



Snow

Pro

The Official Publication of the
**Professional Ski Instructors of America
Eastern / Education Foundation**

EARLY FALL 2007

A Preview of 2007-08 Feature Events

by Mickey Sullivan, PSIA-E/AASI Director of Education & Programs

This coming season there are many exciting nuances to our events schedule that I think you will appreciate and enjoy: The Snowsports School Management Seminar will feature, as keynote speaker, Iraq War Veteran Ed Salau, who is now a PSIA-E Level 1 Adaptive member; and the Spring Rally will return to Whiteface Mt., NY, where members will enjoy the most skiing and riding vertical in the east, along with the new trails that have been added for the 07/08 season.

In addition, you will want to consider attending the Pro Jam in December, the AASI Rider's Rally Weekend or the Spring Academy in March - or maybe all three. These are terrific skill improvement events with lots of fun and great extracurricular activities planned.

For a complete look at all of the events be sure to look closely at the Events Schedule in this issue of *SnowPro*. Following are details of some of the "Feature Events:"

Snowsports School Management Seminar

- Killington, VT

On Any Gear!

November 27-28, 2007

The 2007 Snowsports School Management Seminar will be held at Killington, VT, on November 27-28, 2007. Steve Howie (Snowsports Management Committee Chair) and his committee members have responded to your requests and surveys and have put together a terrific schedule of training events and activities for this year's event. To receive PSIA National accreditation, your snowsports school director or technical director/supervisor must attend (annually) the Snowsports School Management

Seminar at Killington, or the Southern Snowsports School Management Seminar at Snowshoe, WV, on January 14-15, 2008, or the PSIA National Academy. Although only the director or a staff trainer is required to attend, we encourage snowsports schools to send several of your staff trainers in order to take full advantage of the topics being offered.

This year's Keynote Presentation will be by Iraq War Veteran Ed Salau, who is now a PSIA-E Level 1 Adaptive member. Ed has chosen to take what many would perceive as a negative event in their life and turned it into an opportunity to help others. He shares his courageous story and how he is now helping other veterans turn their lives around.

Last year we added a specific snowboard track for our AASI management and trainers. This year we will continue with the snowboard track and have added a specific Adaptive track.

There will also be seminars on important topics such as Exam Updates, Management Roundtables, and Train the Trainer sessions, which are all part of the seminar.

Complete details, lodging information, and a session schedule will be mailed to each school director in early October. If your mountain employment does not begin until late fall, please be sure to look for the mailing at that time or check the website under the Snowsports School Directors Help Desk.

PSIA National Adaptive Academy (Hartford Ski Spectacular) - Breckenridge, CO

December 2-9, 2007

The Hartford Ski Spectacular is now in its 20th year! This is one of the nation's largest winter sports festivals for people with disabilities. Although it

involves traveling farther than other events on our schedule, if you can make it you will remember it for a lifetime. Check out the schedule and details on the Disabled Sports USA website at (www.DSUSA.org). Click on "The Hartford Ski Spectacular."

Snow Pro Jam, Master's Academy and

Telemark Pro Jam - Mount Snow, VT

December 10-14, 2007

The new owners of Mount Snow have added over \$3 million in snowmaking improvements for the 2007/08 season. The southern Vermont location, the Grand Hotel, great ski terrain and tremendous hospitality will make this year's Pro Jam at Mount Snow one to remember. Any veteran Pro-Jammer can enlighten you about the "Pro Jam experience", and how it has evolved over the years; almost always good early season snow, great Pro Jam dances, interesting weather, super "Ed Staff", great vendor support and demos, and everything else the event involves. As the season approaches, anticipation

continued on page 3

Is this your last issue of the SnowPro?

Have you paid your 2007-'08 association dues? If not, your name is no longer on our active roster of members for PSIA-E, PSIA and AASI. This means you will no longer receive division or national benefits and your certification status is no longer current. If you find yourself in this situation and want to stay involved, call the office at (518) 452-6095 as soon as possible to pay dues or for more information on reinstatement.

the inside edge

5.....President's Message

6.....VIPrivileges

9.....Fall Indoor Master Teacher Courses

12.....National Dues Increase

14.....Around the Regions

25.....Forms & Applications

31.....20, 30, 40 Year Members

38.....2007-08 Event Schedule



Bill Hetrick, Editor

Empathy – Our Opportunity and Responsibility!

by Bill Hetrick
SnowPro Editor

As we prepare to enter into another glorious year of snowsports teaching, it might be beneficial to explore the potentially important role that we play in the lives of our guests. That's a mighty heavy role to load onto our business, but think about it. Our guests come from all walks of life, ranging from the very wealthy to those not so monetarily fortunate. From those who came in their own "bus" to those who came on a bus with 30 other people. Then, they all hit the great equalizers: the slope and weather conditions; the natural forces - especially gravity; equipment concerns; predisposed fear and apprehension about the unknown; AND, the desire to gain value from money spent. What is the snowsports teacher to do in the face of all of this?

Well, first of all let's dismiss the technical aspects. Let's accept that as a given, since we're talking here about PSIA-E/AASI members who have received their education from one of the best educational systems that exists, including content development, delivery system, and the best faculty. If we set aside the technical, then what's left is the **people** aspect. This is where you, as a snowsports teacher, have the opportunity to really make a difference.

Our guests come to us with some or all of the common barriers to learning described above, and more not listed. However, how many times have we really thought about the opportunity we have to actually influence the life of a guest? If you haven't thought about it, please do. It is the full measure of **empathy** that provides us with the privilege of having a positive impact on our guest. Empathy is defined by Webster as: "The projection of one's own personality into the personality of another in order to understand the person better; ability to share in another's emotions, thoughts, or feelings."

Wow! What a concept! And, what a responsibility! And, what an opportunity for impact!

When our guests come to us with one or all of the great equalizers listed above, they also bring their own baggage of personal problems and concerns – all hidden behind that happy or fearful face, and not easily perceived. It doesn't matter what the baggage is, or how serious it is. It's not our role to be judgmental about it, or even to know what it is; but, it is our role to recognize that problems and concerns exist below the surface in all of us.

Once we recognize that this guest standing with us on the hill in this beautiful setting - with some level of motivation to learn something about this wonderful sport - brings with him/her this personal baggage, whatever it might be, then we are ready to apply the most important skill we possess - the ability to empathize with each and every guest. It may be no more than a smile or an understanding touch, or it might be listening to a fear or concern and saying just the right thing at the right time. It might just be a word of support or understanding. Obviously, the opportunity is greater with a private lesson than with a large group, but the opportunity is always there. Do not ignore anyone! There is no way of knowing just how or when the opportunity might arise, but if you understand empathy, and its dominating role in what we do, you will be ready for the moment.

In closing, let's consider this as a form of intervention, if you will. It's an opportunity to be an island of positive impact in today's world with all of its potential for concern, stress, misery and grief; an opportunity to give the guest an unexpected benefit from the lesson, that shows caring, concern and understanding. In the process, barriers are broken down and actual skill development will follow because of the rapport and respect developed. Then, the wonderful physical sensations of the sport can be experienced!

Now, that's real value! Why would we do it any other way?

Following is a short essay that touches on the same subject by a valued member, well-versed in our business. Thanks, Marty for this guest editorial.

B. Hetrick



Volume 34, Number 2

Bill Hetrick, Editor

The official publication of the Professional Ski Instructors of America-Eastern Education Foundation.

1-A Lincoln Avenue
Albany, NY 12205-4907
Phone 518-452-6095
Fax 518-452-6099
www.psia-e.org

General Information

Submission of articles, photos or other items for publication is invited. Articles should not exceed about 1000 words. Receipt of submissions will be confirmed to the writer. Upcoming deadlines are published in each issue of *SnowPro*. Material should be sent to "SnowPro Editor" at: psia-e@psia-e.org as an MS Word document attachment. If it is necessary to mail material, it may be sent to:

Bill Hetrick, Editor
110 Hubler Rd.
State College, PA 16801
Phone 814-466-7309
psia-e@psia-e.org

Pro Shop header and Your Turn header photos by Scott Markewitz. Courtesy of PSIA.

All submitted material is subject to editing. Its use, whether solicited or not, is at the discretion of the editorial staff. All published material becomes the property of PSIA-E/EF. Articles are accepted on the condition that they may be released for publication in all National and Divisional publications.

SnowPro is published five times per year by the Professional Ski Instructors of America-Eastern Education Foundation. Permission is hereby given to all National and Divisional publications to copy original material from this newsletter providing credit is given to PSIA-E/EF and the author, and the material is not altered. Articles that contain specific copyright notices may not be reprinted without written permission from the author.

Subscriptions: Non-members can purchase a subscription to *SnowPro* by becoming an Affiliate at the rate of \$37 per year. Contact the Albany, NY office at the address above.

Note: Material published in *SnowPro* which has been provided by persons not writing in an official capacity, and for official purposes, is the responsibility of the author, and is not necessarily endorsed by the Association.

PSIA-E/EF reserves the right to refuse or edit all advertising.



continued on page 3

Parallels

by Marty Harrison

Past Region 2 (VT) Director

Past PSIA-E/AASI Board Member

Former Director, Okemo Learning Center

Last weekend my niece Brooke graduated from a Physicians Assistant (P.A.) program. This was the culmination of two years of intensive training and pressure. When the director of the program gave her parting thoughts and advice to the graduates, I was first impressed with what she was saying and then struck by the parallels to our industry. Some of what she was saying seemed very applicable to snowsports instruction. I got all excited and decided right then and there to pass it on. I'm sure I'm paraphrasing her thoughts, but this is a senior memory at work here.

The Most Effective P.A.s (i.e. Snowsports Instructors) are Those Who Know the Most and Do the Least

How true! Just as a medical professional can over-treat a patient, so can we over-teach our guests. We need to know enough to diagnose the basic problem, and then provide minimal, effective exercises or activities to fix it. We've all seen instructors who throw out their entire bag of tricks to try to make a guest perform better on snow, when in fact one or two well-directed exercises would be enough – and less confusing for the guest. Doing the Least also includes Talking the Least. The best instructors can get their points across with few words and know when to pull a specific client aside to answer his/her questions without tying up the whole class. I witnessed an extreme example of over-talking when I was on a long chair ride with a Level 3 instructor who talked tech to his client through the chair loading process, the entire chair ride, and was still going non-stop when they off-loaded. If I hadn't already retired, we would have had a long chat of our own on another day.

Avoid Becoming a Health Care (i.e. Snowsports) Vendor

This can be difficult during busy periods but is something to strive for at all times. We should always try to treat our guests as individuals, not process them through our system like cattle. I'm sure most of us have been to see a doctor who spent little time with us and did not seem to really listen or care, leaving us frustrated and resentful of the cost of the visit. We've also seen those who truly seemed to pay attention to us and were concerned with our health care needs. Which one did you go back to? The same holds true in our profession. A genuinely

caring, attentive attitude to each guest results in return business, which is the goal for all of us.

People May Not Remember What You Said or What You Did, but They Will Remember How You Made Them Feel

I loved this one! Every few years I'd hire a brand new instructor who, by the end of the Christmas vacation week, was getting more private lesson requests than many of the old-timers. We all know that this wasn't the result of what he/she was teaching, since at that point in their career their technical and professional knowledge was still in its infancy. The return business came as a result of how the rookies treated the guests – basically how they made the guests feel. Through PSIA and our area training, we can improve the on-snow skills of our instructors and we can pass on a great deal of technical knowledge, but we cannot create a heart. The ability to connect on a personal level is partly a natural gift but can also be developed and honed by those who make the effort. Things such as remembering names, taking small extra steps to make the guests comfortable, and providing personal attention go a long way toward creating happy memories.

My closing thought is to encourage you to find other parallels in your lives. Don't expect to get all that you need to know about being a good teacher from PSIA events or from local training. These are very good, of course, and provide a wealth of information, but there are many other sources that might surprise you. I never expected to get any insights into my profession at a graduation ceremony for my niece. Keep your mind open – you never know when you might have an "Aha" moment that could enhance your teaching. Who knows, Brooke is getting married next week ■

■ '07-08 preview, continued

is high, our minds (and hopefully our bodies) are ready to go, and all we need now is a good start to the season. The *Snow Pro* Jam/Master's Academy is an excellent way to lock in your focus. There are groups for those who want to gear up for the season, or for people who want to begin preparing for exams. Regardless of which type of group you choose, you can expect to have a great time.

If you haven't attended this event before, here is a little of what you can expect: Pro Jam is the gathering spot for nearly 500 snowsports instructors, sponsors and guests from all over the East Coast. It's an opportunity for Alpine Registered, Level I, and Level II members to ski with course conductors from the Eastern Educational staff. Level III members ski in the Master's Academy with members of the National Alpine Demonstration Team. Nordic members will also ski with some of the best ski coaches in the country. Most days include an après-ski activ-

ity, culminating in a dinner and dance on Thursday evening.

There's also a "super raffle" - with exceptional prizes - held during the Thursday evening banquet to benefit the Education Foundation and Membership Scholarship Fund. Our sponsors and industry partners have provided some exciting and unique items for the raffle. You won't want to miss this fun and important element of the evening. Registration for the Pro Jam and Master's Academy opens September 24. Please see the special registration policy outlined in the Summer 2007 *SnowPro* (also available online at www.psia-e.org). If you can't find your issue, or don't have access to the Internet, feel free to give the office a call for more information on registration.

Note: There are several Mount Snow lodging options available. Please check the psia-e website for details.

Mini Academy for Alpine and Telemark AASI Rider's Rally Weekend Mount Snow, VT December 15-16, 2007

Can't arrange for five days away? The Mini Academy or Rider's Rally may be for you! If you're an Alpine Level III instructor and want to ski with a member of the PSIA Alpine National Team, this is your opportunity. If you're an AASI Level II or Level III member and want to ride with a member of the AASI National Team, this is your opportunity. And, for AASI Level I members, there is the Rider's Rally Weekend with the finest members of our AASI Eastern Education Staff. Telemarkers will also have the opportunity to ski with some of this country's best Nords. Prepare for the season, get some valuable feedback, and have fun doing it, all on the weekend without missing any work! Attendance is limited by the number of team members available, and the event often closes before the deadline, so make your plans early.

AASI Rider's Rally Pre 3 – Mount Snow, VT December 12-14, 2007

If you are looking for the ultimate riding experience with our AASI Eastern Education Staff, this is it. This year we have the 3-day "Rally Pre 3" for those that want to get their season started with a BANG. Immediately preceding the Rider's Rally Weekend you can either ride these three days only, or add it on to your weekend experience.

Race Week - Hunter Mountain, NY December 17-20, 2007

The very popular PSIA-E Race Week is a great way to kick off your season and get ready for the gates. This race camp is for advanced skiers who desire to either learn how to race, or who already have race experience and want to improve their

continued on page 4

technique and times. Groups are divided according to ability and needs. You can choose a two-day camp or a four-day camp. Scheduled to work the camp is former U.S. National Team member and PSIA Ski Team member Dave Lyons. In addition to Dave Lyons, PSIA-E top race coaches will be working the event.

Eastern Children's Academy - Okemo, VT On Any Gear!

January 7-8, 2008 (Two day event)

**January 7-9, 2008 (Three-day event;
Registered Member participants wishing to
complete the Level 1 exam must attend the
Level 1 Exam held in conjunction with the
Academy three-day event.)**

This year's Eastern Children's Academy will be held at Okemo, VT. Traditionally held in early December, new this year is the change to January. This will open the event up to many whose schedules have not allowed them to attend past children's academies.

Children's Committee Chair, Jeffrey "Jake" Jacobsen, and his committee are planning an exciting and valuable training event for this January. ACE Coach Mac Jackson and his ACE Team are preparing to deliver this highly educational and fun event. You definitely want to put this event on your schedule in order to keep up with the latest in children's snowsports education. The Academy is staffed by the Eastern Division's best children's educators (the Advanced Children's Educator squad; ACE Team) and strives to deliver the most up-to-date information on teaching kids. It's also an absolute blast, and a boost for any children's instructor!

New for this season, the Children's Academy will include a specific Nordic tract for teaching children how to ski Nordic downhill and track/skate (weather permitting). Participants need to be on Alpine or Tele gear. The Nordic track is two days only.

Alpine Women's Seminar for Skiers - Windham Mountain, NY

January 14-15, 2008

It's all women, all the time, at the Women's Seminar. Two super days this year in order to make it more convenient to attend, the Women's Seminar will be open for skiers only. Groups will be formed according to skiing ability level. This is a great two days to be with female snowsports educators and boost your skiing skills.

Southern Snowsports School Management Seminar - Snowshoe, WV

January 14-15, 2008

The Southern Snowsports Management Seminar for skiers and riders will be held this year at Snowshoe Resort, WV. The program begins on Monday, January 14, with an 8:30am Welcome

Meeting. Directors and trainers will move on-snow at 9:30am for two days of valuable events and seminars. This year's event is being held at the same time/location as the Mini Kids Academy. This provides a great opportunity for School Directors, Trainers and Children's instructors to attend an event at the same time and location.

A special mailing will be sent to all directors in the southern portion of Region IV and in Region VII in early October. This mailing will be separate from the northern mailing and will detail the southern program, lodging arrangements, and registration procedures.

Mini Kids Academy - Snowshoe, WV January 14-15, 2008

ACE team coach Mac Jackson is preparing to deliver this highly educational and fun event for you. You definitely want to put this event on your schedule in order to keep up with the latest in children's snowsports education.

PSIA-E Spring Academy - Whiteface, NY March 27-30, 2008

For the second year now Alpine members can participate in a Spring Academy. This event was a huge success last year and this year the spring skiing at Whiteface for this event should be spectacular. If you are looking for a fun, dynamic and educational event for the end of the season, then this is it. Four days of skiing with our new Eastern Team members and additional members of our Eastern Education staff! The groups will be small, with a maximum of 8 members per trainer. You will be skiing with two different trainers during the 4 days to give you an exciting experience with great input and feedback on your skiing. The Spring Academy will include participation in the Spring Rally weekend activities. There is no better way to finish your season than this. Look for more details on the Spring Academy in the upcoming Fall issue of the *SnowPro*.

PSIA-E/AASI Spring Rally - Whiteface, NY On Any Gear!

March 29-30, 2008

Most everyone knows by now not to miss this event. Great sun, great snow, great mountain, great friends and Lake Placid is a great town! A super weekend of skiing, riding, training and skill improvement! This year there will be an "Après-Ski Party" and spring celebration on Saturday afternoon at the mountain. And, don't forget the Hannes Schneider Memorial Race held on Sunday. Mark your calendar and meet your colleagues in March at Whiteface! ■

PSIA - Eastern Education Foundation and PSIA/AASI - Eastern Division

Staff

Michael J. Mendrick
Executive Director
Mickey Sullivan
Director of Education & Programs
Sue Tamer
Director of Operations

Board of Directors

President
Bob Shostek
Vice President
Dutch Karnan
Immediate Past President
Bill Beerman
Region I
Director – Tom Butler
Representative – Ross Boisvert
Region II
Director – Steve O'Connor
Representative – Sherm White
Region III
Director – Ray DeVerry
Representative – David Welch
Region IV
Director – Steve Kling
(Treasurer, PSIA-E)
Representative – Eric Jordan
Region V
Director – Ron Kubicki
(Secretary, PSIA-E)
Representative – Nick Brewster
Region VI
Director – Scott J. Allard
Representative – Cherisse Young
Region VII
Director – John Cossaboom
Representative – Merrick Kacer

Committee Chairpersons

Umbrella Steering Committee
Dutch Karnan
Alpine Education & Certification Committee
Peter Howard
Snowsports School Management Committee
Steve Howie
Alpine Education Staff/BOE
Mike Bridgewater
Children's Committee
Jeff "Jake" Jacobsen
PSIA Representative
Bill Beerman
Adaptive Coordinator
John Lincoln
Nordic Coordinator
Mickey Stone
AASI Advisor
John Hobbs
Race Programs Committee
Charlie Knopp
Area Rep Program Coordinator
Joan Heaton
"15 Below" Advisor
Gary "Griz" Caudle



by Bob Shostek
PSIA-E/AASI President

Get Ready Early for the New Season

Well, here we are mid-September with the highly anticipated Early Fall Edition of the *SnowPro* in hand. If you're like most members you probably picked it out of the mailbox, flipped right to the 2007-08 event schedule, and started thinking about what event(s) you are going to attend, and where. Each discipline has done a great job with their schedules, offering a wide variety of events that cover every topic in all regions. The article in this issue providing a preview of feature events gives us good descriptions of what to expect at each. In fact, the discipline coordinators and committee chairs have dedicated articles in this issue specific to this season's changes and offerings.

