Guide for Beginner Terrain Park Snowboard Lessons

by Greg Culver  
AAAI Level II Instructor  
Snowboard Program Coordinator  
Kissing Bridge, NY

Edited by Joan Heaton  
PSIA-E Area Representative  
Coordinator

There is no doubt that your terrain park is one of the most crowded runs at your area. Why? Well, where else can you find the threat of smashing your face on a steel rail? Terrain parks and half pipes are on TV, in video games, and it is the "place to be" if you want to show your skill and courage.

So, when you get a group of students who want to enter the circus of X-Riders, whatcha gonna do? Here are some basic guidelines to follow when teaching beginner terrain park lessons:

## Group Size And Handling

First, if you have anything to do with it, try to keep the groups small. Nothing upsets the citizens of the park more than a train of beginners chugging through the pipe. Smaller groups are easier to manage and to keep safe. It is my belief that all beginner groups, as well as medium to large groups, should have two instructors. The second instructor can spot landings, look for traffic, help balance students on rails, and demonstrate tasks while the other instructor gives the explanations.

## Progressions (the word that everyone hates to use!)

Most "intros" to park "stuff" need to be taught outside of the park. For rookies, teach jumping by hopping on flat terrain. Smooth

take-offs and landings can be practiced on gentle grades with bumps or natural transitions. It is best to start small and slowly, until everyone is confident jumping off the snow and landing back on it. Once in the park, try to find a small jump with minimal traffic. Hopefully, the pros are lined up at the "big stuff". Be sure the take-off of the jump is smooth and free from ruts. Employee shovels for grooming is a great idea. Now, inspect the landing. Cover bare spots with snow and try to break up any ice that could make for nasty landings. Explain the inspection process to the class. Personally, I never take a jump until I have ridden past it at least once, or even twice. Keep your eye on the prize, the prize being the landing. In short, always spot the landing! Instruct your student to look where they are going to land as soon as they start the slide up the transition of the jump. Smooth and fluid movements make jumping look better, feel better, and hurt less if catastrophe strikes. The momentum of the rider should provide the lift at this point. Most people try so hard to spring off the lip of the jump that most of their energy gets lost. Get them to practice riding off jumps at different speeds. This builds memory of speed-to-air ratios.

Smooth, dynamic turns are the key to success in the half-pipe. These can be practiced just about anywhere. Be sure that students are making completed turns with fluid movement from edge to edge. Start by defining a boundary or corridor about as wide as the half-pipe and on a moderate slope. Practice turns where the apex is directly on the boundary lines or imaginary pipe lips. Once turns are completed evenly, move on to the pipe. Start the class by making the same turns in the pipe. Keep them slow, smooth, and low. At this point, there is no need to be going up the walls. Gradually, after a few runs, work your students up the wall. Encourage them to key their bodies perpendicular to their board (upside-down T). Edge angles should be high across the flat and slowly transition to a flat board at the apex.

Sudden movements will not help save butts while sliding rails. To start, draw a line about 20 feet long that is straight down the fall line on a medium pitch. This can be done on the side of a trail. Position the class above the line, about another 20 feet. The trick here is to get the students to follow the line without turning. After you demo, you should unstrap and stand down at the end of the line. As the students ride down, tell them to look at you. This focus at the end of the line/imaginary rail will help keep them straight. If your area allows it, this lesson can be upgraded with a small diameter PVC pipe. Explain that slower, controlled approaches will work best at first. When everyone is ready to try a real rail, find the smallest and lowest to the ground rail that you

can. Square rails work great for beginners. At this point, two instructors can be very helpful. Each instructor should be on opposite sides of the rail to help stabilize students as they slide up and across the rail. Boxes can also be used in this preparation.

## Park Communication

The phrase everyone needs to learn is: "Dropping in!" This lets others know that you are declaring yourself as the next person to jump, slide or pipe. The controversy is that some riders like to run the entire park without stopping. Other riders stop at each feature and regroup. This can make for near collisions and flared tempers. I like to think of it as driving on the interstate during rush hour. Some prefer to stay in the slow lane and go at whatever speed traffic allows. The other type of driver likes to pass and change lanes to get ahead. Either way, it all boils down to awareness. Be aware of what's going on around you. Teach your students to look and speak before moving. When taking classes to the pipe for a lesson, try to do your explaining before you get to the pipe. Stop uphill and have your students observe other riders. Explain the concepts, and proceed. Before you take your group through, talk to the riders waiting and let them know that you are conducting a class and that their patience is appreciated. Ask them to wait while you work your class through, or have your class go ahead of you. Sometimes you can use pipe "regulars" to demonstrate for you as to what and what not to do. They love doing this!

Remember that the goal of successful terrain park lessons, as any, is to keep the students safe, and, at the same time, make sure they have fun while they are learning. ♦♦

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**area reps wanted**



# Alpine Education & Certification Committees Merge

by Joan Heaton  
PSIA-E Education Committee Past Chair

This past season, the work of the Education Committee began with the completion of the Alpine Ladder of Certification poster that is based on the article of the same name. The descriptive article can be found on pages 7-9 in the Early Fall 2002 SnowPro, and the poster can be found on the website in the Alpine Education section and the Snow Sports/Alpine section. Chris Ericson from Belleayre Mountain, a member of our committee spearheaded this poster effort. The poster was distributed to all snowsports schools for display in their pro rooms. The poster continues to be available from the Albany office and will eventually be available from our website.

The "beginning of the year" pledge of the Education Committee in 2002-03 was to continue to focus on improved communications. We are seeing excellent results through the PSIA-E Area Rep. Program. We continued our efforts to encourage the "preparation process" for instructors by encouraging members to devote time to improving their skiing and their teaching skills; and, with experience being the best teacher, we have encouraged - time on the job. Our goal has always been to prepare instructors to be the best skiers and the best teachers possible.

Through the polling of the PSIA-E Area Reps, the Education Committee's question, "What is Happening in our Terrain Parks?" exploded into a series of articles for the SnowPro. Your input on this subject continues to be welcome. Two of these articles appeared in the Winter 2003 SnowPro (pp. 10-12), and a third appears in this issue.

An examination by the Education Committee of the comments from the Area Reps concerning general organizational procedures, consistency in exam scoring, upholding certification standards, clarification of reinstatement, students discounts, etc., seems to indicate that the messages and policies set forth by the Board of Directors often take more time to reach the ears of the "grass roots" instructor than what one might think - or desire. Therefore, it would seem that patience is required of all involved as the policy making process proceeds. Decisions need to be made carefully and with full analysis of the information available before alterations in existing policies are made. This can take time!

For the past five years, the Alpine Education and Certification Committees have met together. The work of these two committees was so intertwined that it was thought to be both efficient and effective for them to join forces in the meeting process. Now, as a result of recent changes in the by-laws, these two committees have been merged into one - the Alpine Education & Certification Committee. Peter Howard, Chairperson of the Certification Committee, will chair this new committee, and one person will represent each Region on the new committee.

Under this re-structuring of our organization, this will be my final report as Education Committee Chairperson. All information about the Education Committee concerning future projects has been forwarded to Peter as chairperson of the new committee. We wish Peter and the new committee the best as they begin work under this new structure. I thank our Board of Directors and the members of our organization for the opportunity to have served the membership as Education Chairperson. I look forward to continuing to serve, having been appointed to the new position of PSIA-E Area Representative Coordinator. ♦♦

# Who Is YOUR PSIA-E Area Rep?

by Joan Heaton  
PSIA-E Area Representative Coordinator

There are now 112 PSIA-E Area Representatives in our program, and the numbers continue to grow. Your very first responsibility this season should be to learn who is the PSIA-E Area Rep for your snowsports school. This person is serving in this program to serve as a critical line of communication for you to stay informed as to "happenings" in our association.

Along with doing our normal job of helping to keep our instructors informed, last season we assisted with administering a Teen Survey. This pertinent data regarding "Teens" will be helpful in planning future events for this population. The Area Reps did an outstanding job in assisting with this Survey. Look for the reports in the SnowPro.

Lots of polling was done by the Area Reps to assist with learning the wishes of the instructors in Regions 4 and 4S as to their staffs' thoughts on creating a new Region 7. The information gathered made the Board of Directors' initial positive vote on this proposal a very informed decision. All that awaits before the new Region 7 becomes a reality is final confirmation at the October, 2003 Board Meeting. The new Region 7 would include all snowsports schools and members south of New Jersey and Pennsylvania. Members are asked to find the questionnaire in this issue of the newsletter and express their opinion of this proposed by-laws change.

The Area Reps fielded questions from their staffs about reinstatement, student discounts, location of Regional Meetings, cost of in-house events, and certification. The answers to all the questions submitted by the Reps will be returned in a summary that he or she will share with you. If you do not see that summary posted in your snow sports school, ask your Area Rep about it. You need to know that there is someone right beside you on your staff that can help you get answers to questions you might have through the course of the season. Get acquainted with the person on your staff who is your Area Rep; and, if for some reason your school has not yet assigned an Area Rep, then take the initiative, speak with your director, and volunteer to be that Representative.

Many requests have been received from the Reps asking for assistance in getting in touch with members who are going to various events so that carpooling and lodging can be more economically arranged. In this next season, if you inform your Area Rep that you are planning to go to an event, want to car pool, and/or to share lodging, we are going to try to coordinate a line of communication to accomplish this. Once again, you will need to be in touch with your Area Rep.

M o s t importantly, you need to know the answer to ---WHO IS YOUR PSIA-E AREA REP?♦♦

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# Windham Mountain Discovers How to Teach Beginners in "First Class!"

by *Cherisse Rabl*

*PSIA-E Level II Alpine and Level I Adaptive*

*Development Director, Adaptive Sports Foundation  
Windham Mountain, NY*

In response to the National Ski Areas Association's (NSAA) campaign, Model for Growth, which is designed to get the ski industry to concentrate on converting beginner skiers to core skiers, Windham Mountain developed the First Class-Learn to Ski Program.

In September of 2002, Dan Frank, President and General Manager of Windham Mountain, brought together all department heads and key personnel for a brainstorming meeting on the subject of customer service and how to convert the Windham Mountain beginner skier to a core skier. Rentals, ski school, marketing, guest services, group sales, tickets, skier services, retail shop, mountain operations, food and beverage, ski patrol and the adaptive ski school were all brought together to develop a new program for beginners. From this meeting Windham Mountain's First Class program was born. Internally and initially among staff members, the program was called "Curb to Core." The idea behind the program was that the new skier was greeted at the curb of the drop off zone in front of lodge, guided through the lodge, the rental process, and right out onto the snow by their instructor. The instructor would be their guide for the day and give them not only an introduction to the sport of skiing but to the "lifestyle of snowsports." Groups were to be purposely kept small, and, whenever possible, grouped together in a way that individuals with similar goals were kept together. The First Class program was launched in January 2003.

The First Class instructors guide the students every step of the way, literally from the curb to the snow. The program begins at 8:30am with the lodge tour to locate eating places, lockers, and restrooms. The last stop is the rental shop where the instructor works with the rental staff to select the right equipment for each student. From there the new skiers begin their lessons, have lunch with the instructor at the Wheelhouse Lodge (Windham's mid station lodge), get their picture taken by mountain photo at the top of the beginner lift, ski some more in the afternoon and take an "Après Ski Hot Chocolate break". The new skiers are then able to ski on their own from 2:00pm to the end of the day. First Class instructor Jack Biege sums up the lesson by saying, "The learning curve is so much quicker and (there's) no frustration by the students."

Instructors enjoyed teaching the program. They were with the same group from 8:30am-2:00pm, so there was plenty of time to develop a rapport with their students, get to know them, develop successful progressions, etc. The instructors enjoyed not having to go through the hour-on-the-hour lineup demands and they felt that they accomplished something. All but one of the 100 participants in the First Class program were able to ride the beginner lift to eat lunch at Windham's mid station lodge and ski down in the afternoon. This was a big sense of accomplishment, not only for the students, but also for the instructors.

Windham Mountain took the opportunity of the "Après Ski Hot Chocolate break" to survey the students after their day of skiing and learning. The program received overwhelming positive feedback, and 99 of the 100 participants of the First

Class program came back skiing and for another lesson. That is a 99% conversion rate!

Windham Mountain's First Class program received a "Best Program" award from NSAA this past spring at their annual meeting in San Diego, CA. NSAA was recognizing programs that best served new participants in snowsports. The award recognizes programs that are innovative and show outstanding results for those that participated. The First Class program was commended on its high levels of customer service, lesson quality and guest satisfaction. The NSAA awards are designed to showcase the best and brightest programs throughout the country. Gaylene Nagel of NSAA stated, "Windham Mountain has a complete program."

The beauty of this success story is that Windham Mountain was able to develop and implement this program within its existing infrastructure. It did not have to build any new facilities, revamp its rental shop, or pour dollars into other major capital expenses. Besides some marketing costs and the purchase of a banner to serve as a meeting point at the curb, there were no other huge expenditures. Windham Mountain's program was successful because all of the mountain's departments got behind it and worked together to see that it was successful. ♦♦

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# The Retail Connection

by Doug Stewart

Alpine Development Team and Eastern Demo Team Member  
Stowe Mountain Resort, VT

The current snowsports instructor is somewhat of a renaissance-person. We need to know not only how to ski or ride well, but also learning styles, teaching styles, customer service, physics, and where the artificial snow is put during the summer (probably my favorite question). While all of these areas are important, I'd like to discuss an area of knowledge that has greatly advanced my abilities as a ski coach.

Our snowsports require a lot of gear. Our understanding of that gear can greatly affect what we do with it, and how we explain its use to others. Over the past two or so years I have become involved with the retail side of our sport as a sales person and as a boot fitter, and have found it to be a great help to my students and myself as a skier. While a full-on retail career may not be an option, there are ways of getting up-to-speed prior to the season.

The first step is finding the "neighborhood shop." Establishing a connection with a shop, maybe even right at the resort, is important. Hopefully, there is already a shop where you've had your own equipment worked on, or where you have bought equipment in the past. If you're lucky, there are a number of shops, and you can be choosy. Find a knowledgeable shop that treats its customers well, and values you as a local pro. You should have a feel for how the shop treats its customers, since you have been one.

We all know how exciting the fall is! The new sliding season is just around the corner, and everyone loves to talk about it, and see the new gear. August and September is when new product shows up in shops and is when we can start our research. Getting brochures and asking questions about what's new is the first step. And, not just asking about the Ferraris and Porsches, but also about the gear our students will be using. Hang around the shop, and watch a veteran salesperson walk a customer through the buying decision. Most shops have their biggest sales in the fall, and would love to have a snow pro hanging out during a sale to chat with customers, as they may have to wait for sales help.

While at a shop, seeing a boot purchase can be very educational. A good shop will base the boot model off the customer's financial Resources, foot Size, foot Volume and ski/ride Performance level (RSVP). In addition, there may be some type of orthotic used, either off-the-shelf, or a custom. Seeing a couple different customers go through this process gives you a

good feel for potential fit or comfort problems, and their solutions. It can also relate to boot problems you have had with students on the hill.

Along with the performance side of boot fitting is the attention paid to stance. We all know how important balance is in snowsports, and that balance is directly tied to the alignment of our boots, both fore-aft and laterally. Watching a boot fitter do a boot sale, or maybe even a full canting session, can really show you a lot, including little tests to check someone's stance/alignment. Many times you will see the same stance problems we encounter on the hill, and a boot fitter can deal with them through footbed and boot adjustments. Knowing what can and can't be done for fit and performance problems puts us, as instructors, in a better position to make recommendations to our students.

Another fall tradition at ski shops is staff clinics. In order to bring the staff up to speed, reps for the various products sold by the shop will do a session about the new line. These clinics are done for hardgoods and softgoods.

If you have developed a good connection with a shop, it may be possible to attend these sessions as a "fly on the wall." These clinics are one of the best ways to get your hands around the technology and really understand how companies construct the gear we love so much.

Only good things can come from making a strong connection with a local shop. The product knowledge used in the retail process,

as well as the tuning and maintenance work, is very helpful as a snowsports coach. Next to taking actual courses - such as the MTC course "Get in Gear", or boot fitting courses like Masterfit University ([www.masterfituniversity.com](http://www.masterfituniversity.com)) - seeing the work actually done is a great classroom experience; not to mention that the guys and gals at your local shop are providing great examples of their work for free every night after the lifts close. I hope you can get some of their knowledge and see how beneficial it can be in your lessons.

## F.Y.I.

### Racing Series too hot for the presses!

We have an exciting series of race events this coming season, but the information wasn't firmed up by our editorial deadline for this issue of SnowPro. However, the web awaits - so check out the updated info on this season's racing series of events at [www.psia-e.org](http://www.psia-e.org)!



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# National News

## PSIA/AASI Representative's Report Ray Allard, Communications V.P.

The PSIA/AASI Board of Directors met in San Diego, CA on May 29-31, in conjunction with the NSAA Summer Convention, and it proved to be a huge success. The opportunity for the entire board and key staff to interface with industry leaders and to participate in the sessions was invaluable. With the Convention focus of growth and retention, it was a natural match. Our attendance was greeted with enthusiasm, and NSAA President, Michael Berry invited us to join them at next year's Convention, which the board elected to do. I facilitated one of the panel sessions and had an article published in the Convention issue of the "NSAA Journal". Our Snowsports Growth Project generated a lot of positive feedback.

The last Creative Congress session recommended that we not ratify the pending name change and entertain a proposal to change our corporate name to, "American Snowsports Education Association". This was accepted and is scheduled for a second reading and final approval in October. PSIA and AASI will remain trade names under the ASEA umbrella. This change will affirm that we are an inclusive organization, embracing all snowsports, not just Alpine. Approval will provide an opportunity to promote our message and new identity to the industry and consumers.

Members of the new Education Advisory Council have been named. They are Laura Landrum – Nordic, Earl Saline – AASI, Pam Melone Peterson – Kids, Sherm White – Snowsports Mgmt., Beth Fox – Adaptive, and Dee Byrne – Alpine. I was named, as a member of the Executive Committee, to chair this group. We met in early August to discuss how the Council will function, defined individual roles, and reviewed the status of all current projects. I am confident that this group will have a positive impact on the professionalism, efficiency and timeliness of our educational services and materials.

The new Adaptive Manual has just been released. A Snowboard movement analysis piece is in final production. Nordic is still working on new written and web items. A lot of information from Interski will appear in the fall "TPS" and on the web site.

The biggest upcoming project will be meeting a request from the industry to produce materials on freeride and park 'n pipe. All disciplines and most divisions will be involved in the process. Other items: A parents' guide for children's snowsports schools, more kids' pieces, more snowboard pieces, and an alpine pocket foldout on stepping stones. The Board is supporting the development of on-line education projects.

Our transition to the national data base and system has gone well and will have many positive ramifications for all members, as we start to offer services that were not previously feasible. We are currently considering how we can make the Snowsports Member School program more beneficial. Divisions will soon have access to a large on-line photo gallery.

