SnowPro

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Eastern / Education Foundation

EARLY FALL 2005

You Asked for It - You Got It!

New membership program adds value, cuts costs and time for instructors joining PSIA-E/AASI

by Michael J. Mendrick
Executive Director

After a thorough evaluation of our membership structure last spring by the Board of Directors and thanks to their dedication to grow and strengthen the organization, there is now a dynamic new way to become a member of PSIA-E/AASI. Beginning this coming season, the new membership program will add value while cutting costs and time for instructors joining PSIA-E/AASI.

How This Came to Be

In evaluating and addressing the membership development/retention issue, so paramount in both the Divisional 2004 Organizational Plan and the National Strategic Plan, the Board identified the following core issues that led to the development of this new membership program:

A. The organization has experienced no measurable growth since 2000-2001.

B. Surveys conducted by the Snowsports Growth Project (facilitated by Ray Allard) during the 2003-04 and 2004-05 seasons indicated that the cost and time required to become a member were major deterrents to joining.

C. Membership perception of "value for the dollar" is critical to both attracting prospective members and retaining existing members.

D. Snowsports school directors have been calling for an easier, less time-consuming and less expensive entry path into PSIA-E than the "First Tracks" process, as well as increased input and participation into the entry level training process.

E. Many school directors were also looking for more consistency between disciplines for new members.

The New Program

In response to these points, the Board, at their June 2005 meeting, approved the creation of a new entry process into PSIA-E/AASI. Beginning this season all new members in all disciplines will join the organization as a Registered member. There is no entry-level event required to become a member; rather, schools will be providing most of the clinic preparation for instructors to go on to a Level 1 exam in any discipline, should the member choose to do so. This clinic preparation will, in most cases, combine existing in-house staff training with recommended training elements from PSIA-E/AASI. Once an instructor becomes a Registered member, he/she may choose to sign up for a Level 1 exam immediately so long as all other qualifications are met (as detailed in the Exam & Study Guide for each discipline – available at www.psia-e.org).

As a result, snowsports instructors interested in becoming a member of PSIA-E/AASI will be able to do so at a significantly reduced total cost. They will enjoy a more convenient entry process and be provided an enhanced professional development value to prepare them for the certification path, if they choose to pursue it. Also, they will enjoy more diversity of educational benefits and programs if they choose to remain Registered.

Key Elements of the New Program

1. **A prospective member will no longer need to attend a dedicated entry event** (i.e. First Tracks) to become a Registered member. For snowboard instructors, AASI members will no longer need to take the Level 1 exam as their first event.

Impact: This greatly improves convenience and reduces overall "cost of joining" as a new member. For example:

- During the 2004-05 season it cost a new Alpine member $99 to attend a two-day First Tracks event, plus $72 registered dues, for a total minimum expense of $171 (PLUS travel and time away from work/home).The new process for joining, beginning

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Is this your last issue of the SnowPro?

Have you paid your 2005-'06 association dues? If not, your name is no longer in our active roster of members for PSIA-E, PSIA and AASI. This means you could lose future benefits and certification status. If you find yourself in this situation and want to stay involved, reinstatement options are available. Call the office at (518) 452-6095 as soon as possible for more information.

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Touch It! Feel It! Cherish it!

by Bill Hetrick
SnowPro Editor

Remember when you were a young kid how new everything seemed, how intense, how extreme, how impressive, how mysterious, how beautiful? Do you also remember when you lost all of that? When things became second nature and routine, just another day, just another experience like all the rest. It happened all too fast as we gradually gained more and more experience with life, and, I fear, became more and more "grown up", and, sometimes, cynical and sarcastic about things. Material objects began to worm their way into our life, and assumed more than their rightful value. Then, the magical day of ultimate freedom was reached, that day when we got our driver's license, our first job, and, heaven forbid, our first car. We were masters of everything we touched, and the last thing we thought about was placing emotional value on anything.

No, this isn't a "last rites" upon life, as we knew it; that will be determined by each of us. It's an attempt to convince the reader that we are involved in a very special lifetime activity, in some very special places, during a very special season, and with some very special people. Do we always see it? Do we care? Has life become so hectic, and so frightening, and so challenging and complex that all of this has also become part of the lost treasure of our past? Can we dare to hope not?

Maybe it's all part of getting older, and secretly wishing that we weren't. Well, maybe, just maybe, if we were more open about the feeling and emotional side of things, time would slow down a little, and we would appreciate more the free things that abound in our world of skiing and riding.

Have you ever stopped a run, pulled off to the side of the slope and sat down on a windfall or large rock and just watched what was going on around you? Even more impressive, have you done this on the top of the mountain? Watch the activity that passes by. Go ahead, touch the snow. Grab a handful of the snow. Is it as cold as you remember? When was the last time you really took the time to look at the wonderful resource that allows us to slide down the beautiful mountain - this material made out of six-sided frozen granules (OK, let's not screw this up with talk about man-made stuff!). Snow is an amazing thing, when you think about it. Not only does it allow us to slide, but it also brings a beauty and cleansing to the whole landscape. Stop! See it! Touch it! Feel it! Cherish it!

While stopping at the top of the mountain, or sitting on that rock, look out over the scene below – and out for dozens, perhaps hundreds of miles. The beauty of it is breathtaking. We have the privilege of experiencing this with every trip up the mountain. And, it's not always the same. It changes with the moving clouds and intermittent sunshine, with the accumulating or melting snow, with the roaring wind, with fog that moves in and out. We can touch it with our eyes, our ears, and our skin. It can be new every time we see it. Don't get bored and complacent about it. It is part of the gift we've been given as skiers and riders. It's the gift that allows us to break away from the bonds and pressures of everyday life, and slow down enough to appreciate the beauty and power of the great outdoors, nature, the mountain, sliding. Stop! See it! Touch it! Feel it! Cherish it!

If you have a family of young children, a class of young children, a ward of young children (you know, those younger siblings, cousins, etc.) for whom you're responsible, stop and share the beauty of the experience with them. Grow the appreciation in them. Share knowledge of nature that you might have, and seize a moment to educate and enlighten. Point out the absolute beauty of the snow-covered trees, the one-of-a-kind images created by the ice and snow, the ground squirrel scurrying down the hill ahead of you, demonstrating an excellent read of the fall-line. Discuss the very special season of winter, the refreshing cold temperatures, the beauty of snow in the air, and the invigorating wind in your face. It could be a watershed moment in their lives – and in yours. Oh, perhaps you won't know it then, but you will have been a major influence at an impressionable time in a life. They will always remember the moment, and will tell you later how important it was to them. (And, it might actually work with adults as well!) Stop! Touch it! Feel it! Cherish it!

And, when you move on from the stationary modes of seeing and appreciating, the same senses come into play with every turn you make. Have your turns become so commonplace also that they are no longer appreciated? Is it just you and the crowd now, scrambling to get down the mountain and back into the liftline? Or, can you take that same moment to slow down? Stop and prepare for the run. Take a quick look at the mountain before you. What are the conditions? What's the terrain? How much will gravity challenge you on this run? Finally, off you go! Are you just turning without feeling, much like everything in life, where we often just go through the motions of the activity to reach some other place, or to reach some predetermined goal, or to impress someone? There's much to be felt in each turn. There's joy, there's trepidation, there's

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Bill Hetrick, Editor
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1-A Lincoln Avenue
Albany, NY 12205-4907
Phone 518-452-6095
Fax 518-452-6099
www.psia-e.org

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Bill Hetrick, Editor
110 Hubler Rd.
State College, PA 16801
Phone 814-466-7309
psia-e@psia-e.org

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■ new membership program, continued from page 1

2005-06, will cost $91 and will be completed at the home area.

■ Comparing the process out through Alpine Level 1: In 2004-05 the total costs included $99 for First Tracks, $87 for full National and Divisional dues, and $75 for the one-day exam, for a total (excluding travel) of $261. The new process to reach Level 1 will be $91 for National and Divisional dues (to become Registered) and $115 for the two-day Alpine Level 1 exam, for a total of $206.

■ This represents a 46.7% reduction in the cost of becoming a Registered member ($99 vs. $171) and a 21% reduction in the cost of becoming an Alpine Level 1 member ($206 vs. $261). In addition, new members will benefit from significantly reduced travel and time costs (i.e. two days away from home area to achieve Alpine Level 1 vs. three total days previously for the combination of First Tracks and the Level 1 exam).

2. **Registered membership will apply to all disciplines.**

Impact: For the first time, snowsports instructors may join our organization via the same process and investment of time and dollars, whether snowboard, Nordic, adaptive or Alpine oriented.

3. **Registered members will be able to attend a wider variety of events** in all disciplines than previously.

Impact: The experiential value of membership at the entry level will be greatly enhanced.

4. All **Registered members will receive full benefits of being both National and Divisional members**, and will pay the full combined dues ($91 in 2005-06 before President's Day; $61 after President's Day).

Impact: New Registered snowsports instructors will achieve a sense of pride and connection to the industry via full affiliation with Divisional and National PSIA and AASI, a "high value" element identified in the 2005 instructor survey conducted by our Snowsports Growth Project. In addition, Registered members will receive all the member benefits at both Divisional and National levels, including access to educational publications, discounted PSIA/AASI and sponsoring partners merchandise via the National accessories catalog and special website promotions at www.psia.org and www.aasi.org, and a wider variety of clinics than previous years.

5. All **new Registered members will receive a comprehensive training and membership packet**, including the highly acclaimed PSIA/AASI Core Concepts Manual and an Eastern Division Multi-Discipline Exam & Study Guide CD.

Impact: This will provide a higher value upon joining, and better preparation for moving on to Level 1 (as more than 90% of Registered members currently choose to do). New members will receive these materials via mail upon joining, and, in most cases, before their first event (rather than at the event), thereby improving their preparation and first-event experience (whether it's the Level 1 exam or a non-exam educational event).

6. This new membership entry program **will NOT change the minimum Level 1 certification requirements** or standards for any discipline. In addition, Registered members will need to continue to meet the requirement to attend a two-day educational update event every two years to maintain their status.

7. Current Registered members that have attended First Tracks in past seasons as well as qualifying 15 Below club members of age will be receiving a letter from the division office detailing customized options for becoming a Level 1 certified instructor.

How to Qualify to Become a Registered Member

1. Be an active employee of a snowsports school that conducts a regular program of instructor education and training.

2. Be 16-years-old at the time of application (same as previously).

3. Complete 25 hours of combined in-house training and actual on-hill teaching as attested to by the school director. The training should include areas of skill and knowledge addressed in the American Teaching System as well as recommended elements provided by PSIA-E/AASI.

4. Pay full PSIA/AASI (Eastern and National combined) dues to the organization.

In Summary: The Board of Directors believes that this new procedure to bring new members into our organization will be very attractive to snowsports instructors. In addition, it will be a program that snowsports school directors can embrace and enthusiastically promote to their teaching staff.

As a result, PSIA-E/AASI should realize true growth in all disciplines by creating a high-value/low maintenance entry path into the organization that will "build the funnel" for new members to progress into and through the certification ranks. We will be sending out more details on the new program to snowsports school directors in the fall mailing as well as providing a session on this topic at the Snowsports School Management Seminar in late November at Mount Snow, VT. ■

■ editor's desk, continued from page 2

exhilaration, there's satisfaction, there's a sense of accomplishment, or, perhaps disappointment. But, above all, there are wonderful sensations to be felt. You against the forces, the weather, the conditions, the terrain, the equipment, the challenge! Take the time to actually feel all of this in your feet, your hands, and up through your total being to the top of your head. And, after you've blasted a section, pull over, Stop, look back up and see where you've been and what you've just done. Touch it! Feel it! Cherish it!

I believe as snowsports enthusiasts and teachers we have the opportunity – and the responsibility - to share this knowledge and philosophy with those whose lives we touch. We have the distinct privilege of the possibility of creating that watershed moment for all with whom we come in contact. As we get ready for the upcoming season, think about how you might sustain this approach throughout the season and, perhaps, through all of your life experiences. Seize it! Make your life richer by taking advantage of it! Touch it! Feel it! Cherish it!

Just one requirement to make this work – leave the laptop at home and the cell phone and iPod in the locker room. Good luck!

Articles for SnowPro

In the Spring 2005 issue of *SnowPro*, I indicated that we had accumulated a large number of articles from members, and that it had become overwhelming. I went on to indicate that the publication of some would be delayed and may not occur at all.

Well, now we are getting almost nothing. So, the note was certainly effective. Too effective! Don't stop sending articles! We have made some inroads into the backlog, and many have been published. Some will not be published because they have either become outdated or are simply too long.

So, we're making a new pitch for fresh material from members for the "Your Turn" section. If you have some thoughts or ideas you want to share with your fellow members, do it! Don't worry about whether you're a good writer or not. Commit your ideas to the keyboard and send them in. We'll do the rest! The guidelines for submitting articles are:

■ Should not exceed about 1000 words. If you feel the need to send a long article, please contact us first to "Attention Editor", and we'll discuss it with you.

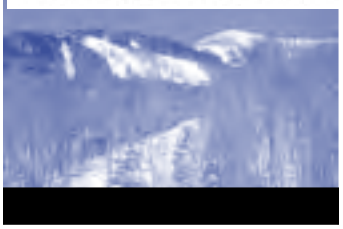
■ Should be sent to psia-e@psia-e.org as an MS Word document attachment. Receipt of submissions will be confirmed to the writer. NOTE: We're trying to get away from disks and hard copies sent through the mail.

■ Upcoming deadlines are published in each issue of *SnowPro*.

■ Additional submission guidelines can be found on page two under General Information.

Thanks! Join in!

BH ■



by Bob Shostek
PSIA-E/AASI President

Becoming a Member: From Past to Present and into the Future

With the dynamic changes recently approved in the way we welcome new members into our organization (see cover story), I thought it would be helpful to provide a little "history lesson" on the topic to illustrate how we got to this important crossroads.

1993-2001

In 1993, the PSIA National Board of Directors approved "New Membership Level Categories" to be implemented by all nine divisions for the 1994-95 year: The Registered Level was replaced by the newly approved "Certified Level I"; Associate Certified was replaced by "Certified Level II; and Certified was replaced by "Certified Level III". Thus, in the 1994-95 season the new PSIA-E "entry process" into the National/Divisional organization began with Level I events for new members, including a basic evaluation of skiing skills, teaching experience and professional knowledge.

At the time the membership welcomed this new approach to entering the organization through a "soft" assessment of their Skiing, Teaching, and Professional Knowledge. However, after several seasons a disadvantage to this new entry process was realized; with the "soft" assessment approach for Level I, and members breezing through the process, a false sense of where members actually stood on the development scale was taking place. This was reflected in the percent of members who were unsuccessful at Level II.

In the 1997-98 season our first change came about in how one became a "Certified Level I" member, by increasing the structure of the event and placing more emphasis on what is assessed at the event with the inclusion of numerical scoring for Level I. It now became a true "exam" to enter our organization, but the fun of joining was diminished. New members entering an organization that promoted education, fun, and learning were now required to perform certain criteria to enter, knowing that they could be unsuccessful. Although there were just 2-3 % of attendees who where unsuccessful at the Level I exam over the next few seasons, that was enough to merit discussion of needed change.

From the inception of numerical scoring in 1997-98, the Level I event took a turn toward the dark side of education and fun experience for new members and staff. Over the next four seasons the stress and heartache of this numerical process became obvious. After an initial season with this stressful process, we knew we needed to change how one became a member. We needed to move to a process without any implication of pass/fail, while continuing to benefit both the new member as well as their snowsports school and area.

2001 – 2005

Hence, the "First Tracks" event evolved in the 2001-02 season; an educational, fun and exciting "overview" of PSIA, with no pass/fail implications. For the next four seasons our new Alpine membership, ski areas and Alpine skiing guests benefited from the First Tracks event. New members experienced two stress-free days with no implications of pass/fail, but with education, fun and exciting new ways to deliver our product to the guest. First Tracks actually fulfilled what it was expected to do - give our newly joining members an event that is educational and fun, without the stress.

However, from the start, a controversy was the cost to the new joining member. This controversy developed because First Tracks allowed the member to join as "Registered", and, only if desired, go on to the Level I one-day validation event; however, this option, instead of being viewed as taking one day to become Level I, was now perceived as taking three days to join, resulting in more costs to the member. It was not well understood that a member did not have to become certified in order to receive the benefits of joining the organization. Unfortunately, there was this misunderstanding that it took three days of events to join the organization, while, in reality, it was only two days (to join as "Registered").

However, we also needed to recognize that most members desire to be certified, and most areas encourage members to become certified. So, over the last four seasons there has been an ongoing debate about why new membership had leveled off, and the reason given by most was that First Tracks, followed by the Level I event - which totaled three days - was the reason. Of course, additional reasons may also include demographics, industry trends, the economy, etc.

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2005-06 (and beyond)

Utilizing ongoing membership input, valuable research provided by our Snowsports Growth Project, and suggestions/opinions/criticisms since the First Tracks inception (costs and how it could be lowered for new members), your BOD has approved a new entry-level process. (See cover story on the new Registered member entry process). I would like to address the benefits and opportunities this new process presents to our organization and its members.

■ First, the new Registered entry level is applicable for all disciplines to enter the organization the same way (a first for our division) and, equally as important, at a significantly reduced cost (one of the main reasons for the change).

■ Second, new Registered members will have a greater variety of event options in all disciplines for educational benefit if they choose not to become certified. (Remember, members do not have to be certified to reap the basic benefits of being a member.)

■ Third, all new Registered members will receive, via mail, a membership packet, which includes a training outline, a CD with all discipline exam/study guides, and the Core Concepts Manual (at no additional cost).

■ Fourth, this new process gives snowsports school managers/directors more opportunities for recruiting new instructors for any discipline. They can include this membership information in the hiring packet as one of the benefits of becoming an instructor. Or, they can take it a step further and actually include PSIA-E membership for the newly hired instructor. Directors/managers will benefit from the educational material received by the new member at an earlier stage of their snowsports career.

■ Fifth, and probably the most significant is the opportunity for divisional growth in all disciplines. As our executive director, Michael Mendrick, says, "This is a dynamic new approach to attracting a bigger group of potential members in all disciplines."

Your BOD, Discipline Coordinators and Committee Chairs have heard your requests to lower entry-level costs and time requirements, and are responding to those requests. We are in 100% support of this "dynamic new approach" to lower costs at the entry level for all disciplines and anticipate that you as Directors, Managers and our loyal membership will also support this new process and help to make it a success. ■

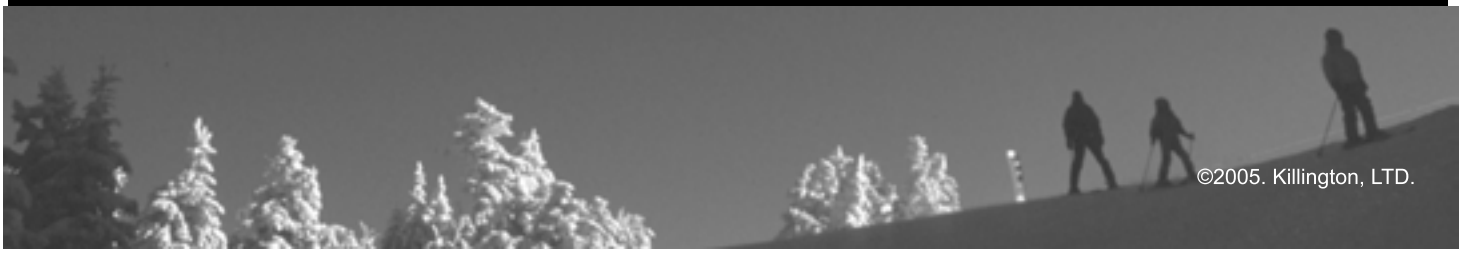
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straight talk from the association

Alpine Level 1 Certification

…. an Update for 2005-06

by Peter Howard
PSIA-E Alpine Education-Certification Chairman

If you are planning to attend Alpine Level 1 Certification this season, or you are a trainer at your ski area, you need to be aware that there have been some interesting changes to the event. What follows is a description of the event, the philosophy behind the changes, and the procedure for Level 1 Certification.

Event

This is a two-day event, with the majority of the assessment taking place on the first day. The second day is educational in nature. The educational focus will be on areas that need to be strengthened in order to be at the Level 1 National Standards. If the Level 1 standards are met, the Certification is awarded at the end of the second day.

Philosophy

By placing the assessment portion of the event in the first day, candidates and the course conductor will be able to customize the educational focus of the second day. At the end of the first day, candidates will know if they are at the Level 1 standard, or if there are areas that need to be focused on and improved during the second day. If there are multiple groups at the Level 1 event it may be possible to customize groups to meet individual needs on the second day. This is a new and exciting possibility, which should really "power up" the educational value of the Level 1 certification event. With some groups it will also be possible to utilize experienced and qualified Education Staff other than the BOE.

This customization of subject matter for individual needs is more student-centered than in past Alpine Level 1 Certification processes. In short, there is no pre-course to the Level 1 exam. Job experience and advanced training are what is being assessed. However, there is recourse opportunity that is based on the first-day assessment experience. We believe this format will be motivational in nature and that this structure allows for enhanced educational customization and opportunities.

Procedure

Day 1:

The first day of the event is spent assessing the Skiing, Teaching, and Professional Knowledge of the Level 1 candidate in light of the Alpine Level 1 National Standards.

- The assessment atmosphere will be light, constructive, and basic.
- Each candidate should be prepared to teach briefly and lead the group.
- It will be expected that candidates have trained, studied and are fully prepared prior to attending this event/exam.
- By the end of the first day, candidates will be informed of their performance in relation to the Level 1 National Standards. Candidates may receive guidance concerning subjects to read up on, teaching behaviors, technical understanding, and skiing changes that may need attention in order to be at the Level 1 Standards by the end of the second day.
- A variety of skiing activities will take place on green and blue terrain. (Note: if the skill of all members of the group is sufficient to ski groomed black terrain, this may be done for educational purposes, but not for exam assessment.)
- First-day assessment forms will be passed out.
- The focus, form and possible different groupings will be previewed. Second-day group splits may be possible, allowing specialty focuses if event size and logistics are favorable.

Day 2:

The second day will be educational in nature and focused on the areas to be strengthened in order to be at the Alpine Level 1 National Standard by the end of Day 2. It is possible that candidates may be in a different group with a general group focus.

- If candidates are at or above the Level 1 Standard, an educational program that focuses on teaching in the novice zone and personal skiing improvement will be given.
- This is a 2-day event and no one can complete his or her Level 1 Certification without attending both days, regardless of the first day's assessment.
- If a candidate has been informed at the end of the first day that they are satisfactorily at Level 1, only blatant disregard for safety, disrespect for the group leader or members of the group, or disrespect for the process would result in the Level 1 certification being withheld.
- Level 1 certification is awarded at the end of the second day for those that meet the National Standard.

As always, all the details will be contained in an updated exam guide that will be available this fall.

We believe the new format for Alpine Level 1 Certification fits nicely with the new path to registration and membership. Success with both of these changed formats will come with in-house training and guided time on the job; which, when you think about it, is really how most good ski teachers got their start. ■

A Preview of 2005-'06 Premier Events

By Mickey Sullivan, PSIA-E/AASI Director of Education & Programs

It's been a great summer throughout most of the East. Maybe even a little too hot for some. Much of the region has also been drier than normal and this could bode well for those that like to forecast (that is, guess) the upcoming winter weather. A dry and hot summer should translate to a cold and snowy winter. However, whatever happens with this winter's weather we have the good fortune of having the world's best snowmakers at our favorite snowsport resorts right here in the eastern U.S.

We have a number of exciting events planned for you skiers and riders this winter. If you want to have some fun that will help you improve your skills in many ways, check out our entire events schedule and sign up for your favorite event for this winter. I hope that you will take advantage of the opportunity to ski/ride with the best educators and coaches that PSIA-E and AASI has to offer at our events this winter.

Snowsports School Management Seminar

Mount Snow, VT
"On Any Gear"
November 28 – 30, 2005

The 2005 Snowsports School Seminar will be returning to Mount Snow, Vermont on November 28th thru the 30th, 2005. Steve Howie (Snowsports Management Committee Chair) and his committee members have responded to your requests and surveys form last season and have put together a terrific schedule of training events and activities for this year's event. To receive PSIA national accreditation, your snowsports school director or technical director/supervisor must attend (annually) either the Snowsports School Management Seminar or the "Train the Trainer" Seminar at Snowshoe, West Virginia on January 31 – February 1, 2006 or the PSIA National Academy. Although only

the director or a staff trainer is required to attend, we encourage snowsports schools to send several of your staff trainers in order to take full advantage of the topics being offered.

This year's Keynote Presentation will be by Jack Turner of Snow Monsters Inc. Jack is an internationally known event planner and developer of children's on-snow events. He is a great promoter of the industry and will help us all get super ready for the upcoming season along with sharing his vision for the future of the Snowsports Industry. There will also be seminars on important topics such as Exam Updates, Management Roundtables and Train the Trainer sessions which are all part of the seminar. And, of course, there will be plenty of training and discussion regarding the new Registration process and the Level 1 exam. Complete details, lodging information, and a session schedule will be mailed to each school director in early October. If your mountain employment does not begin until late fall, please be sure to look for the mailing at that time.

Seminar participants are invited to give their season a jump start and ski/ride at Mount Snow on Monday, November 28th, 2005.