I urge you to note the following:

- See what the AASI community is highlighting for the season.
- Note what is on tap in the Adaptive world.
- Discover what changes have been made in, and the theme for the Children's Academy.
- Check out the Race Program article--that committee is always up to something new. Did you know there will be a race event offered in all seven regions?
- Check out what exciting events the Nordic folks have in store for you this season.
- And, of course, study all of the many Alpine offerings.

So, if what's happening on-snow with you needs some tweaking, look for some creative and detailed ideas on how to share with others what you're doing or seeing in the menu of events...we have you covered!

To help guide you in deciding what event(s) you will attend, jot down your expectations and a few things you would like to take away from the event. Then, get on the PSIA-E web site, click on "events", and then on "event descriptions." You will find detailed descriptions of each event we have to offer in all disciplines. Read through the descriptions and match up what you jotted down. Put your cursor back on events and click on event schedule for your discipline. (Check out the "sorting" feature tab to help expedite the process). Choose the event you will be attending, now click on the event application tab, print out, fill out, and fax it in. You're all set!

Columns and articles in this issue that are **MUST** reads include:

- Alpine Education and Certification Chairman Peter Howard's article about changes made for the Alpine Level 2 and 3 Part-two!
- Check out the VIPrivileges column to see what's new with member benefits and reminders of existing member benefits! Did you get your summer to-do list together? (See page 6 of the summer issue of *SnowPro*)
- Foundation News column about Scholarships. The deadline is fast approaching to submit your application! Postmark deadline is Friday, September 28, 2007.

- *Snow Pro* Jam—Masters Academy registration information update. REMEMBER, applications must be postmarked no earlier than September 24th. Complete details and the special *Snow Pro* Jam application can be found in this issue.
- "Around the Regions" page allows you see what's happening in the various Regions of the division.
- For some straight talk from the association and an administrative update, read "The Zipper Line."
- Get highlights and specifics of what's happening in education and operations on the National front when a report is included from our Eastern ASEA National Board of Directors representative's article.

Because I know most readers checked out the schedule, and then found articles with highlights specific to their discipline, checked out other articles pertaining to exams and education, and last, but not least, checked out the operational front, I chose not to write about the specifics of what is happening at the operational front in this *SnowPro* issue. I believe this is the time of year we all start getting excited anticipating the upcoming year. All articles in this issue are proof of how excited we are about what we have to offer!

Enjoy the fall season, and, remember, only two more months and we will be on the white stuff once again! ■

f.y.i.

Accreditation Programs

Did you know... Accreditation Programs are open to all disciplines. The main focus for these events is Alpine however all disciplines may attend.

THE CANYONS SKI & SNOWBOARD SCHOOL

Now accepting applications for the 2007 – 2008 Season:

* Ski & Snowboard Instructors

Willing to teach adults and children of all ages

Full and part-time positions available

Good Communication skills and able to work weekends and holidays

* Supervisors for our Adult and Children Programs

Compensation is based on certification and experience.



Apply online at www.thecanyons.com/jobs

Or send application to: jobs@thecanyons.com

The Canyons Resort Human Resources
4000 The Canyons Resort Drive
Park City, Utah 84098
435-615-2216



VIPrivileges



Want to know what PSIA-E/AASI privileges you get as a member? Look for this column in each SnowPro and we will let you know what is new – or remind you of things you should be sure to take advantage of...

SPECIAL EDITION!!

The 2007/2008 Season will be kicking off with a blizzard of new **Eastern only** membership benefit programs and new membership features; as well as some great limited time promotions! An unprecedented ten new PSIA-E VIPrivileges are available to you this season and highlighted below. Additional information is available under Member Services, Eastern Benefits at our Eastern Division website; www.psia-e.org

2007 - 2008 New Services for Members Eastern Division Website School Directory & Job Posting Section

Linked from www.psia-e.org, this new website section will be coming online in late September and will be a valuable tool for members to refer to when looking for employment opportunities. It will also be a resource for School Directors to refer to when trying to reach another director for various reasons. The section will be a listing of all Eastern Snowsports Schools/Resorts by Region and alpha within the region. Those schools that have submitted information regarding open positions will be noted and those with a feature listing (a SnowPro display advertisement) will be highlighted. Each school/resort record will provide an overview of the resort and contact information.

Member "R & B" (Resources & Benefits) Quick Reference Card

These cards are being mailed to each member with their membership card. You probably have yours already!

We realize the print is small; but what could we do with so many important things to list? We hope it is a handy reference for you throughout the season. If you got your membership card, but did not get a Quick Reference Card and would like to have one mailed to you, please send an email to psia-e@psia-e.org with your name and membership number. We'll get one out to you as soon as possible.

2007 - 2008 New Benefit Programs for Members

For additional information about all of the following programs go to www.psia-e.org; Member Services, Eastern Benefits.

BJ's Wholesale – Fuel Your Fundraiser Program

See details about this limited time program

within this SnowPro and fill out the application provided to get \$10 off a BJ's membership and to support the PSIA-E Education Fund. For each BJ's application submitted through the PSIA-E/AASI program, BJ's will donate \$5 to the Education Fund. More BJ's program details are also available at the Eastern Division website.

EESA – "Lift to Lounge" Fashions at 50% off retail

If you aren't familiar with their product line of "snowflake to beachbreak layering" you will be very soon. Popular EESA products are made of wicking material for skiing and riding but are fashionable as well.

As a PSIA-E/AASI member, EESA is offering you the opportunity to order products at a pro deal of 50% off retail on the products listed on their "Golden Ticket" order form. You will also be seeing our AASI Staff wearing EESA fashions at events this season!

See the full-page EESA advertisement in the Absolutely AASI section of this SnowPro and go to the Eastern Division website for more program details.

IMPORTANT NOTE: The EESA 07/08 product line as well as the 07/08 Golden Ticket order form will be online and viewable (and EESA will be able to take orders) by November 1, 2007. EESA promises it will be worth waiting for!

Reliable Racing – Now offering a discount to PSIA-E/AASI members!

We hope you are aware of the great service Reliable Racing has provided to PSIA-E for many years by supporting various programs – especially our Alpine Racing Series.

Now, Reliable Racing is offering our members the opportunity to get 10% off purchases of \$100 or more through their website or on phone orders. To obtain your Eastern Division discount, please reference the PSIA-E/AASI Promotional Code # 17807.

See the Reliable Racing advertisement in this SnowPro. PSIA-E members can link to the Reliable Racing site to view the many products they offer and to place a discounted order at the Eastern Division website.

SkiPal – Offering member and snowsports school discounts.

SkiPal, a new ski/ride teaching tool, is offering two programs this season; 30% off to members on individual orders as well as offering volume discounts to Snowsports schools.

Introduced in 2006 Ski-Pal is the only ski/ride-

teaching tool that provides adults with the proper leverage needed to comfortably and effortlessly teach a child or disabled individual to ski or ride. See the SkiPal advertisement in this SnowPro.

Members - To learn more about SkiPal and to access a 30% off PSIA-E/AASI order form go to www.psia-e.org; Member Services, Eastern Benefits.

School Directors - To learn more about SkiPal and their school volume discount program go to www.psia-e.org; Snowsports School Directors Help Desk

SkiPal will also be announcing an exciting opportunity for 75 schools to get a FREE SkiPal! Information about this opportunity will be included in Snowsports School Management Seminar packets which will be mailed in October.

SmartWool – Pro Purchase Program offers Eastern Division Members 50% off retail!

Founded by New England ski instructors struggling to keep their feet warm, you won't find better gear to keep you comfortable in all conditions than SmartWool. The SmartWool fiber combines comfort and performance into one versatile package. SmartWool's fiber is not the only versatile part of the SmartWool Company. SmartWool is more than socks. The product line includes shirts, pants, jackets, vests and more.

Here is the best part; SmartWool is extending their Pro Purchase Program to PSIA-E/AASI. Upon providing proof of membership, you will be extended 50% off a limited number of retail orders placed at their Pro Purchase website.

To learn more about SmartWool, the items you can purchase and all of the details of their Pro Purchase Program; as well as to register, go to the Eastern Division website.

Note: The following new benefit programs are available for a limited time only – so check it out now!

Burton – TWO exciting promotions for Eastern Division members during the 2007 --2008 Season.

Burton - Registered and Level 1 Member Promotion

One lucky Registered Member and one lucky Level I Member – who provide proof of purchase of a Burton snowboard - will win a Burton snowboard bag (estimated value \$100-\$150 retail). Current AASI Eastern Division Registered and Level I members who provide proof of purchase of

a new Burton snowboard from a dealer between August 1, 2007 and December 31, 2007 can participate in this promotion.

Burton - Level II and Level III Recognition Program

Burton wants to recognize and reward AASI Eastern Division members whose dedication to snowsports education has led them to attain their Level II and Level III certifications.

AASI Eastern Division Members who attain their Level III during the 07/08 season will be automatically entered to win a Burton snowboard (estimated retail \$500). The winner of the snowboard will be selected after the Level III exam at Hunter where the board will be awarded.

AASI Eastern Division Members who attain their Level II during the 07/08 season will be automatically entered to win a pair of Burton bindings (estimated retail \$200-\$250). Successful Level II candidates from all of the 2007/2008 season AASI Level II exams will be entered to win this recognition award. The winner of the Burton bindings will be selected after the last Level II exam of 2008 (Hunter).

For details about both of these promotions; go to the Absolutely AASI section of this *SnowPro* or to the Eastern Division website.

Green Mountain Orthotic Lab- Win Free Green Mountain Orthotic Footbeds!

Purchase boots and footbeds from Green Mountain Orthotic Lab (GMOL) between October 1, 2007 and November 31, 2007. Send in your proof of purchase, and be entered to win a rebate on the cost of your footbeds. This is a \$199 retail

value! It's that simple to win!

For details, see the GMOL advertisement and promotion details in this *SnowPro* as well as the upcoming Fall *SnowPro*.

Be sure to look at the details of these promotions ASAP as there are time restrictions and submissions required to win! Detailed information about most current promotions is also available at www.psia-e.org; Member Services, Eastern Benefits. Good Luck!

2007-2008 Continuing Membership Benefit Program

Avalanche Skiwear - High performance ski clothing at up to 40% off retail.

For the third season in a row, Avalanche is proud to offer PSIA-E/AASI members a great new selection of high performance ski clothing at up to 40% off retail. For details, see the Avalanche insert in this *SnowPro* or go to the Eastern Division website.

Choice Hotels - Usage of this great member benefit program grew 57% last year.

As an Eastern Member, visit www.choicehotels.com, use our PSIA-E Promotion ID #00802187 and get a 15% discount when you book at hundreds of Choice Hotel locations (including Comfort Inns, Clarion, Quality Inn and Econolodge) - plus take advantage of their Choice Privilege promotions to earn free rooms, etc. Program details are available on the Eastern Division website.

Vew-Do - 30% discount to Eastern Members.

Continuing this season, Vew-Do Balance Boards is providing our Eastern Members with a 30% discount. Program details are available on the Eastern Division website.

PSIA-E/AASI Logo Business Cards - high-quality, well-priced

Also for the third season, through our partnership with Keystone Printing, we are offering high-quality, well-priced personalized logo business cards. Placing your order online is quick, easy, and you can see a preview before you place your order. Orders can be placed via the Eastern Division website.

PSIA-E/AASI Gift Certificates -

Don't forget, when you are looking for a unique and useful way to say "thank you" to a fellow member or as a gift for a parent, spouse or child who is a member; gift certificates toward dues or events are available. To purchase a gift certificate, please call the office at 518-452-6095 and ask for Colleen Plante.

For the latest information about all Eastern Division programs and promotions be sure to check often at www.psia-e.org; Member Services, Eastern Benefits.



BJ's Wholesale Club and PSIA-E/AASI are delivering a 1-2 punch for the '07/'08 Season!

All applications must be submitted to our PSIA-E Program Manager at BJ's by November 30, 2007

This offer is not available through the BJ's Wholesale website or at any BJ's location

- Each application or membership renewal submitted through the PSIA-E program will be processed at \$10 off either BJ's membership program - Inner Circle or BJ's Rewards.

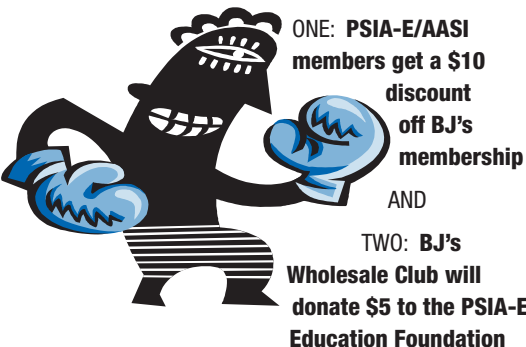
- Each PSIA-E BJ's membership will also receive 3 FREE additional months of membership AND will automatically get a 2nd card for another household member!

- BJ's Wholesale Club will also donate \$5 dollars to the PSIA-E Education Foundation for each PSIA-E BJ's membership they process!

Step into the ring and be part of this great program which provides a benefit to you as a member, and which supports our PSIA-E Education Fund!

Each PSIA-E member who is ready to join or renew their existing membership needs to complete the membership application on the following page.

For More information and complete offer details www.psia-e.org/ms/eastbenefits/promotional/BJs ■



FOR EACH BJ's MEMBERSHIP PRODUCED THROUGH OUR ORGANIZATION!

This is a limited time offer!



An Exclusive BJ's Membership Offer Only for PSIA-E/AASI!



Join or renew today with this special offer and save \$10 off the annual \$45 Membership fee, plus get 3 free extra months of Membership*

(That's 15 months of Membership for only \$37.80**)

BJ's will donate \$5 of your Membership fee to the PSIA-E Education Foundation!

Take advantage of this special offer – join or renew today!

Offer expires 11/30/07.

**Complete this application today and return it with payment to:
Dean Craven, BJ's Wholesale Club, 756 State Highway 28, Oneonta, NY 13820.**

Current Membership # (Renewals only)

Last Name

First Name

MI

Sex

F

M

Street Address

City

State

ZIP Code

Phone #

F Y F 3 0 3

Market Code (BJ's use only)

Driver's License # (Required for check-writing privileges)

State

E-mail (Optional)

**Professional Ski Instructors of America
Membership Fee with applicable taxes: \$37.80**

Please make checks payable to BJ's Wholesale Club.

Visa* MasterCard® American Express®

Discover® Network Check

Method of Payment



Credit Card Account Number

Exp. Date

To receive a second card for a household member (always at no additional charge), please complete the following:

Last Name

First Name

MI

Primary Cardholder's Signature

Date of Membership Purchase

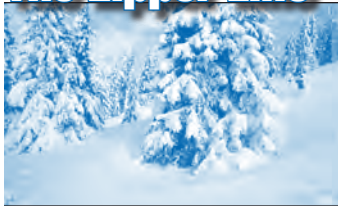
____ / ____ / ____
Month Day Year

(BJ's use only)

Please allow approximately 3 – 4 weeks for processing. To renew, write your Membership Number in the space provided. Your current BJ's Membership Card will be renewed for 15 months.

*This offer is exclusively for BJ's Partners and their donors, is valid for new and renewed BJ's Memberships if Membership is renewed before expiration date, is available only through the attached Membership Application and may not be combined with other offers. Offer is not redeemable for cash and is not available online at BJs.com or in-Club. Limit one offer per household. Photo identification required when applying for Membership. Offer expires 11/30/07.

**Plus \$2.80 state and local taxes.



straight talk from the association

Fall Indoor Master Teacher Courses

October 11 – 14, 2007

Mountain Creek Resort, Vernon, NJ

The Fall Indoor Master Teacher courses have been scheduled for Thursday, October 11 through Sunday, October 14 at Mountain Creek Resort in New Jersey! Mountain Creek offers many area attractions including award-winning golf courses, the east coast's premier downhill mountain bike park; plus much more.

These courses are open to all PSIA/AASI Level I, Level II and Level III members regardless if you are pursuing a Master Teacher Certification. Participating in two one-day indoor courses will satisfy the PSIA-E/AASI required educational update. The fall selection of courses includes required core courses and optional sessions as well as testing opportunities on Sunday, October 14th.

Go to the PSIA-E website at www.psia-e.org for information on specific course content and requirements for certification. Complete one event application (included in this issue of the *Snow Pro*) for each event you wish to attend; payment however, can be made with one check or total charge. Enrollment for each class may be limited, so sign up early; keep in mind the deadline date of September 20th. Applications can be mailed or faxed to 518-452-6099. Registration is from 8:00am to 9:00am; courses will begin at 9:00am and conclude at 4:00pm each day. Lunch and course materials are included for all attendees.

A Master Teacher candidate who has completed 10 or 11 credits of coursework by Sunday, October 14th, 2007 will be eligible for mid-course testing. The candidate will be given a comprehensive test that includes 10 multiple-choice test questions from each course taken. Each exam will be individualized for that particular member. The candidate must score seven out of 10 correctly for each course. If a member is unsuccessful on the quiz for any course, (s)he will be able to retake that quiz one time without retaking the course. After one failed retake attempt, the candidate will be required to retake the course. When the candidate applies for the mid-course test, (s)he will receive an exam

based on the first 10 or 11 credits of coursework taken. Any candidate who has completed the entire MTC program (all 20 credits) by Sunday will be eligible to take the final exam. The same testing guidelines as outlined above apply to the final test. A member may not retake a failed quiz in the same testing session. Indoor testing will also be offered during the ski season at different sites throughout the division. Be on the lookout for a testing schedule in the Early Fall *Snow Pro* newsletter and on the website.

PSIA-E/AASI has blocked two types of rooms for these dates. At the brand new Appalachian Hotel, studio rooms come with a cozy fireplace, fully equipped kitchen or kitchenette, wireless internet,

and many feature private balconies overlooking the mountain or valley below. The rate on these rooms will be \$134 per night. We also have a small block of one-bedroom town-homes at Black Creek Sanctuary featuring digital television, gas fireplaces, high-speed internet, and fully equipped kitchens. These units are \$154 per night. Please mention PSIA-E / AASI when making your reservations to receive the discount. Call 888-767-4123 between 9:00am and 5:00pm, Monday through Friday to make your reservations. If you are interested in sharing accommodations with other PSIA-E/AASI members, you may check the PSIA forum at www.psia.org/forum - General – Travel and Lodging.