A new Teams manager and coaches will be named before Team training. Adaptive will now have a presence on the Team. We are about to undertake a major survey of entire membership; watch for more info on this.

Finances for the fiscal year will be well in the black due primarily to the dues increase; providing good reserves and funding for new products and services. We are encouraging divisions to have less frequent turnover of their Board Reps and Presidents, to foster more consistent governance. We are also establishment guidelines for standards of member service.

Patagonia has replaced North Face as our official clothing brand/sponsor. Our Subaru affiliation remains strong. Ongoing industry partnership activities include: NSAA, NSP, SIA, USSA (new contacts), USCA, CSIA, and Transworld.

New Alpine Certification standards (minimal standards for all divisions) have been approved, primarily to tie in with the new generation of materials. Our Strategic Plan will be updated this fall.

Retired BOD member, Joan Rostad has been awarded Life membership. Divisional Executives, Presidents, and other key groups are slated to meet this fall.

The Eastern Board has reappointed me to another 3-year term on the national board. I look forward to continuing to serve as your representative. Please direct any questions to allardray@aol.com. ♦♦



## F.Y.I.

### Missed Pro Jam early registration? Don't despair!

As advertised in the Spring/Summer SnowPro, early registration for Pro Jam begins Monday, September 29th. However, there may still be spots open in the event after the early registration period. If you miss the early registration and are still interested in attending the event, please DO send in an application; there could very well be spots remaining and you don't want to miss out on this popular event.



**The most important off-snow educational event of the season!**

Boots are the key component of every ski and snowboard set-up. Learning to identify and understand how a boot should be properly fit—as well as how it affects stance balance and alignment—will significantly improve your ability as a teaching professional. Join the top industry boot customization and stance alignment pros from MasterFit U. and learn how you can make an immediate impact on your customer's skills.

**Tuition: \$360. Includes copy of The Bootfitting Bible, lunch daily, free pair of custom insoles, SmartWool socks.**

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Stratton Mtn., VT Oct. 2-3 ♦ Toronto, ON Oct. 7-8**

**To register... (800) 575-4348  
www.MasterFitUniversity.com**

**PSIA-E members receive update credit for attending MasterFit University Master's Course**



## Region 1 (ME and NH)

**Ross Boisvert, Regional Director, reports:** Where has the summer gone? I hope everyone has had an enjoyable summer. It's time to start planning for winter 03/04. I would like to thank all members in Region 1 that participated in the election process this past season. Your involvement in this organization is very important. The Board of Directors works for the membership and brings your ideas, complaints, and thoughts to the table. There are currently many new projects that are being implemented. If you have any ideas that you think should be heard, please email me at ([ross@mcintyreskiarea.com](mailto:ross@mcintyreskiarea.com)).

This year's event schedule is bursting at the seams. There are over 300 events on the Alpine schedule alone. There are 64 events on the weekends, 50 First Tracks events, 22 Level 1 exams, workshops and many specialty events. There is an event near you, so plan to attend. Also, in-house events are available to be scheduled to customize it to your area's needs. Thank you to all the areas who put in bids to host an event this season, and a special thanks to Kim SeEVERS and the office staff for putting together another amazing schedule.

Crotched Mountain is opening December 2003. This is an amazing rebirth of a ski area. Crotched has been closed for 13 years. To see pictures and plans of Crotched you can go to ([www.nelsap.org](http://www.nelsap.org)) or ([www.peakresorts.com](http://www.peakresorts.com)) and see the progress.

Tenney Mountain plans to be open in October for skiing on at least two trails. Tenney has a new snowmaking system that allows them to make snow in temperatures up to 60 degrees. They will be renting out the trail space to ski teams and groups for pre-season training. Tenney has been the first area to offer summer snow tubing. They have been operating snow tubing since late June of this summer.

The Region 1 membership meeting will be held in October. Notifications will be mailed to you regarding time, date and location of the meeting, so keep your eyes on your mailbox.

If you have any ideas or concerns regarding Region 1, please contact me at ([ross@mcintyreskiarea.com](mailto:ross@mcintyreskiarea.com)). Have a fantastic rest of your summer and enjoy the fall season.

## Region 2 (VT)

**Marty Harrison, Regional Director, reports:** As I write this, we are living in a summertime world of sun, warmth, golf, etc. Along with the change of seasons has come a change in the Region 2 representation on the Board of Directors. I am pleased to return as your Regional Director. Rich Weiss, a PSIA-E Alpine examiner, and supervisor from Okemo Mt., is your new Regional Representative. Both of us are looking forward to actively serving the membership of Region 2 during our current three-year term.

Here are some dates to remember for upcoming PSIA/AASI events in Region 2:

-Thursday, Oct. 2 - The annual James Leader Memorial Golf Tournament will again be held at the Okemo Valley Golf Club. This tournament is open to all members from all regions, and is a great way to visit with old friends as well as play some fantastic golf. Please see the article specifically about this event elsewhere in this issue for details and registration information.

-Monday, Nov. 24 - There will be an on-snow day followed by a regional meeting. This is the time to learn what's new within the organization as well as to ask questions and give feedback to many of those who help make the decisions for PSIA/AASI. It's also an opportunity to jump-start your legs early in the season with other instructors, including education staff.

-Wednesday, March 24 - This year we are going to hold a second Regional meeting near the end of the season. As with the first meeting, there will be the opportunity to ski/ride/slide with other instructors and education staff during the day. At the meeting, we would like to review the year and find out what you think the organization did well and what you might like to see improved for upcoming years.

All members will receive a postcard with additional details of the regional meetings. We will also keep you informed in this column, so please stay tuned. Have a great summer and fall!

## Region 3 (MA, CT and RI)

**David Welch, Regional Representative, reports:** Greetings Region 3 members! It may seem like the off-season, but really it's not. Yes, maybe the gear that your playing on these warm summer days is different, but that doesn't mean that the staff back at the office in Albany, the discipline coordinators, and the many others that make our event schedule happen haven't been thinking long

and hard about the upcoming winter. By the look of the new schedule of events everyone involved has been busy planning, arranging and putting together another winning lineup! There's so much to choose from, and our region has offerings from all the disciplines. Why not consider trying something different for a change? Any way you look at it, there is something for everybody, so start making your plans now for a great learning experience.

Ray DeVerry (Regional Director) and I would like to remind all Region 3 members that our annual meeting is your chance to be directly connected to your Board of Directors. The meeting generally includes updates on what's going on, what's new or changed that's important, and an open forum that allows us to hear from members. We will announce the meeting date, location and time in an upcoming SnowPro, and also by mail. Hope to see you there!

Get out and enjoy the rest of the warm weather and have fun!!

## Region 4 (PA, NJ and all states southward)

**Angelo Ross, Regional Director, reports:** OK, it's the middle of the summer as I'm writing this, so here's a "top ten list" for you about why the upcoming winter is going to be even better than last winter:

10 - We've all invested in the newest, Gucciest snow removal apparati.

9 - The contract we signed with the snow gods was a multi-year deal.

8 - I have to cash in on a few bets.

7 - I beat and killed El Niño.

6 - One can't stop good karma.

5 - We've already had 16-feet of rain this summer.

4 - Weekly, ritualistic snow dances since mid-April.

3 - The schedule of events is awesome.

2 - The Farmer's Almanac says so.

..... and, #1 - We deserve it!

Details will follow regarding the upcoming Region 4 General Membership Meetings. Enjoy the rest of your summer - see you out there.

## Region 5 (Western NY State)

**Mickey Sullivan, Regional Director, reports:** The new ski season is right around the corner. Renew your health club membership, get those running shoes out of the closet, and get ready. Take a hike up the mountain, a jog on the trail, and dust off those roller blades. After all, you are a "Professional Ski Instructor."

*continued next page*

## Around the Regions, continued

So, when the snow hits, let's give it our best. There is no such thing as skiing yourself into shape.

Do you know that we have a very successful "Ski Area Rep" program headed by "superlady" Joan Heaton? This is one of the best ways to communicate your needs, wants and suggestions to your Board of Directors. Joan collects input from the Area Reps, puts it all in an organized fashion and presents it to the Board of Directors. Input from the members always gets a lot of attention. And, what Joan does is put your input together with all that comes from the entire PSIA-E/AASI. There's a lot more attention given to 10 members with the same concern. So, fire your comments to your Area Rep. You don't know your Area Rep? Ask your Snowsports School Director who it is. It's generally a teaching snow pro just like you.

The Board has approved a new pilot program which allows exceptional members to accelerate the certification process. This new program allows ski instructors that have significant skiing and teaching experience to work through the certification process without the normal waiting time between the steps. These valuable waiting periods are in our system so that instructors can and will take the time necessary to learn, train and prepare for the next phase of the process. However, in certain special situations there may be legitimate reason to allow a shortening of the time. You can read about this new program - entitled "Early Admission" - in this issue of SnowPro and on the PSIA-E website. I'd like to pass along a thank you to Nick Brewster, who, as your past Region 5 Director, pushed hard for a similar program.

Ron Kubicki (Regional Representative) and I are looking forward to another great year as your Region 5 elected officials on the PSIA-E/AASI Board of Directors. Thanks for your continued support.

## Other Regions – not Reporting:

Region 6 (Eastern NY State)◆◆

### Is this your last issue?

Have you paid your 2003-'04 dues? If not, your name is no longer in our active roster of members for PSIA-E and PSIA. This means a loss of future benefits and certification status. If you find yourself in this situation, reinstatement options are available. Call the office at (518) 452-6095 as soon as possible for more information.

## F.Y.I.

### Master Teacher Program registration

You do not have to "register" with the office or call the office to register to begin the Master Teacher Program. As soon as you take your first Master Teacher or Accreditation course, our computers will begin tracking your progress. When you register for your mid-course testing (after completing your first 10 or 11 credits) we will check your record to be sure that you have completed all necessary credits for the test. The office will call you if we find a discrepancy.

## Leader Tourney Returns to Okemo on October 2

by Marty Harrison, Region II Director

After a terrific and well-received event in 2002, the annual James Leader Memorial Golf Tournament will return to Okemo Valley Golf Course on Thursday, October 2, 2003. The event, held in honor of former instructor James Leader of Killington, drew more than 60 golfers last year and is expected to be even more popular this year. The Okemo Valley Golf Course is one of the finest, best-conditioned golf courses in Vermont, offering beautiful fall vistas of Okemo Mountain as well as challenging golf.

The event fee of \$80.00 includes golf, cart and a hearty post-round buffet in the elegant Willie Dunn's Grille overlooking the course. This fun event is for serious and social golfers alike, and features individual prizes, team trophies, the highly coveted souvenir baseball caps, and the Leader Cup - a beautiful trophy awarded to the winning team from Region 2. There will also be a brief informational meeting for attendees during the dinner.

The James Leader Memorial Golf Tournament is open to all PSIA-E/AASI members from all regions. Reservation forms are available from the PSIA-E office (e-mail: [mmendrick@psia-e.org](mailto:mmendrick@psia-e.org) or call (518) 452-6095, ext. 310) and will be sent out to all Region 2 members. The reservation deadline is Thursday, September 25, so don't delay - it will be a great day!◆◆

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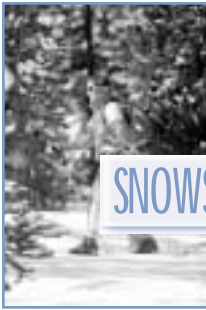
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Dan Bergeron, Learning Center Director  
OKEMO MOUNTAIN RESORT  
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## SNOWSPORTS MANAGEMENT NEWS

Mt. Snow, VT, and the dates are December 1-3. The Southern Seminar is also again at Snowshoe, WV, and the dates are December 14-16. The programs are not yet finalized, but it looks like we will have plenty of opportunities to exchange ideas and learn from other

directors. The roundtable discussions were very popular last year and suggestions on more and different roundtable topics have already been voiced.

The most important topic, in my opinion, would be the Growth Conversion Model, which is working very well according to Ray Allard, our National BOD rep. – and, he should know. This is an NSAA program that started 2 years ago. It addresses mostly how to get people to return for more visits after their first experience, considering that figures show that 85% supposedly don't return for one reason or another. Since 96% of first-timers rent from the area they start at and 63% of those take lessons, it is obvious that the school, in cooperation with the rental department, and a management staff in support of the Growth

Model would be the most important factors in enticing the first-time guests to return and make the program a success.

We certainly have come a long way since Walter Foeger's Natur Tecnic and Cliff Taylor's GLM, two extreme teaching methods of yore, promoted by two very charismatic people. But, is everybody on board yet? Several areas have built Learning or Welcome Centers and have spent a lot of money to make it as attractive and easy as possible for the new guests, using incentives, and have experimented with equipment that has made it easier to learn and more comfortable for the first timers. Many of the areas are reporting great success stories, and, if you want to learn more about it, the management seminar might just be the place.

Other topics at the seminars include:

- The best skis/blades/boards and boots for the beginner and how to convince your rental shop to stock them
- Small-areas and big-areas roundtables,
- Blades as a teaching tool
- There will, as usual, be programs from each discipline, certification program updates, and the most enjoyable banquet ever.

If you have any suggestions or questions, please e-mail me at: [einar@bcn.net](mailto:einar@bcn.net) ♦♦

# This Year's Management Seminars

by Einar Aas

## PSIA-E Snowsports School Management Committee Chair

Have you started to prepare for the 2003-04 season yet? Or, are you one of those who started planning as soon as last season was over. I hope you have included attendance at one of the Fall Management Seminars in your schedule. If not, please put it on your calendar. The Northern Seminar is again at

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# A Mid-Summer Daydream ... and a Look at the Coming Season

by Rob Bevier  
PSIA-E/AASI Coordinator

As the heat of summer gets turned up on the northeast, we in the snowboard business can't help ourselves but daydream of fresh tracks and of newly cut pipes. When we snap back to reality in our sweat-soaked shirts, we then wonder about what's coming during the next season.

The educational staff, snowboard committee, and the office staff have worked hard to come up with some new offerings that should add spice to the 03-04 season. They have looked to what is felt are the big needs and wants of the membership. In a nutshell, it is freestyle and expanded educational events.

Events added to next season's schedule that have a strong direct educational theme are

## Congratulations to additional AASI Level II certified members

The following individuals were mistakenly not listed in the Spring/Summer SnowPro as passing their Level 2 AASI Exam this past season. Our apologies and congratulations to them on their achievements!

### Snowboard Level II Certification Examination

Alan Anderson  
Leigh Ann Battista  
Audrey Brooks  
Donald Carmen  
Michael Lund  
Alexa Ragozin  
Galen Seerup  
Jesse Shoemaker  
Patrick Steckler

the revised Instructor Training Course, and a new Exam Prep course.

The ITC has always been available, but was included in the Eastern Academy. Next season we are going to make it a stand-alone event that should be more attractive to the people coming into teaching snowboarding. The event will be at a location that has lower cost accommodations, will have a lower event price, and will be early enough in the season to attract members that want to become involved with the organization early to reap the benefits of a long season. In short, a less frills event but still with the same great training.



Another new event for next season is the introduction of an Exam Prep course. This event will give you a run-through of how the exam is conducted by that certain examiner, and how you would have scored if it was actually an exam; not how you will score the day you take the exam, but regarding your performance at the time of the event. Feedback from the Ed. Staff will give you valuable insight about what your strengths and weaknesses are prior to your coming to the exam. The feedback will be to the point, and may not be exactly what you want to hear. But, it is better to hear it at this event rather than at the end of an exam for which you have had your hopes high all season. This event should bring depth to your training and your outlook for the upcoming season.

Freestyle is a huge part of what snowboarding is, and we recognize that we need to address it. One of the programs we have developed is the new "Huck Fest". The Fest is going to be a fun, high energy, grass roots event that will bring our members together with our staff, outside high-end coaches, as well as a few pros. The event will be timed just after the open. So, if you watch the open and have a few extra days to work on your own freestyle moves, come to the Huck Fest and throw down with the rest of the crew.

We also are working on a few more surprises to stoke the fires of AASI, but they are still in the developmental stages. More information will be forthcoming in future issues of SnowPro. (Besides, we need to keep this mid-summer daydream with a bit of a mysterious ending.)

For all the latest clues and information, visit the website and the AASI forum on-line at AASI.org. Stay cool, train for the winter, and remember: exercise is good! ♦♦

**IMPORTANT REMINDER:** The application deadline for the Eastern Team Tryouts is October 1, 2003. See Snowboard Schedule for details.

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P.S.I.A. Certified School

## ADAPTIVE AIR TIME



adaptive news

all have financial and time constraints in this fast-paced world. Cutting the time requirement of the Level I exam and making it more efficient should benefit the candidates, our coaches/examiners and the organization. ♦♦

# Two is Better than Three

by Gwen Allard  
PSIA-E Adaptive Coordinator

The Level I Adaptive Exam has been shortened by one day for the coming season. Following the modular format and seeing-only-two-examiners philosophy, the Level I exam will now be a two-day event. A candidate will be tested in the specialty of choice (Category of DD-Cognitive/Visual Impairment, or Three and Four Track, or Mono and Bi) and will work with the first examiner on day 1, and the second on day 2. Candidates must receive a passing grade from each examiner in order to successfully pass the Level I certification.

The content of the exam and its standards remain the same as in previous years. The two-day event is a coaching/exam environment in which the examiner will lead the group through the designated standards and material. The coach/examiner will cover: ATS skill development, movement analysis-everything in the skiing model, personal skiing, the teaching and service models, disability knowledge, medical information and use of adaptive equipment. It is an experiential environment through which candidates share what works - their innovations and experiences - to enrich their base knowledge of adaptive ski teaching. At the end of the day, each examiner will score the candidate's knowledge and performance.

As usual, the candidate must pass two examiners in order to obtain a Level I specialty adaptive certification. There are no partial passes in this new format. If the candidate is not successful, the exam experience fulfills the "First Tracks" requirement, and (s)he becomes a Registered Member of PSIA-E. If the candidate passes one examiner and not the other and desires to pursue the Level I status, the candidate must return and take the entire exam again. There is no time limit or timeframe in which the retake must be taken.

Like other exam/clinic revisions, the goal is to better serve our membership. We strive to make our events a value-driven product - a good educational experience requiring a reasonable amount of time and expense. We

# New Educational Programs Evolving

by Gwen Allard  
PSIA-E Adaptive Coordinator

A concern of the Adaptive Board of Educators (ABOE) has been, and is, the lack of diversity of our educational menu and the exclusion of programs for people on different snowsport tools. We seem to be stuck in a rut in offering mostly certification programs and not a wide enough variety of educational events.

Our first attempt in diversity a few years ago was to offer the one-day specialty-discipline events. For example, a one-day intermediate 3-4 track program or a beginner mono-bi clinic was offered. These one-day events continue, and are geographically located throughout the Division. Check this year's schedule of events for dates and locations.