PSIA National Adaptive Academy

Breckenridge, CO

December 4 -11, 2005

This is the premier event for Adaptive programs in the country. It's a little farther than most events on our schedule but if you can make it you will remember it for a lifetime. Check out the schedule and details at Disabled Sports USA website at www.DSUSA.org, click on winter sports/programs and then on The Hartford Ski Spectacular.

Eastern Children's Academy

Mount Snow, VT

"On Any Gear"

December 5 -6, 2005 (Two day event)

December 5 -7, 2005 (Three-day event; Registered member participants wishing to complete the Level 1 exam must attend the Level 1 Exam held in conjunction with the Academy three-day event.)

This year's Eastern Children's Academy will be held at Mount Snow, VT. Children's Committee Chair Jeffrey "Jake" Jacobsen and his committee are planning an exciting and valuable training event for this December. New ACE coach Mac Jackson and his ACE Team are preparing to deliver this highly educational and fun event to you. You definitely want to put this event on your schedule in order to keep up with the latest in children's snowsports education. The Academy is staffed by the Eastern Division's best children's educators (the Advanced Children's Educator squad) and strives to deliver the most up to date information on teaching kids. It's also an absolute blast and a boost for any children's instructor!

Mini Academy for Alpine and Telemark

AASI Rider's Weekend Academy

Killington, VT

December 10 -11, 2005

Can't arrange for five days away? The Mini Academy or Rider's Academy may be for you! If you're an Alpine Level III instructor and want to ski with a member of the PSIA Alpine National Team, this is your opportunity. If you're an AASI Level II or Level III member and want to ride with a member of the AASI National Team, this is your opportunity. And NEW this season is a Rider's Weeekend Academy for AASI Level 1 members. Telemarkers will also have the opportunity to ski with some of this country's best Nords. Prepare for the season, get some valuable feedback, and have some fun doing it, all on the weekend without missing any work! Attendance is limited by the number of team members available and often closes before the deadline, so make your plans early.

Snow Pro Jam, Master's Academy and Telemark Pro Jam

Killington, VT

December 12 -16, 2005

We will return to Killington, VT, where the hospitality and exceptional terrain have proven to be a winning combination. Any veteran Pro Jammer can enlighten you about the "Pro Jam experience" and how it has evolved over the years; great snow years, not-so-good snow years, great Pro Jam dances, power outages, Super "Ed Staff" and everything else the event involves. As the season approaches, anticipation is high, our minds (and hopefully our bodies) are ready to go and all we need now is a good start to the season. The Snow Pro Jam/Master's Academy is an excellent way to lock in that focus. There are groups for those who want to gear up for the season, or for people who want to begin preparing for exams. Regardless of which type of group you choose, you can expect to have a great time.

If you haven't attended the event before, here is a little of what you can expect. Pro Jam is the gathering spot for nearly 500 snowsports instructors, sponsors and guests from all over the East Coast. It's an opportunity for Alpine Registered, Level I, and Level II members to ski with course conductors from the Eastern Educational staff. Level III instructors ski in the Master's Academy with members of the National Alpine Demonstration Team. Nordic members will also ski with some of the best trainers in the country. Skiing each day is followed by an après ski activity culminating in a dinner and dance on Thursday evening. There's also a raffle with exceptional prizes held during the banquet to benefit the Education Foundation and Membership Scholarship Fund. Our sponsors and industry partners have provided some exciting and unique items for the raffle. You won't want to miss this fun and important element of the evening. Registration for the Pro Jam and Master's Academy opens September 26. Please see the special registration policy outlined in the Summer 2005 *SnowPro* on page 32 (also available online at www.psia-e.org). If you can't find your issue or don't have access to the Internet, feel free to give the office a call for more information on registration.

There are several Killington Lodging options available. Please take a look at the special box on page 8 for details.

AASI Eastern Academy

Okemo, VT

January 2 – 6, 2006 (5 day Academy)

January 2 – 4, 2006 (new 3 day Academy)

If you are looking for the ultimate riding week with National Team Members and some of the best riders and coaches in the country, this is it. New this year is a 3-day option for those that can't make the whole week. You can be sure that both the 3 and 5 day academy will be full of riding, sliding, training and coaching. Be at Okemo for this one!

Southern "Train the Trainer" Seminar

Snowshoe, WV

January 31 – February 1, 2006

The Southern "Train the Trainer" Seminar for skiers and riders will be held at Snowshoe Mountain, West Virginia. The program begins on the evening of January 30th, with an optional social hour and indoor presentation. Directors and trainers will move on-snow for the following two days of valuable events and seminars. This year's event will be followed by a special MINI-KIDS Academy on February 2 & 3, 2006.

A special mailing will be sent to all directors in the southern portion of Region IV and Region VII in early October. This mailing will be separate from the northern mailing and will detail the southern program, lodging arrangements, and registration procedures.

Mini Kids Academy

February 2 – 3, 2006 (Two day event)

Snowshoe, WV

New ACE coach Mac Jackson is preparing to deliver this highly educational and fun event to you. You definitely want to put this event on your schedule in order to keep up with the latest in children's snowsports education.

PSIA-E Spring Rally

Mount Snow, VT

"On Any Gear"

March 25 & 26, 2006

Most everyone knows by now not to miss this event. Great sun, great snow, great friends! A super weekend of skiing, riding, training and skill improvement. And there is always the Hannes Schneider Memorial Race. Mark your calendar and meet your comrades in March at Mount Snow. ■

continued next page

■ zipper line, continued

Two New Member Benefits for 2005-2006

Discounted lodging service, business cards available to all members

Beginning this season all PSIA-E/AASI members will have hundreds of discounting lodging choices available to them via a brand new agreement between the Eastern Division and Choice Hotels International. It is called the S.O.S. (Significant Organization Savings) program and it entitles all PSIA-E/AASI members to the following benefits:

■ A 15% discount at more than 5,000 participating locations worldwide (not just in our division and not just for our events). That is more favorable than AAA in many cases.

■ The convenience of booking via a toll-free reservation number of the Choice Hotels web site.

■ A special Rate ID number dedicated to our members for use in making discounted reservations.

In addition, members can maximize their savings at Choice Hotels by taking advantage of their Choice Privilege rewards program. These programs will allow members to accumulate free room nights or airline miles with any of ten airline partners. Choice Hotels includes such well-known and dependable brands as Quality Inns, Comfort Inn, Comfort Suites, Clarion, Sleep Inn, EconoLodge and Rodeway Inn. Look for details on the program and a link for reservation and log-in instructions on our division web site home page at www.psia-e.org by October 1.

Another new service, available right now, is a customized business card service. Members can order 250 customized PSIA/AASI logo business cards for as little as $32.00. These are great for distributing your cards to students, ski schools and other instructors. Cards are 2-color (red and blue), or 1-color (blue) with raised lettering, and feature the official PSIA and AASI logo. All orders are shipped within 5 working days! Just go to our division home page at www.psia-e.org for details and ordering instructions.

"Our member services department worked hard this summer to come up with some new and valuable benefit programs and I think these are both home runs," said Michael J. Mendrick, PSIA-E/AASI Executive Director. ■



The following Killington lodging properties are offering discounted rates to PSIA-E/AASI Members for the 2005-06 season. Simply identify yourself as a member when inquiring to receive the discounts on lodging.

Snowed Inn
800-311-5406
www.snowedinn.com

Mountain Sports Inn
888-422-3315
www.mountainsportsinn.com

Mountain Inn
888-422-3595
www.mtinn.com

Cortina Inn
800-451-6108
www.cortinainn.com

Killington Grand Resort
800-282-9955
www.killington.com

Cascades Lodge
800-345-0113
www.cascadeslodge.com

f.y.i.

New Course Offering!

We have added a new course to the smorgasbord of events this season. This new course, Synchro Skiing, will focus on helping skiers develop both the skills and tactics for skiing moderately steep terrain in synch with a partner. Participants can either register with a partner or can join one at the clinic. An informal competition will be held as part of the clinic. Participants develop a far greater understanding of the timing of their mechanics because of the nature of the task. You will develop an understanding of team-work on skis, enhance your movement analysis skills and learn to improve the quality of turn shape, turn symmetry and speed control. So grab a partner and join us for this fun and educational event. Synchro Skiing is scheduled for January 18-19, 2006 at Stowe, VT.

OFFICE USE ONLY

SNOW PRO JAM – DECEMBER 12-16, 2005
ALPINE EVENT APPLICATION

Please print. **Member No:** _____

Fill out all sections. **Primary Discipline/Level:** _____/____

Application will NOT be accepted prior to September 26th postmark date.

NAME: _____ Male / Female
Last First Circle one

ADDRESS: _____
Street/Box

Check box if a change ☐

_____
City State Zip

DAYTIME PHONE: (_____)_____ E-mail address: _____

Snow Pro Jam 2005 ($342 includes 5 days instruction, banquet & video analysis)

Guest Banquet Tickets are available on a limited basis at $30: **Guest Name**: _____

PAYING BY CHECK ☐ CHECK #:_____ AMOUNT: $_____

OR, Please charge to my: MasterCard ☐ or Visa ☐ **Exp. Date**:_____

☐☐☐☐ ☐☐☐☐ ☐☐☐☐ ☐☐☐☐

$ Amount Signed

Snow Pro Jam Applications MUST BE MAILED to:

PSIA-E / AASI, 1-A Lincoln Ave., Albany, NY 12205

- A postmark date is required to process the applications -

Call (518) 452-6095 for information only. No applications accepted via phone.

Registered / Level I Members

Please select one option below:

_____ **General Program**
Personal Skiing Improvement

_____ **Level II Exam Prep**
For Part I Skiing

_____ **Level II Exam Prep**
For Part II Teaching

_____ **Race Program**

Level II Members

Please select one option below:

_____ **General Program**
Personal Skiing Improvement

_____ **Level III Exam Prep**
For Part I Skiing

_____ **Level III Exam Prep**
For Part II Teaching

_____ **Race Program**

ADMINISTRATIVE CHARGES FOR NO-SHOWS, CANCELLATIONS AND RETURNED CHECKS

TRANSFERS: Up to one week prior to original event.....$15.00
During the week prior to original event (notice no later than 4:30 PM on last business day before event).....40 % of fee
NOTE: Transfers to another event must be before the deadline of that event.

NO-SHOWS: Regardless of reason.....75% of fee

CANCELLATIONS: Up to one week prior to event.....$20.00
During the week prior to event (notice given no later than 4:30 PM on the last business day before event)...50 % of fee

RETURNED CHECKS/DECLINED CHARGES: Checks returned for insufficient funds will not be redeposited. Registrant's application will be voided unless such checks or charges are replaced by certified check, money order or cash prior to the event. For returned checks, this must include a processing charge of $25.00.

Teachers open the door, but you must enter by yourself...

(Chinese Proverb)

Is your update clinic giving you what you really need or want? Did you know that an **Accreditation course** would fulfill your educational credit requirements? Try an Accreditation course or set your sights on completing one of the Accreditation Programs. The opportunity awaits you…

Most courses are open to all members Level I or higher in all disciplines. Some courses require specific equipment and/or have Alpine focus, so check our website for more detailed info. Each full accreditation program consists of three, two-day events. Upon completion of the three required courses within six seasons, you will receive an Accreditation Certificate in your field of study! No testing* involved, no special enrollment procedures, no long-term commitment! You may complete one or several of the programs if you choose. There are six different Accreditations to choose from – check out our website for more detailed course descriptions or call the office for more info….

Backcountry

These courses are open to members who want to learn how to be safe and have fun in the backcountry. It is highly recommended that you take the courses in the order they are offered if you are not an experienced backcountry skier or rider.

Snow Sense and Planning
Collecting Data
Putting it All Together

Children's Specialist

These events focus on all aspects of childhood development; how to relate theory to practice and strengthen skills. Learn how children move, think and feel at different ages and stages of development

Childhood Development: Cognitive
Childhood Development: Affective
Childhood Development: Physical

Special Populations

Learn to address the challenges, hazards, achievements and satisfaction of teaching women, young children and the aging adult through these educational events.

Adult Development and Aging
Teaching Women
Childhood Development: Physical

Teaching Beginners

Address every aspect of successfully teaching first-time skiers/riders. These events are for all ski/snowboard teachers - all levels – looking for new angles and new approaches to develop the art of teaching beginners.

Assessing Beginners Movement
Communication Loop
Working the Learning Environment

Sport Science

These offerings focus on identifying the mechanical principles affecting muscular activity and human movement. Provides an intro to the aspect of psychology related to the ski industry.

Biomechanics
Exercise Physiology
Sport Psychology

Freeride

These courses explore basic tricks in the park and pipe and identify safety and instructional concerns for participants as well as instructors/coaches in terrain parks. Participants must attend the courses in the order they are offered and must have twin tip skis.

Basic Skills and Safety
Intermediate New School
Advanced Freeriders

Testing is required for Master Teacher Certification

Become an Expert – Check out the Accreditation Program

What If . . .?

I'm already a Registered member and have attended First Tracks?

By Mickey Sullivan, Director of Education & Programs

No worries. We've thought about you, too.

This season we are offering current Registered members who have already completed the First Tracks event an opportunity to take a SPECIAL one-day Alpine Level I Exam. These one-day exams are NOT on the published 2005-2006 schedule of events and are only open to Registered members that have previously attended a First Tracks program. These one-day Alpine Level 1 exams will be available this season only. Beginning in the 2006-2007 season, PSIA-E will only offer Alpine two-day Level I Exams.

If you are one of the members that meet these requirements, you should have already received a letter that states the exam dates and locations along with an event registration form. If you have any questions or did not receive this letter, please call the office and we will help you with this.

If you are eligible, we hope you will be able to attend one of these special exams being offered this season and achieve Alpine Level I Certification. Should you choose not to participate in an exam this year, but instead remain a Registered member, please be advised that you may be required to fulfill an educational requirement this season as is policy for all members. The policy is outlined below.

- Registered, Level I, II, and III members who are less than 65 years old must attend an educational update every 2 seasons.
- Those between ages 65-74 must attend an educational update every 3 seasons.
- Those members age 75 and older must attend an educational update every 4 seasons.
- Those with student status must attend an educational update every 4 seasons.
- In all cases, unsuccessful attempts at exams do not count as updates.

There are a variety of events in all disciplines open to Registered members. Please see the 2005-2006 event schedule in the Early Fall *SnowPro* for details. Your membership and educational update status was printed on the dues mailing you received in June. If you are unclear as to the status of your educational requirements or have any other questions, please call the PSIA-E/AASI office for assistance. ■

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$49.95 Includes Freight



Second Nature

….and the National Standards of Certification

by Mac Jackson
PSIA-E Alpine Examiner
Mad River Glen, VT

When physical moves - or thinking - become automatic, then they can be called "second nature".

My son started taking karate lessons in June, 2002. I watched him and his teachers and became interested in the sport myself. So, I signed up in April, 2003. I became a beginner again, as well as a candidate to move from one level to the next. I could pick out the strengths of some instructors and the weaknesses of others in their teaching styles, and I found my favorites. The cool thing about karate is that I'm always learning something new, and this continues through to the Black Belt levels (I have a long way to go!). One of important things is that the moves are continually practiced until they become second nature. This way you don't have to think about the kick, jab, punch or self defense move that you use; it just happens.

Skiing can be a lot like karate in the sense that the more you practice, the more the movements become second nature. The old adage that, "practice makes perfect," applies for both sports. When going down a bump run, stopping and trying to figure out the run wouldn't really be considered second nature. Jumping in and just doing it would.

Karate also teaches patience in the sense that moving on to the next belt level doesn't happen until the teacher says so. In this type of karate there are eleven levels before Black Belt. My teacher says that it takes at least 3 years of practice, going to class 3 times a week for 52 weeks a year, to obtain or reach the Black Belt level (at that rate, I may make it by 2020). There are exceptions to this rule; exceptions usually relate to the prior experience of the individual.

Think about clients who ski 10 days a year. How long does it take them to own the skiing they are trying to learn. Every time I return to karate in the spring I have to relearn the self-defense moves that I learned in the fall. In one class this spring my teacher asked me to do my entire white belt moves, moves that are two belt levels below what I am learning now. Surprisingly, I could recall most of them, and my teacher was actually impressed.

Sure, maybe the bumps ski very well under one set of circumstances, but if the tactics or conditions change, is the run still second nature? Are the moves automatic as the tactics or the terrain change? In karate the self-defense moves are basically the same, but the tactics of your opponent change at each belt level, requiring you to make changes. Likewise, in skiing, terrain and condition changes may warrant different tactics. Some days the bumps are soft and edgeable, or they are hard and rutty, or maybe 25 inches of new snow covered them up. Do these changes allow the skiing to still be second nature, or are certain conditions and terrain changes avoided until they suit the skier.

So, think about the National Standards for Certification. Are the Standards in skiing and teaching second nature to you? If not, more practice is needed for the Standards to become automatic. Have patience when going for certification, and make sure that the skiing and the teaching standards for the level have become second nature. When a skiing task is given, be able to say to yourself, "Cool, I can do that!" When a skiing profile and skill focus comes up, be able to say, "We're going to have fun with this!" If these reactions and level of confidence are present, then the National Standards of Certification will more than likely be met.

And, you know what is really cool? When you become a Black Belt, you are not at the highest level - you start learning all over again! ■

■ zipper line, continued

PSIA-E Area Rep Program

by Joan Heaton
PSIA-E Area Rep Program Coordinator

It's a pleasure to report that our PSIA-E Area Rep Program continues to stand as a very solid benefit for our members. As of the close of the 2004-05 season, the number of schools in the program now stands at 122: Region 1 – 23; Region 2 – 16; Region 3 – 13; Region 4 – 23; Region 5 – 14; Region 6 – 21; Region 7 – 12.

This past season was kicked off with an informal gathering of the Reps at the Snow Sports Management Seminar at Mt. Snow in December. From that meeting, the Reps in attendance suggested that it would be nice if Examiners would introduce the Reps at all the various events so they can meet and exchange ideas with each other. Such an introduction by the Examiners would also help to promote the program. At the Seminar, the Reps enjoyed just getting together, discussing matters, and skiing together.

During the season, we continued to help members find discount housing and travel to various events. It really helps to know who is going to which event and how rides and housing can be shared. The Reps have outdone themselves in providing information about housing and restaurants at their local areas.

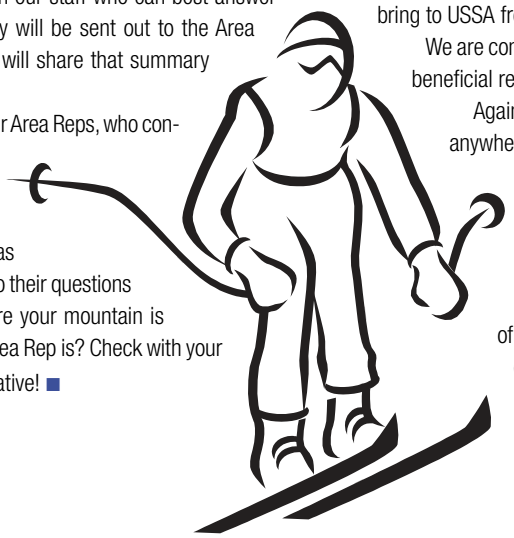
Once again, the Reps helped with the PSIA-E/AASI Resort and Instructor Survey. And, of course, the end-of-the-season annual call to help with the British Invasion in the northern snowsports schools gives instructors in our southern regions a great way to extend their season.

In answer to a request of last season, to make our program functional year-round, the Reps did what they could do to make it possible for us to be in touch with at least the Director, if not the entire staff of their mountains during the off season. With this addition, news that occurs over the summer can be disseminated in a more timely fashion.

Requests came in this season regarding a PSIA-E Area Representative Program for the Nordic Division. Eight Nordic members responded and the names and e-mail addresses of those Representatives were sent to Mickey Stone, our Nordic Coordinator. Further interest in the formation of a program for Nordic should be directed to (jeheaton@optonline.net).

For the most part, issues from the Reps during the season were handled as they were submitted. As always, the end-of-season comments and questions from the Area Reps were organized into a summary. The questions and concerns in the summary will be directed to those persons on our staff who can best answer the specific questions. The finished summary will be sent out to the Area Reps in the fall. It is expected that the Reps will share that summary with their staff members.

A very huge thank you is extended to all our Area Reps, who continue to do a most exceptional job in making this program the success it continues to be. The program plays a significant role in relaying information to our membership. It has made it possible for members to get answers to their questions faster and easier than ever before. Make sure your mountain is part of this program. Do you know who your Area Rep is? Check with your director. Offer to be a PSIA-E Area Representative! ■



Race Program Report

by Charlie Knopp
PSIA-E Race Coordinator

Mother nature, and a late start to the 2004-2005 season, contributed to lower than normal attendance at last year's race program events. However, after reviewing the evaluations from this year's events, it is obvious that our product satisfaction was high. Below are some of the testimonials from this past season's events.

"My personal belief is that I have come out of this event with a wealth of knowledge for my personal skiing and future teaching abilities."

"I felt very comfortable with the group right away. First time running gates. Would definitely recommend to non-racers looking for ways to improve overall skiing."

"Programs such as these are far more useful to personal skiing than those I have done that focus on just ski technique!"

"Was really able to relate tasks for racing to my own skiing - could feel changes and see improvements."

"Good resource for drills & skills for my coaching tool box."

"They customized the event to everyone's needs."

"This is my second event and I continue to be very impressed with the knowledge of the coaches, and my improvement."

The new schedule for the 2005-2006 season has been established. Some of the highlighted changes are as follows:

■ The race-week dates are moved so as not to conflict or compete with other events in which you may wish to participate.

■ Hunter will host two 2-day camps and a 4-day camp, instead of the traditional five-day event; the dates are December 19 through 22. We are able to take advantage of these dates because of the way Christmas falls this year.

■ For the first time we will host a twilight event at Kissing Bridge on January 9-10. Yes, you can meet personal obligations in the morning and still attend a great training event all afternoon and into the night. It is the hope that an event of this type will attract more participation from our membership and give us more exposure to new participants and members.

The partnership with Reliable Racing Supply will continue. Additional equipment will be provided based on the needs of the program. The following is an excerpt from a John Jacobs e-mail to me:

"Finn Gunderson had some positive things to say at the Congress about USSA & PSIA working together on coaches' education, and appreciates what PSIA can bring to USSA from the standpoint of teaching and education skills."

We are continuing to work with Finn on developing a healthy and mutually beneficial relationship between PSIA and USSA.

Again this year we will offer some of the highest level coaches found anywhere. You will be able to ski, receive coaching, set courses, and just chat with former Olympians, National team members, Academy coaches and our PSIA-E Ed Staff. Check the Fall (next) edition of the *SnowPro* for a more complete list of planned guest coaches, and their credentials.

Study the schedule and set time aside now to attend one of these great race-training events. We're looking forward to a great season! ■



Region 1 (ME & NH)

Ross Boisvert, Regional Director, reports: It's that time of year again when we are all waiting in anticipation for those crisp cool mornings to remind us that winter is around the corner. This time of year is always exciting to me. It's a new season, with new opportunities to talk to people and families about snowsports and how they can enjoy the winter. It is also a chance to talk to potential new instructors about how they can improve their skills as skiers and riders and begin their careers as snowsport teachers.

The office staff has been extremely busy in preparing the events calendar for winter 05-06. Mickey Sullivan, our Director of Education and Programs, and the office staff, have worked hard all summer to provide us with a wonderful menu of educational events to challenge us this season. If you plan to take an educational event or exam, now is the time to plan what your goals are for this season and how to achieve them. It is important to prepare for exams physically and mentally. There are many specialty events that you can attend to help you prepare for an exam. Skiing with the training staff at your area, and asking questions, is a great way to prepare for an exam. Form a study group with other co-workers that have the same goals you do, and work together. There is a great deal of educational information available on line at both (www.psia.org) and (www.psia-e.org). Also, check with the trainers at your area to see what educational material is available at your resort. I encourage everyone to attend an educational event or exam this season.

The Region 1 membership meetings will be held in late September or early October. At this time I am still working on finalizing dates, times and locations. You will receive a post card informing you of these details. If you have any questions, ideas, thoughts or regional news please e-mail me at (ross@mcintyreskiarea.com), or call 603-622-6159 ext. 100. Think Snow!

Region 2 (VT)

Marty Harrison, Regional Director, reports: As I write this, the sun is shining and the heat is rising. Let's hope that, for the winter, we have the sun but not the heat.

Over the summer several snowsports areas have been busy with capital improvements. Killington is in the process of revisiting the village concept that was set aside several years ago. A new developer is investigating a project that would include 1,400 condos and single-family homes, as well as retail space. Sugarbush is working on Phase 1 of the Lincoln Peak project, scheduled to open in December with luxury condos and a new base lodge. Okemo is expanding its snowmaking pond and adding two trails, among other improvements. Stowe is continuing its expansion project, begun last year, that will include a new base lodge, village, arts center, restaurants, etc. There are undoubtedly other projects underway at other areas, but these are the ones I'm aware of now. All of these improvements bode well for the snowsports industry in our region.