INDOOR MASTER TEACHER COURSES

Num.	Event	Location	Date	Deadline	Price
005	Exercise Physiology	Mountain Creek, NJ	Thursday, Oct 11	09/20/2007	\$100
006	# Stance & Alignment	Mountain Creek, NJ	Thursday, Oct 11	09/20/2007	\$100
007	Varying Student Populations	Mountain Creek, NJ	Thursday, Oct 11	09/20/2007	\$100
008	Motor Learning	Mountain Creek, NJ	Friday, Oct 12	09/20/2007	\$100
009	# Stance & Alignment	Mountain Creek, NJ	Friday, Oct 12	09/20/2007	\$100
010	Communication Station	Mountain Creek, NJ	Friday, Oct 12	09/20/2007	\$100
011	Anatomy	Mountain Creek, NJ	Saturday, Oct 13	09/20/2007	\$100
012	At Your Service	Mountain Creek, NJ	Saturday, Oct 13	09/20/2007	\$100
013	Communication Station	Mountain Creek, NJ	Saturday, Oct 13	09/20/2007	\$100
014	At Your Service	Mountain Creek, NJ	Sunday, Oct 14	09/20/2007	\$100
015	* Outdoor First Care - Limited	Mountain Creek, NJ	Sunday, Oct 14	09/20/2007	\$120
016	Skiing with all Your Smart Parts	Mountain Creek, NJ	Sunday, Oct 14	09/20/2007	\$100
925	Master Teacher Exam – 7:30 am	Mountain Creek, NJ	Sunday, Oct 14	09/20/2007	\$10
926	Master Teacher Exam – 4:00 pm	Mountain Creek, NJ	Sunday, Oct 14	09/20/2007	\$10

* Outdoor First Care is a National Ski Patrol first aid course. NSP course materials required for this course cost \$20 – This is included in the \$120 course fee.

Stance and Alignment – You may bring your boots with you, it is highly recommended but not required.

Indoor Backcountry Courses

Mount Snow, VT on November 3-4

Backcountry Accreditation consists of three 2-day courses. This event is the first course in the Backcountry series. Part of this course is indoors, but most will be traveling, orienteering, using transceivers and solving winter scenarios outside. More information on this accreditation is available at www.psia-e.org

BACKCOUNTRY ACCREDITATION INDOOR COURSES

Num.	Event	Location	Date	Deadline	Price
651	Snow Sense and Planning	Mount Snow, VT	Nov. 03-04	10/12/2007	\$166

continued next page

2008 National Team Tryouts

Adopt an Eastern Team Member

By Mickey Sullivan, Director of Education & Programs

The 2008 National Team tryouts are just a short seven months away. Whether you are directly involved in the tryouts or not, this is a HUGE event for all of our eastern members in every discipline. Our PSIA-E/AASI members that make the National Team will be in a terrific position to share their focus, national and international experience and expertise with you, the member. You can be a Big Part of The Eastern Team Vision 2008.

Part of this vision includes, *"in order for us to deliver the best product possible to our members we must be well represented at the highest educational levels of PSIA and AASI."* The teams and many PSIA-E/AASI members have adopted the goal of placing 7 members on the National Teams as a result of our participation in the 2008 National Teams tryouts to be held this April. *"This is truly a goal that is worthy of all of us. PSIA-E/AASI is capable of achieving this goal and deserves the fruits of realizing this vision. So, whether you strive to be a part of the Eastern Team, or part of the support team, we hope that you will be encouraged to embrace this exciting goal."*

How would you like to be an important part of training and supporting our Eastern Team for the PSIA/AASI National Team tryouts in 2008? **Do you have a significant amount of air or travel miles that can be transferred?** In addition to the gratification of supporting the Eastern Team, how would you like to spend a full day on the snow with an Eastern Team member? Well, there may be a way for you to help through our "Adopt an Eastern Team Member" program.

Our Eastern Team coaches and the Director of Education have planned an important training trip to Mammoth Mountain, California in January 2008. And in April 2008 our teams will be attending the PSIA and AASI National Team tryouts. Terry Barbour, PSIA-E Alpine Team coach says, "It is of vital importance that our teams ski, ride and train on the terrain that we will be tested on in 2008. By experiencing exam terrain and conditions in advance we will be better prepared to give our best effort at the 2008 tryouts."

Our PSIA-E/AASI Eastern Team training budget can provide for guest coaching fees, lodging and the tryout event fees for the April tryout and the January training event. Eastern Team members

may be responsible for their own transportation to Mammoth. Director of Education Mickey Sullivan says, "This elite team has contributed thousands of hours and made significant sacrifices to reach this point in their careers, and to make the Eastern Team. It would be appropriate and very desirable if these athletes which represent our best skiers, riders and coaches did not have to spend their personal money at this point for training and participation expenses associated with the 2008 National Team tryouts."

Here's how you can help:

- PSIA-E/AASI members can use their qualified frequent flyer miles to purchase airline tickets for an Eastern Team member to travel to Reno, Nevada for either the January training event or the April team tryouts.
- First, PSIA-E/AASI members must make the commitment to transfer their air miles toward the "Adopt an Eastern Team Member" program.
- Second, PSIA-E/AASI members can request an Eastern Team member to adopt.
- If the requested member is already adopted, then a team member in need will be assigned.

You must be willing to accept an assigned team member with this program.

- Once the adoption is made, the team members will work directly with their new PSIA-E/AASI "parent" to make travel arrangements.

What does the PSIA-E/AASI "parent" get?

- Tremendous gratification for helping an Eastern Team member with their training.
- An opportunity to develop a relationship with an Eastern Team member.
- Recognition in the Summer 2008 *Snow Pro* newsletter.
- A 5 x 7 photo of the Eastern team.
- One all-day private ski/snowboard lesson during either this season or the 2008/09 season at the eastern team member's home resort; details to be arranged by "parent" and team member.

How do you adopt an Eastern Team member?

- E-mail Melissa Skinner at mkskinner@psia-e.org with your interest and request ASAP.
- Although it is not necessary, you may indicate which potential Eastern Team member you would like to adopt. Team member adoptions will be on a first-requested basis. ■

Current Eastern Team members:

Alpine
Terry Barbour (coach)

AASI
Rob Bevier (coach)

Adaptive

Nordic
Mickey Stone (coach)

Matthew Boyd
Kathy Brennan
Matt Erickson
Peter Howard
Sue Kramer
Eric Lipton
Steve O'Connor
Brian Smith
Lani Tapley
Troy Walsh

Travis Capobianco
Bryan Fielding
Dave Lynch
Tom Morsch
Josh Sawtelle
Chandler Simpkins

Geoff Krill
John Swartwood

Michael Beagan
Darell Hensley
Mark Lacey



Your Nordic and Alpine
Supply Company

**Reliable
RACING**
SUPPLY, INC.

www.reliableracing.com

Visit our expanded website
or call us today for a free catalog.

1.800.223.4448

A Sneak Peak at the Part-Two Exam Tweak

On The Job module **OUT** / Teaching Children module **IN**

by Peter Howard
PSIA-E Alpine Education-Certification
Chairman

Over the summer, much work has been done on a variety of positive changes to the Teaching portion of our Level 2 and 3 exams. The Ace Team, Children's Committee, Education/Certification Committee, and the Director of Education and Programs have been involved in developing and implementing these changes since the spring.

With the PSIA-E Board of Directors approval at their June meeting it was decided to discontinue the On the Job module and replace it with a **NEW Teaching Children and Youth module**. The Teaching Children and Youth module is the new addition to our exam process that specifically devotes a quarter of the Part-Two Exam time (one module) to focus on this important area of the snowsports school business. The Ace team and everyone that worked on this important exam change should be proud of this module. Its creation is in recognition of the high level of children's business in the snowsport schools and the need for qualified children's instructors.

The PSIA-E Board of Directors also approved at their June meeting the recommendation by the Ed/Cert committee and the Alpine Steering committee to make two of the modules more interactive. The Movement Assessment module and the Teaching Movements and Skills module have been changed to provide candidates with more time to share their knowledge in a less structured format than the former 20-minute presentation format. These modules will be conducted on snow in a group participation and interactive format. Throughout the module candidates and their examiner will interact in directed activities and discussions. Please review the Alpine Exam and Study guide for complete details on these new formats.

Following are the **new descriptions** of the modules that will appear in our Eastern Alpine Exam and Study Guide.

Description of the Children & Youth Module

This module's purpose is to assess the candidate's ability to teach children and youth in a fun, safe and moving environment. It will also assess the candidate's understanding of ages and stages of

children's development (CAP Model). Candidates will be expected to show they have experience working with issues that may arise between parents, coaches and students. Candidates should have knowledge of industry concerns affecting the teacher/learner (child and parent) partnership specific to their home resort.

The following questions are included here to help candidates prepare for this exam module:

- Are the ideas and activities presented effective for the described scenario?
- Is the terrain choice effective and safe for the described scenario and population?
- How is the teaching segment related to kids?
- How is play, imagery, game used?
- Is the pace of the presentation effective?
- Do you understand why specific games/exercises are being used?
- What aspect of child development is being addressed in the teaching segment?

The exam process involves a 15-20 minute idea-sharing and peer-coaching segment. Scenario cards presented by the examiner, with children's ages, skill levels, and goals will be picked by the candidate. The candidate's goal is to create an appropriate environment using the chosen scenarios and lead the group in a creative, fun and moving program on appropriate terrain. Domains of development that are appropriate to the children's ages should be accounted for in the program.

Description of the Movement Assessment Module

The Movement Assessment Module is conducted on-snow. Throughout this module candidates and the Examiner will interact in activities and discussions. The activities and discussions will be based on Knowledge of the Skills and the visual cues to effective and ineffective skiing.

Candidates will be expected to:

- Recognize and describe what body parts move to apply the skills and movements of effective skiing.
- Draw conclusions about relationships between body movements and performance outcomes.
- Provide potential solutions about what to change to reach desired outcomes.
- Choose wording that could provide accurate concise tactful advice for other exam candidates and/or potential students as it relates to activities and discussions.

Description of the Teaching Movements and Skills Module

The Teaching Movements and Skills Module is conducted on-snow. Throughout this module candidates and their examiner will interact in activities

and discussions based on how to teach skills and the effective movements of modern skiing.

Candidates will be expected to:

- Share how they teach skills and movements.
- Show how they incorporate Teaching Styles and VAK into their coaching to enhance learning.
- Use language and activities to convey how the body should move and how the skis should interact with the snow.
- Interact with the exam group and the examiner in such a way that it is evident that they are paying attention to how the group's performance is affected by their activities and directives.

Description of the Creative Teaching Module (same as last season)

The purpose of the Creative teaching Module is to find out if a candidate can use similes, analogies, metaphors, on-snow simulation activities, and past life experiences or any combination thereof to teach skiing in a creative non-technical manner. In the Creative Teaching module, the candidates are asked to coach the group for 10–15 minutes, addressing a student profile and a student's skill development. Candidates will be asked to draw from two stacks of cards. One stack of cards has student profiles describing mindset, goals, fitness, gender, and age. The other stack of cards has a technical description of where the student is in their skill development. The combination of the two cards drawn will provide the student profile the candidate is to address. Candidates should be prepared to choose words and activities that are relevant to the hypothetical student(s) and of interest to the exam group. The candidate must use a physical life experience, an image, analogy, on-snow simulation activity, or any combination thereof that can transfer a student's prior knowledge/experiences to the skiing experience. It is likely that at the end of the module candidates may be asked to briefly state how they might modify their presentation to fit a different skier demographic (older, younger, male, female, fitness level).

The Creative Teaching module is examined in an on-snow format allowing about one run or about 15 minutes per candidate.

In summation, two modules are interactive with the entire group and the examiner (Movement Assessment & Teaching Movements and Skills) and two modules are candidate presentation based (Teaching Children & Creative Teaching). This provides a balanced opportunity for candidates to share and present in both a structured and a free flowing environment of activities and ideas.

Additional descriptions of the scoring areas will be in our updated Alpine Exam and Study Guide which will be available after the deer flies, and before the snow flies. ■

National Dues Increase Slated for 2008-09

Craig Albright

PSIA-AASI Board Member

PSIA-AASI Operations Vice-President

Sure, a dues increase is a touchy subject, kind of like the last Chicago Cubs World Series win (1908, for those keeping score), but unlike the Cubs, your investment in PSIA-AASI means many happy returns. Membership dues are a primary revenue source for the association (44.8% in FY2007). While none of us wants to dig deeper into our pockets, our dues enable PSIA-AASI to fulfill its mission: to support us in our personal and professional development and provide us with educational tools to create positive learning experiences and have more fun.

With that in mind, the PSIA-AASI Board of Directors has approved an increase of \$10 in national dues—from \$40 to \$50—for the 2008–2009 season, effective July 1, 2008. As you might expect, inflation is partly to blame, but that's only part of the story. The need for the increase is the result of a confluence of factors (more on those later). Whatever the reasons, PSIA-AASI must be able to fund its education programs sufficiently and provide much-needed services to its divisions and individual members. And it's only fair to note that PSIA-AASI dues increases at the national level are rare occurrences; in fact, there have been only two in the past 17 years.

The following discussion provides more details on the issues that are forcing the increase as well as a brief refresher on the benefits these additional funds will support.

Changes in the Consolidation with NSP

After an unprecedented period of administrative consolidation with the National Ski Patrol that lasted some 17 years, that relationship is changing, requiring each organization to absorb the infrastructural costs they formerly shared.

Looking back, it's important to note that the consolidation has been extremely beneficial to PSIA-AASI on the whole. PSIA-AASI was able to increase the professionalism of its staff, dramatically increase member services, and move from virtual bankruptcy to sound financial footing. Over time, however, each association has developed its own goals and aspirations. Eventually, PSIA-AASI and NSP may have needed to hire more staff dedicated to each association's needs. As it turns out, instability was the catalyst.

During the past two-and-a-half years, NSP has faced a member lawsuit, dealt with a rapid and nearly complete change in the composition of its national board, employed three executive directors (including its current director), and seen five board chairs. NSP's governance issues began to take a toll on senior

staff and significantly reduced their effectiveness in working on behalf of PSIA-AASI. Stephen Over, the longtime executive director for both associations, left NSP in December 2005. Mark Dorsey, Over's successor and the shared executive director, resigned from NSP in January 2007 to work solely for PSIA-AASI. The board of directors was and is deeply concerned about the real and potential impact NSP's many changes would have on PSIA-AASI if the situation were to continue.

Initially, the PSIA-AASI board hoped to reach agreement with NSP on how best to manage the remaining staff while NSP filled a number of vacant NSP-only positions, including the NSP executive director. However, NSP sought more independence in specific functional areas, resulting in separate administrative, communications, marketing, and member services departments. Fortunately, experienced staff members who were formally shared with NSP came to work solely for PSIA-AASI. Accounting functions, warehouse fulfillment services, and information technology continue to be shared with NSP, at least for the foreseeable future.

In the short term, this creates additional financial strain as both organizations incur the increased costs of separating specific functions. In the long term, however, the separation of this relationship allows staff to focus exclusively on key PSIA-AASI projects.

Investment in Software Upgrades

For several years the PSIA-AASI board and the divisions have been requesting services that the association cannot adequately provide without investing in a significant upgrade of association management software. Most of the association's divisions use the national database to track membership information. Unfortunately, the software requires substantial staff time to maintain the status quo and develop web services. Also, the current software package is nearly 10 years old and unsupported, meaning that it won't meet the association's needs in the near future, creating considerable problems for the divisions as well as the national office.

Having postponed this expenditure for as long as possible, the board has approved the purchase of the new software. Unfortunately, due to the current situation with NSP, our association must now bear that cost on its own. On the up side is the fact that the software will enable a more seamless flow of information between divisions and with the national organization. It will also help PSIA-AASI improve membership services and accuracy of information.

Cost of Doing Business

No matter how much we may wish otherwise, the increased cost of doing business cannot be overlooked. The pressures of inflation have real effects

on our organization, to the tune of 4% annually. The \$40 in national dues that PSIA-AASI members paid in 2003 (when the association passed its last increase) is worth \$31.27 today.

Although PSIA-AASI raises more than \$1 for every national dues dollar collected, we cannot position the association to become overly reliant on non-dues revenue. Why? Because non-dues revenue is a somewhat arbitrary source of income from year to year, forcing us to rely on factors beyond our complete control. Having unrealistic expectations about non-dues income would only jeopardize core services, including essential administrative; the management of financial data and reporting; the ability to facilitate membership communication and service; and the ability to support marketing, sponsorship, and advertising activity.

Supporting Your Division

The majority of revenue going to the national organization is spent on activities such as publishing *The Professional Skier* and *The Pro Rider*, and publishing a variety of materials to support education and certification, maintaining member records and fielding member inquiries from across the country, publicizing the value of professional instruction to the industry, international organizations, and the public, and creating web-based resources and benefits—notably member-only promotional and professional discount programs. However, tens of thousands of dollars go toward division-specific activities.

The national organization funds the training and development of the PSIA and AASI national teams, whose members feature prominently in division clinics. Each division also receives a subsidy each year to encourage visits by team members. These two budget items alone amount to approximately \$86,000. In addition, the national organization finances annual gatherings of division presidents and executives, committee activity such as snowsports school management, and typically funds an annual examiner's college within a discipline—all of which add up to about \$28,000 a year. PSIA-AASI also provides free access to video and photo images as well as access to resources for the national marketing initiative Go With A Pro. Further, the association recently launched new member recruiting tools at no cost to the divisions, and in some cases paid for development and production of local recruiting materials. These are but a few examples of how PSIA-AASI supports your division.

The Return on Your Investment

The most important rationale for the dues increase is the continued service improvements offered to all members. Whether it's a national marketing campaign to heighten awareness about the value of snowsports instruction, additional online

services that enable you to access services from your division or the national office more readily, or even pro form availability to help you manage the costs of your profession, the value of PSIA-AASI membership continues to grow.

The board has demonstrated excellent stewardship by approving the \$10 increase in national dues for the 2008–2009 season. Please note that each and every national board member is either a ski or snowboard instructor him- or herself, and knows full well the importance of keeping dues as low as reasonably possible. The group does not take its responsibilities lightly and has undergone considerable deliberation on the matter for the past several years, exhausting all other viable alternatives. In the end the board is simply not willing to put the association's infrastructure in a vulnerable, financially tenuous position.

PSIA-AASI must maintain the momentum it has developed over the years, and the dues increase is essential to that endeavor. The factors mentioned in this article are not going away, and the association must continue to make ends meet and provide the services each member deserves.

"It all comes down to the value you feel you're getting for that \$50," said Ray Allard, PSIA-AASI president. "When you pay for dinner at a restaurant or buy a ticket for a concert, you get an immediate return. But when you pay dues to PSIA-AASI, you get long-term as well as immediate benefits—particularly in terms of promoting snowsports instruction and the value of instructors to the industry and the public. All in all, the benefits of membership far outweigh the cost of dues."

We hope you agree. ■

Editor's Note: In June of 2007, the Eastern Board of Directors voted unanimously to deliver a resolution to the ASEA board requesting that they reduce the planned national dues increase to a maximum of \$5 and consider additional options regarding the planned dues increase for 2008-09. That resolution will be discussed by the ASEA board at their October 6-7, 2007 meeting.



Night Owl Events for AASI, Alpine, and Children's Instructors

For those members who find it difficult to get away during the day, try attending one of the evening events scheduled. There are several events to choose from, events that begin late afternoon and run into the evening hours. See the schedule for the details on the times for each event, but most run 4-10pm.

AASI	AASI Level 1 Exam	McIntyre, NH	January 13-14
Alpine	Alpine Level I Exam	Kissing Bridge, NY	February 14-15
Alpine	Level II Practice Exam	Kissing Bridge, NY	February 14-15
Alpine	Master Series Skiing	Kissing Bridge, NY	February 14-15
Multi	Foundations of Teaching	Kissing Bridge, NY	February 14-15
Alpine	Level II Teaching Seminar	Holiday Valley, NY	February 16-17
Alpine	Intro to Bumps	Holiday Valley, NY	February 16-17
Alpine	Intermediate Bumps	Holiday Valley, NY	February 16-17
Multi	Childhood Dev: Affective	Holiday Valley, NY	February 16-17
AASI	AASI Level I Exam	West Mountain, NY	March 13-14

NOW HIRING



**Race Operations Supervisor
Head Ski Coach - Competition/
Freeride Program
FT Snowboard Coaches
PT Ski & Snowboard Coaches**

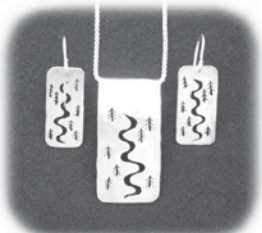
- * Training Programs
- * Excellent teaching terrain & lifts
- * Free season pass for self & dependents
- * Free Tubing Park visits
- * Cranmore Family Fitness Center discounts
AND MUCH MORE!