Entering this coming season, three more adaptive educational focuses are being developed by the ABOE. Two years into the development stages, an Adaptive Master Teacher Program is taking shape. It parallels the Alpine Master Teachers Program and includes many of its core subjects. Many of the ABOE members are researching and developing additional and expanded curricula in areas such as: Adaptive equipment, TBI, blood disorders, and behavior modification, to name a few. The goal is to have the PSIA-E Board of Directors approve the curricula next spring and to hopefully initiate this program in the fall of '04.

We have received several requests to develop Adaptive testing procedures for snowboarding and Nordic skiers. This simple request encompasses many variables, including Divisional policies and procedures, National philosophies, procedures and governance, certification structure, examiner policies and jurisdictions, etc. Much discussion and research has taken place over these past several years. The new PSIA Adaptive manual

includes a chapter on adaptive snowboarding and Nordic classic ski and skate. (Manual will be available this Fall.) The Rocky Mt. division has sponsored the development of an adaptive snowboard exam. The results of their efforts are still unknown. At its recent meeting, the ABOE spent a great deal of time discussing these variables and how we are going to meet the needs of our membership. A plan of action was determined.

First, the ABOE agreed that to qualify an instructor in an adaptive discipline necessitates that the candidate must "ride it (or) ski it and teach on it" to demonstrate their competency. Certainly, a person is best able to communicate to a student what is desired when the tool utilized is the same for both student and instructor. When the tool being used is different, movement patterns change, skill development and progressions are different and visual images become more important. Since most of our teaching is one-to-one or very small groups, if the instructor is not on the same tool the student is penalized by not being able to see demonstrations or receive visual images as part of the learning process.

There needs to be developed a certification program for each separate snowsport discipline. Research is now being completed to develop an Adaptive snowboarding Level I certification program. This research is focusing on Level I and the beginning teaching/boarding stages. It is projected that the research and program development will be completed by the Spring of '04, presented to the Board of Directors for approval, and initiated in the Fall. Adaptive snowboarding Level II-III will be developed in '04-05, ready for implementation in the '05-06 season. (As a side bar, at Ski Spectacular in December Dutch representatives and delegations from the International Para Olympic Committee will come to observe the snowboarding courses offered at that event.)

The development of an Adaptive Nordic track will parallel the snowboarding track. It is projected to have an Adaptive Nordic Level I program researched and in place by '05-06, with the Level II and Level III being completed in '06-07.

That is the plan, but, "the best laid plans of mice and men...." We'll keep you updated on the progress. We are open to any comments, suggestions or willingness to assist. ♦♦

# The Experiential Monoski Clinic

by Kirsty Digger  
PSIA-E Adaptive Examiner  
Adaptive Sports Foundation  
Ski Windham, NY

It was an incredibly hot and sunny weekend in March when seven folks from ski areas around the Northeast gathered at Gore Mountain for the first Experiential Monoski workshop. Although many went home having found muscles they didn't know were there, I think it's safe to say everybody had some new information.



The experiential monoski clinic came to fruition two seasons ago at Windham Mountain's Adaptive Sports Foundation. Instructors were looking for something a bit different, a new spin on old material. Many instructors wanted to get into the monoski equipment, but time is of the essence during training season, so this rarely happened. At the same time, I often saw instructors on the hill frustrated when students couldn't master a task, unable to truly empathize with what the student was feeling. I discussed instructor needs with John Swartwood, another monoskier and Adaptive examiner, and the workshop was developed and then piloted during the 2001-2002 season.

The event at Gore was the first opportunity to implement the workshop with a group of instructors who brought varied knowledge and skills from their home mountains.

We started at the basics, sharing knowledge to ensure adequate assessment of the student, including in-depth discussion of disabilities and assistive devices such as wheelchairs and cushions. We expounded on current information and tried to highlight often-overlooked assessment areas. A forum set-up was used which allowed for questions and clarification of information. Equipment was considered and we took time to explore several different monoskis, their pros and cons, and the idiosyncrasies of each.

Then it was time to get into the equipment, and the fun really started. The group played

with seating position and outrigger adjustment, and then they were ready to start skiing. We asked the group to think about the two-track progression for skiing, the skills that are applied in a two-track scenario, and how these skills are transferred to monoskiing. Because monoskis look different, there is often an assumption that they are skied differently, but as the group progressed they recognized that many familiar skill sets were being utilized.

There was a great deal of laughter, frustration, and many revelations as the day passed. Everyone in the clinic had the opportunity to get in the equipment several times, and, by the end of the first day, all were skiing independently on beginning terrain. On the second morning we allowed the group to continue to practice their skills, providing guidance and instruction throughout

the experience. During the afternoon we skied together, with demonstrations and discussion on how to introduce movements that would bring the monoskier to the next level.

The workshop was a great success and was enhanced by the group's willingness to "have a go". If the experience sounds

interesting, look for the event in this year's Adaptive schedule. ♦♦

# The Experiential Mono Clinic

by Gwen Allard  
PSIA-E Adaptive Coordinator

This event offers participants a unique opportunity. It is truly an "in the equipment" two-day clinic, focused on mono skiing, tethering and teaching. The clinic will provide a "student's perspective" on the thrills, spills and drills of a mono skier. The clinic is being held at Whiteface on Feb. 7-8, 2004.

The course encompasses detailed instruction on different models of mono skis and the strengths of each, student set-up and equipment modifications, beginner progressions, how to load and unload, plus all you need to know up through a Level 4 student.

Come and experience what it is like to ski sitting down, to be loaded on a chair while being strapped into a rig, or do your first turn on the beginner slope. Jump into the "This is my first attempt, I am a student" mode, and enjoy the thrill of learning. (As a side note: Mono skies are indemnified up to 200 pounds. For insurance purposes, we have to adhere to this regulation.) ♦♦



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## It is the Year of the "T"

You all know of the Chinese calendar and their use of certain animals for each full year. You hear that it is the "year of the horse", "the snake" "the ox", and each animal brings to that year a special meaning or characteristics. This is the same with the Adaptive Board of Educators; this is the year of the "T"!

We would like to welcome our new Adaptive Development Team Members:

"T"odd Gill from Loon Mt.

"T"im Lukens from Loon Mt

"T"om Trevithick from Windham.

We are certain that the year of the "T" will bring much snow, enlightened instruction, innovative processes and great instruction! Great to have the "Ts" on board, and a hearty welcome.



# Children's Snowsports Education

by Alison Clayton-Cummings  
PSIA-E Children's Program Coordinator

There are two notable accomplishments by the Children's specialist staff in the 2002-2003 season worthy of mention. Sue Kramer, ACE from Bromley, VT, has been selected for the Examiner Training Squad. Alan Sadler, ACE from Sunday River, ME, has been selected for the Eastern Demo Team. Both of these ACEs deserve huge congratulations on their success! The opportunity to have children's specialists as members of the Examiner staff and trying out for our National Demo Team is exciting and allows us to spread the educational word about kids on a broader level. In the snowsports market we are faced with today this couldn't be more appropriate! I personally congratulate and thank both Sue and Alan for their aspirations and hard work in realizing their goals.

Efforts continue in designing a schedule of Children's Events with topics interesting to everyone. Our "specialty events" include the ever-popular Children's Academy - at Mount Snow, VT. New this year, we will host a

Freestyle for Kids event, focusing on Pipe and Park methods for skiers and snowboarders and a Racing for Kids event. Additionally, there will be a series of events throughout the division. The series includes Children's Development and Snowsports, Movement Analysis-Understanding Children's Movement Patterns, and The Creative Process. Each of these clinics will be offered in three locations so they are accessible to all! Please refer to the Children's portion of the event schedule for specific information on dates and locations.

Children's Accreditation is going strong and is still a great option for those wishing to have the specialized education this three-part program can provide. In-depth information on Children's Development, and how to apply theories to snowsports, is the focus to this accreditation. The daily schedule includes indoor presentations and exciting on-snow sessions putting new information into practice!

## Note to Directors and Trainers:

First Tracks will be offered at the Children's Academy again, December 15, 16, 17, 2003, at Mount Snow, VT. This is a wonderful opportunity to have new staff introduced to the world of teaching children and to allow the fulfillment of First Tracks.

Consulting Days are another way to satisfy children's specific training needs. An ACE will come to you, train your staff in whatever topic you wish, evaluate your program if needed, and make appropriate recommendations. This type of clinic provides a great value for the price - designed especially for you and delivered to your door! For information on consulting days contact: ([aliclinton@vermontel.net](mailto:aliclinton@vermontel.net)) or ([lkingston@psia-e.org](mailto:lkingston@psia-e.org)). ♦♦

## Important Notes on PSIA-E/AASI Events

PSIA-E and AASI events are open to members or those becoming members. Non-member, active snowsports teachers may attend only those events with a non-member price option (indicated by #) and their applications must include their Director's signature. The only event where **alpine skiers** may become a new member is at an Alpine First Tracks event. Those alpine members wishing to enroll in the **Early Admission certification program** are required to pay a non-refundable \$50 program fee.

The only events where **snowboarders** may become new members are at Level I events or the Snowboard Level 1 Instructor Training Course. The only events that **Nordic skiers** may become new members are at upgrade events and the Nordic Instructor Training Courses. The only events that individuals may become **adaptive** members are Level 1 events. There are prerequisites for all membership levels; information is available through the PSIA-E office or at the Membership/Join the Team page of the [www.psia-e.org](http://www.psia-e.org) web site.

Regarding dues, members becoming Level I are paying dues for the current season and will be invoiced in early May for the following season. Those individuals joining after President's Day (February 16, 2004) are billed at a discounted rate (50%) for the balance of the current season and will be billed at the full membership rate for the following season.

## PSIA-E /AASI Children's Schedule for 2003-2004

Notes: \* = Events with limited attendance; may fill prior to deadlines! Weekend events are highlighted in blue.

CHILDREN'S ACADEMY				(All open to non-members – add \$20) 3 days - \$ 145; 2 days - \$112					
Num.	Event/Description	Location	Dates	Deadline	Num.	Event/Description	Location	Dates	Deadline
700	Children's Academy - 2 Days	Mount Snow, VT	Dec. 15-16	11/24/03					
701	Children's Academy - 3 Days	Mount Snow, VT	Dec. 15-17	11/24/03					
New members may become Registered at the above 3-day event only (Fee is \$215, which includes \$70 registered dues)									
CHILDREN'S EVENTS				(All open to non-members – add \$20) 2 days - \$109					
Num.	Event/Description	Location	Dates	Deadline	Num.	Event/Description	Location	Dates	Deadline
702	Children's Dev. & Snowsports	Bretton Woods, NH	Jan. 5-6	12/15/04	708 *	Children's Dev. & Snowsports	Wisp, MD	Jan. 24-25	01/02/04
703	Movement Analysis:Children	Hunter Mtn, NY	Jan. 5-6	12/15/04	709	The Creative Process	Snowshoe, WV	Jan. 26-27	01/05/04
704	The Creative Process	Magic Mtn, VT	Jan. 7-8	12/17/03	710	Children's Dev. & Snowsports	Jiminy Peak, MA	Feb. 4-5	01/14/04
705	Freestyle for Kids - Park & Pipe	Okemo Mtn, VT	Jan. 8-9	12/18/03	711	The Creative Process	Mt. Abram, ME	Feb. 4-5	01/14/04
706	Racing for Kids	Hunter Mtn, NY	Jan. 12-13	12/22/03	712 *	Movement Analysis:Children	Gunstock, NH	Feb. 7-8	01/16/04
707	Movement Analysis:Children	Camelback, PA	Jan. 22-23	01/02/04					

# PSIA-E Alpine Schedule for 2003-2004

Notes: \* = Events with limited attendance; may fill prior to deadlines!  
Weekend events are highlighted in blue.

# = Events non-members may attend for \$20 additional fee.  
^ = Night event

Num.	Event	Description	Location	Price	Dates	Deadline
<b>RALLIES</b> 020	Fall Rally	2 days; banquet	Mount Snow, VT	\$129	Dec. 2-3	11/11/03
385	Spring Rally	2 days; banquet/pace	Killington, VT	\$135	Mar. 27-28	03/05/04
<b>DIRECTORS</b> 019 #	Snowsports School Management Seminar	2 1/2 days; banquet	Mount Snow, VT	\$155	Dec. 1-3	11/10/03
034 #	So. Snowsports School Management Seminar	2 1/2 days; banquet	Snowshoe, WV	\$155	Dec. 14-16	11/24/03
<b>PREMIER EVENTS</b> 022	Mini Academy	(Level III only) 2 days	Killington, VT	\$149	Dec. 6-7	11/14/03
023	Masters Academy	(Level III only) 5 days; banquet./video	Killington, VT	\$339	Dec. 8-12	11/17/03
024	Snow Pro Jam	(Reg., Lev I, Lev II) 5 days; banquet./video	Killington, VT	\$299	Dec. 8-12	11/17/03
111	Advanced Women Clinic	3 days; banquet	Sugarbush, VT	\$175	Jan. 12-14	12/22/03
305	Women's Seminar	3 days; banquet	Okemo Mtn, VT	\$175	Mar. 1-3	02/09/04
308	Senior Seminar	3 days; banquet	Windham Mtn, NY	\$175	Mar. 1-3	02/09/04
700 #	Children's Academy	2 days	Mount Snow, VT	\$112	Dec. 15-16	11/24/03
701 #	Children's Academy	3 days; new members add \$70 dues	Mount Snow, VT	\$145	Dec. 15-17	11/24/03
<b>TEAMS</b> 107	Dev Team Prep	Level III Only - 2 days	Hunter Mtn, NY	\$112	Jan. 12-13	12/22/03
133	Dev Team Prep	Level III Only - 2 days	Cannon Mtn, NH	\$112	Jan. 20-21	12/30/03
176	Dev Team Prep	Level III Only - 2 days	Stowe, VT	\$112	Jan. 26-27	01/05/04
242	Dev Team Prep	Level III Only - 2 days	Killington, VT	\$112	Feb. 9-10	01/19/04
272	Dev Team Prep	Level III Only - 2 days	Sunday River, ME	\$112	Feb. 23-24	02/02/04
361	Dev Team Exam	Level III Only - 2 days	Whiteface Mtn, NY	\$180	Mar. 16-17	02/24/04
396	DCL Exam	Level III Only - 2 days	Whiteface Mtn, NY	\$180	Mar. 16-17	02/24/04

## SPECIALTY EVENTS (Except for Reinstatement Event - 3 days) 2 days - \$109

Num	Event	Location	Dates	Deadline	Num	Event	Location	Dates	Deadline
<b>Reinstatement Events (3 days; call office for eligibility requirements - \$150 plus dues and reinstatement fee.)</b>									
145	Reinstatement Event	Wintergreen, VA	Jan. 21-23	12/31/03	354	Intro to Trees/Steeps	Sugarbush, VT	Mar. 15-16	02/23/04
158	Reinstatement Event	Pico, VT	Jan. 23-25	01/02/04	376	Advanced Trees/Steeps	Jay Peak, VT	Mar. 25-26	03/04/04
327	Reinstatement Event	Attitash Bear Peak, NH	Mar. 5-7	02/13/04	202	Women Only Workshop Clinic	Ski Sundown, CT	Feb. 2-3	01/12/04
171	Stance and Alignment	Pico, VT	Jan. 26-27	01/05/04	216	Women Only Workshop Clinic	Camelback, PA	Feb. 4-5	01/14/04
306	Stance and Alignment	Pico, VT	Mar. 1-2	02/09/04	222	Women Only Workshop Clinic	Cranmore Mtn, NH	Feb. 5-6	01/15/04
138	Intro to Trees/Steeps	Gore Mtn, NY	Jan. 20-21	12/30/03	088	Wom Only Exam Prep - Part 1 Skiing	Belleayre Mtn, NY	Jan. 8-9	12/18/03
172	Advanced Trees/Steeps	Stowe, VT	Jan. 26-27	01/05/04	394	Wom Only Exam Prep - Part 2 Teach	Belleayre Mtn, NY	Jan. 8-9	12/18/03
193 *	Intro to Trees/Steeps	Smugglers' Notch, VT	Jan. 31-Feb. 1	01/09/04	241	Wom Only Exam Prep - Part 1 Skiing	Killington, VT	Feb. 9-10	01/19/04
338	Advanced Trees/Steeps	Mad River Glen, VT	Mar. 8-9	02/16/04	395	Wom Only Exam Prep - Part 2 Teachi	Killington, VT	Feb. 9-10	01/19/04

## RACE PROGRAMS (All open to non-members - add \$20) 5 days-\$275 / 3 days-\$180 / 2 days-\$129

Num	Location	Dates	Deadline	Num	Location	Dates	Deadline
750 *	Seven Springs, PA	Dec. 13-14	11/21/03	760	Ski Butternut, MA	Jan. 26-27	01/05/04
751	Hunter Mtn, NY (2 day)	Dec. 18-19	11/24/03	761	Bromley Mtn, VT	Jan. 29-30	01/08/04
752	Hunter Mtn, NY (3 day)	Dec. 15-17	11/24/03	762	Bristol Mtn, NY	Feb. 2-4	01/12/04
753	Hunter Mtn, NY (5 day)	Dec. 15-19	11/24/03	763	Gore Mtn, NY	Feb. 5-6	01/15/04
754	Seven Springs, PA	Jan. 5-6	12/15/03	764	Attitash Bear Peak, NH	Feb. 9-11	01/19/04
755	Jack Frost, PA	Jan. 8-9	12/18/03	765	Pat's Peak, NH	Feb. 12-13	01/22/04
756	Labrador Mtn, NY	Jan. 12-13	12/22/03	766	Killington, VT	Feb. 25-26	02/04/04
757	Snowshoe, WV	Jan. 14-15	12/24/03	767	Gunstock, NH	Mar. 4-5	02/12/04
759	Wintergreen, VA	Jan. 21-22	12/31/03	768 *	Hunter Mtn, NY (Women's Program)	Mar. 7-8	02/16/04

## MASTERS SERIES SKIING II/III (Open to Level II & III Members) 2 days - \$109

Num	Location	Dates	Deadline	Num	Location	Dates	Deadline
060 *	Magic Mtn, VT	Jan. 3-4	12/12/03	184	Elk Mtn, PA	Jan. 29-30	01/08/04
086	Seven Springs, PA	Jan. 7-8	12/17/03	224	Cranmore Mtn, NH	Feb. 5-6	01/15/04
092	Okemo Mtn, VT	Jan. 8-9	12/18/03	243	Killington, VT	Feb. 9-10	01/19/04
100 *	Ski Plattekill, NY	Jan. 10-11	12/19/03	271	Sunday River, ME	Feb. 23-24	02/02/04
108	Hunter Mtn, NY	Jan. 12-13	12/22/03	317	Snowshoe, WV	Mar. 2-3	02/10/04
131	Cannon Mtn, NH	Jan. 20-21	12/30/03	322	Holimont, NY	Mar. 4-5	02/12/04
137	Gore Mtn, NY	Jan. 20-21	12/30/03	355	Sugarbush, VT	Mar. 15-16	02/23/04
148	Jiminy Peak, MA	Jan. 22-23	01/02/04	358	Whiteface Mtn, NY	Mar. 15-16	02/23/04
175	Stowe, VT	Jan. 26-27	01/05/04	377	Jay Peak, VT	Mar. 25-26	03/04/04