As I wrote in my last Region 2 report, we have an important election coming up this winter. All Region 2 committee and board representatives will be selected for a three-year term. If you are interested in running for any of the positions, I encourage you to get involved and to submit a candidacy form, which will be explained in a future issue of the *SnowPro*. Above all else, you need to vote. The ballot will be in the *SnowPro*, but you'll have to look for it near the back of the election issue. If you live in a state other than Vermont, but work here in Region 2, you can vote in the Region 2 election by notifying the office in writing of your desire to change your region of affiliation from where you live to where you work. Please see my article in the last issue of the *SnowPro* for details. There will also be additional information in upcoming issues of the *SnowPro*.

The annual Region 2 membership meeting will be held on Monday, November 21, probably at Killington. I say "probably" because, with summer vacations, I have not been able to confirm the location. We'll have confirmed details by the next issue, and all Region 2 members will receive a postcard with details on it prior to the meeting. At this point, just mark your calendars with the date. It's always a good chance to get in some early-season skiing or riding as well as to get caught up with all the new things happening in PSIA-E/AASI.

Enjoy the rest of summer – winter is just around the corner!

Region 3 (MA, CT & RI)

David Welch, Regional Representative, reports: The annual Region 3 membership meeting will be held at Wachusett Mountain, MA, on Sunday, October 2, 2005, at 9:30 am. On the agenda will be news about what's happening with the association, and plenty of time for member questions and feedback. Ray DeVerry, your Regional Director, and I invite you to come out and take part in this event. It will not only give you a chance to meet those who represent you on the Board of Directors, but will also give you an opportunity to share your thoughts with other Region 3 members. Remember, it's YOUR meeting!

Once again, the event schedule has many great options for our region's members to attend an event close to home this season. So, start planning now!

Let's all hope for a great season. We'll see you at the meeting!

Region 4 (PA & NJ)

Jay Minnicks, Regional Representative, reports: Here it is in the middle of five days over 90o and I'm writing a *SnowPro* article; at least the publication's name is cooling! Lots of things are happening in Region 4:

Jim Parrish, Director at Bear Creek in Macungie, PA, just southwest of Allentown, PA, reports they already have over 100 new applicants for their snowsports school - no wonder, with draws such as a new teaching area that includes a new magic carpet, a new special kids program on Tuesday nights, and an Alpine women's program on Thursdays.

At Blue Knob, near Altoona, PA, Snowsports Director Tim Corley reports that they are preparing for the upcoming season by finishing the construction of a 15 million gallon water reservoir that will increase the water supply for snowmaking by almost 3 times, enabling them to cover more of the mountain with snow, and more quickly. With the excavated dirt they've re-graded their beginner's area to make it more customer-friendly with a more consistent pitch. The terrain park is being expanded and there will be a wider area for tricksters to perform. Other improvements that the public may not notice, but which will be of a benefit to them, are new guns, new chairs, improved snowmaking on Jack Rabbit, and better drainage on the lower part of the mountain.

Timothy Burt is the new Snowsports Director at Blue Mountain, on the southern edge of the Poconos. He will be ably assisted by Carolyn Freed in the Assistant Director's spot.

Roni Mattiello, who also serves as Region 4's rep. to the Snowsports Management Committee, reports from Hidden Valley in northern NJ, that she'd like to formally congratulate Ryan Fitzpatrick, Jay Mitchell, & George Reinhard who became Level I AASI instructors; Kira Shellowsky for passing her Level I AASI exam and Level I PSIA exam; and, Jane Brady & Debbie Cowell, who passed the PSIA Level II exam. Roni is really excited about the work of the Snowsports Management Committee, and feels that, "The work done by the SSMC will be a big help to both large and small schools in that it will give access to the educational materials needed by new members to further their education in teaching and ultimately becoming certified members & instructors."

From Seven Springs, Director Rick Boxler reports that Joe Perry is taking over from Randy Springer as the new Junior Ski Program head. Joe has: 35 years experience as a teacher, coach, and athletic administrator at the high school level; a Masters Degree in Health and Physical Education; worked as a Lifeguard; been a

continued next page

Water Safety, CPR, AED, First Aid, and a YMCA & PADI Master Scuba Instructor; served with the National Ski Patrol-EMT 1 – for 5 years; and, is married with two children and four grandchildren - they all ski! His goal is, "To continue to provide outstanding ski instruction that has been a trademark of Seven Springs and to look for ways to improve and modify our program as the sport, instruction, and technology evolve. (My motto is) be safe, have fun, and learn something along the way." Joe feels that PSIA has been a valuable resource and he is looking forward to continued involvement in the organization.

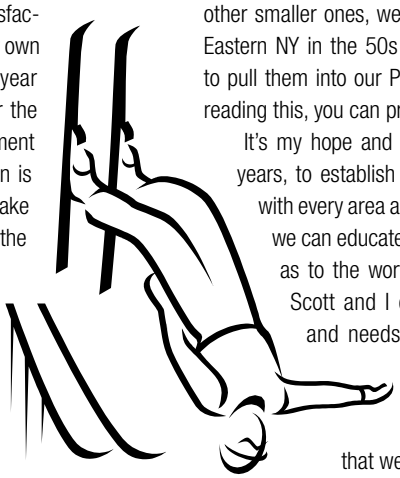
Region 5 (Western NY State)

Ron Kubicki, Regional Director, reports: August! How did that happen? Almost time to start thinking about hiring, job fairs, fall orientations, etc., etc. Time to maintain or increase your fitness programs. It is another calendar year for all of us; meaning we are all another year older! So, fitness is even more critical.

It's time to look at the new gear coming out. Time to again be conscious of our relationship with the local ski and board shops and equipment manufacturers. Please remember, our access to Pro Forms, and professional courtesies extended to us by manufacturers and retailers are privileges, and not rights. Some guidelines:

- Use the form only for personal equipment. It is not intended for friends or family.
- Get to know your local shop owners and equipment reps., and ask if you can assist in some way.
- Support the shop with your customers and contacts in the business.
- Don't expect to be given VIP service when in the shop. We are all in the same business, and the shop owner needs to deal with his/her customers. Schedule your time for off–hours, if necessary.

This is also a good time to revisit why we are in this business. Is it to interact with and improve peoples' experience on-snow, or the camaraderie of the other members of your school, or the satisfaction of learning and improving your own performance (maybe this is the year to go to the next level)? Whatever the reason, or reasons, let the excitement begin to build so when the season is here you are ready to perform. Make a commitment this season to help the new-hires and less experienced staff get up top speed. Make improving your school part of your goal. You have an opportunity to teach the new "Pros" as much as you have a chance to teach your guests. Being a "Pro" means being part of the team...your school…your resort…your community…your industry.



On a regional note: if anyone has an interest in your area hosting a regional meeting, please have your Director contact me at (rkubicki@holidayvalley.com), or Region 5 Rep, Nick Brewster, at (nickb@bacagency.com). We've found if we can incorporate it with an on-snow event, we'll have a reasonable turnout.

Please, also, any members with any concerns, comments or suggestions you would like carried to the Board, please feel free to e-mail either myself or Nick at the above addresses. We are your voice at the Board meetings.

Thanks, everyone! Stay healthy and safe. Stay in shape, or get in shape; it could change or improve your life!

Region 6 (Eastern NY State)

Sue Moses, Regional Director, reports: I wish to thank everyone in Region 6 who took the time to vote in the election last spring. Thanks, especially, for putting your faith in Scott Allard and me to represent you for the next three years.

Region 6 is very diverse with regard to its snowsports areas and the members who work at them. Whiteface is the Olympic mountain, yet in other parts of the Region we have areas like Mt. Peter and similar small areas. They have no special claim to fame, or real estate developments, and depend on day trippers to provide customers. Thus, we have an ongoing challenge to provide the appropriate level of excellence and diversity to our Region 6 members in terms of education and certification offerings.

PSIA-E needs to meet the needs of all instructors; those who work full-time at areas like Gore Mt., Belleayre Mt., and Whiteface Mt., and are natives of the immediate locale, and, in addition, the challenge of meeting the needs of instructors who work part-time at small areas and who may not actually reside in our Region. Big Tupper has reopened. Oak Mountain is operating. Royal Mt. is still going. These areas, and other smaller ones, were the foundation of skiing in Eastern NY in the 50s and 60s, and it is important to pull them into our PSIA-E organization. If you are reading this, you can probably help!

It's my hope and my goal, over the next three years, to establish a strong communication link with every area and its management. Hopefully, we can educate every area and its instructors as to the worth of our Association. Ideally, Scott and I can listen to member wants and needs throughout the Region and respond appropriately at Board meetings. In order to do that, it is very important that we hear from as many of you as possible on a regular basis. Give us ideas, feedback, ask questions, and most important - give us your news! E-mail to (sailinsue27@msn.com).

In addition to making your feelings and needs known at the Board level, we also hope to develop a communication system in Region 6 that will benefit everyone and provide a wonderful forum for sharing business successes and innovations.

We look forward to the challenge of helping to build our Association and serving our members over this term of office. I'm sure it will be a work in progress.

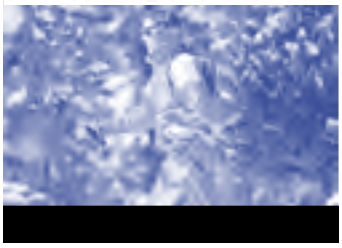
Region 7 (States South of PA & NJ)

Steve Kling, Regional Director, reports: What does Region 7 look like? Who are we? As of the 2004-05 season, there were 1195 PSIA-E members in Region 7: 943 Alpine, 177 Snowboard, 37 Adaptive, and 38 Nordic instructors. That breaks down along certification levels to 113 Level 3; 349 Level 2, 687 Level 1, and 46 Registered members.

As we might expect, for any number of reasons (fewer ski areas and shorter winters being two that leap to mind), Region 7 lags a bit behind overall Association figures for Level Three certification: 9.5% of our members are Level Three, while Association-wide that figure is over 15%. But, we do better at Level Two, with 29% in the Region compared with 26.5% Association-wide.

On the other hand, these figures are a bit misleading, because the Association assigns membership by where an instructor lives, not where she or he works (unless the member specifically requests to be listed by where she/he works), and we know that while quite a few instructors live in Region 7, but work elsewhere (like me for example), not all that many instructors travel south to teach skiing in the winter. So, these figures in all likelihood do not accurately reflect membership actually working at resorts in Region 7.

Changing gears just a bit, you will notice fewer educational events scheduled in Region 7 this upcoming season. This is not an affront to the Region. There are fewer educational events across the board this season. There are several reasons for this, not the least of which is the elimination of First Tracks on the Alpine side. Additionally, last season overall attendance at educational events was roughly 1000 participants below expectations (expectations based on experience, not just guessing). Thus, while the overall number of events is down, Region 7 is well served by what we are hosting. Bill Cox, Regional Rep., and I worked closely with Mickey Sullivan on this year's schedule of events for our Region, and will be doing the same in the future. ■



Why Become a Registered Member Today?

by Steve Howie
Snowsports School Management Committee Chairman
PSIA-E Educational Staff

With the changes to the entry process into PSIA-E/AASI (see the cover story in this issue), there might be a few questions on your mind about the new Registered Member category. Before we get into that, I'd like to share some of the reasons for the change.

During the past two seasons, PSIA-E's Snowsports Growth Project (headed up by Ray Allard) surveyed directors on why new instructors did not rush to become a member of PSIA-E/AASI. The overwhelming response was the expense to join, the time it takes to join and the perceived benefits of joining. There was also a feeling that schools could provide adequate training to prepare instructors for Level 1. So, taking that feedback from the managers, the entry process was reviewed.

Previously, for a new member to achieve Level 1 status they would need to take both a First Tracks event and a Level 1 exam – a combined three-day process. Although it was possible for First Tracks to be done "in-house", most instructors still had to travel to take advantage of both events. Therefore, to save on travel expenses many instructors waited until they could take their First Tracks and their Level 1 at the same time, which certainly did not allow much time to take advantage of the knowledge gained in First Tracks. Even then, there was the expense of lodging for three nights and the fee for both events. Finding the extra time was always a concern, and even one day could make a difference.

When we talk about the benefits of becoming a member, we're referring to the education instructors would gain and how that would make their teaching more effective and their jobs more enjoyable. The changes recently approved by the PSIA-E Board of Directors will help to address these concerns of snowsports school directors and instructors, making it easier and less expensive to become a member.

Beginning this season all new members, in all disciplines, will join the organization as a Registered member. There is no entry-level event required to become a Registered member. However, there are training and teaching hours required as outlined in each discipline's Exam and Study Guide. This is where the title question, "Why Become a Registered Member Today" comes into play. Because snowsports schools will be providing most of the training and preparation for the Level 1 exam, many instructors might wait to become a Registered member until the time they plan to sign up for the Level 1 Exam. So, why should someone become a Registered Member today? Because there is no added expense to becoming a Registered Member today as opposed to waiting until the instructor plans to sign-up for the Level 1 Exam. However, there are many benefits, including a number of training events that Registered Members may choose to attend. In addition, a dynamic change for new Registered Members is that, upon joining, they will receive a new member packet that includes the highly-regarded all-discipline Core Concepts Manual produced by the PSIA/AASI National office (a $24.50 retail value), a training outline and a CD with all discipline exam/study guides. This should help new member instructors prepare for Level 1 exams and beyond, should they choose to pursue certification.

In addition, Registered Members will receive all the member benefits at both Divisional and National levels, including access to educational publications, discounted PSIA/AASI and sponsoring partners merchandise via the National accessories catalog and special website promotions at www.psia.org and www.aasi.org, and a wider variety of clinics than previous years.

Perhaps most important about this dynamic new entry process is the benefit of the educational materials and the training and exam preparation to the instructor, the snowsports area, and, ultimately, to the guest. We believe this new membership entry process will help new instructors to feel more comfortable in front of their groups and have more fun teaching. And, oh, by the way, the initial goal should not be to become certified; it should be to gain the knowledge needed to become a better teacher. The exam is the association's validation of what an instructor has learned through education, training and experience.

Understand, we all know how exciting it is to attain each of the levels, and how important it is to have a goal or level to aim for – certification! The knowledge gained from reading and in clinics can eventually begin to feel incomplete. Only by ultimately putting that knowledge to use and gaining experiences will you start to see how what is applied really works, and how it can be modified to each individual guest. So, the new Registered level certainly should ultimately become the pathway to Level 1; but, not until the instructor is ready!

In the last issue of the *SnowPro* I expressed how important the role of an experienced instructor is in encouraging good potential candidates to try out for your school. Along that same line is the importance of helping a new instructor to set and attain their goals. To that end encourage your new instructors to become Registered Members, attend clinics at your area, read all available materials, and, most importantly, go out and gain experience. The experience gained from teaching is the best prep for any exam, and we all know that in an exam situation it's a lot easier to use real life experiences then it is to make them up as you go.

A quick review of what to share: Become a Registered Member, read, train, teach (gain experience), and, when you feel comfortable with your experiences and depth of knowledge, start the exam process. Best wishes! ■

Classy-fied



WANT TO BUY: Old ski books, pins, patches, postcards, posters produced before 1970. Natalie Bombard-Leduc, 69 Mount Pisgah Ln., Saranac Lake, NY 12983. 518-891-4781

EFFECTIVE SKI COACHING: Text by Tom Reynolds For: Instructors,Coaches, Parents+Competitors. Price: $24.95+$4.00s/h VISA/MC accepted.Phone: (207)778-3471 Write: PO Box 883,Farmington, ME 04938

Snowsport School Director. Crotched Mountain in NH has an opening for an individual with Level 3 Cert, strong communication skills, the ability to lead and the experience to hire and train staff. The position is seasonal (6 mo) or yr-rnd depending on exp. and bckgrnd. Pls submit CL, resume & salary rqmnts to Human Resources, 615 Francestown Rd, Bennington, NH 03442 or fax to 603-588-3667.

Adirondack Ski Chairs: Chairs created from your own skis, or from our wide selection. Single Chair or Love Seat. We build to suit your needs. Email- skichairs@hotmail.com or call Shannon Belt @ 518-791-7760

Sugarbush Ski & Ride School: Warren, VT www.sugarbush.com. Now hiring Ski & Ride Instructors, Child Care Providers, & indoor/outdoor Support Staff. Great skiing,competitive wages, & great lifestyle. Apply at www.sugarbush.com or call(802) 583-6737. THINK SNOW ■



AASI Event Highlights and Changes for the 2005-06 Season

This season we have an exciting arrangement of events and course offerings. We hope that you will be able to take advantage of the events and ride at some premier resorts with some excellent coaching. Please refer to the event schedule in this issue for event dates, locations and prices.

Premier and Specialty Events

Resort Trainers Program

This season we will offer two Resort Trainers Programs. They are three-day events, one offered in early December and the other in early January. This event is open to all AASI Level 3 members and any AASI Level 2 member who is in a training position at their home resort. The purpose of the event is to bring trainers from a variety of resorts together to share "best practices," and to help develop solid training programs at all resorts.

ITC (Instructor Training Course) in its second season

Due to the success of last season's Instructor Training Course we will once again offer this early season ITC. The ITC is a three-day program offered December 17–19, 2005. The event is open to Registered members, non-members and members of other disciplines who wish to learn the basics of teaching snowboarding. Participants should be able to comfortably ride blue terrain on a consistent basis.

Refer to the article in this issue, "ITC, pass it on".

*Please note that this clinic is not open to members who are already AASI certified.

Riders Weekend Academy (formerly called the Mini-Academy)

There's nothing mini about this Academy. Hence the name change. This Riders Academy is a two-day event staffed by AASI National Team members. The event is open to all Level 2 and Level 3 AASI members and will be limited to 20 participants. This event is held in conjunction with the Alpine mini-academy. There will be lots of folks and friends to hang out with and swap stories. You won't want to miss this chance to ride with the best in the land at a premier mountain. There is an early registration deadline for this event so make sure to get your application in today!

Eastern Academy

It's back…the Eastern Academy will take place at Okemo, VT, January 2 – 6, 2006 You'll have the opportunity to ride with the best Eastern AASI Education Staff members. And we are working to bring in sponsors for a demo session on Wednesday. This is one event you don't want to miss! Come join us for five fun days of early season riding!

Or if 5 days is just too much fun for you then try our new 3-day Academy this season. The 3-day runs from January 2 – 4, 2006 at Okemo and will be the same great event but only 60% of the fun.

Exam Clinics

Level 2 and Level 3 Exam Clinics

The Level 2 and Level 3 Exam Clinics will be open to all members who qualify to take the Level 2 and Level 3 AASI exams. The exam clinic is a practice exam and does NOT count as an exam pre-requisite. The course conductor will cover the exam standards and evaluate participants, providing feedback regarding strengths and weaknesses relative to the exam situation.

*Please note that we will NOT be offering the opportunity to complete a riding retake at this event.

Freestyle Clinics

Skills for Riding Pipe

This is a specialty clinic, NOT an exam pre-requisite. This clinic will cover the basics of pipe riding and will cover a variety of skill levels. This is the clinic to attend if you want to build your confidence and take your pipe riding to a new height. If you are interested in pursuing the Freestyle Accreditation, but lack the riding skills needed to go beyond the Intro session, this is the clinic for you.

Skills for Riding Park & Rail

This is a specialty clinic, NOT an exam pre-requisite. This clinic will cover the basics of park riding and skill progressions. We will do our best to accommodate a variety of skill levels. This how-to clinic will focus on the basic skills and safety concerns related to riding rails and other park features. If you are interested in pursuing the Freestyle Accreditation but lack the riding skills needed to go beyond the Intro session, this clinic will be a good starting point for you.

Safe Coaching in Freestyle Venues

This *NEW* one day course is a must for ALL Snowsport instructors that take classes in the terrain park. Tele, alpine and snowboard equipment is welcomed. How to be safe in the park (and half-pipe where available) and how to conduct your classes in the park will be the focus of this course. This course will be conducted by Eastern AASI Education Staff members and will definitely lead to a better appreciation for teaching and learning in the Freestyle Venues.

Women-Specific Events

Women's Riding Improvement Level 200

This clinic will be open to AASI certified female members. This is an educational event, which will count as a Level 2 exam pre-requisite. This clinic will challenge your personal riding and expand your comfort zone, while riding with some great women!

Women's Seminar

This three-day event being held at Stratton, VT will be an excellent chance to ride and socialize with other women who share the passion of mountain sports. The seminar is a premier event, which includes three days of riding, informative indoor sessions, and a group dinner. Last year's event was a big success so be sure to make it part of your schedule this season.

Development Team On-Snow Exam

Development Team Tryouts

This will be an intense two-day event from which we will be selecting our new Development Team members. Participants must be AASI Level 3 certified. The program will consist of an indoor interview and presentation portion as well as an on-snow riding and teaching portion. Watch for more information in future issues of the *SnowPro*. ■

AASI-Land Update

by John Hobbs
Eastern AASI Advisor
Killington, VT

Autumn is a time of anticipation - the dewy mornings sometimes appear as frost to sleep-dusted (aka "boogie") eyes and wakeboarding becomes early snowboard training, as the flat water is reminiscent of wet "pow." What better time to preview the upcoming season in AASI- Land?

In a continuation and expansion of the Summer issue's article, new events, new dates, and new clinics have been added to our regular quiver of activities:

- The AASI Instructor Training Course (ITC) continues in its "new and improved" format, designed to teach both new and crossover instructors the "nuts and bolts" of snowboard instruction. Taught by AASI Educational Staff, this three-day intensive course focuses on basic snowboard mechanics, educational theory, and the first three levels of snowboarding. This course remains the best way to empower your new hires. This is not only a great "take away" for new AASI members, it also helps promote and strengthen both our association and the snowboard industry.
- Additional to our roster is Safe Coaching in F/S Venues; a clinic partially based on NSAA's *Smart Style Initiative*. In addition to holding this event as a consult, it will be offered in conjunction with the Snow Sports Management Seminar and Train the Trainer event. Bring your trainers and freestyle specialists along to attend this clinic.
- AASI has also expanded a number of events, including a three-day option at the Eastern Academy. Held at the same time as the Eastern Academy, the new program is great for so many who are on a tight time/money budget. Combined with the member-driven date change to January, we hope to see even greater participation.
- This hope also holds true for our Rider's Weekend Academy for Level IIs & IIIs (formerly called the mini academy). These lucky members have the uncommon opportunity to ride with AASI National Team members! Don't pass this one up.
- We've also added a NEW "Level 1 Rider's Weekend Academy", where members will have the opportunity to ride and train with AASI Eastern Examiners and Trainers.
- The overwhelming turnout at our Women's Riding Improvement demanded an additional clinic. We chose to hold this at the same time as the Women's Seminar, opening up more diverse learning opportunities to a greater number of participants.

Hopefully, these changes and additions have peaked your anticipation level. If not, log onto the AASI forums at (www.AASI.org). Under the Snowboard link there will be an "Anticipation" thread. Let us know what tightens and plucks your "anticipation string" at this time of year.

One final "news" item: Having nearly the appropriate amount of staff, Development Team Tryouts will be conducted this spring, but then will skip a season; the next tryout will be in 2008. If you are interested, start thinking about your writing samples. Specifics about applying for Dev Team will be in a future issue.

On a more personal level, we say goodbye and good luck to Liz Kingston, whose life journey now takes her in new directions. Liz will be missed, and we wish her the best! On a more upbeat note, we welcome Eileen Carr as a new Education and Programs Associate at the Eastern Division office. Eileen will be joining Mickey Sullivan, our Director of Education & Programs, and Melissa Skinner (also an Education and Programs Associate) as a three-person team in place at the Albany office to support the efforts of AASI and other disciplines. We look forward to working with Eileen. ■

Think Globally - Act Locally

by Susan Fleischman
AASI Level II
PSIA-W Children's Level II
Northstar, CA
(formerly PSIA-E: Massanutten, VA)

Hanging out on the beach as a teenager I never thought to myself, "When I grow up I want to be a snowsport instructor". The idea did not even enter my mind until I was twenty-one, and finally learned how to snowboard. I signed up for a six-week learn-to-ride class offered through my university's recreation center. I was planning a trip to Colorado for spring break with a couple of friends and decided that I should learn how to ride before heading out there. I had no idea what I was getting into. My instructor for that six-week class had such a contagious passion for the sport, I didn't stand a chance! Not only did he make me believe that snowboarding was the most amazing thing under the sun, he made me believe that I could ride (even when I was certain I would never make it off of the bunny slope). He also sold me on the idea of working at the mountain and how much fun it would be to teach snowboarding. Two seasons later I got a job at the same resort working with, and eventually for, the instructor who taught me my first straight glide. He continued to coach me for my Level I and II, and showed me by his actions how to be a motivator and mentor to new instructors. I learned more about riding and teaching than I ever thought I could from one person in four years.

Now I have decided to pursue a career in a field that didn't even occur to me until after I had already graduated from college. When I was younger I used to think that some day I would change the world or save the planet. Teaching people snowsports is not quite like finding a cure for cancer, but it does have many important positive effects on the people around us, and our world. As instructors we will prevent injuries and maybe save some lives by teaching our students how to have fun and be safe at the same time. We develop relationships with our students that make them want to return to our mountain for next year's vacation. We promote an appreciation for nature and the outdoors, as well as encourage an interest in physical fitness and healthy lifestyles. I believe this is especially important in our society where people are becoming more and more sedentary. I want to do anything that will get kids moving and keep adults playing longer! Every time we teach a lesson, we have the opportunity to make a little boy or girl smile a little bigger, or show a veteran skier that an old dog can learn new tricks. Young or old, you never know when a student may fall in love with skiing and/or snowboarding, just like all of us did at some point or another. All of this we can do locally, at our own snowsports area!

