

SNOWPRO

EARLY FALL 2004



The Official Publication of the
Professional Ski Instructors of America
Eastern/Education Foundation

Preview: **2004-'05 Premier Events**

Attention Skiers and Riders

By Mickey Sullivan, PSIA-E/AASI Acting Director of Education & Programs

The Farmers Almanac just released its weather prediction for the coming winter. Yes, above average precipitation and normal temperatures. They claim to be 80% accurate. Let's hope for the "big dumps." Our Education Staff is ready and anxious to work with you. Many of our Ed Staff attended post season events like the PSIA National Academy, PSIA Team Tryouts and summer ski camps and can't wait to share their experiences with you. We've put together a great schedule of events for this season and I hope that you will take advantage of many of these great opportunities.

Snowsports School Management Seminar

Mount Snow, VT
"On Any Gear"

November 29 - December 1, 2004

The 2004 Snowsports School Seminar will be held at Mt Snow, Vermont November 29th thru December 1st, 2004 and promises to be informative as well as educational. To receive PSIA national accreditation, the director or technical director/supervisor must attend (annually) either the Snowsports School Management Seminar or the "Train the Trainer" Seminar at Snowshoe, West Virginia on February 1-3, 2005. Although only the director or a staff trainer is required to attend, we encourage areas to send several of your staff trainers in order to take full advantage of the topics being offered. This year's Keynote Presentation, an Organizational Update, will have presentations by Michael Mendrick, Executive Director; Bill Beerman, PSIA-E/AASI President, along with updates on projects from Kim Seevers (Plus One Showcase), Ray Allard (Snowsports Growth Project), and Gary "Griz" Caudle ("15 Below" Club). As in the past, topic such as Exam Updates, Management Roundtables and Train the Trainer sessions are all part of the seminar. What is different is a stronger focus on how to

set up training sessions for your instructors with an emphasis on developing versatility and creativity with in our schools. Our sponsors are becoming more involved this year by being on snow with their own sessions as well as integrated into several of the other sessions. Complete details, lodging information, and a session schedule will be mailed to each director in early October. If your mountain employment does not begin until late fall, please be sure to look for the mailing at that time.

Seminar participants are invited to ski at Mount Snow on Monday, November 29th, 2004.

PSIA National Adaptive Academy

Breckenridge, CO
December 5-12, 2004

This is the premier event for Adaptive programs in the country. It's a little farther than most events but if you can make it you will remember it for a lifetime. Check out the schedule and details at www.psia.org

Eastern Children's Academy

Stratton, VT
December 6-7, 2004 (Two day event)

December 6-8, 2004 (Three-day event; participants wishing to complete First Tracks must attend the three-day event.)

The Eastern Children's Academy will be hosted by Stratton, VT. The theme for this year's event is "College of Knowledge - Connecting to the Science of the Mountain." The Academy is staffed by the Eastern Division's best children's educators (the ACE squad) and strives to deliver the most up to date information on teaching kids. It's also an absolute blast and a boost for any children's instructor!

Snow Pro Jam, Master's Academy, AASI Eastern Academy and Telemark Pro Jam

Killington, VT
December 13-17, 2004

We will return to Killington, VT, where the hospitality and exceptional terrain have proven to be a winning combination. Any veteran Pro Jammer can enlighten you about the "Pro Jam experience" and how it has evolved over the years; great snow years, not-so-good snow years, great Pro Jam dances, power outages, Super "Ed Staff" and everything else the event involves. As the season approaches, anticipation is high, our minds (and hopefully our bodies) are ready to go and all we need now is a good start to the season. Pro Jam/Master's Academy is an excellent way to lock in that focus. There are groups for those who want to gear up for the season, or for people who want to begin preparing for exams. Regardless of which type of group you choose, you can expect to have a great time.

If you haven't attended the event before, here is a little of what you can expect. Pro Jam is the gathering spot for nearly 500 ski instructors, sponsors and guests from all over

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the exercises we did today so it becomes part of your everyday skiing. I recommend that we continue using C Lift and skiing on Grand Concourse. Sue, this is your Skier Progress Card. You are now a Level 3 skier and I have noted the areas where we should continue to focus attention. What time would you like to have the lesson for tomorrow? (Customer response) Are there any questions you have for me?"

Are You Asking for Your Customer's Business?

by Charlie Knopp
PSIA-E Alpine Examiner
Hunter Mountain, NY
...and David Hinson
Alpine Level II
Hunter Mountain, NY

When we finish a lesson with a customer, there is a critical moment when, in the customer's mind, we as snowsport instructors are evaluated as to whether we were worth the time and expense of a lesson. Very often, instructors do not "sell the services" they have provided to the customer. The first step to accomplish this is to summarize with the customer what you covered during the lesson to ensure that their new knowledge is fresh in their mind. If your mountain provides a skier/snowboarder progress card, utilize it and discuss it with the customer. Additionally, make sure your name is on the card so the customer can request you later or refer family members or friends to have lessons with you. If you have a business card, provide it to them.

Secondly, it's key to share with the guest how much you enjoyed working with them, and ask them to return to a private lesson with you. Asking the customer to return to work with you demonstrates that you value them as a customer and are interested in continuing to see them progress. It communicates that you view them not only as a valued customer, but also as a friend. By not asking the customer to return to work with you, your relationship is viewed by the customer as transactional in nature and will not support a model where you build a base of return customers.

Below is a sample conversation you could use when speaking with a customer to "close the sale", using a presumptive sales approach. The presumptive sales approach is based on the premise that you are helping to guide the customer toward the goal of registering for a private lesson, realistically based upon greater goals to be reached.

"Sue, your skiing looks great! Based on our initial conversation at the beginning of the lesson, you had concerns about being able to turn where, how and when you desired. Based on this goal, we concentrated on exercises to ensure you could turn where, how and when you wanted. In our private lesson for tomorrow, we will continue to work on

When speaking to parents about the performance of their children during a lesson, one of the most important aspects - depending on the lesson - is asking the parents if they ski or snowboard. For example, if you begin to explain how the child progressed from wedge to parallel, but the parent does not ski, the information you are trying to convey will be lost. Often, the parent will not volunteer to you that they do not ski or snowboard because they want to be viewed as a parent that actively participates in their children's activities; and, they want you to see them as part of the mountain culture.

Secondly, you should ask the parent if they ski/snowboard with the child, and, if they do, then provide specific exercises they can use while with the child. These could be key phrases that will trigger a response in the child, such as "make a smaller wedge." If possible, have the child help you explain to the parent what they learned, which will show the parent that the child remembers. This demonstrates that the knowledge has been transferred to the child.

The bottom line when working with customers is they want to receive value, understand that you value their business, and that you are willing to ask for their business. By creating an environment where you can "close the sale" with your customer, it's easy to transition the customer from a recreational skier or rider (3-5 visits a year) to a lifelong enthusiast of skiing or riding. A lifelong enthusiast is one who regularly skis or rides and contributes financially across a broad spectrum of your mountain. For example: lift tickets, instruction, season pass, ski or snowboard apparel, food and beverage, lodging, and snowsport equipment. Based on the conversion of a recreational skier or rider to a lifelong enthusiast, the financial impact for the instructor, as well as the mountain, is significant. By not asking for their return business, you could very well be hurting yourself, the financial bottom line of your mountain, and the growth of the snowsports industry. ♦♦



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The Power of One Lesson

by David Hinson

Shortly after I completed the Instructor Training Course at Hunter Mountain in 2002, I was asked to attend a clinic with a skier from California. I was new to ski instructing and did not recognize his name at the time. The focus of the clinic that day was moguls. Up until that point in my skiing career, I had successfully managed to avoid moguls. To say I was inexperienced was an understatement.

After arriving at the beginning of the trail, the clinician provided some guidance and we started to ski down the trail. I look back at my performance and it makes me think of a famous Chicken Restaurant - pieces and parts everywhere. Obviously, I was the last one down the trail and was having a rough time, but I was learning. While there were at least 30 ski instructors in the group, the clinician took the time to work with me and showed me how to commit my body more downhill, which had an immediate impact. I felt like when he was talking with me, it was all about me. I felt a bond and I trusted him. We continued to work on

this same trail and my performance improved with each run. At the end of the clinic, I was exhausted. The clinician came up to me and told me "great job", and "way to hang in there".

Later, I found out the clinician was Michael Rogan, member of the PSIA Alpine Demonstration Team. Recently, while attending Snow Pro Jam, I spoke to Michael and had the opportunity to thank him for his guidance and patience with me during that long December day. The impact of that one lesson is something I take with me to every lesson I have with students today.

When students arrive for a lesson there is some degree of uncertainty as well as anxiety. Anything you can do to make them relax will not only make their learning more enjoyable, but also will increase their knowledge retention. Additionally, while my experience was very humbling, it is no different than what a first-time skier or rider experiences on a beginner hill. Every student has a unique background or reason they came to try snowsports. Asking the reason they are at the mountain today, or simply where they are from, could break down the barriers and begin developing a sense of

trust that will facilitate the learning process. Without a sense of trust within the lesson, the learning process will be stiff and awkward versus an enjoyable experience.

Since that lesson, I have been fortunate enough to become a full-time instructor and progress within the ranks of PSIA. While there were many contributing factors in the growth of my professional skiing career - mentors, excellent training and a supportive family - that one lesson in December is something that I will always remember and try to share with each of my students. Never underestimate the value of what you are sharing with your students, and the important impact the passion you bring to the sport will have upon your students. ♦♦

Ed. Note: The preceding are guest editorials. Members may feel free to contribute to this column. Please label the article, "guest editorial". Use of such articles for this column is at the discretion of the editorial staff.

the East Coast. It's an opportunity for Alpine Registered, Level I, and Level II members to ski with course conductors from the Eastern Educational staff. Level III instructors ski in the Master's Academy with members of the National Alpine Demonstration Team, AASI and Nordic members ski and ride with some of the best trainers in the country. Skiing and riding each day is followed by an après ski activity culminating in a dinner and dance on Thursday evening. There's also a Silent Auction held during the banquet to benefit the Education Foundation and Membership Scholarship Fund. Our sponsors and industry partners have provided some exciting and unique items for the auction. You won't want to miss this fun and important element of the evening. Registration for the Pro Jam and Master's Academy opens September 27th. Please see the special registration policy outlined in the Summer 2004 *SnowPro* on page 32 (also available online at www.psia-e.org). If you can't find your issue or don't have access to the Internet, feel free to give the office a call for more information on registration.

Mini Academy; Alpine, Snowboard and Telemark

Killington, VT

December 11-12, 2004

Can't arrange for five days away? The Mini Academy may be for you! If you're an Alpine Level III instructor and want to ski with a

member of the National Demo Team, this is your opportunity. If you're a snowboarder or telemarker and want to ski and ride with some of this country's best this is for you. Prepare for the season, get some valuable feedback, and have some fun doing it, all on the weekend without missing any work! **Attendance is limited** by the number of team members available, so make your plans early.

Some Killington Lodging options: Please make lodging reservations early as many Killington properties fill quickly. Killington has offered members special rates on rooms and condos during the Pro Jam. The **Killington Grand Resort Hotel** and other Killington Lodging properties have special rates available for PSIA-E members. Killington lodging information is available by calling 1-800-282-9955. Be sure to tell them you are with PSIA and that you are attending the Pro Jam.

The Mountain Inn (802-422-3595) and **The Cascades Lodge** (800-345-0113), both directly across from the Snowshed parking lot, have also generously offered PSIA members a special rate for both events.

Also offering discounted rates to members are the **Cortina Inn** (800-451-6108), the **Mountain Sports Inn** (888-422-3315) and the **Snowed Inn** (800-311-5406).

Premier Events, continued from page 1

Southern "Train the Trainer" Seminar

Snowshoe, WV

February 1 - 3, 2005

The Southern "Train the Trainer" Seminar will be held at Snowshoe Mountain, West Virginia. The program begins on the evening of February 1st, with a social hour and indoor presentation. Directors and trainers will move on-snow for the following two days. A special mailing will be sent to all directors in the southern portion of Region IV and Region VII in early October. This mailing will be separate from the northern mailing and will detail the southern program, lodging arrangements, and registration procedures.

PSIA-E Spring Rally

Mount Snow, VT

"On Any Gear"

April 2-3, 2005

Most everyone knows by now not to miss this event. Great sun, great snow, great friends! A super weekend of skiing, riding, training and skill improvement. And there is always the Hannes Schneider Memorial Race. Mark your calendar and meet your comrades in April at Mount Snow. ♦♦



administrative update

Michael J. Mendrick
Executive Director

Director of Education search suspended until spring 2005

The search for a full-time PSIA-E/AASI Director of Education & Programs has been suspended until the spring of 2005.

We need to utilize this season to conduct a full evaluation of our needs and the most effective staffing configuration for the future. Mickey Sullivan will be serving as the Acting Director of Education & Programs during this evaluation period (through April of 2005) and helping us to both prepare and deliver our programs this season as well as determine our staffing needs for the future.

While several candidates applied for the position, the timeframe for training a new staff person with such a broad responsibility was too short to effectively complete the search prior to the 2004-05 season.

I am confident that the combination of experienced division staff, dedicated volunteers in our task forces and committees, a committed volunteer leadership and the experience and enthusiasm of Mickey Sullivan will allow us to carry out another terrific season for eastern division members of PSIA and AASI. ◆◆



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"15 Below" Club Advisor

Gary "Griz" Caudle



THE ZIPPER LINE

straight talk from the association

Area Reps... We've Come A Long Way!

by Joan Heaton
PSIA-E Area Rep Program
Coordinator

The PSIA-E Area Representative Program now stands at 115 snowsports schools. An extremely efficient and effective network of communication has been established by the dedicated work of our Area Reps. In fact, this program provides us with an operative network to contact if you want to disseminate PSIA-E information out to the membership quickly and effectively. When questions and requests are sent through our network, it is impressive to see the numerous and almost "immediate" responses received from the Area Reps. In his/her volunteer performance, the dedication, cooperation, and willingness of each Area Rep is undoubtedly the "secret to our success".

When the program first began, the Area Reps were busy networking information during the season. Due to the many requests to use the network, its availability had to be extended not only to early fall but also well into the spring. This year, those of us participating in this program have become so involved in getting out information, that, for the first time, we have been utilizing our Area Reps during the summer months. As a result, the Area Reps are finding it necessary to expand their method of contact with staff members in a year-round fashion. The growth and strength of this program can only be attributed to the pure dedication of the Area Reps involved and the tremendous job they are doing. They certainly deserve our appreciation.

It seems that, as this program grows, the Area Reps have responded positively to the added responsibilities. I am confident that the present and future Reps will continue to accept the additional tasks that this volunteer job is bringing their way. The original qualifications for a person to serve as an Area Rep. remain the same: "Someone who has demonstrated regular and consistent attendance at their snowsports school and has a special interest in matters of edu-

cation, training, and the association". However, as the effectiveness of the program is recognized and our network is called upon more frequently to disseminate information, it seems imperative to add to the list: "Has the time to devote to this job." The focus of this program is its concern to keep the "grass roots" instructors informed and as up-to-date on PSIA-E happenings, as much as humanly possible. This can only happen if the people involved continue to devote the time and energy needed to keep the program the success it has become.

In its inception, the central goal of this program was – and, it still is – to open lines of communication between the PSIA-E Albany Office and the "grass roots instructors". It is a source of up-to-date information about PSIA-E activities. And, it serves as a conduit for relaying questions, concerns, ideas, and suggestions to Committee members who attend Board meetings. Additionally, it is serving as a way to share and gather information among snowsports schools, to broadcast opportunities for snowsports instructors, and to assist snowsports directors in getting the job done. In short, the Area Representative Program is there for you to use. Contact your PSIA-E Representative, and use it! If your school has not yet enrolled in our program, see your Director and offer to be an Area Rep.

Lastly, I have made a change in my e-mail address; please note that it is now: (jeheaton@optonline.net).

Keep up the great work!!◆◆

Practice What We Preach

by Doug Stewart
PSIA-E Dev Team
Stowe Mt. Resort, VT

As instructors, we constantly train our bodies to model PSIA concepts, and tweak our skiing and riding to portray good images. However, being a good role model for our students involves more than just utilizing and explaining proper technique. What we really deliver to our guests is **learning**. We generate significant changes in skiers and riders, and it is very easy to take that process for granted. On a daily basis we ask our guests to leave their comfort zone and venture into unknown territory. Our dilemma is that this unknown territory is often somewhat mundane to us (riding a chair lift, sliding down a ■ or a ◆◆, or simply sliding at all). To be effective coaches, we must stay aware of our students' leaps of

faith by practicing our own learning.

To understand our mentality as teachers, we must look at ourselves as learners. By learning something completely foreign we can connect with what we value as students. The beauty is that there are a million things to learn! Some things are completely mental, and others are more physical. To keep the tie to snowsports, and to get some great physical training, picking a completely new physical sport or activity works best. Common activities to learn are in-line skating, mountain or road biking, soccer, or tennis. But there are so many more unique ways to leave your comfort zone and embrace unfamiliarity, with activities like surfing, skateboarding, unicycling, doing yoga, walking on your hands, using a yo-yo, racing go-karts, wind surfing, or wake skating. When was the last time you felt like a klutz, completely out of your comfort zone, trying to learn something completely foreign?

The summer of 2003 I started learning how to unicycle. Few things are as humbling as trying to just sit on a unicycle for the first time. Even while holding on to something for support, I found new ways of falling that I hadn't even thought of before. Because I focused on the process of learning, and not the end result of being a proficient unicycle rider, it was a lot of fun. At times some of my friends would try it with me, and I came to value how comforting it is to have someone else struggling by my side. We could laugh at ourselves and share tips based on our trials and errors; not unlike the guests we ski and ride with in lower level group lessons. I also had an interesting view of expert advice from people who knew how to ride. While it was good to get some pointers, I really wanted to figure things out for myself; this way I could feel true ownership for what worked and what didn't. Having a good demo was important, but watching too much just reminded me of what I wasn't able to do.

As an accomplished snowsports instructor it is tough being a beginner at something else. Because our snowsports clients are also successful people, many of them feel the same way. When learners focus on what they can't do, it can be very difficult to further skills. By focusing on the present and the process at hand, we can create a non-judgmental safe zone where learning and experimenting can take place. For me on my unicycle, sometimes I preferred being alone. I felt more comfortable taking risks, and being silly. I could explore new movements and try things that had a good chance of putting me on my face. On the other hand, when I furthered my skills, and achieved new heights, there was no one there to see it. To maximize the learning process, the proper blend of community and privacy needs to be found.

As an instructor, we take our guests out of their comfort zone and lead them down a

continued next page

road unknown to them. We believe that we are qualified for this job because we have traveled the road to skiing or riding improvement many times, and thus know it well. I believe that it isn't just the progressions and drills that we need to know, but the process of learning. When we continuously travel the road of learning as students ourselves, that is when we are qualified to guide others along it too. ♦♦

Early Admissions Program

by Peter Howard
PSIA-E Alpine Education-
Certification Chairman

PSIA-E is pleased to continue the Early Admissions Program into the 2004-05 season. This pilot program speeds up the certification process for exceptional individuals. Last season several people participated in the program. What follows is a brief review of the rationale for the program, a profile of likely candidates, and the portfolio requirements to enter the program.