GREAT TEAM - JOIN THE FUN!

Contact Karen Dolan, SnowSports Director
P.O. Box 1640, North Conway, NH 03860
(603) 356-1117 kdolan.mc@boothcreek.com

Create your own adventure this winter!

**WEAR YOUR
PASSION**



TREE TRACKS

It is the first big winter storm.
There is a line of cars making the trek to the mountain,
but you came early the night before. The storm
has opened up the glades, and as you glide through the
new snow the perfect line emerges through the trees.
It will always be waiting for you.

Handcrafted Sterling Silver From
Carrabassett Valley, Maine

WWW.CVJEWELRY.COM

We need your email address

Please help us to keep in touch with you. If you paid your dues this summer and did not receive an email confirmation we probably do not have your email address or the one we had was not accurate. In an attempt to keep you better informed, we plan on using email this year to update you on events and PSIA news, as well as confirm your dues and event registrations. For those of you without email addresses, we will continue to confirm event registrations with a postcard.

Lots of news happens in between issues of the *Snow Pro*, so please send us your email address at psia-e@psia-e.org. Just put "email update" in the subject line and we'll do the rest. ■

Around the Regions



Region 1 (NH & ME)

Tom Butler, Regional Director, reports: Hello, Region 1. I have a maple tree outside my kitchen window that always seems to be the first to turn in anticipation of fall. Well, the leaves are a little less green than they were a week ago, so I think it's trying to tell me something.

Hopefully, you are all well into your planning and preparations for the upcoming season. I take it that every one of you will be applying for a scholarship to help you achieve your goals this season. Speaking of goals, do you have one and, if you do, did you write it down somewhere? It doesn't matter what it is, but it is more realistic the moment you put it down on paper and see it for yourself. So, go for it, dream a little, write it down and let your friendly PSIA-E Ed Staff help you realize it.

Ross Boisvert, Regional Rep, and I will have two regional meetings again this fall. The locations will be forthcoming once we firm them up, so check your mailboxes for information if you haven't received it already. If you haven't attended a meeting before, try making it this year, if you can. It's a great opportunity to share information and any thoughts that you may have. Everything that was mentioned at the Sugarloaf and Gunstock meetings last season was reported out at the Board of Directors meeting this past June, so your thoughts are being heard.

Thank you again everyone for reading. Ross and I appreciate your support and, once again, if there is anything that you need or would like to discuss, please contact us.

Your humble servants, Ross and Tom.

Region 2 (VT)

Steve O'Connor, Regional Director, reports: Change is in the air! As I mentioned in the last issue of the *SnowPro*, this year's Pro Jam will be held at Mt. Snow and the Spring Rally and Spring Academy will be hosted by Whiteface Mt. in New York. This year the Snowsports Management Seminar will be held at Killington in late November. There are no other PSIA-E or AASI events scheduled at Killington for the 2007-08 season.

As you are most likely aware, all of the ski resorts at which we hold our educational events provide PSIA-E/AASI members with complimentary

lift passes while attending the event. This is a huge benefit to you as it helps us keep the cost of our educational events as low as possible. In the past, Killington and Pico have hosted numerous PSIA-E and AASI events each season. The reason for the change this year is a decision by Killington to charge a per-person/per-day fee for a lift pass while members are attending our educational and certification events. We should respect Killington's decision, as every resort and business needs to run their business in the best manner they deem appropriate. We will continue to have an open communication with Killington as we explore our event schedule for the future.

So, what does this mean for the future? We approach each season with a clean event slate, and we will continue to partner with each resort as their schedule and our needs permit. For this season our many PSIA-E and AASI events are effectively scheduled at numerous resorts from Maine to North Carolina. Check out the event schedule in this issue of the *SnowPro*. We have been, and continue to be very fortunate that ski resorts in the east support you and PSIA-E/AASI by providing us with complimentary lift tickets while attending educational and certification events.

The Board of Directors, Executive Committee, Finance Committee and all at the Albany office will do everything they can to keep the quality and frequency of events coming at a fair price. There is a lot to balance in the equation of pricing events, adjusting dues and providing great events and service to you, the PSIA-E/AASI member.

Some of us handle change in different ways; it can be shocking for some and embraced by others. Personally, I will look for the positive potential of good things to come. Snowsports area ownership/management seems to change hands on a frequent basis. In the process, many good people are displaced and new ones take their places. We need to be able to adjust to the changes and move forward on a positive note. If you are looking for someone to talk to about these changes, or other issues, please feel free to contact me: oconnor@together.net or 802-234-4032.

We hope to see you at the James Leader Memorial Golf Tournament at Okemo Valley on October 4th. I will continue to work with Killington in an effort to arrange an early membership meeting there just prior to Thanksgiving. Postcards and e-mail notices will be coming. Thanks!

Region 3 (MA, CT & RI)

Ray DeVerri, Regional Director, and Dave Welch, Regional Rep, report: The Region 3 annual membership meeting will be held on September 30th at 10:00 AM. The location will be at Ski Ward in eastern Massachusetts. The address is 1000

Main Street, Shrewsbury, MA. Please attend if you can, and bring any issues or ideas you may have. We selected this date because it is just before the fall PSIA-E/AASI Board meeting. This will allow us to present the needs of the region in a timely fashion.

Region 5 (Western NY State)

Ron Kubicki, Regional Director, reports: Hey, Region 5! Dog days of August, but the next calendar page is September. We are already looking at the first season pass holder cut-off date, so for all intents and purposes, skiing and riding season is coming fast.

Now is the time to make plans for the season. Are you going to go for a level of certification? Then, start your reading and collect whatever educational materials you need from the PSIA-E/AASI website.

Nick Brewster, Regional Rep, has done a lot of work for our annual Region 5 meeting and the details are:

- Region 5 PSIA-E/AASI members are invited to our 2007 membership meeting and golf outing. The event will be held at Bristol Harbor Golf Course & Resort on Sunday, October 7, 2007. The membership meeting will begin at 11:45am, with golf tee times beginning at 1:04pm.

- Cost for the meeting is free. Golf on the championship 18-hole course is \$55, which includes golf fees and cart. Après golf awards ceremony, with hors d'oeuvres will follow the end of play. Drinks will be on your own. Bristol Harbor has a beautiful restaurant for those that would like to dine. Golf format will be 4-person scramble, with long drive and closest-to-the-pin contests for both men and women. The winning resort area will receive a trophy.

- Meeting topics will include: Region 5 Events and Issues; Member Benefits; Education/Certification; National Team Tryouts; and PSIA-E Budget. There will be a Q&A period with Director of Education & Programs, Mickey Sullivan, Region 5 Director Ron Kubicki, and Region 5 Representative Nick Brewster. We'll accept any PSIA-E/AASI issue YOU wish to discuss.

To register for golf, call Nick Brewster at 607-222-4827. Foursomes are preferred, although we will fit in threesomes, pairs, and singles as necessary. So, call if you even think you want to play - \$55 to get on Bristol Harbor with a cart is a deal! Registration cutoff date for golfing is 10/3/07.

Hotel Lodging is available in Canandaigua, NY at:

The Canandaigua Inn 800-228-2801
The Econo Lodge 585-392-9000
In Naples at these local B & B's:
Cheshire 585-396-2383
1841 Mayfield 585-374-2510
Monier Manor 585-374-6719

Region 6 (Eastern NY State)

Scott Allard, Regional Director, reports: As the cool air and morning dew starts the day, the thought of snow are in the near future. Soon, the season will be upon us. Are you ready? Now is the time to really start to focus on getting in shape, both physically and mentally.

As mentioned in the last newsletter, members want to be involved but the distance of meetings, or reluctance to speak out, seem to keep the regional news quiet. I have gotten some response to this issue, and thoughts are as follows:

- It seems that a lot of the members are not aware of the meetings.
- The distance to the meetings.
- What is in it for the member to go to the meeting?

As to responses: A post card as well as e-mail posting of dates and locations are sent to all dues paid members in our region. The distance has been addressed by having a meeting both north and south. And, as for what is in it for the member, we try to set the meetings up so they overlap an event, or we try to set up a few Ed Staff members to spend the day with the members for personal development. As importantly, the meetings bring information to and from the Board of Directors, which is a direct benefit to the members. This contact line at the meetings lets the members voice their opinions and help to shape our future.

Dates for upcoming meetings are still pending at this time because of the small response by the membership, and the fact that the event schedule isn't yet complete. Once the schedule is out we will post the meeting dates and locations, along with a brief description of the day's events. I do hope to have some more response from the membership as to their needs for the meetings.

As always, please e-mail me, Scott Allard, at (allardc@frontiernet.net), or Cherisse Young, Regional Rep, at (young@mhccable.com) with any questions or comments that can help us better represent you at the Board level.

Thank you, and we hope to hear from you soon.

Region 7 (States south of PA & NJ)

John Cossaboom, Regional Director, reports: I'm sitting here writing this as the temperatures are in the 90's each day. It's tough to be thinking about sliding on snow, but it will cold before you know it.

Look through this edition of the "SnowPro" and you will find a vast array of opportunities for snow-sports training and education. I want to highlight a couple events being held right here in Region 7.

- The Southern Snowsports Management Seminar will be held at Snowshoe, WV, January 14-15, 2008. Here is your chance to update both your school and yourself on everything that is happening in PSIA-E/AASI. You will have plenty of on-snow activities, plus insightful indoor programs geared to improve your at-home training. An added benefit is the opportunity to mingle with your fellow snowsports school managers and share information.

- Alpine Resort Trainer workshop (ART) to be held at Massanutten Resort, January 16-17. This well-received event returns to region 7 at a new location. Designed for staff trainers, Level III and approved Level II members, the ART program is patterned after the same training received by Education Staff members. This is one event you can attend every year and come away with new and beneficial information.

Probably one of the comments I hear most

Classy-fied



WANT TO BUY: Old ski books, pins, patches, post-cards, posters produced before 1970. Natalie Bombard-Leduc, natski@adelphia.net, 69 Mount Pisgah Ln., Saranac Lake, NY 12983. 518-891-4781

Position open-Blue Mt. Ski Area in Palmerton, Pa. is looking for a Snowboard School Department Head. Responsibilities and duties include managing, hiring and coordinating the staff of instructors, planning programs, training and more. Current AASI L2 or L3 with salary negotiable depending on experience. Position starts mid Nov to Apr 1st. Contact Timothy Burt, Snowsports Director, at 570.646.2059 or theburts@epix.net. We are also hiring FT & PT ski and/or snowboard instructors.

Wintergreen Resort has full time openings for Snowsports School Manager & Assistant Snowsports Manager in charge of staff development & training. Benefits include health, life & dental insurance, 401K, paid vacation, food discounts & much more. Please send resume to Jay Roberts at jroberts@wintergreenresort.com. Visit our website at www.wintergreenresort.com.

Loon Mountain Snowsports – 3 peaks, 2100 vertical feet, 8 lifts, 3 high-speed quads, New Hampshire's longest gondola and a free season pass. Interested? Work for Loon Mountain Snowsports School in picturesque New Hampshire. We are

often is that there are not enough events offered in Region 7. I believe that you will agree that this year's schedule is a significant improvement in that area. Your support of these events, however, is the most important factor in maintaining this schedule. It's simple... Want more? Attend more!

Finally, don't forget to check out the scholarship opportunities offered through the Eastern Division. Deadlines are approaching.

Have a great fall!

Other Region – not reporting in this issue:

Region 4 (PA & NJ) ■

seeking full-time professional ski and snowboard instructors from 12/15/07 to 4/15/08. Fluent English and minimum entry-level cert. required. Minimum daily wage guarantee and excellent benefits. balward.lm@boothcreek.com
www.loonmtn.com

Killington wants you!!

Openings full and pt all programs
Also, temp help for uk school groups
2/8/08-2/22/08 and 3/17-4/10
good benefits, training, big mt.
Inquire to: jwood@killington.com

Winter warm up!!

38th annual K.S.I. by top guns
ski, board, bumps, fly etc
various ability and interest splits
nov 26-30 or 2 wknd (dec)
staff drafted from ranks!!
jwood@killington.com

Killington openings 07-08

Kids programs all ages
Full and part time
Exceptional pay and benefits
Qualified (level 1,2,3) pros
Will train the open minded
Contact: jwood@killington.com ■

WHEN LIFESTYLE AND PERFORMANCE MET AND MADE SWEET, SWEET LOVE...



eesa team: fox, boulanger, huffman, vallee, coulter, wastell, kennedy, blauvelt, berg, magoon, cartwright, dofin, legend, mccarthy, neefus, tomich, seppala, smolla



eesa.com



NOW is the Time

By John Hobbs, AASI Advisor

What's new for AASI in 07-08? Not a lot; which can be good. We have settled into our programs and feel many of them are working well. Our Freestyle Accreditation Program is going under some revisions, but they will be debuted next season. However, now is the time to start preparing for the season. That could be equipment research, exam planning, physically conditioning, mental aspects, or all of the above.

I always have big plans at the end of the season to better my snowboarding over the summer, but many of them end up falling by the wayside. Well, I can say that I did some things but more importantly, there's still time to 'be ready' for the season.

I'm sure many of you have heard of cross training. It is usually done to address a muscular weakness in the existing training or sports that you participate in. But in this case I use the term as a way to train for snowboarding and snowboard coaching when these things are not available.

Let's start by addressing riding itself (physical conditioning). As I said before, it's not too late. In fact I bet you've been doing something already that has helped you for snowboarding. There are some things that are obvious, such as other board sports (surfing, skateboarding, wakeboarding, windsurfing, mountain boarding). Some are even designed for folks to train in the off seasons (such as a vew-do board). Maybe it is something less board oriented, but is still sideways: Base/Softball you hit sideways, tennis you swing sideways, golf swing is sideways. Maybe it's something less sideways but balance oriented, such as mountain biking or doing exercises on a Bosu ball. Or maybe it's just hiking, or jogging. You could apply just about anything as training for snowboarding. Whatever it is you do to 'cross train,' try to remember the similarities and use them in your coaching.

Physical training is probably the most obvious. How about training your 'eye' for MA. While I was watching the x-games over the summer, I found myself analyzing the movements in between be-

ing awestruck by the level of competition. Then I found myself naturally judging and trying to rate the contestants run. It was similar to doing MA on the hill. In fact, I do some judging for our local USASA series (United States of America Snowboard Association – an amateur competitive organization). What better way to improve your 'eye' than studying the movements and effects of freestyle riding? They usually have trainings that are scheduled for the fall. Check with your local series on USASA's web site to get involved.

How about exam preparation? I find that my brain works well after I've stopped thinking about the information and just let it naturally process. If you are planning to take an exam this season, do a quick review of our educational materials. But probably most importantly, get a timeline together. The schedule and event descriptions are posted in this issue as well as the web site. Figure out an event that would be best to help you in your exam process (probably a weak spot for you). Follow that up with a fun event before the exam to do last minute checks and clarifications. One small change in our

exams... the location. We have moved the end of the season exam at Killington to Hunter this season. But, it will be coming back north next season (probably Stowe).

If you are not planning to take an exam this season, but need an update or just want to go have fun with your peers, try one of our update specific events. We had many requests for specific update events where exam candidates and update participants are not mixed together. Last year they showed little interest. This season we have given these clinics a little more focused topic hoping to bring more members. We have update clinics that are geared toward Registered and Level I or Level II and Level III. Secondly we have divided them up into a freestyle focus and a all mountain focus. So if you just need to do an update and want a fun open ended event, try one of these update clinics.

Most important, it is time to 'set the course' for the season. It's not too late to get out and prepare physically, and for most preparations, now is the right time. Review the schedule and the event descriptions and start salivating about the snow that will soon be gracing our slopes. ■

Season 2007-2008**

AASI Level II and III

Exam Prerequisite Information

AASI Courses which WILL count as an exam prerequisite are:

- All Level 200 Courses (for those going for Level 2); including Exam Clinics
- All Level 300 Courses (for those going for Level 3); including Exam Clinics
- Riders Rally Pre-3 at Mount Snow (not the Riders Rally Weekend)
- Skills for Riding Park & Rails, Skills for Riding Pipe and Old Fart Park & Pipe
- Freestyle Accreditation Courses
- Corduoy & Carving events

AASI Courses which will NOT count as prerequisites are:

- Snowsports School Management Seminar
- Riders Rally Weekend at Mount Snow
- Safe Coaching Courses
- Backcountry Accreditation Courses
- Riding Assessments (Riding Retakes)
- Level 100 Courses
- Rider Updates
- Spring Rally

** Please check our website each season for the most up-to-date information

continued next page

Personalized Business Cards



Available through PSIA/AASI Eastern Division
and Keystone Printing



- Ordering on-line is quick and easy at www.psia-e.org
 - See a preview before you place your order
 - High quality stock
 - 2-color or 1-color with official logos
 - Great pricing on quantities of 250, 500 or 1000

If you have questions, call the PSIA-E office at 518-452-9095



New Formats for a number of AASI Clinics

Level II and III Exams and Riding Retakes

New this season, the maximum number of participants per group in both of these exams will be 7 per group ensuring a more positive experience for all.

Rider Rally Weekend and Rider Rally "Plus 3" Days

This year's extended 3 days will be before the Rally Weekend. Therefore, the event has been appropriately renamed the Rider Rally Pre 3. This allows our events to coincide with the Alpine ProJam which many AASI members request as friends or spouses can attend ProJam, while AASI members can participate in an awesome riding event!

Rider Update Events

This year you can attend a Rider Update Event and get your educational credits in. And, better yet, you can choose the Rider Update Event you want based on a focus area. Update events will have the following focus areas: All Mountain, Trees/Steeps, and Freestyle.

Women's Events

AASI will hold two women's events in Season 07/08, each with a focus topic. There will be a Women's Riding Improvement and a Women's Freestyle Improvement event.



- 1) Are you interested in working for a major Snowsports School and a resort that has a 2000' vertical?
- 2) Are you interested in working with a passionate team of professionals that value on going training that supports your goals?

Waterville Valley

is such a place. With a lucrative private clientele business, a renowned Children's Program, an award winning Learn to ski and ride program, and a thriving Jr. Seasonal program, Waterville Valley is looking for fun minded Snowsports Instructors that have the passion to give guests great learning experiences and outstanding customer service.

Our supervisor and training staff is dedicated to support those goals. We encourage and offer structured training, including certification training for all levels. Our 4 PSIA examiner staff and other experienced trainers had 20 Waterville exam Candidates with a 100% pass rate in PSIA / AASI exams in the 06/07 season.

To find out more or apply for a position at Waterville Valley Snowsports School please contact:

Pete Weber / Snowsports Director
(603) 236-8311 Ext. 3135
pweber.wv@boothcreek.com
PO Box 540 Waterville Valley, NH 03215
**Apply online at waterville.com*



Mount Snow Ski and Snowboard School and Alpine Training Center have the following 2007-2008 seasonal positions available:

SKI AND SNOWBOARD INSTRUCTORS

Full and part time positions available in all learning areas. Training available, certifications recognized.

PROGRAM SUPERVISORS

Full time positions in our Children and Adult programs overseeing teaching staff. Candidates must have a minimum Level 2 AASI/PSIA certification.

DEVELOPMENT AND COMPETITION COACHES

Part-time positions available in all areas, including Alpine, Snowboard and Freestyle disciplines. Candidates must have prior teaching experience.

Competitive starting rates. Pay increases given on both internal and external certification completion. Great benefits including free season pass, free certification training, retail and food discounts, and staff appreciation rewards.

APPLY ONLINE AT:
www.mountsnow.com

OR
Contact us at skischool@mountsnow.com or
(802) 464-1100 ext. 4290 for more information

Mount Snow, 12 Mount Snow Road, West Dover, VT, 05356



You asked for them – you got themmore weekend AASI Events!