Before another season has come and gone, take a moment to recall why you decided to become an instructor. Remember to keep the passion for the sport alive, and keep it fresh and fun by learning new things as much as possible. We have to continue to push ourselves so that we become better teachers and riders. Getting out of your comfort zone is the only way to make a breakthrough with anything in life. This is as important in your teaching as it is in your riding.

When my first-time instructor, coach and mentor, KC Gandee, left our mountain a couple of years ago for a new job at a new mountain, I was suddenly tossed way out of my comfort zone. I felt like that student looking down the hill for the first time, not knowing what would happen. I felt like I did the first time I taught a lesson and was a little unsure of myself. One thing I am sure of now is that I know that I have the ability to help other instructors continue to learn, have fun and teach great lessons. I am excited to try to do as much as I can for our school to keep the energy and attitude up where KC had it. I am also excited for KC and all of his new students. He's now a member of the AASI National Team, and an Eastern AASI ETS squad member. It was time for Virginia to share such a killer resource with Vermont! I'm so happy that things have gone well for KC, and thank him for everything he taught me about riding, teaching and life. ■

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Inside-Out Snowboarding

by Alison Ford, CMA
AASI Level II
Whitetail Resort, PA

Quite often, snowboarding is taught from the outside in. Huh? Of course it is. We have all been taught that our students will have preferred modes of processing sensory information and that we need to communicate information to our students via all modes - visual, auditory and kinetic. We know that each student will have his or her individual learning style, and, too, that we have our own preferred teaching style. Frequently, I see what I consider "Outside-In teaching", where an instructor will explain a movement, demonstrate the movement, watch the student perform the movement, and then provide feedback. That is all well and good, especially when we have massive groups and/or limited lesson time. However, whenever possible I like to employ another approach - an "Inside-Out" approach.

With an Inside-Out approach I focus on the kinetic mode of sensory processing, and this can be a challenge because most students are not accustomed to accessing this sense first when learning a new skill. They come to their initial lesson with what I call, a "listen-watch-do" mind set. (Remember sitting at your school desk, listening to the teacher show you how to do a math problem on the blackboard and then trying to do it? Or more germane, remember watching your PE teacher explain how to serve a volleyball, showing you how to do it and then trying it yourself?) Our students are preprogrammed to listen, watch and try. Kinesthetic awareness is not as highly valued in our school systems, so it may not be the mode of processing that our students will turn to first. That is unfortunate, for research has shown that kinesthetic guidance can be translated into behavior 30 times faster that visual guidance can, and many thousands of times faster than audio guidance. (Birdwhistel, R. 1971. *Kinesis and Context*, Penguin Press, NY).

What is the kinesthetic sense anyway? In our AASI *Core Concepts* manual, page 41, the kinesthetic mode of sensory processing is described as a student's heightened awareness of their bodies and how things "feel", and, on page 12, kinesthetic awareness is described as "the ability to perceive body position through feeling or touch". This involves the vestibular system, for balance and sense of movement, and proprioception to provide information on bodily spatial orientation. This sensory information, added to a student's emotional state, blend to contribute to the student's self-awareness. Determining how to key into this self-awareness to facilitate learning is an integral component of Inside-Out teaching. Another important component is using a more "student active" and creative mode of teaching where the student is coached to learn through self-discovery.

To outline this approach, let's take a hypothetical "never-ever" lesson. After the introduction segment of the lesson the instructor should have garnered some valuable information. Through verbal questioning the instructor may have ascertained what the student expects from the lesson, what past experiences they have to draw from, if there are any physical limitations, and, perhaps, even how they feel about learning to snowboard. From noting the student's posture and body language, the instructor may have ascertained whether they will have balance issues because of postural alignment, whether they are somewhat apprehensive, and, therefore, may be tense during the lesson, whether their physical aspect will hamper their learning. These pieces of information will help the instructor develop a sense as to where this particular student or group of students are, and how to best begin. Employing inquisitive, open- ended questions directing the student to access their kinesthetic sense - or "felt sense" - is an excellent way to progress through an Inside-Out lesson.

"Never-evers" can be a bit apprehensive and tense, so getting them to relax and breathe is often a good place to start. With the board off to the side, ask the students to stand in their boots with their weight equally balanced in the right and left feet and ask if they can feel the soles of their feet. Once their awareness is directed down to their feet, ask them to breathe deeply and see if they can feel any shift of balance in their feet as they breathe. This will help to begin to develop the awareness of the connection between breath and balance. An easy breathing pattern will help them to stay more relaxed and available for learning. It is important to begin to develop an awareness of dynamic postural alignment; are the student's major joints aligned, can they feel a difference between their habitual alignment and a more dynamic one, can they find a place of dynamic balance in their snowboarding stance, and, if so, how does it feel to them?

As the instructor coaches the student through each skill in the lesson, it is important to keep directing the student back to the question of how does it feel to them, what are they experiencing in their bodies with each new move. Once the student learns to interpret their kinesthetic sense they can progress, over time, to feeling the difference between areas of stability and mobility, to becoming aware of movement initiation, finding patterns and phasing in movements. Where are they stabilizing in their bodies to allow them to be mobile somewhere else? Where is a movement initiated? If initiation is changed, how does that change the outcome of the movement? How does the timing of a turn change the turn shape? How does a feeling on the Inside affect the riding on the Outside? By honing one's kinesthetic interpretation skills, all of these questions can be answered. It all starts by asking, "How does it feel?" ■

Editor's Note: "CMA" is a Certified Movement Analyst, a graduate level certificate program.



The AASI ITC (Instructor Training Course)

Pass It On

By Mickey Sullivan, Director of Education & Programs

Hey, Directors! Do you find yourself with a large number of new hires each fall, and a very few days to teach them everything they need to know to teach quality snowboard lessons during that early holiday rush? Are you a ski instructor who would like to cross over into teaching snowboarding and need some great teaching tips? Then, the AASI Instructor Training Course (or ITC) is just the course for you!

You may recognize the title "AASI ITC", but do you really know what it is? We will teach your new instructors and cross-over instructors the "nuts & bolts" of snowboard instruction. Send us your new staff and we'll teach them how to teach snowboarding, then we'll send them back to you ready to teach, so that you can focus in on your specific operational procedures. The three-day intensive course, focusing on basic snowboard mechanics, educational theory, and the first three levels of snowboarding, will empower participants with a base knowledge of snowboard instruction, and will be taught by the AASI Educational Staff. This course will not only help bring uniformity to teaching snowboarding (therefore greater participation), but will also "set the stage" for people to attain additional training and certification in the future.

Additionally, if you let AASI take care of the "nuts and bolts" of teaching snowboarding, the resort's training can focus on operational procedures like where to meet, time clocks, releasing children to parents, and all those little, yet important items that are specific to each resort. As an added bonus, participants will receive written feedback that they can show their prospective employers (you). The feedback will be based on three criteria: attendance, communication, and enthusiasm.

What's the "catch?" Well there is the course fee, but there is also an expectation of riding proficiency. Participants should be able to comfortably ride blue terrain making both toe-side and heel-side turns.

So, let us bear some of the weight in December. You can start that Christmas rush (and the rest of the season) with confidence in your new employees by sending them to the AASI Instructor Training Course. Please use the event application included in this issue of the Snow Pro to register.

When: December 17-19, 2005
Where: Jiminy Peak, MA
Price: $195 ■

continued next page

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Mountain: Okemo, VT
E-mail: bevrbt@aol.com

Education Staff Members

Holly Andersen
Mountain: Mount Snow, VT
E-mail: ridingnut@yahoo.com

Ray DeVerry
Mountain: Butternut, MA
E-mail: ray.deverry@verizon.net

Ted Fleischer
Mountain: Stowe, VT
E-mail: tedfleischer@hotmail.com

KC Gandee
Mountain: Stratton Mtn, VT
E-mail: kdotcdot@gmail.com

John Hobbs – AASI Advisor
Mountain: Killington, VT
E-mail: onetracksmine@aol.com

Paul Hoda
Mountain: Jack Frost, PA
E-mail: precip@hotmail.com

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Mountain: Wintergreen, VA
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Mountain: Ski Sundown, CT
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Ex-Officio

Mickey Sullivan
PSIA-E/AASI Director of Education & Programs
E-mail: msullivan@psia-e.org

These volunteers dedicate a great deal of free time and energy to the steering committee for one goal – to represent the members. The steering committee discusses important issues within the organization and their discussions result in the AASI programming our members attend. Your input on this process is vital, wanted, and important. Should you have any questions or concerns, please feel free to contact them throughout the year with questions, feedback and suggestions.

■ absolutely aasi, continued

Snowboarders: Join in the Off-Piste Satisfaction!

Hi Boarders, Mickey Stone here from the Nordic Discipline. Now, I know that most of us enjoy the park and carving, but I'll bet the majority would say floating on powder out in the woods with no lifts or tourists is the supreme satisfaction. I just wanted to let you know that the following backcountry accreditation courses are for all disciplines. We'd love to have snowboarders involved!

Backcountry Accreditation

650	Snow Sense and Planning	Mount Snow, VT	11/12-13	(DL 10/21/05)
655	Collecting Data	Maple Wind Farm, VT	1/21-22	(DL 12/30/05)
665	Putting It All Together	Maple Wind Farm, VT	2/25-26	(DL 2/03/05)

The first two days, event #650, is performed outdoors, hiking, and indoors learning about: snow pack, rescue, avalanche specs, snow sense, orienteering, use of transceivers, trip planning, gear, hydration, and food and clothing that is needed for traveling outside in the winter environment for a day and overnight trip.

For those of you who ride Mt Washington, Big Jay, Mt Mansfield, Camel's Hump, Gaspésie and the Adirondacks, this course will prepare you to enjoy yourself in a safe and fun manner. Also, if you travel out west or north in the Canadian Rockies, this accreditation will prepare you to understand some of the decisions that the guides will make in these more extreme areas.

Courses #655 and #665 are staged in the Green Mountains near Richmond, Vermont. In these courses we climb and ski Mt. Mansfield, Camel's Hump and Bolton. All are off-piste with some climbing, traveling and descending with daypacks on. You learn how to guide a group, climb, travel, control body temperature, dig test pits to test snow conditions, and enjoy downhill powder runs. We have a more detailed description on the website. Basically, this a thorough entry-level avalanche and backcountry guiding course.

For the climbing you have two options: snowshoes or a split board. We know split boards are pricey, and, unless you travel out west you probably don't need one. So, we can use snowshoes, which are affordable.

The 80-100 people that have taken this course have been very pleased and feel more comfortable when not on the trails. We have had a few snowboarders in our dryland class, but none on snow yet. I know you folks are like the Nords and enjoy the backcountry, so if you are an avid off-piste rider, or aspire to get into it, this is for you. Any questions, call 802-434-4152, Mickey Stone.

This is AASI approved! ■



Dryland course - learning how to use transceivers



Boarder climbing in the backcountry



If time permits, we will do a little dryland boarding!?

AASI Team Elevations

Congratulations to the newest team members!

New Examiners:
- Jason Schetrompf

New ETS Staff:
- Justin Pittinaro
- Eric Rolls
- Dan Rowe

New Dev Team members:
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"Finishiation" - Word Blending as it Relates to Skill Blending

by John Lincoln
Adaptive Coordinator

As summer blends into fall, and as fall will blend into winter, I'm reminded why I love New England. It is for that "blending", and how the golf and fishing will be replaced by some hiking, and then those wonderful turns in the new snow of early winter. And, best of all, it will repeat itself again, year after year.

Given those thoughts I began to think of the turns that will be forthcoming, and wanted to share a vision I have of those trips down the mountain. Our manuals refer to the phases of a turn. The most recent one describes initiation, shaping and finishing phases as the basic elements. A turn can also be described as a significant change of direction, and that is what I think of as skiing – a flowing descent of the mountain using directional changes to control speed. So, while we can dissect a turn, we also need to remember that it is flowing linked directional changes that give us the joy of skiing.

Another visual for skiing is a snake. Picture it moving along the ground and you will note that there is constant movement along its body, and various sections are always changing direction in order to create forward motion.

Understanding the phases of a turn is important to developing the appropriate movements; but, even more important is that skiing is not "a" turn, but a series of turns or changes of direction. Here is where the word blending helps to develop the skill blending, and why I think of "finishiation" when attempting a change of direction. Yes, I will finish one turn, and, yes, I will initiate my next turn. However, if I blend the two, and think "finishiate", I get myself a little closer to the flow concept and away from the static analysis of the turn.

Try it – you might like it! ■



Start Planning Now!

by John Lincoln
Adaptive Coordinator

The last issue of the *SnowPro* honored Gwen Allard's retirement as Adaptive Coordinator. I had said her shoes were nearly impossible to fill, and, as I searched for some insight for this report I have fallen back to her for inspiration. Gwen is an impeccable planner and, if you are like me, it seems that making plans is hard. And, as we all know, the better one plans, the easier and more enjoyable things turn out to be.

Gwen implored us to start thinking early about the winter. My message is to do like I say and not as I usually do. Think NOW about what this winter will bring. The PSIA-E Adaptive calendar will have many great offerings, and I want you to focus on them while the summer sun fades and the fall colors arrive – not after the snow flies and we are all in panic mode because we are late in our planning.

For those of you thinking about certification we are planning a number of exam venues. We will have Level I exams at four different times and locations: Mt. Snow at the end of January, Bretton Woods during the middle of February, Sunday River in early March, and at Windham in late March. For those looking to continue to Level II or III we will be at Mt. Snow at the end of January and at Sunday River in early March. Now is the time to start your thinking about these events, as the more time you spend getting ready the easier it all will be.

The best way to start the year is at the National Adaptive Academy that is held in conjunction with the Disabled Sports USA Ski Spectacular in Breckenridge, CO, December 4-11. This continuing education event brings the finest clinicians together for sharing of the latest and greatest there is in the adaptive ski-teaching world. If there is any way you can put this on your calendar, you should do so. Full details can be found at the DSUSA Web Site (www.dsusa.org).

Our Adaptive Accreditation events will be at Hunter Mountain in late January. We will also be offering the very popular and highly successful Experiential Mono Ski programs at two locations – Toggenburg in NY and Gunstock in NH – in February. These are great events that you won't want to miss.

For you riders (snowboarders) who have been working with individuals with disabilities, now is the time to start planning for the Level I Snowboard certification exam. It will be held at Loon Mountain in mid February. The demand is high, and continuing to grow, so the need for well-trained instructors is paramount for us to serve this population.

Another effort this year will be to offer adaptive program one-day clinics focused on the needs of injured soldiers returning from the conflicts in Iraq and Afghanistan. These clinics will be staffed by examiners on the Adaptive Board of Educators, and could take place at your mountain. One will focus on three-track skiing for amputees, and another will concentrate on building bi-ski tethering skills. If you think your program could benefit from one of these clinics, please contact the PSIA-E office, or any one of the examiners on the ABOE Staff.

It is never too early to plan your winter schedule. Start putting yours together today – or at least before the end of the summer.

Hope to see you all when the snow starts flying. It's in my plan! ■

"15 Below" Club Event Sign-Up Form

Club members & sponsors – please read & complete all sections.

CLUB EVENT: "BRING IT ON" RIDE & SLIDE EVENT **EVENT FEE:** $104.00

EVENT DATES: December 10-11 Killington, VT **SIGN-UP DEADLINE:** November 18, 2005

MEMBER NAME:_____ Date of Birth:_____ Male / Female Circle one

MEMBER NUMBER (On your membership card): _____

WILL YOU BE SKIING OR SNOWBOARDING AT THIS EVENT? ***Skiing*** ***Snowboarding*** Please circle.

ADDRESS:_____
Street/Box

_____
City State Zip

HOME PHONE: (_____)_____ E-MAIL _____

WHAT IS YOUR HOME MOUNTAIN? _____

PAYING BY CHECK ☐ CHECK #:_____ APPLICATION DATE: _____

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Make payment to PSIA-E. Mail or fax to: PSIA-E/AASI, 1-A Lincoln Ave, Albany, NY 12205 Fax# (518)452-6099

All club members & sponsors must sign the following Release Form:

Recognizing that skiing and snowboarding can be hazardous sports, I hereby release PSIA-E, PSIA-E/EF, AASI, the host area, and agents and employees of each from liability for any and all injuries of whatever nature arising during, or in connection with the conduction of the event for which this application is made.

Member Signature: _____ **Date:** _____

Sponsor Name & PSIA/AASI Member #: _____

Sponsor Signature: _____ **Date:** _____

BORING BUT NECESSARY BUSINESS STUFF

Sign-up form must be postmarked by event deadline. Sorry, no walk-ins.

CHARGES:
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CANCELLATIONS: Up to one week prior to event.....$20.00
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RETURNED CHECKS/DECLINED CHARGES: Checks returned for insufficient funds will not be redeposited. Registrant's application will be voided unless such checks or charges are replaced by certified check, money order or cash prior to the event. For returned checks, this must include a processing charge of $25.00.

Note: While the "15 Below" club operates under the umbrella of PSIA-E, club membership is separate from PSIA-E/AASI membership.

The "15 Below" Club grows hotter in '05-'06!

by Gary "Griz" Caudle, 15 Below Club Advisor and Eileen Carr, Education & Programming Associate

Last year was a great season, with the most members and club event attendees ever. We have even more planned for the 05/06 season. We welcome several new Advanced Children's Educators (ACE's) on staff who are really stoked and ready to have a blast with all of you at our events this season. Let's "give it up" for: Chris Saylor of Okemo, Mac Jackson of Mad River Glen, Sharon Foehl of Mt. Snow, Joel Dewey of Shawnee and Dana Scronek of Holiday Valley.

You'll see more details about all of our plans in the Fall edition of the *SnowPro* newsletter. We hope to introduce some exciting new regional events to you at that time. For now, be sure to put our two club feature events on your calendar (and your parents calendar too!): December 10-11 at Killington, VT and March 25-26 at Mount Snow, VT.

All club members are invited to join us and rip it up on the seven peaks of Killington on Saturday and Sunday, December 10-11, 2005. We will include on-hill sessions covering park & pipe, gate to race, alternative equipment, synchro riding/sliding/skiing, and skier/rider improvement. For your parents, keep in mind that this is the same weekend as the PSIA-E/AASI Alpine and Nordic Mini-Academy, the Snowboard Rider Weekend Academy, and an Alpine Workshop Clinic as well. For non-member parents, we will be offering a discounted lift ticket (more details to follow). Please reference the Event Schedule in this *SnowPro* to help you make all your family plans.

Something new; during our traditional Saturday night pizza party, we will have a "Swap Meet". We will be sending an email to all registered participants with more information about the swap, but start to think about the equipment you have that might be great for another member, and what you hope you might see there to "Swap" or buy for yourself!

Check out the special "15 Below" event application form in this issue and sign up today!

Oh yeah, before I forget…..as a "heads up" for the Spring Event, keep in mind that the essay contest will be held again this year. The winner of the essay contest gets a free pass to the spring event at Mount Snow, March 25-26. That's worth more than $100, not bad for some good writing. More details will follow in the Fall *SnowPro*.

Sapere aude,

Griz ■

Don't forget to renew your dues!

As a reminder, membership dues for the "15 Below" Club were due on September 1st. Dues are only $20 annually, so please send in your dues investment today to the PSIA-E office at 1-A Lincoln Avenue, Albany, N.Y., 12205.

Don't miss out on our third and most exciting year of growth, fun and learning! ■

15 Below News

Successful Certification Exam or Newly Registered Members From Season 2004/05

Congratulations to all!

Alpine Level 1

Claire DeRosa
Jennifer Therrien
Emily Cipes

Alpine Registered

Michael Peccerilli, Jr. ■

GORE MOUNTAIN

Job Opening:
Children's Program Supervisor

Full time seasonal position, Nov – April. Oversee the daily operation of the Children's Program. Assign staff to lessons and other duties, oversee grouping of students in class assignments, coordinate staff training, and schedule administrative staff. Communicate with parents as needed.

PSIA level 2 or 3 preferred. Requirements include managerial/supervisory experience, excellent interpersonal and communication skills, and the ability to work as a team member.

Interested applicants respond to: Gail Setlock, P.O. Box 470, North Creek, NY 12853 (518) 251-2411, X143 gail@goremountain.com





Versatility. . .

. . . .the Key to Success or Just a Buzz Word?

by Jeffrey W "Jake" Jacobsen
PSIA-E Children's Committee Chair
ACE Team Member

What would it be like to have your entire staff (or most of it) able to jump into any lesson, of any age group, and do so willingly? Why do they make a face when the Learning Center Dispatcher assigns a children's lesson? More likely than not the underlying reason is that their comfort zone has been breached! Not everyone feels comfortable translating into "kiduage" (special language and activities used by those under 16 years of age). I believe that Learning Center managers/directors and resort owners/operators have an obligation to provide the tools necessary for our on-snow staff to provide an effective lesson to all ages. So, that (in my opinion) is the first part. Providing the tools - educational opportunities, reference materials, and access to the experts – through the excellent training opportunities provided by PSIA-E/AASI.

The second part of the equation is creating the desire to teach all ages. Contrary to my utopia, it is probably unrealistic to think that all ski and snowboard pros love to teach children. Does your staff understand how important children are to the growth of the sport, and the reality that most snowsports learning centers teach the majority of their lessons to guests less than 16 years of age? That's right…the phrase, "teaching children" does not necessarily mean 3 & 4 year olds. Seasonal programs, school programs, walk-in lessons, and daily children's programs make up a large portion of learning center business. I believe, when analyzed, we will find a nice bell curve that identifies an average age that moves along the scale in cycles.

All of that said, let's dedicate this season to providing additional tools to our staff to bring them back into their comfort zone, make them more versatile, and, best of all, present a great lesson to our young skiers and riders of the future! Start by attending the Snowsports Management seminar. Want to have an even bigger impact on your resort and the focus on children? Invite your GM or resort owner to attend this event with you. Two dynamic ON-HILL sessions will focus on the 8–10 and the 10–12ish age groups. You will develop strategies for working with the 1-hour multi-week school groups, as well as your daily programs.

Dates and Location:
Snowsports Management Seminar
Mt Snow, VT
November 28-30, 2005 ■

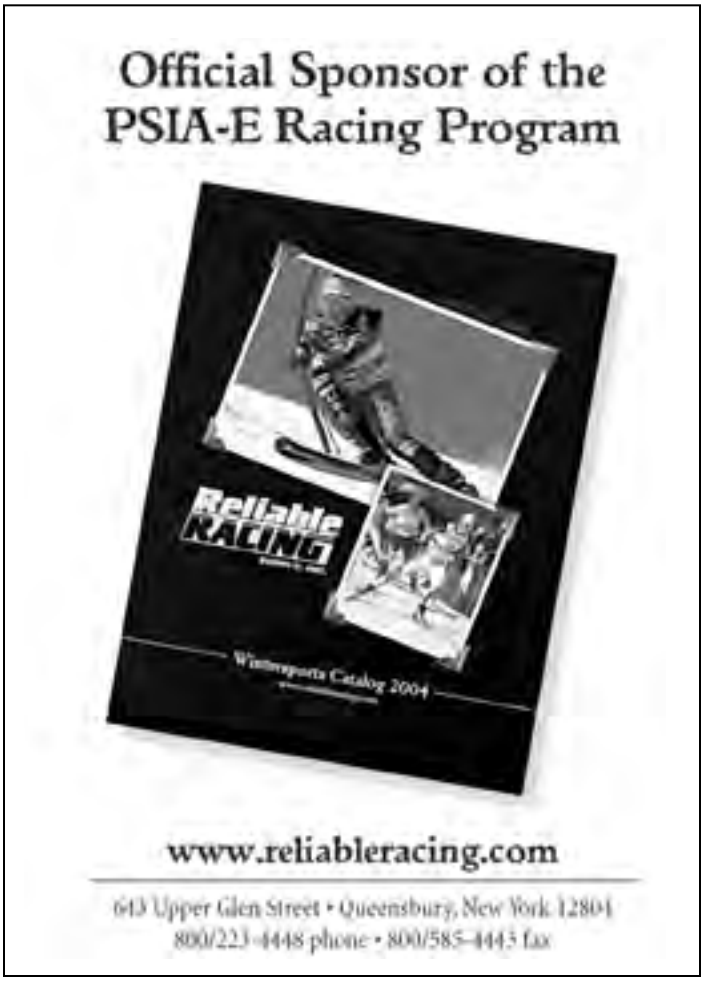
Eastern Children's Academy

by Jeffrey W "Jake" Jacobsen
PSIA-E Children's Committee Chair
ACE Team Member

Get ready for the 2005 Eastern Children's Academy. Returning to Mount Snow, Vermont, this event promises to deliver ideas to deal with NEW as well as age-old questions.

Attend a reception and trade show on Tuesday evening to network with other Ski and Snowboard professionals, as well as check out the latest products and reference materials on the market. Refresh your bag of tricks, share with other Children's teaching Pros from the East, and have a great time at one of the biggest children's events in PSIA! Read Wizard's Words in the next *SnowPro* for details on the Eastern Children's Academy 2005!