For most people the normal timeline of the certification process encourages educational growth and nicely maps out steps toward professional goals. However, it came to our attention through the Area Reps program that, from time to time, there are a few exceptional individuals who may be held back or dissuaded from joining PSIA-E because of the time requirements of the four-season certification process. If you are or have been a National Team athlete, National Team coach, NCAA athlete or coach, Certified Pro from a foreign nation, or a strong skier and teacher with years of experience who never joined PSIA (you do not have to be a member to apply), this program may be of interest to you. We set no limits on who may apply. For example, a Heli ski guide, an avid skier who is an experienced Children's Educator, or a Mountain Manager could also be individuals with the exceptional skills to pass all the certification requirements in one season.

Early Admissions Portfolio Requirements

If you feel you have the experience and credentials to pass through the certification levels in one season, you are invited to take

advantage of the Early Admissions program and submit a portfolio.

In order to qualify for the Early Admissions Program, you must submit the following to the PSIA-Eastern office with your application:

A \$50 non-refundable fee: Required with the application to cover the added administrative expenses of tracking Early Admissions individuals through the season and getting them into exams in a timely fashion.

One letter of recommendation from the applicant's Snowsports School Director.

One additional letter of recommendation documenting the applicant's exceptional skiing skill, teaching and coaching ability, and training.

One cover letter detailing why the applicant believes he or she qualifies for the Early Admissions program.

One skiing resume.

One completed application for the candidate's first Early Admissions event

All of the items listed above must accompany the candidate's first application, and the application and complete portfolio must be received prior to the first event deadline.

A member may try to go as far as he/she can in one year. Individuals will have to attend

every event required of any other certification candidate, including all prerequisites.

If at any point along the way the candidate is unsuccessful at an exam, the Early Admissions program ends for that season at the last certification level successfully attained. If the candidate successfully attained Part 1 of an exam, (s)he also retains that part for that season and the following two (the same policy as for all other exam candidates).

An Early Admissions candidate who had been unsuccessful at an exam the previous season may reapply for the program the following year (\$50 non-refundable application fee required again) if (s)he did not get as far as desired the first season. After two unsuccessful exam attempts (at any level), the applicant must enter the traditional certification pathway and their Early Admissions bid has ended.

All required prerequisites must be attended.

We are pleased to offer this custom service and thank the Membership and the Area Reps for the vision to ask that it be created. It is our hope that exceptional individuals in skiing and education will avail themselves of this opportunity and further enrich our talented and diverse membership. ♦♦

In Memoriam

Coe Gendron, of Auburn, NH, passed away in February at the age of 48. She was an Alpine Level I member of PSIA-E, having joined in 2000. She taught at McIntyre Ski School, NH.



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EOE

Events for **Women who Rip!**

By Mickey Sullivan, Acting Director of Education & Programs

Ladies, are you looking for a clinic where you can ski with other women and enjoy the special camaraderie unique to an all-female group? We're really excited to announce **Women Only** events for 2004-2005 and hope you'll take a moment to check out the course descriptions. One of them just might catch your eye! Take a look at the *Advanced Women's Seminar* to be held at Sugarbush, VT in January. This course is designed for advanced female skiers looking for some coaching on the steepest terrain, in gates, in trees, in the bumps; in all conditions. If your attitude is "Bring it on," this clinic is for you.

We're pleased to announce that Mermer Blakeslee and Jessie McAleer will headline a group of the best female coaches the east has to offer for the event. As a past National Demonstration Team member, an active Eastern Examiner and the author of the popular book *In The Yikes Zone*, Mermer needs no introduction to PSIA-E members. Mermer has been a course conductor at numerous Women's Seminars over the years and we always look forward to skiing with her. If you're ready to ski 'til you drop, Sugarbush is the place to be and the Advanced Women's Clinic is for you.

The three-day **Women's Seminar** will return to Okemo, VT. The seminar features premier indoor lectures, on-snow skiing, a fine dinner, and the best female course conductors we can gather. The clinicians work to put together a great educational event and to deliver a fun skiing format on snow as well. Take this opportunity to improve your skiing in a low pressure, totally user-friendly environment. This has always been a great social event, a chance to rekindle old skiing friendships, make new ones, and have an awesome time doing it. Join us at Okemo for the Women's Seminar in March.

If it's bumps you're after, then get to either Okemo or Belleayre and join your "buds" for some bumps. It doesn't matter if you know how to do bumps or not, we'll show you how to have more fun than you thought possible on the snow.

You can learn to race and learn to race faster at the Women's only race clinics. Learn from the best in the east and show then show the boys and girls at home what fast really is.

Here are the dates for all of the Women Only events. Come join us! ♦♦

Advanced Women's Seminar	1/19-21	Sugarbush, VT
Women's Seminar	2/28, 3/1-2	Okemo, VT
Teaching Women Accreditation	1/20-21	Ski Windham, NY
Women Only Workshop Clinics	12/21-22	Waterville Valley, NH
	1/27-28	Stowe, VT
Women's Only Race Clinic	1/24-25	Ski Butternut, MA
	3/6-7	Belleayre, NY
Women's Only Bump Clinic	1/4-5	Okemo, VT
	3/12-13	Belleayre, NY

See the complete event schedule in this issue for more details.

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Region 1 (ME & NH)

Ross Boisvert, Regional Director, reports: Well, I spotted it. That first tree changing color. It was August 5th. I always find it so exciting to see that first leaf change color. My non-snowsports relatives somehow don't share that same sickness. As we approach this fall and look forward to our up and coming winter season it is important to start to plan a training schedule, both physically and educationally. This season's educational calendar is packed with many fantastic events. Whether you are preparing to take an exam or plan to attend an educational clinic, you will be sure to go back to your home area with a better understanding of how to teach and how to work it into your lesson plans. Check out the events calendar in this issue of the Snow Pro.

As the season gets closer and we finish our summer projects, we start planning for winter schedules. Being in the ski BIZ we sometimes get overwhelmed with schedules and scheduling. Whether you're a director, trainer or instructor, it's important to remember during the season that people are coming to us as guests and with the will to learn snowsports. It's our job as professionals to provide our guests with the best possible product we can give them. Remember to always be at your best and give your guests what they came to your area for. They came to have fun. Provide your guests with the best possible fun, educational time they could ask for. Remember this: if you are having fun they will be too, and they will come back and ask for you.

Congratulations to the new owners of Lost Valley Ski Area in Maine. The new ownership team consists of Connie King, Linc Hayes and Diane Moreau. They have been managing the Valley for the past several years and have done many positive improvements to the area. Moving from a management team to an ownership team, it has re-energized them and their staff to work towards the future. They have many plans that will be implemented in the coming years. I have had the opportunity to get to know these people over the last few years and you could not ask for a better group of people to work with or for. They are dedicated to snowsports education and to providing the best possible education to their staff and their guests. Lost Valley opened in 1961 and was the first ski area in Maine to have snowmaking. Although Lost Valley is a small area, they are innovative. So, we can expect HUGE things to come from Lost Valley in the future. If you see them, wish

them luck. And, I think I still may have some Linc Hayes T-shirts for sale.

The Region 1 membership meetings are scheduled for:

- Sunday, September 26, 10:00am, at Lost Valley.
- Sunday, October 3, 10:00am, at King Pine ski resort, Milts Place north lodge.

Please try to attend. If you are not able to attend and would like to voice your thoughts on a subject, please email me at: (ross@mcintyreskiarea.com).

I hope everyone has a wonderful fall and a safe and enjoyable winter season.

Region 2 (VT)

Marty Harrison, Regional Director, reports: In thinking about what to write in this column, I realized that we are in the "between" time. We are heading into the end of summer, between the joys of early summer and the excitement of early winter. There's a lot of activity right now in the PSIA-E/AASI office in Albany, but not much news to report elsewhere - at least in Region 2. Hopefully, we're all just enjoying this time and getting ready for the snow season to come.

The annual Region 2 meeting will be held on Monday, November 22. At this date we are still working out the details of the meeting location; all Region 2 members will receive a postcard with the specifics. As in the past, this will be an on-snow day for all members of Region 2, followed by a regional meeting. There are some important changes in the Levels 2 and 3 Alpine exams that will be discussed, along with other changes throughout the organization. Please mark the date on your calendar now and look for the postcard in late October.

Area News: Over the summer, Stowe is spending a significant amount of money on a major renovation of the Spruce Peak area, including the beginner area, improved snowmaking, and expanded base facilities. Jay Peak is building a new golf course, which should be a great addition to that area. Okemo is involved in managing two new operations which were both purchased last spring: the ski area of Crested Butte, CO, as well as the Tater Hill Golf Course.

If you know of any news from our Region that should be included in this column, please send it either to me or to Rich Weiss, your Region 2 Board of Directors representatives. We'd like to keep our membership up-to-date, but need your help to do that. Both Rich and I hope you enjoy the rest of this warm weather - winter is coming!

Region 3 (MA, CT & RI)

Ray DeVerly, Regional Director, reports: Region 3 members, look for a mailing in the near future for the annual regional meeting. We are putting together the last few details and should be able to announce the meeting shortly. Expect a late September or early October date.

Region 4 (PA & NJ)

Eric Jordan, Regional Director, reports: Good news to report from Region 4 - it has been an extremely wet and cool summer and, hopefully, that means that it is going to be a very cold and snowy winter. Let's all hope so! Speaking of this winter, we are planning two regional meetings to be held in conjunction with educational events. The tentative plan is to have one at Seven Springs and one at Elk Mountain. The dates of the meetings will be confirmed in the coming weeks and they will be posted in the next Snow Pro. I would encourage everyone to attend one of the meetings so we can discuss the current direction of Region 4 and any suggestions you may have on the future of the region and the organization as a whole.

I would also like to encourage everyone to visit the web site at: (www.psia-e.org). The site will have next year's schedule of events posted by August 31, and you can also get your application for the 2004-2005 Snow Pro Jam as well.

Region 4 has yet another direct link to the organization with the recent appointment of Ellen Minnicks as chairperson of the Children's Committee. Ellen has served as a member of the Children's Committee for several years and teaches at Blue Mountain. I would like to wish Ellen the best of luck in her new role. I would also like to pass along a request from Jay Minnicks, your Region 4 representative to the Board. Jay would like to attend some pre-season meetings at the various resorts within the region and he needs your help. Jay needs you to provide him with your Snowsports Director's phone number and the time and place of your meeting. If you are interested in assisting Jay, please e-mail him at: (jayellenminnicks@worldlynx.net).

That's all for now. Please remember to check back in the next issue for more details on the upcoming Regional meetings.

Region 5 (Western NY State)

Mickey Sullivan, Regional Director, reports: What's up in Region 5? Look at the calendar for many great events in our region. PSIA-E trainers will be visiting Bristol Mountain, Greek Peak, Labrador, Peek'n Peak, Song Mountain and Holimont. And, there may be other sites scheduled. So, mark your calendar now

for the events that you want to attend. It's going to be a great training and event season.

What's up with Pro Deals? There doesn't seem to be one absolute way to take advantage of "professional courtesies." But, I do want to share this with you. We are all in this business together. That means you, the snowsports areas, the retail shops and the manufacturers. And, if we don't respect that, then the "professional courtesies" will cease to exist. So, what to do:

1. Know your local snowsports shop owner or manager. Ask him/her what you can do to help them and their business. Don't just show up for the sale and ask for the "pro deal."

2. Accept with grace and appreciation whatever deal or discount the shop feels it can offer you. In the large scheme of life, if you pay \$50 more than you thought you should, does it really matter; especially if the ski shop owner feels good about you as a professional and a ski industry partner?

3. Don't buy equipment at your "pro rate" for family and friends unless the owner knows that's what your intention is and wants to make that sale to you.

4. And, most of all, smile and tell people where you bought your equipment and what a great shop it is.

Do you know your snowsports school's Area Rep? Communication is the key! If we don't know what you need then how can we fix or change it? Find out who the PSIA-E/AASI Area Rep is at your snowsports school, and talk to him/her. If you don't have an Area Rep then talk to your school director about you becoming the rep. When we get enough feedback on almost any issue it will bring important and appropriate discussion at the Board meetings, and that often leads to the change that you had hoped for.

Last, but most importantly: Get in shape! There is no such thing as skiing or riding your way into shape. Hike, bike, roller blade, run, get to the gym. Just get fit for the winter. You are a professional and the snow is right around the corner. Snow ON!

Region 7 (States south of PA & NJ)

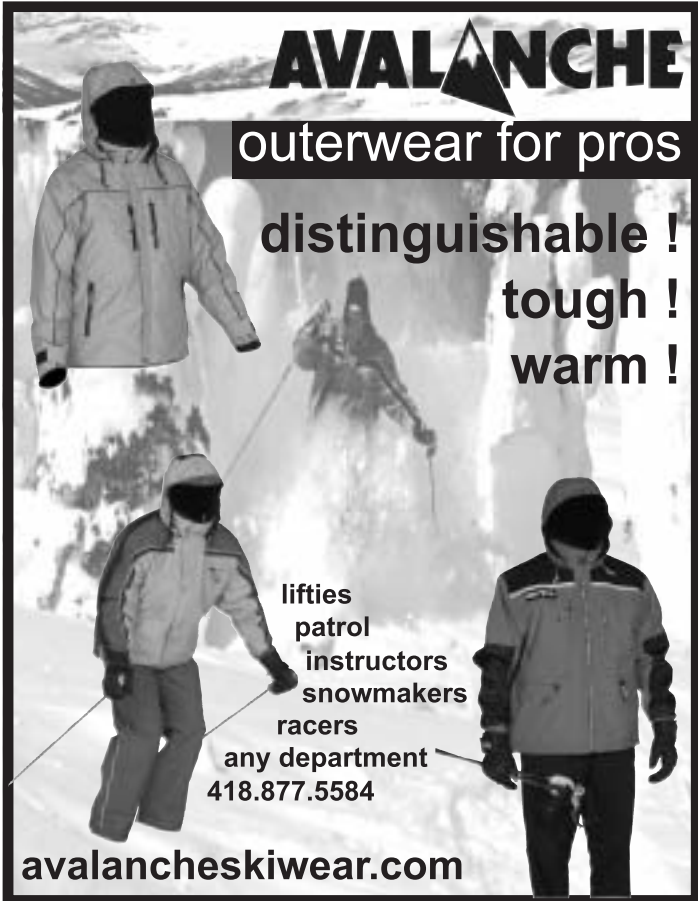
Steve Kling, Regional Director, reports: There is not much news since the last report - I suspect it's the time of year. Probably the biggest development is the release of this year's event schedule published elsewhere in this edition of the SnowPro. Please look carefully at the schedule, and decide what events make sense for you this year. Talk with other instructors and perhaps try to generate some support for educational events in our region. Last season several events scheduled in what is now Region 7 had to be cancelled for lack of participation. The organization can and will schedule and staff events close to home, but that can't happen if we don't support them. If we support the events scheduled we are in a much stronger position next year to press for more - and more varied - events closer to home.

By the time you receive this you'll have gotten your notice of the Regional meeting. We're still hoping to use that as a starting point to establish a Region 7 scholarship fund that should give some of our members access to the premier events which always seem to be farther from home.

Now, it's about time to think about getting the rust off those edges we all meant to clean up and wax before we put them away for the warmer months!

Other Region(s), not reporting:

Region 6 (Eastern NY State) ◆◆



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AASI Event Highlights and Changes for the 2004-05 Season

At its April meeting the AASI Steering Committee voted to update the event schedule to meet the changing needs of our membership. Those changes, as well as our premier events, are highlighted below. Please refer to the event schedule in this issue for event dates, locations and prices.



Premier and Specialty Events

Resort Trainers Program

The Resort Trainers Program will be a three-day event, offered in early December only this year. The event is open to all AASI Level 3 members and any AASI Level 2 members who are in a training position at their home resort. The purpose of the event is to bring trainers from a variety of resorts together to share "best practices", and to help develop solid training programs at all resorts.

ITC (Instructor Training Course)

The Instructor Training Course is a three-day program offered in early December. The event is open to non-members and members of other disciplines who wish to learn the basics of teaching snowboarding. Participants should be able to comfortably ride blue terrain on a consistent basis. Please reference the Summer Snow Pro (pg. 16) for more details.

*Please note that this clinic is not open to members who are already AASI certified.

Mini-Academy

The Mini-Academy is a two-day event staffed by National Team members. This event is open to all Level 2 and Level 3 AASI members, and will be limited to 20 participants. There is an early registration deadline for this event so make sure to get your application in today! Please reference the Summer Snow Pro (pg. 16) for more details.

Eastern Academy

It's back...the Eastern Academy will take place at Killington in early December in conjunction with the Snow Pro Jam. What does this mean? More PSIA-E/AASI members in one place than you have ever seen before, plenty of organized events, and one of the best night life scenes around. We do plan to have National Team members on hand to staff the event, as well as Eastern Educational Staff members, and we are working to bring in sponsors for a demo session on Wednesday. This is one event you don't want to miss! Come join us for five fun days of early season riding!

Plus 1 Showcase

The Plus 1 Showcase is built upon the purposes and objectives of the NSAA Model for Growth. This is an on-snow opportunity for manufacturers, instructors, rental shop operators and retailers to get together and share the "latest and greatest" in meeting the needs of the beginning skier/rider. Keep an eye on the upcoming issues of the SnowPro for more details and information.

Exam Clinics

Level 2 and Level 3 Exam Clinics

The Level 2 and Level 3 Exam Clinics will be open to all members who qualify to take the Level 2 and Level 3 AASI exams. The exam clinic is a practice exam and does NOT count as an exam pre-requisite. The course conductor will cover the exam standards and evaluate participants, providing feedback regarding strengths and weaknesses relative to the exam situation.

*Please note that we will NOT be offering the opportunity to complete a riding retake at this event.

New Freestyle Clinics

Skills for Riding Pipe

This is a specialty clinic, NOT an exam pre-requisite. This clinic will cover the basics of pipe riding and will cover a variety of skill levels. This is the clinic to attend if you want to build your confidence and take your pipe riding to a new height. If you are interested in pursuing the Freestyle Accreditation, but lack the riding skills needed to go beyond the Intro session, this is the clinic for you.

Skills for Riding Park & Rail

This is a specialty clinic, NOT an exam pre-requisite. This clinic will cover the basics of park riding and skill progressions. We will do our best to accommodate a variety of skill levels. This how-to clinic will focus on the basic skills and safety concerns related to riding rails and other park features. If you are interested in pursuing the Freestyle Accreditation but lack

the riding skills needed to go beyond the Intro session, this clinic will be a good starting point for you.

Women-Specific Events

Women's Riding Improvement Level 200

This clinic will be open to AASI certified female members. This is an educational event, which will count as a Level 2 exam pre-requisite. This clinic will challenge your personal riding and expand your comfort zone, while riding with some great women!

Women's Riding Improvement Level 300

This clinic will be open to AASI Level 2 and Level 3 female members. This clinic is designed as an educational event that will count as a Level 3 exam pre-requisite. As a Level 300 event you can expect to attack some of the most aggressive terrain on the mountain.

Women's Seminar

This three-day event will be an excellent chance to ride and socialize with other women who share the passion of mountain sports. The seminar is a premier event, which includes three days of riding, informative indoor sessions, and a group dinner.