## MOGUL SERIES (Open to Registered, Level I, II or III Members) 2 days - \$109

Num	Location	Dates	Deadline	Num	Location	Dates	Deadline
<b>Advanced Bumps</b>							
081	Okemo Mtn, VT	Jan. 6-7	12/16/03	285	Sunday River, ME	Feb. 25-26	02/04/04
113	Hunter Mtn, NY	Jan. 14-15	12/24/03	334	Holiday Valley, NY	Mar. 8-9	02/16/04
174	Stowe, VT	Jan. 26-27	01/05/04	336	Mad River Glen, VT	Mar. 8-9	02/16/04
258	Killington, VT	Feb. 11-12	01/21/04	350 *	Belleayre Mtn, NY	Mar. 13-14	02/20/04
286	Sunday River, ME	Feb. 25-26	02/04/04	356	Whiteface Mtn, NY	Mar. 15-16	02/23/04
337	Mad River Glen, VT	Mar. 8-9	02/16/04	<b>Intro to Bumps</b>			
357	Whiteface Mtn, NY	Mar. 15-16	02/23/04	079	Okemo Mtn, VT	Jan. 6-7	12/16/03
<b>Intermediate Bumps</b>							
080	Okemo Mtn, VT	Jan. 6-7	12/16/03	085	Seven Springs, PA	Jan. 7-8	12/17/03
114	Hunter Mtn, NY	Jan. 14-15	12/24/03	180	Elk Mtn, PA	Jan. 29-30	01/08/04
173	Stowe, VT	Jan. 26-27	01/05/04	254	Killington, VT	Feb. 11-12	01/21/04
185	Elk Mtn, PA	Jan. 29-30	01/08/04	284	Sunday River, ME	Feb. 25-26	02/04/04
257	Killington, VT	Feb. 11-12	01/21/04	333	Holiday Valley, NY	Mar. 8-9	02/16/04
				349 *	Belleayre Mtn, NY	Mar. 13-14	02/20/04

# PSIA-E Alpine Schedule for 2003-2004

## DEVELOPMENT SERIES SKIING

(Open to Registered & Level I) 2 days - \$109

Num	Location	Dates	Deadline	Num	Location	Dates	Deadline
036	Ascutney Mtn, VT	Dec. 15-16	11/24/03	178	Bolton Valley, VT	Jan. 28-29	01/07/04
043	Bretton Woods, NH	Dec. 17-18	11/26/03	183	Elk Mtn, PA	Jan. 29-30	01/08/04
056 *	Catamount, NY	Jan. 3-4	12/12/03	223	Cranmore Mtn, NH	Feb. 5-6	01/15/04
087	Seven Springs, PA	Jan. 7-8	12/17/03	244	Killington, VT	Feb. 9-10	01/19/04
093	Okemo Mtn, VT	Jan. 8-9	12/18/03	248	Liberty Mtn, PA	Feb. 9-10	01/19/04
098 *	Gunstock, NH	Jan. 10-11	12/19/03	267	Montage Mtn, PA	Feb. 23-24	02/02/04
099 *	Ski Plattekill, NY	Jan. 10-11	12/19/03	270	Sunday River, ME	Feb. 23-24	02/02/04
116	Hunter Mtn, NY	Jan. 14-15	12/24/03	279	Wintergreen, VA	Feb. 24-25	02/03/04
122	Mount Sunapee, NH	Jan. 14-15	12/24/03	316	Snowshoe, WV	Mar. 2-3	02/10/04
125	Jack Frost, PA	Jan. 15-16	12/24/03	321	Holimont, NY	Mar. 4-5	02/12/04
132	Cannon Mtn, NH	Jan. 20-21	12/30/03	343	Wachusett Mtn, MA	Mar. 8-9	02/16/04
136	Gore Mtn, NY	Jan. 20-21	12/30/03	371	Mount Snow, VT	Mar. 22-23	03/01/04
149	Jiminy Peak, MA	Jan. 22-23	01/02/04				

## SENIOR TOUR

(Seniors only) 2 days - \$99

Num	Event	Location	Dates	Deadline	Num	Event	Location	Dates	Deadline
076	In Search of Corduroy	Seven Springs, PA	Jan. 5-6	12/15/03	211	In Search of Corduroy	Waterville Valley, NH	Feb. 3-4	01/13/04
078	Senior Bumps	Okemo Mtn, VT	Jan. 6-7	12/16/03	280	Workshop Clinic	Wintergreen, VA	Feb. 24-25	02/03/04
090	In Search of Corduroy	Okemo Mtn, VT	Jan. 8-9	12/18/03	287	Senior Bumps	Sunday River, ME	Feb. 25-26	02/04/04
155	In Search of Corduroy	The Balsams Wilderness, NH	Jan. 22-23	01/02/04	335	Senior Bumps	Holiday Valley, NY	Mar. 8-9	02/16/04
196	In Search of Corduroy	Camelback, PA	Feb. 2-3	01/12/04	339	Workshop Clinic	Wachusett Mtn, MA	Mar. 8-9	02/16/04
201	Workshop Clinic	Ski Sundown, CT	Feb. 2-3	01/12/04	362	Workshop Clinic	Bromley Mtn, VT	Mar. 17-18	02/25/04

## WORKSHOP CLINICS #

(All open to non-members - add \$20) 2 days - \$90

Num	Location	Dates	Deadline	Num	Location	Dates	Deadline
032 *	Labrador Mtn, NY	Dec. 13-14	11/21/03	191 *	Eagle Rock Resort, PA	Jan. 31-Feb. 1	01/09/04
037	Ascutney Mtn, VT	Dec. 15-16	11/24/03	212	Waterville Valley, NH	Feb. 3-4	01/13/04
041	Bretton Woods, NH	Dec. 17-18	11/26/03	227	Snow Ridge, NY	Feb. 5-6	01/15/04
045	Massanutten, VA	Dec. 17-18	11/26/03	229	Timberline, WV	Feb. 5-6	01/15/04
046	Bousquet, MA	Dec. 18-19	11/26/03	234 *	Mt. Abram Family Resort, ME	Feb. 7-8	01/16/04
049	Blue Mtn, PA	Dec. 19-20	12/01/03	246	Liberty Mtn, PA	Feb. 9-10	01/19/04
050 *	Cataloochee, NC	Dec. 20-21	12/01/03	266	Montage Mtn, PA	Feb. 23-24	02/02/04
052 *	Jay Peak, VT	Dec. 20-21	12/01/03	296 *	McIntyre Ski Area, NH	Feb. 28-29	02/06/04
055 *	Catamount, NY	Jan. 3-4	12/12/03	298 *	Mount Southington, CT	Feb. 28-29	02/06/04
075	Seven Springs, PA	Jan. 5-6	12/15/03	300 *	Ski Beech, NC	Feb. 28-29	02/06/04
091	Okemo Mtn, VT	Jan. 8-9	12/18/03	302 *	West Mtn, NY	Feb. 28-29	02/06/04
096 *	Gunstock, NH	Jan. 10-11	12/19/03	309	Kissing Bridge, NY	Mar. 2-3	02/10/04
121	Mount Sunapee, NH	Jan. 14-15	12/24/03	329 *	Holimont, NY	Mar. 6-7	02/13/04
153	The Balsams Wilderness, NH	Jan. 22-23	01/02/04	342	Wachusett Mtn, MA	Mar. 8-9	02/16/04
160 *	Lost Valley, ME	Jan. 24-25	01/02/04	359	Whiteface Mtn, NY	Mar. 15-16	02/23/04
170	Mountain Creek, NJ	Jan. 26-27	01/05/04	363	Bromley Mtn, VT	Mar. 17-18	02/25/04
181	Elk Mtn, PA	Jan. 29-30	01/08/04				

## FIRST TRACKS

For new members to become Registered (\$95 event fee plus \$70 Dues) 2 days - \$165

Num	Location	Dates	Deadline	Num	Location	Dates	Deadline
021	Mount Snow, VT	Dec. 4-5	11/13/03	190 *	Eagle Rock Resort, PA	Jan. 31-Feb. 1	01/09/04
028	Belleayre Mtn, NY	Dec. 11-12	11/20/03	194 *	Smugglers' Notch, VT	Jan. 31-Feb. 1	01/09/04
029	Loon Mtn, NH	Dec. 11-12	11/20/03	195	Camelback, PA	Feb. 2-3	01/12/04
030 *	Holiday Valley, NY	Dec. 13-14	11/21/03	225	Cranmore Mtn, NH	Feb. 5-6	01/15/04
031 *	Labrador Mtn, NY	Dec. 13-14	11/21/03	226	Snow Ridge, NY	Feb. 5-6	01/15/04
033 *	Seven Springs, PA	Dec. 13-14	11/21/03	233 *	Mt. Abram Family Resort, ME	Feb. 7-8	01/16/04
035	Ascutney Mtn, VT	Dec. 15-16	11/24/03	236 *	Wisp, MD	Feb. 7-8	01/16/04
039	Snowshoe, WV	Dec. 15-16	11/24/03	256	Killington, VT	Feb. 11-12	01/21/04
048 *	Blue Mtn, PA	Dec. 19-20	12/01/03	265	Montage Mtn, PA	Feb. 23-24	02/02/04
051 *	Jay Peak, VT	Dec. 20-21	12/01/03	283	Sunday River, ME	Feb. 25-26	02/04/04
053 *	Ski Butternut, MA	Dec. 20-21	12/01/03	290	Winterplace, WV	Feb. 26-27	02/05/04
064 *	Song Mtn, NY	Jan. 3-4	12/12/03	295 *	McIntyre Ski Area, NH	Feb. 28-29	02/06/04
074	Seven Springs, PA	Jan. 5-6	12/15/03	297 *	Mount Southington, CT	Feb. 28-29	02/06/04
077	Okemo Mtn, VT	Jan. 6-7	12/16/03	301 *	Ski Beech, NC	Feb. 28-29	02/06/04
097 *	Gunstock, NH	Jan. 10-11	12/19/03	303 *	West Mtn, NY	Feb. 28-29	02/06/04
101 *	Ski Plattekill, NY	Jan. 10-11	12/19/03	310	Kissing Bridge, NY	Mar. 2-3	02/10/04
117	Hunter Mtn, NY	Jan. 14-15	12/24/03	315	Snowshoe, WV	Mar. 2-3	02/10/04
124	Mount Sunapee, NH	Jan. 14-15	12/24/03	328 *	Big Rock, ME	Mar. 6-7	02/13/04
135	Gore Mtn, NY	Jan. 20-21	12/30/03	330 *	Holimont, NY	Mar. 6-7	02/13/04
150	Jiminy Peak, MA	Jan. 22-23	01/02/04	332 *	Ski Sundown, CT	Mar. 6-7	02/13/04
154	The Balsams Wilderness, NH	Jan. 22-23	01/02/04	340	Wachusett Mtn, MA	Mar. 8-9	02/16/04
159 *	Lost Valley, ME	Jan. 24-25	01/02/04	360	Whiteface Mtn, NY	Mar. 15-16	02/23/04
161 *	Pat's Peak, NH	Jan. 24-25	01/02/04	372	Mount Snow, VT	Mar. 22-23	03/01/04
168	Mountain Creek, NJ	Jan. 26-27	01/05/04	384 *	Hunter Mtn, NY	Mar. 27-28	03/05/04
177	Bolton Valley, VT	Jan. 28-29	01/07/04				

# PSIA-E Alpine Schedule for 2003-2004

Notes: \* = Events with limited attendance; may fill prior to deadlines!  
Weekend events are highlighted in blue.

# = Events non-members may attend for \$20 additional fee.  
^ = Night event

## LEVEL I EXAMS 1 day - \$70 For first-year Registered Members; All others - \$85 (\$70 plus \$15 dues differential)

Num	Location	Dates	Deadline	Num	Location	Dates	Deadline
027	Killington, VT	Dec. 10	11/19/03	263	Killington, VT	Feb. 13	01/23/04
070	Okemo Mtn, VT	Jan. 5	12/15/03	281	Montage Mtn, PA	Feb. 25	02/04/04
082	Seven Springs, PA	Jan. 7	12/17/03	293	Sunday River, ME	Feb. 27	02/06/04
128	Hunter Mtn, NY	Jan. 16	12/29/03	307	West Mtn, NY	Mar. 1	02/09/04
129	Mount Sunapee, NH	Jan. 16	12/29/03	326	Snowshoe, WV	Mar. 4	02/12/04
144	Windham Mtn, NY	Jan. 21	12/31/03	344	Jiminy Peak, MA	Mar. 10	02/18/04
179	Mountain Creek, NJ	Jan. 28	01/07/04	345	Wachusett Mtn, MA	Mar. 10	02/18/04
189	Bolton Valley, VT	Jan. 30	01/09/04	352 *	Song Mtn, NY	Mar. 13	02/20/04
206	Waterville Valley, NH	Feb. 2	01/12/04	367	Bromley Mtn, VT	Mar. 19	02/27/04
214	Camelback, PA	Feb. 4	01/14/04	375	Mount Snow, VT	Mar. 24	03/03/04
230	Ski Sundown, CT	Feb. 6	01/16/04	386	Hunter Mtn, NY	Mar. 29	03/08/04
253	Bristol Mtn, NY	Feb. 11	01/21/04				

## LEVEL II TEACHING SEMINARS (Open to Level I Members) 2 days - \$99

Num	Location	Dates	Deadline	Num	Location	Dates	Deadline
038	Ascutney Mtn, VT	Dec. 15-16	11/24/03	162 *	Pat's Peak, NH	Jan. 24-25	01/05/04
042	Bretton Woods, NH	Dec. 17-18	11/26/03	169	Mountain Creek, NJ	Jan. 26-27	01/05/04
044	Massanutten, VA	Dec. 17-18	11/26/03	192 *	Eagle Rock Resort, PA	Jan. 31-Feb. 1	01/09/04
047	Bousquet, MA	Dec. 18-19	11/26/03	197	Camelback, PA	Feb. 2-3	01/12/04
065 *	Song Mtn, NY	Jan. 3-4	12/12/03	210	Waterville Valley, NH	Feb. 3-4	01/13/04
084	Seven Springs, PA	Jan. 7-8	12/17/03	237 *	Wisp, MD	Feb. 7-8	01/16/04
089	Okemo Mtn, VT	Jan. 8-9	12/18/03	247	Liberty Mtn, PA	Feb. 9-10	01/19/04
115	Hunter Mtn, NY	Jan. 14-15	12/24/03	255	Killington, VT	Feb. 11-12	01/21/04
123	Mount Sunapee, NH	Jan. 14-15	12/24/03	278	Wintergreen, VA	Feb. 24-25	02/03/04
126	Jack Frost, PA	Jan. 15-16	12/24/03	289	Winterplace, WV	Feb. 26-27	02/05/04
147	Jiminy Peak, MA	Jan. 22-23	01/02/04	341	Wachusett Mtn, MA	Mar. 8-9	02/16/04

## LEVEL II PRACTICE EXAM Open to Level I & Trainers (Trainers must indicate their status on application) 2 days - \$105

Num	Location	Dates	Deadline	Num	Location	Dates	Deadline
<b>Skiing - Part 1</b>				<b>Teaching - Part 2</b>			
094	Okemo Mtn, VT	Jan. 8-9	12/18/03	095	Okemo Mtn, VT	Jan. 8-9	12/18/03
103	Hunter Mtn, NY	Jan. 12-13	12/22/03	104	Hunter Mtn, NY	Jan. 12-13	12/22/03
119	Mount Sunapee, NH	Jan. 14-15	12/24/03	120	Mount Sunapee, NH	Jan. 14-15	12/24/03
186	Elk Mtn, PA	Jan. 29-30	01/08/04	187	Elk Mtn, PA	Jan. 29-30	01/08/04
217	Ski Sundown, CT	Feb. 4-5	01/14/04	218	Ski Sundown, CT	Feb. 4-5	01/14/04

## LEVEL II EXAMS (Open to Level I Members) 2 days - \$140

Num	Location	Dates	Deadline	Num	Location	Dates	Deadline
<b>Skiing - Part 1</b>				<b>Teaching - Part 2</b>			
143	Windham Mtn, NY	Jan. 20-21	12/30/03	304	Attitash Bear Peak, NH	Mar. 1-2	02/09/04
228	Timberline, WV	Feb. 5-6	01/15/04	320	Holimont, NY	Mar. 4-5	02/12/04
262	Bristol Mtn, NY	Feb. 12-13	01/22/04	346	Jiminy Peak, MA	Mar. 11-12	02/19/04
288	Gore Mtn, NY	Feb. 26-27	02/05/04	348	Seven Springs, PA	Mar. 11-12	02/19/04
331 *	Ragged Mtn, NH	Mar. 6-7	02/13/04	368 *	Windham Mtn, NY	Mar. 20-21	02/27/04
347	Jiminy Peak, MA	Mar. 11-12	02/19/04	379	Okemo Mtn, VT	Mar. 25-26	03/04/04
378	Okemo Mtn, VT	Mar. 25-26	03/04/04				

## LEVEL III EXAM CLINICS (Open to Level II Members) 2 days - \$99

Num	Location	Dates	Deadline	Num	Location	Dates	Deadline
<b>Skiing - Part 1</b>				<b>Teaching - Part 2</b>			
102	Hunter Mtn, NY	Jan. 12-13	12/22/03	109	Hunter Mtn, NY	Jan. 12-13	12/22/03
134	Cannon Mtn, NH	Jan. 20-21	12/30/03	139	Cannon Mtn, NH	Jan. 20-21	12/30/03
182	Elk Mtn, PA	Jan. 29-30	01/08/04	200	Elk Mtn, PA	Jan. 29-30	01/08/04
207	Waterville Valley, NH	Feb. 3-4	01/13/04	209	Waterville Valley, NH	Feb. 3-4	01/13/04
239	Killington, VT	Feb. 9-10	01/19/04	240	Killington, VT	Feb. 9-10	01/19/04
314	Snowshoe, WV	Mar. 2-3	02/10/04	318	Snowshoe, WV	Mar. 2-3	02/10/04