For those members who find it difficult to get away during the week, try attending one of the evening events scheduled.

Weekend AASI Level 1 Exams:

Level 1 Exam	Bretton Woods, NH	December 8-9
Level 1 Exam	Okemo, VT	December 8-9
Level 1 Exam	Canaan Valley, MD	February 2-3
Level 1 Exam	Crotched Mountain, NH	February 9-10
Level 1 Exam	Ski Roundtop, PA	February 9-10
Level 1 Exam	Sugarbush, VT	March 1-2
Level 1 Exam	Wachusett, MA	March 8-9
Level 1 Exam	Seven Springs, PA	March 15-16
Level 1 Exam	Hunter, NY	March 29-30

Other Weekend AASI Events:

Rider Rally Weekend	Mount Snow, VT	December 15-16
Women's Riding Improvement	Cannon, NH	January 12-13
Rider Update (L2/L3) Freestyle Focus	Bretton Woods, NH	January 26-27
Rider Update (RM/L1) Freestyle Focus	Bretton Woods, NH	January 26-27
Rider Update (L2/L3) Trees/Steeps	Stratton, VT	March 1-2
L100 Teaching Concepts	Wachusett, MA	March 8-9
L200 Riding Concepts	Wachusett, MA	March 8-9
L200 Movement Analysis	Seven Springs, PA	March 15-16
Spring Rally	Whiteface, NY	March 29-30

"Straddle The Weekend" events - on Sunday/Monday include:

Level 1 Exam	Holiday Valley, NY	January 6-7
Rider Update (L2/L3) All Mountain	Holiday Valley, NY	January 6-7
Rider Update (L2/L3) All Mountain	Holiday Valley, NY	January 6-7
Level 1 Exam	McIntyre, NH	January 13-14
Level II Exam	Blue Mountain, PA	January 2-4 (Sun/Mon/Tues)

AASI Snowboard Event Descriptions for 2007-2008

Here are some additional details on our "completely new" or "a bit reformatted" events for the upcoming season. Please refer to the event schedule in this issue for event dates, locations, prices and registration details. Go to www.psia-e.org for descriptions of all of the AASI events on the schedule.

FEATURE EVENTS

Resort Trainers Track within The Snowsports Management Seminar

We will continue with our Resort Trainers Program integrated into the Snowsports Management Seminar (SSMS). SSMS will continue to have elective tracks as well as a two day consecutive

track which will contain the content and format of the RTP. The course will not have a separate registration from SSMS. This course is intended for snowboarding instructors who are involved in the hiring and training of new instructors, as well as the continuing development of a quality snowboard school staff. Topics covered will include creative and effective techniques to train and hire staff, clinic techniques, methods of staff motivation, staff retention techniques, discussion of risk management, and feedback of participants' clinic skills. Instructors should come to this course prepared to ride the whole mountain, share clinic ideas, present clinics to the group, and participate in discussions on all topics. Also covered in this event will be riding,

teaching and professional knowledge standards for the Level I, II and III exams.

Riders Rally Weekend and the Riders Rally Pre-3 (W,TH,F)

You can register for both events if you want to ride for 5 days, or for 2-day or 3-day event.

At the Riders Rally Weekend - come ready to ride with National Team members and push your skills to a new level. The focus will be on riding, but plan on sliding into some teaching skills and sharing as well. We will have Registered Member/LI and LII/LIII events. Register for the event number appropriate to your level.

The Riders Rally Pre-3 will run immediately before the weekend; Wednesday, Thursday, Friday (to coincide with ProJam Week). This 3-day event will be staffed by our Eastern AASI Staff and will be an excellent way to improve many facets of your overall teaching skills while spending a lot of time riding, meeting peers, having fun, and really getting the new season off to a jump start! Register for the event number appropriate to your level as we will have Registered Member/LI and LII/LIII events.

Women's Riding Seminars

With NEW formats and focus areas in Season 07/08

- These two-day events are located at two different resorts and are open to all levels. These events will provide the opportunity to ride and socialize with other women who share the passion of mountain sports. The collective group will make a strong impact on overall event content.

Children's Academy

With an AASI Level I Exam too!

AASI attendance at Children's Academy has been on the up-swing, so we have added the ability for interested participants to attend the Academy in conjunction with taking their Level 1 exam. This makes it a 3-day event, but you get two for the price of one (sort of)!

SPECIALTY EVENTS

Corduuroy & Carving

This course is designed for snowboard instructors refining their riding skills and working on carving and groomed terrain. During this course you will experience and discover techniques used to improve your understanding of both riding and teaching students to carve. Be prepared to learn and use terminology that will reinforce safe riding and coaching your students to switch edges with out pivot (or waiting for the board to face downhill). You will review movement analysis techniques used to determine when students are prepared move into the carving realm. Experiment with fun riding tasks that can be used to teach students to "play" to develop the necessary skills and gain experience before heading to more difficult terrain.

OTHER EVENTS

Rider Update Events

These events are geared for the AASI member who is looking for a fun update course. These events have been separated into three areas of interest: All Mountain Riding, Freestyle Focus and Trees/Steeps. Participants have the opportunity to compete in fun races, or spontaneous 'jam sessions', riding improvement sessions and enjoy two fun-filled days of riding with your peers. This course is open to the needs of participants. Riders will be grouped according to goals of the participants. Wearing a helmet is not required, but is encouraged at this course, and is strongly encouraged for participation in fun races and jam sessions.

Moguls (L200 and L300)

This course is designed for snowboard instructors refining their riding skills and working on riding uneven terrain. During this course you will experience and discover techniques, on groomed and ungroomed slopes, used to improve your understanding of both riding and teaching students to negotiate uneven terrain. Be prepared to learn and use terminology that will reinforce safe riding practices with your students. You will review coaching and movement analysis techniques used to determine when students are prepared to attempt to ride mogul trails at your home resort. It is important to remember that some terrain can be ungroomed and/or gladed, and this course may attempt some wooded trails. Wearing a helmet is not required, but is strongly encouraged at this course.

Adaptive Airtime



What's on Tap for This Year?

by John Lincoln
PSIA-E Adaptive Coordinator

Here are some of the Adaptive Discipline highlights for the 2007-08 season.

•**The PSIA National Adaptive Academy.** This fabulous event will take place for the 18th time December 2-9 at Breckenridge, Colorado, in conjunction with the DSUSA Hartford Ski Spectacular. This is the premier Adaptive continuing education event. There is something for everyone from the newbie to the most experienced. There are several tracks and numerous clinic choices, all conducted by a staff of the most experienced clinicians from various parts of the country. You can go for one day or all five. If you haven't had the opportunity to Ski the Spec then this should be on your wish list. Go to (www.dsusa.org) and click on the Hartford Ski Spectacular 2007 for all the details.

•**Got the exam jitters? Try an Exam Prep Course!** We have had numerous requests for exam prep training, so this year we will be offering two new Exam Prep Courses – a one-day event for Level I and a two-day for Levels II and III. Our objective is to provide attendees with a full description of the exam format and requisite standards, plus provide on-snow time for many of the exam requirements. Any and all questions will be entertained and encouraged. The first of these events will be at Mount Snow, VT, on January 5 and 6, and the second will be at Loon Mountain, NH, on February 9 and 10. The Level I event will be on the first day and the Level II and III Event will be on both days. If you have any reservations about taking the next level of exam why not consider one of the Exam Prep courses. This should be an ideal way to get rid of the jitters.

•**Sit-Down Specials.** If you have ever wanted to try mono skiing, then we have the event for you. Kirsty Digger and John Swartwood, our two mono-skiing ABOE Staff members, will again run their highly acclaimed two-day Experiential Mono Ski course. These two days are geared for you to learn to mono-ski. There is plenty of hill time as well as complete background information on the equipment,

proper fitting and general concerns for the mono-skier. This year's event will be at Windham Mountain, NY, on January 5 and 6, 2008. And for those of you who want to gain more experience with the Bi-Ski, the Everything Bi-Ski - Beginning to End event at Whiteface Mountain, NY, on February 9 and 10 is just the event for you. There will be plenty for the brand new to Bi-Ski instructors, as well as the seasoned veterans. In addition to all the basic info there will be plenty of time to learn to bi-ski by spending time on the hill in the equipment.

•**Adaptive Program Managers.** This year we are planning an Adaptive track at the Snowsports School Management Seminar that will be at Killington, VT, on November 27 and 28. The focus will be on program issues, but there will be time for on-snow equipment reviews and teaching techniques. The offerings will be directed to directors and trainers, so put this event on your calendars now.

I hope we see many of you at these events. Enjoy the rest of the pre-snow season! ■

f.y.i.

New Name for Adaptive Event

Experiential Sit Down Skiing has been re-named to Experiential Mono/Bi Skiing to better reflect the course content and material covered. Members attending either course will receive credit toward achieving their Adaptive Accreditation Certificate. Complete details can be found on the Eastern Website at www.psia-e.org.



Snowed Inn

A Gracious Bed & Breakfast Inn

1.5 miles from Killington Base
Special PSIA Rates

www.snowedinn.com
800-311-5406 | (802) 422-3407

PSIA/AASI

DISCOUNTS ALL WINTER LONG



Located on the Killington Road
Reservations 888-422-3315 (Toll Free)
Email: info@mountainsportsinn.com
mountainsportsinn.com

ANCONA

CHARLES ANCONA

anconadesign.com

High Tech Stretch Fabric that resists water and wind. DUPONT Teflon coated, wool blend with synthetic materials.



- Jackets
- Pants
- Gloves

1 - 800 - 962 - 0723

*Area Rep inquiries invited

sportstarproform

for your 2007 catalog and pro form
CONTACT YOUR AREA REP



for professional
 use only

SKI AREA	ST	NAME	PHONE	EMAIL
MOUNT SOUTHTON	CT	JOHN BERRY	203-537-3232	jjb9@juno.com
OKEMO	CT	JACALYN DIESENHOU	203-387-8302	jdiesen@optonline.net
SKI SUNDOWN	CT	GIL ANDERSON	860-658-2081	awegila@cs.com
BROMLEY	MA	TIM HOGAN	508-698-9157	pthogan@verizon.com
JIMINY PEAK	MA	CHUCK SEYMOUR	518-755-4054	Snowhawk@jiminy.com
MAGIC/BLANDFORD SKI	MA	JOHN TASSINARI	413-519-1981	jtassinari@comcast.com
NASHOBA VALLEY	MA	GARY LIFTON	781-899-9559	garylifton@aol.com
SKI WARD	MA	MARK CAMPANELLO	508-842-2322	campi@skiward.com
SUNDAY RIVER SKI AREA	MA	JACK PAYNTER	774-487-1642	
WACHUSETT MOUNTAIN	MA	PATRICIA MCCOWAN	978-464-5955	pat.mccowan@verizon.net
BOSQUET	MD	JOE SHAW	413-537-8821	josephshaw@hotmail.com
MCHENRY	MD	MARK RUSSELL	412-973-1703	
WISP AT DEEP CREEK	MD	MARK RUSSELL	301-387-6528	murskiing@aol.com
WISP SKI RESORT	MD	CHIP SMITH	304-282-8195	will_smith@adelphia.net
SUGARLOAF	ME	KIRK FITTS	207-319-8012	kfitts@hs-e.com
CATALOOCHEE SKI AREA	NC	MICHELLE SHUFORD	828-768-0120	skibunlong@aol.com
SKI BEECH	NC	PAUL COLLINS	704-622-5331	paulcollins@bellsouth.net
SUGAR MOUNTAIN	NC	JOHN GAIDA	910-295-0591	
ASCUTNEY MTN RESORT	NH	SEAN GRAVES	603-398-7275	sgraves_kva@hotmail.com
CRANMORE MTN	NH	DAVID CLANCY	603-539-5920	cjmclancy@adelphia.net
LOON MOUNTAIN	NH	BOB FRANZ	603-470-7575	bobbyfranz@hotmail.com
LOON MOUNTAIN	NH	DENNIS CASH	617-869-8674	dcash@netusersant.com
MT SUNAPEE RESORT	NH	STEVE BERNIER	603-533-4738	sbernier@adelphia.net
PATS PEAK	NH	DAVID STITT	603-785-6596	d.stitt@comcast.net
PICO	NH	GARY DONNELLAN	603-930-6825	gdonnellan@maxell.com
SKI BRADFORD	NH	NATHAN DENNIS	978-815-4404	nathandennis@msn.com
MOUNTAIN CREEK	NJ	AARON SIMMONS	973-827-5339	simmob@ptd.net
MOUNTAIN CREEK	NJ	STEVEN KLEIN	201-738-0305	jeeprider123aol.com
BELLEAYRE SKI CENTER	NY	JEFFERY GILBERT	845-434-7329	sierrasierra@verizon.net
BRISTOL MOUNTAIN	NY	JIM BROWN	585-586-2115	jimbrown@yahoo.com
BRISTOL MTN	NY	JOHN KNAPP	585-346-3123	
CATAMOUNT	NY	FRANK REEVES	860-480-1113	
CATAMOUNT	NY	PETER CORSI	518-383-8561	pscorski@hotmail.com
GORE MOUNTAIN	NY	BRUCE TUBBS	518-585-2716	btubbs@capital.net
GREEK PEAK RESORT	NY	NATHAN LUCE	607-761-3431	
HOLIDAY MOUNTAIN	NY	JEFFERY GILBERT	845-434-7329	
HOLIMONT	NY	ANDREW BRANSCOMBE	416-917-4653	ab@parlaygroup.com
KISSING BRIDGE	NY	DEBBIE GOSLIN	716-694-5384	debbiegos@aol.com
LABRADOR MOUNTAIN	NY	DON PETERS	315-478-3971	donald.peters@oprph.state.ny.us
SONG MOUNTAIN	NY	KATHY DILMORE	315-882-1903	kdilmore@hotmail.com
WEST MOUNTAIN	NY	SCOTT ALLARD	518-238-1225	lrende@aol.com
WINDHAM MOUNTAIN	NY	RAYMOND CURTIS	516-431-5736	rcurtis626@aol.com
WINDHAM MOUNTAIN	NY	KATIE FRANKOVICH	908-910-6201	roguekitty926@yahoo.com
BIG BOULDER MTN	PA	PAUL JONES	215-350-5278	jonsey3511@comcast.net
BLUE MTN SKI	PA	FRANK LANCSAK	610-760-9094	flancsak@ptd.net
CAMELBACK SKI AREA	PA	JOEL DEWEY	484-358-4547	
CAMELBACK SKI AREA	PA	SHAUN SCHNEIDER	215-688-7893	racecoach@comcast.net
HIDDEN VALLEY	PA	MARK STRINI	724-422-4983	
JACK FROST MTN	PA	PAUL JONES	215-350-5278	jonsey3511@comcast.net
MONTAGE	PA	ART MENICHINI	570-655-2534	artmen@verizon.net
SEVEN SPRINGS MTN.	PA	T.J. GREENIER	412-523-2017	skitj55@zoominternet.net
SKI LIBERTY	PA	LINDA STEINLE	717-642-8859	rsteinle@cvn.net
SKI LIBERTY	PA	BILL SEE	443-790-9534	
SKI ROUND TOP	PA	CURT MULLANY	717-773-0068	curtmullany@yahoo.com
TANGLEWOOD SKI AREA	PA	CARRIE RALSTON	570-204-4346	sxshpl@aol.com
WHITTAIL	PA	STEVE CALDWELL	703-585-6267	steveandamy@erols.com
SKI ROUND TOP	PA	FRANK FRICCHIONE	717-645-1207	fffric@comcast.net
HIDDEN VALLEY FOUR SEASONS	VA	JOHN TOTH	703-517-5544	johtoth@cox.net
SCODE SKI SCHOOL	VA	MIKE CAVALLARO	540-287-7012	arc2arcmikey@yahoo.com
WINTERGREEN RESORT	VA	JOE DARMOFLOWSKI	540-292-4117	darmofal@ntelos.net
BURKE MTN	VT	JOHN WORTH	802-467-9819	skibike@sover.net
JAY PEAK SKI	VT	MICKY DOHENY	802-988-2611	mdoheny@jaypeakresort.com
KILLINGTON	VT	JASON HEIMINK	518-466-6405	ericaratbestweb.net
MAD RIVER GLEN	VT	JOHN AYERS	802-496-3551x24	jayers@together.net
MOUNT SNOW	VT	LAWRENCE FELDSTEIN	802-464-6453	
SMUGGLERS NOTCH	VT	BOB OSER	802-644-1182	irongatebob@earthlink.net
STOWE MTN	VT	KEITH REENCEL	802-288-9360	skiswift@att.net
STRATTON	VT	BOBBIE SCHWARTZ	802-297-2557	jandschwartz@myvermont.com
SUGARBUSH	VT	NED HOUSTON	802-244-7829	nesplanning@aol.com
TIMBERLINE	WV	MIKE CAVALLARO	540-287-7012	arc2arcmikey@yahoo.com
WHITTAIL MTN RESORT	WV	JUSTIN SPIELMAN	304-258-0173	js932@juno.com



and more...



sportstarprosales LLC

SportStar Pro Sales, LLC
 258 South Taylor Avenue
 Louisville, Colorado 80027

tel. 1.800.784.4090 or 303.530.7811
 fax. 1.888.301.3320

www.sportstarprosales.com

If your area is not listed call 1.800.784.4090 for your catalog and pro form. If you are interested in becoming an area rep, ask for Shari (M-F 8am-5pm MST) or email info@sportstarprosales.com. Be sure to have your PSIA or NSA number available.



We're looking for enthusiastic, highly qualified professionals interested in working in a very active teaching environment.

POSITIONS AVAILABLE:
2007-2008 Winter Season

CHILDREN'S PROGRAM SUPERVISORS
Candidates must have experience and be Level 2 PSIA certified. (This is a full time salaried position.)

CHILDREN'S PROGRAM TRAINERS
Candidates must have experience and be Level 2 PSIA certified.

SKI AND SNOWBOARD TRAINERS
Candidates must be Level 3 certified and have PSIA/AASI educational staff experience.

FREERIDE SKI AND SNOWBOARD INSTRUCTORS
Terrain Park and Half Pipe coaching experience required.

SKI AND SNOWBOARD INSTRUCTORS
Full Time and Part Time positions.

- ❄ Our children's program is one of the top rated children's programs in the country!
- ❄ Our pay system offers an increase for every 60 hours worked during the season, is commission based, and benefits certified professionals, based on experience!

Apply on-line at www.okemo.com
For more information contact:
Okemo Mountain Resort - Human Resources
77 Okemo Ridge Road
Ludlow, VT 05149 Fax: (802) 228-4558
E-Mail: jobs@okemo.com Phone: (802) 228-1963

BENEFITS: Ski & Ride Certification Training, Free Skiing/Riding Referral Bonus Program, Competitive Wages w/Overtime, Food, Retail Discounts, Training & Employee Recognition, Reciprocal Skiing/Riding Privileges at Mount Sunapee, NH and Crested Butte Mountain Resort, CO And More...

The most important off-snow educational event of the season!



Boots are the key component of every ski and snowboard set-up. Learn to identify and understand how a boot should fit—as well as how it affects stance, balance and body alignment. Improve your ability as a teaching professional and make an immediate impact on your client's skills!

Master's \$405 • Master's Plus \$420

Includes training manual, lunch daily, free pair of custom insoles and socks. Master's Plus at Stratton Mountain location only.

Toronto, ON Sept. 26-27
Bear Creek, PA Oct. 1-2
Stratton Mt., VT Oct. 4-5

Registration and information
(914) 944-9038 ♦ www.masterfituniversity.com

PSIA members receive update credit for attending MasterFit University

As a PSIA-E/AASI member, get 15% off of your next stay with Choice Hotels®.

Call 800.258.2847 or visit choicehotels.com and ask for ID#00802187



CHOICE HOTELS INTERNATIONAL®

We'll see you there.