DATES:
December 5–6, 2005 (Two-day event)
December 5–7, 2005 (Three-day event)
December 5–7, 2005 (Three-day event & Level 1 Exam) ■



What is an ACE? What (and Who?) is the Children's Committee?

by Eileen Carr, PSIA-E/AASI Staff and "Jake" Jacobsen, Children's Committee Chairperson
PSIA-E/AASI Education & Programs

Most of our members have heard of our ACE (Advanced Children's Educators) Staff and are aware that we have a Children's Committee. Each has a different and important role within PSIA-E/AASI.

The ACE staff is a highly trained and very experienced group of snowsport educators specializing in children's snowsports education. The ACE Team is responsible for delivering the children's focused events to each of you who participate in these events throughout the season. In addition to delivering these events, the ACE Team plays a key role in working with the entire education staff regarding children's snowsports education. The ACE Team listens closely to your suggestions (the member) and shares this information with the ACE Coach. The ACE coach shares your needs with the Children's Committee Chairperson and/or the Director of Education and Programs as part of the planning process for future needs and events.

The Children's Committee is a volunteer group of members with a special interest in Children's snowsports education. This committee represents you, the member, to the Board of Directors and to the Director of Education and Programs through the committee chairperson. You will want to communicate your thoughts, ideas and suggestions to your committee representative in order to address your concerns or suggestions regarding children's snowsports education.

Those on the Children's Committee take your input, along with their industry knowledge, experience and national PSIA/AASI direction and consider how the Eastern Division can make our children's programs stronger and more effective. The committee works hard to help set standards, offer programs and to make our organization as influential as we can be in the area of teaching children of all ages the joy of snowsports. The committee realizes that our members have a great amount of knowledge, and would be happy to hear from you.

Do you know the name of your region representative to the Children's Committee? If not, here they are:

Region 1: ME & NH	Steve McGrath sugarsoc@srnet.com
Region 2: VT	Harley Fletcher hfletcher@smuggs.com
Region 3: MA, CT, RI	Gary Vanasse GVanasse@mspca.org
Region 4: PA, NJ	Jill Wilkinson jwilkinson@skiwhitetail.com
Region 5: Western NY	Dana Scronek dscronek@holidayvalley.com
Region 6: Eastern NY	Lisa Gouwens lisagouwens@hotmail.com
Region 7: All resorts south of PA	Bill Cox bcox@skiwisp.com
15 Below Club Advisor	Gary "Griz" Caudle ggriz2@hotmail.com
Members-at-Large:	Jay Minnicks jayellenminnicks@worldlynx.net
	Alison Clayton-Cummings aliclayton@vermontel.net
	Marty Harrison Mgone2sun@aol.com
Ex-Officio	Mickey Sullivan PSIA-E/AASI Director of Education & Programs msullivan@psia-e.org ■

In Memoriam

Derek Dorozynski, of Tuxedo Park, NY, has passed away at the age of 36. He was an Alpine Level I member of PSIA-E, having joined in 1994. He taught at Sterling Forest Learning Center, NY.

Paul E. Hanaway, of Cumberland, RI, has passed away at the age of 72. He was an Alpine Level I member of PSIA-E, having joined in 1998. He taught at Bretton Woods Ski & Snowboard School, NH.

Preston Perlman, of Woodstock, NY, has passed away at the age of 65. He was an Alpine Registered member of PSIA-E, having joined in 2004. He taught at Hunter Mt. Learning Center, NY.

Norma Shatan, of New York, NY, has passed away at the age of 73. She was an Alpine Level I member of PSIA-E, having joined in 1990. She taught at Butternut Snowsports School, MA.

PSIA-E/AASI extends its heartfelt sympathy to friends and family of our passing members.

Congrats to first Freeride Accreditation members!

A big Congratulations to the first Alpine members to complete the Freeride Accreditation!!

These members completed all three courses; Basic Park & Pipe, Intermediate New School and Advanced Freeriders to achieve their Freeride Accreditation and receive their certificates. The courses address coaching new school tricks safely, understanding and creating skill development progressions, balance, and air awareness. The final course was held in conjunction with the Jumping Event at Lake Placid this past July.



Here they are, proudly holding those new certifications and enjoying the sunny day at Lake Placid!

Christopher Allen from Blue Mountain, PA
James Barrett from Silver Creek, NC
Mark Hickinson from Stowe, VT
Christopher McManus from Nashoba Valley ■

f.y.i.

Extreme Teaching now Foundations of Teaching

You spoke and we listened! Extreme Teaching, one of the core Master Teacher Courses, has been renamed to Foundations of Teaching. The purpose of this course is to help instructors improve their understanding and use of ATS teaching sequences. This course concentrates on the teaching tasks of assessment and evaluation, construction of lesson goals, and the selection of lesson activities, all designed to achieve the stated goal. By renaming the course, we feel it better reflects the intent and course content. For those pursuing Master Teacher Certification, you will receive credit for attending either Extreme Teaching in previous seasons or Foundations of Teaching in future seasons. This course is open to all Level I, Level II or Level III snowsports instructors.

The most important off-snow educational event of the season!

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Poconos, PA Sept. 26-27
Stratton Mt., VT Sept. 29-30
Charlotte, NC Oct. 3-4

Registration and information
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PSIA-E members receive update credit for attending MasterFit University Master's or Master's Plus Courses





with loose heels

Great Early Season Events

by Mickey Stone
Nordic Coordinator

On-Any-Gear Jumping Event a Huge Success

On July 11-12, in Lake Placid, NY, PSIA-E hosted our second Freestyle Jumping Event and had 43 participants, 10 of which were snowboard, 3 telemarkers and the rest Alpine skiers. Once again, members and non-members participated, and ages ranged from 14 up to 50 something. I won't disclose those over 50. Male, female, beginners to experienced free stylists once again proved that the off-season is a great time to practice and learn new skills for the winter. A big thanks to Suzy Chase–Motzkin (Freestyle Coach and Alpine Examiner), David Lynch (Snowboard Freestyle Coach and Snowboard Examiner) and Ritchie Morgan, ORDA'S Freestyle Coach and Manager of the facility. Great instruction, highflying times, and expansion of our air awareness to new heights made this summer's event truly fun and highly educational. Our second event this year was held on September 14-15, and we will update you on that in the Fall *SnowPro*. Look for this event next season, once again in the summer and the fall.



Lake Placid jumping facility

A Few Summer Highlights

Black Diamond (Skis and Bindings) and Scarpa (Telemark and AT boots), who have been the front-runner in design and sales, have split up and are now distributed separately. For over 20 years these two have been an icon in the industry. Check (telemarktips.com) for the specifics and news release.

Fischer's new twin-tip skate ski has forced other manufacturers to produce similar ones, which now creates a demand for Nordic Terrain Parks. These jibber skate skis are geared for fun, jumping, skating, hucking, twisting and flipping; something the Norwegians have been doing for decades on track gear. Now, there is a specific ski to take the impact of jumping, allowing you to skate, stride and slide downhill backwards, ride rails and boxes, all at your Nordic area. Look for Nordic areas to start adopting terrain features like their Alpine counterparts. Look out Alpine, here come Nordic Freestyle kids.

Once again, telemark gear was up approximately 15% in gross sales and still shows a market that has some growth to it. In the Nordic market the off-piste light backcountry ski packages are still the popular seller.

Outdoor Adventure Vacation Markets is also noticing a small blip in summer skiing trips that are off-piste oriented. Chile, Norway, Australia, Iceland, France, Austria and New Zealand lead the countries where people are going and traveling on snow in the backcountry.

Cross Country Ski Areas Association to Meet at Okemo, VT

November 2-3, 2005, New England Nordic Ski Areas will be hosted by Okemo, VT, at their new Jackson Gore Lodge and Nordic Center. Okemo has upgraded and reestablished their Nordic Center, along with a golf course and a beautiful lodge. Chris Frado, Executive Director of CCSAA, is slating Thom Perkins of Jackson Ski Touring Foundation (also a founding father of CCSAA and one of the first PSIA-E Nordic Examiners) to share his expertise on Nordic skiing. There will be a session on "Better Merchandising with Credit", by Nationwide Payment Solutions. Okemo's Marketing Director and team will also be hosting a website marketing session, while dozens of Nordic equipment, grooming equipment, Nordic walking and clothing manufacturers will be on hand. Go to (x-cski.org) for more information. It's a great way to meet all the owners of the New England Nordic areas, get a great education, plus check out the new gear for the season.

Early Season Events

Backcountry Accreditation - Snow Sense and Planning: 11/12-13 at Mount Snow, VT

This is the first two days of the 6-day Accreditation Course. Come prepared to learn and travel outside. Some of this course is indoors, but most will be traveling, orienteering, using transceivers and solving winter scenarios outside. Avalanche awareness, snow pack, safe travel, recovery, transceiver usage and orienteering will comprise this course. Proper planning, preparation, and what clothing, equipment and food to bring will be topics discussed to properly prepare you for the next four days of the course, on snow. Bring a day backpack, water and clothing/shoes for the conditions du jour; we will be outside hiking! This course is for all disciplines, and, if you are a snowboarder, you do not need a split board for the on-snow sessions.



Waxing and skinning preparation

SSM Seminar: 11/28-30 at Mount Snow, VT

For the second season in a row the Nordic discipline is very pleased to announce that a specific segment of the Ski School Management Seminar will be dedicated to Telemark Skiing. The Nordic Educators are currently putting together a half-day segment that will teach ski area managers how to tele, and, most importantly, the many similarities compared to Alpine. One of the hottest topics in the field today is the availability of tele equipment at local resorts, coupled with realistic programming.



Ski School Managers first-ever tele turns

We will have on hand many of the manufacturers. There will be demo equipment, programming and costing ideas, and turnkey operations for rental, demo, and sales/purchasing of gear to successfully add this to your profit center. There will be representatives of productive programs, and testimonials will be available. Telemark skiing currently has seen the largest growth of any market in the ski industry and we want to help it become viable and on par with the other disciplines in the future. So, check the newsletter and the special flyer about the SSM Seminar and our course. There will also be a session on specific telemark tips from the National Examiners College in Copper earlier this season. So, if you tele, bring your gear. We will help you to prepare for exams or improve your technique. Plus, a Special Norwegian Party for those who attend! I know you have heard about them!

continued next page

Early Season Primer: 12/3-4 at Sunday River, ME

Sunday River, ME, will be our host for this early season event, focusing on "How to teach tele", and all the many tactics and activities that help. You can obtain a Level I certification after successfully completing this event. Download the Level I Study Guide on the website (www.psia-e.org) under the Nordic section. There is also a questionnaire to fill out, and reading to assist in the event. Bring the Study Guide with you. Also, this event will review all the major activities needed to improve your skiing and teaching. A great early season prep!

Mini Academy: 12/10-11 at Killington, VT

Along with Alpine, we will be hosting the Telemark Mini Academy. This event is open to telemark skiers who can already ski on easy blue-square terrain. We review some major tips and provide specific coaching to your needs - and a lot of practice. It is a warm-up for you to get into skiing shape, as well as understanding where you are and how that is transferred into teaching. Exam preps, personal coaching, or improving your teaching will be available; we will tailor it to your needs. Video clips, stretching in the am/pm, and specific dryland exercises will all be shared. Of course, there's a social gathering for dinner, and you never know if the Norwegian Party goodies may make a stop. When you leave this event you are ready to start the season. You can get a Level 1 out of this, if needed; make sure you can tele Killington's early season blue runs.



Participants in Snow Pro Jam at Killington

Snow Pro Tele Jam: 12/12-16 at Killington, VT

This event allows you to take a much slower, digestible pace with teaching material, technique and developing the physical and mental concepts of telemark skiing. We also include a strong all around Nordic approach to this event. Included will be personal skiing improvement with video, teaching ideas, concepts and activities. There will be specific time for you to practice teaching telemark. The very popular Wednesday Alpine Crossover Tele Day will once again be available for never-evers up to advanced (plus that Norwegian Party might be passing through also). After tele Wednesday we debrief the teaching and move on how to improve our guests' experience. If you have the time, it is the best skiing and teaching improvement week you can get. This season the banquet is included in the price.

X-C Instructor Training Course: 12/13-15 at Great Glen Trails, NH.

Our 9-year hosts and dedicated leaders of the cross-country discipline will once again host this three-day, any-level refresher for skiing/teaching improvement. Video for movement analysis, tips, activities and approaches for teaching all levels and populations are our agenda for these three days. Both classical and freestyle will be taught. So, bring both types of gear (you can also rent it there). Lots of slow repetition, plus expert instruction make this event the way to start your season. It is open for any level, but if you are just beginning, make sure you are in good aerobic shape. There will be splits to accommodate the group's needs. We ski in all weather, so be prepared!

X-C Early-Season Primer: 12/17-18 at Lapland Lakes, NY

Lapland Lakes has been PSIA-E's long-time supporter for training and certification. Ann and Olavi Hirvoni boast 100% certification in their school. They have early-season snow and great conditions. Primarily a rolling and flatter area, this makes a great venue for early training. Beginning to advance teaching methods, skiing improvement, and basically getting back on your game for the season are the goals. New activities for teaching and skiing improvement comprise this event.

There'll be info on later-season events in the Fall issue. Enjoy the last few months before the season begins, and prepare your body and mind for the wintry season ahead. Soon we will be out there sliding, and sharing our special dedication to coaching people and enjoying the great outdoors in the winter. ■

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Congratulations to 20, 30 & 40 Year Members

The following PSIA-E member have completed either 20, 30 or 40 consecutive years of membership in PSIA as of the end of the 2004-2005 season. We congratulate these individuals on this outstanding accomplishment and thank them for their dedication to snowsports education. All qualifying members have received a commemorative pin and a letter of recognition directly from the national PSIA office.

20 Year Pins

Level III

Carl R. Aiken
Mark Anderson
Jeffrey Bachert
Russell Beck
Steven Bernier
Rob Bevier
Jeb Boyd
Jennifer Brown
Erich Cabe
Ronald Conetta
Theresa M. Dunn
Bill Farber
Laura Farrell
Peter Gilbert
Kevin F. Gilligan
Pamela V. Greene
Barry Hahn
James Halfhill
James J. Hanson Jr.
Joseph M Hauser
John Helldorfer
Ken Hermen
Robert Kalinowski
Jill Kenney
Ken Kimura
Karin LaMotte
John Linne
William T. McLellan
Gerriann Meandro
David Molchan
Kevin M. O'Donoghue
Lauren G. O'Reilly
Douglas R. Schmidt
Lisa Harrington Segal
Tom Skala
Susan Slick
Jeff Steele
Daniel Steinberg
Neil E. Sutliff
Charles B. VanWinkle
Peter Weber
Jeff White
Johanna Wise
Bruce Wolcott
Michael B. Zuckerman

Level II

Louisa Abarno
John Barker
Alfred Baver
Steven F. Benchik
Michael Bigley
Robert Blacker
R. Dean Blanton Jr.
John Brescia
Lon Butler
Skip Castle
Joseph G. Childs Jr.
John Chilicki
David Clark
Keith Colley
Melissa Curtiss
Gary D'Amico
Betsy DeAngelis
John DeAngelis
Brian Derry
Donald R. Detwiler Jr.
Gi-Gi S. Dewan
John Diemer
Heidi Z. Doll
JoAnn DuMoulin
Paul Eberst
James F. Fagone
Richard Ferencik
William Fetterolf
W. D. Foucher
Richard Gacki
Brian J. Guilbert
Nancy Guilbert
Bill Hall
Larry Humm
P. Thomas Hutchings
Greg R. Ivins
Sandy C. Johnson
Jeffrey J. Jones
Suzanne Lawser
Fred R. Leff
Pierce Mahar III
David H. Mason
Patricia McCowan
Neil McIver
Jeffery Meyers
Barbara Mitchell
Alice Mol
Wesley R. Pace
Suanne Peterson
August Picariello Jr.
Marny Raws
Robert G. Reid
Susan Reyneke
Marian Spano
James E. Sparkes
Nancy Spaulding
Bruce Stahle
Eddie Stamm
Richard Stevens
Gerald Tompkins
Holly M. Townsend
Arnold Tran
John B. Trethaway
Stephen W. Trickey
Harry S. Vogel
Jackie C. Wayda
James R. Werkman
Andrew Whitaker
John Wilson
David Winberg
Daniel Lee Wishard Jr.
Tim Yeager
Alan F. Zimmer

Level I

Jay Bikofsky
Debra E. Butler
Robert Carson
Don Clasen
Joseph D'Acunto
Rick Gay
Michael Paul Giblin
Steven Gurda
Suzanne Harbauer Lee
Marylee Hershey
John J. Judge
Marie D Leicht
Russell Musta
Robert Perelman
Joseph Rauscher
Sandra Regan
Joel Robbins
Alan D. Rothenberg
Michelle R. Schlecter
Michael J. Smith
Edward Steel
Richard P. Torp
E. Joan Weldon
Marianne Wilcox
Fred Wright

30 Year Pins

Level III

Christopher Alk
Steven F. Bailey
Klaus Bayr
Virginia H. Bousum
Toby Brimberg
Joseph Carlucci
Kenneth C. Cevoli
Gerald H. Clough
Richard Daniels
Anne Dolan
Dwight W. Dunning
Gerald Everett Jr.
Marilyn Everett
F. Dennis Fahey
Dale R. Fox
Susan Galusha
John Goodfellow
Gary E. Headley
Carl H. Hensler
Robert V. Holland Jr.
Gregory B. Jackson
Joseph P. Kane
Jay Kimberley
Gregory Kizeik
Gary Kozik
J. Berk Lee
James Marshall
Michael E. McCabe
Noel R. Metcalf
Carol Miller
David Miller
Dennis B. Moore
Anthony Moriello
Roger Nadolski
Paolo Narduzzi
Stephen G. Paxson
Candice L. Raines
Tom Rainone
Stefan F. Rasch
David E. Robinson
Myron Scharko
Bob Schmid
Jack Shea
Mark Singleton
Steven Spiegel
George Stone
Peter Stransky
Gregory Sweetser
Charles A. Symonds
Mark Syracusa
Natalie Terry
Jackie Twomey
Richard R. Weber
William V. Wheeler
Jim Wilson
David Wing
Frederick J. Zauner

Level II

Betty Jane Brown
David Greenleaf
Gordon McKenney Jr.
Edwin C. Miller
Lisa Stewart

Level I

Bill Hornbeck

Members Awarded Divisional Life Membership and Receiving 40 Year Pins

Level III

F. Michael Bannon
Ronald Hamilton
Richard B. Hurlbut
Raymond E. Keim
A. Sloan McBurney
Robert Mignone
Peter W. Palmer
John W. Payntar
Angela L. Raitano
Thomas H. Reynolds
Dick Stevens
Robinson Verrill Jr.

National Life Members Receiving 30 Year Pins

Angus C. Black Jr.

National Life Member Receiving 40 Year Pin

Warren E. Gilbertson
Court McDermott
Allen J. Woods



education foundation news

The "Toto" Scholarship Fund - New in 2005-06

by Michael J. Mendrick
Executive Director

The family of Otto Frei, the renowned and popular longtime PSIA-E member, Examiner and leadership figure who passed away in March of 2001, has announced it is working in cooperation with the PSIA-E/AASI Education Foundation to set up the "Toto" Fund. This new EF scholarship fund honors Otto, and supports Level II exam candidates.

This fund will distribute the $1,690.00 in money that has been collected in memory of Otto Frei to member instructors attempting their Level II exam (see below for specific guidelines).



Fund Guidelines:

The Frei family would like the PSIA-E Education Foundation to give out $450.00 annually until the sum of $1690.00 is distributed fully. The annual sum is to be distributed to three groups of applicants: $150.00 each to an Alpine candidate, a snowboard candidate and an adaptive candidate who have applied for the funds to support their attendance at a Level II exam. One candidate per discipline will be awarded each season. For example, if only a snowboard and Alpine candidate apply for the fund for a season, the non-designated balance of $150.00 will then be returned to the fund for an award in a future season.

Candidate Qualifications:

Eligible will be any snowsports instructor in good standing with PSIA-E, currently Level 1 and teaching or coaching at a resort within the Eastern Division, and who is applying to attend a Level II exam in Alpine, adaptive or snowboard.

Candidate Application Requirements:

In addition to completing the PSIA-E Scholarship Application Form (available at www.psia-e.org or by request from the Eastern Division office), the Frei family would like each candidate to write a short essay (300-500 words) that focuses on the following:

- A personal introduction of the candidate and his/her background, experience and snowsports affiliation.
- Why the candidate is teaching his/her chosen snowsport.
- What the candidate feels they can contribute to his/her chosen snowsport and home snowsports area.

Selection of Candidates:

1. The "postmark" deadline for applications for the "Toto" Fund honoring Otto Frei is Monday, October 10, 2005. You may e-mail completed applications and essays to psia-e@psia-e.org or send via mail to 1-A Lincoln Avenue, Albany, NY, 12205.

2. The Scholarship Review Committee will meet during the October Board meeting (October 14-16, 2005) to review "Toto" Fund candidates.

3. During the week of October 17, the committee recommendations (one to three candidates per discipline) will be sent to Ann Frei (Otto's widow). She will review those committee recommendations and the accompanying applications, make her award choices, and communicate those choices to the Eastern Division office by December 1, 2005.

4.Successful candidates will be notified via mail by December 10, 2005.

We're grateful to the family and friends of Otto Frei for making this important contribution and bringing the advancement of snowsports education to more members of PSIA-E and AASI.

Waterville Valley
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PSIA-E/EF Scholarships Available for All Disciplines

by Ron Kubicki, Scholarship Review Committee Chairperson and Michael Mendrick, Executive Director

Don't miss out on this great member educational benefit!

Each season, the PSIA-E Education Foundation makes monetary scholarships available to members who wish to further their education or certification status within PSIA-E, PSIA and AASI. The training that members receive as a result of the scholarship program increases their productivity and value as a member and as an instructor in their particular snowsports school. Scholarships are awarded based upon financial need, personal/professional goals, snowsports school experience, and ability and means to share the benefits of the scholarship with other staff members and snowsports area guests.

Scholarships are open to anyone who has been a **member in good standing for at least three years**, and who meets the requirements of the specific fund for which they apply. All scholarship applications are reviewed and awarded by the Scholarship Review Committee, which is made up of PSIA-E Board of Director members. Following are the different types of scholarships available:

Membership Scholarship

The Membership Scholarship is open to members of all disciplines and certification status. This scholarship can be used for all PSIA-E, PSIA, and AASI educational and certification events. (Thanks to the generous support of sponsors and members, the silent auction at the 2003 Snow Pro Jam, and a raffle at the 2005 Spring Rally, a total of nearly $3000.00 in new monies was raised to support the Membership Scholarship fund.)

Terry Fund Scholarship

The Terry Fund Scholarship is designated for members of all disciplines with at least a Level 1 certification status who desire to further their education in the area of snowsports instruction for children. This includes all PSIA-E, PSIA, and AASI educational events that specialize in children snowsports issues.

James Leader Memorial Scholarship

The James Leader Memorial Scholarship is open to members of all disciplines and certification status who desire to further their education in snowsports instruction. Applicants are limited to members from Region 2 (Vermont), with priority given to employees of the Killington Snowsport School. The James Leader Memorial Scholarship has a separate application form and different criteria from other scholarships (e.g. member at least one year, requires a letter from your snowsports school). To obtain a copy of the criteria and an application form, please call the PSIA-E office at 518-452-6095, or visit the PSIA-E website at: www.psia-e.org.

CE Burbridge Memorial Scholarship

The CE Burbridge Memorial Scholarship is open to members of all disciplines and certification status who desire to further their education in adaptive snowsports instruction. This includes all PSIA-E, PSIA, and AASI educational events that specialize in adaptive snowsport issues. (Each year, the CE Burbridge Memorial race at the Snow Pro Jam raises monies to help support this fund.)

Board of Examiners/Development Team/Divisional Clinic Leader Scholarship

This scholarship is open to any member of the Board of Examiners, Development Team or the Divisional Clinic Leader squad. This scholarship is designed to help individuals in these groups to expand their knowledge and skills beyond regular training sessions, or to gain expertise in another discipline/specialty. This scholarship allows members of these groups to serve and educate PSIA-E members more effectively.

How to Apply

Eligible members can obtain a scholarship application by calling the PSIA-E office at 518-452-6095, or visiting the PSIA-E web site at: www.psia-e.org. You will find information on the scholarships under the "Membership" heading.

Complete the entire application and mail or fax it to the PSIA-E office, postmarked no later than Friday, September 30, 2005. If you fax your application, please call to confirm receipt. The PSIA-E fax number is 518-452-6099.

The Scholarship Committee will review, discuss and make determinations on applications at the October 15-16, 2005, Board of Directors meeting. Applicants will be notified of the committee's decision by mail, in early November.

You must register for the event (by the event deadline) by completing and submitting an event application card. You should apply well before the event deadline, and include full payment if you have not, at that point, been informed of a scholarship award. If you have received written notice of your scholarship, please indicate that on your event application. Anyone paying for an event and then awarded a scholarship will receive a refund in the amount of the scholarship following attendance at the event.

Applicants who are awarded a scholarship are encouraged to write an article relative to their event experience, or to relate how information gained from the event is being utilized. Submit the article, by e-mail if possible, to Michael Mendrick at the PSIA-E office at: (mmendrick@psia-e.org). Articles should be submitted within a month of the scholarship event, if possible. A limited number of scholarship articles will be selected for publication in the SnowPro newsletter.