## LEVEL III EXAMS (Open to Level II Members) 2 days - \$140

Num	Location	Dates	Deadline	Num	Location	Dates	Deadline
<b>Skiing - Part 1</b>				<b>Teaching - Part 2</b>			
166	Hunter Mtn, NY	Jan. 26-27	01/05/04	167	Hunter Mtn, NY	Jan. 26-27	01/05/04
273	Sunday River, ME	Feb. 23-24	02/02/04	366	Whiteface Mtn, NY	Mar. 18-19	02/26/04
351 *	Cannon Mtn, NH	Mar. 13-14	02/20/04	388	Killington, VT	Mar. 29-30	03/08/04
365	Whiteface Mtn, NY	Mar. 18-19	02/26/04				
387	Killington, VT	Mar. 29-30	03/08/04				



# PSIA-E Alpine Schedule for 2003-2004

## ACCREDITATION PROGRAMS (Open to Level I, II, & III Members) 1 day Indoor Courses - \$70 / 2 days - \$139

Num	Event	Location	Dates	Deadline	Num	Event	Location	Dates	Deadline
<b>Children's Specialist</b>					<b>Teaching Beginners Specialist</b>				
063 *	Childhood Dev: Physical	Magic Mtn, VT	Jan. 3-4	12/12/03	105	Assessing Beginners Movement	Hunter Mtn, NY	Jan. 12-13	12/22/03
069	Childhood Dev: Cognitive	Bromley Mtn, VT	Jan. 5-6	12/15/03	142	The Learning Environment	Jiminy Peak, MA	Jan. 20-21	12/30/03
165 *	Childhood Dev: Physical	Pico, VT	Jan. 24-25	01/05/04	118	Communication Loop	Hunter Mtn, NY	Jan. 14-15	12/24/03
204	Childhood Dev: Affective	Ski Sundown, CT	Feb. 2-3	01/12/04	370	The Learning Environment	Mount Snow, VT	Mar. 22-23	03/01/04
<b>Freeride Accreditation</b>					<b>Backcountry Accreditation</b>				
188	Basic Skills and Safety	Okemo Mtn, VT	Jan. 29-30	01/08/04	389 *	Orientation - Indoor	Mount Snow, VT	Nov. 1	10/10/03
325	Intermediate New School	Mount Snow, VT	Mar. 4-5	02/12/04	390 *	Planning & Equipment - Indoor	Mount Snow, VT	Nov. 2	10/10/03
369	Coaching Advanced Freeriders	Mount Snow, VT	Mar. 22-23	03/01/04	391	Collecting Data	Bolton Valley, VT	Feb. 5-6	01/15/04
<b>Sport Science</b>					<b>Special Populations</b>				
072	Biomechanics	Seven Springs, PA	Jan. 5-6	12/15/03	392	Putting It All Together	Bolton Valley, VT	Mar. 1-2	02/09/04
393	Exercise Physiology	Seven Springs, PA	Jan. 7-8	12/17/03	063 *	Childhood Dev: Physical	Magic Mtn, VT	Jan. 3-4	12/12/03
140	Biomechanics	Jiminy Peak, MA	Jan. 20-21	12/30/03	141	Adult Development and Aging	Jiminy Peak, MA	Jan. 20-21	12/30/03
151	Exercise Physiology	Jiminy Peak, MA	Jan. 22-23	01/02/04	152	Teaching Women	Jiminy Peak, MA	Jan. 22-23	01/02/04
164 *	Sports Psychology	Pico, VT	Jan. 24-25	01/05/04	165 *	Childhood Dev: Physical	Pico, VT	Jan. 24-25	01/05/04
					353	Adult Development and Aging	Bromley Mtn, VT	Mar. 15-16	02/23/04
					364	Teaching Women	Bromley Mtn, VT	Mar. 17-18	02/25/04

## MASTER TEACHER CERTIFICATION (Open to Level I, II or III Members) 1 day - \$70; 2 days - \$109

Num	Event	Location	Dates	Deadline	Num	Event	Location	Dates	Deadline
057 *	Extreme Teaching	Catamount, NY	Jan. 3-4	12/12/03	221	Extreme Teaching	Cranmore Mtn, NH	Feb. 5-6	01/15/04
058 *	Movement Analysis	Catamount, NY	Jan. 3-4	12/12/03	231 *	Movement Analysis	Gunstock, NH	Feb. 7-8	01/16/04
061 *	History Comes Alive	Magic Mtn, VT	Jan. 3-4	12/12/03	235 *	Extreme Teaching	Wisp, MD	Feb. 7-8	01/16/04
062 *	Extreme Teaching	Magic Mtn, VT	Jan. 3-4	12/12/03	249	Get in Gear	Liberty Mtn, PA	Feb. 9-10	01/19/04
067	Get in Gear	Bromley Mtn, VT	Jan. 5-6	12/15/03	250	Knee High Knowledge	Pico, VT	Feb. 9	01/19/04
068	Movement Analysis	Bromley Mtn, VT	Jan. 5-6	12/15/03	251	History Comes Alive	Pico, VT	Feb. 9-10	01/19/04
073	Movement Analysis	Seven Springs, PA	Jan. 5-6	12/15/03	252	Phys. & Mental Disabilities	Pico, VT	Feb. 10	01/20/04
083	Extreme Teaching	Seven Springs, PA	Jan. 7-8	12/17/03	260	Movement Analysis	Pico, VT	Feb. 11-12	01/21/04
106	Extreme Teaching	Hunter Mtn, NY	Jan. 12-13	12/22/03	261	Extreme Teaching	Pico, VT	Feb. 11-12	01/21/04
110	Get in Gear	Hunter Mtn, NY	Jan. 12-13	12/22/03	268	Phys. & Mental Disabilities	Montage Mtn, PA	Feb. 23	02/02/04
112	Movement Analysis	Hunter Mtn, NY	Jan. 14-15	12/24/03	274	Extreme Teaching	Sunday River, ME	Feb. 23-24	02/02/04
127	Phys. & Mental Disabilities	Windham Mtn, NY	Jan. 15	12/26/03	277	Knee High Knowledge	Montage Mtn, PA	Feb. 24	02/03/04
130	Knee High Knowledge	Windham Mtn, NY	Jan. 16	12/29/03	282	Movement Analysis	Sunday River, ME	Feb. 25-26	02/04/04
146	At Your Service - Indoor	Jiminy Peak, MA	Jan. 22	01/02/04	291	Movement Analysis	Winterplace, WV	Feb. 26-27	02/05/04
156	Communication Station - Indoor	Jiminy Peak, MA	Jan. 23	01/02/04	299 *	Extreme Teaching	Ski Beech, NC	Feb. 28-29	02/06/04
198	History Comes Alive	Camelback, PA	Feb. 2-3	01/12/04	311	History Comes Alive	Kissing Bridge, NY	Mar. 2-3	02/10/04
199	Extreme Teaching	Camelback, PA	Feb. 2-3	01/12/04	312	Extreme Teaching	Kissing Bridge, NY	Mar. 2-3	02/10/04
203	Extreme Teaching	Ski Sundown, CT	Feb. 2-3	01/12/04	319	History Comes Alive	Snowshoe, WV	Mar. 2-3	02/10/04
208	History Comes Alive	Cranmore Mtn, NH	Feb. 3-4	01/13/04	323	Movement Analysis	Holimont, NY	Mar. 4-5	02/12/04
213	Phys. & Mental Disabilities	Waterville Valley, NH	Feb. 3	01/13/04	324	Knee High Knowledge	Holimont, NY	Mar. 4	02/12/04
215	Movement Analysis	Camelback, PA	Feb. 4-5	01/14/04	380	Phys. & Mental Disabilities	Sunday River, ME	Mar. 25	03/04/04
219	Movement Analysis	Ski Sundown, CT	Feb. 4-5	01/14/04	382	Knee High Knowledge	Sunday River, ME	Mar. 26	03/05/04
220	Knee High Knowledge	Waterville Valley, NH	Feb. 4	01/14/04					

## MASTER TEACHER EXAMS (All Exams Start at 4:00 pm) - \$10

Num	Location	Dates	Deadline	Num	Location	Dates	Deadline
801	Killington, VT	Dec. 10	11/19/03	814 *	Gunstock, NH	Feb. 7	01/16/04
802	Snowshoe, WV	Dec. 16	11/25/03	815 *	Wisp, MD	Feb. 7	01/16/04
803 *	Catamount, NY	Jan. 3	12/12/03	816	Liberty Mtn, PA	Feb. 9	01/19/04
804 *	Magic Mtn, VT	Jan. 3	12/12/03	817	Pico, VT	Feb. 11	01/21/04
805	Bromley Mtn, VT	Jan. 5	12/15/03	818	Montage Mtn, PA	Feb. 23	02/02/04
806	Seven Springs, PA	Jan. 5	12/15/03	819	Sunday River, ME	Feb. 23	02/02/04
807	Hunter Mtn, NY	Jan. 12	12/22/03	820	Winterplace, WV	Feb. 26	02/05/04
808	Jiminy Peak, MA	Jan. 20	12/30/03	821 *	Ski Beech, NC	Feb. 28	02/06/04
809	Jiminy Peak, MA	Jan. 23	01/02/04	822	Kissing Bridge, NY	Mar. 2	02/10/04
810 *	Pico, VT	Jan. 24	01/02/04	823	Snowshoe, WV	Mar. 2	02/10/04
811	Camelback, PA	Feb. 2	01/12/04	824	Mount Snow, VT	Mar. 22	03/01/04
812	Ski Sundown, CT	Feb. 2	01/12/04	825	Sunday River, ME	Mar. 26	03/05/04
813	Cranmore Mtn, NH	Feb. 3	01/13/04				

# PSIA-E /AASI "Multi-Discipline" Schedule for 2003-2004

Notes: \* = Events with limited attendance; may fill prior to deadlines!

Weekend events are highlighted in blue.

## FOR ALL DISCIPLINES (Members Only)

Num.	Event/Description	Location	Dates	Deadline	Price
<b>On Any Gear – Clinic Coach may not be riding the same type of equipment you are ---</b>					
138	Intro to Trees/Steeps	Gore Mtn, NY	Jan. 20-21	12/30/03	\$109
172	Advanced Trees/Steeps	Stowe, VT	Jan. 26-27	01/05/04	\$109
193	* Intro to Trees/Steeps	Smugglers' Notch, VT	Jan. 31-Feb. 1	01/09/04	\$109
354	Intro to Trees/Steeps	Sugarbush, VT	Mar. 15-16	02/23/04	\$109
376	Advanced Trees/Steeps	Jay Peak, VT	Mar. 25-26	03/04/04	\$109
705	Freestyle for Kids - Park & Pipe	Okemo Mtn, VT	Jan. 8-9	12/18/03	\$109
238	* Park & Pipe	Wisp, MD	Feb. 7-8	01/16/04	\$109
269	Park & Pipe	Okemo Mtn, VT	Feb. 23-24	02/02/04	\$109
276	Park & Pipe	Massanutten, VA	Feb. 24-25	02/03/04	\$109
373	Park & Pipe	Mount Snow, VT	Mar. 22-23	03/01/04	\$109
381	Park & Pipe	Sunday River, ME	Mar. 25-26	03/04/04	\$109
<b>Backcountry Accreditation – Accreditation Program For All Disciplines -----</b>					
389	Orientation – Indoor	Mount Snow, VT	Nov. 1	10/10/03	\$70
390	Planning & Equipment - Indoor	Mount Snow, VT	Nov. 2	10/10/03	\$70
391	Collecting Data	Bolton Valley, VT	Feb. 5-6	01/15/04	\$139
392	Putting It All Together	Bolton Valley, VT	Mar. 1-2	02/09/04	\$139
<b>Learn To Clinics - Participants Required To Have Proper Equipment -----</b>					
604	* Learn to Tele	Gunstock, NH	Jan. 24-25	01/02/04	\$90
609	Learn to Tele	Gore Mtn, NY	Feb. 5-6	01/15/04	\$90
654	Learn to Track/Skate	Grafton Ponds, VT	Jan. 5-6	12/15/03	\$85
<b>Learn To Ride Snowboard Clinics - Includes Burton LTR Rentals-----</b>					
411	* Learn to Ride Snowboard Clinic	Loon Mtn, NH	Jan. 12-13	12/22/03	\$130
427	* Learn to Ride Snowboard Clinic	Hunter Mtn, NY	Feb. 4-5	01/14/04	\$130
453	* Learn to Ride Snowboard Clinic	Okemo Mtn, VT	Mar. 10-11	02/18/04	\$130

## PSIA-E Adaptive Schedule for 2003-2004

Notes: \* = Events with limited attendance; may fill prior to deadlines!

# = Events non-members may attend for \$20 additional fee.

Weekend events are highlighted in blue.

Individuals become Adaptive members only by passing a Level I event and paying current dues. For members of other disciplines, Adaptive events may count as update credit every other update.

## SPECIALTY ONE or TWO DAY EVENTS # (Non-members add \$20) 1 day - \$65 / 2 days - \$100

Num.	Event/Description	Location	Dates	Deadline	Num.	Event/Description	Location	Dates	Deadline
500 #	Behavior Modification	Hunter Mtn, NY	Jan. 3	12/12/03	507 #	Blind/DD Clinic	Mountain Creek, NJ	Jan. 22	01/02/04
501 #	Share-Learn Mono/Bi	Smugglers' Notch, VT	Jan. 3	12/12/03	508 #	Intro to 3/4 Track	Jack Frost, PA	Jan. 23	01/02/04
502 #	Intro to 3/4 Track Teaching	Hunter Mtn, NY	Jan. 4	12/15/03	517 #	Beginner Race Program	Waterville Valley, NH	Feb. 8	01/19/04
503 #	Experiential 3/4 Track	Smugglers' Notch, VT	Jan. 4	12/15/03	518	Mock Level 3 Exam	Hunter Mtn, NY	Feb. 13	01/23/04
504 #	Intermediate Blind/DD	Bear Creek, VT	Jan. 8	12/18/03	519	Mock Level 2 Exam	Windham Mtn, NY	Feb. 13	01/23/04
505 #	Intermediate 3/4 Track	Bear Creek, VT	Jan. 9	12/19/03	520#*	Experiential Mono/Bi - 2 Days	Whiteface Mtn, NY	Feb. 21-22	01/30/04

## LEVEL I EXAMS (For new members – fee includes \$85 dues) 2 days - \$235

Candidates must state their specialty on application.

(Blind/Dev. Delayed), (3-4 Track), (Mono/Bi Ski)

Num.	Event/Description	Location	Dates	Deadline	Num.	Event/Description	Location	Dates	Deadline
506	Level I Exam	Peek'n Peak, NY	Jan. 10-11	12/19/03	516	Level I Exam	Ski Sundown, CT	Feb. 6-7	01/16/04
509	Level I Exam - Blind/DD	Whitetail, PA	Jan. 24-25	01/02/04	522	Level I Exam	Attitash Bear Peak, NH	Mar. 6-7	02/13/04
510	Level I Exam - Mono/Bi	Whitetail, PA	Jan. 26-27	01/05/04	526	Level I Exam	Sugarbush, VT	Mar. 18-19	02/26/04
513	Level I Exam	Hunter Mtn, NY	Jan. 31-Feb. 1	01/09/04					

## LEVEL II EXAMS 1 to 4 day events - \$87 for first day; \$77 for each consecutive day

Num.	Event/Description	Location	Dates	Deadline	Num.	Event/Description	Location	Dates	Deadline
512	Blind/DD	Hunter Mtn, NY	Jan. 31	01/09/04	525	Blind/DD	Sugarbush, VT	Mar. 18	02/26/04
533	Skiing	Hunter Mtn, NY	Jan. 31	01/09/04	537	Skiing	Sugarbush, VT	Mar. 18	02/26/04
514	Mono/Bi	Hunter Mtn, NY	Feb. 1	01/12/04	528	Mono/Bi	Sugarbush, VT	Mar. 19	02/27/04
534	3/4 Track	Hunter Mtn, NY	Feb. 1	01/12/04	538	3/4 Track	Sugarbush, VT	Mar. 19	02/27/04
521	Blind/DD	Attitash Bear Peak, NH	Mar. 6	02/13/04	530	Mono/Bi	Sugarbush, VT	Mar. 20	02/27/04
535	Skiing	Attitash Bear Peak, NH	Mar. 6	02/13/04	539	3/4 Track	Sugarbush, VT	Mar. 20	02/27/04
523	Mono/Bi	Attitash Bear Peak, NH	Mar. 7	02/15/04	532	Blind/DD	Sugarbush, VT	Mar. 21	02/27/04
536	3/4 Track	Attitash Bear Peak, NH	Mar. 7	02/15/04	540	Skiing	Sugarbush, VT	Mar. 21	02/27/04

## LEVEL III EXAMS 1 to 4 day events - \$87 for first day; \$77 for each consecutive day

Num.	Event/Description	Location	Dates	Deadline	Num.	Event/Description	Location	Dates	Deadline
511	Blind/DD	Hunter Mtn, NY	Jan. 31	01/09/04	527	Mono/Bi	Sugarbush, VT	Mar. 19	02/27/04
541	Skiing	Hunter Mtn, NY	Jan. 31	01/09/04	544	3/4 Track	Sugarbush, VT	Mar. 19	02/27/04
515	Mono/Bi	Hunter Mtn, NY	Feb. 1	01/12/04	529	Mono/Bi	Sugarbush, VT	Mar. 20	02/27/04
542	3/4 Track	Hunter Mtn, NY	Feb. 1	01/12/04	545	3/4 Track	Sugarbush, VT	Mar. 20	02/27/04
524	Blind/DD	Sugarbush, VT	Mar. 18	02/26/04	531	Blind/DD	Sugarbush, VT	Mar. 21	02/27/04
543	Skiing	Sugarbush, VT	Mar. 18	02/26/04	546	Skiing	Sugarbush, VT	Mar. 21	02/27/04

# AASI Snowboard Schedule for 2003-2004

Notes: \* = Events with limited attendance; may fill prior to deadlines!  
Weekend events are highlighted in blue.