Must be a PSIA-E/AASI member to receive discount. Advance reservations required. Discount subject to availability and cannot be combined with any other discount or promotion. Valid at participating Choice hotels through 12/31/07. © 2006 Choice Hotels International, Inc. 06-472/07/06

WANTED!

Alpine and snowboard professionals to work at a premier destination resort!

Join the team at Northern Vermont's Smugglers' Notch Resort, identified as the top resort for family programs by SKI Magazine for 8 years! With over 24 feet of snow, 2000 feet of vertical, 1000 acres of available terrain, glades, steeps, three mountains devoted to the beginner, intermediate and advanced snow sport enthusiast, uncrowded slopes, and one of the best snowsport schools, it's no wonder our guests keep coming back again and again.

Adaptive, snowboard, alpine, children, whatever your specialty, whether you have taught for one season or twenty we have a spot for you. Good pay, lots of work, paid training, dues and event reimbursement, unparalleled training, glades, steeps, and did we mention 24 feet of snow? Contact us **NOW**, although there are many openings they do fill quickly, call 802-644-8516 or e-mail: mgoodman@smuggs.com

Check us out at www.smuggs.com





Thinking Outside the Box!

by Jeffrey W "Jake" Jacobsen
Chairman, PSIA-E Children's Committee

"I'll be more enthusiastic about encouraging thinking outside the box when there's evidence of any thinking going on inside it." (Terry Pratchett, Quotationspage.com)

Thinking Outside the Box! Sounds cliché, even outdated, but the ACE Team and the Children's Committee believe that the phrase is very timely! So timely, in fact, that this is the theme for the 2007-2008 PSIA-E Eastern Children's Academy! As you may remember from the Summer 2007 *SnowPro*, the Academy will be held at Okemo, VT, on January 7, 8, and 9, 2008.

How do you think outside the box? According to Griz Caudle you have to know what is inside the box before you can start to pull from outside the box. In order to coach children and youth, you must have the ability (and willingness) to pull from sources in and outside of snowsports to create activities relevant to the guests you are working with (works with adults too). This ability will enable you to develop lessons with your guests' personal experiences, dreams, hopes, and fantasies in mind. The more relevant the lesson the more likely you are to have a transfer of knowledge that results in improved performance.

So, what is inside the box? Inside the box should be a working knowledge of the fundamental movements, visual cues of good skiing, and an understanding of activities that will develop skills and/or enhance performance.

So, what is outside the box? Outside the box lies a world of potential for those willing to tap it. Using the knowledge from inside the box, an effective children's pro will develop tasks and activities that engage the guest and will likely result in a change in performance. It is a misconception that the activities are always unique or newly created. The key is that the activities are relevant to the guest and the fundamental movements.

Do you already think outside the box... or would you like to start. Come to the 2007-2008 Eastern

Children's Academy, share your knowledge, or gain more. Session topics are being developed, but you can count on sessions to help with preparation for the NEW Children & Youth exam module, creativity in your lessons, and age group-specific sessions to help with your current or next area of expertise. ■

Prepare for the Teaching Kids Module

Mac Jackson
ACE Coach
Whitetail, PA

You may have heard that there is a brand new module in the Part 2 of Level II and III exams that is totally about teaching kids and youth. This module replaces the old "On the Job" module. Here are some suggestions to help make you successful with this new module.

1. If you are stuck in "adult world" at your area, it is time to get out of that rut and become more diversified. Go to "kids world" and jump in with both boots & skis. You will be surprised how much fun it is, especially with the new technology.

2. If you are already in the Children and Youth world, share your ideas and thoughts with your peers, become creative and work with games and exercises that develop the skills needed by the kids. And be sure to understand why kids develop these skills.

3. When idea sharing and peer coaching, do it in 15 - 20 minutes without jibber jabbing on the side of the trail. Share ideas while moving and keeping it fun, flowing and productive. Using the possible scenarios or making up your own; keep it fun and simple. You should be moving the group throughout your coaching session. Move at least 1000 ft of vertical or

one top to bottom run in the time allotted. Make sure the coaching session it is outcome based.

4. Create your own scenarios by cutting out pictures of kids in magazines and describing their ages, physical abilities (athletic, couch potato, horseback rider, hockey player), behaviors (hyper, shy, ambitious) and what their goals and/or their parents goals may be.

5. Discuss how to handle the various situations that arise when students / parents / teachers goals are not the same.

6. Develop an understanding of the stages of development in children and youth. How their behaviors, thoughts, understanding, and physical abilities change as they grow older. This determines the exercises and games you may introduce. It also develops an understanding of how to deal with certain behaviors in children and youth.

7. Come to the Children's Academy at Okemo, VT, January 7-9 to hone your teaching skills!

8. Hire an ACE to come to your area to hone your teaching skills!

Look for more thoughts on this module in the next issues. ■



Rigid aluminum design provides proper leverage for instructors/parents to comfortably control & support beginner skiers & snowboarders

Great tool for adaptive programs too!



Come see us at...

SSMS- Killington, VT - Nov. 26-28

DS-USA / Ski Spectacular - Breckenridge, CO - Dec 3-7



**"15 Below" Event
Sign-Up Form**

Participants & sponsors -
please read & complete
all sections.

EVENT: "BRING IT ON" RIDE & SLIDE EVENT

EVENT FEE: \$115.00

EVENT DATES: December 15-16, Mt Snow, VT

SIGN-UP DEADLINE: November 21, 2007

NOTE: This event is open to all youth aged 10 – 15 and sponsored by a PSIA-E member. Participants must be able to comfortably ski/ride blue terrain (at minimum) at the hosting resorts to participate in "15 Below" events.

ATTENDEE NAME: _____ Date of Birth: _____ Male / Female
Circle one

ADDRESS: _____
Street/Box

City State Zip

HOME PHONE: () _____ E-MAIL _____

WILL YOU BE SKIING OR SNOWBOARDING AT THIS EVENT? **Skiing** **Snowboarding** Please circle.

WHAT IS YOUR HOME MOUNTAIN? _____

PAYING BY CHECK CHECK #: _____ APPLICATION DATE: _____

OR please charge to: MasterCard or Visa Exp. Date: _____

Cardholder Signature _____

Make payment to PSIA-E/AASI. Mail or fax to: PSIA-E/AASI, 1-A Lincoln Ave, Albany, NY 12205
Fax# (518)452-6099 Ph: (518) 452-6095

All event attendees & sponsors must sign the following Release Form:

Recognizing that skiing can be a hazardous sport, I hereby release PSIA-E, PSIA-E/EF, AASI, the host area, and agents and employees of each from liability for any and all injuries of whatever nature arising during, or in connection with the conduction of the event for which this application is made. **As the sponsor, I agree to be responsible for all elements of the participant's attendance at the event.**

Attendee Signature: _____ Date: _____

Sponsor Name & PSIA/AASI Member #: _____

Sponsor Signature: _____ Date: _____

Parent Signature (if different): _____ Date: _____

Sign-up form must be postmarked by event deadline. Sorry, no walk-ins.

CHARGES:
NO-SHOWS: Regardless of reason50% of fee
CANCELLATIONS: Up to one week prior to event \$20.00
 During the week prior to event (notice given no later than 4:30 PM on the last business day before event) .. 50% of fee
RETURNED CHECKS/DECLINED CHARGES: Checks returned for insufficient funds will not be redeposited.
 Registrant's application will be voided unless such checks or charges are replaced by certified check, money order or cash prior to the event. For returned checks, this must include a processing charge of \$25.00.



THE SNOWPRO NEWSLETTER

The official newsletter of
THE PROFESSIONAL SKI INSTRUCTORS OF AMERICA
AMERICAN ASSOCIATION OF SNOWBOARD INSTRUCTORS
EASTERN DIVISION

Policies and Rates, Fiscal Year:
July 1, 2007 – June 30, 2008



Closing and Issuance Schedule (Published five times per year)

<u>ISSUE</u>	<u>AD CLOSING</u>	<u>DISTRIBUTION DATE</u>
Summer	June 22, 2007	Mid July
Early Fall*	August 17, 2007	Mid September
Fall*	October 19, 2007	Early November
Winter	December 17, 2007	Early February
Spring	April 11, 2008	Early May

*Includes PSIA-E / AASI event schedule.

DISTRIBUTION:	PSIA-E / AASI Membership	Eastern ski areas & snowsports schools
	PSIA / AASI Officials	Officials of other PSIA Divisions
	News media / Ski Writers	Other ski industry organizations

The average size of each issue is 40 pages. The average circulation of each issue is 11,500.

CLASSIFIED ADVERTISING POLICIES:

- * Classified ads must be prepaid.
- * Classified rate for MEMBERS is \$20.00 (minimum charge) for up to seven 36-space lines, and \$3.00 for each additional line. Maximum ad is 11 lines.
- * Classified rates for NON-MEMBERS are \$40.00 (minimum charge) for up to seven 36-space lines, and \$5.00 for each additional line. Maximum ad is 11 lines.

DISPLAY ADVERTISING POLICIES:

- * Display ads must be prepaid.
- * Ads must be submitted as grayscale. Adobe .pdf files or standard (.png, .jpg, .tif) graphic are preferred, with the correct dimensions. Microsoft Word and Publisher files will be accepted but are not recommended, as we cannot guarantee successful transfer of file formatting and layout. Please contact us to verify the format is acceptable, if you cannot send a preferred file type.
- * When submitting files electronically please attach order/contract, the native file, along with any necessary font files, and fax a hard copy of the ad to the attention of Jodi at (518) 452-6099. You may also submit ads via disk, accompanied by a camera-ready copy of the file. Camera-ready ads are subject to an additional charge.
- * Costs of any necessary layout or modifications must be prepaid by the advertiser.
- * Website Listings for display employment ads ONLY are available and priced below.
- * Submit ads to: Jodi Bedson, PSIA-E, 1-A Lincoln Ave, Albany, NY 12205 or **by e-mail to: jbedson@psia-e.org**.

Display Advertising Rates:

SIZE	PRICE	ADD WEB LISTING*	WIDTH X HEIGHT
1/12 pg	\$ 75	\$ 19	2.5" x 2.5"
1/8 pg	\$125	\$ 31	2.5" x 3.75"
1/6 pg	\$160	\$ 40	2.5" x 5.0"
1/4 pg	\$225	\$ 56	3.75" x 5.0" or 2.5" x 7.5"
1/3 pg	\$295	\$ 74	2.5" x 10.0" or 5.0" x 5.0" or 7.5" x 3.25"
1/2 pg	\$425	\$106	7.5" x 5.0" or 3.75" x 10.0"
2/3 pg	\$550	\$138	5.0" x 10.0" or 7.5" x 6.63"
3/4 pg	\$600	\$150	7.5" x 7.5"
Full	\$750	\$188	7.5" x 10.0"

Multiple Issue Discount Rates:

(To qualify for discount, must be in same season)
 1. Summer, 2. Early Fall, 3. Fall, 4. Winter, 5. Spring
 4 Issues 10%
 All 5 issues 15%

- * Web Listings are for employment ads ONLY. If you are interested in Web Banner Advertising, contact Eileen Carr at (518) 452-6095.
- * Inserts, colors, special placement or arrangements, and other variations quoted upon request.
- * All advertising material must be in the PSIA-E/AASI office by the closing date.
- * No ad cancellations will be accepted after the closing date.
- * All advertising material must be approved by PSIA-E/AASI.

ALL DATES, RATES & POLICIES ARE SUBJECT TO CHANGE WITHOUT NOTICE.



OFFICE USE ONLY

Blank lines for office use only

SNOW PRO JAM - DECEMBER 10-14, 2007 - MT. SNOW, VT ALPINE EVENT APPLICATION

Please print.

Member No: _____

Fill out all sections.

Primary Discipline/Level: _____ / _____

Application will NOT be accepted prior to September 24th postmark date.

NAME: _____ Last _____ First _____ Male / Female
Circle one

ADDRESS: _____ Street/Box _____
Check box if a change
City _____ State _____ Zip _____

DAYTIME PHONE: (_____) _____ E-mail address: _____

Alpine Snow Pro Jam 2007 (\$370 includes 5 days instruction, banquet & video analysis)

Guest Banquet Tickets are available on a limited basis at \$35: Guest Name: _____

Note: If paying by check, please submit separate checks for guest banquet tickets and event application.

PAYING BY CHECK CHECK #: _____ AMOUNT: \$ _____

OR, Please charge to my: MasterCard or Visa Exp. Date: _____
\$ Amount Signed

Snow Pro Jam Applications **MUST BE MAILED** (postmark date is required for processing applications) to:

PSIA-E / AASI, 1-A Lincoln Ave., Albany, NY 12205

Call (518) 452-6095 for information only. No applications accepted via phone.

Registered / Level I Members

Please select one option below:

- _____ General Program
Personal Skiing Improvement
- _____ Level II Exam Prep
For Part I Skiing
- _____ Level II Exam Prep
For Part II Teaching
- _____ Race Program
- _____ Senior Program (for ages 55+)

Level II Members

Please select one option below:

- _____ General Program
Personal Skiing Improvement
- _____ Level III Exam Prep
For Part I Skiing
- _____ Level III Exam Prep
For Part II Teaching
- _____ Race Program
- _____ Senior Program (for ages 55+)

ADMINISTRATIVE CHARGES FOR NO-SHOWS, CANCELLATIONS AND RETURNED CHECKS

TRANSFERS: Up to one week prior to original event..... \$15.00

During the week prior to original event (notice no later than 4:30 PM on last business day before event)..... 40 % of fee

NOTE: Transfers to another event must be before the deadline of that event.

NO-SHOWS: Regardless of reason..... 75% of fee

CANCELLATIONS: Up to one week prior to event..... \$20.00

During the week prior to event (notice given no later than 4:30 PM on the last business day before event)..... 50 % of fee

RETURNED CHECKS/DECLINED CHARGES: Checks returned for insufficient funds will not be redeposited.

Registrant's application will be voided unless such checks or charges are replaced by certified check, money order or cash prior to the event. For returned checks, this must include a processing charge of \$25.00.



2007-2008 Pro Shop / Bookstore

Merchandise & materials available from:
Professional Ski Instructors of America - Eastern Division
 1-A Lincoln Ave., Albany, NY, 12205-4907 Fax: (518) 452-6099



No phone orders, please. Orders can be faxed, mailed, or e-mailed to psia-e@psia-e.org

PAYMENT INFORMATION:	SHIP TO:	
Please enclose check or money order payable to PSIA-E/AASI, or	Name:	
<input type="checkbox"/> Master Card <input type="checkbox"/> Visa Expiration Date _____	Address:	
Card #:	City, State, Zip	
	Membership Number:	
Signature _____	Daytime phone _____	E-mail _____

	MANUALS AND VIDEOS (PRICES SUBJECT TO CHANGE)	PRICE	QTY	TOTAL
126	Core Concepts Manual - <i>For all disciplines</i>	\$24.50		
152	Park & Pipe Instructor's Guide	24.00		
	PSIA-E/AASI Exam Guide CD (Includes all available exam guides)	3.00		

ALPINE				
127	Alpine Technical Manual, 2 nd Edition	Now Available! 24.95		
210	Alpine Technical Video	22.50		
172	Alpine (Adult) Handbook - Vail publication	17.00		
148	Alpine Stepping Stones Pocket Guide	9.50		
174	Movement Analysis Pocket Guide	<i>Popular item!</i> 5.50		
149	Tactics for All-Mountain Skiing	29.50		
156	Ski Instructor's guide to the Physics and Biomechanics of Skiing	12.00		
	PSIA-E Alpine Exam Guide (Copier duplicates)	5.00		
	PSIA-E Alpine Standards DVD	20.00		
	<i>In the Yikes! Zone: A Conversation with Fear - Memer Blakeslee</i>	16.95		

NORDIC				
133	Nordic Technical Manual	22.00		
	PSIA-E Nordic Standards DVD	New in 2006-07! 15.00		
	PSIA-E Nordic Downhill Exam Guide, Level I, II or III (Copier duplicates)	2.00		
	PSIA-E Nordic Track/Skate Exam Guide (Copier duplicates)	2.00		
	ATS Nordic Manual (older, but good reference) <i>Limited Quantity Available</i>	4.00		

AASI / SNOWBOARD				
122	AASI Snowboard Manual	19.95		
160	AASI Snowboard Focus on Riding DVD	34.00		
173	Snowboard (Adult) Handbook - Vail Publication	Now Available! 17.00		
129	Snowboard Movement Analysis Handbook	14.50		
	AASI-E Riding Standards Indicators DVD	New in 2006-07! 15.00		
	AASI-E Snowboard Level II/III Exam Guide (Copier duplicates)	2.00		
	AASI-E Snowboard Level I Exam Guide (Copier duplicates)	2.00		

ADAPTIVE				
131	Adaptive Snowsports Instruction Manual	24.50		
	PSIA-E Adaptive Exam Guide (Copier duplicates)	3.00		

CHILDREN'S/KIDS				
119	PSIA/AASI Children's Instruction Manual	19.95		
125	PSIA/AASI Children Instructor's Handbook	14.50		
153	Children's Ski & Snowboard Movement Guide	12.50		
161	Alpine (Children's) Handbook - Vail publication	17.00		
162	Snowboard (Children's) Handbook - Vail Publication	17.00		
107	Captain Zembo's Guide For Kids - 2 nd Edition	9.50		
	Power Play - Kids & Snowsports Video	19.95		
	Recipes for Learning - Cookbook of Tricks <i>Great value!</i>	10.00		

PINS				
	PSIA or AASI Lapel Pin	3.00		
	PSIA Alpine or Nordic or Adaptive Level I Pin	7.00		
	PSIA Alpine or Nordic or Adaptive Level II or III Pin	9.00		
	AASI Level I or II or III Pin, or Master Teacher Certified Pin	10.00		

Shipping/handling fees based on total amount of order.			Sub.	
Up to \$14.99 - \$4.00	\$15.00 to \$49.99 - \$6.00			
\$50 to \$99.99 - \$9.00	\$100.00 to \$199.00 - \$11.00	\$200 and over - \$13.00	S/H	
Most orders sent via USPS or UPS. Please allow 1-2 weeks for delivery.				
WE MUST HAVE PAYMENT WITH ORDER - THANK YOU			Total	
Ski and Snowboard schools, call for quantity discounts.				



**PSIA-E/AASI
2007-2008
Event Application**



OFFICE USE ONLY

Date Rec'd _____	Event\$ _____
App Num _____	Other _____
Event Num _____	Total\$ _____

Please print and fill out all sections. One event per form. Application with payment must be received by event deadline. Applications not received by event deadline are subject to a \$25 non-refundable late processing fee.

Mail or fax to: PSIA-E or AASI, 1-A Lincoln Ave, Albany, NY 12205 Fax# (518) 452-6099
Call (518) 452-6095 for information only. No applications accepted via phone.

Member No: _____ Primary Discipline/Level: _____ / _____ Date of Birth: _____
If a non member, check box.

Division: Eastern Alaska Central Intermountain Northern Intermountain
Circle one Western Northwest Rocky Mountain Northern Rocky Mountain

NAME: _____ Male / Female
Last First Circle one

ADDRESS: _____
Check box if a change Street/Box
City State Zip

DAYTIME PHONE: (_____) _____ ALTERNATE PHONE: (_____) _____

EVENT #: _____ E-mail address: _____

EVENT: _____
Event Name Event Location Event Date Alpine / Adaptive Nordic / Snowboard Race / Children's
Circle one

PAYING BY CHECK CHECK #: _____ AMOUNT: \$ _____

OR, Please charge to my: MasterCard or Visa Exp. Date: _____

 \$ Amount _____ Signed _____

OFFICE USE ONLY

Date Proc _____
Auth # _____
Initials _____

Please note: Current members wishing to change region must notify the office in writing; change is not generated from this form.