Development Team On-Snow Exam

Development Team Tryouts

This will be an intense two-day event from which we will be selecting our new Development Team members. Participants must be AASI Level 3 certified. The program will consist of an indoor interview and presentation portion as well as an on-snow riding and teaching portion. Watch for more information in future issues of the SnowPro.

continued next page

Clinics Counting as Exam Pre-Requisites

AASI Level 2 Exam

Eastern Academy
Movement Analysis (Level 200 only)
Teaching Concepts (Level 200 only)
Riding Concepts (Level 200 only)
Women's Riding Improvement (Level 200 only)
Accreditation Intro Session
Steeps Clinic (Level 200 only)
Trees Clinic (Level 300 only)

AASI Level 3 Exam

Eastern Academy
Movement Analysis (Level 300 only)
Peer Coaching
Women's Riding Improvement (Level 300 only)
Accreditation Intro Session
Steeps Clinic (Level 300 only)
Trees Clinic (Level 300 only)◆◆

AASI Team Elevations

Congratulations to the newest team members!

New Examiners

Jim Pearce
Mark Garon

New ETS staff

Holly Andersen
KC Gandee
Jason Schetrompf
Chandler Simpkins
Adam Steckler◆◆

Level II and III Exam Clinics

In response to interest shown by the membership we will continue to offer exam clinics to help members prepare for the Level II and Level III Exams. Those of you who are contemplating or planning to take the Level II and III Exams this season, should consider adding the exam clinics to your training regimen. The Exam Clinic is essentially a practice exam, and will provide an opportunity to have your Professional Knowledge, Riding and Teaching skills evaluated prior to the exam. At the end of the event, you will be provided with individual feedback based on your performance during the exam clinic so that you can better prepare for the upcoming exam. The exam clinics will be offered 3-4 weeks ahead of a scheduled exam. **Please note that the Exam Clinic will not count as an exam prerequisite.** ◆◆

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These volunteers dedicate a great deal of free time and energy to the steering committee for one goal – to represent the members. The steering committee discusses important issues within the organization and their discussions result in the AASI programming our members attend. Your input on this process is vital, wanted, and important. Should you have any questions or concerns, please feel free to contact them throughout the year with questions, feedback and suggestions. ◆◆

Thoughts on Exam Preparation

by Rob Bevier
AASI Advisor
AASI Examiner

Summer! Hot days and cool evenings hanging out with all of your friends, swapping stories about last winter's snowboarding escapades. The more times you tell them the better they get...right? I mean, a 270 to frontside boardslide first run.... Come on! Well, take a look at the calendar, because the winter is not far off. In fact, in about 60 or so days we have been known to have at least one resort open for business. A bit of a shocker isn't it? While I have you on that same thought...are you prepared for that big exam you have been talking about? Better yet, what have you been doing during the down season to prepare for that exam you were so dedicated to last spring?

This time of year brings on the first hint of desire and preparedness for the serious exam candidate. You know them - the guy or girl that seems to just hang around the exam, having a blast, and seems to just be doing what they do at their home hill. They come out of the written exclaiming that, "it sounded a lot harder than it was" (and, they ace it!). They answer all the examiners' questions, and even seem to clear up some of the gray issues during the last minute study sessions. Do they have some kind of genetic advantage? Some type of super human ability to excel in high pressure situations? Do they have some computer geek beaming the correct information to a tiny screen inside their goggles? *NO!* They are prepared, because they have planned out the season's training ahead of time. It's not rocket surgery!! Just planning.

First off, take a hard look at what your goals are. An honest, hard look. Did you squeak past the Level 1 or 2 last season? If so, did you talk to the examiners about how to improve your performance in those weak areas? Are those areas so weak that you can't overcome them in one season? Far too many people come to the next exam because they "thought" it would be like the last one, which they barely passed. The high of passing, especially Level 2, has a tendency of setting people up for failure at the next level. Keep in mind that each exam gets more difficult, and more will be asked of you. It won't be another one like the last one you took. Just because your buddy took his exams every year doesn't mean you need to - or are able to. Take your time climbing the exam lad-

der. It's better to come prepared a season later than to bomb it a season early.

How long have you been teaching? Have you been teaching part-time or full-time? As the level of exam you take increases, so does your need to be able to draw from your experiences - not your book knowledge.

How about clinic time? Do you have lots? Are you the one that always goes to clinics kicking and screaming under penalty of humiliation? Or, perhaps, you are that one that only wants to clinic and not work because you are "training for an exam". Either one can be detrimental to your development. A strong mix of taking/giving clinics, as well as teaching experience, is what you'll be judged upon. As an examiner, I'm not looking to hear what your trainer told you last week; tell me what you do everyday in lessons with situations like the one before you. In other words, tell me and show me what you know and do at home.

Speaking of teaching time, do you keep taking one or two levels of the same class every day because you have a killer presentation? If so, take another level and polish up on it. Try something new. Think outside the box a bit. I've gotten some of the greatest tips from some of the most UN-orthodox lesson programs in exams. Be prepared to teach almost anything within the range of what is being expected of that level. The exam leader may or may not allow you to choose what you teach come exam time, so bring a bunch of knowledge with you to draw from.

How about a trainer or mentor within your region, or even better at your own hill? Do you have access to someone that can take an honest look at what you do and give you an unbiased opinion? If you don't have a snowboarder that fits the bill within a reasonable distance, try another snowsports discipline. Movement and a track in the snow is done similarly no matter what is on your feet, so get over the whole "he/she is a skier so he/she doesn't have a clue" thing. Just because that trainer doesn't ride sideways doesn't mean they do not know how to teach. I'm sure that within everyone's general grasp there is someone that can and will help you in your quest to get that next level of certification. Together, slowly take an inventory of your strengths and weaknesses in comparison to what will be expected of you from the exam manuals, and what you have heard from other people that have taken the same exam.

OK, let's pretend you live on an island with no one that can mentor you. Lucky for you, AASI has clinics that come near you and give you tons of great information and guidance. The schedule comes out early in the fall so you can get your act together and plan to go to one that is either near to you, or one you feel you need to attend.

Let's try another thing. Your strength is park and pipe. And, you always seem to get les-

sons given to you that fit this strength. In fact, you very rarely get that level two or three lesson where people really need solid information in a way that makes them want to come back again. Should you attend a pipe event, or high end riding event? Or, perhaps, an event that deals with teaching and how to give information that hits the mark with every student? My suggestion is to sign up for clinics on subjects that you know you need work on. That's why we offer them - to give you the opportunity to get better at them. Let us coach you through a learning process to get you to understand the parts that are not crystal clear. That is what we strive to do at educational events.

Say you are looking through this and feel you have got everything it takes. Got all under control, all the bases covered. Well, how do you deal with stress? My observation is that people have a tendency to perform at about 65-75% of their best come exam time. Pressure, stress, performance anxiety, call it what you want. People never seem to perform at their best at exams. An exam prep can help. We'll put you through paces similar to what you would go through during an actual exam, give you feedback on what to work on, and send you on your way. The beauty of it all is that it doesn't count as the exam! You get a feel of the vibe of the event, try out some new stuff, even mess up, with no consequences. A true "try before you fly" event.

This may all seem like a lot, because it is. Being a certified snowboard instructor is not easy. If it was, everyone would be doing it for a living. It is, however, very attainable with lots of work and planning.

OK, let's say that you have indeed got it all together. You have taught yourself silly, trained with your peers, given clinics that get a standing ovation, read all the pertinent information in all the manuals and other reading lists, and even gotten the thumbs up at the exam prep. CONGRATULATIONS! Only one thing left to do. Sign up for the exam - EARLY! Sign up and be counted so we can run the event that is closest to you. Unfortunately, we have to cancel exams at times due to a lack of people signing up. That, in turn, makes others fill up quickly and results in not being able to take everyone that signs up. The moral of the story is **sign up early** for whatever event you want to take.

I hope that you have taken a bit or two of this article to heart and begin to assess where you are in the journey toward an exam. Take the time to look at yourself, be honest, map out a plan, then go after it and be that person having a blast at your exam.

Good luck, and remember - show what you do everyday at your home hill. ♦♦



Tired of the **Same Old, Same Old?**

by *Gwen Allard*

PSIA-E Adaptive Coordinator

PSIA National Adaptive Academy

by *Gwen Allard*

PSIA-E Adaptive Coordinator

A fantastic way to start the season...join your fellow professional instructors at Breckenridge, December 5-12, and attend the PSIA National Adaptive Academy. Watch and meet members of the USDST, the very people who have dominated the international race circuit and have brought more gold medals home than any other U.S. Team. Talk to leading experts regarding the development of adaptive snowboarding and adaptive Nordic. Work with PSIA past and present Demo Team members on your skiing and snowboarding skills, and top it all off by working with adaptive equipment manufacturers. Want more? There are parties, races and time to meet our soldiers who have served in Iraq.

This year's curriculum provides the usual tried and true courses from which you can refresh and fine-tune your skills. However, some new additions are: Beginning Transitions-Park and Pipe opportunities for skiers and snowboarders; Introduction to the Bumps for 3 Trackers; Skill Development and Practice Course setting for racers; as well as Sit-Down Nordic skiing. Staffed by examiners from across the U.S., with participants from the U.S., Canada, Scotland, and the U.K., this Academy provides you an opportunity to expand your knowledge base to include the latest of the latest from around the world.

The Eastern Division does offer specific scholarships for Adaptive events, and that includes this one. For more information on scholarship possibilities, and information about the PSIA National Adaptive Academy, go to the web and pull up: (www.PSIA-E.org), then go into the membership section and find Scholarships. For information on the Adaptive Academy, pull up (DSUSA.org) and look for Winter events and the Hartford Ski Spectacular.

If at all possible, attend this year's PSIA National Adaptive Academy. It will be a very rewarding experience. ♦♦

"If I see another student just dragging his skis to lineup, I'll scream". If, as an instructor, that's the way you felt at the end of last season, eliminate that scenario, test the waters and come to an Adaptive clinic! Learn how to communicate with potential skiers and snowboarders, and learn how to analyze their movements and how to balance them so they can perform. We teach you how to develop a movement pattern that achieves the desired goal, but varies from the usual movement base of able-bodied people. We teach you how to ask questions so your analysis probes into the heart of the movement problem.

You say you already know how to do the above. True, you probably do! However, these skills are based upon the assumption that your student is physically and mentally "whole". How do you find out your student's desires if he will not speak? What responses from him indicate a positive response to your questions? How do you develop a rotary skill when the student has impaired leg muscles, or no legs at all? An Adaptive clinic takes your solid Alpine, Snowboard or Nordic base of knowledge and fine-tunes these skills, increasing your awareness in movement analysis and communications.

These newly learned skills will enable you to work with people with special needs. They want to ski or snowboard, they want to learn, they listen, they watch and then they attempt as hard as they can to replicate what you say and what you do. Some of the most creative, motivated and determined people are waiting for you at an Adaptive Program.

If you are looking for committed students, get into the Adaptive scene. Give an Adaptive clinic a try this season and you'll meet some of the greatest students you have ever seen during your professional career! ♦♦

A Warm Welcome to Geoff Krill

That mono skier streaking at Mach-10 down the slopes, the one with the silver WWII German helmet – yep, that's him! You spotted him. Geoff Krill, the newest member of the Adaptive Board of Educators Development Team.

Geoff, a paraplegic, never backs down from a challenge and the goal of being totally independent. He loves to face challenges and is not afraid to try almost anything. He races, jumps and enters synchronized skiing contests in his mono. He is totally involved in assisting other people-with-disabilities to participate in sports, and to enjoy and use our mountain environment.

Geoff is a Level III Adaptive-Level II Alpine certified member. He is the Ski School Director of the White Mt. Adaptive Ski School at Loon Mt., NH. In his spare time, he works full-time in Woodstock, NH, and goes to school.

Geoff and his life are both at Mach-10 speeds, and it is our great delight to welcome him to our ABOE Team. ♦♦



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Contact:
Kevin Anderson
Director of Skiing & Snowboarding
4763 Killington Rd.
Killington, Vermont 05751
802-422-6853
kanderson@killington.com



**"15 Below" Club
Event Sign-Up Form**

**Club members &
sponsors - please read &
complete all sections.**

CLUB EVENT: Season Kick-Off Ride & Slide **EVENT FEE:** \$99.00
EVENT DATES: December 11-12, 2004 **SIGN-UP DEADLINE:** November 19, 2004

MEMBER NAME: _____ Date of Birth _____ Male / Female
Circle one

MEMBER NUMBER (On your membership card): _____

ADDRESS: _____
Street/Box

City _____ State _____ Zip _____

HOME PHONE: (____) _____ E-MAIL _____

PAYING BY CHECK CHECK #: _____ APPLICATION DATE: _____

OR please charge to: MasterCard or Visa Exp. Date: _____

 Cardholder Signature

Make payment to PSIA-E. Mail or fax to: PSIA-E, 1-A Lincoln Ave., Albany, NY 12205 Fax # 518-452-6099

All club members & sponsors must sign the following Release Form:
 Recognizing that skiing can be a hazardous sport, I hereby release PSIA-E, PSIA-E/EF, AASI, the host area, and agents and employees of each from liability for any and all injuries of whatever nature arising during, or in connection with the conduction of the event for which this application is made.

Member Signature: _____ **Date:** _____

Sponsor Name & PSIA/AASI Member #: _____

Sponsor Signature: _____ **Date:** _____

BORING BUT NECESSARY BUSINESS STUFF

Sign-up form must be postmarked by event deadline. Sorry, no walk-ins.

CHARGES:
NO-SHOWS: Regardless of reason50% of fee
CANCELLATIONS: Up to one week prior to event.....\$15.00
 During the week prior to event (notice given no later than 4:30 PM on the last business day before event)...50 % of fee
RETURNED CHECKS/DECLINED CHARGES: Checks returned for insufficient funds will not be redeposited.
 Registrant's application will be voided unless such checks or charges are replaced by certified check, money order or cash prior to the event. For returned checks, this must include a processing charge of \$20.00.

Note: While the "15 Below" club operates under the umbrella of PSIA-E, club membership is separate from PSIA-E/AASI membership.



"15 Below" club to "bring it on" at season opening event!

by Gary "Griz" Caudle,
"15 Below" Club Advisor

December Ride & Slide event to kick off season #2 . . .

The first of two club events for the second season of the "15 Below" club will be held on Saturday and Sunday, December 11-12, 2004 at Killington, VT during the PSIA-E/AASI Mini Academy. All club members are invited to join us and rip it up on seven different peaks with the ACE team (that's Advanced Children's Educators)!

You'll get two days of great riding and sliding on the best early season conditions in the East, learn cool new stuff, have fun with new friends and (of course) a pizza party, all for less than a hundred bucks (okay, one dollar less – but still)!

The on-hill sessions with some of the best pros PSIA-E/AASI can offer will include park & pipe, gate to race, alternative equipment and synchro riding/sliding/skiing. Your event fee also covers your two-day lift ticket, a "15 Below" special giveaway item and a pizza and video party on Saturday night!

Also, keep in mind that those "15 Below" members who were fifteen years old last spring and turning sixteen this coming season may attend this event at Killington and receive their "hall pass" to go directly to a Level 1 exam without first needing to take a "First Tracks" program.

Check out the special "15 Below" event application form in this issue and sign up today!

Sapere aude,
Griz ♦♦

Don't forget to renew your dues!

As a reminder, membership dues for the "15 Below" Club were due on September 1st. Dues remain at only \$15, so please send in your dues investment today if you haven't already to the PSIA-E office at 1-A Lincoln Avenue, Albany, N.Y., 12205.

Don't miss out on the second exciting year of growth, fun and learning! ♦♦



WANT TO BUY: Old ski books, pins, patches, postcards, posters produced before 1970. Natalie Bombard-Leduc, 69 Mount Pisgah Ln., Saranac Lake, NY 12983. 518-891-4781

The custom Skithotic Footbed us now available to all PSIA-E members at a considerable discount. Full length composite graphite, engineered for skiing and boarding. Call PSIA member Dr. Charles Morelli for an appointment. Custom casting required. 914-835-6604

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Who is Your **Children's Committee Rep?**

by *Ellen Minnicks*

Children's Committee Chair

You've heard of the ACES (Advanced Children's Educators), but did you know that PSIA-E also has a very active Children's Committee? Do you know the name of the representative to the Committee for your region? If not, here they are:

Children's Committee Chair	Ellen Minnicks jayellenminnicks@worldlynx.net
Region 1: ME & NH	Steve McGrath sugarsoc@srnet.com
Region 2: VT	Harley Fletcher hfletcher@smuggs.com
Region 3: MA, CT, RI	Gary Vanasse GVanasse@mspsa.org
Region 4: PA, NJ	Jill Wilkinson jwilkinson@skiwhitetail.com
Region 5: Western NY	Dana Scronek dscronek@holidayvalley.com
Region 6: Eastern NY	Lisa Gouwens lisagouwens@hotmail.com
Region 7: All resorts south of PA	Bill Cox bcox@skiwhisp.com
Member-at-Large:	Jay Minnicks jayellenminnicks@worldlynx.net

Also serving as members-at-large are Alison Clayton-Cummings, Gary "Griz" Caudle and Marty Harrison. So, if you have any questions or concerns, send your rep an e-mail. We'll be glad to hear from you. ♦♦

Region One Children's News

by *Steve McGrath*

Region One Children's

Committee Representative

There is nothing like attending a stimulating committee meeting and being charged by the chair to write a bit that gets those early season juices going. Think snow, and here are some observations gleaned from discussions with folks last spring about Children's Programs in Region One.

Tots on Snowboards: The snowboarding Moms and Dads have kids and they want them to ride, not ski, as tots and little kids. The market is there, but the process of what to do, how to do it, the equipment needed, and the time involved are not well understood. We do see the trend coming for more snowboard instruction at an increasingly younger age - 3-4 year olds as opposed to 6-8 year olds.

Kid-friendly terrain parks built simply out of snow and groomed by machine, small size bumps, rollers, S-curves, are huge for what they can add to the FUN piece, and the teaching piece, not just for kids but for adults as well. It's a great way to take terrain that is underutilized and make it popular. After the lesson is over the kids drag the parents in so it gets used by all.

Adventure skiing uses the sides of trails to take small little excursions into the trees on very flat terrain and at SLOW speed. At some mountains they, the Learning Center, have cut a whole network of little woods trails. They have a separate trail map that you access only from the Learning Center. Very COOL!

There are requests by parents for **more 1/2 day programs** for their 4-7 year olds as well as for the 1-3 year olds. The parents want to spend some time with their kids but also KNOW that they can have a place for the other 1/2 day in a structured kids program. At Sunapee this year we built a new 5500 square foot building just for our Kids program, Day Care, and Nursery. This commitment played a huge role in the decision by new families that were looking for an area to ski or ride to choose Sunapee over our competition. Other areas that made this commitment saw the benefits as well.

continued next page

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2004 Children's Academy

The College of Knowledge

Connect with the Science of the Mountain

PSIA-E's Children's Committee & ACE team
are looking for interested students to attend this one-time only event.

December 6-8, 2004
(2-day and 3-day degree programs are available)
at
Stratton Mountain, VT
Details to follow at www.psia-e.org

MARK THE DATES ON YOUR CALENDAR
REGISTER SOON

Questions?