# = Events non-members may attend for \$20 additional fee.  
^ = Night events (6-10 P.M.)

	<b>Num. Event</b>	<b>Description</b>	<b>Location</b>	<b>Price</b>	<b>Dates</b>	<b>Deadline</b>
<b>RALLIES</b>	468	Spring Rally	2 days; banquet/race	Killington, VT	\$135	Mar. 27-28 03/05/04
<b>DIRECTORS</b>	466	Snowsports School Management Seminar	2 ½ days; banquet	Mount Snow, VT	\$155	Dec. 1-3 11/10/03
	467	So Snowsports School Management Seminar	2 ½ days; banquet	Snowshoe, WV	\$155	Dec. 14-16 11/23/03
<b>PREMIER EVENTS</b>	402	Eastern Team Tryout	Level III Only	Killington, VT	\$160	Dec. 6-7 10/01/03
	403	Level 1 ITC	For new members: 5 days; banquet, (Fee includes \$85 dues)	Killington, VT	\$360	Dec. 8-12 11/17/03
	404	Eastern Academy	Levels I, II or III – 5 days; banquet	Stowe, VT	\$325	Dec. 15-19 11/24/03
	460	Huck Fest	Open to Levels I, II or III	Okemo Mtn, VT	\$120	Mar. 22-23 03/01/04

## RESORT TRAINERS PROGRAM (Open to Level II Members who are in a training position and all Level III Members) 2 days - \$110

<b>Num. Event/Description</b>	<b>Location</b>	<b>Dates</b>	<b>Deadline</b>	<b>Num. Event/Description</b>	<b>Location</b>	<b>Dates</b>	<b>Deadline</b>
401 Resort Trainers - Part 1	Okemo Mtn, VT	Nov. 24-25	11/03/03	455 Resort Trainers - Part 3	Whiteface Mtn, NY	Mar. 15-16	02/23/04
426 Resort Trainers - Part 2	Hunter Mtn, NY	Feb. 2-3	01/12/04				

## SPECIALTY EVENTS (Open to all AASI Certified Members) 2 days - \$120

<b>Num. Event/Description</b>	<b>Location</b>	<b>Dates</b>	<b>Deadline</b>	<b>Num. Event/Description</b>	<b>Location</b>	<b>Dates</b>	<b>Deadline</b>
425 Jibbin' Jennies - Women Only	Labrador Mtn, NY	Feb. 1-2	01/12/04	448 AASI Open Park and Pipe	Okemo Mtn, VT	Mar. 4-5	02/12/04
446 Super Carve 200	Pico, VT	Mar. 2-3	02/10/04	450 Old Fart Park and Pipe 200	Wisp, MD	Mar. 6-7	02/13/04

## 200 LEVEL COURSES (Open to All AASI Members, Qualifies as Prerequisite for Level II) 2 days - \$120

<b>Num. Event/Description</b>	<b>Location</b>	<b>Dates</b>	<b>Deadline</b>	<b>Num. Event/Description</b>	<b>Location</b>	<b>Dates</b>	<b>Deadline</b>
405 Riding Concepts 200	Belleayre Mtn, NY	Dec. 18-19	11/26/03	433 Teaching Concepts 200	Cataloochee, NC	Feb. 10-11	01/20/04
408 Movement Analysis 200	Waterville Valley, NH	Jan. 8-9	12/18/03	435 Riding Concepts 200	Mount Southington, CT	Feb. 11-12	01/21/04
410 * Riding Concepts 200	Massanutten, VA	Jan. 10-11	12/19/03	442 Teaching Concepts 200	Shawnee Peak, ME	Feb. 27-28	02/06/04
413 Teaching Freestyle 200	Blue Mtn, PA	Jan. 12-13	12/22/03	430 Movement Analysis 200	Liberty Mtn, PA	Mar. 8-9	02/16/04
415 Movement Analysis 200	Song Mtn, NY	Jan. 20-21	12/30/03	451 Teaching Concepts 200	Holimont, NY	Mar. 8-9	02/16/04
422 Steeps 200	Stowe, VT	Jan. 28-29	01/07/04	456 Riding Concepts 200	Mount Sunapee, NH	Mar. 15-16	02/23/04
431 * Movement Analysis 200	Gore Mtn, NY	Feb. 8-9	01/16/04	457 Teaching Freestyle 200	Mount Snow, VT	Mar. 17-18	02/25/04
				458 Trees 200	Jay Peak, VT	Mar. 18-19	02/26/04

## 300 LEVEL COURSES (Open to Level II or III Members, Qualifies as Prerequisite for Level III) 2 days - \$120

<b>Num. Event/Description</b>	<b>Location</b>	<b>Dates</b>	<b>Deadline</b>	<b>Num. Event/Description</b>	<b>Location</b>	<b>Dates</b>	<b>Deadline</b>
417 Peer Coaching 300	Magic Mtn, VT	Jan. 22-23	01/02/04	437 * Coaching Freestyle 300	Massanutten, VA	Feb. 22-23	02/02/04
423 Steeps 300	Stowe, VT	Jan. 28-29	01/07/04	440 Coaching Freestyle 300	Loon Mtn, NH	Feb. 25-26	02/04/04
428 Movement Analysis 300	Blue Knob, PA	Feb. 4-5	01/14/04	459 Trees 300	Jay Peak, VT	Mar. 18-19	02/26/04

## LEVEL I EXAMS (For new members becoming Level I – Fees include \$85 dues) 2 days - \$204 3 night events - \$240

<b>Num. Location</b>	<b>Dates</b>	<b>Deadline</b>	<b>Num. Location</b>	<b>Dates</b>	<b>Deadline</b>
400 Killington, VT	Nov. 22-23	10/31/03	434 ^ Kissing Bridge, NY	Feb. 10-12	01/20/04
407 Catamount, NY	Jan. 8-9	12/18/03	436 Cataloochee, NC	Feb. 12-13	01/22/04
409 Cannon Mtn, NH	Jan. 10-11	12/19/03	438 Mount Snow, VT	Feb. 23-24	02/02/04
412 Wintergreen, VA	Jan. 12-13	12/22/03	439 Eagle Rock Resort, PA	Feb. 23-24	02/02/04
414 Blue Mtn, PA	Jan. 14-15	12/24/03	443 Peek'n Peak, NY	Feb. 29-Mar. 1	02/09/04
416 Song Mtn, NY	Jan. 22-23	01/02/04	449 Ski Sundown, CT	Mar. 6-7	02/13/04
419 Mountain Creek, NJ	Jan. 26-27	01/05/04	452 Seven Springs, PA	Mar. 10-11	02/18/04
420 Bolton Valley, VT	Jan. 26-27	01/05/04	454 Sugarbush, VT	Mar. 11-12	02/19/04
429 West Mountain, NY	Feb. 6-7	01/16/04	461 Hunter Mtn, NY	Mar. 25-26	03/04/04
432 Wachusett Mtn, MA	Feb. 9-10	01/19/04	462 Sunday River, ME	Apr. 3-4	03/12/04
			465 Killington, VT	Apr. 10-11	03/19/04

## LEVEL 200 EXAM CLINICS & RIDING RETAKES (2 day Exam Clinic can be used as a riding retake)

<b>Num. Event/Description</b>	<b>Location</b>	<b>Dates</b>	<b>Deadline</b>	<b>Price</b>
421 Level II Exam Clinic	Snowshoe, WV	Jan. 26-27	01/05/04	\$120
424 Riding Assessment 200	Stowe, VT	Jan. 30	01/09/04	\$65
444 Level II Exam Clinic	Hunter Mtn, NY	Mar. 1-2	02/09/04	\$120

## LEVEL II EXAMS (Open to Level I Members With Exam Prereq) 3 days - \$195

To be eligible for a Level II exam, a 2-day Level 200 course or Eastern Academy must have been taken after Nov. 2002.

<b>Num. Location</b>	<b>Dates</b>	<b>Deadline</b>
406 Hunter Mtn, NY	Jan. 5-7	12/15/03
441 Snowshoe, WV	Feb. 24-26	02/03/04
463 Sunday River, ME	Apr. 5-7	03/15/04

## LEVEL 300 EXAM CLINICS & RIDING RETAKES (2 day Exam Clinic can be used as a riding retake)

<b>Num. Event/Description</b>	<b>Location</b>	<b>Dates</b>	<b>Deadline</b>	<b>Price</b>
418 Riding Assessment 300	Magic Mtn, VT	Jan. 24	01/03/04	\$65
445 Level 3 Exam Clinic	Hunter Mtn, NY	Mar. 1-2	02/09/04	\$120

## LEVEL III EXAMS (Open to Level II Members With Exam Prereq) - 3 days - \$195

To be eligible for a Level III Exam, a 2-day Level 300 course or Eastern Academy must have been taken after Nov. 2002.

<b>Num. Location</b>	<b>Dates</b>	<b>Deadline</b>
464 Sunday River, ME	Apr. 5-7	03/15/04

# PSIA-E Nordic Schedule for 2003-2004

Notes: \* = Events with limited attendance; may fill prior to deadlines!

# = Events non-members may attend for \$20 additional fee.

Weekend events are highlighted in blue.

New Nordic members may become Level I only at upgrade events or the Nordic Instructor Training Courses. During the season in which they become Level I, Nordic members are eligible for the Level II prerequisite and exam. In order to qualify for an exam at the next membership level, a member must first take an exam prerequisite (or upgrade) within the same season as the exam. PSIA-E members in other disciplines may attend Nordic events at their own level, but cannot skip levels of certification, with the exception that Alpine Level III members may take the Nordic Downhill Level III prerequisite and exam.

## NORDIC DOWNHILL

	Num.	Event	Description	Location	Price	Dates	Deadline
<b>RALLIES</b>	622	Spring Rally	2 days, banquet	Killington, VT	\$99	Mar. 27-28	03/05/04
<b>PREMIER EVENTS</b>	600	Mini Academy		Killington, VT	\$99	Dec. 6-7	11/14/03
	601	ITC / Snow Pro Jam	5 days; banquet	Killington, VT	\$239	Dec. 8-12	11/17/03
<b>SPECIALTY EVENTS</b>	389	Orientation	Indoor Accreditation	Mount Snow, VT	\$70	Nov. 1	10/10/03
	390	Planning & Equipment	Indoor Accreditation	Mount Snow, VT	\$70	Nov. 2	10/10/04
	391	Collecting Data	On-Snow Accreditation	Bolton Valley, VT	\$139	Feb. 5-6	01/15/04
	392	Putting It All Together	On-Snow Accreditation	Bolton Valley, VT	\$139	Mar. 1-2	02/09/04

## UPGRADES # (Non-members add \$20) New Members \$172 (includes \$85 dues) / Current Members - \$90

Members become Level I by attending any 2 days of upgrades and stating Level I Certification Requested on application.

Num	Event	Location	Dates	Deadline	Num	Event	Location	Dates	Deadline
602	Free Heel Chicks	Wisp, MD	Jan. 10-11	12/19/03	610	Intro to Trees / Off-Piste	Bretton Woods, NH	Feb. 7-8	01/16/04
603	Video Movement Analysis	Seven Springs, PA	Jan. 22-23	01/02/04	611	Bumps - All Levels	Mad River Glen, VT	Feb. 11-12	01/21/04
604	Learn to Tele	Gunstock, NH	Jan. 24-25	01/02/04	612	Trees / Off-Piste	Blue Knob, PA	Feb. 23-24	02/02/04
605	Skiing Improvement	Belleayre Mtn, NY	Jan. 26-27	01/05/04	624	Women Only Trees/Off-Piste	Blue Knob, PA	Feb. 23-24	02/02/04
606^	Alpine Crossover-PM Event	Kissing Bridge, NY	Jan. 28-29	01/07/04	613	Off-Piste Exploration	Stowe, VT	Feb. 26-27	02/05/04
607	Video Movement Analysis	Holimont, NY	Feb. 1-2	01/12/04	614	Carving / Intro to Off-Piste	Cannon Mtn, NH	Feb. 28-29	02/06/04
608	Exam Prep	Sugarbush, VT	Feb. 2-3	01/12/04	615	Video Movement Analysis	Jack Frost, PA	Mar. 1-2	02/09/04
609	Learn to Tele	Gore Mtn, NY	Feb. 5-6	01/15/04	616	Skiing Improvement	Pico, VT	Mar. 6-7	02/13/04
623	Intro to Trees	Gore Mtn, NY	Feb. 5-6	01/15/04	617	Video Skiing Improvement	Sugarloaf, ME	Mar. 16-17	02/24/04

## EXAMS 3 days - \$160

Level II/III exams require a prerequisite (above) during same season as exam.

Num	Event	Location	Dates	Deadline	Num	Event	Location	Dates	Deadline
618	Dev Team Exam	Sugarbush, VT	Mar. 20-22	02/27/04	620	Level 3 Exam	Sugarbush, VT	Mar. 20-22	02/27/04
619	Level 2 Exam	Sugarbush, VT	Mar. 20-22	02/27/04	621	DCL Exam	Sugarbush, VT	Mar. 20-22	02/27/04

## NORDIC TRACK/SKATE

	Num.	Event	Description	Location	Price	Dates	Deadline
<b>PREMIER EVENTS</b>	652	ITC (3 days)		Great Glen Trails, NH	\$127	Dec. 16-18	11/25/03
	653	Master's Academy		Jackson Touring, NH	\$85	Jan. 3-4	12/12/03
<b>SPECIALTY EVENTS</b>	389	Orientation	Indoor Accreditation	Mount Snow, VT	\$70	Nov. 1	10/10/03
	390	Planning & Equipment	Indoor Accreditation	Mount Snow, VT	\$70	Nov. 2	10/10/04
	391	Collecting Data	On-Snow Accreditation	Bolton Valley, VT	\$139	Feb. 5-6	01/15/04
	392	Putting It All Together	On-Snow Accreditation	Bolton Valley, VT	\$139	Mar. 1-2	02/09/04

## UPGRADES (Non-members add \$20) New Members \$167 (includes \$85 dues) / 1 day - \$55 / 2 days - \$85

Members become Level I by attending any 2 days of upgrades and stating Level I Certification Requested on application

All two-day upgrade events count as exam prep.

Num	Event	Location	Dates	Deadline	Num	Event	Location	Dates	Deadline
651	Skiing/Teaching Improvement	Sugarloaf, ME	Dec. 6-7	11/14/03	658	Ski Improvement Classical	Norsk, NH	Feb. 3	01/13/04
654	Learn to Track/Skate	Grafton Ponds, VT	Jan. 5-6	12/15/03	660	Video Movement Analysis	Woodstock, VT	Feb. 7-8	01/16/04
655	New Skate	Verizon Sports Complex, NY	Jan. 10-11	12/19/03	661	New Skate	Waterville Valley, NH	Feb. 12-13	01/22/04
656	Intro to Biathlon	Verizon Sports Complex, NY	Jan. 22-23	01/02/04	662	Ski Improvement Classical	Mountain Trails X-C, VT	Feb. 17	01/27/04
657	Teaching Activities for T/S	Mountain Top X-C, VT	Jan. 25-26	01/05/04	663	Day Touring / Igloos	Garnet Hill XC Ski Center, NY	Mar. 6-7	02/13/04

## EXAMS 2 days - \$99

Level II/III exams require a prerequisite (above) during same season as exam.

Num	Event	Location	Dates	Deadline
665	Dev Team Exam	Verizon Sports Complex, NY	Mar. 6-7	02/13/04
666	Level II Exam	Verizon Sports Complex, NY	Mar. 6-7	02/13/04
667	Level III Exam	Verizon Sports Complex, NY	Mar. 6-7	02/13/04



# Great Events for 2003-04

by Mickey Stone  
PSIA-E Nordic Coordinator

## Backcountry Accreditation

It was July 4<sup>th</sup>, just a few weeks ago, and I was skiing and climbing on Mt Hood in Oregon. I stood at the top for my first run in a borrowed pair of Salomon Pocket Rockets and looked down toward the historic Timberline lodge. All 20 lanes or so were rock hard and are mechanically salted daily. It was sunny and 60 degrees, and I was wishing for some riser plates or some soft snow. As usual, your first run after a month or so off is always the funky feeling one. I love that feeling of not really being in control or balanced from side to side to keep the skis tipped and bent so they work well. Instead, they felt kind of flat and skiddy. We traveled back up for number two and I looked around and all the lanes were filled up with lots of junior race camps from the U.S., a Master's group, and some Euros. As I gazed down where the first lift meets the second one, I noticed all these bumps. There were about 20 hits and three half pipes scattered all over the base area in their own little niche; some with snow around them and some with just enough to jump off and land.

My friend told me that they just had a huge symposium for park and pipe builders: ski area management, groomers, risk awareness directors, ski schools and snowboard personnel. It was sponsored by SAM, the Ski Area Management Magazine. Basically, it was a three-day symposium with everyone sharing info on everything about parks and pipes. I learned that they can now make a super pipe that is 22 feet, but athletes are not yet comfortable with it.

I skied Mt. Hood and Mt. Adams ten years ago. A little lift service at Mt. Hood and a wicked long climb (10 hrs.) to the top of Mt Adams. We stayed overnight and skied down on glacier meringue in the morning. Back then there were very few folks around on the mountains and only racers up at Mt. Hood. Now, in 2003, at the number one summer ski



place in the U.S., there were racers in every lane; 50-60 kids deep, Master's, snowboarders and freestylers dotted the halfpipes and hits all over the base area and as I turned around and looked up the volcano of Mt. Hood I saw three backcountry people ascending to the top. It was truly cool to see all this diversity in this summer training camp.

The long history of Timberline lodge - built in the 1920's, early skiing, Mount St. Helens erupting, all the hits and pipes, racers galore and Nordic people climbing and circumventing the Mt Hood volcano - made for a wonderful eclectic, yet contemporary setting. As usual for Snowsports enthusiasts there was a little bit of everything going on that day. Those are the times when you enjoy the sport for what it is in this day an age.

You owe it to yourself to get out there and ski it sometime in your career. Actually, if you look at one of the later SnowPros this year you will find that we (PSIA-E) are going to set up a trip and clinic for all the disciplines in late June or July. The Mt. Hood area offers a lot of recreation other than skiing and is beautiful plus affordable. So mark your calendars now and stay tuned.

When I was in the parking lot I was talking to a group of telemarkers heading up to climb the peak, stay overnight and then do a circumvent around the peak - just like last year when a group got caught in a crevasse and a helicopter came in for a rescue and the rotors hit the snow and it crashed. Fortunately, everyone got out ok. But, it got me thinking about the upcoming Backcountry event. It also dawned on me of the tragedies in Revelstoke this year, and the number of people who got lost in the East while they were skiing off-piste.

I really believe that the PSIA education I have received has helped me teach, slide and have more safe fun than if I didn't have it. I am also convinced that the existing and new Accreditation Programs are meeting the needs of our guests and our membership. If you were a manager in a snowsports school and you had an instructor certified at one of the levels and they had one of the following - Children's

Specialist, Teaching Beginners, Freestyle or Backcountry - you would have a very educated and effective instructor. Just look at it: 45-50 % of snowsports school is kids, around 15-30% is beginners, there are more and more lessons needed in the park, and guests at certain areas are looking for a guide or someone to show them the stashes and unique lines for challenge and fun. Soon, the Snowboard group also will have a park and pipe accreditation - maybe this year. PSIA-E is meeting the needs for the future, and hats off to all involved.

**This year's Backcountry Accreditation (2 credits) will be held at Mt. Snow on Saturday and Sunday, November 1-2.** Registration is 8:00-8:30 (signage at main base area) on Saturday and you can plan on leaving at 3:00 on Sunday. Between those times get ready to learn, listen, work with others, make tools, and engage in activities to practice your skills for later use on the snow. Please bring clothing for being inside and for whatever the weather is doing outside at the time. We will be spending time outside (gloves, hats, proper shoes, weatherproof coats, etc. are standard) plus bring something to take notes with inside and out. A detailed course outline for the remaining four on-snow credits will be available at the course.