All applicants must sign the following Release Form:

Recognizing that snowsports can be hazardous, I hereby release PSIA-E, PSIA-E/EF, AASI, the host area, and agents and employees of each from liability for any and all injuries of whatever nature arising during, or in connection with the conduction of the event for which this application is made.

Signature _____ Date _____

If applying for any certification level, your Ski/Snowboard School Director must complete the following:

As Director, I attest to the following: This applicant is a member of my staff. If a candidate for any level of certification, the candidate has received exam training and preparation. If a candidate for Level I, the applicant has completed the PSIA/AASI minimum entry level requirements, including a minimum of 50 hours of teaching/training.

Director's Signature _____ Name of School _____

ADMINISTRATIVE CHARGES FOR NO-SHOWS, CANCELLATIONS AND RETURNED CHECKS

TRANSFERS: Up to one week prior to original event \$15.00
During the week prior to original event (notice no later than 4:30 PM on last business day before event)..... 40 % of fee
NOTE: Transfers to another event must be before the three week deadline of that event.
NO-SHOWS: Regardless of reason 75% of fee
CANCELLATIONS: Up to one week prior to event..... \$20.00
During the week prior to event (notice given no later than 4:30 PM on the last business day before event).... 50 % of fee
RETURNED CHECKS/DECLINED CHARGES: Checks returned for insufficient funds will not be redeposited.
Registrant's application will be voided unless such checks or charges are replaced by certified check, money order or cash prior to the event. For returned checks, this must include a processing charge of \$25.00.



2007-2008 PSIA-E/AASI - NEW MEMBER APPLICATION

Mail or fax to: PSIA-E/AASI, 1-A Lincoln Ave, Albany, NY 12205-4907

Fax# (518) 452-6099

Call (518) 452-6095 for information only. No applications accepted via phone.



Rev. 08/27/2007

As a Registered Member of PSIA-E/AASI, you will become a member of the American Snowsports Education Association (ASEA), the largest organization of professional snowsports instructors in America. PSIA and AASI operate under the umbrella of ASEA. You will soon receive a Welcome Kit including an introduction to the association, an explanation of your benefits as a member, our Core Concepts manual, and have immediate access to the national website, www.psia.org and the division website, www.psia-e.org.

All new members must read and sign the following:

As a member of PSIA/AASI National and Eastern Division, I agree to be bound by all PSIA-E/AASI bylaws and regulations including educational update requirements. Educational updates are required every 2 seasons for most members; students and those over the age of 65 have differing requirements. I am aware that Membership runs from July 1st through June 30th of each year and that the enclosed dues are for this membership period and are non-refundable.

Applicant's

Signature _____ Date _____

Member Sponsor _____ Sponsor Member #: _____

(Note: If a current member of PSIA-E/AASI personally influenced your decision to join, clearly print their name and member # above)

Please print clearly and fill out ALL sections. This application must include payment and must be received before or at the same time as registering for a PSIA-E/AASI event to ensure the member event price.

Please check your PRIMARY discipline:

Alpine Snowboard Adaptive Nordic Downhill Nordic Track/Skate

The Eastern Division of PSIA & AASI is divided into seven geographic regions (listed below). As a new member, you may choose to be affiliated with one region – the one in which you work as a snowsports instructor or the one in which you live. This affiliation is for regional mailing and voting purposes. You should affiliate with the region in which you are most active as a snowsports instructor. Please check the appropriate region below. If you do not choose, the region in which you live will be assigned as your designated regional affiliation by PSIA-E Bylaws, Section 10.8. You must then notify the division office in writing, should you choose to change your affiliation to the region in which you work.

1 – ME, NH 2 – VT 3 – MA, CT, RI 4 – PA, NJ Male / Female
 5 – Western NY 6 – Eastern NY 7 – DE, MD, VA, WV, NC, SC, GA, FL, DC Date of Birth: _____
Circle one

NAME: _____
Last First M.I.

MAILING ADDRESS: _____
Street/Box City State Zip

SHIPPING ADDRESS: _____
Street/Box City State Zip

DAYTIME PHONE: (_____) _____ ALTERNATE PHONE: (_____) _____

E-MAIL ADDRESS: _____

SNOWSPORTS SCHOOL NAME: _____

TOTAL AMOUNT INCLUDED: **\$97.00 (or \$67.00 after Feb 1, 2008)**

PAYING BY: CHECK CHECK # _____ OR charge: MasterCard or Visa

Signed _____ Exp. Date: _____

OFFICE USE ONLY

Date _____
Proc. _____ Initials _____
Auth _____
Num _____
App _____
Num _____
Mem _____
Num _____

Applying as a new member, your Snowsports School Director must complete the following:

As Director, I attest to the following: This applicant is a member of my current staff. The candidate has received training and preparation, as addressed in the American Teaching System. As a candidate for Registered Member status, the applicant has completed the PSIA/AASI entry level requirements, including 25 hours of teaching/training.

Director's Signature _____ Name of School _____

Congratulations to 20, 30 & 40 Year Members

The following PSIA-E member have completed either 20, 30 or 40 consecutive years of membership in PSIA as of the end of the 2006-2007 season. We congratulate these individuals on this outstanding accomplishment and thank them for their dedication to snowsports education. All qualifying members have received a commemorative pin and a letter of recognition directly from the national PSIA office.

20 Year Pins

Level III

Richard W. Arey
Norbert Auger
Tange Barbour
Stephen Cook
Robert Cooperman
David Corrow
Frank Corso
Amato DePaulo
Anthony Ditoro
Karen Dolan
Charles Doxide
Mark Fantino
Steven Gottlieb
Bob Griffin
Jim Hogan
Charlie Knopp
Witold Kosmala
John MacDonald
Deborah Moore
Donald Myers
Bernadette A. Nelson
John H. Parker
Larry Peckham
Thomas Powers
Lee Price
Barclay Rappeport
Frank Reeves
Robert Reynolds
Donald G. Sensenig
J. David Seymour
Meriin Shank
Kimberly Shulver
Robert J. Skinner
Robert L. Smith
Ian Sterling
Kim Stoloski
Mark Sullivan
Paul Thompson
Timothy Thompson
Seth B. Tower

Level II

Harry F. Andersen
Michael Andras
Ruthe Ayres
James Barrett
Allen Barrow
Gerald Bell
Robert L. Bernatos
Stephen B. Bolcar
Roni Sue Bower
Steve Caldwell
Joseph Chang
Will Coleburn
Joy Comfort
Eleanor A. Cronlund
Robert Crowle
Robert Dainesi
Ron Dallago
Billy Demby
Clark C. Duffin
Timm Dumoulin
James Florance
Donna C. Fresco
Scott J. Gibbs

Pamela Gould
Dennis Houmard
Walter Hoyt
Roland R. Joyal Sr.
Roland R. Joyal Jr.
Arthur Kaliski
Albert Kantra
Marjorie King
Patricia Kiselica
Howard Kling
Richard A. Knight
Mark Knipe
Michael B. Korber
Daniel Larkin
Keith LaRose
Thomas Li
Doug Mahoney
Dennis Mann
James R. Marth
Daniel Masera
Phylis Mattice
Paul B. McMorris
Michael Mewshaw
Michael Miceli
Christopher Michaeloes
Simon Middleton
Reid Miller
Morton Mower
Scott Nakada
Robert E. O'Brien
Peter John Olson
Julianne E. O'Neil
Carole O'Reilly
Philip Ostroski
Paul Paffendorf
Jace Pasquale
Michele Regan-Ladd
Bruce Rohr
Kristen Rollins
John Russian
Debra Ryan
Anne Scott
James Sullivan
Bruce Taylor
Angelo S. Touts
Michael Trew
Peter T. Wagner
David Walk
Alan Ward
Joel Wasson
Timothy Watkins
Bryce M. Wing

Level I

W. Jason Amoriell
Marilyn Andras
Carol Atlas
Peter Basta
Harold Benedix
Abby Bloch
Stanley Bloch
Kenneth L. Bond
Stephen Brehm
Robert Burkholder
David Campbell
Katharine Chase
James C. Clement

Shelly Jackson Coker
Richard Egan
Sharon Fairchild
Ron Festa
William L. Glascock
Bryan Grace
Doug Hambric
Debra Herrold
Glenn Herrold
Susanne Houmard
Carolyn Jazowski
Theodore Johnson
Sharon Kester
Christine Kfoury
John Kruppa
Susan Langan
Anthony T. Lanza
Nancy Meressa
Jeffrey Meyer
Ruth O'Neill
Mark Plaatt
Harold B. Plummer
Robert Poulin
Renea Refice
Denyse Salmon
Robert D. Schaaf
Larry Schardt
Randy Scott
Joshua Segal
David Singer
Gary Stewart
Linda P. Stewart
Marilyn A. Sturtevant
Richard Sturtevant
Joe Tekel
Rodney Torp
Tom Wasilewski
Christopher Whalen
Barbara Witt

30 Year Pins

Level III

Heide Allen
Tom Amoroso
Frederick Andreas
Daniel Balkin
Thomas Barber
William Bennett
Paul E. Braam
Charles E. Brown
Kathy Bemiss Caflich
Robin Calitri
Edwin G. Capone
John J. Carey
Paul Chang
Suzy Chase-Motzkin
Ruth E. Clogston
Christina Cosentini
Douglas A. Curtis
Timothy Defreitas
Alfred Dinapoli
Micky Doheny
Peter Dubas
Gary C. Eckhart
Christopher Eseppi
Todd J. Fetzer
Jerry Finley

Pat Foley
Kathleen J. Forness
Mario Furtado
Robert D. Geller
Eliot W. Goldstein
Jon Govatos
Gary W. Green
Jonathan Hall
Robert Hanke
Linda Heymering (Dual with Inter-
mountain division)
Linda Highhouse
Mark Hutchinson
Caroline Jalbert
Lewis Jeffrey
Karen Johnson Histed
Dana Kennison
Bill Keyser
Gerry Klimo
Stephen P. Kling
Jude Kravitz
Patricia Sauer Kules
Mary Larkin
Maurice LaRoche
Robinson Leech
Michelle C. Loesel
Kenneth Lozeau
John Lynch
Lynn M. McCann
John McCarthy
Randy McKinney
Bill Menster
Thomas R. Miller
Mona J. Moore
John Nelson
Jeffrey Nyce
Steven Ostrander
Terry M. Ownes
Michael A. Parri
Marianne J. Patrylo
Nicholas Pera
Gordon S. Pinkham
John Polizzi
Peter Reyburn
James Roberts
Walter Rogachenko
David A. Roussel
Jacky Ruelle
Mark Schreur
Judith M. Smith
Dennis Sniezyk
Richard Soldan
Peter Southwick
Robert Steinle
John M. Stromecki
Betsy Jo Borup-Sullivan
Robert Sullivan
Mark R. Symancek
Dietmar B. Tannheiser
Greg Taylor
Richard R. Taylor
Donald Theune
Kenneth Thulin
Robert Tibbo
Kenneth L. Tingley
Debbie Tolaro
Kenneth Upton
Bill Van Herwarde

Dieter Waldschmidt
Kevin Walsh
Ward Wilson

Level II

Eric J. Baker
Barbara Baum-Rachels
Larry Brown
Carol S. Clothier
Paul G. Clothier
William Deriscavage
Grayson Govatos
Albert Hollander
Robert Klemm
Charles W. Lavin
Mitchell E. Levison
Mauro Marrano
Chip Meyer
Bing Poon
Mary Roberge
J. Larry Rourke
Carol Shakeshaft
Charles H. Shakeshaft
Craig F. Smith
James Valo
Jerilyn B. Young

Level I

Stanley Baran
Harry Nishman
May Nishman

40 Year Eastern Lifetime Members

Level III

Russell Achzet
Richard Adams
Marvie Campbell
Phoebe Chardon
Walter Dancks Jr.
Elin B. Gadomski
Paul George
Mark J. Hamlet
Mae Hannan
Robert Irish
Gary A. Kiedaisch
Lawrence N. Leach
James Okie
Howard Redpath
Alan F. Skelley
Willi Steinrotter
Robert Vadeboncoeur

National life member receiving 40 year pin

Brian Fairbank

xx-ploring



with loose heels

xx-ploring

by Mickey Stone

PSIA-E Nordic Coordinator

So, when was the last time you skied or were on snow? Think for a minute - when was that last day? You know, when you said you were hanging them up for the year; was it in March, April, May? First of all, I don't think anyone should say they are hanging it up for the year. You never know when the opportunity or the bug to do it again will come.

I did my late Mt. Washington ski trip one last time. I was hiking up and over from Oaks Gulf (which had no snow) and headed to the skier's left of Left Gully. I knew there would be snow there because I was there 3½ weeks earlier. As I was hiking across the southern flat of the alpine garden, hikers caught my eye and attention and asked me what I was doing. Well, I said, I was going to try to get the last snow of the season. They asked where. I explained to them that the Left Gully's skier's left holds some of the latest snow in the east by being protected by the cliffs, facing northeast and being in the shadows. They didn't even notice it on their way through. They did think I was crazy, but I explained I was merely one of hundreds who do the same thing every year. After my second run, as I was hiking back up from skiing about 150 ft., I saw the same hikers looking down on me, waving, but they were also shaking their heads. I chuckled to myself because I knew they thought I was some whack job. All I know is that I was having a great time by myself, doing what I love. I thought for a moment, and if those hikers only knew that there were even wilder people around in Norway, New Zealand, etc., doing big time extreme skiing right now, that they would probably leak their shorts.

I definitely was in the minority that day, but I also knew that skiers who search for the latest snow, and ski as much of the year as they can, have the majority of that ski sickness that drives them to enjoy the wild snow no matter where it is or what time of the year.

Try skiing year-round sometime. It isn't that hard; July till October will be your toughest months.

Sometimes I have skied the Mt. Washington area into August. But, try it or at least try to ski as many months as you can, even if it is for one day. The euphoria of doing something out-of-season is inspiring and unique. It will self motivate you to try other crazy things. Just because you may be the only one there skiing doesn't mean you are deviating from the norm. It just means the norm is somewhere else on another glacier. You will not believe that by skiing six or so times in the summer how it will bring you to the mid-season shape and skill level that you had the previous year. Plus, it is a great excuse for traveling to the glaciers of North America or Europe for a summer getaway.



This could be you in Argentina next summer.

Oh yeah, by the way, if you missed the Norway trip last season, Randy French (eco traveler of the world) and I are running a trip to Argentina to all the club fields and off-piste areas next August - Alpine, Tele or X-C. Stay tuned - next season could be the year to ski in every month.

Cross Country Ski Areas Association

CCSAA has updated their website; go to xcski.org. This organization will be hosting its regional meeting at Mountain Top Nordic Center on Rt. 7 east of Killington, on November 7th in the evening, and November 8th all day. Topics include web cams and pod casting for marketing tools; real estate and the importance of trails in communities; green push and sustainability and skiing programming for lessons. Go to their website and check it out.



CCSAA Nordic Clinics - Go to Devil's Thumb Colorado April 8-10.

On April 8-10, Devil's Thumb Nordic Area and Dude Ranch in Colorado will be our host for our National meeting. The PSIA Nordic Demo Team will be there, along with all the major ski and grooming manufacturers. Topics will include sustainability and keeping it green with heating, snowmaking, lodges and waste water; marketing with websites and pod casting, web cams, interviews, revising and keeping it fresh and new; on line marketing; Denver area media editors roundtable; merchandising; ski lessons and family events throughout the two days. Once again, check out the website in a month for details. Devils Thumb is a horse ranch and Nordic center to beat all. A great time and place to go on vacation!

PSIA-E Board of Directors Meeting

This spring the BOD approved \$2000 for the Nordic Discipline to produce a teaching DVD. The Eastern Demo Team of Darell Hensley, Mike Beagan and Mark Lacek will help video and put the pieces together of the storyboard, and each of our staff will debut their own special teaching philosophy and activities for our membership to use. In our discipline very few people have the full background, or the students to teach. So, we thought an extensive beginner to advanced what, where, when and why DVD would help when they do need to teach Free Heel and X-C. We also will be reproducing another 100 Standards DVD that we sold out of last season. Ideas and suggestions, call Mickey Stone via the office.

The National PSIA BOD also approved new X-Country standards for freestyle and Classical skiing. Look to our website because they will be in the revised X-Country Exam Guide by Nov 1st.

Early Season Event Descriptions

Nordic Downhill

Snowsports Management Seminar: Nov 27-28 at Killington, VT. There will be a learn-to-tele and a train-the-trainer portion again at this year's seminar. Information on rentals, pricing and lessons will also be available. Other topics, like using tele to improve alpine for Level II and III certification, and teaching kids on Nordic gear, will also be available.

Sno-Pro Jam: Dec 10-14 at Mount Snow, VT. This 5-day event will take students through beginner to advanced intermediate as far as teaching activities and progressions. Practice time for the student to actually teach tele and do movement analysis with video will also take place. Personal skiing improvement with video and specialized activities for each individual is another topic for the week. Lots of skiing and repetition of good movements to get into shape and perform efficiently will be included in a relaxed atmosphere and pace. Special Nordic surprises, as usual.

Mini Academy: Dec 15-16 at Mount Snow, VT. This is for all levels also, and you can obtain Level I, as in the Snow Pro Jam. Skier improvement with video and a quicker version of teaching activities for you to use to teach other students will be reviewed. Movement analysis of other skiers and description/prescription will be another topic to get you ready for the season. Nordic surprises here too.

Early Season Primer: Dec 8-9 at Sunday River, ME. Teaching methodologies, strategies, description/prescription for movement analysis, along with the best teaching activity for the level of student will be reviewed and practiced by all. Progressions for beginners and intermediates, as well as some personal feedback for your early season skiing will be the outline for this event.

Kids Academy: Jan 7-8 at Okemo, VT. There will be a Nordic-specific group on tele skis for this event. We will proceed to use the same theme as the entire Kids Academy, but with a Nordic tweak to it. We will also have Nordic skis available to practice X-Country for ourselves and for teaching young kids (3-7). Don't miss this one. You can walk away with a unique perspective on kids teaching from the European approach. Please bring any X-Country gear you have for yourself.

X-Country

Instructor Training Course: Dec 11-13 at Bretton Woods, NH. This 3-day course will review beginner to advanced teaching activities and strategies with your students. Practice teaching time and how to make an effective change in a student's skiing will be a major part of the clinic. Movement analysis with video for yourself and of others to unlock the secrets of the intermediate rut will be reviewed. A great way to buff up on the skills and techniques from the new Matrix, plus new information for the beginning of the season. Lots of skiing, and a great way to start the year.

Level I/Upgrade: Dec 15-16 at Lapland Lakes, NY, and also Jan 5-6 at Weston, MA and 1/5-6 at Sugarloaf, ME. This two-day event will go snow, rain or sun. Be prepared for indoors and outdoors, if need be. An early season review of the skills, techniques, Matrix, teaching activities and personal skiing improvement to prepare you for the season of teaching. You may obtain a Level I, if need be.

Preseason Prep

Cross training for most people is participating in various sports throughout the week. The diversity of training, or just performing and enjoying the sport, sometimes is good enough to use different muscle groups often enough to keep them firing when you will need them in the winter. Cross training really is defined as participating in a training program that emphasizes multiple fitness components (e.g. aerobic capacity, strength, endurance, flexibility, quickness).



Aerobic cross training with extra weight to pull for strength.

Cross training was first popularized in the 1980s with the sharp rise in popularity of biathlons, triathlons and endurance racing events.

Cross training is now a fundamental way of training embedded within most competitive sports as a way to decrease the risk of overuse injuries, increase total training volume during the base-training phase, as well as a research-proven method for improving athletic performance. The fall is a great time to ramp up this type of workout. It's different than summer, where you might perform your whimsical cross training regimen by what is the best thing to do today, like: swim, run, bike, hike, soccer, sail, etc. Now is the time to get specific in your cross training. Cross train with activities that allow the physiological and neuromuscular adaptations from training that will most likely "cross over" to activities with similar physiological and neuromuscular demands.