Contact your Regional Children's Committee Representative

• •

Children's Committee Meeting

by Dana Scronek

Region 5 Children's Committee Rep

Asst. Ski and Snowboard School Director

Holiday Valley Resort, NY

Over the mountains and through the woods to Lisa Gouwens house I drove. After 8 1/2 hours in the car I imagined I would pull up and find Griz on the roof, snowboard strapped to his feet, ready to go. Although I was the newbie to the group, I had heard stories about that guy! But, I guess delirium was setting in - not that that was something Griz wouldn't do, but come on guys, there was no snow!

On Friday, August 6th, the Children's Committee and some ACE team members gathered in Lake Placid NY for their semi-annual meeting. In attendance were Ellen Minnicks, our New Committee Chair, Committee Representatives Steve McGrath, Region 1; Gary Vanasse Region 3; Lisa Gouwens Region 6, member of the ACE team, and very gracious host; me, Dana Scronek, Region 5; and Jay Minnicks, Member-at-Large. Representing the ACE team were Alison Clayton-Cummings, ACE team coach; Gary "Griz" Caudle, ACE and New "15 Below" Club Advisor; and Maureen Drummey.

After stuffing ourselves with Chinese food, Lisa tucked us in early so we were plenty rested for the next day. Gary and Maureen were brave enough to camp and Steve actually thought it was a good idea to stay at Griz's...but for the rest of us it was like the Walton's all over again. We all yelled goodnight to John-boy from our beds and slept with visions of sugar plums - or should we say Ellen's lemon cake dancing in our heads. We awoke to a rooster crowing, or was that Jay snoring? Lisa baked biscuits from scratch while Alison made homemade jam. It was great!

After breakfast we hiked to the top of Owl's Peak. Griz was the leader and I swear he was running up the hill. This might have been what caused the sole of Jay's boot to fall off, or those boots were older than he thought; either way, Cabela's is in for a fight! I offered Jay a piggy back but he managed to survive...it

Region 1 Kids News, continued

ACES: Several areas that I talked with had used the ACES as consultants, either for staff development, as we at Mt Sunapee did, or to have another set of eyes to review their program. Either way, the results are wonderful and the cost is minimal.

We, the Children's Committee representatives, are setting up an e-list to better stay in touch with the programs in our area. I would welcome an e-mail with contact information from all the programs in Region One (603-763-2543, sugarSOC@srnet.com).◆◆

is amazing what you can do with some string and bubble gum.

After a short 45 minute hike to the top we found a giant rock to sit on and started our meeting. Three hours, some rain, and tons of great ideas later, we had not only planned most of the Academy, but we had also covered a wide range of topics. But, the dark clouds were heading our way and thunder and lightning were right behind it, so Griz, our guide, thought it wise to make our way down as quickly as possible. In the minibus ride back the ideas kept flowing, just like the rain, and we got so excited that Lisa had to stop the bus and make some of us get out!

Back at Lisa's, our meeting continued and the final touches were put on the Academy. It was now getting late and our tummies were rumbling so we started dinner. By the way, if you are having a party, have Steve McGrath bring his famous summer salad. It has a secret ingredient that makes your mouth happy! Into the night the conversations never ended as we all continued to discuss the upcoming season with excitement. The house had a few more guests now, as poor Maureen had many gallons of water in her tent after the storm. So, we rung her and the family out and included them in our giant sleep over. It took us a while to settle in, thanks to

the 4 gallons of Ben and Jerry's ice cream we consumed (THANKS GARY!).

After another early start and more great food we finished our meeting officially around 11:00 AM. While some of us had a long drive and opted to hit the road, some others went miniature golfing and our fearless leader Ellen got the best score! GO ELLEN!

In my 7 1/2 hour drive home (I took a faster route this time) I was able to reflect on my first meeting and decided that, in spite of the horrible hazing they gave me, we have some very talented and knowledgeable people in the kid's business. Kid's lessons drive this industry and not only should you all be proud to teach kids, you should be psyched at all the great stuff we are doing this coming season. I hope to meet some of you at the Children's Academy or the regional meeting this fall, and encourage you all to contact your Regional Rep with any thoughts and ideas you want to share.◆◆



Front Row: Dana Scronek, Gary Vanasse, Maureen Drummey. Back Row: Griz Caudle, Steve McGrath, Lisa Gouwens, Alison Clayton-Cummings, Ellen Minnicks, Jay Minnicks.

Inexpensive Lodging at Stratton Mountain for Children's Academy Attendees

Again this year the Children's Committee has obtained some pretty good room rates for those of us who will be attending the Children's Academy: \$59.00 a night for one (1) to four (4) persons in a room in the Liftline Lodge, or \$79.00 a night for one (1) to four (4) persons in a room in the Inn at Stratton Mountain. There are hot tubs at both the Lodge and the Inn - oh, those early-season aching muscles!

To reserve a spot, get some friends together and then call Central Reservations at 1-800-Stratton (787-2886). Make this call at least 30 days before the Academy - that's before November 5th - and be sure to tell them that you're with the PSIA-E Children's Academy.◆◆



Early Season Events

by Mickey Stone
Nordic Coordinator

Cross Country Ski Areas Association will be hosting their regional meeting in the East at Waterville Valley Resort on Nov. 4-5. Chris Frado, the organization's leader, hosts this annual event where all the Eastern and Mid-Atlantic Nordic Ski Areas are represented. This gathering of Nordic professionals will be made up of outside facilitators from the media, ski training and racing coaches, equipment manufacturers for trail preparation (will have product available), and skiing gear display booths (staffed by Nordic Reps). Nordic websites and educational topics, as well as a great social time, will round out the affair. Go to (www.x-cski.org) for more information and event agenda/pricing. Roller-blading, mountain biking, hiking, running, plus the new info for the season will be on hand. This is a great way to kick off the season. CCSAA does all the promoting for Nordic areas in the U.S. and Canada, and is a partner with PSIA-E

The Boston Ski Show this year will be hosting a Nordic section - as in years past - supported by CCSAA, Weston Ski Tracks of Massachusetts, and Norsk Ski Touring of New Hampshire. Together with PSIA Educational Staff the three organizations will be promoting Nordic skiing in the East. Vasa trainers, roller-blading, Nordic walking, fitness programs, technique tips and info on skiing equipment for your season will be made available by all these organizations. The show starts November 18th and runs till the 21st.

SSM Seminar

The Nordic discipline is very pleased to announce that a specific segment of the Snowsports School Management Seminar will be dedicated to Telemark Skiing. The Nordic Educators are currently putting together a half-day segment that will teach managers and directors how to tele, and, most importantly, the many similarities compared to Alpine. One of the hottest topics in the field today is the availability of tele equipment at local resorts,

coupled with realistic programming. We will have on hand many of the manufacturers, demo equipment, programming and costing ideas, turn-key operations for rental, demo, and sales/purchasing of gear to successfully add this to your profit center. Representatives of productive programs and testimonials will be available.

Telemark skiing currently has seen the largest growth of any market in the ski industry, and we want to help it become viable and on par with the other disciplines in the future. Check the newsletter for dates and location, and the special flyer for info about the SSM program and our course. Special Norwegian Party for those who attend! I know you have heard about them!

Mini Academy: 12/11-12

We will be hosting the Telemark Mini Academy, along with Alpine. The event is opened to telemark skiers who can already ski on easy blue square terrain and above. We review some major tips, provide specific coaching to your needs, and ensure a lot of practice. It is a warm-up for you to get into ski shape, as well as understand where you are and how that is transferred into teaching. Exam preps, personal coaching and improving your teaching will be available; we will tailor it to your needs. Video clips of each other, stretching in the am/pm, and specific dryland exercises for the season will all be shared. Social gathering for dinner and you never know if the Norwegian Party goodies may make a stop. When you leave this event you're ready to ski, mentally and physically. Killington will be our host.

Snow Pro Tele Jam: 12/13-17

This event, also at Killington, allows you to take a much slower (digestible) pace with material, understanding and developing the physical and mental concepts of telemark skiing. We also include a strong, all around



Nordic approach to this event. Personal skiing improvement with video, teaching ideas, concepts and activities will be shared. Specific time for you to teach and practice teaching telemark will be slotted for you. The very popular Wednesday Alpine Crossover Tele Day will once again be available for never-evers up to

advanced (plus that Norwegian Party might be passing through also). After tele Wednesday, we debrief the teaching and move on how to improve our guests' experience. If you have the time, it is the best ski and teaching improvement week you can get. This season the banquet is included in the price.

X-C ITC: 12/14-16



Great Glenn Trails, NH, our 8-year hosts, and dedicated leaders of the cross-country discipline, will once again host this three-day, any-level refresher for skiing/teaching improvement. Video for movement analysis, tips, activities and approaches for teaching all levels and populations are our agenda for these three days. Both classical and freestyle will be taught during the time period. Our gracious hosts have excellent rental equipment for an affordable price if you do not have the gear. Night skis and lots of Ks, plus expert instruction, make this event the way to start your season. It is open for any level, but, if you are beginning, make sure you are in aerobic shape. There will be group splits to accommodate the group's needs. We ski in all weather, so be prepared!

Teaching Tele/Level I - 12/4-5

Sunday River, Maine, will be our host for this early season event focusing on "How to teach tele", and all the many techniques and activities that help. You can obtain a Level I certification after successfully completing this event. Download the Level I Study Guide on the website (www.psia-e.org) under the Nordic section. There is a questionnaire to fill out, and reading to assist in the event. Bring the Study Guide with you.

A fast summer has passed. The short fall season approaches, allowing us to think about and anticipate the winter to come. Soon the snow will fly and our passions will be there once again to enjoy. Check out the event schedule and get to a Nordic event this year. Thanks for your support, and, as always, we are here for your comments and suggestions. ◆◆



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Exp. _____ Signature _____		City, State, Zip	
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		Daytime phone _____ E-mail _____	

Manuals and Videos (prices subject to change)	Price	Qty	Total
---	-------	-----	-------

ALPINE			
Core Concepts Manual – For all disciplines	\$24.50		
Alpine Technical Manual	19.50		
Basic Alpine Set (Core Concepts & Alpine Tech Manual)	39.50		
Alpine Technical Video	22.50		
Alpine Handbook – Vail publication	<i>Now Available!</i> 17.00		
Movement Analysis Pocket Guide	<i>Popular item!</i> 4.50		
PSIA-E Alpine Exam and Study Guide	<i>Valuable resource!</i> 5.00		
Skiing & the Art of Carving - E. Foster 2 nd Ed.	<i>25% off special</i> 13.50		
Skiing & the Art of Carving - Video	<i>25% off special</i> 22.50		

NORDIC			
ATS – Nordic Manual	19.95		
PSIA-E Nordic Exam Guide (Copier duplicates)	2.00		
Nordic Skiing Sequences Video	13.95		
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AASI Snowboard Manual	19.95		
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Ski and Snowboard Schools, call for quantity discounts.



education foundation news

PSIA-E/EF Scholarships Available for All Disciplines

Deadline for applications is
October 8 – don't miss out!

By Peter Lucatuorto, Scholarship
Review Committee Chairperson,
and Michael Mendrick, Executive
Director

Each season, the PSIA-E Education Foundation makes available monetary scholarships to members who wish to further their education or certification status within PSIA-E, PSIA and AASI. The training that members receive as a result of the scholarship program increases their productivity and value as a member and as an instructor in their particular snowsports school. Scholarships are awarded based upon financial need, personal/professional goals, snowsports school experience, ability and means to share the benefits of the scholarship with other staff members and snowsports area guests.

Scholarships are open to anyone who has been a member in good standing for at least three years and who meet the requirements of the specific fund under which they apply. All scholarship applications are reviewed and awarded by the Scholarship Review Committee, which is made up of PSIA-E Board of Director members.

Following are the different types of scholarships available:

Membership Scholarship:

The Membership Scholarship is open to members of all disciplines and certification status. This scholarship can be used for all PSIA-E, PSIA, and AASI educational and certification events. Thanks to the generous support of sponsors and members, the silent auction at the 2003 Snow Pro Jam and a raffle at the 2004 Spring Rally, a total of \$3,156.00 in new monies was raised to support the membership scholarship fund.

Terry Fund Scholarship:

The Terry Fund Scholarship is designated for members of all disciplines with at least a Level 1 certification status who desire to further their education in the area of snowsports instruction for children. This includes all PSIA-E, PSIA, and AASI educational events that specialize in children snowsports issues.

James Leader Memorial Scholarship:

The James Leader Memorial Scholarship is open to members of all disciplines and certification status who desire to further their education in snowsports instruction. Applicants are limited to members from Region 2 (Vermont), with priority given to employees of the Killington Snowsport School (at the request of the Leader family). The James Leader Memorial Scholarship has a separate application form and different criteria from other scholarships (e.g. member at least one year, requires a letter from your snowsports school). To obtain a copy of the criteria and an application form, please call the PSIA-E office at 518-452-6095 or visit the PSIA-E web site at www.psia-e.org.

CE Burbridge Memorial Scholarship:

The CE Burbridge Memorial Scholarship is open to members of all disciplines and certification status who desire to further their education in adaptive snowsports instruction. This includes all PSIA-E, PSIA, and AASI educational events that specialize in adaptive snowsport issues. Each year, the CE Burbridge Memorial race at Snow Pro Jam raises dollars to help support this fund.

Board of Examiners/Development Team/Divisional Clinic Leader Scholarship:

This scholarship is open to any member of the Board of Examiners, Development Team or the Divisional Clinic Leader squad. This scholarship is designed to help individuals in these groups expand their knowledge and skills beyond regular training sessions or gain expertise in another discipline/specialty. This scholarship allows members of these groups to serve and educate PSIA-E members more effectively.

How to Apply:

1. Eligible members can obtain a scholarship application by calling the PSIA-E office at 518-452-6095 or visiting the PSIA-E web site at www.psia-e.org. You will find information

on the scholarships under the "Membership" heading.

2. Complete the entire application and mail or fax it to the PSIA-E office, postmarked no later than Friday, October 8, 2004. If you fax your application, please call to confirm receipt. The PSIA-E fax number is 518-452-6099.

3. The Scholarship Committee will review, discuss and make determinations on applications at the October 16-17, 2004 Board of Directors meeting. Applicants will be notified of the committee's decision, by mail, in early November.

4. You must register (by the event deadline) for the event by completing and submitting an event application card. You should apply well before the event deadline, and include full payment if you have not, at that point, been informed of a scholarship award. If you have received written notice of your scholarship, please indicate that on your event application. Anyone paying for an event and then awarded a scholarship will receive a refund in the amount of the scholarship following attendance at the event.

5. Applicants who are awarded a scholarship are encouraged to write an article relative to their event experience or to relate how information gained from the event is being used, for possible publication in the SnowPro newsletter, and submit it, by e-mail if possible, to Michael Mendrick at the PSIA-E office at mmendrick@psia-e.org. Articles should be submitted within a month of the scholarship event if possible. A limited number of scholarship articles will be selected for publication.

Scholarship awards may be for partial or full event fee of an event. Please be aware that the number of applications always exceeds the available funding, so not all applicants can be awarded a scholarship. Thank you for your interest in continuing your snowsports education, and good luck! ♦♦

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The PSIA-E Education Foundation expresses its sincere appreciation to the following members who have contributed at least \$50.00 to the Foundation through the annual dues "add-on" program. Since no dues or program fees go to the EF, contributions are the primary source of support for the Foundation and its scholarships. Thank you!

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 Joseph Hill
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 James P. Hyde, Jr.
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 Mac Jackson
 Robin L. Jackson
 Walter O. Jaeger, III
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 Charlie Johnson
 Murray Johnson
 Ronald Johnson
 Peter Johnston
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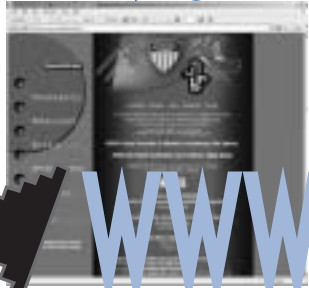
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SNOW PRO JAM – DECEMBER 13-17, 2004

ALPINE EVENT APPLICATION

Please print.

Member No: _____

Fill out all sections.

Primary Discipline/Level: _____ / _____

Application will NOT be accepted prior to September 27th postmark date.

Division: Eastern Alaska Central Intermountain Northern Intermountain
Circle one Western Northwest Rocky Mountain Northern Rocky Mountain

NAME: _____ Male / Female
Last First Circle one

ADDRESS: _____
Street/Box
City State Zip
Check box if a change

DAYTIME PHONE: (_____) _____ E-mail address: _____

EVENT #: _____ EVENT: **Snow Pro Jam 2004**

PAYING BY CHECK CHECK #: _____ AMOUNT: \$ _____

OR, Please charge to my: MasterCard or Visa Exp. Date: _____
 Signed
\$ Amount

Snow Pro Jam Applications MUST be mailed to:
PSIA-E / AASI, 1-A Lincoln Ave., Albany, NY 12205
- A postmark date is required to process the applications -
Call (518) 452-6095 for information only. No applications accepted via phone.

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Please select one option below:

- _____ General Program
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- _____ Level II Exam Prep
For Part I Skiing
- _____ Level II Exam Prep
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- _____ Race Program

Level II Members

Please select one option below:

- _____ General Program
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For Part I Skiing
- _____ Level III Exam Prep
For Part II Teaching
- _____ Race Program

ADMINISTRATIVE CHARGES FOR NO-SHOWS, CANCELLATIONS AND RETURNED CHECKS

TRANSFERS: Up to one week prior to original event..... \$10.00

During the week prior to original event (notice no later than 4:30 PM on last business day before event)..... 40 % of fee

NOTE: Transfers to another event must be before the three week deadline of that event.

NO-SHOWS: Regardless of reason..... 75% of fee

CANCELLATIONS: Up to one week prior to event..... \$15.00

During the week prior to event (notice given no later than 4:30 PM on the last business day before event).... 50 % of fee

RETURNED CHECKS/DECLINED CHARGES: Checks returned for insufficient funds will not be redeposited.

Registrant's application will be voided unless such checks or charges are replaced by certified check, money order or cash prior to the event. For returned checks, this must include a processing charge of \$20.00.

Congratulations to Our New Eastern Examiners!

Heartiest congratulations to the following individuals who were elevated to Examiner status by the Board of Directors at the June 2004 Board of Directors meeting.

Adaptive Examiner

Terrie Anne Bennett – Black Mountain, ME

Alpine Examiners

Jon Lamb - Killington, VT

Nordic Downhill Examiner

Shelley Kovacs - Timberline, VA

Snowboard Examiners

Mark Garon – Stowe, VT

Jim Pearce – Blue Hills Learning Center, MA

The accomplishments of these members reflect the highest level of dedication and commitment to our profession. We thank them and wish them the very best! ♦♦



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The copy and ad closing date for the Fall 2004 issue is October 8, 2004.