Send in your registration ASAP to the office. Cost is \$70/credit so it will be \$140 for the weekend, and it includes lunch. Also, this is great training for other BOE members. Lodging can be obtained from Mt. Snow at the Snowlake Lodge or the Grand Summit for \$79 and \$99 respectfully. Please let them know you are with PSIA-E. This does not include sales tax of 9% and a service charge of 8%. Also, 1-877-887-6884 for Mt. Snow Valley Chamber of Commerce or visit [www.visitvermont.com](http://www.visitvermont.com)

Throughout the day there will be a theme of Teambuilding and knowing the stages of Group Development in each one of the topics. Last year I wrote an article about the four stages of team development and how they work. In every scenario of off-piste experiences, good or bad, you can map out the sequence of how the group interacted and if it aided in their

*continued next page*

## X-ploring, continued

experience or deterred from it. We will learn the signs to be able to notice where we are as a group. Here is a more detailed list of the topics covered:

- Intro to Reading Terrain/Snowpack.
  - Types of Natural and Induced Situations.
- Both of these topics will have some video, text, worksheets, Q&A and activities.
- Equipment and Gear Day/Overnight.

Actual equipment to slide on and climb will be available, as well as cooking needs, clothing, probes, pieps, first aid, packs and practice activities preparing the packs for each type of experience.

- Intro to Transceiver/Radio Usage. Equipment provided, lecture, video, hands on practice and activities for mastery.

- Route Selection/Orienteering. Maps/compasses provide, practice scenarios indoors and outside.

This course is for any type of gear that can be used in off-piste conditions and the course is geared to educate you so you are aware of the environment you are in. Just being a good skier, snowboarder or telemarker does not mean you have the adequate skills to slide outside the lift service area. So many more variables and situations occur that we need to be prepared for. This is not a course on first-aid and how to rescue people, though some

of that will be covered. More importantly, it is a course to keep you from making decisions that might jeopardize you and your group. It will be mostly geared to the East, but we will also prepare you for probing, test pits and the use of transceivers. This should be a very informative, fulfilling and fun course, and something you will use for a lifetime. We look forward to serving you.

## National Team Tryouts

Just a reminder to send a resume and a one-page letter stating why you want to try out to Mickey Stone by September 15. There have been none received as of July 15.

For the Tryout Squad you need to satisfy the following:

- \* Be a U.S. citizen at the time of the Eastern Team Tryout.

- \* Be at least Level III certified in Nordic Downhill or Track/Skate.

- \* Be a Nordic educator, coach or engaged in a similar occupation in the field.

- \* Show competence in teaching children as evidenced by divisional children's accreditation or similar combination of specialized training and experience in children's instruction, and be able to provide evidence of this level at the tryout. This requirement must be fulfilled by the time of National Tryouts,

\* Written materials required for the Eastern Tryouts include:

- A resume
- Essay of a maximum of 500 words why you want to be on the Nordic National Team
- All written materials should be in the Albany office by October 1, 2003

This is a very responsible position and may take you away from your position up to 45 days per season. You will be representing the cutting edge of our sport and be a leading educator in ideas, skiing and philosophy. You can do it, give it a try!

## Premier Events 2003-04

Killington will be our host once again for the weekend Mini Academy on December 6-7, and for the ITC December 8-12. These events are great early ones to get brushed up on teaching, improve that early season skiing and to have fun for a number of days. We will be doing the Wednesday tele-day for the Alpine folks also. Sign up early, before November.

Also the Track/Skate ITC will be held at Great Glenn, NH, December 16-18, Tuesday-Thursday. Three days to get back on skis and practice teaching, movement analysis and skiing improvement.

We look forward to seeing you on-snow. Enjoy the rest of the summer. ♦♦

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## F.Y.I.

### Signing up for a Bumps event?

Please be sure to use the correct event number AND to specify whether you are signing up for Introduction, Intermediate, or Advanced Bumps on your application. This will greatly assist the office in scheduling the appropriate number of staff members for each level. The Introductory Mogul event is designed to help the participant develop the basic skills and tactics necessary to link turns in easy bumps on blue terrain. The Intro To Bumps course assumes no previous experience skiing moguls, however part of the experience of the course WILL BE SKIING IN THE BUMPS! The ability to make a proficient short turn will significantly benefit your experience in this clinic. Please understand that the course conductors and host area are not able to control the weather and its affect on quality of the moguls on any given day. A Bumps event is a very terrain specific event and our hosts do their best to provide us with the best possible conditions, but sometimes Mother Nature just doesn't cooperate. In such a case, the course conductors will help participants develop skills and tactics outside the bumps and in whatever appropriate terrain is available.

## (In Memoriam)

**Sherm Bryant**, of Hiram, ME, passed away in April, 2003, at the age of 53. He was a Level II Adaptive member of PSIA-E, having become a member in 1999. He taught with the Maine Handicapped Ski School.

**Ralph A. "Doc" DesRoches**, of Farmington, ME, passed away on June 30, 2003, at the age of 86. He was a Life Member of PSIA-E, having become a member in 1963. Doc's collegiate (intercollegiate racing - UNH) and Army (10<sup>th</sup> Mountain Division) ski experiences led him to a distinguished lifetime career in skiing. At Laurel Mountain Slopes in Ligonier, PA, Doc was ski school director, mountain manager and ultimately president and CEO from 1946-1963. From 1963-1981, Doc served as executive vice president and CEO of Ski Industries America (now SnowSports Industries America), the national trade association of manufacturers, importers and distributors of consumer ski products. During his tenure at SIA, he was named national chairman of the US Ski Team Fund Committee in 1963, and in 1964 finance chairman of the Olympic Ski Games Committee. When Doc "retired" he moved to Clearwater Lake in Industry, ME, and developed the UMF Ski Industry Program, serving as coordinator from 1982-1992, and remained a consultant to the program until his death. He helped to found the Eastern Ski Writers Association (1962) and the U.S. Ski Writers Association (1963), now called the North American Ski Journalists Association. His work with the USSA included Board of Directors, Alpine Official, U.S. Ski Team Fund Finance Chairman, TV representative, Press Officer and representative at several Winter Olympic Games. Doc received many national and state awards for his outstanding contributions to the sport and industry of skiing. He was recognized as a "Founder of Skiing" for leadership in setting the high standards skiing enjoys today. He was inducted into both the National Ski Hall of Fame and the Pennsylvania Ski Hall of Fame's Inaugural Class. Shortly before his death, Doc was notified that he was to be inducted into the first class of the Maine Ski Museum's Hall of Fame later this year. He is survived by Toby, his wife of 57 years, four children, eight grandchildren, and four great-grandchildren.

**Marshall Bransford Eck**, of Damascus, MD, passed away on July 27, 2003 at the age of 70. He was a Level I Alpine member of PSIA-E, having become a member in 1981. He taught at Ski Liberty, PA. His fellow instructors have sent the following comments: "Bransford was a devoted instructor - teaching students and mentoring new instructors - even while battling colon cancer over the last three seasons. His love for skiing started during his mid-life in 1977 and within 2 years he was teaching at Ski Liberty. Bransford's other career was as a Rocket Scientist with Fairchild/Orbital Sciences Corporation.... He participated on numerous prominent Department of Energy and NASA projects, including investigating the Challenger explosion. Additionally Bransford was a world-class sailor, most recently in the 505 class, in which he competed in numerous World and National championships. A true Ski Liberty legend devoted to the art of teaching skiing, Bransford will truly never be forgotten and will be missed by his family, friends, students and fellow instructors.

**Harry Fregoe**, of Lake Placid, NY, has passed away at the age of 82. He was a Level III Alpine Member of PSIA-E, having become a member in 1962. He had qualified for PSIA-E Life Membership with 40 years of membership.

*PSIA-E/AASI extends its heartfelt sympathies to friends and families of our passing members.*



education foundation news

## PSIA-E/EF Scholarships Available for All Disciplines

Don't miss out on this great member educational benefit

By Peter Lucatuorto, Scholarship Review Committee Chairperson and Michael Mendrick, Executive Director

Each season, the PSIA-E Education Foundation makes available monetary scholarships to members who wish to further their education or certification status within PSIA-E, PSIA and AASI. The training that members receive as a result of the scholarship program increases their productivity and value as a member and as an instructor in their particular snowsports school. Scholarships are awarded based upon financial need, personal/professional goals, snowsports school experience, ability and means to share the benefits of the scholarship with other staff members and snowsports area guests.

Scholarships are open to anyone who has been a member in good standing for at least three years and who meet the requirements of the specific fund. All scholarship applications are reviewed and awarded by the Scholarship Review Committee, which is made up of members of the PSIA-E Board of Directors.

Following are the different types of scholarships available:

### Membership Scholarship:

The Membership Scholarship is open to members of **all disciplines and certification status**. This scholarship can be used for all PSIA-E, PSIA, and AASI educational and certification events. Thanks to the generous support of sponsors and members, the silent auction at the 2002 Snow Pro Jam and a raffle at the 2003 Spring Rally, a total of \$4,300 in new monies was raised to support the membership scholarship fund.

### Terry Fund Scholarship:

The Terry Fund Scholarship is designated for members of **all disciplines with at least a Level 1 certification status** who desire to further their education in the area of snowsports instruction *for children*. This includes all PSIA-E, PSIA, and AASI educational events that specialize in children snowsports issues.

### James Leader Memorial Scholarship:

The James Leader Memorial Scholarship is open to members of **all disciplines and certification status** who desire to further their education in snowsports instruction. Applicants are limited to members from Region 2 (Vermont), with priority given to employees of the Killington Snowsport School. The James Leader Memorial Scholarship has a separate application form and different criteria from other scholarships (e.g. member at least one year, requires a letter from your snowsports school). To obtain a copy of the criteria and an application form, please call the PSIA-E office at 518-452-6095 or visit the PSIA-E web site at [www.psia-e.org](http://www.psia-e.org).

### CE Burbridge Memorial Scholarship:

The CE Burbridge Memorial Scholarship is open to members of **all disciplines and certification status** who desire to further their education in *adaptive* snowsports instruction. This includes all PSIA-E, PSIA, and AASI educational events that specialize in adaptive snowsport issues. Thanks to the generous support of sponsors and members, a raffle held during the 2002 Snow Pro Jam raised \$1,350 in new monies for the CE Burbridge Memorial Scholarship fund!

### Board of Examiners/Development Team/Divisional Clinic Leader Scholarship:

This scholarship is open to any member of the Board of Examiners, Development Team or the Divisional Clinic Leader squad. This scholarship is designed to help individuals in these groups expand their knowledge and skills beyond regular training sessions or gain expertise in another discipline/specialty. This scholarship allows members of these groups to serve and educate PSIA-E members more effectively.

### How to Apply:

1. Eligible members can obtain a scholarship application by calling the PSIA-E office at 518-452-6095 or visiting the PSIA-E web site at [www.psia-e.org](http://www.psia-e.org). You will find information on the scholarships under the "Membership" heading.

2. We are working with the national office to make available a complete online application process, and hope to have this available by October 1, 2003. Please check the Eastern Division web site ([www.psia-e.org](http://www.psia-e.org)) for updates on the availability of this feature.

3. Complete the entire application and mail or fax it to the PSIA-E office, **postmarked no later than December 31, 2003**. If you fax your application, please call to confirm receipt. The PSIA-E fax number is 518-452-6099.

4. You must register (by the event deadline) for the event by completing and submitting an event application card. In the case of November, December, and some January events, you should apply well before the event deadline, and include full payment (which will be refunded if you receive a scholarship) in order to guarantee a spot.

5. The Scholarship Committee will review applications immediately after the submission deadline of December 31, 2003. Applicants will be notified of the committee's decision, by mail, in mid January. The deadline has been extended this season to allow more members time to apply. Scholarships for early season events will be awarded retroactively.

6. Applicants who are awarded a scholarship are asked to write an article relative to their event experience or to relate how information gained from the event is being used, for possible publication in the SnowPro newsletter, and submit it, by e-mail if possible, to the PSIA-E office at [psia-e@psia-e.org](mailto:psia-e@psia-e.org). Articles should be submitted within a month of the scholarship event if possible. A limited number of scholarship articles will be selected for publication.

Scholarship awards may be for partial or full event fee of an event. Please be aware that the number of applications always exceeds the available funding, so not all applicants can be awarded a scholarship. Thank you for your interest in continuing your snowsports education, and good luck!

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The PSIA-E Education Foundation expresses its sincere appreciation to the following members who have contributed at least \$50.00 to the Foundation through the annual dues "add-on" program. Since no dues or program fees go to the EF, contributions are the primary source of support for the Foundation and its scholarships. Thank you!

Martin A. Alfano  
 William Bland Allen  
 Jack Anderson  
 Jeffrey Bachert  
 Linda Beck  
 Heinz-Gunter Beier  
 Wayne Berthiaume  
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**PSIA-E/AASI  
2003-2004  
Event Application**



OFFICE USE ONLY


**Please print. Fill out all sections. Application must be received by event deadline. One event per form.**

**Member No.** \_\_\_\_\_  **Primary Discipline/Level:** \_\_\_\_\_ / \_\_\_\_\_ **Date of Birth** \_\_\_\_\_  
If a new member, check box

**NAME:** \_\_\_\_\_ **Male / Female**  
Last First Circle one

**ADDRESS:** \_\_\_\_\_  
Street/Box  
 Check box if a change  \_\_\_\_\_  
City State Zip

**DAYTIME PHONE:** ( \_\_\_\_\_ ) \_\_\_\_\_

**EVENT #:** \_\_\_\_\_ **E-mail address:** \_\_\_\_\_

**EVENT:** \_\_\_\_\_ **Alpine / Adaptive**  
Type Location Date Nordic / Snowboard  
 Circle one

**PAYING BY CHECK**  **CHECK #:** \_\_\_\_\_ **AMOUNT:** \$ \_\_\_\_\_

OR Please charge to my: MasterCard <input type="checkbox"/> or Visa <input type="checkbox"/> Exp. Date: _____			
_____	_____	_____	_____
\$ Amount	Signed		

**Mail or fax to: PSIA-E or AASI, 1-A Lincoln Ave., Albany, NY 12205 Fax # 518-452-6099**  
 Call (518) 452-6095 for info only. No applications accepted via phone.

New members, circle the region in which you live (or work) for mailing and voting purposes.  
 1 – ME, NH                      3 – MA, CT, RI                      5 – Western NY  
 2 – VT                              4 – States south of NY                      6 – Eastern NY

Please note: Current members wishing to change region must notify the office; change is not generated from this form.

**All applicants must sign the following Release Form:**

Recognizing that skiing can be a hazardous sport, I hereby release PSIA-E, PSIA-E/EF, AASI, the host area, and agents and employees of each from liability for any and all injuries of whatever nature arising during, or in connection with the conduction of the event for which this application is made.

Signature \_\_\_\_\_ Date \_\_\_\_\_

**If applying as a new member, or for any certification level, your Ski/Snowboard School Director must complete the following:**

As Director, I attest to the following: This applicant is a member of my staff. If a candidate for any level of certification, the candidate has received exam training and preparation. If a candidate for Registered or Level I, the applicant has completed the PSIA/AASI entry level requirements, including 25 hours of teaching/training for Registered, or 50 hours for Level I.

Director's Signature \_\_\_\_\_ Name of School \_\_\_\_\_

**ADMINISTRATIVE CHARGES FOR NO-SHOWS, CANCELLATIONS AND RETURNED CHECKS**

**TRANSFERS:** Up to one week prior to original event.....\$10.00  
 During the week prior to original event (notice no later than 4:30 PM on last business day before event).....40 % of fee  
**NOTE: Transfers to another event must be before the three week deadline of that event.**

**NO-SHOWS:** Regardless of reason.....75% of fee

**CANCELLATIONS:** Up to one week prior to event.....\$15.00  
 During the week prior to event (notice given no later than 4:30 PM on the last business day before event)....50 % of fee

**RETURNED CHECKS/DECLINED CHARGES:** Checks returned for insufficient funds will not be redeposited.  
 Registrant's application will be voided unless such checks or charges are replaced by certified check, money order or cash prior to the event. For returned checks, this must include a processing charge of \$20.00.

# Congratulations

## 20, 30 & 40 Year Members

### 20 Year Pins – Level 3

Anthony Amodeo  
Ralph Assion  
Thomas Bird  
Ray Booker  
Elizabeth Breidenbach  
Deborah E. Bullis  
Dan Chin  
William T. Cline  
Peter Colbath  
Peter Cornish  
Tommy DeShazo  
Brian Dolin  
Mark Draper  
Kenneth Dugas  
Jonathan C. Ebling  
David Finn  
Emily Gregg  
Wm. Michael Hedges  
Peter Howard  
Mac Jackson  
Diana Johnson  
Robert H. Jones  
James Kelly  
Robert Koontz  
Tom Mason  
Robert Mays  
Stephen Mergenthaler  
Stephen Moore  
David Ott  
John Ourand  
Peter Palfrey  
James Polinchok  
William Porreca  
Richard Prata  
Charles Reeves  
Kent Roberts  
Kristi Robertson  
William Schmid  
Stephen J. Sherlock  
Scott Sherwood  
Marie St. John-Noonan  
Mickey Stone  
Russell Alan Stull  
Gary Stumpf  
Douglas Taylor  
Sam Teague  
David Wales  
Clarke Warner  
Sylvie Weber  
Joyce Weston

Ronald White  
Mark S. Woolley

### 20 Year Pins – Level 2

Louie Allesio  
Martha Allesio  
John Almonte  
Roberta Baglioni  
Duane Bass  
Harry Benas  
Cornell Bialicki  
John Blanchard  
Robert E. Blount  
Maria Bois  
Michael Bracey  
Will Bradley  
Kathleen Briggs-Knox  
Greg Brown  
Barbara Brumbaugh  
Frederic Brush  
Janice Burns  
Mark Cecchetti  
Thomas Chippendale  
Mark Cianciolo  
Daniela Combe  
James Craver  
David DeMuth  
Richard Dresser  
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Samuel Eden  
Arthur Emery  
Ted Fessenden  
James Fryer  
Rosemarie Gavin  
Deirdre Gilroy  
Deborah Goslin  
G. Marie Hicks  
Peter Holland  
Roberta Holland  
Jeffrey Holzworth  
Donald House  
Steve Johnston  
Marvin Kallish  
Ken Karsten  
Linda Kelly  
A. Edward Kiziukiewicz  
Christopher Krahling  
Joseph Latorre  
Robert Lawser  
Marsha V. Letourneau  
David Lisiecki

The following PSIA-E member have completed either 20, 30 or 40 consecutive years of membership in PSIA as of the end of the 2002-2003 season. We congratulate these individuals on this outstanding accomplishment and thank them for their dedication to snowsports education. All qualifying members will receive a commemorative 20, 30 or 40-year pin and a letter of recognition directly from PSIA.