Scholarship awards may be for partial or full event fee of an event. Please be aware that the number of applications always exceeds the available funding, so not all applicants can be awarded a scholarship. Thank you for your interest in continuing your snowsports education, and good luck! ■



Education Foundation Donors

The PSIA-E Education Foundation expresses its sincere appreciation to the following members who have contributed at least $50.00 to the Foundation through the annual dues "add-on" program*. Since no dues or program fees go to the EF, contributions are the primary source of support for the Foundation and its scholarships. Thank you!

William Bland Allen, III
Gil Anderson
*Freddie Anderson
Jackson Anderson
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Sander Zangardi
Roger Zilliox

PSIA-E Life Members making a contribution in lieu of dues.



f.y.i.

Master Teacher Program

You do not have to "register" with the office or call the office to register to begin the Master Teacher Program. As soon as you take your first Master Teacher or Accreditation course, our computers will begin tracking your progress. When you register for your mid-course testing (after completing your first 10 or 11 credits) we will check your record to be sure that you have completed all necessary credits for the test. The office will call you if we find a discrepancy.

PSIA-E /AASI "Multi-Discipline" Schedule for 2005-2006

Notes: * = Events with limited attendance; may fill prior to deadlines! ^ = Night event
# = Events non-members may attend for $25 additional fee. Weekend events are highlighted in blue.
R = Events Open to Registered Members
If openings are available after the deadline date, members may be admitted based on availability. A $25 non-refundable late fee will be charged. Please contact the office at (518) 452-6095 to inquire on availability. Absolutely no walk-ons will be admitted to any event.

MULTI-DISCIPLINE (Open to members of all disciplines, some open to non-members)

Programs are open to all disciplines - Clinic Coach may not be riding the same type of equipment you are

Notes	No.	Event/Description		Location	Dates	Deadline	Price
Children's Events – Skis, Snowboard, or Tele Equipment							
R #	702	Children's Academy – 3 day		Mount Snow, VT	Dec 05-07	11/14/05	$165
R #	701	Children's Academy – 2 day		Mount Snow, VT	Dec 05-06	11/14/05	$130
R #	704	Mini-Kids Academy		Snowshoe, WV	Feb 02-03	01/12/06	$120
R #	703	Children's Movement Analysis		Ski Butternut, MA	Jan 11-12	12/21/05	$120
R #	705	Children's Movement Analysis		Camelback, PA	Feb 08-09	01/18/06	$120
Backcountry Accreditation - - Skis; Snowshoes/Snowboard, or Split Board; or Tele Equipment							
	650	Snow Sense and Planning	Level I, II or III Members	Mount Snow, VT	Nov 12-13	10/21/05	$155
	655	Collecting, Data	Level I, II or III Members	Maple Wind Farm, VT	Jan 21-22	12/30/05	$155
	665	Putting It All Together	Level I, II or III Members	Maple Wind Farm, VT	Feb 25-26	02/03/06	$155
Freestyle Clinics – Skis, Snowboard or Tele Equipment							
R #	401	Safe Coaching in Freestyle Venues		Mount Snow, VT	Nov 28	11/04/05	$85
R #	414	Safe Coaching in Freestyle Venues		Stratton, VT	Jan 08	12/16/05	$85
R #	430	Safe Coaching in Freestyle Venues		Snowshoe, WV	Jan 30	01/10/06	$85
	453	Cross Discipline Freestyle	Level I, II or III Members	Cranmore, NH	Mar 01-02	02/08/06	$137

CROSSOVER CLINICS (Open to members of all disciplines, open to Non-members for additional $25)

Programs are open to all disciplines – Proper Equipment is required

Snowboard - Training clinics – Must be a competent rider						
R #	406	Instructor Training Course (ITC)	Jiminy Peak, MA	Dec 17-19	11/22/05	$195
R #	411	Assessing Movement	Okemo, VT	Jan 05-06	12/15/05	$130
R # *	422	Riding Foundations	Belleayre, NY	Jan 21-22	12/29/05	$130
R #	439	Teaching Foundations	Montage, PA	Feb 08-09	01/18/06	$130
R #	471	Riding Foundations	Wachusett, MA	Mar 23-24	03/02/06	$130
Adaptive – Equipment will be provided						
R #	516	Intro to Adaptive World	Toggenburg, NY	Feb 04-05	01/13/06	$131
Nordic Downhill - Learn to clinics						
R #	607	Learn to Tele Crossover	Gunstock, NH	Jan 21-22	12/29/05	$99
R #	613	Learn to Tele Crossover	Mt. Sunapee, NH	Feb 11-12	01/20/06	$99

PSIA-E Alpine Schedule for 2005-2006

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R = Events Open to Registered Members
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FEATURE EVENTS (Some open to Non-members and/or Registered Members – All open to Level I, II or III members)

Notes	Num.	Event	Description	Location	Price	Dates	Deadline
R #	020	Snowsports School Management Seminar	For Directors and Supervisors 2 1/2 days; banquet	Mount Snow, VT	$178	Nov 28-30	11/04/05
R #	163	Train-the-Trainer	2 days; Directors & Supervisors	Snowshoe, WV	$130	Jan 31-Feb 1	01/10/06
Level 3	035 *	Mini Academy	2 days	Killington, VT	$173	Dec. 10-11	11/18/05
Level 3	039 *	Masters Academy	5 days, banquet/video	Killington, VT	$389	Dec. 12-16	11/18/05
R, L1, L2	040 *	Snow Pro Jam	5 days, banquet/video	Killington, VT	$342	Dec. 12-16	11/18/05
R #	165	Adv. Women's Seminar	3 days; banquet	Sugarbush, VT	$195	Feb. 01-03	01/11/06
R #	256	Women's Seminar	3 days; banquet	Stratton, VT	$195	Feb 27-Mar 1	02/06/06
R	334	Spring Rally	2 days; banquet/race	Mount Snow, VT	$152	Mar 25-26	03/03/06

TEAMS (Open to Level III members)

Notes	Num.	Event	Description	Location	Price	Dates	Deadline
	075	DEV / DCL Team Prep	(Level 3 only) 2 days	Hunter Mtn., NY	$125	Jan. 05-06	12/15/05
	188	DEV / DCL Team Prep	(Level 3 only) 2 days	Killington, VT	$125	Feb. 06-07	01/16/06
	227	DEV / DCL Team Prep	(Level 3 only) 2 days	Cannon Mtn., NH	$125	Feb. 13-14	01/23/06
	316	DEV Team Exam	(Level 3 only) 2 days	Hunter Mtn., NY	$220	Mar. 15-16	02/22/06
	302	DCL Exam	(Level 3 only) 2 days	Hunter Mtn., NY	$220	Mar. 15-16	02/22/06

PSIA-E Alpine Schedule for 2005-2006

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^ = Night event
Weekend events are highlighted in blue.

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REINSTATEMENT EVENTS — 3 days; Call for requirements - $165 plus dues and reinstatement fee

No.	Event	Location	Dates	Deadline
231	Reinstatement Event	Loon Mtn., NH	Feb 13-15	01/23/06
319	* Reinstatement Event	Windham, NY	Mar 17-19	02/24/06

SPECIALTY EVENTS — (Some open to Non-members and/or Registered members, all open to Level I, II or III members) 2 days - $120

	No.	Event	Location	Dates	Deadline
R	084	Women Only Wkshop	Ski Liberty, PA	Jan 05-06	12/15/05
R	154	Women Only Bumps	Attitash, NH	Jan 28-29	01/06/06
R	090	Park & Pipe	Labrador, NY	Jan 07-08	12/16/05
R	143	Park & Pipe	Gunstock, NH	Jan 24-25	01/03/06
R	167	Park & Pipe	Sugarbush, VT	Feb 01-02	01/11/06
R	186	Park & Pipe	Bear Creek, PA	Feb 06-07	01/16/06
R	318	Park & Pipe	Mt. Sunapee, NH	Mar 16-17	02/23/06
	240	Advanced Trees/Steeps	Sugarloaf, ME	Feb 15-16	01/25/06
	276	Advanced Trees/Steeps	Mad River Glen, VT	Mar 02-03	02/09/06
	325	Advanced Trees/Steeps	Smugglers' Notch, VT	Mar 20-21	02/27/06
	326	Intermed. Trees/Steeps	Smugglers' Notch, VT	Mar 20-21	02/27/06
R #	327	Intro to Trees/Steeps	Smugglers' Notch, VT	Mar 20-21	02/27/06
R	315	Trees/Steeps	Gore Mtn., NY	Mar 15-16	02/22/06
R #	166	Intro to Trees/Steeps	Sugarbush, VT	Feb 01-02	01/11/06
R #	268	Teaching Seniors	Bromley, VT	Mar 01-02	02/08/06
	215	Stance & Alignment	Pico, VT	Feb 08-09	01/18/06
	273	Stance & Alignment	Bristol Mtn., NY	Mar 02-03	02/09/06
R #	121	Synchro Skiing	Stowe, VT	Jan 18-19	12/28/05

RACE EVENTS — (Open to Registered, Level I, II or III members – Open to Non-members for additional $25)

No.	Location	Dates	Deadline	Price
751	Hunter Mtn., NY	Dec 19-22	11/28/05	$255
752	Hunter Mtn., NY	Dec 19-20	11/28/05	$150
753	Hunter Mtn., NY	Dec 21-22	11/28/05	$150
754	Okemo, VT	Jan 04-06	12/14/05	$195
755	Jack Frost, PA	Jan 09-10	12/19/05	$150
756 ^	Kissing Bridge, NY -4pm - 10pm	Jan 09-10	12/19/05	$150
757	Holiday Valley, NY	Jan 11-12	12/21/05	$150
758	Gunstock, NH	Jan 24-25	01/03/06	$150
759	Ski Roundtop, PA	Jan 30-31	01/09/06	$150
760	Ski Butternut, MA	Feb 02-03	01/12/06	$150
761	Bristol Mtn., NY	Feb 06-08	01/16/06	$195
762	Waterville Valley, NH	Mar 09-10	02/16/06	$150

WORKSHOP CLINICS — (Open to Registered, Level I, II or III members) 2 days - $99

No.	Location	Dates	Deadline
022	Okemo, VT	Dec 03-04	11/11/05
028	Sunday River, ME	Dec 05-06	11/16/05
036	Killington, VT	Dec 10-11	11/18/05
038	Seven Springs, PA	Dec 10-11	11/18/05
043	Holiday Valley, NY	Dec 17-18	11/22/05
045	Ski Butternut, MA	Dec 17-18	11/22/05
056	Stratton, VT	Dec 21-22	11/30/05
063	Hunter Mtn., NY	Jan 03-04	12/13/05
085	Ski Liberty, PA	Jan 05-06	12/15/05
088	Balsams Wilderness, NH	Jan 07-08	12/16/05
091	Labrador, NY	Jan 07-08	12/16/05
099 ^	Kissing Bridge, NY 4pm – 10pm	Jan 09-10	12/19/05
103	Wachusett, MA	Jan 09-10	12/19/05
127	Okemo, VT	Jan 19-20	12/29/05
129	Snow Ridge, NY	Jan 19-20	12/29/05
135	Pat's Peak, NH	Jan 21-22	12/29/05
147	Cranmore, NH	Jan 26-27	01/05/06
132 *	Hidden Valley, NJ	Jan 28-29	01/06/06
164	Snowshoe, WV	Jan 31-Feb 1	01/10/06
168	Sugarbush, VT	Feb 01-02	01/11/06
172	Bolton Valley, VT	Feb 02-03	01/12/06
193	Killington, VT	Feb 06-07	01/16/06
226	Jiminy Peak, MA	Feb 13-14	01/23/06
247	Sugarloaf, ME	Feb 15-16	01/25/06
251	Ski Plattekill, NY	Feb 25-26	02/03/06
255	Ascutney, VT	Feb 27-28	02/06/06
274	Bristol Mtn., NY	Mar 02-03	02/09/06
279	Bretton Woods, NH	Mar 04-05	02/10/06
284	Ski Beech, NC	Mar 05-06	02/10/06
287	Mohawk, CT	Mar 06-07	02/13/06
290	Loon Mtn., NH	Mar 07-08	02/14/06
305 *	Massanutten, VA	Mar 11-12	02/17/06
321	Seven Springs, PA	Mar 18-19	02/24/06

SENIOR TOUR — (Open to Registered, Level I, II or III members - Recommended for members age 55 and over) 2 days - $115

No	Title	Location	Dates	Deadline
066	In Search of Corduroy	Seven Springs, PA	Jan 03-04	12/13/05
120	Senior Bumps	Okemo, VT	Jan 17-18	12/27/05
123	In Search of Corduroy	Okemo, VT	Jan 19-20	12/29/05
206	Senior Workshop Clinic	Camelback, PA	Feb 08-09	01/18/06
212	Senior Bumps	Killington, VT	Feb 08-09	01/18/06
225	Senior Workshop Clinic	Jiminy Peak, MA	Feb 13-14	01/23/06
228	In Search of Corduroy	Loon Mtn., NH	Feb 13-14	01/23/06

DEVELOPMENT SERIES SKIING — (Open to Registered & Level I members) 2 days - $120

No.	Location	Dates	Deadline
030	Sunday River, ME	Dec 07-08	11/16/05
053	Stratton, VT	Dec 21-22	11/30/05
059	Hunter Mtn., NY	Jan 03-04	12/13/05
064	Seven Springs, PA	Jan 03-04	12/13/05
097 ^	Kissing Bridge, NY - 4pm -10pm	Jan 09-10	12/19/05
101	Wachusett, MA	Jan 09-10	12/19/05
104	Holiday Valley, NY	Jan 11-12	12/21/05
112	Ski Butternut, MA	Jan 11-12	12/21/05
122	Okemo, VT	Jan 19-20	12/29/05
136	Elk Mtn., PA	Jan 24-25	01/03/06
145	Cranmore, NH	Jan 26-27	01/05/06
161	Snowshoe, WV	Jan 31-Feb 1	01/10/06
169	Bolton Valley, VT	Feb 02-03	01/12/06
189	Killington, VT	Feb 06-07	01/16/06
202	Camelback, PA	Feb 08-09	01/18/06
221	Jiminy Peak, MA	Feb 13-14	01/23/06
253	Ascutney, VT	Feb 27-28	02/06/06
258	Bristol Mtn., NY	Feb 28-Mar 1	02/07/06
263	Bromley, VT	Mar 01-02	02/08/06
285	Mohawk, CT	Mar 06-07	02/13/06
292	Waterville Valley, NH	Mar 09-10	02/16/06
306	Middlebury Snow Bowl, VT	Mar 11-12	02/17/06
313	Gore Mtn., NY	Mar 15-16	02/22/06
322	Whiteface, NY	Mar 18-19	02/24/06

PSIA-E Alpine Schedule for 2005-2006

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^ = Night event
Weekend events are highlighted in blue.

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MASTERS SERIES SKIING II / III

(Open to Level II & III members) **2 days - $120**

No.	Location	Dates	Deadline
055	Stratton, VT	Dec 21-22	11/30/05
062	Hunter Mtn., NY	Jan 03-04	12/13/05
070	Seven Springs	Jan 03-04	12/13/05
094	Greek Peak, NY	Jan 09-10	12/19/05
109	Holiday Valley, NY	Jan 11-12	12/21/05
126	Okemo, VT	Jan 19-20	12/29/05
142	Elk Mtn., PA	Jan 24-25	01/03/06
159	Stowe, VT	Jan 30-31	01/09/06
192	Killington, VT	Feb 06-07	01/16/06
205	Camelback, PA	Feb 08-09	01/18/06
224	Jiminy Peak, MA	Feb 13-14	01/23/06
246	Sugarloaf, ME	Feb 15-16	01/25/06
254	Ascutney, VT	Feb 27-28	02/06/06
260	Bristol Mtn., NY	Feb 28-Mar 1	02/07/06
297	Waterville Valley, NH	Mar 09-10	02/16/06
324	Whiteface, NY	Mar 18-19	02/24/06

MOGUL SERIES

(Some open to Registered members, all open to Level I, II or III members) **2 days - $120**

Advanced Bumps

No.	Location	Dates	Deadline
073	Hunter Mtn., NY	Jan 05-06	12/15/05
115	Okemo, VT	Jan 17-18	12/27/05
156	Stowe, VT	Jan 30-31	01/09/06
207	Killington, VT	Feb 08-09	01/18/06
239	Sugarloaf, ME	Feb 15-16	01/25/06
275	Mad River Glen, VT	Mar 02-03	02/09/06
291	Waterville Valley, NH	Mar 09-10	02/16/06

Intermediate Bumps

No.	Location	Dates	Deadline
076	Hunter Mtn., NY	Jan 05-06	12/15/05
105	Holiday Valley, NY	Jan 11-12	12/21/05
116	Okemo, VT	Jan 17-18	12/27/05
137	Elk Mtn., PA	Jan 24-25	01/03/06
151	Attitash, NH	Jan 28-29	01/06/06
157	Stowe, VT	Jan 30-31	01/09/06
208	Killington, VT	Feb 08-09	01/18/06
235	Jiminy Peak, MA	Feb 15-16	01/25/06
241	Sugarloaf, ME	Feb 15-16	01/25/06
264	Bromley, VT	Mar 01-02	02/09/06
277	Mad River Glen, VT	Mar 02-03	02/09/06
293	Waterville Valley, NH	Mar 09-10	02/16/06
300 *	Belleayre, NY	Mar 11-12	02/17/06

Intro to Bumps

No.	Location	Dates	Deadline
R 032	Sunday River, ME	Dec 07-08	11/16/05
R 077	Hunter Mtn., NY	Jan 05-06	12/15/05
R 106	Holiday Valley, NY	Jan 11-12	12/21/05
R 117	Okemo, VT	Jan 17-18	12/27/05
R 138	Elk Mtn., PA	Jan 24-25	01/03/06
R 152	Attitash, NH	Jan 28-29	01/06/06
R 209	Killington, VT	Feb 08-09	01/18/06
R 236	Jiminy Peak, MA	Feb 15-16	01/25/06
R 242	Sugarloaf, ME	Feb 15-16	01/25/06
R 265	Bromley, VT	Mar 01-02	02/09/06
R 294	Waterville Valley, NH	Mar 09-10	02/16/06
R 301 *	Belleayre, NY	Mar 11-12	02/17/06

Specialty Bumps

R 154	Women Only Bumps Attitash, NH	Jan 28-29	01/06/06
R 120	Senior Bumps Okemo, VT	Registration fee $115 Jan 17-18	 12/27/05
R 212	Senior Bumps Killington, VT	Registration fee $115 Feb 08-09	 01/18/06

LEVEL I EXAMS

(Open to Registered members) **2 days - $115**

No.	Location	Dates	Deadline
021	Okemo, VT	Dec 03-04	11/11/05
023	Level I Exam at Children's Academy – **3 days $165**		
	Mount Snow, VT	Dec 05-07	11/14/05
026	Sunday River, ME	Dec 05-06	11/14/05
034	Killington, VT	Dec 10-11	11/18/05
037	Seven Springs, PA	Dec 10-11	11/18/05
041	Gunstock, NH	Dec 17-18	11/22/05
042	Holiday Valley, NY	Dec 17-18	11/22/05
044	Ski Butternut, MA	Dec 17-18	11/22/05
046	*Smugglers' Notch, VT	Dec 17-18	11/22/05
047	*Wachusett, MA	Dec 17-18	11/22/05
060	Hunter Mtn., NY	Jan 03-04	12/13/05
087	Balsams Wilderness, NH	Jan 07-08	12/16/05
089	Labrador, NY	Jan 07-08	12/16/05
098	^Kissing Bridge, NY - 4pm – 10pm	Jan 09-10	12/19/05
124	Okemo, VT	Jan 19-20	12/29/05
128	Snow Ridge, NY	Jan 19-20	12/29/05
133	Pat's Peak, NH	Jan 21-22	12/29/05
148	Elk Mtn., PA	Jan 26-27	01/05/06
153	Attitash, NH	Jan 28-29	01/06/06
131	Hidden Valley, NJ	Jan 28-29	01/06/06
170	Bolton Valley, VT	Feb 02-03	01/12/06
174	Snowshoe, WV	Feb 02-03	01/12/06
179 *	Catamount, NY	Feb 04-05	01/13/06
181	Homestead, VA	Feb 04-05	01/13/06
183 *	Mount Southington, CT	Feb 04-05	01/13/06
184	Swain, NY	Feb 04-05	01/13/06
185	Bear Creek, PA	Feb 06-07	01/16/06
203	Camelback, PA	Feb 08-09	01/18/06
210	Killington, VT	Feb 08-09	01/18/06
218	Song, NY	Feb 11-12	01/20/06
223	Jiminy Peak, MA	Feb 13-14	01/23/06
243	Sugarloaf, ME	Feb 15-16	01/25/06
248	Mt. Peter, NY	Feb 16-17	01/26/06
249	McIntyre, NH	Feb 25-26	02/03/06
250	Ski Plattekill, NY	Feb 25-26	02/03/06
252	*Ski Sundown, CT	Feb 25-26	02/03/06
298	Mountain Creek, NJ	Feb 27-28	02/06/06
266	Bromley, VT	Mar 01-02	02/08/06
278	Bretton Woods, NH	Mar 04-05	02/10/06
280	Hidden Valley, PA	Mar 04-05	02/10/06
281	Ski Ward, MA	Mar 04-05	02/10/06
282	West Mountain, NY	Mar 04-05	02/10/06
283	Ski Beech, NC	Mar 05-06	02/10/06
286	Mohawk, CT	Mar 06-07	02/13/06
303	*Massanutten, VA	Mar 11-12	02/17/06
307	Middlebury Snow Bowl, VT	Mar 11-12	02/17/06
309	*Mt. Abram, ME	Mar 11-12	02/17/06
310	*Bousquet, MA	Mar 12-13	02/17/06
314	Gore Mtn., NY	Mar 15-16	02/22/06
317	Mt. Sunapee, NH	Mar 16-17	02/23/06
320	Seven Springs, PA	Mar 18-19	02/24/06
323	Whiteface, NY	Mar 18-19	02/24/06
328	Mount Snow, VT	Mar 21-22	02/28/06
338	Killington, VT	Apr 01-02	03/10/06

PSIA-E Alpine Schedule for 2005-2006

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Weekend events are highlighted in blue.