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BOSQUET	JOEL SHAW	413.537.8821	JOSEPHSHAW@HOTMAIL.COM
BROMLEY	TIM HOGAN	508.698.9157	PTHOGAN@VERIZON.COM
BURKE MOUNTAIN	JOHN WORTH	802.467.9819	SKIBIKE@SOVER.NET
CAMELBACK	SHAWN SCHMEIDER	215.688.7893	RACECOACH@COMCAST.NET
CATALDOCHEE	MICHELLE SHUFORD	828.7680120	SKIBUMLONG@AOL.COM
CRANMORE MTH	DAVID CLANCY	603.539.5920	NO E-MAIL LISTED
GOIRE MOUNTAIN	BRUCE TUBBS	518.593.6143	BTUBBS@CAPITAL.COM
GREEK PEAK	NATHAN LUCE	607.761.3431	NATHANLUCE@YAHOO.COM
HIDDEN VALLEY	JOHN TOTH	703.517.5544	JOHNTOTH@COX.NET
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JACK FROST	PAUL JONES	215.350.5278	JONESY3511@COMCAST.NET
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JIMINY PEAK	CHARLES SEYMOUR	518.755.4054	SNOWHAWK@JIMINY.COM
KILLINGTON	JASON HEIMINK	518.466.6405	ERICAR@BESTWEB.NET
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NASHOBA VALLEY	GARY LIFTON	781.899.9559	GARYLIFTON@AOL.COM
PATS PEAK	DAVID STITT	603.529.1548	D.STITT@COMCAST.NET
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SKI ROUND TOP	FRANK FRICCHIONE	717.645.1207	FFRIC@COMCAST.NET
SMUGGLERS NOTCH	ROBERT OSER	802.644.1182	NO E-MAIL LISTED
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Congratulations

20, 30 & 40 Year Members

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Joe Cartier
Alison Clayton-Cummings
Skip Coulter
Bill Cox
Leroy Dame
Jon De Normandie
Richard J. Doiron
John R. Droter
Janet H. Friday
Markus T. Gallipeau
Chuck Graziano
William L. Gross
Timothy Guilbert
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Letitia M. Trespasz
Richard T. Weiss Jr.
Kirk Wellman
Patricia Weston
Michael Yoder
Michael Youse
Chip Ziegler

The following PSIA-E member have completed either 20, 30 or 40 consecutive years of membership in PSIA as of the end of the 2003-2004 season. We congratulate these individuals on this outstanding accomplishment and thank them for their dedication to snowsports education. All qualifying members will receive a commemorative 20, 30 or 40-year pin and a letter of recognition directly from PSIA.

Level II

Thain C. Allan
Vincent Amoia
John Angier
Carolynne Bailey
Barb Battista
David Bebbler
Michael Bielefeld
Brenda Binning
Alan Bunting
Tony Casciani
Carolyn Chaplin
Wendy J. Collins
Kenneth Connors
Marie Corazza-Nussbaumer
Denise M. Cruickshank
Richard Davis
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William J. Eckert
George Ekel
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David Eley
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Doreen R. Eng
Franz Englert
James Feldmann
Ken Futch
Sanders Genna
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Chester C. Golec
Glen Grondahl
Lisa Halpin
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Patrick Hawkins
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Flo Hesh
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Nanci A. Lepsic
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Michael Meehan
Kenneth Mencil
Michael A. Morgan
James Nevins
Scott Nowak
Richard Prom
Holly Rainville
Charles Rees
Donald E. Regan
Stephen Robertson
Leonce Roger III
Simon Saba
Hans Safer
Roberta Schwartz
Jeff Smith
Lisa Theurer
Jerry Thier
Corinna L. Thuss
Nicholas Urnoski Jr.
Laszlo Varga
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Helen E. Knapp
Diane Knight
Karlis Kopans
Grete Lowry
Ruth Turner Mc Laughlin
John Morrissey
Julia Rosenblatt
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Edward Stockman
Alfred J. Terranova Jr.
William Vogt

30 Year Pins Level III

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Peter J. Baglioni
Joanellen Barker

Lynne M. Bishop
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Rosemary Carpenite
Tom Carpenite
William L. Copeland
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Susan Freyer
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Mary Louise Gilotti
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Wesley D. Stone
Philip A. Straus Jr
Hannes Tarnay
Merv Taylor
Peter Theriault
John Tidd
Lana M. Washburn
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Geoffrey Wooding

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Margaret M. Battiste
Stephen Burns
Joseph A. Riesle
Robert K. Sterner
Edward Twomey

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Lawrence Cohen
Frederick A Doane
Magdalena B. Doughty
Virginia I. Jenks
Keith Johnson
H. Joachim Maitre
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David J. Sarata
Alan Schmidt
Gerald Stransky
John A. Wheeler

National Life Members Receiving 30-Year Pins

Gwen Allard
Joe Pete Wilson

National Life Member Receiving 40-Year Pin

Einar Aas

PSIA-E Alpine Schedule for 2004-2005

Notes: * = Events with limited attendance; may fill prior to deadlines!
Weekend events are highlighted in blue.

= Events non-members may attend for \$20 additional fee.
^ = Night event

	Num.	Event	Description	Location	Price	Dates	Deadline
FEATURE EVENTS	336	Spring Rally (Credit)	2 days; banquet/race	Mt Snow, VT	\$145	Apr. 02-03	03/11/05
	018 #	Snowsports School Management Seminar	2 1/2 days; banquet	Mt Snow, VT	\$170	Nov. 29 - Dec. 1	11/08/04
	340 #	Train-the-Trainer	2 days; for Directors & Supervisors	Snowshoe, WV	\$115	Feb. 02-03	01/12/05
PREMIER EVENTS	027 *	Mini Academy	(Level III only) 2 days	Killington, VT	\$165	Dec. 11-12	11/19/04
	029	Masters Academy	(Level III only) 5 days, banquet/video	Killington, VT	\$370	Dec. 13-17	11/22/04
	030	Snow Pro Jam	(Reg., Lev I-II only) 5 days; banq./video	Killington, VT	\$325	Dec. 13-17	11/22/04
	114 #	Adv. Women's Seminar	3 days; banquet	Sugarbush, VT	\$190	Jan. 19-21	12/29/04
	247 #	Women's Seminar	3 days; banquet	Okemo, VT	\$190	Feb. 28 - Mar. 2	02/07/05
	314 #	Plus One Showcase	2 days; cocktail party	Hunter Mtn, NY	\$150	Mar. 17-18	02/24/05
	701 #	Children's Academy	2 days; Theme: College of Knowledge	Stratton Mtn, VT	\$121	Dec. 06-07	11/15/04
	702 #	Children's Academy	3 days; Theme: College of Knowledge	Stratton Mtn, VT	\$157	Dec. 06-08	11/15/04
TEAMS	150	Dev Team Prep	(Level III only) 2 days	Stowe, VT	\$120	Jan. 27-28	01/06/05
	209	Dev Team Prep	(Level III only) 2 days	Hunter, NY	\$120	Feb. 10-11	01/20/05
	225	Dev Team Prep	(Level III only) 2 days	Killington, VT	\$120	Feb. 14-15	01/24/05
	327	Dev Team Exam	(Level III only) 2 days	Hunter Mtn, NY	\$215	Mar. 23-24	03/02/05
	254	ETS Exam	(Level III only) 3 days	Mt Snow, VT	\$215	Mar. 02-04	01/26/05
	328	ACE Exam	(Level III only) 2 days	Hunter Mtn, NY	\$195	Mar. 23-24	03/02/05

SPECIALTY EVENTS				2 days - \$115					
Num.	Event/Description	Location	Dates	Deadline	Num.	Event/Description	Location	Dates	Deadline
113 *	Teaching Seniors	Belleayre Mtn, NY	Jan. 18-19	12/28/04	262	Intro to Trees / Steeps	Bolton Valley, VT	Mar. 03-04	02/10/05
139	Advanced Trees / Steeps	Stowe Mtn, VT	Jan. 25-26	01/04/05	292	Park & Pipe	Loon Mtn, NH	Mar. 09-10	02/16/05
155	Park & Pipe	Stowe Mtn, VT	Jan. 27-28	01/06/05	315	Advanced Trees / Steeps	Smugglers' Notch, VT	Mar. 19-20	02/25/05
172	Park & Pipe	Mtn Creek, NJ	Jan. 31-01	01/10/05	316	Intro to Trees / Steeps	Smugglers' Notch, VT	Mar. 19-20	02/25/05
178	Park & Pipe	Sunday River, ME	Jan. 31-01	01/10/05	318	Advanced Trees / Steeps	Whiteface Mtn, NY	Mar. 21-22	02/28/05
201	Stance & Alignment	Bromley Mtn, VT	Feb. 07-08	01/17/05	325	Intro to Trees / Steeps	Gore Mtn, NY	Mar. 23-24	03/02/05
227	Intro to Trees / Steeps	Killington, VT	Feb. 14-15	01/24/05	047	Women Only Workshop Clinic	Waterville Valley, NH	Dec. 21-22	11/30/04
233	Park & Pipe	Okemo Mtn, VT	Feb. 14-15	01/24/05	062	Women Only Bump Clinic	Okemo Mtn, VT	Jan. 04-05	12/14/04
248	Stance & Alignment	Pico, VT	Feb. 28-01	02/07/05	156	Women Only Workshop Clinic	Stowe Mtn, VT	Jan. 27-28	01/06/05
250	Advanced Trees / Steeps	Mad River Glen, VT	Mar. 01-02	02/08/05	296 *	Women Only Bump Clinic	Belleayre Mtn, NY	Mar. 12-13	02/18/05

REINSTATEMENT EVENTS				3 days; call office for eligibility requirements; \$160 plus dues and reinstatement fee					
Num.	Event/Description	Location	Dates	Deadline	Num.	Event/Description	Location	Dates	Deadline
122	Reinstatement Event	Pico, VT	Jan. 21-23	12/30/04	264 *	Reinstatement Event	Ragged Mtn, NH	Mar. 04-06	02/11/05

RACE PROGRAMS #				(Non-members add \$20) 5 days - \$300; 3 days - \$195; 2 days - \$140					
Num.	Event/Description	Location	Dates	Deadline	Num.	Event/Description	Location	Dates	Deadline
751	Advanced Race Week - 5 Day	Hunter Mtn, NY	Dec. 06-10	11/15/04	762	Gate Training	Tussey Mtn, PA	Jan. 30-31	01/10/05
752	Intro Race Week - 5 Day	Hunter Mtn, NY	Dec. 06-10	11/15/04	763	Advanced Race Series	Bristol Mtn, NY	Jan. 31-02	01/10/05
753	Advanced Race - 3 Day	Hunter Mtn, NY	Dec. 06-08	11/15/04	764	Intro Race Series	Bristol Mtn, NY	Jan. 31-02	01/10/05
754	Intro Race - 3 Day	Hunter Mtn, NY	Dec. 06-08	11/15/04	765	Race Series	Gore Mtn, NY	Feb. 03-04	01/13/05
755	Race Series	Hunter Mtn, NY	Dec. 09-10	11/15/04	766	Race Series	Attitash Bear Peak, NH	Feb. 07-09	01/17/05
756	Race Series	Seven Springs, PA	Dec. 11-12	11/19/04	768	Gate Training	Labrador Mtn, NY	Feb. 10-11	01/20/05
757	Race Series	Jack Frost, PA	Jan. 06-07	12/16/04	769	Race Series	Pat's Peak, NH	Feb. 10-11	01/20/05
758	Race Series	Massanutten, VA	Jan. 10-11	12/20/04	770	Race Series	Sugarbush, VT	Feb. 15-16	01/25/05
759	Race Series	Ski Roundtop, PA	Jan. 12-13	12/21/04	771	Advanced Race Series	Holiday Valley, NY	Feb. 28-02	02/07/05
760	Race Series	Ski Butternut, MA	Jan. 24-25	01/03/05	772	Intro Race Series	Holiday Valley, NY	Feb. 28-02	02/07/05
761	Women's Race Series	Ski Butternut, MA	Jan. 24-25	01/03/05	773 *	Women's Race Series	Belleayre Mtn, NY	Mar. 06-07	02/14/05

MASTERS SERIES SKIING II / III				(Open to Level II & III Members) 2 days - \$115			
Num.	Location	Dates	Deadline	Num.	Location	Dates	Deadline
052	Bristol Mtn, NY	Jan. 04-05	12/14/04	188	Sunday River, ME	Feb. 02-03	01/12/05
076	Okemo Mtn, VT	Jan. 06-07	12/16/04	212	Hunter Mtn, NY	Feb. 10-11	01/20/05
088	Magic Mtn, VT	Jan. 08-09	12/17/04	230	Killington, VT	Feb. 14-15	01/24/05
097	Jiminy Peak, MA	Jan. 11-12	12/21/04	253	Mad River Glen, VT	Mar. 01-02	02/08/05
118	Windham Mtn, NY	Jan. 20-21	12/30/04	259	Holiday Valley, NY	Mar. 02-03	02/09/05
134	Elk Mtn, PA	Jan. 25-26	01/04/05	291	Loon Mtn, NH	Mar. 09-10	02/16/05
154	Stowe Mtn, VT	Jan. 27-28	01/06/05	320	Whiteface Mtn, NY	Mar. 21-22	02/28/05
183	Snowshoe Mtn, WV	Feb. 02-03	01/12/05				

continued next page

Important Notes on PSIA-E/AASI Events

Event deadlines are listed next to the event date. If openings are available after the deadline date, members or prospective members may be admitted based on availability. A \$25 late fee will be charged, please contact the office to inquire on availability. Absolutely no walk-ons will be admitted to any event.

Those alpine members wishing to enroll in the **Early Admission Certification Program** are required to pay a non-refundable \$50 program fee and submit a portfolio for approval. See the Early Admissions article for complete details.

PSIA-E Alpine Schedule for 2004-2005

Notes: * = Events with limited attendance; may fill prior to deadlines!

= Events non-members may attend for \$20 additional fee.

Weekend events are highlighted in blue.

^ = Night event

MOGUL SERIES (Open to Registered, Level I, II or III Members) 2 days - \$115

Num. Location	Dates	Deadline	Num. Location	Dates	Deadline
Advanced Bumps					
054 Okemo Mtn, VT	Jan. 04-05	12/14/04	240 Killington, VT	Feb. 16-17	01/26/05
140 Stowe Mtn, VT	Jan. 25-26	01/04/05	252 Mad River Glen, VT	Mar. 01-02	02/08/05
173 Sunday River, ME	Jan. 31-01	01/10/05	257 Holiday Valley, NY	Mar. 02-03	02/09/05
204 Hunter Mtn, NY	Feb. 08-09	01/18/05	289 Loon Mtn, NH	Mar. 09-10	02/16/05
238 Killington, VT	Feb. 16-17	01/26/05	294 * Belleayre Mtn, NY	Mar. 12-13	02/18/05
251 Mad River Glen, VT	Mar. 01-02	02/08/05	Intro to Bumps		
286 Loon Mtn, NH	Mar. 09-10	02/16/05	059 Okemo Mtn, VT	Jan. 04-05	12/14/04
Intermediate Bumps					
058 Okemo Mtn, VT	Jan. 04-05	12/14/04	104 Jiminy Peak, MA	Jan. 13-14	12/21/04
103 Jiminy Peak, MA	Jan. 13-14	12/21/04	131 Elk Mtn, PA	Jan. 25-26	01/04/05
130 Elk Mtn, PA	Jan. 25-26	01/04/05	176 Sunday River, ME	Jan. 31-01	01/10/05
142 Stowe Mtn, VT	Jan. 25-26	01/04/05	241 Killington, VT	Feb. 16-17	01/26/05
175 Sunday River, ME	Jan. 31-01	01/10/05	258 Holiday Valley, NY	Mar. 02-03	02/09/05
206 Hunter Mtn, NY	Feb. 08-09	01/18/05	290 Loon Mtn, NH	Mar. 09-10	02/16/05
			295 * Belleayre Mtn, NY	Mar. 12-13	02/18/05

DEVELOPMENT SERIES SKIING (Open to Registered & Level I Members) 2 days - \$115

Num. Location	Dates	Deadline	Num. Location	Dates	Deadline
020 Okemo Mtn, VT	Dec. 04-05	11/12/04	129 Elk Mtn, PA	Jan. 25-26	01/04/05
025 Sugarloaf USA, ME	Dec. 09-10	11/18/04	151 Stowe Mtn, VT	Jan. 27-28	01/06/05
339 Hunter Mtn, NY	Dec. 09-10	11/18/04	162 Song Mtn, NY	Jan. 29-30	01/10/05
342 Wachusett Mtn, MA	Dec. 11-12	11/19/04	185 Sunday River, ME	Feb. 02-03	01/12/05
033 Bretton Woods, NH	Dec. 18-19	11/29/04	190 Massanutten, VA	Feb. 04-05	01/14/05
044 Waterville Valley, NH	Dec. 21-22	11/30/04	210 Hunter Mtn, NY	Feb. 10-11	01/20/05
049 Bristol Mtn, NY	Jan. 04-05	12/14/04	226 Killington, VT	Feb. 14-15	01/24/05
063 Greek Peak, NY	Jan. 06-07	12/16/04	255 Holiday Valley, NY	Mar. 02-03	02/09/05
072 Okemo Mtn, VT	Jan. 06-07	12/16/04	287 Loon Mtn, NH	Mar. 09-10	02/16/05
078 * Bousquet, MA	Jan. 08-09	12/17/04	299 * Middlebury Snow Bowl, VT	Mar. 12-13	02/18/05
083 Labrador Mtn, NY	Jan. 08-09	12/17/04	319 Whiteface Mtn, NY	Mar. 21-22	02/28/05
094 Jiminy Peak, MA	Jan. 11-12	12/21/04	323 Gore Mtn, NY	Mar. 23-24	03/02/05
115 Windham Mtn, NY	Jan. 20-21	12/30/04			

SENIOR TOUR (Seniors only) 2 days - \$110

Num. Event/Description	Location	Dates	Deadline	Num. Event/Description	Location	Dates	Deadline
046 Senior Workshop Clinic	Waterville Valley, NH	Dec. 21-22	11/30/04	112 * In Search of Corduroy	Belleayre Mtn, NY	Jan. 18-19	12/28/04
061 Senior Bumps	Okemo Mtn, VT	Jan. 04-05	12/14/04	179 Senior Bumps	Sunday River, ME	Jan. 31-01	01/10/05
073 In Search of Corduroy	Okemo Mtn, VT	Jan. 06-07	12/16/04	187 In Search of Corduroy	Sunday River, ME	Feb. 02-03	01/12/05
098 Senior Workshop Clinic	Jiminy Peak, MA	Jan. 11-12	12/21/04	280 Senior Workshop Clinic	Wachusett Mtn, MA	Mar. 07-08	02/14/05

WORKSHOP CLINICS # (Non-members add \$20) 2 days - \$95

Num. Location	Dates	Deadline	Num. Location	Dates	Deadline
022 Okemo Mtn, VT	Dec. 04-05	11/12/04	198 Ascutney Mtn, VT	Feb. 05-06	01/14/05
026 Sugarloaf USA, ME	Dec. 09-10	11/18/04	213 Hunter Mtn, NY	Feb. 10-11	01/20/05
036 Bretton Woods, NH	Dec. 18-19	11/29/04	214 Shawnee Mtn, PA	Feb. 10-11	01/20/05
039 Ski Butternut, MA	Dec. 18-19	11/29/04	219 * Mt. Abram Resort, ME	Feb. 12-13	01/21/05
053 Bristol Mtn, NY	Jan. 04-05	12/14/04	224 West Mtn, NY	Feb. 12-13	01/21/05
069 Greek Peak, NY	Jan. 06-07	12/16/04	244 ^ McIntyre, NH (3 nights - \$120)	Feb. 26-28	02/04/05
082 * Gunstock, NH	Jan. 08-09	12/17/04	260 Holiday Valley, NY	Mar. 02-03	02/09/05
090 Cataloochee, NC	Jan. 09-10	12/20/04	266 Holimont, NY	Mar. 05-06	02/11/05
101 Blue Knob, PA	Jan. 13-14	12/21/04	269 * Ragged Mtn, NH	Mar. 05-06	02/11/05
125 Peek'n Peak, NY	Jan. 22-23	01/03/05	284 Wintergreen, VA	Mar. 08-09	02/16/05
158 * Jay Peak, VT	Jan. 29-30	01/07/05	301 * Middlebury Snow Bowl, VT	Mar. 12-13	02/18/05
164 Song Mtn, NY	Jan. 29-30	01/10/05	304 Seven Springs, PA	Mar. 12-13	02/18/05
167 Ski Beech, NC	Jan. 30-31	01/10/05	311 Bromley Mtn, VT	Mar. 15-16	02/22/05
184 Snowshoe Mtn, WV	Feb. 02-03	01/12/05	321 Whiteface Mtn, NY	Mar. 21-22	02/28/05
195 Massanutten, VA	Feb. 04-05	01/14/05			

Important Notes on PSIA-E/AASI Events

Info for joining members

PSIA-E and AASI events are open to members or those becoming members. Non-member, active snowsports teachers may attend only those events with a non-member price option (indicated by #) and their applications must include their Director's signature.