Janice Loftus  
Stanley Marciniac  
Gary Martin  
Richard McCowan  
William McDonnell  
Hans Meschter  
Karen Meschter  
John Mildenberg  
Peter Natale  
Noel Pugh  
Raymond Ratte  
Eric Rauscher  
Shy Reeves  
Albert Rosenblatt  
Richard Russo  
Andy Shenkman  
Jeanne Shultz  
Janet Marie Soley  
Patrick Sorrentino  
David Swits  
Henry Talbot  
Richard Thompson  
Jack Tormay  
James Tuttle  
Melissa Vogel  
Roberta Warfield  
Regina McCarthy Warren  
Mary Weisbond  
Sharon Williamson  
Harold P. Woods

### 20 Year Pins – Level 1

Wayne Bodow  
Tom Cocker  
Ralph Corey  
William Craig  
Elizabeth A. Drobny  
Shirley Fryer  
Eleanor Gilpin  
Glenn Glazier  
Robert M. Marcotte  
Nadine Martin  
Mark Nagelsmith

James Stafford  
Russell Swanson

### 30 Year Pins – Level 3

Victor Antonelli  
Robert Armour  
Lawrence D. Asam  
Joseph Barclay  
William Barnes  
Mary Lou Bell  
John Brady  
Michael R. Bruni  
Roger A. Bush  
Nancy Colon  
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Alan Moats  
Ned Moody  
Tim Petrick  
Mary Prather  
Beverly Rainone  
Antonio Ramos  
Joseph Riggs  
Richard J. Rossi  
John E. Schmonsees  
James J. Shober

Phillip E. Simmons  
John Sniezyk  
George Stranovsky  
Sherman White

### Members Awarded Divisional Life Membership and Receiving 40-Year Pins

Richmond Allison  
Thomas Andrews  
David W. Crocker  
John G. McDonald  
Adolf Scheidle  
H. Wolfgang Schlemmer  
Waltraude G. Schlemmer  
Helen A. Wichowsky

### National Life Members Receiving 40-Year Pins

Barry Bryant  
G. Dick Finlay  
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Lars Skylling



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\$20 Minimum for credit card orders: Y Master Card Y Visa <b>ONLY</b> Card #: _____		Membership Number: _____	
Exp. _____ Signature _____		Daytime phone _____	E-mail _____

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Movement Analysis Pocket Guides <i>Popular</i>	4.50		
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members' opinions

## Trail Map Treasure Hunt

by Judith Dixon  
PSIA-E Alpine Level II  
Ski Sundown, CT

Helping students learn how to read a trail map can be more fun if you turn it into a treasure hunt. Children of different ages are attracted to different types of activities, with some too complex and some too "childish", so you will need to modify the treasure hunt to fit the age of your students.

A basic hunt for **younger children** involves planting plastic eggs or other suitable containers at points designated on a special trail map. (Green dots on the map for green eggs, for example.) The eggs can be filled with small candies or fruits and the contents of the eggs can be divided among the group. Junior instructors can use a duplicate map to plant the eggs at the beginning of class. The group can then use the instructor's "treasure map" to find the eggs.

A basic hunt for **older children** involves planting a series of containers around the mountain. The instructor, and/or whoever is placing the containers, has a master map. The group gets the introductory trail map, which has one specific location marked. When the students find their way to that location, they will discover another map, with another location shown. This continues for as many locations as desired. There could also be assigned tasks, appropriate to the abilities of the group and the terrain, from one location to the next. For example: Do four large radius turns, five medium radius turns, six short radius turns; or, skate to the trail intersection of "Canyon" and "Over Easy"; or, sideslip ten feet, hop four times, then ski backwards to the top of "Exhibition". The final location can have a prize that older students might like—coupons for french fries or nachos at the snack bar, for example.

With color coding, many hunts can be done on progressively more difficult terrain,

for groups of varying abilities. There can be a treasure hunt day for the whole ski school children's program.

Giving each student his/her own trail map to keep provides an opportunity for your students to show their parents where they found the treasure and, incidentally, to demonstrate their new map reading skills. ♦♦

## Next Level – Want to be?

by Paul Choma  
PSIA-E Level I  
Catamount, MA

I am in the process of advancing to my next level. In the past, I thought I **was** working toward the next level. In reality, I wasn't. I've made some changes. Here are a few things I've done to assure myself I'm on the right track.

**Choose a mentor.** Many of us have heard this one before, but here are some specifics that worked for me. I had to learn whom not to choose. While preparing for Level I, I went out with a group of new instructors. Our clinician had us try to ski on one ski. While he gave a great demo, none of us could do it. I left feeling like I should donate my skis to the nearest rental shop. I went to many other clinics that left me with the same feeling. In addition, I didn't see any major improvements in my skiing. Just before taking Level I, I visited another mountain and met up with the technical director and another instructor who was prepping for Level I. The tech director invited me to join in. What a difference a clinician can make! My skiing improved more in that hour than it had the entire season. The clinician gave me exercises I could do rather than exercises out of my reach. The direction to go was obvious, so I switched mountains. This tech director is now my primary mentor, along with the ski school director and my peers. I've since observed clinics going on at other areas. I've seen the look I had on my face in that one-footed ski clinic, and I think to myself, "It doesn't have to be that way".

**Choose the right equipment.** I had great equipment that was wrong for me. First, my boots had a cuff that was too upright. Next, I bought racing boots at a summer clearance sale. I could easily flex the boot in the shop. The first cold day on snow I could barely get into them, let alone flex them. My tech director recommended I see a good boot fitter. The result: I got a good boot and custom foot bed without needing to take out a second mortgage, thanks to PSIA discounts. Having

a flexible boot had an immediate and positive effect on my skiing.

A fellow instructor was standing next to her skis with them leaning upright. They were a shaped ski about 6" taller than she was. They were great skis, but too long for her. An equipment change is in order if she is to be on her way to the next level.

**Learn how to tune.** I have kids that are ski racers. I used to have my kids' skis tuned before each race. This was too expensive. I bought tools and books on how to tune. Once I learned how to tune, I learned how to read my skis. I learned what parts of the skis I used effectively and ineffectively. Learning how to read my skis taught me what I needed to do to alter my skiing.

**Run ski racing gates.** My ski school director asked me to race against other mountains. I replied, "You don't want me, I've never raced". "You won't be on the "A" team, but you'll have a great time", he encouraged me. The first time through gates was a lot of fun until the "yard sale"! The director told me to take a higher line. A few runs later, I actually got the hang of it. I realized I wasn't too shabby at ripping through a course. Running gates is kind of addictive. After a rain soaked afternoon of running gates, I took a few free runs. They felt great. My director said, "Instructors who run gates become better skiers. Racers who ski the whole mountain instead of just running gates become better skiers". I think I'll run gates more often.

**Form a study group.** Two of my instructor buddies and I get together on a regular basis and talk "ski talk". We'll talk about lessons, topics from the various study guides, or just about anything related to our common obsession - SKIING. Out of this forum have come various ideas about lessons. While some of these ideas are great in theory, they don't always work in reality. It's a good idea to test out ideas with peers. If successful, weave the ideas into lessons. The ideas that really work well can then be taken to clinics/PSIA-E events. Pooling our resources has definitely made us better instructors.

While not there yet, I know I am progressing to the next level, Level II. I know to be patient. I'm not in a rush to go for level II. When my time does come, I'll know I've done my best to prepare. Until I take the exam, I'm going to enjoy the process. Remember that safety, fun, and learning also apply to instructors as well as students! (P.S. Thanks Brian, Jay, Howie, J.P. and my peers.) ♦♦

*This section is utilized for the publication of articles from the membership, and we invite your active participation. Content reflects the opinion and knowledge of the writers only, and is not to be interpreted as official PSIA-E information.*

**PROPOSED AMENDMENTS TO BYLAWS OF  
PROFESSIONAL SKI INSTRUCTORS OF AMERICA - EASTERN DIVISION  
Proposed for adoption effective October 19, 2003**

**Notice – All Eligible Voting Members**

**Proposed Bylaws Amendment Questionnaire**

The PSIA-E Board of Directors has proposed the following Bylaws amendments for your consideration and feedback. **The proposed Bylaws amendments will be voted on by the Board of Directors at their October 18-19, 2003 meeting for immediate adoption.**

**Questionnaire Eligibility:** Eligible voters consist of all Level II and Level III members, plus Level I members with at least three (3) consecutive years of membership as of October 1, 2003.

**Amendment Process:** This notice meets the Bylaws requirement to notify the membership prior to any final Board action on the Bylaws, and includes the required questionnaire which you are requested to return. Final Board action will take into account the response received from the voting membership. Eight (8) affirmative Board votes are required to amend the Bylaws.

**Please return the attached questionnaire postmarked no later than October 10, 2003.**

**Reason for amendments:** All proposed amendments are intended to ensure compliance with organizational policies and programs as approved by the Board of Directors on June 22, 2003.

**Important Notes:** Only affected Bylaws articles and sections are listed. For space considerations, only language relevant to proposed change is included. (Strike-through text to be deleted, underlined text to be added, plain text is unchanged from previous Bylaws)

ARTICLE III  
MEMBERSHIP

SECTION 3.05 (Note: Renumbered from 3.1)- CLASSIFICATION (AMENDED 8/28/78, 10/31/82, 12/12/90, 4/4/92, 6/4/94). There shall be nine (9) classes of membership: Affiliate Member, Registered Member, Certified Level I Member, Certified Level II Member, Certified Level III Member, Honorary Member, Life Member, Inactive Member, and Retired Member. In addition, there shall be a Youth Club membership as outlined in Section 3.1. Any qualified person of good moral character who is a member of the Association shall be classified in accordance with the standards set forth in this article.

SECTION 3.1 – PSIA-E YOUTH CLUB. The PSIA-E Youth Club, which may operate under an a.k.a name, is established to instill and maintain an interest by young people in snowsports and snowsports teaching. Any person may become of member of the PSIA-E Youth Club provided (s)he shall:

- (a) Pay such dues as established for Youth Club members by the Board of Directors.
- (b) Be at least 10 years of age and less than 16 years of age at the time of application.
- (c) Are sponsored for Youth Club membership by a current member of PSIA-E.
- (d) Meet other requirements as established from time to time by the Board of Directors.

Note: The addition of this new bylaws section, which includes the Youth Club as part of the PSIA-E organization, is important in order to have liability coverage for club events under the umbrella of the PSIA general liability plan. Individuals involved would belong to the Youth Club, under the umbrella of PSIA-E, while not being full members of PSIA-E.

ARTICLE X  
GEOGRAPHIC REPRESENTATION

SECTION 10.1 - DESIGNATION OF GEOGRAPHIC REGIONS (AMENDED 10/31/82, 12/12/90). The territorial jurisdiction of the Association shall be divided into ~~six (6)~~ seven (7) Geographic Regions which shall be designated and described as follows:

- |                       |   |
|-----------------------|---|
| Geographic Region 1 - | Maine and New Hampshire   |
| Geographic Region 2 - | Vermont   |
| Geographic Region 3 - | Massachusetts, Rhode Island, Connecticut  |
| Geographic Region 4 - | Pennsylvania, New Jersey, <del>Delaware,</del><br><del>Maryland, Virginia,</del>  |
|                       | <del>West Virginia, North and South Carolina,</del><br><del>Georgia,</del>  |
|                       | <del>Florida, and Washington, D.C.-</del>   |
| Geographic Region 5 - | Western portion of State of New York  |
| Geographic Region 6 - | Eastern portion of State of New York  |
| Geographic Region 7 - | <del>Delaware, Maryland, Virginia, West Vir-</del><br><del>ginia, North and South Carolina, Georgia, Florida, and</del><br><del>Washington, D.C</del> |

The boundary line between Geographic Region 5 and 6 shall be established from time to time by resolution of the Board of Directors. Members may choose designation of their home region based on where they teach or where they live.

SECTION 10.2 MEMBERSHIP MEETINGS IN GEOGRAPHIC REGIONS (AMENDED 12/1/76, 8/28/78, 4/13/79, 10/31/82, 9/26/92). Each year the Regional Director upon at least thirty (30) days written notice to the membership shall designate a time, date and place for a Regional meeting to be held in each Geographic Region. Special meetings of any or all Geographic Regions may be held upon thirty (30) days written notice to the membership of such region upon vote of the Board of

Directors. The Board of Directors may call such special meetings upon its own motion or upon receipt of a written petition for such meetings signed by at least thirty (30) Members of the Association entitled to vote in such Geographic Region. The members of the Association entitled to vote in such Geographic Region in attendance at any regular or special regional meeting shall constitute a quorum.

SECTION 10.3 - ELECTION OF GEOGRAPHIC REGIONAL REPRESENTATIVES AND COMMITTEE MEMBERS (AMENDED 12/1/76, 4/13/79, 10/31/82, 4/4/92, 9/28/98, 10/22/01, 10/20/02). Beginning in 2002, elections for geographic regional representatives and committee members shall be for staggered terms as follows: Region 1 and 2 will elect for a one (1) year term; Regions 3 and 4 will elect for a two (2) year term; Regions 5 and 6 will elect for a three (3) year term. Beginning in 2004, Region 7 members will elect regional representatives and committee members for three (3) year terms. All subsequent elections for regional representatives and committee members for all regions will then be for three (3) year terms. (Note: Non-affected text omitted here) In the election for Board positions, that person securing the greatest number of votes within a region shall be the Regional Director, and that person receiving the second greatest number of votes within the region shall be the Regional Representative, except in situations covered by Section 10.3(b) ~~or 10.3(e)~~; below. Any decision regarding candidacy forms and tallying of ballots shall be made by the authority of the Board of Directors.

- (a) Qualified candidates for the Board of Directors, as defined under Section 12.3, shall be classified into two groups.
  - 1- Those not having an employment affiliation that results in an IRS W-2 with the Association.
  - 2- Those having an affiliation that results (or could result) in their receiving an IRS form W-2 from the Association.
- (b) At least one (1) Board member from each region must be from the group defined under (a)(1) within this section except, in cases

where there are no group (a)(1) candidates, group (a)(2) candidates, if any, may fill the position(s).

~~(e) Geographic Region IV shall elect three (3) members to serve on the Board of Directors, of whom two must be eligible voters in PA, NJ, DE, MD, or D.C. and one must be an eligible voter in VA, WV, NC, SC, GA, or FL. Voters shall elect, from among those they select for Board seats, their choice for Regional Director. The person receiving the greatest number of votes for Regional Director shall assume that position. Note: This language no longer necessary. Covered in Section 10.3 general text.~~

SECTION 10.7 - TERM OF REGIONAL DIRECTORS, REGIONAL REPRESENTATIVES, AND COMMITTEE MEMBERS (AMENDED 10/31/82, 12/12/90, 4/4/92; RENUMBERED 6/4/94). The term of each elected Director, Representative, and Committee Member shall be for three (3) years, commencing at the Board of Directors or Executive Committee meeting next succeeding his/her election and thereafter until his/her successor is duly elected or appointed.

ARTICLE XI  
COMMITTEES

SECTION 11.10 – ALPINE EDUCATION STAFF CHAIRPERSON (ADDED 10/20/02) The Alpine Education Staff Chairperson (formerly BOE Chairperson) shall represent and be elected by all alpine education staff every ~~three~~ two years. The chairperson shall advise the Board of Directors and various committees as appropriate. The Alpine Education Staff Chairperson must be a member of the Alpine Board of Examiners.

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### Bylaws Return Questionnaire

This is YOUR association. We want to hear from you on how it is governed and managed! If you are an eligible voter, please take the time to fill out and return this questionnaire to be postmarked no later than October 10, 2003. Mail to: PSIA-E Bylaws, 1-A Lincoln Ave., Albany, N.Y., 12205.

I agree with all bylaws revisions as proposed:

I am not in favor of the following revisions:  
(Please write in specific section number)

Section: \_\_\_\_\_ Comments: \_\_\_\_\_

Section: \_\_\_\_\_ Comments: \_\_\_\_\_

Section: \_\_\_\_\_ Comments: \_\_\_\_\_

Section: \_\_\_\_\_ Comments: \_\_\_\_\_

## *Congratulations to Our New Eastern Examiners!*

Heartiest congratulations to the following individuals who were elevated to Examiner status by the Board of Directors at the June 2003 Board of Directors meeting.

### **Adaptive Examiner**

John Lincoln – Maine Handicapped Ski Program

### **Alpine Examiners**

Erik Barnes – Mount Snow, VT  
Dave Capron – Attitash – Bear Peak, NH  
Ellen Garrett – Labrador, NY  
Eric Jordan – Elk Mountain, PA  
Rob Mahan – Snowshoe, WV  
George Myers – Sugarbush, VT  
Jim Pottinger – Seven Springs, PA  
Brian Smith – Gore Mountain, NY

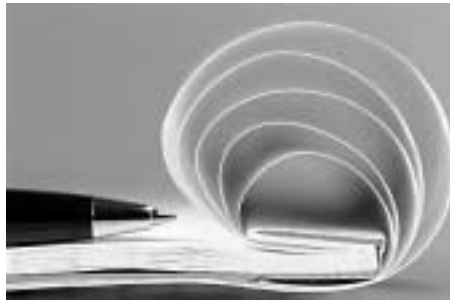
### **Nordic Downhill Examiner**

John Doan – North Country School Ski Hill, NY

### **Snowboard Examiners**

Dave Lynch – Stowe, VT  
Bryan Marshall – Snowshoe, WV  
Michael Sites – Massanutten, VA

The accomplishments of these members reflect the highest level of dedication and commitment to our profession. We thank them and wish them the very best!



## Submitting to SnowPro?

*The copy and ad closing date for  
the fall issue is October 1, 2003.  
The issue will be mailed out to  
members in early-November.*

## Check out the Web!

We are now "live" with a number of changes and updates to the [www.psia-e.org](http://www.psia-e.org) web site home page...



## F.Y.I.

### Teaching Women vs. Women Only Workshops

There are two courses offered for women that are frequently confused by members. The result is that members often sign up for the wrong course. Teaching Women is an Accreditation course that is open to all LI, II, and III members. The course is designed to provide ski instructors with information that will help them successfully deal with the anatomical, psychological, and social issues that make teaching women different from teaching men. There WILL be men in this course and may even be a male Examiner teaching your group. Women Only courses are Workshop Clinic, Exam Prep clinics or seminars that are open to women of any certification level. The group determines the goals for the clinic and participants are placed in groups of similar skiing ability. There will be no men in these events. The Women Only courses are an opportunity for women to ski together and socialize with other women of the same ability. There is the Women's Seminar, Women Only Workshop Clinics, an Advanced Women Only program, Women Only Exam Prep groups, and a Women Only race program.



Professional Ski Instructors of America  
Eastern/Education Foundation

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