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LEVEL II TEACHING SEMINARS (Open to Level I members) 2 days - $115

No.	Location	Dates	Deadline
027	Sunday River, ME	Dec 05-06	11/16/05
054	Stratton, VT	Dec 21-22	11/30/05
061	Hunter Mtn., NY	Jan 03-04	12/13/05
069	Seven Springs, PA	Jan 03-04	12/13/05
082	Ski Liberty, PA	Jan 05-06	12/15/05
093	Greek Peak, NY	Jan 09-10	12/19/05
102	Wachusett, MA	Jan 09-10	12/19/05
108	Holiday Valley, NY	Jan 11-12	12/21/05
119	Okemo, VT	Jan 17-18	12/27/05
134	Pat's Peak, NH	Jan 21-22	12/29/05
139	Elk Mtn., PA	Jan 24-25	01/03/06
146	Cranmore, NH	Jan 26-27	01/05/06
171	Bolton Valley, VT	Feb 02-03	01/12/06
180 *	Catamount, NY	Feb 04-05	01/13/06
182	Homestead, VA	Feb 04-05	01/13/06
204	Camelback, PA	Feb 08-09	01/18/06
211	Killington, VT	Feb 08-09	01/18/06
237	Jiminy Peak, MA	Feb 15-16	01/25/06
267	Bromley, VT	Mar 01-02	02/08/06
308	Middlebury Snow Bowl, VT	Mar 11-12	02/17/06

LEVEL II PRACTICE EXAMS (Open to Level I & Trainers - Not a prerequisite) 2 days - $120

No.	Location	Dates	Deadline
	Skiing – Part 1		
081	Ski Liberty, PA	Jan 05-06	12/15/05
107	Holiday Valley, NY	Jan 11-12	12/21/05
118	Okemo, VT	Jan 17-18	12/27/05

No.	Location	Dates	Deadline
	Teaching – Part 2		
068	Seven Springs, PA	Jan 03-04	12/13/05
125	Okemo, VT	Jan 19-20	12/29/05

LEVEL II EXAMS (Open to Level I members) 2 days - $155

No.	Location	Dates	Deadline
	Skiing – Part 1		
050	Stratton, VT	Dec 19-20	11/28/05
130	Windham, NY	Jan 19-20	12/29/05
149	Elk Mtn., PA	Jan 26-27	01/05/06
175	Snowshoe, WV	Feb 02-03	01/12/06
216	Pico, VT	Feb 11-12	01/20/06
271	Bristol Mtn., NY	Mar 02-03	02/09/06
288	Loon Mtn., NH	Mar 07-08	02/14/06
332	Mount Snow, VT	Mar 23-24	03/02/06

No.	Location	Dates	Deadline
	Teaching – Part 2		
051	Stratton, VT	Dec 19-20	11/28/05
150	Elk Mtn., PA	Jan 26-27	01/05/06
217	Pico, VT	Feb 11-12	01/20/06
272	Bristol Mtn., NY	Mar 02-03	02/09/06
289	Loon Mtn., NH	Mar 07-08	02/14/06
299	Ski Liberty, PA	Mar 09-10	02/16/06
333	Mount Snow, VT	Mar 23-24	03/02/06

LEVEL III EXAM CLINICS (Open to Level II members) 2 days - $115

No.	Location	Dates	Deadline
	Skiing – Part 1		
078	Hunter Mtn., NY	Jan 05-06	12/15/05
140	Elk Mtn., PA	Jan 24-25	01/03/06
190	Killington, VT	Feb 06-07	01/16/06
244	Sugarloaf, ME	Feb 15-16	01/25/06
295	Waterville Valley, NH	Mar 09-10	02/16/06

No.	Location	Dates	Deadline
	Teaching – Part 2		
079	Hunter Mtn., NY	Jan 05-06	12/15/05
141	Elk Mtn., PA	Jan 24-25	01/03/06
191	Killington, VT	Feb 06-07	01/16/06
245	Sugarloaf, ME	Feb 15-16	01/25/06
296	Waterville Valley, NH	Mar 09-10	02/16/06

LEVEL III EXAMS (Open to Level II members) 2 days - $155

No.	Location	Dates	Deadline
	Skiing – Part 1		
158	Stowe, VT	Jan 30-31	01/09/06
229	Cannon Mtn., NH	Feb 13-14	01/23/06
311	Hunter Mtn., NY	Mar 13-14	02/20/06
336	Killington, VT	Mar 30-31	03/09/06

No.	Location	Dates	Deadline
	Teaching – Part 2		
230	Cannon Mtn., NH	Feb 13-14	01/23/06
312	Hunter Mtn., NY	Mar 13-14	02/20/06
337	Killington, VT	Mar 30-31	03/09/06

MASTER TEACHER CERTIFICATION (See psia-e.org for details -Open to Level I, II or III members) 2 days - $125; 1 day - $85

No.	Event	Location	Dates	Deadline
025	Get In Gear	Sunday River, ME	Dec 05-06	11/16/05
031	Foundations of Teaching	Sunday River, ME	Dec 07-08	11/16/05
033	Movement Analysis	Sunday River, ME	Dec 07-08	11/16/05
065	Foundations of Teaching	Seven Springs, PA	Jan 03-04	12/13/05
067	Knee High Knowledge	Seven Springs, PA	Jan 03	12/13/05
072	Physical & Mental Dis	Seven Springs	Jan 04	12/13/05
080	Physical & Mental Dis	Hunter Mtn., NY	Jan 05	12/15/05
086	Knee High Knowledge	Hunter Mtn., NY	Jan 06	12/15/05
083	Movement Analysis	Ski Liberty, PA	Jan 05-06	12/15/05
095	Movement Analysis	Greek Peak, NY	Jan 09-10	12/19/05
113	Foundations of Teaching	Ski Butternut, MA	Jan 11-12	12/21/05
162	History Comes Alive	Snowshoe, WV	Jan 31-Feb 1	01/10/06
177	Movement Analysis	Snowshoe, WV	Feb 02-03	01/12/06
196	Physical & Mental Dis	Montage, PA	Feb 06	01/16/06
200	Knee High Knowledge	Montage, PA	Feb 07	01/16/06
199	Get In Gear	Pico, VT	Feb 06-07	01/16/06
195	History Comes Alive	Montage, PA	Feb 06-07	01/16/06
214	Movement Analysis	Pico, VT	Feb 08-09	01/18/06
234	Foundations of Teaching	Jiminy Peak, MA	Feb 15-16	01/25/06
238	Movement Analysis	Jiminy Peak, MA	Feb 15-16	01/25/06
259	Get In Gear	Bristol Mtn., NY	Feb 28-Mar 1	02/07/06
261	Physical & Mental Dis	Bristol Mtn., NY	Feb 28	02/07/06
262	Knee High Knowledge	Bristol Mtn., NY	Mar 01	02/07/06
270	Foundations of Teaching	Bristol Mtn., NY	Mar 02-03	02/09/06
331	History Comes Alive	Windham, NY	Mar 22-23	03/01/06

PSIA-E Alpine Schedule for 2005-2006

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ACCREDITATION PROGRAMS (See psia-e.org for program details - Open to Level I, II, or III members) 2 days - $155; 1 day $84

No.	Event	Location	Dates	Deadline
Children's Specialist				
024	Childhood Dev: Physical	Stratton, VT	Dec 05-06	11/16/05
029	Childhood Dev: Affective	Stratton, VT	Dec 07-08	11/16/05
074	Childhood Dev: Affective	Hunter Mtn., NY	Jan 05-06	12/15/05
160	Childhood Dev: Physical	Snowshoe, WV	Jan 31-Feb 1	01/10/06
194	Childhood Dev: Cognitive	Montage, PA	Feb 06-07	01/16/06
220	Childhood Dev: Physical	Jiminy Peak, MA	Feb 13-14	01/23/06
257	Childhood Dev: Cognitive	Bristol Mtn., NY	Feb 28-Mar 1	02/07/06
330	Childhood Dev: Physical	Windham, NY	Mar 22-23	03/01/06
Special Populations				
024	Childhood Dev: Physical	Stratton, VT	Dec 05-06	11/16/05
114	Teaching Women	Ski Butternut, MA	Jan 11-12	12/21/05
160	Childhood Dev: Physical	Snowshoe, WV	Jan 31-Feb 1	01/10/06
178	Teaching Women	Snowshoe, WV	Feb 02-03	01/12/06
220	Childhood Dev: Physical	Jiminy Peak, MA	Feb 13-14	01/23/06
232	Adult Dev. & Aging	Jiminy Peak, MA	Feb 15-16	01/25/06
330	Childhood Dev: Physical	Windham, NY	Mar 22-23	03/01/06
Freeride Accreditation				
057	Basic Park & Pipe	Hunter Mtn., NY	Jan 03-04	12/13/05
187	Intermediate New School	Killington, VT	Feb 06-07	01/16/06
335	Advanced Freeriders	Killington, VT	Mar 30-31	03/09/06

No.	Event	Location	Dates	Deadline
Backcountry Accreditation				
650	Snow Sense & Plan	Mount Snow, VT	Nov 12-13	10/21/05
655	Collecting, Data	Maple Wind, VT	Jan 21-22	01/02/06
665	Putting It All Together	Maple Wind, VT	Feb 25-26	02/03/06
Teaching Beginners Specialist				
058	Communication Loop	Hunter Mtn., NY	Jan 03-04	12/13/05
198	Assess Beginners Move	Pico, VT	Feb 06-07	01/16/06
222	The Learning Environment	Jiminy Peak, MA	Feb 13-14	01/23/06
329	Assess Beginners Move	Windham, NY	Mar 22-23	03/01/06
Sport Science				
092	Biomechanics	Greek Peak, NY	Jan 09-10	12/19/05
197	Sports Psychology	Montage, PA	Feb 06-07	01/16/06
213	Biomechanics	Pico, VT	Feb 08-09	01/18/06
233	Exercise Physiology	Jiminy Peak, MA	Feb 15-16	01/25/06
269	Exercise Physiology	Bristol Mtn., NY	Mar 02-03	02/09/06
304*	Sports Psychology	Massanutten, VA	Mar 11-12	02/17/06
Adaptive Accreditation				
501	Teaching Amputees	Hunter Mtn., NY	Jan 20	01/02/06
541	Dealing with Autism	Hunter Mtn., NY	Jan 21-22	01/02/06
503	Experience Sit Down Skiing	Hunter Mtn., NY	Jan 23	01/02/06

MASTER TEACHER EXAMS (All Exams Start at 4:00 pm) - $10

No.	Location	Dates	Deadline
928	Sunday River, ME	Dec 06	11/15/05
929	Hunter Mountain, NY	Jan 04	12/14/05
930	Seven Springs, PA	Jan 04	12/14/05
931	Greek Peak, NY	Jan 10	12/20/05
932	Ski Butternut, MA	Jan 12	12/20/05
933	Snowshoe Mtn., WV	Feb 01	01/15/06

No.	Location	Dates	Deadline
934	Montage Mtn., PA	Feb 07	01/22/06
935	Pico, VT	Feb 07	01/22/06
936	Jiminy Peak, MA	Feb 14	01/29/06
937	Bristol Mtn., NY	Feb 28	02/07/06
938	Mount Snow, VT	Mar 25	03/03/06

PSIA-E /AASI Children's Schedule for 2005-2006

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Weekend events are highlighted in blue.

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CHILDREN'S ACADEMY (Open to Registered, Level I, II or III members. Non-members add $25)

No.	Event/Description	Location	Dates	Deadline	Price
R # 702	Children's Academy – 3 day	Mount Snow, VT	Dec 05-07	11/14/05	$165
R # 701	Children's Academy – 2 day	Mount Snow, VT	Dec 05-06	11/14/05	$130
R # 704	Mini-Kids Academy	Snowshoe, WV	Feb 02-03	01/12/06	$120

CHILDREN'S EVENTS (Open to Registered, Level I, II or III members. Non-members add $25) 2 days - $120

No.	Event/Description	Location	Dates	Deadline
R # 703	Children's Movement Analysis	Ski Butternut, MA	Jan 11-12	12/21/05
R # 705	Children's Movement Analysis	Camelback, PA	Feb 08-09	01/18/06

CHILDREN'S SPECIALIST ACCREDITATION COURSES (Open to Level I, II or III members) 2 days - $155

No.	Event/Description	Location	Dates	Deadline
024	Childhood Dev: Physical	Stratton, VT	Dec 05-06	11/16/05
029	Childhood Dev: Affective	Stratton, VT	Dec 07-08	11/16/05
074	Childhood Dev: Affective	Hunter Mtn., NY	Jan 05-06	12/15/05
160	Childhood Dev: Physical	Snowshoe, WV	Jan 31-Feb 1	01/10/06
194	Childhood Dev: Cognitive	Montage, PA	Feb 06-07	01/16/06
220	Childhood Dev: Physical	Jiminy Peak, MA	Feb 13-14	01/23/06
257	Childhood Dev: Cognitive	Bristol Mtn., NY	Feb 28-Mar 1	02/07/06
330	Childhood Dev: Physical	Windham, NY	Mar 22-23	03/01/06

AASI Snowboard Schedule for 2005-2006

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FEATURE EVENTS (Some open to Non-members and/or Registered members – All open to Level I, II or III members)

Notes:	Num.	Event	Description	Location	Price	Dates	Deadline
R #	020	Snowsports School Management Seminar	For Directors and Supervisors 2 1/2 days; banquet	Mount Snow, VT	$178	Nov 28-30	11/04/05
R #	163	Train-the-Trainer	2 days; Directors & Supervisors	Snowshoe, WV	$130	Jan 31-Feb 1	01/10/06
R #	406	Instructor Training Course (ITC)	3 days, Training Clinic	Jiminy Peak, MA	$195	Dec 17-19	11/22/05
	405	Resort Trainers Program	3 days; Level II and III Trainers	Hunter Mtn., NY	$195	Dec 12-14	11/18/05
	418	Resort Trainers Program	3 days; Level II and III Trainers	Massanutten, VA	$195	Jan 11-13	12/21/05
*	403	Riders Weekend Academy	2 days, Level II and III AASI Members	Killington, VT	$173	Dec 10-11	11/18/05
*	404	LI Riders Wkend Academy	2 days, Level I AASI Members	Killington, VT	$173	Dec 10-11	11/18/05
	409	Eastern Academy	3 days; Level I, II or III Members	Okemo Mtn., VT	$220	Jan 02-04	12/09/05
	410	Eastern Academy	5 days; Level I, II or III Members	Okemo Mtn., VT	$355	Jan 02-06	12/09/05
* R #	452	Women's Seminar	3 days, banquet	Stratton, VT	$195	Feb 27-Mar 1	02/06/06
R	473	Spring Rally	2 days; banquet/race	Mount Snow, VT	$152	Mar 25-26	03/03/06
R #	401	Safe Coaching in Freestyle Venues	Must have Tele, Alpine or Snowboard Equipment	Mount Snow, VT	$85	Nov 28	11/04/05
R #	414	Safe Coaching in Freestyle Venues	Must have Tele, Alpine or Snowboard Equipment	Stratton, VT	$85	Jan 08	12/16/05
R #	430	Safe Coaching in Freestyle Venues	Must have Tele, Alpine or Snowboard Equipment	Snowshoe, WV	$85	Jan 30	01/10/06
	453	Cross Discipline Freestyle	Must have Twin Tips, Snowboard or Tele - Level I, II or III members	Cranmore, NH	$137	Mar 01-02	02/08/06

TEAMS (Open to Level III AASI members)

Notes:	Num.	Event	Description	Location	Price	Dates	Deadline
	480	DEV Team Tryouts	2 days, Level III AASI Members Only	Killington, VT	$195	Apr 06-07	03/16/06

FREESTYLE ACCREDITATION (Not Alpine MTC Accred) (Open to Level I, II, or III members) 3 days - $195; 2 days - $145

No.	Event	Location	Dates	Deadline	No.	Event	Location	Dates	Deadline
416	Intro Session	Wachusett Mtn., MA	Jan 09-10	12/20/05	454	Park Session	Mtn. Creek, NJ	Mar 02-03	02/09/06
426	Intro Session	Waterville Valley, NH	Jan 26-27	01/05/06	462	Pipe Session	Mount Snow, VT	Mar 09-10	02/16/06
445	Intro Session	Ski Roundtop, PA	Feb 13-14	01/23/06	474	Master Session	Okemo Mtn., VT	Mar 27-29	03/06/06

SPECIALTY EVENTS (Open Level I, II or III members) 2 days - $137

No.	Event	Location	Dates	Deadline	No.	Event	Location	Dates	Deadline
429	Skills for Riding Park & Rails	Mtn. Creek, NJ	Jan 30-31	01/06/06	446	Skills for Riding Pipe	Stratton Mtn., VT	Feb 13-14	01/20/06
					464	Old Fart Park & Pipe	Wachusett Mtn., MA	Mar 12-13	02/17/06

100 LEVEL COURSES (Open to Reg., Level I or II members or Cross-over members - Non-members for additional $25) 2 days - $130

No.	Event	Location	Dates	Deadline	No.	Event	Location	Dates	Deadline
411	Assessing Movement	Okemo, VT	Jan 05-06	12/15/05	439	Teaching Foundations	Montage, PA	Feb 08-09	01/18/06
422 *	Riding Foundations	Belleayre, NY	Jan 21-22	12/29/05	471	Riding Foundations	Wachusett, MA	Mar 23-24	03/02/06

200 LEVEL COURSES (Open to Level I, II or III members, Prerequisite for Level II Exam) 2 days -$137

No.	Event	Location	Dates	Deadline	No.	Event	Location	Dates	Deadline
407	Movement Analysis	Okemo Mtn., VT	Dec 19-20	11/28/05					
415^	Teaching Concepts	McIntyre, NH 3-9pm	Jan 09-10	12/16/05	437	Level II Exam Clinic	Camelback, PA	Feb 06-07	01/13/06
417	Teaching Concepts	Holiday Valley, NY	Jan 11-12	12/21/05	442 *	Teaching Concepts	Catamount, NY	Feb 11-12	01/20/06
419	Teaching Concepts	Snowshoe Mtn., WV	Jan 18-19	12/28/05	447	Riding Concepts	Blue Knob, PA	Feb 15-16	01/25/06
425	Riding Concepts	Hunter Mtn, NY	Jan 23-24	12/29/05	459	Riding Concepts	Gore Mtn., NY	Mar 06-07	02/10/06
428 *	Riding Concepts	Massanutten, VA	Jan 28-29	01/06/06	460	Level II Exam Clinic	Killington, VT	Mar 09-10	02/16/06
433	Steeps	Stowe, VT	Feb 02-03	01/12/06	467	Movement Analysis	Bretton Woods, NH	Mar 15-16	02/22/06
435 ^	Movement Analysis	Labrador, NY 3-9pm	Feb 04-05	01/13/06	468	Teaching Concepts	Seven Springs, PA	Mar 15-16	02/22/06
438 *	Women's Riding Improvement	Okemo, VT	Feb 06-07	01/13/06	469 *	Trees	Jay Peak, VT	Mar 20-21	02/24/06

AASI Snowboard Schedule for 2005-2006

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300 LEVEL COURSES (Open to Level II or III members, Prerequisite for Level III Exam) 2 days - $137

No.	Event	Location	Dates	Deadline
424	Peer Coaching	Hunter Mtn., NY	Jan 23-24	12/29/05
434	Steeps	Stowe, VT	Feb 02-03	01/12/06
441	Movement Analysis	Sunday River, ME	Feb 09-10	01/19/06
450 *	Movement Analysis	Ski Roundtop, PA	Feb 25-26	02/03/06
461	Level III Exam Clinic	Killington, VT	Mar 09-10	02/16/06
470*	Trees	Jay Peak, VT	Mar 22-23	02/24/06

BACKCOUNTRY ACCREDITATION EVENTS (Open to Level I, II or III members) 2 days - $155

No.	Event	Location	Dates	Deadline	Requirements
650	Snow Sense and Planning	Mount Snow, VT	Nov 12-13	10/21/05	Snowshoes/Snowboard or split-board required
655	Collecting, Data	Maple Wind Farm, VT	Jan 21-22	12/30/05	Snowshoes/Snowboard or split-board required
665	Putting It All Together	Maple Wind Farm, VT	Feb 25-26	02/03/06	Snowshoes/Snowboard or split-board required

LEVEL I EXAMS (Open to Registered members and crossovers) 2 days - $130

No.	Location	Dates	Deadline
408	Smugglers' Notch, VT	Dec 21-22	11/30/05
412	Wintergreen, VA	Jan 05-06	12/15/05
413 *	Jiminy Peak, MA	Jan 07-08	12/16/05
420 *	Ski Sundown, CT	Jan 19-20	12/29/05
421 *	Belleayre, NY	Jan 21-22	12/29/05
423^	Bolton Valley, VT 3pm-9pm	Jan 25-26	01/02/06
482	Mountain Creek, NJ	Jan 25-26	01/04/06
427	Gunstock, NH	Jan 28-29	01/06/06
436 *	Massanutten, VA	Feb 04-05	01/13/06
440^	West Mtn., NY 4-10pm	Feb 08-09	01/18/06
443	Hidden Valley, PA	Feb 11-12	01/20/06
448	Mount Snow, VT	Feb 15-16	01/25/06
449 *	Greek Peak, NY	Feb 25-26	02/03/06
451^	Liberty Mtn., PA 4-10pm	Feb 27-28	02/06/06
456	Ski Ward, MA	Mar 04-05	02/10/06
457 *	Wisp, WV	Mar 04-05	02/10/06
463	Ragged Mtn., NH	Mar 11-12	02/17/06
465	Bristol Mtn., NY	Mar 13-14	02/17/06
466	Seven Springs, PA	Mar 13-14	02/17/06
472	Mount Snow, VT	Mar 25-26	03/03/06
475	Sugarloaf, ME	Mar 30-31	03/09/06
481	Killington, VT	Apr 08-09	03/17/06

RIDING ASSESSMENT / RETAKES (Open to Level I or Level II members for assessment or exam retake) 1 day - $85

No.	Location	Dates	Deadline
	LEVEL II RIDING ASSESSMENT / RETAKES		
455	Camelback, PA	Mar 03	02/10/06
476	Killington, VT	Apr 02	03/10/06
	LEVEL III RIDING ASSESSMENT / RETAKES		
432	Stowe, VT	Feb 01	01/11/06
477	Killington, VT	Apr 02	03/16/06

EXAMS (Open to Level I or Level II members with Exam Prerequisite) 3 days - $230

No.	Location	Dates	Deadline
	LEVEL II EXAMS		
458 *	Blue Mountain, PA	Mar 06-08	02/13/06
478	Killington, VT	Apr 03-05	03/10/06
	LEVEL III EXAMS		
479	Killington, VT	Apr 03-05	03/10/06

...find the latest info and
schedule updates at



www.psia-e.org

PSIA-E Adaptive Schedule for 2005-2006

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Weekend events are highlighted in blue.

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FEATURE EVENTS (Some open to Non-members and/or Registered members – All open to Level I, II or III members)

Notes	Num	Event	Description	Location	Price	Dates	Deadline
R#	020	Snowsports School Management Seminar	For Directors and Supervisors 2 1/2 days; banquet	Mount Snow, VT	$178	Nov 28-30	11/04/05
See website		Adaptive National Academy	Disabled Sports USA and PSIA Event – see Disabled Sports USA web-site at www.dsusa.org, click on winter sports/programs and then on The Hartford Ski Spectacular for details and application.	Breckenridge, CO	Varies	Dec 04-11	11/22/05
R #	502	All Adaptive Equipment – On Hill Use	Adaptive Sports Foundation	Windham Mtn., NY	$131	Jan 28-29	01/06/06
R #	515	Experiential Mono Skiing	Toggenburg Mountain Ski School	Toggenburg, NY	$131	Feb 04-05	01/13/06
R #	516	Intro to Adaptive World	Toggenburg Mountain Ski School	Toggenburg, NY	$131	Feb 04-05	01/13/06
R #	521	Experiential Mono Skiing	Gunstock Adaptive Ski School	Gunstock, NH	$131	Feb 25-26	02/03/06

ADAPTIVE ACCREDITATION EVENTS (Open Level I, II or III members) 2 days - $155; 1 day - $84

No.	Event	Ski School	Location	Dates	Deadline
501	Teaching Amputees	Hunter Mountain Ski School	Hunter Mtn., NY	Jan 20	01/02/06
541	Dealing with Autism	Hunter Mountain Ski School	Hunter Mtn., NY	Jan 21-22	01/02/06
503	Experience Sit Down Skiing	Hunter Mountain Ski School	Hunter Mtn., NY	Jan 23	01/02/06

LEVEL I EXAMS (For registered members) 2 days - $168

No.	Event	Ski School	Location	Dates	Deadline
505	3/4 Track	Mount Snow Adaptive Ski Center	Mount Snow, VT	Jan 27-28	01/06/06
504	Blind/DD	Mount Snow Adaptive Ski Center	Mount Snow, VT	Jan 27-28	01/06/06
506	Mono/Bi	Mount Snow Adaptive Ski Center	Mount Snow, VT	Jan 27-28	01/06/06
518	3/4 Track	Bretton Woods Adaptive Ski Center	Bretton Woods, NH	Feb 11-12	01/20/06
517	Blind/DD	Bretton Woods Adaptive Ski Center	Bretton Woods, NH	Feb 11-12	01/20/06
519	Mono/Bi	Bretton Woods Adaptive Ski Center	Bretton Woods, NH	Feb 11-12	01/20/06
520	Snowboard	White Mountain Adaptive Ski School	Loon Mtn., NH	Feb 11-12	01/20/06
523	3/4 Track	Maine Handicapped Skiing	Sunday River, ME	Mar 03-04	02/10/06
522	Blind/DD	Maine Handicapped Skiing	Sunday River, ME	Mar 03-04	02/10/06
524	Mono/Bi	Maine Handicapped Skiing	Sunday River, ME	Mar 03-04	02/10/06
525	3/4 Track	Adaptive Sports Foundation	Windham Mountain, NY	Mar 18-19	02/24/06
526	Blind/DD	Adaptive Sports Foundation	Windham Mountain, NY	Mar 18-19	02/24/06
527	Mono/Bi	Adaptive Sports Foundation	Windham Mountain, NY	Mar 18-19	02/24/06

LEVEL II EXAMS 1 to 4 day events - $97 for first day; $86 for each consecutive day

No.	Event	Ski School	Location	Dates	Deadline
507	3/4 Track	Mount Snow Ski School	Mount Snow, VT	Jan 27	01/06/06
508	Blind/DD	Mount Snow Ski School	Mount Snow, VT	Jan 27	01/06/06
511	Mono/Bi	Mount Snow Ski School	Mount Snow, VT	Jan 28	01/06/06
512	Skiing	Mount Snow Ski School	Mount Snow, VT	Jan 28	01/06/06
525	Blind/DD	Maine Handicapped Skiing	Sunday River, ME	Mar 03	02/10/06
526	Skiing	Maine Handicapped Skiing	Sunday River, ME	Mar 03	02/10/06
529	3/4 Track	Maine Handicapped Skiing	Sunday River, ME	Mar 04	02/10/06
530	Mono/Bi	Maine Handicapped Skiing	Sunday River, ME	Mar 04	02/10/06
533	3/4 Track	Maine Handicapped Skiing	Sunday River, ME	Mar 05	02/10/06
534	Mono/Bi	Maine Handicapped Skiing	Sunday River, ME	Mar 05	02/10/06
538	Blind/DD	Maine Handicapped Skiing	Sunday River, ME	Mar 06	02/10/06
539	Skiing	Maine Handicapped Skiing	Sunday River, ME	Mar 06	02/10/06

LEVEL III EXAMS 1 to 4 day events - $97 for first day; $86 for each consecutive day

No.	Event	Ski School	Location	Dates	Deadline
509	3/4 Track	Mount Snow Ski School	Mount Snow, VT	Jan 27	01/06/06
510	Blind/DD	Mount Snow Ski School	Mount Snow, VT	Jan 27	01/06/06
513	Mono/Bi	Mount Snow Ski School	Mount Snow, VT	Jan 28	01/06/06
514	Skiing	Mount Snow Ski School	Mount Snow, VT	Jan 28	01/06/06
527	Blind/DD	Maine Handicapped Skiing	Sunday River, ME	Mar 03	02/10/06
528	Skiing	Maine Handicapped Skiing	Sunday River, ME	Mar 03	02/10/06
531	3/4 Track	Maine Handicapped Skiing	Sunday River, ME	Mar 04	02/10/06
532	Mono/Bi	Maine Handicapped Skiing	Sunday River, ME	Mar 04	02/10/06
535	3/4 Track	Maine Handicapped Skiing	Sunday River, ME	Mar 05	02/10/06
536	Mono/Bi	Maine Handicapped Skiing	Sunday River, ME	Mar 05	02/10/06
537	Blind/DD	Maine Handicapped Skiing	Sunday River, ME	Mar 06	02/10/06
540	Skiing	Maine Handicapped Skiing	Sunday River, ME	Mar 06	02/10/06

PSIA-E Nordic Schedule for 2005-2006

Notes: * = Events with limited attendance; may fill prior to deadlines!
# = Events non-members may attend for $25 additional fee.
R = Events Open to Registered Members
^ = Night event
Weekend events are highlighted in blue.