The only events where **alpine skiers** may become new members are Alpine First Tracks events or 3-day Children's Academy. The only events where **snowboarders** may become new members are at Level I events or the Snowboard Level 1 Instructor Training Course. The only events that **Nordic skiers** may become new members are at two-day upgrade events and the Nordic Instructor Training Courses. The only event that individuals may become an **adaptive** member is at the Level 1 events. There are prerequisites for all membership levels; information is available through the PSIA-E office or at the Membership/Join the Team page of the www.psia-e.org web site.

New members pay 2004-2005 dues when they apply to their joining event. Those individuals joining on or after President's Day (February 21, 2005) pay dues at a discounted rate of 50% for the current season and will be billed at the full membership rate in May 2005 for the 2005-2006 season. Annual membership dues are July 1st to June 30th.

PSIA-E Alpine Schedule for 2004-2005

Notes: * = Events with limited attendance; may fill prior to deadlines!

= Events non-members may attend for \$20 additional fee.

Weekend events are highlighted in blue.

^ = Night event

FIRST TRACKS For new members to become Registered (\$99 Event Fee plus \$72 Dues) 2 days - \$171

Num. Location	Dates	Deadline	Num. Location	Dates	Deadline
021 Okemo Mtn, VT	Dec. 04-05	11/12/04	180 Snowshoe Mtn, WV	Feb. 02-03	01/12/05
338 Hunter Mtn, NY	Dec. 09-10	11/18/04	186 Sunday River, ME	Feb. 02-03	01/12/05
028 Seven Springs, PA	Dec. 11-12	11/19/04	192 Massanutten, VA	Feb. 04-05	01/14/05
341 Wachusett Mtn, MA	Dec. 11-12	11/19/04	196 Ascutney Mtn, VT	Feb. 05-06	01/14/05
034 Bretton Woods, NH	Dec. 18-19	11/29/04	199 * Buffalo Ski Club, NY	Feb. 05-06	01/14/05
037 Ski Butternut, MA	Dec. 18-19	11/29/04	205 Hunter Mtn, NY	Feb. 08-09	01/18/05
045 Waterville Valley, NH	Dec. 21-22	11/30/04	217 * Mt. Abram, ME	Feb. 12-13	01/21/05
056 Okemo Mtn, VT	Jan. 04-05	12/14/04	222 West Mtn, NY	Feb. 12-13	01/21/05
064 Greek Peak, NY	Jan. 06-07	12/16/04	239 Killington, VT	Feb. 16-17	01/26/05
079 * Bousquet, MA	Jan. 08-09	12/17/04	Discounted dues after February 21 - 2 days - \$135		
080 * Gunstock, NH	Jan. 08-09	12/17/04	243 ^ McIntyre NH (3 nights - \$165)	Feb. 26-28	02/04/05
084 Labrador Mtn, NY	Jan. 08-09	12/17/04	256 Holiday Valley, NY	Mar. 02-03	02/09/05
089 Cataloochee, NC	Jan. 09-10	12/20/04	261 Bolton Valley, VT	Mar. 03-04	02/10/05
096 Jiminy Peak, MA	Jan. 11-12	12/21/04	265 Holimont, NY	Mar. 05-06	02/11/05
099 Thunder Ridge, NY	Jan. 11-12	12/21/04	268 * Ragged Mtn, NH	Mar. 05-06	02/11/05
100 Blue Knob, PA	Jan. 13-14	12/21/04	270 Ski Sundown, CT	Mar. 05-06	02/11/05
111 * Belleayre Mtn, NY	Jan. 18-19	12/28/04	272 Ski Ward Ski Area, MA	Mar. 05-06	02/11/05
124 Peek'n Peak, NY	Jan. 22-23	01/03/05	282 Wintergreen, VA	Mar. 08-09	02/16/05
141 Stowe Mtn, VT	Jan. 25-26	01/04/05	288 Loon Mtn, NH	Mar. 09-10	02/16/05
144 Elk Mtn, PA	Jan. 27-28	01/06/05	300 * Middlebury Snow Bowl, VT	Mar. 12-13	02/18/05
157 * Jay Peak, VT	Jan. 29-30	01/07/05	303 Seven Springs, PA	Mar. 12-13	02/18/05
159 Pat's Peak, NH	Jan. 29-30	01/07/05	309 Bromley Mtn, VT	Mar. 15-16	02/22/05
163 Song Mtn, NY	Jan. 29-30	01/10/05	324 Gore Mtn, NY	Mar. 23-24	03/02/05
165 Ski Beech, NC	Jan. 30-31	01/10/05			

LEVEL I EXAMS 1 day - \$75 For first-year Registered Members; All Others - \$90 (\$75 plus \$15 Dues Differential)

Num. Location	Dates	Deadline	Num. Location	Dates	Deadline
040 Ski Butternut, MA	Dec. 19	11/29/04	263 Holimont, NY	Mar. 04	02/11/05
043 Waterville Valley, NH	Dec. 20	11/29/04	281 Wachusett Mtn, MA	Mar. 08	02/15/05
048 Okemo Mtn, VT	Jan. 03	12/13/04	285 Wintergreen, VA	Mar. 10	02/16/05
092 Jiminy Peak, MA	Jan. 10	12/21/04	293 Loon Mtn, NH	Mar. 11	02/18/05
126 Elk Mtn, PA	Jan. 24	01/04/05	297 * Belleayre Mtn, NY	Mar. 13	02/18/05
169 Mtn Creek, NJ	Jan. 31	01/10/05	302 * Middlebury Snow Bowl, VT	Mar. 14	02/18/05
189 Sunday River, ME	Feb. 04	01/14/05	305 Seven Springs, PA	Mar. 14	02/18/05
193 Massanutten, VA	Feb. 04	01/14/05	308 Sunday River, ME	Mar. 16	02/23/05
215 Shawnee Mtn, PA	Feb. 11	01/21/05	326 Gore Mtn, NY	Mar. 25	03/04/05
216 Labrador Mtn, NY	Feb. 12	01/21/05	330 Hunter Mtn, NY	Mar. 26	03/04/05
242 Killington, VT	Feb. 18	01/28/05	335 Mt Snow, VT	Apr. 01	03/07/05

LEVEL II TEACHING SEMINARS (Open to Level I Members) 2 days - \$110

Num. Location	Dates	Deadline	Num. Location	Dates	Deadline
035 Bretton Woods, NH	Dec. 18-19	11/29/04	177 Sunday River, ME	Jan. 31 - Feb. 01	01/10/05
038 Ski Butternut, MA	Dec. 18-19	11/29/04	182 Snowshoe Mtn, WV	Feb. 02-03	01/12/05
075 Okemo Mtn, VT	Jan. 06-07	12/16/04	197 Ascutney Mtn, VT	Feb. 05-06	01/14/05
081 * Gunstock, NH	Jan. 08-09	12/17/04	337 Hunter Mtn, NY	Feb. 08-09	01/18/05
085 Labrador Mtn, NY	Jan. 08-09	12/17/04	218 * Mt. Abram, ME	Feb. 12-13	01/21/05
106 Jiminy Peak, MA	Jan. 13-14	12/21/04	223 West Mtn, NY	Feb. 12-13	01/21/05
117 Windham Mtn, NY	Jan. 20-21	12/30/04	275 Loon Mtn, NH	Mar. 07-08	02/14/05
133 Elk Mtn, PA	Jan. 25-26	01/04/05	283 Wintergreen, VA	Mar. 08-09	02/16/05
143 Stowe Mtn, VT	Jan. 25-26	01/04/05	310 Bromley Mtn, VT	Mar. 15-16	02/22/05
166 Ski Beech, NC	Jan. 30-31	01/10/05			

LEVEL II PRACTICE EXAMS (Open to Level I & Trainers - NOT AN EXAM PREREQUISITE) 2 days - \$115

Num. Location	Dates	Deadline	Num. Location	Dates	Deadline
Skiing - Part 1			Teaching - Part 2		
065 Greek Peak, NY	Jan. 06-07	12/16/04	060 Okemo Mtn, VT	Jan. 04-05	12/14/04
074 Okemo Mtn, VT	Jan. 06-07	12/16/04	066 Greek Peak, NY	Jan. 06-07	12/16/04
160 Pat's Peak, NH	Jan. 29-30	01/07/05	161 Pat's Peak, NH	Jan. 29-30	01/07/05
170 Mtn Creek, NJ	Jan. 31 - Feb. 01	01/10/05	171 Mtn Creek, NJ	Jan. 31 - Feb. 01	01/10/05
278 Wachusett Mtn, MA	Mar. 07-08	02/14/05	279 Wachusett Mtn, MA	Mar. 07-08	02/14/05

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PSIA-E Alpine Schedule for 2004-2005

Notes: * = Events with limited attendance; may fill prior to deadlines!

= Events non-members may attend for \$20 additional fee.

Weekend events are highlighted in blue.

^ = Night event

LEVEL II EXAMS (Open to Level I Members) 2 days - \$150

Num. Location	Dates	Deadline	Num. Location	Dates	Deadline
Skiing – Part 1			Teaching – Part 2		
041 Stratton Mtn, VT	Dec. 20-21	11/29/04	042 Stratton Mtn, VT	Dec. 20-21	11/29/04
123 Catamount, NY	Jan. 22-23	01/03/05	146 Elk Mtn, PA	Jan. 27-28	01/06/05
145 Elk Mtn, PA	Jan. 27-28	01/06/05	221 Pico, VT	Feb. 12-13	01/21/05
181 Snowshoe Mtn, WV	Feb. 02-03	01/12/05	246 Holiday Valley, NY	Feb. 28 - Mar. 01	02/07/05
220 Pico, VT	Feb. 12-13	01/21/05	271 Wisp, MD	Mar. 05-06	02/11/05
245 Holiday Valley, NY	Feb. 28 - Mar. 01	02/07/05	317 Windham Mtn, NY	Mar. 19-20	02/25/05
273 Loon Mtn, NH	Mar. 07-08	02/14/05	334 Mt Snow, VT	Mar. 30-31	03/10/05
333 Mt Snow, VT	Mar. 30-31	03/10/05			

LEVEL III EXAM CLINICS (Open to Level II Members) 2 days - \$110

Num. Location	Dates	Deadline	Num. Location	Dates	Deadline
Skiing – Part 1			Teaching – Part 2		
105 Jiminy Peak, MA	Jan. 13-14	12/21/04	107 Jiminy Peak, MA	Jan. 13-14	12/21/04
132 Elk Mtn, PA	Jan. 25-26	01/04/05	153 Stowe Mtn, VT	Jan. 27-28	01/06/05
152 Stowe Mtn, VT	Jan. 27-28	01/06/05	229 Killington, VT	Feb. 14-15	01/24/05
228 Killington, VT	Feb. 14-15	01/24/05	276 Loon Mtn, NH	Mar. 07-08	02/14/05
274 Loon Mtn, NH	Mar. 07-08	02/14/05			

LEVEL III EXAMS (Open to Level II Members) 2 days - \$150

Num. Location	Dates	Deadline	Num. Location	Dates	Deadline
Skiing – Part 1			Teaching – Part 2		
127 Stowe Mtn, VT	Jan. 24-25	01/03/05	128 Stowe Mtn, VT	Jan. 24-25	01/03/05
202 Hunter Mtn, NY	Feb. 07-08	01/17/05	203 Hunter Mtn, NY	Feb. 07-08	01/17/05
298 * Cannon Mtn, NH	Mar. 12-13	02/18/05	307 Sunday River, ME	Mar. 14-15	02/21/05
306 Sunday River, ME	Mar. 14-15	02/21/05	332 Killington, VT	Mar. 28-29	03/07/05
331 Killington, VT	Mar. 28-29	03/07/05			

ACCREDITATION PROGRAMS (Open to Level I, II, & III Members) 2 days - \$150

Num. Event/Description	Location	Dates	Deadline	Num. Event/Description	Location	Dates	Deadline
Children's Specialist				Sport Science			
055 Childhood Dev: Physical	Okemo Mtn, VT	Jan. 04-05	12/14/04	093 Biomechanics	Jiminy Peak, MA	Jan. 11-12	12/21/04
071 Childhood Dev: Cognitive	Okemo Mtn, VT	Jan. 06-07	12/16/04	102 Exercise Physiology	Jiminy Peak, MA	Jan. 13-14	12/21/04
086 Childhood Dev: Affective	Magic Mtn, VT	Jan. 08-09	12/17/04	135 Biomechanics	Montage Mtn, PA	Jan. 25-26	01/04/05
236 Childhood Dev: Physical	Pico, VT	Feb. 16-17	01/26/05	147 Exercise Physiology	Montage Mtn, PA	Jan. 27-28	01/06/05
313 Childhood Dev: Physical	Hunter Mtn, NY	Mar. 17-18	02/24/05	235 Sports Psychology	Pico, VT	Feb. 14-15	01/24/05
Freeride Accreditation				Teaching Beginners Specialist			
168 Basic Park & Pipe	Mtn Creek, NJ	Jan. 31 - Feb. 01	01/10/05	150 The Learning Environment	Hunter Mtn, NY	Feb. 08-09	01/18/05
232 Intermediate Park & Pipe	Okemo Mtn, VT	Feb. 14-15	01/24/05	208 Communication Loop	Hunter Mtn, NY	Feb. 10-11	01/20/05
277 Advanced Park & Pipe	Stowe Mtn, VT	Mar. 07-08	02/14/05	312 Assessing Beginners Mvmt.	Hunter Mtn, NY	Mar. 17-18	02/24/05
Backcountry Accreditation				Special Populations			
675 Snow Sense	Mt Snow, VT	Nov. 06	10/17/04	109 * Adult Development & Aging	Belleayre Mtn, NY	Jan. 18-19	12/28/04
676 Orienteering - Planning/Equip.	Mt Snow, VT	Nov. 07	10/17/04	120 Teaching Women	Windham Mtn, NY	Jan. 20-21	12/30/04
677 Collecting Data	Maple Wind Farm, VT	Feb. 05-06	01/14/05	236 Childhood Dev: Physical	Pico, VT	Feb. 16-17	01/26/05
678 Putting It All Together	Maple Wind Farm, VT	Mar. 05-06	02/11/05	313 Childhood Dev: Physical	Hunter Mtn, NY	Mar. 17-18	02/24/05

MASTER TEACHER CERTIFICATION (Open to Level I, II or III Members) 2 days - \$120; 1 day - \$77

Num. Event/Description	Location	Dates	Deadline	Num. Event/Description	Location	Dates	Deadline
050 Extreme Teaching	Bristol Mtn, NY	Jan. 04-05	12/14/04	119 Movement Analysis	Windham Mtn, NY	Jan. 20-21	12/30/04
051 History Comes Alive	Bristol Mtn, NY	Jan. 04-05	12/14/04	121 Physical & Mental Disabilities	Windham Mtn, NY	Jan. 21	12/30/04
057 History Comes Alive	Okemo Mtn, VT	Jan. 04-05	12/14/04	136 Extreme Teaching	Montage Mtn, PA	Jan. 25-26	01/04/05
067 Movement Analysis	Greek Peak, NY	Jan. 06-07	12/16/04	137 Knee High Knowledge	Montage Mtn, PA	Jan. 25	01/04/05
068 Physical & Mental Disabilities	Greek Peak, NY	Jan. 06	12/16/04	138 Physical & Mental Disabilities	Montage Mtn, PA	Jan. 26	01/05/05
070 Knee High Knowledge	Greek Peak, NY	Jan. 07	12/17/04	148 History Comes Alive	Montage Mtn, PA	Jan. 27-28	01/06/05
077 Movement Analysis	Okemo Mtn, VT	Jan. 06-07	12/16/04	149 Movement Analysis	Montage Mtn, PA	Jan. 27-28	01/06/05
087 Extreme Teaching	Magic Mtn, VT	Jan. 08-09	12/17/04	191 Extreme Teaching	Massanutten, VA	Feb. 04-05	01/14/05
091 Get In Gear	Bromley Mtn, VT	Jan. 10-11	12/20/04	194 Movement Analysis	Massanutten, VA	Feb. 04-05	01/14/05
095 Extreme Teaching	Jiminy Peak, MA	Jan. 11-12	12/21/04	211 Get In Gear	Hunter Mtn, NY	Feb. 10-11	01/20/05
108 Movement Analysis	Jiminy Peak, MA	Jan. 13-14	12/21/04	234 Extreme Teaching	Pico, VT	Feb. 14-15	01/24/05
110 * Extreme Teaching	Belleayre Mtn, NY	Jan. 18-19	12/28/04	237 Movement Analysis	Pico, VT	Feb. 16-17	01/26/05
116 Knee High Knowledge	Windham Mtn, NY	Jan. 20	12/30/04				

PSIA-E Alpine Schedule for 2004-2005

Notes: * = Events with limited attendance; may fill prior to deadlines!

= Events non-members may attend for \$20 additional fee.

Weekend events are highlighted in blue.

^ = Night event

MASTER TEACHER EXAMS

(All Exams Start at 4:00 pm) - \$10

Num.	Location	Dates	Deadline	Num.	Location	Dates	Deadline
354	Bristol Mtn, NY	Jan. 04	12/14/04	359	Massanutten, VA	Feb. 04	01/14/05
361	Okemo Mtn, VT	Jan. 05	12/15/04	356	Hunter Mtn, NY	Feb. 09	01/19/05
355	Greek Peak, NY	Jan. 06	12/16/04	362	Pico, VT	Feb. 15	01/25/05
358	Magic Mtn, VT	Jan. 08	12/17/04	364	Wintergreen, VA	Mar. 09	02/16/05
357	Jiminy Peak, MA	Jan. 12	12/21/04	365	Hunter, NY	Mar. 17	02/24/05
353*	Belleayre Mtn, NY	Jan. 18	12/28/04	366	Mt. Snow, VT	Apr. 02	03/11/05
363	Windham Mtn, NY	Jan. 20	12/30/04				
360	Montage Mtn, PA	Jan. 26	01/05/05				

PSIA-E IAASI Children's Schedule for 2004-2005

Notes: * = Events with limited attendance; may fill prior to deadlines!

= Events non-members may attend for \$20 additional fee.