If openings are available after the deadline date, members may be admitted based on availability. A $25 non-refundable late fee will be charged. Please contact the office at (518) 452-6095 to inquire on availability. Absolutely no walk-ons will be admitted to any event.

NORDIC DOWNHILL

FEATURE EVENTS (Some open to Non-members and/or Registered members – All open to Level I, II or III members)

Notes	Num.	Event	Description	Location	Price	Dates	Deadline
R #	020	Snowsports School Management Seminar	For Directors and Supervisors 2 1/2 days; banquet	Mount Snow, VT	$178	Nov 28-30	11/04/05
R	602	Mini Academy	2 days, open to all members	Killington, VT	$131	Dec. 10-11	11/18/05
R	603	Downhill Pro Jam	5 days, includes banquet	Killington, VT	$282	Dec. 12-16	11/18/05
R	623	Spring Rally	2 days, includes banquet/race	Mount Snow, VT	$152	Mar. 25-26	03/03/06

UPGRADES (Open to Registered, Level I, II or III members. Open to Non-members for an additional $25) 2 days - $99

Members become Level I by attending any 2 days of upgrades or above Pro Jam, and stating "Level I Certification Requested" on application.
All upgrades count as exam prep.

No.	Event	Location	Dates	Deadline	No.	Event	Location	Dates	Deadline
601	Early Season Primer	Sunday River, ME	Dec 03-04	11/11/05	612	Skiing Improvement	Blue Knob, PA	Feb 06-07	01/16/06
604	Carving	Stratton, VT	Jan 07-08	12/16/05	613	Learn to Tele Crossover	Mt. Sunapee, NH	Feb 11-12	01/20/06
605	Teaching Tele	Stowe, VT	Jan 12-13	12/20/05	614	Intermediate Skiing	Gore Mtn., NY	Feb 13-14	01/23/06
606	Ski Improvement	Hunter Mtn., NY	Jan 19-20	12/29/05	615	Premier Off Piste	Smugglers' Notch, VT	Feb 27-28	02/06/06
607	Learn To Tele	Gunstock, NH	Jan 21-22	12/29/05	616	Off Piste Backcountry	Timberline, WV	Mar 01-02	02/08/06
608^	Teaching/Skiing 4pm - 10pm	Bristol Mtn., NY	Jan 24-25	01/03/06	617	Teaching / Skiing	Shawnee, PA	Mar 02-03	02/09/06
609	*Intermed/Adv. Glades	Jay Peak, VT	Jan 26-27	01/05/06	618	Teaching / Skiing	Ragged Mtn., NH	Mar 05-06	02/10/06
610	*Skiing Improvement	Catamount, NY	Jan 28-29	01/06/06	624	Bumps, All Level	Sugarbush, VT	Apr 01-02	03/10/06
611	Intro to Glades	Bretton Woods, NH	Feb 04-05	01/13/06					

EXAMS (Open to Level I, II, or III members with appropriate prerequisite) 3 days - $179

No.	Event	Location	Dates	Deadline	No.	Event	Location	Dates	Deadline
619	DCL Exam	Sugarbush, VT	Mar. 18-20	02/24/06	621	Level II Exam	Sugarbush, VT	Mar. 18-20	02/24/06
620	DEV TEAM Exam	Sugarbush, VT	Mar. 18-20	02/24/06	622	Level III Exam	Sugarbush, VT	Mar. 18-20	02/24/06

NORDIC ACCREDITATION EVENTS

BACKCOUNTRY ACCREDITATION EVENTS (See psia-e.org for program details - Open to Level I, II or III members) 2 days - $155

No.	Event	Location	Dates	Deadline
650	Snow Sense and Planning	Mount Snow, VT	Nov 12-13	10/21/05
655	Collecting, Data	Maple Wind Farm, VT	Jan 21-22	12/30/05
665	Putting It All Together	Maple Wind Farm, VT	Feb 25-26	02/03/06
657 *	Advanced Backcountry	Jackson Hole, WY	Jan 28-Feb 04	01/06/06 –

This event includes all course content of Backcountry Accreditation courses event # 650, 655, 665 – see Fall Snow Pro for more details – cost TBA.

NORDIC TRACK/SKATE

FEATURE EVENTS (Some open to Non-members and/or Registered members – All open to Level I, II or III members)

Notes	Num.	Event	Description	Location	Price	Dates	Deadline
R #	651	Instructor Training Course	3 days; Level I Exam	Great Glen Trails, NH	$139	Dec. 13-15	11/22/05
R #	658	Train-the-Trainer	All Levels	Pineland Farms, ME	$97	Feb 04-05	01/13/06

UPGRADES (Open to Registered, Level I, II or III members. Open to Non-members for an additional $25) 2 days - $92

Members become Level I by attending any 2 days of upgrades or above ITC, and stating "Level I Certification Requested" on application.
All upgrades count as exam prep.

No.	Event	Location	Dates	Deadline	No.	Event	Location	Dates	Deadline
652	Early Season Primer	Lapland Lake, NY	Dec 17-18	11/22/05	661	Teaching/Skiing	Woodstock, VT	Feb 11-12	01/20/06
653	Teaching/Skiing	Balsam's Wilderness, NH	Jan 07-08	12/16/05	662	Video Movement Analysis	Verizon Sports Complex, NY	Feb 13-14	01/23/06
654	Skating	Ole's, VT	Jan 17-18	12/27/05	663	Teaching/Skiing	Notchview, MA	Feb 18-19	01/27/06
656	Advanced Skating	Jackson Ski Tour., NH	Jan 28-29	01/06/06	664	Teaching/Skiing	Savage River, MD	Feb 21-22	01/31/06
659	Level I Event	Salmon Hills, NY	Feb 04-05	01/13/06	667	Ski Jouring	Garnet Hill, NY	Mar 01-02	02/08/06
660	Skiing Improvement	Waterville Valley, NH	Feb 06-07	01/16/06	672	Backcountry Tour	Garnet Hill, NY	Mar 13-14	02/20/06

EXAMS (Open to Level I, II, or III members with appropriate prerequisite) 2 days - $107

No.	Event	Location	Dates	Deadline	No.	Event	Location	Dates	Deadline
670	Level II Exam	Mountain Top XC, VT	Mar. 4-5	02/10/06	668	DCL Exam	Mountain Top XC, VT	Mar. 4-5	02/10/06
671	Level III Exam	Mountain Top XC, VT	Mar. 4-5	02/10/06	669	DEV-TEAM Exam	Mountain Top XC, VT	Mar. 4-5	02/10/06

PSIA-E/AASI 2005-2006 Event Application

OFFICE USE ONLY

Date Rec'd _____ Event$ _____

App Num _____ Other _____

Event Num _____ Total$ _____

Please print and fill out all sections. One event per form. Application with payment must be received by event deadline. Applications not received by event deadline are subject to a $25 non-refundable late processing fee.

Mail or fax to: PSIA-E or AASI, 1-A Lincoln Ave, Albany, NY 12205 Fax# (518)452-6099

Call (518) 452-6095 for information only. No applications accepted via phone.

Member No: _____ ☐ If a new member, check box. Primary Discipline/Level: _____/____ **Date of Birth:** _____

Division: Circle one — Eastern; Alaska; Western; Central; Northwest; Intermountain; Rocky Mountain; Northern Intermountain; Northern Rocky Mountain

NAME: _____ (Last) _____ (First) Male / Female (Circle one)

ADDRESS: _____ (Street/Box)

Check box if a change ☐ _____ (City) _____ (State) _____ (Zip)

DAYTIME PHONE: (_____)_____ **ALTERNATE PHONE:** (_____)_____

EVENT #:_____ E-mail address: _____

EVENT: _____ (Event Name) _____ (Event Location) _____ (Event Date) Alpine / Adaptive; Nordic / Snowboard; Race / Children's (Circle one)

PAYING BY CHECK ☐ CHECK #:_____ AMOUNT: $_____

OR, Please charge to my: MasterCard ☐ or Visa ☐ **Exp. Date:**_____

☐☐☐☐ ☐☐☐☐ ☐☐☐☐ ☐☐☐☐

$ Amount _____ **Signed** _____

OFFICE USE ONLY

Date Proc _____

Auth # _____

Initials _____

Please note: Current members wishing to change region must notify the office in writing; change is not generated from this form.

All applicants must sign the following Release Form:

Recognizing that snowsports can be a hazardous, I hereby release PSIA-E, PSIA-E/EF, AASI, the host area, and agents and employees of each from liability for any and all injuries of whatever nature arising during, or in connection with the conduction of the event for which this application is made.

Signature **Date**

If applying for any certification level, your Ski/Snowboard School Director must complete the following:

As Director, I attest to the following: This applicant is a member of my staff. If a candidate for any level of certification, the candidate has received exam training and preparation. If a candidate for Level I, the applicant has completed the PSIA/AASI minimum entry level requirements, including a minimum of 50 hours of teaching/training.

Director's Signature **Name of School**

ADMINISTRATIVE CHARGES FOR NO-SHOWS, CANCELLATIONS AND RETURNED CHECKS

TRANSFERS: Up to one week prior to original event $15.00

During the week prior to original event (notice no later than 4:30 PM on last business day before event).....40 % of fee

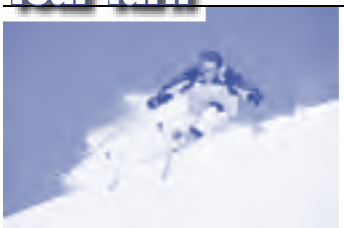
NOTE: Transfers to another event must be before the three week deadline of that event.

NO-SHOWS: Regardless of reason ..... 75% of fee

CANCELLATIONS: Up to one week prior to event $20.00

During the week prior to event (notice given no later than 4:30 PM on the last business day before event)...50 % of fee

RETURNED CHECKS/DECLINED CHARGES: Checks returned for insufficient funds will not be redeposited. Registrant's application will be voided unless such checks or charges are replaced by certified check, money order or cash prior to the event. For returned checks, this must include a processing charge of $25.00.



members' opinions

A Powerful Poem

Michael Zuckerman
Wintergreen Adaptive Skiing
Adaptive Level III
Alpine Level II

As Executive Director of Wintergreen Adaptive Skiing, I regularly receive letters from exuberant and appreciative students and family members. This poem, written by Molly Brown, a 12 year old child with severe cerebral palsy who skis sitting down in a mono-ski, was simply too moving and powerful to not share with our entire readership. I hope you enjoy the poem as much as I do, and that you gain an insight into what skiing can mean for someone with a severe disability.

BEHIND A MIRROR OF SNOW

My instructor's voice floats up from behind me,
"It's all you," he says, and I think about how hard it is
to hurt when you fall, virtually impossible,
because for once you are the same.

You can't tell that you're awkward, that people
stare at you behind your back, pitying you.
You are unfazed by muscles that used to be sore.
You're fast, faster than any of the kids

in their white tennis shoes will ever be,
because you know what it's like to be slow,
and when given the chance to be that speed demon
you fly over powdered, white snow, watching the tail

of the snowboarder in front of you.
As light hits off his board and bounces back to your goggles,
you're blind for one moment, and you feel the speed
pulsating in every part of your powder-light body

before you can see again and the course reappears,
and you realize you're going to hit the five-year-old skier
standing completely oblivious in front of you
in his ridiculous hat.

You lean just a little too far to the left, hit the ground,
and become part of the world again.

Molly Brown
Sweet Briar, Virginia ■

NASCAR and Skiing

….Do They Have Something in Common?

by Doug Holl
Alpine Dev. Team
West Mountain, NY

One of the first questions we always seem to ask our students in ski lessons is what other sports are they involved with. At the start of a 6-week night program, I had a group of guys that wanted to take lessons to get ready for a ski trip they were taking out West. When I asked that question, I got a reply of, "Not much, but we watch NASCAR on TV every weekend." I should have known when I saw them in their NASCAR team jackets. Could this be a long 6 weeks?

After taking a short warm-up run, and getting a little assessment of their skiing, we discussed what they would like to get out of their lessons. Because all of them were intermediate skiers, they said they would like to learn how to feel more comfortable in varying conditions. So, with that, we got started on our first run. I said, "Since you guys know so much about NASCAR, we are going to ski like a NASCAR race car for the next several weeks."

We discussed how, in a race car, the weight must be distributed evenly. If too much weight is on the front tires, the back of the car will be loose and slide around, and if too much weight is on the back, the car will be loose in the front and not steer properly. In a race car, weight distribution can be adjusted to dial the car into the certain conditions of the racing surface. Great! Let's bring this into our skiing: Evenly distribute our weight on our skis so we do not get our weight too far forward making the tail of the ski break loose, or too far back, not allowing the tips to engage and help us turn. I also reminded them that the wider a car, the better it can hold on the track.

In some stationary drills we played with varying stances and decided a shoulder-width stance worked well; keep the tires right under the outside of the car. Then, we focused on using our ankles to adjust our balance fore/aft on our skis to maintain a centered stance. We then brought this to some traversing exercises to further instill this new stance. Next, it was time to go run some practice laps and try this in our skiing. With a little feedback and coaching, these guys really caught on to this balance and stance thing.

Week two: With everyone in a balanced and comfortable stance, we talked about how a race car turns. I inquired, "Does the car turn by the rear of the car sliding out and around?"

They replied with, "Of course not, you would burn up the tires. The two front tires turn and the rear tires will follow." "Perfect! Now let's try that with our skis."

Again in some stationary drills, we learned how to rotate our legs to turn the ski and not just push the tail of the ski out. Now, let's try some cowboy turns, or should we say NASCAR turns - nice wide stance and steer both legs simultaneously. Slippy, sliddy turns are fine for now; good rotary movements and we will add shape later; no letting just the tail slide out or we will all have to pit stop to put new tires on. Awesome! These guys are using leg rotation to make turns instead of pushing the tails to change direction.

continued next page

This section is utilized for the publication of articles from the membership, and we invite your active participation. Content reflects the opinion and knowledge of the writers only, and is not to be interpreted as official PSIA-E information.

Week three: I need to get these guys to add some edging skills. We discussed what else happens to the car's front tires when they turn. The reply was that they actually tilt towards the direction that they are turned to help the tire stay in contact with the track. This also helps the car hold in a turn. "Can we do this with our skis?" I asked. The group replied, "Yes, let's try it."

I led the group in some stationary movements on how to tip the skis up on edge and build some angles, and soon enough we were ready for some traversing exercises. Slide across the hill and slowly tip the skis up on edge. "Wow!" they said, "The skis turn by themselves." Now, let's bring it to our skiing. These guys are really starting to get their skis to hook up!

Week four: It's time to talk suspension. We discussed why cars have a suspension system and what purpose it serves. Of course, it's to keep the tires in contact with the track when the surface is uneven. So, using our lower body we can flex and extend to accomplish the same thing as the car's suspension system. This will keep our skis in contact with the slope while skiing over uneven terrain. Again, we did some static drills to get everyone to flex and extend with the right movements. We then brought it to some uneven terrain to see how well our suspension systems worked.

We only got to ski together one more time, so we took all the things we learned and had the final big race. Speed wasn't going to be the winning factor though; it was how well the car could handle the slope.

To wrap up the lessons, we talked about how any changes we would make in a car would be progressive and subtle, and to try to do the same in our skiing. Just like on the track, we want to always be moving forward, not sideways. Abrupt moves are not warranted on the track or on the slope. With five weeks at the practice track these guys really worked hard and made some drastic changes in their skiing. We covered every skill, and now they can head out West for that big race and have fun. Here are some summary thoughts:

- Use the PSIA Teaching Model as a guideline to help create a learning experience that is exciting, fun, and value-based.
- Get to know the students to find out what interests them as a great way to **build trust** and let them have fun.
- **Assess** the students to help develop a progression with a common goal.
- **Build a learning environment** that is fun and suits the level of the students. Use metaphors and similes (like I did with NASCAR) that seem to have nothing to do with skiing, but which give meaning to the students.
- Use **learning activities** that are logical to your assessment, and are progressive.
- **Provide essential feedback** to enable the students to reach their goals.
- Always **debrief and give closure** to every lesson, and build excitement for the next. ■



Focus on Positives

by Kim Branon Kalinowski
Alpine Level II
Nashoba Valley, MA

I had been on the fence about taking my Alpine Level II exam. I was OK with taking Part 1 in 2004, but Part 2 was another story. I knew, after having passed Part 1, there was no turning back. I was going for Part 2 this spring.

Well, with all the preparation, i.e., reading, clinics, practice exams, etc., in addition to my full-time job, I was feeling overwhelmed. My fears, doubts and insecurities were mounting and I was not having fun. I hesitate to even write this next part, but here goes…

During a clinic our staff trainer/clinic leader was having us work on movement assessment. Great, right? Well, not really. Something was about to change and it was going to be a little humiliating. All the stress I had been putting on myself became apparent when Joe, our clinic leader, asked me, "What did you see?" At that moment, when you're on the "hot seat" and everyone's looking at you, you want to say something really insightful, or technical, or at least pertinent. I think I said, "I got nothing", and I know I cried. Not uncontrollably, just a few tears. But still...

Fortunately, our clinic that night was small and comprised of just 3 women. I was assured that, at one time or another, frustration, intensity and pressure had been felt by all. It was better to have this happen in a clinic than at the exam.

Well, I think it all turned around after that. My perspective changed in that now I started focusing on, "I'm a good skier and a good instructor and I just need to do what I do". I decided that I would prepare as best I could, and when I got to Mt. Snow for my exam, I would enjoy the people and the skiing, have fun, and "kick butt".

And, that's what happened (well I came a bit short of "kicking butt" in the movement assessment module, but did OK). I have to say the amount of support I got from some of my friends and fellow instructors at Nashoba Valley went a long ways. The words of encouragement, study sessions and others sharing about their previous exam experiences, was all so helpful. The camaraderie that developed between my fellow exam candidates at Mt. Snow made us a real "team", and even the examiners made a concerted effort to help put us at ease.

Thanks to PSIA-E for awarding me a scholarship to attend the event, and thank you to all who helped me attain my silver pin. And now, about that Level III… ■

f.y.i.

Night Owl Events

For those members who find it difficult to get away during the day, try attending one of the evening events scheduled. There are several events to choose from, events that begin late afternoon and run into the evening hours. Work during the day and ski at night, who could ask for more?

Alpine Events at Kissing Bridge, NY – January 9-10 - 4:00 pm to 10:00 pm
AASI Events at McIntyre Ski Area, NH – January 9-10 – 3:00 pm to 9:00 pm
AASI Events at Labrador Mountain, NY - February 4-5 – 3:00 pm to 9:00 pm
AASI Events at Bolton Valley, VT – January 25-26 – 3:00 pm to 9:00 pm
AASI Event at Liberty Mountain - February 27-28 – 4:00 pm to 10:00 pm
Nordic Downhill Event at Bristol Mountain, NY – January 24-25 – 4:00 pm to 10:00 pm

"Good Plain Hard Work"

by E. Gustav Taylor
PSIA-E Alpine Level II
Seven Springs Mt. Resort, PA

I finally achieved Certification as a Level II Alpine Instructor back in February of 2003, by passing my skiing retake exam at Holiday Valley, NY. Soooo, what's the big deal? Well, for me, being 73 at the time, well beyond the "Senior" threshold - and a three-time loser to boot - it was a very big deal, and I would like to share my experiences, strategies for success, and lend encouragement to you fellow members, especially seniors. Some may have doubts about being able to improve skiing ability and pass the exam as they move into senior territory. I believe that I have a modest "voice of experience" platform from which to speak, and that says: "Never give up, and keep on trying."

I think the term "Senior", as it is defined as a chronological moment in our lives, is arbitrary and inappropriate. You are only as old as you believe you are, not what someone else says your are. I also know there are some of you who feel that we older instructors don't get a fair shake in the exam process, but I totally disagree with that viewpoint. Each time I failed, I honestly knew that those who did pass deserved it, and, at that point, were definitely better skiers than I. I was always disappointed, but never bitter, and each time I resolved to work harder to improve.

I failed my first exam back in 1994, and kept going for the silver every 3 or 4 years; but, only if I could see a definite improvement in my skills through both internal and external feedback. Without boring you with the details, I did take every opportunity to attend as many PSIA-E events as I could, including a couple trips to the Snow Pro Jam, as well as all of the

In-house clinics I could manage. This was definitely a key component to success. I also could not have done it without the help and encouragement from my clinic leaders and fellow instructors who devoted countless hours to helping me improve. I could never name them all here, but I want to especially thank my Supervisor at Seven Springs, Don Meyers; I couldn't have done it without his support and confidence.

I passed the Teaching/Professional Knowledge part of the exam under the old 3-day combined format, and was given a 2-year window in which to complete my Skiing re-take exam. I want to say that the new 2-part/2-day exam format is much, much better, as it enables you to stay totally focused, both during the exam and in the training phase.

As Bob Shostek said at the Holiday Valley event where I passed, it is more a "validation" of a skill level than an examination. The real joy is that I am now a much better skier/teacher than I was 15 years ago, and the better you ski, the more fun it is.

Another key factor in my success was that I changed my mental approach to the exam. I resolved to view those two days as simply another skiing event in which to participate, learn and enjoy. I would simply ski each task as well as I could, RELAX!, and stay within my "comfort zone". I read and re-read many times the article by Mermer Blakeslee in the Fall 2002 issue of SnowPro, titled "Inside Scoop for Passing a Skiing Exam", and tried to incorporate her ideas into my skiing. If you feel you could use some expert advice, I highly recommend her article.

And, there are many other factors, including being on the "right" equipment, as well as money well spent on a superior boot fit at Green Mountain Orthotics at Stratton.

Each little thing is incremental, but, it all adds up to the big moment when you hear your name called at the end of the final day to come forward and get your silver pin.

I was fortunate to have received a scholarship from the PSIA-E Educational Foundation, and I wish to express my thanks for that support as well.

In conclusion, I would like to share with you what Peter Stransky noted on my exam score card at Holiday Valley (Peter was also one of the examiners who had failed me on my Skiing, two years earlier): "GOOD PLAIN HARD WORK HAS PAID OFF!"

You, too, can do it! ■

Be a Trusted Coach

by Dave Miller
PSIA-E Alpine Dev. Team
Bristol Mountain, NY

Have you ever been in a situation where you were so scared you had to talk yourself into moving, or needed someone to help you through the situation? This is what our students can be faced with the first time they enter the half pipe, ski the bumps, take air, or just the first time they are ever on skis. If you can help your students lessen their fear, they'll be more likely to succeed.

I recently started horseback riding and had to learn to overcome my own fears. A horse has a mind of its own and can be very intimidating. My coach helped me deal with the fears of riding and dealing with the horse. The first thing my coach did to ease my nerves was to keep me in a very controlled environment. She had me riding well-schooled horses in an enclosed ring. It was still hairy at first, but I felt safe. You can provide a similar environment for your snowsports students by choosing the correct terrain.

I got my own horse shortly after starting to ride. He was only 6 months old so I thought by the time he was old enough to ride I would be skilled enough to train him. Well, let me tell you, a green horse and a green rider can raise the fear factor quite a bit. Is he going to bolt, buck, spin, or a mix of all three? I was like a novice skier that is being challenged by terrain or conditions, and I was scared because I didn't know what to expect. Fortunately, my coach was there the whole time when I was getting started. She would talk me through what to do and tell me what to expect from my commands. Although it wasn't pretty, with my coach's support and encouragement I was able to manage my fear and train my horse.

Going through this myself gave me a much better understanding as to what my students go through when faced with challenges that test their skills, and how important it is to be there for them. But not all students need constant support and feedback. Learning to recognize their needs, or simply asking what you can do to help, will show that you are there to help if needed.

We have all had the lesson where a student gets to a point and just freezes. Fear is real, and can be debilitating to our students. Compassion, understanding, and being able to ease some of their tension can make trying times less stressful, and make overcoming new challenges a more enjoyable experience. ■

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Upcoming SnowPro Copy Deadlines

Fall - 10/1/05
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Writing Guidelines

General member submissions to the *SnowPro* should not exceed 1000 words and should be sent to psia-e@psia-e.org as an MS Word document attachment. Please see additional submission guidelines on page two under General Information.

Professional Ski Instructors of America
Eastern/Education Foundation

1-A Lincoln Avenue
Albany, NY 12205-4900
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