Weekend events are highlighted in blue.

CHILDREN'S ACADEMY

(Non-members add \$20) 3 days - \$ 157; 2 days - \$121

Num.	Event/Description	Location	Dates	Deadline
701	Children's Academy - 2 Days	Stratton Mtn, VT	Dec. 06-07	11/15/04
702	Children's Academy - 3 Days	Stratton Mtn, VT	Dec. 06-08	11/15/04

New members may become Registered at the above 3-day event only: add \$72 dues.

CHILDREN'S EVENTS

(Non-members add \$20) 2 days - \$115

Num.	Event/Description	Location	Dates	Deadline	Num.	Event/Description	Location	Dates	Deadline
706	Children's Movement Analysis	Windham Mtn, NY	Jan. 24-25	01/03/05	704	Children's Race	Whiteface Mtn, NY	Feb. 07-08	01/17/05
703	Children's Park & Pipe	Sunday River, ME	Jan. 31 - Feb. 01	01/10/05	705	Children's Park & Pipe	Okemo Mtn, VT	Feb. 14-15	01/24/05

PSIA-E IAASI "Multi-Discipline" Schedule for 2004-2005

Programs are open to all disciplines.

Notes: * = Events with limited attendance; may fill prior to deadlines!

= Events non-members may attend for \$20 additional fee.

Weekend events are highlighted in blue.

ALL PROGRAMS

(Non-members add \$20)

Num.	Event/Description	Location	Dates	Deadline	Price
On Any Gear – Clinic Coach may not be riding the same type of equipment you are.					
701	# Children's Academy - 2 Days	Stratton Mtn, VT	Dec. 06-07	11/15/04	\$121
702	# Children's Academy - 3 Days	Stratton Mtn, VT	Dec. 06-08	11/15/04	\$157
703	# Children's Park & Pipe	Sunday River, ME	Jan. 31 - Feb. 01	01/10/05	\$115
704	# Children's Race	Whiteface Mtn, NY	Feb. 07-08	01/17/05	\$115
705	# Children's Park & Pipe	Okemo Mtn, VT	Feb. 14-15	01/24/05	\$115
706	# Children's Movement Analysis	Windham Mtn, NY	Jan. 24-25	01/03/05	\$115

Backcountry Accreditation – Accreditation program for all disciplines.

675	Snow Sense	Mt Snow, VT	Nov. 06	10/17/04	\$77
676	Orienteering - Planning/Equip.	Mt Snow, VT	Nov. 07	10/17/04	\$77
677	Collecting Data	Maple Wind Farm, VT	Feb. 05-06	01/14/05	\$150
678	Putting It All Together	Maple Wind Farm, VT	Mar. 05-06	02/11/05	\$150

Learn To Clinics - Participants required to have proper equipment.

606	# Learn to Tele	Sugarbush, VT	Jan. 06-07	12/16/04	\$95
655	# Learn to Classic / Freestyle	Grafton Ponds, VT	Jan. 10-11	12/20/04	\$90
607	# Learn to Tele	Timberline, WV	Jan. 08-09	12/17/04	\$95
608	*# Learn to Tele	Gunstock, NH	Jan. 22-23	01/03/05	\$95
614	^# Learn to Tele	Big Boulder, PA	Feb. 04-05	01/14/05	\$95
659	# Learn to Classic / Freestyle	White Grass, WV	Feb. 05-06	01/14/05	\$90
662	# Learn to Classic / Freestyle	Campus Rec.-Unv. of Maine	Feb. 12-13	01/21/05	\$90

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AASI Snowboard Schedule for 2004-2005

Notes: * = Events with limited attendance; may fill prior to deadlines!

= Events non-members may attend for \$20 additional fee.

Weekend events are highlighted in blue.

	Num. Event	Description	Location	Price	Dates	Deadline
FEATURE EVENTS	470 Spring Rally	2 days; banquet/race	Mt Snow, VT	\$145	Apr. 02-03	03/11/05
	402 Snowsports School Management Seminar	2 1/2 days; banquet	Mt Snow, VT	\$170	Nov. 29 - Dec. 01	11/08/04
	340 Train-the-Trainer	2 days; for Directors & Supervisors	Snowshoe, WV	\$115	Feb. 02-03	01/12/05
	407 Level I ITC	3 days; Training clinic for non-members	Okemo, VT	\$190	Dec. 06-08	11/15/04
	408 Level I Exam	Following Level I ITC	Okemo, VT	\$212	Dec. 09-10	11/18/04
	409 *Mini Academy	Level II & III AASI only - 2 days	Killington, VT	\$165	Dec. 11-12	10/15/04
	410 Eastern Academy	Levels I, II or III - 5 days; banquet	Killington, VT	\$355	Dec. 13-17	11/22/04
	448 Women's Seminar	3 days; banquet	Okemo Mtn, VT	\$190	Feb. 28 - Mar. 02	02/07/05
	314 # Plus One Showcase	2 days; cocktail party	Hunter Mtn, NY	\$150	Mar. 17-18	02/24/05
TEAMS	473 Dev Team Tryouts	Level III AASI Members only	Killington, VT	\$180	Apr. 07-08	03/17/05

RESORT TRAINERS PROGRAM (Open to Level II Members who are in a training position and all Level III Members) 3 days - \$190

Num. Location	Dates	Deadline
406 Hunter Mtn, NY	Dec. 06-08	11/15/04

FREESTYLE ACCREDITATION (AASI Only - Not MTC Accred) (Open to all AASI Members) 3 days - \$190; 2 days - \$135

Intro Sessions qualify for Level II or Level III exam prerequisite

Num. Event/Description	Location	Dates	Deadline	Num. Event/Description	Location	Dates	Deadline
414 Accreditation - Intro Session	Wachusett Mtn, MA	Jan. 03-04	12/13/04	433 Accreditation - Park Session	Mtn Creek, NJ	Jan. 31 - Feb. 01	01/10/05
422 Accreditation - Intro Session	Wintergreen, VA	Jan. 11-12	12/21/04	441 Accreditation - Pipe Session	Mtn Creek, NJ	Feb. 10-11	01/20/05
428 Accreditation - Intro Session	Swain, NY	Jan. 20-21	12/30/04	453 Accreditation - Master Session	Okemo Mtn, VT	Mar. 07-09	02/14/05

SPECIALTY EVENTS (Open to all AASI Certified Members, Does not qualify as exam prerequisite) 2 days - \$130

Num. Event/Description	Location	Dates	Deadline	Num. Event/Description	Location	Dates	Deadline
423 Skills for Riding Pipe	Ski Roundtop, PA	Jan. 13-14	12/22/04	449 Skills for Riding Park & Rails	Waterville Valley, NH	Mar. 01-02	02/08/05
439 Old Fart Park & Pipe	Wisp, MD	Feb. 07-08	01/17/05	467 Old Fart Park & Pipe	Sunday River, ME	Mar. 28-29	03/07/05

200 LEVEL COURSES (Open to all AASI Members, Qualifies as a Prerequisite for Level II exam) 2 days - \$130

Num. Event/Description	Location	Dates	Deadline	Num. Event/Description	Location	Dates	Deadline
412 Movement Analysis 200	Bromley Mtn, VT	Dec. 20-21	11/29/04	442 Teaching Concepts 200	Ski Sundown, CT	Feb. 12-13	01/21/05
413 Teaching Concepts 200	Shawnee Mtn, PA	Jan. 03-04	12/13/04	444 Movement Analysis 200	Massanutten, VA	Feb. 15-16	01/25/05
420 Movement Analysis 200	Song Mtn, NY	Jan. 09-10	12/20/04	450 Riding Concepts 200	Bristol Mtn, NY	Mar. 03-04	02/10/05
424 Teaching Concepts 200	West Mtn, NY	Jan. 13-14	12/22/04	456 Movement Analysis 200	Seven Springs, PA	Mar. 10-11	02/17/05
426 Riding Concepts 200	Snowshoe Mtn, WV	Jan. 18-19	12/28/04	457 Teaching Concepts 200	Pat's Peak, NH	Mar. 12-13	02/18/05
435 Steeps Clinic 200	Stowe Mtn, VT	Feb. 03-04	01/13/05	461 Women's Only Riding Imprvemnt	Hunter Mtn, NY	Mar. 17-18	02/24/05
438 Riding Concepts 200	Catamount, NY	Feb. 07-08	01/17/05	462 * Trees Level 200	Jay Peak, VT	Mar. 21-22	02/28/05
440 Riding Concepts 200	Blue Knob, PA	Feb. 09-10	01/19/05				

300 LEVEL COURSES (Open to Level II or III Members, Qualifies as Prerequisite for Level III exam) 2 days - \$130

Num. Event/Description	Location	Dates	Deadline	Num. Event/Description	Location	Dates	Deadline
427 Women's Only Riding Imprvemnt	Stowe Mtn, VT	Jan. 20-21	12/30/04	459 Peer Coaching 300	Loon Mtn, NH	Mar. 14-15	02/21/05
436 Steeps Clinic 300	Stowe Mtn, VT	Feb. 03-04	01/13/05	463 * Trees 300	Jay Peak, VT	Mar. 21-22	02/28/05
443 Movement Analysis 300	Gore Mtn, NY	Feb. 14-15	01/24/05				

LEVEL I EXAMS (For new members becoming Level I - Fee includes \$87 dues) 2 days - \$212

Num. Location	Dates	Deadline	Num. Location	Dates	Deadline
401 Killington, VT	Nov. 20-21	11/02/04	445 Gore Mtn, NY	Feb. 16-17	01/26/05
405 Hunter Mtn, NY	Dec. 04-05	11/15/04	446 Mt Snow, VT	Feb. 17-18	01/27/05
408 Okemo Mtn, VT	Dec. 09-10	11/18/04	Discounted dues after February 21 - 2 days - \$168.50		
411 Bretton Woods, NH	Dec. 18-19	11/29/04	447 Blue Mtn, PA	Feb. 28 - Mar. 01	02/07/05
419 Jiminy Peak, MA	Jan. 08-09	12/17/04	451 Ski Sundown, CT	Mar. 03-04	02/10/05
421 Greek Peak, NY	Jan. 11-12	12/21/04	452 Holimont, NY	Mar. 05-06	02/11/05
425 Bolton Valley, VT	Jan. 18-19	12/28/04	458 Seven Springs, PA	Mar. 12-13	02/18/05
429 Massanutten, VA	Jan. 22-23	01/03/05	464 * Mt. Abram, ME	Mar. 24-25	03/03/05
430 Ski Roundtop, PA	Jan. 31 - Feb. 01	01/10/05	465 Hunter Mtn, NY	Mar. 25-26	03/04/05
434 Ski Beech, NC	Feb. 02-03	01/12/05	466 Holiday Valley, NY	Mar. 26-27	03/04/05
437 * Belleayre Mtn, NY	Feb. 05-06	01/14/05	474 Killington, VT	Apr. 09-10	03/18/05

PRACTICE EXAMS (Open to Level I and II AASI Members) 2 days - \$130

An Exam Clinic can not be used as a riding retake - Not an exam prerequisite

Num. Event/Description	Location	Dates	Deadline	Num. Event/Description	Location	Dates	Deadline
Level II Practice Exams				Level III Practice Exams			
417 Level II Exam Clinic	Hunter Mtn, NY	Jan. 06-07	12/15/04	418 Level III Exam Clinic	Hunter Mtn, NY	Jan. 06-07	12/15/04
454 Level II Exam Clinic	Killington, VT	Mar. 10-11	02/17/05	455 Level III Exam Clinic	Killington, VT	Mar. 10-11	02/17/05

AASI Snowboard Schedule for 2004-2005

Notes: * = Events with limited attendance; may fill prior to deadlines!

= Events non-members may attend for \$20 additional fee.

Weekend events are highlighted in blue.

RIDING RETAKES				1 day - \$75			
Num. Event/Description	Location	Dates	Deadline	Num. Event/Description	Location	Dates	Deadline
Level 200 Assessment				Level 300 Assessment			
415 Riding Assessment 200	Hunter Mtn, NY	Jan. 05	12/15/04	416 Riding Assessment 300	Hunter Mtn, NY	Jan. 05	12/15/04
468 Riding Assessment 200	Killington, VT	Mar. 31	03/11/05	469 Riding Assessment 300	Killington, VT	Apr. 01	03/22/05

LEVEL II EXAMS				(Open to Level I Members with Exam Prerequisite) 3 days - \$215			
<i>To be eligible for a Level II Exam, an Exam Prerequisite must have been taken after Nov. 2003.</i>							
Num. Location	Dates	Deadline	Num. Location	Dates	Deadline		
431 Hunter Mtn, NY	Jan. 26-28	01/05/05	471 Killington, VT	Apr. 04-06	03/14/05		

LEVEL III EXAMS				(Open to Level II Members with Exam Prerequisite) 3 days - \$215			
<i>To be eligible for a Level III Exam, an Exam Prerequisite must have been taken after Nov. 2003.</i>							
Num. Location	Dates	Deadline	Num. Location	Dates	Deadline		
432 Hunter Mtn, NY	Jan. 26-28	01/05/05	472 Killington, VT	Apr. 04-06	03/14/05		

PSIA-E Adaptive Schedule for 2004-2005

Notes: * = Events with limited attendance; may fill prior to deadlines!

= Events non-members may attend for \$20 additional fee.

Weekend events are highlighted in blue.

Individuals become Adaptive members only by passing a Level I event and paying current dues.

For members of other disciplines, Adaptive events may count as update credit every other update.

Num.	Event/Description	Location	Price	Dates	Deadline
FEATURE EVENTS	501 Fact Finding Snowboard Tethering Seminar	Waterville Valley, NH	\$75	Dec. 18	11/29/04
	502 * Experiential Mono	Stowe Mtn, VT	\$125	Jan. 06-07	12/16/04
	503 * Intro to Adaptive World	Belleayre Mtn, NY	\$125	Jan. 08-09	12/17/04
	516 * Experiential Mono	Greek Peak, NY	\$125	Feb. 05-06	01/14/05
	521 Fact Finding Snowboard Tethering Seminar	Wintergreen, VA	\$75	Feb. 12	01/21/05
	522 Intro to Adaptive World	Wintergreen, VA	\$125	Feb. 12-13	01/21/05

MASTER EVENTS				(Open to all Adaptive Members) 2 days - \$130; 1 day - \$80			
Num. Event/Description	Location	Dates	Deadline	Num. Location	Dates	Deadline	
504 Teaching Amputees	Jiminy Peak, MA	Jan. 21	01/03/05	517 Teaching Amputees	Jack Frost, PA	Feb. 07	01/20/05
505 Dealing with Autism	Jiminy Peak, MA	Jan. 22-23	01/03/05	518 Dealing with Autism	Jack Frost, PA	Feb. 08-09	01/20/05
506 Experience Sit Down Skiing	Jiminy Peak, MA	Jan. 24	01/03/05	519 Experience Sit Down Skiing	Jack Frost, PA	Feb. 10	01/20/05

LEVEL I EXAMS				(For new members becoming Level I - Fee includes \$87 dues) 2 days - \$247			
<i>Candidates must state their specialty on application: (Blind/Dev. Delayed), (3-4 Track), (Mono/Bi Ski)</i>							
Num. Event/Description	Location	Dates	Deadline				
515 Level I Exam	Pico, VT	Jan. 30-31	01/10/05				
520 Level I Snowboarding Exam	Windham Mtn, NY	Feb. 12-13	01/21/05	(Level I Snowboarding, 2 days - \$257)			
540 * Level I Exam	Mt Sunapee, NH	Feb. 12-13	01/21/05	(New England Handicapped Sports Association)			
Discounted dues after February 21 - 2 days - \$203.50							
523 Level I Exam	Waterville Valley, NH	Mar. 04-05	02/11/05				

LEVEL II EXAMS				1 to 4 day events - \$92 for first day; \$82 for each consecutive day			
Num. Event/Description	Location	Dates	Deadline	Num. Event/Description	Location	Dates	Deadline
507 Level II Exam - 3/4 Track	Pico, VT	Jan. 28	01/07/05	528 Level II Exam - 3/4 Track	Waterville Valley, NH	Mar. 05	02/11/05
508 Level II Exam - Mono/Bi	Pico, VT	Jan. 28	01/07/05	529 Level II Exam - Mono/Bi	Waterville Valley, NH	Mar. 05	02/11/05
511 Level II Exam - Blind/DD	Pico, VT	Jan. 29	01/07/05	532 Level II Exam - 3/4 Track	Waterville Valley, NH	Mar. 06	02/14/05
512 Level II Exam - Skiing	Pico, VT	Jan. 29	01/07/05	533 Level II Exam - Mono/Bi	Waterville Valley, NH	Mar. 06	02/14/05
524 Level II Exam - Blind/DD	Waterville Valley, NH	Mar. 04	02/11/05	536 Level II Exam - Blind/DD	Waterville Valley, NH	Mar. 07	02/14/05
525 Level II Exam - Skiing	Waterville Valley, NH	Mar. 04	02/11/05	537 Level II Exam - Skiing	Waterville Valley, NH	Mar. 07	02/14/05

LEVEL III EXAMS				1 to 4 day events - \$92 for first day; \$82 for each consecutive day			
Num. Event/Description	Location	Dates	Deadline	Num. Event/Description	Location	Dates	Deadline
509 Level III Exam - 3/4 Track	Pico, VT	Jan. 28	01/07/05	530 Level III Exam - 3/4 Track	Waterville Valley, NH	Mar. 05	02/11/05
510 Level III Exam - Mono/Bi	Pico, VT	Jan. 28	01/07/05	531 Level III Exam - Mono/Bi	Waterville Valley, NH	Mar. 05	02/11/05
513 Level III Exam - Blind/DD	Pico, VT	Jan. 29	01/07/05	534 Level III Exam - 3/4 Track	Waterville Valley, NH	Mar. 06	02/14/05
514 Level III Exam - Skiing	Pico, VT	Jan. 29	01/07/05	535 Level III Exam - Mono/Bi	Waterville Valley, NH	Mar. 06	02/14/05
526 Level III Exam - Blind/DD	Waterville Valley, NH	Mar. 04	02/11/05	538 Level III Exam - Blind/DD	Waterville Valley, NH	Mar. 07	02/14/05
527 Level III Exam - Skiing	Waterville Valley, NH	Mar. 04	02/11/05	539 Level III Exam - Skiing	Waterville Valley, NH	Mar. 07	02/14/05

PSIA-E Nordic Schedule for 2004-2005

Notes: * = Events with limited attendance; may fill prior to deadlines!

= Events non-members may attend for \$20 additional fee.

Weekend events are highlighted in blue.

New Nordic members may become Level I only at upgrade events or the Nordic Instructor Training Courses. During the season in which they become Level I, Nordic members are eligible for the Level II prerequisite and exam. In order to qualify for an exam at the next membership level, a member must first take an exam prerequisite (or upgrade) within the same season as the exam. PSIA-E members in other disciplines may attend Nordic events at their own level, but cannot skip levels of certification, with the exception that Alpine Level III members may take the Nordic Downhill Level III prerequisite and exam.

NORDIC DOWNHILL

	Num. Event	Description	Location	Price	Dates	Deadline
FEATURE EVENTS	604	Nordic Downhill Mini Academy	Killington, VT	\$125	Dec. 11-12	11/19/04
	605	Nordic Downhill Snow Pro Jam	Killington, VT	\$269	Dec. 13-17	11/22/04
	250	Advanced Trees / Steeps	Mad River Glen, VT	\$115	Mar. 01-02	02/08/05
	625	Nordic Downhill Spring Rally	Mt Snow, VT	\$145	Apr. 02-03	03/11/05
SPECIALTY EVENTS	675	Snow Sense	Mt Snow, VT	\$77	Nov. 06	10/17/04
	676	Orienteering - Planning/Equip.	Mt Snow, VT	\$77	Nov. 07	10/17/04
	677	Collecting Data	Maple Wind Farm, VT	\$150	Feb. 05-06	01/14/05
	678	Putting It All Together	Maple Wind Farm, VT	\$150	Mar. 05-06	02/11/05

UPGRADES

(Non-members add \$20) 2 days - \$95

Members become Level I by attending any 2 days of upgrades, or above ITC. Add \$87 dues. All upgrades count as exam prep.

Num. Event/Description	Location	Dates	Deadline	Num. Event/Description	Location	Dates	Deadline
603 Teaching Telemark	Sunday River, ME	Dec. 04-05	11/15/04	614 Learn to Tele - PM Event	Big Boulder, PA	Feb. 04-05	01/14/05
606 Learn to Tele	Sugarbush, VT	Jan. 06-07	12/16/04	615 Video Ski Improvement	West Mtn, NY	Feb. 12-13	01/21/05
626 All Level Exam Prep	Sugarbush, VT	Jan. 06-07	12/16/04	616 Video Movement Analysis	Seven Springs, PA	Feb. 14-15	01/24/05
607 Learn to Tele	Timberline, WV	Jan. 08-09	12/17/04	617 Intro to Trees / Off Piste	Mt Snow, VT	Feb. 16-17	01/26/05
608 * Learn to Tele	Gunstock, NH	Jan. 22-23	01/03/05	Discounted dues after February 21 for becoming Level I - 2 days - \$138.50			
609 Free Heelin' Women	Ski Roundtop, PA	Jan. 22-23	01/03/05	618 Teaching / Skiing	Ski Sundown, CT	Feb. 26-27	02/04/05
610 Level II Exam Prep	Holiday Valley, NY	Jan. 24-25	01/03/05	619 Off-Piste Exploration	Killington, VT	Mar. 03-04	02/10/05
611 Level II Exam Prep	Kissing Bridge, NY	Jan. 26-27	01/05/05	620 Steeps/Bumps Intermed-Advanced	Whiteface Mtn, NY	Mar. 12-13	02/18/05
612 Video Ski Improvement	Magic Mtn, VT	Jan. 29-30	01/07/05				
613 Advanced/Intermediate Bumps	Mad River Glen, VT	Feb. 03-04	01/13/05				

EXAMS

3 days - \$170

Level II and Level III Exams require upgrade prerequisite during same season as exam.

Num. Event/Description	Location	Dates	Deadline	Num. Event/Description	Location	Dates	Deadline
621 Nordic Downhill DCL Exam	Sugarbush, VT	Mar. 19-21	02/25/05	623 Level II Exam	Sugarbush, VT	Mar. 19-21	02/25/05
622 Nordic Downhill Dev Exam	Sugarbush, VT	Mar. 19-21	02/25/05	624 Level III Exam	Sugarbush, VT	Mar. 19-21	02/25/05

NORDIC TRACK/SKATE

	Num. Event	Description	Location	Price	Dates	Deadline
FEATURE EVENTS	653	ITC - Instructor Training Course	Great Glen Trails, NH	\$139	Dec. 14-16	11/23/04
	658	Advanced Skiing Academy	Jackson Ski Touring, NH	\$95	Feb. 05-06	01/14/05
		Backcountry Accreditation				
SPECIALTY EVENTS	675	Snow Sense	Mt Snow, VT	\$77	Nov. 06	10/17/04
	676	Orienteering - Planning/Equip.	Mt Snow, VT	\$77	Nov. 07	10/17/04
	677	Collecting Data	Maple Wind Farm, VT	\$150	Feb. 05-06	01/14/05
	678	Putting It All Together	Maple Wind Farm, VT	\$150	Mar. 05-06	02/11/05

UPGRADES

(Non-members add \$20) 2 days - \$90; 1 day - \$60

Members become Level I by attending any 2 days of upgrades, or above ITC's. Add \$87 dues.

All upgrades count as exam prep.

Num. Event/Description	Location	Dates	Deadline
654 Recreational Race Training	Verizon Sports Complex, NY	Jan. 08-09	12/17/04
655 Learn to Classic / Freestyle	Grafton Ponds, VT	Jan. 10-11	12/20/04
656 Video Ski Improvement	Sunday River Inn - XC, ME	Jan. 17-18	12/27/04
657 Teaching / Skiing Improvement	Smugglers' Notch, VT	Jan. 29-30	01/07/05
659 Learn to Classic / Freestyle	White Grass, WV	Feb. 05-06	01/14/05
660 Exam Prep Skiing / Teaching	Woodstock Ski Touring, VT	Feb. 10-11	01/20/05
661 Movement Analysis	Garnet Hill XC Ski Center, NY	Feb. 12-13	01/21/05
662 Learn to Classic / Freestyle	Campus Rec.-Unv. of Maine	Feb. 12-13	01/21/05
663 Skiing Improvement / Waxing	Norsk, NH	Feb. 14-15	01/24/05
664 Skating Specific	Weston Ski Track, MA	Feb. 17	01/27/05

EXAMS

2 days - \$105

Level III/III exams require a prerequisite (above) during same season as exam.

Num. Event/Description	Location	Dates	Deadline
665 Nordic Track/Skate DCL Exam	Mountain Top X-C, VT	Mar. 05-06	02/11/05
667 Nordic Track/Skate Dev Exam	Mountain Top X-C, VT	Mar. 05-06	02/11/05
668 Nordic Track/Skate Level II Exam	Mountain Top X-C, VT	Mar. 05-06	02/11/05
669 Nordic Track/Skate Level III Exam	Mountain Top X-C, VT	Mar. 05-06	02/11/05



**PSIA-E/AASI
2004-2005
Event Application**



OFFICE USE ONLY

Please print. Fill out all sections. Application must be received by event deadline. One event per form.

Member No: _____ If a new member, check box **Primary Discipline/Level:** _____ / _____ **Date of Birth:** _____

Division: Eastern Alaska Central Intermountain Northern Intermountain
Circle one Western Northwest Rocky Mountain Northern Rocky Mountain

NAME: _____ Last _____ First **Male / Female**
Circle one

ADDRESS: _____ Street/Box

Check box if a change _____ City _____ State _____ Zip

DAYTIME PHONE: (_____) _____

EVENT #: _____ **E-mail address:** _____

EVENT: _____ Type _____ Location _____ Date Alpine / Adaptive
Nordic / Snowboard
Race / Children's
Circle one

PAYING BY CHECK **CHECK #:** _____ **AMOUNT:** \$ _____

OR, Please charge to my: MasterCard or Visa **Exp. Date:** _____

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\$ Amount _____ **Signed** _____

Mail or fax to: PSIA-E or AASI, 1-A Lincoln Ave., Albany, NY 12205 Fax # (518) 452-6099
 Call (518) 452-6095 for information only. No applications accepted via phone.

New members, circle the region in which you live (or work) for mailing and voting purposes.
 1 – ME, NH 2 – VT 3 – MA, CT, RI 4 – PA, NJ
 5 – Western NY 6 – Eastern NY 7 – DE, MD, VA, WV, NC, SC, GA, FL, DC

Please note: Current members wishing to change region must notify the office; change is not generated from this form.

All applicants must sign the following Release Form:

Recognizing that skiing can be a hazardous sport, I hereby release PSIA-E, PSIA-E/EF, AASI, the host area, and agents and employees of each from liability for any and all injuries of whatever nature arising during, or in connection with the conduction of the event for which this application is made.

Signature _____ **Date** _____

If applying as a new member, or for any certification level, your Ski/Snowboard School Director must complete the following:

As Director, I attest to the following: This applicant is a member of my staff. If a candidate for any level of certification, the candidate has received exam training and preparation. If a candidate for Registered or Level I, the applicant has completed the PSIA/AASI entry level requirements, including 25 hours of teaching/training for Registered, or 50 hours for Level I.

Director's Signature _____ **Name of School** _____

ADMINISTRATIVE CHARGES FOR NO-SHOWS, CANCELLATIONS AND RETURNED CHECKS

TRANSFERS: Up to one week prior to original event.....\$10.00
 During the week prior to original event (notice no later than 4:30 PM on last business day before event).....40 % of fee
NOTE: Transfers to another event must be before the three week deadline of that event.

NO-SHOWS: Regardless of reason.....75% of fee

CANCELLATIONS: Up to one week prior to event.....\$15.00
 During the week prior to event (notice given no later than 4:30 PM on the last business day before event)...50 % of fee

RETURNED CHECKS/DECLINED CHARGES: Checks returned for insufficient funds will not be redeposited.
 Registrant's application will be voided unless such checks or charges are replaced by certified check, money order or cash prior to the event. For returned checks, this must include a processing charge of \$20.00.



members' opinions

Epiphany

by Guy Hathaway
PSIA-E Alpine Level II
Windham Mountain, NY

My weekend adult group had all said they would not show up on Super Bowl weekend, so I was available to teach wherever needed. When I told this to my supervisor on Saturday morning he asked if I would take another adult group whose leader would be otherwise occupied that day. As I followed them down a warm-up run I learned that the two women were slightly more advanced than the two men, but decided that all would benefit from the same progression of drills that I use with my own group. We left our poles near the lift shed that served a light blue trail that I had found to be most appropriate for this progression.

On the chair ride up, the man beside me told me that he and his wife had recently returned to skiing as their young children had begun to take up the sport. Things, he observed, are different from the early 70s when he had first learned to ski. He was having some nagging problems getting accustomed to the new equipment he had bought the previous week. The new skis didn't respond to moves that had served him well during high school and college. I explained that the moves he had learned back then had evolved with equipment entirely different from what he had now, and that we'd begin the morning with an introduction to today's technology and how to use it.

Not to bore the reader with details: we did a few edge and balance drills and got to where all four students were making various size turns at various speeds in fairly good form. The women had remained smoother than the men, but their advantage was visibly smaller. All four reported increased confidence in their ability to initiate a turn whenever they felt like it, and to control their speed as required. It was turning out to be a great day.

With a run and a half remaining, we stopped to focus on maintaining the relationship of our center of balance to that of the skis, and on the seeming difficulty of doing so. I told them that the key difference between the men's and women's skiing was that the men tended to slip into the back seat when the slope pitched down beyond a certain angle, and the women didn't

slip back until the slope pitched another two or three degrees. All four listened attentively as I walked them through the physics, and then explained the oddity of our balance that makes us feel as though we're about to dive headlong over our tips - even though we are moving at the same rate as the skis we're attached to.

The man with the new equipment said that he had taken many lessons and every instructor had told him the back seat was bad, but he didn't really understand why - then, or now. So I told them all that shaped skis, in particular, are steered with the tips - as they had all been doing for the last hour - and that for the tips to engage and interact with the snow they had to be pressed down against it. If our center of balance is behind us, so is the center of our pressure on the skis, and the tips do not do what we want them to, when we want them to. "It isn't being in the back seat that keeps us from skiing well," I said. "It is **not** being in the driver's seat." At this, the man shouted, "I get it!" several times, hopping up and down on his new skis. The whole group was smiling and nodding at each other. It was a special moment. I said, "That's what an epiphany must sound like." The man shouted, "You bet!" He raised his right hand and bellowed again. "Gimme five!" As I began to extend my left, palm upturned, he brought his down like a triphammer, with the broadest, warmest, most grateful grin possible.

I would like to offer my fellow instructors some safety suggestions that might not have occurred to everyone. The prudent instructor should:

- Maintain a physical distance of at least two arm-lengths from any student who displays an extremely enthusiastic disposition.
- Conduct sufficient interrogation to sense the threshold of satisfaction for each of these potentially hazardous students.
- Take all possible precautions against teaching these students beyond said threshold. If you do, two arm-lengths may be insufficient to protect you from their joy.

The first aid tech said it was probably a simple hyperextension of all of the tendons in my left elbow area. He gave me a bag of ice and told me it would probably be fine in a few days. He refrained from derision in word and deed.

This section is utilized for the publication of articles from the membership, and we invite your active participation. Content reflects the opinion and knowledge of the writers only, and is not to be interpreted as official PSIA-E information.

Finally Getting It

by Kevin Leyland
PSIA-E Alpine Level II, Adaptive
Level I
AASI Level I
Ski Sundown, CT

Sometimes you just don't get it until you hear it from a different perspective, or maybe just in simpler words. How many times do we teach and demo the same things and still have students that just don't get it? Is this not why we need a bag of tricks as big as Santa's sack?

Well, thanks to a good friend, I finally got it. The PSIA-E exam process is based on standards! After years of training and numerous clinics and educational events and two exam failures, those eight words got through to me; standard skills and knowledge for each level of certification we seek. Once you understand this, the process becomes a lot easier.

So, I studied and skied the standards and I compared them to the failure slips from the previous exams. Now the words the examiners had written made more sense. I could see where I was lacking. When you understand what's wrong it's a lot easier to fix it. Training had a better focus and studying became clearer. What a difference!

Of course, the process is different now with the two-part exam; and no, Bob Shostek, you're not aging that fast. The new process makes it easier for the candidates and a lot harder for the examiners. But you still have to know it. Knowing what to know helps a lot.

If you haven't guessed, I have finally passed the Level II Alpine Exam. Because of my newly found knowledge, what was a 64 and 66 on the previous written exams turned into a 92. What had failed with four out of six examiners on the hill turned into passing all three skiing examiners and getting thirteen of sixteen module elements. What had left such a bitter taste in my mouth now tastes so sweet.

Of course, receiving a scholarship from PSIA-E for the skiing portion was an added incentive (this would be a lot harder to write if I had failed again, especially at their expense). So, thank you PSIA-E for your valued support. If there is one thing I learned more than anything else, it's that the Organization and the examiners want us to succeed. They come to the events feeling we've already attained the level. It's up to us to show them we have. They don't fail us, we fail ourselves.

So once again, thank you PSIA-E. And, thanks Dutch Karnan, Pam Greene, Bart Hayes, Bob Shostek, Peter Weber, Steve Howie and Ken Thuline for continuing to want to help

candidates to succeed. Thanks also to a great group of guys (yes, we had to do part 2 without any feminine influence): Paul, David, Michael, Matthew, Jay and Wayne. You guys know who you are. Thanks for the great dynamics and tricks for the bag.

Finally, to all future exam candidates of any level, remember, it is all based on the standards. Know them, ski them, work them into your teaching and, of course, have fun!

Learning from a New Challenge

by Sooz Watson
PSIA-E Alpine Level III
Gunstock, NH

Recently, Picabo Street was quoted in "USA Today" as saying, "Anybody who doesn't learn (skiing) early in life has difficulty". Well, I had an experience this week that illustrated her point to a tee, and I believe could be a lesson for all of us.

I am a relatively accomplished skier who began my career digging myself out of tree wells and jumping cornices as a child growing up near Crystal Mt. in the state of Washington. When I began teaching over ten years ago it was difficult for me to empathize with the fear I saw in my students. Then I took up snowboarding. There is nothing better for your teaching than going to the top of your area's beginner slope on a piece of equipment you don't know how to control.

After many fits and starts I have finally gotten to the point in my riding where I can negotiate our steeper terrain and begin to correct the faults of my heel side turn. I'm just working through the details, I tell myself. Then it happened. I was up at the Balsams in Dixville Notch, NH, enjoying the spring snow and feeling pretty confident about my boarding when the weather changed and we woke up to a cold windy day. Frozen crud. Not just ice but bumpy, unpredictable ice. I immediately caught an edge and took a hard fall on the flats and it was all over. No matter how hard I tried to talk myself into it I couldn't convince myself to put my weight on my front foot and execute a heel side turn. I knew what I was supposed to do but my instincts argued against it. I ended up side slipping all the way down and giving up for the day. The conditions were difficult, mind you, but on skis I would have laughed my way through the day wondering why my husband, who learned as an adult, was skiing so cautiously. There are three things we can take away from this completely demoralizing experience:

1. We should get down on our hands and knees and thank our parents for giving us the opportunity to learn while we were young.

2. We need to realize the awesome responsibility we have when we are teaching kids. The habits they develop will save them many times in their life.

3. We need to be patient and sympathetic with our older students when they're feeling insecure. One day we may be the one who is trying something challenging and difficult for the first time at forty or fifty. So, will I give up boarding and stick with something that makes me feel like a god, or will I continue to struggle with my insecurities and try to be the best boarder I can be? The answer is, of course, that I'll never give up - for two simple reasons. I may never become a great snowboarder but I will someday, with effort, do a pretty good imitation of one; and, also, every time I bobble my heel side turn I'll remember that day when my mind wouldn't let go - and it will make me a better teacher.

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Are you a Master Teacher?

The Master Teacher Program was launched in the 1999-2000 season for those instructors who wish to continue their educational development in specific and specialized field. Master Teachers are required to complete over 20 days of educational work, with evaluation, to achieve this distinction. The program provides a career path, and is a recognized qualification within the ski industry for those instructors willing to devote the time and effort to advance themselves professionally. See the list of PSIA-E members who have achieved this distinction thus far – are **you** a Master Teacher?

2000 – 2001 Season: Hank Dubin, Bernadette Durman, Douglas Gardner, Peter Lucatuorto, Robert Redding, Robert Shane, Jere Shank

2001 – 2002 Season: Lisa Beach, Linda Castronovo, Donnamarie Colasurdo, Blaine Cromie, Linda Highhouse, Cal Johnson, Stacey Lazarus, Patricia McCowan, Lionel Schwartz, Patrick Tamminen

2002 – 2003 Season: Michael Bigley, Patricia Burns, Mike Cavallaro, Jiri George Drobny, Richard Eitner, John Grabowski, JoAnn Grout, Barbara Hyde, Virginia Jennings, Randhir Jhamb, Carol Lisai, Richard Mailman, Jay Minnicks, Mike Murdock, Scott Rathjen, Jeffrey Slavich, Sally Slavich, Kevin Sloomaker, Ann Stevens Reis, Penni Stuart, Barbara Tait, Kenneth Upton, Melissa Vercillo

2003 – 2004 Season: Barry Backer, Howard Barner, William Bird, Kathy Cavalati, Catherine Cleveland, Judith Dixon, Jerald Fine, Daniel Hanley, Michael Holt, Jan Jemison, Michael Korber, Michael Maguire, Keith Maier, Carol Marchion, Norman Marsilius, Michael Miceli, Ellen Minnicks, Richard Patrick, Tom Pembroke, Wesley Piros, Vivienne Pisanello, Eileen Read, Marc Read, Glenn Shaiken, Bruce Smith, Marian Spano, Stephen Spelman, Denise Stephens, Regina Stewart, Sharon Tanzer, Angelo Toutsu, George Turner, Snow Wakeman, Sandie Webb-Peabody, Fran Vall, Bruno Zbinden, Mark Zion.

Congratulations Dan!

We inadvertently failed to include Daniel Hanley in our list of members who achieved Master Teacher Certification last season! Apologies to Dan and congratulations again to all members achieving Master Teacher Certification.



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