For example, an alpine skier might roller blade around offset cones, and a Nordic skier might roller ski on a road and just double pole; these are highly specific forms of cross training, while hiking, swimming and bicycling are far less specific. So, you need to craft your training around activities that are more sport-specific to your discipline. Plus, they need to target aerobic and endurance capacity, strength and plio capacity and flexibility for the skiing disciplines. In each of those three categories there are also more specific areas to train for.

Aerobic and endurance capacity must cover heart and lung, or breathing, at low long levels and high output medium levels of endurance. This must also be using similar muscle groups as you use in the winter. So, running and biking won't be enough. Diagonal movements, like bounding through cones or rollerblading will help use the winter muscle groups in an aerobic manner.

Strength and pliometric capacity can be done with sport cords, weights, hiking with a pack, and performing martial arts, to name a few. The strength is not just in the legs, but the core and torso as well. You need to vary weights and plios with low reps and high weight, or high reps and lower weight to gain both strength and endurance with weights. For pliometrics, as with weights, start out low with reps

when doing the jumping and core exercises; you will need to mix it up between fast and slow activities.

Finally, flexibilities. These need to be done every day before, during, and after the workout to ensure a healthy body that will not tighten up or get injured. Tai Chi, yoga, Pilates, etc., are all good. Better with Lycra on, and in front of a mirror. If you say, no way, I am not built for that look, well, if you do it you will force yourself to get rid of that look and the mirror helps you work on proper technique.

Do ski-specific strength exercises twice a week. There are many books, articles and videos on core strength to help you along - check them out. For Nordic, here are some easy strength activities: double pole up a 100-200 meter hill 6-8 times - increasing speed, distance or reps - from September-November; one-leg squats, up and down a 12" step with dumbbells in each hand, foot turned out in skating position, body facing straight forward, as you do ten squats; twisting/rotating/ bending drills with medicine ball; dips and pull-ups; quick, light bounding on a short, moderate hill.

Ski walk intervals are a great way to get a higher-level workout without the pounding of running. Ski walk up a moderate hill with a focus on good technique for 8-6-5-4-2-2-2- minutes; the two minutes between is your rest time. Don't stop, but slow down and recover; drink if need be.

One of the most appealing aspects of cross training for skiing for me is the variety of activities that can comprise ski fitness: mountain biking, roller skiing, hiking, paddling, trail running, Pilates ball core workouts, weight training, and, of course, doing it with friends you enjoy. So get out there and do it! Start slow and plan on doing 3 days a week; each week add a day until you are at 6-7. You will be fit and ready this year to ski in every month. Enjoy the preseason and we look forward to seeing you on the hill with our great Nordic Staff. ■

f.y.i.

Have you used the "sortable" version of the schedule now available on the web site at www.psia-e.org? It is very helpful as it allows you to sort the schedule to see events listed by mountain, state, region, event name, etc. It's easy to use, so check it out or call the office if you need any technical pointers to get started using it.



education foundation news

PSIA-E/EF Scholarships Available for All Disciplines

by Ron Kubicki, Scholarship Review Committee Chairperson and Michael Mendrick, Executive Director

Don't miss out on this great member educational benefit!

Each season, the PSIA-E Education Foundation makes monetary scholarships available to members who wish to further their education or certification status within PSIA-E, PSIA and AASI. The training that members receive as a result of the scholarship program increases their productivity and value as a member and as an instructor in their particular snowsports school. Scholarships are awarded based upon financial need, personal/professional goals, snowsports school experience, and ability and means to share the benefits of the scholarship with other staff members and snowsports area guests.

Scholarships are open to anyone who has been a member in good standing for at least three years, and who meets the requirements of the specific fund for which they apply. All scholarship applications are reviewed and awarded by the Scholarship Review Committee, which is made up of PSIA-E Board of Director members. Following are the different types of scholarships available:

Membership Scholarship

The Membership Scholarship is open to members of all disciplines and certification status. This scholarship can be used for all PSIA-E, PSIA, and AASI educational and certification events. Thanks to the generous support of sponsors and members via donations of items and dollars for our "super raffles" each season, this fund now has a balance of more than \$10,000. One-third of that balance is available for scholarships each season.

Terry Fund Scholarship

The Terry Fund Scholarship is designated for members of all disciplines with at least a Level 1 certification status who desire to further their education

in the area of snowsports instruction for children. This includes all PSIA-E, PSIA, and AASI educational events that specialize in children snowsports issues. Approximately \$1,100 is available for awarding from this fund in 2007-08.

James Leader Memorial Scholarship

The James Leader Memorial Scholarship is open to members of all disciplines and certification status who desire to further their education in snowsports instruction. Applicants are limited to members from Region 2 (Vermont), with priority given to employees of the Killington Snowsport School. The James Leader Memorial Scholarship has a separate application form and different criteria from other scholarships (e.g. member at least one year, requires a letter from your snowsports school). \$1,000 is available for awarding each season. To obtain a copy of the criteria and an application form, please call the PSIA-E office at 518-452-6095, or visit the PSIA-E website at www.psia-e.org.

CE Burbridge Memorial Scholarship

The CE Burbridge Memorial Scholarship is open to members of all disciplines and certification status who desire to further their education in adaptive snowsports instruction. This includes all PSIA-E, PSIA, and AASI educational events that specialize in adaptive snowsport issues. This fund is supported by a raffle at ProJam each year. \$500 is available for awarding each season.

Board of Examiners/Development Team/Divisional Clinic Leader Scholarship

This scholarship is open to any member of the Board of Examiners, Development Team or the Divisional Clinic Leader squad. This scholarship is designed to help individuals in these groups to expand their knowledge and skills beyond regular training sessions, or to gain expertise in another discipline/specialty. This scholarship allows members of these groups to serve and educate PSIA-E members more effectively. Approximately \$300 is available for awarding this season (1/3 of the total fund, currently at \$850).

The "Toto" Fund

Begun in 2005-06, this fund honors the memory of Otto Frei. The Frei family is awarding up to \$450.00 annually until the fund is distributed fully. The annual sum is to be distributed to three groups of applicants: \$150.00 each to an Alpine candidate, a snowboard candidate and an adaptive candidate who have applied for the funds to support their attendance at a Level II exam. One candidate per discipline will be awarded each season. For more information on how to apply for this scholarship contact Karen Frei at k2frei@yahoo.com.

How to Apply

For all funds other than the Toto Fund (which

is administered directly by the Frei family), eligible members can obtain a scholarship application by calling the PSIA-E office at 518-452-6095, or visiting the PSIA-E web site at: www.psia-e.org. You will find information on the scholarships under the "Member Services" heading and "Eastern Benefits" tab.

Complete the entire application and mail or fax it to the PSIA-E office, postmarked no later than Friday, September 28, 2007. If you fax your application, please call to confirm receipt. The PSIA-E fax number is 518-452-6099.

The Scholarship Committee will review, discuss and make determinations on applications at the October 13-14, 2007 Board of Directors meeting. Applicants will be notified of the committee's decision by mail, in early November.

You must register for the event (by the event deadline) by completing and submitting an event application card. You should apply well before the event deadline, and include full payment if you have not, at that point, been informed of a scholarship award. If you have received written notice of your scholarship, please indicate that on your event application. Anyone paying for an event and then awarded a scholarship will receive a refund in the amount of the scholarship following attendance at the event. Scholarship awards may be for partial or full event fee of an event. Please be aware that the number of applications always exceeds the available funding, so not all applicants can be awarded a scholarship.

Applicants who are awarded a scholarship are encouraged to write an article relative to their event experience, or to relate how information gained from the event is being utilized. Submit the article, by e-mail if possible, to Michael Mendrick at the PSIA-E office at: (mmendrick@psia-e.org). Articles should be submitted within a month of the scholarship event, if possible. A limited number of scholarship articles will be selected for publication in the *SnowPro* newsletter.

Thank you for your interest in continuing your snowsports education, and good luck! ■

Stay out of the back seat!

The Boot Bug keeps you and your students skiing in balance.



All ability levels improve quickly.
Call 603 498 5488
bootbug@verizon.net
orders or info

 \$45

Education Foundation Donors

The PSIA-E Education Foundation expresses its sincere appreciation to the following members who have contributed at least \$50.00 to the Foundation through the annual dues "add-on" program. Since no dues or program fees go to the EF, contributions are the primary source of support for the Foundation and its scholarships. Thank you!

Richard A. Adams
Ronald E. Adinolfi
Martin A. Alfano
Richmond Allison
Gilbert R Anderson
Jackson Anderson
John Andras
Thomas O. Andrews
Robert D. Audet
Linda Beck
Heinz Gunter Beier
Wayne Berthiaume
Ross Boisvert
Donald E. Booth
Nick Brewster
Michael Broderick
Jim R. Brown
David T. Bulmer
Herbert Burnham
Linda J. Carabis
Jack C. Carney
Michael F. Carr
Russell Carr
Michele J Cavallaro
James Cline
David F. Clune
Lawrence Cohen
Edward Collins
Eugene C. Connell
Wayne H. Conrad
Myron L. Cummings
William J. Cummings
David J. Davis
Timothy DeFreitas
Robert Del Boca
William Deriscavage
Robert J. Deutsch
Al Doerbecker
James R. Drummey
Henry Dubin
David L. Farrell
Robert Ferguson
Justin Fishman
Edward S. Foss
William F. Fusco
Reinaldo Gonzalez
David Gray
David Greenleaf

Ted Groesbeck
Ed Hale
Doug Hambric
Gordon S. Hamilton
Lisa Hamilton
Robert Hanke
Ray Henderson II
G. Marie Hicks
Joseph C. Hill
James P. Hyde Jr.
Mac Jackson
Walter O. Jaeger III
Robert M. Jinkins
Murray Johnson
Robert H. Jones
Kirk E. Jordan
Arthur Kanzaki
Gary A. Kiedaisch
Stephen P. Kling
Karlis Kopans
Michael B. Korber
John E. Kramer
William E. Kramer
Natalie Bombard Leduc
Robinson Leech Jr.
Fred R. Leff
Bill H. Lester
John M. Lewis
Elizabeth Limerick
John Lincoln
Bruce Livingston
Norma MacDonald
Richard S. Mailman
Robert Malecki
Stacy T. Malecki
Richard Marron
Norman Marsilius
Corey McGrath
Stephen J. McGrath
Richard Metcalf
Gerard G. I. Meyer
Nancy Meyer
David Miller
Charlotte Montbach
Robert Montbach
Lloyd Muller
Donald O'Connor

John O'Connor
Thomas A. O'Dowd
James P. Okie Jr.
Ringo Palmer
James Polinchok
Mary M Prather
James Rubright
Paula Peterson Runnells
Marc L. Schanfarber
Steven D. Selig
Robert M. Shane
Lennie Shaw
Stephen Sheehy
Robert Shostek
Philip D Shutler
Julia Simonds
Craig F. Smith
Edward J. Smith
John Sniezyk
Linda Steinle
Mickey Stone
John J. Tatro
Christopher Tierney
Seth B. Tower
Randolph E. Trow
Brooks Tuttle
Andrew VonDeak
Jamie Ward
Virgil Webb
John A. Wheeler
James Wickersham
Robert E. Williams
George Wilson
James M. Wilson
Robert Wisser
Kathryn L. Yates
Sander Zangardi
Roger Zilliox



**Have you been growing
as a ski or snowboard
instructor?**



**Have you been refining
your skills and
techniques?**

**Are you preparing for your next
certification level?**

**Then you need the *Ski and Ride*
Standards DVDs**

Our Ski and Ride Standards DVDs were created by your Eastern Division.

The DVD's demonstrate PSIA & AASI national standards while showing specific "Eastern Division" testing needs and requirements.

**For Alpine Skiers; created in 2006,
PSIA-E Alpine Certification Standards DVD - \$20**

**For Riders; created in 2007,
AASI-E Riding Standards Indicators DVD - \$15**

**For Nordic (Tele and Track/Skate); created in 2007,
PSIA-E Nordic Certification Standards DVD - \$15**

To order these training DVDs, go to www.psia-e.org and download the faxable ProShop order form or call the Eastern Division office at 518-452-6095

In addition to the DVD's our PSIA & AASI Eastern Division study guides (available on the [psia-e](http://psia-e.org) website) are great resources and highly recommended reading to improve your snowsports teaching education and to help you prepare for exams.

Eastern Division
Professional Ski Instructors of America
American Association of Snowboard Instructors



Green Mountain Orthotic Lab

GMOL



802-875-1122

Stratton Mountain, VT

www.gmolfoot.com

Win Free Green Mountain Orthotic Lab Footbeds!!!

•Purchase Boots and Footbeds from Green Mountain Orthotic Lab (GMO) between October 1, 2007 and November 31, 2007.

•Send in your proof of purchase, and be entered to win a rebate on the cost of your footbeds. A \$199 retail value.

To participate, each participating member must mail a copy of the Promotion Registration Form (provided below) along with proof of purchase* to the attention

of Eileen Carr at the PSIA-E/AASI office. All promotion registration information must be received in the office on or before December 7, 2007.

*Proof of purchase must be the original, dated payment receipt.

It's that easy to win! After you purchase your GMOL Boots and Footbeds, complete and provide all the details requested on the registration form below, and mail it into the PSIA-E/AASI office – and you could be the lucky winner!

PSIA-E/AASI and Green Mountain Orthotic Lab Promotion Registration Form

Promotion: To participate in this promotion you must be a current AASI Eastern Division member (Season 07/08 dues must be paid). Limit: One registration per qualified member. You must mail a copy of this completed and legible Promotion Registration Form along with proof of purchase to PSIA-E, 1A Lincoln Avenue, Albany, NY 12205 ATTN: Member Promotion Administrator/Eileen Carr. Participants must provide proof of purchase of a pair of boots and footbeds from GMOL between October 1, 2007 and November 31, 2007. Proof of purchase must be the original, dated payment receipt. **All promotion registration information must be received in the office on or before December 7, 2007.**

MEMBER #: _____ NAME: _____

ADDRESS: _____

Street address _____ City _____ State _____ Zip _____

DAYTIME PHONE #: _____ EMAIL: _____

want more?

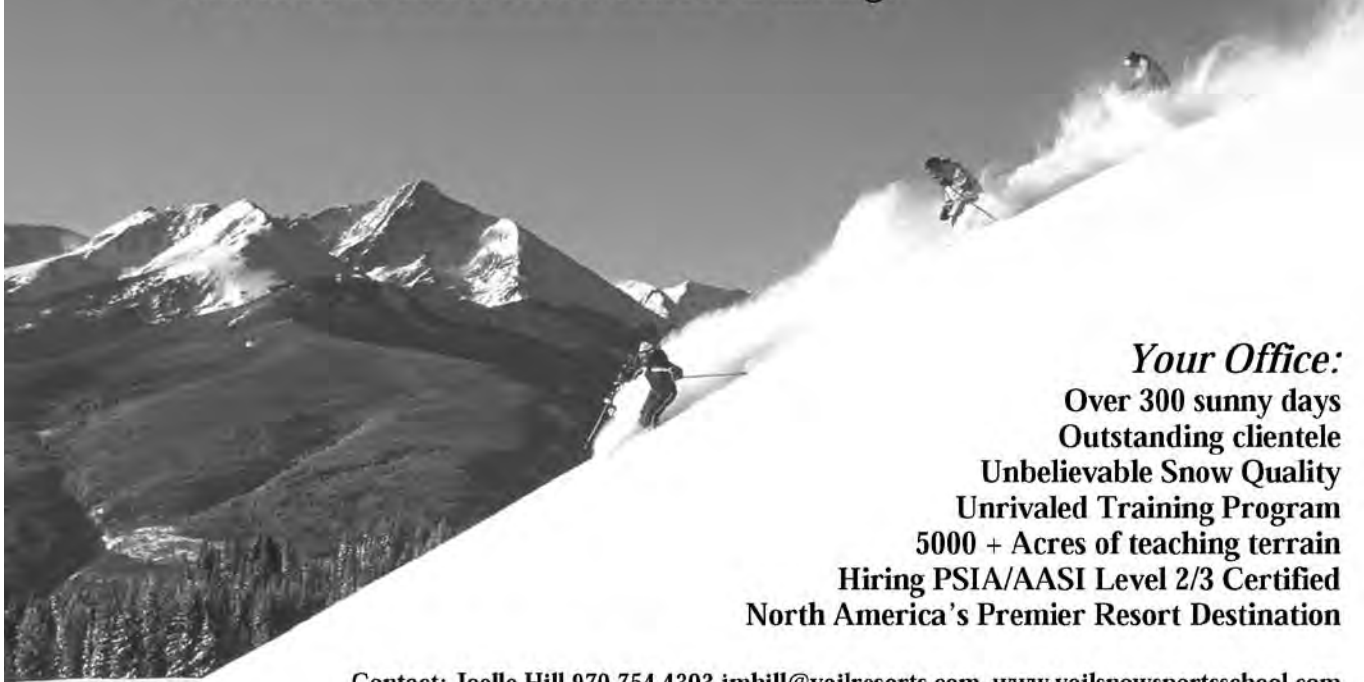
www.psia-e.org



Check it out.

How's this for a day job?

Vail Ski and Snowboard School is hiring!



Your Office:
Over 300 sunny days
Outstanding clientele
Unbelievable Snow Quality
Unrivalled Training Program
5000 + Acres of teaching terrain
Hiring PSIA/AASI Level 2/3 Certified
North America's Premier Resort Destination

Contact: Joelle Hill 970.754.4303 jmhill@vailresorts.com www.vailsnowsportsschool.com

AVALANCHE 20
ANS 2008

Only the best for ski areas. Nothing less.

AVALANCHE IS PROUD TO OFFER A NEW SELECTION OF HIGH PERFORMANCE SKI CLOTHING ESPECIALLY FOR

Over 20 years experience working with ski area disciplines, operators, administration and safety. And now servicing ski schools around the world. We look forward to working with your ski school. Contact us to get a proposal.

GREAT SAVINGS! UP TO 40% OFF*
*retail price

Special product selection with logo shield
PSIA-E members at www.psia-e.org. Made with the latest in fabric technology and durable, easy-care components. Avalanche clothing is designed for the most severe weather conditions.

EASTERN DIVISION MEMBERS

3M Thinsulate INSULATOR PRIMALOFT Teflon HYDROFLEX® Etc.™️ DERMIZAX-MP

For contact information regarding quantity discounting for your ski school go to our website and call your representative

HEAD OFFICE: AVALANCHE SKI WEAR INC.
Tel.: 418.877.5584
WWW.AVALANCHESKIWEAR.COM

Cannon Mountain Ski Area
are now seeking applications for
2007-2008 employment
for the following:

Full and Part-Time Snow sports Coaches
(Snow sport Instructors Step 1-6)

Range of salary based upon experience.

Contact Irv Fountain, Snow sports Director
at 603-823-7722 Ext 712

State of NH- Cannon Mountain
is an Equal Opportunity Employer.



Writing Guidelines

Upcoming SnowPro Copy Deadlines

Fall 2007 – October 19, 2007

General member submissions to the *SnowPro* should not exceed 1000 words and should be sent to psia-e@psia-e.org as an MS Word document attachment. Please see additional submission guidelines on page two under General Information.

PSIA-E Alpine Schedule for 2007-2008

Notes: * = Events with limited attendance; may fill prior to deadlines! ^ = Night events are 4pm-10pm – Registration at 3:00pm
 # = Events non-members may attend for \$25 additional fee. Weekend events are highlighted in blue.
 R = Events Open to Registered Members A confirmation email will be sent when your registration is complete

If openings are available after the deadline date, members may be admitted based on availability. A \$25 non-refundable late fee will be charged. Please contact the office at (518) 452-6095 to inquire on availability. Absolutely no walk-ons will be admitted to any event.

FEATURE EVENTS (Some open to Non-members and/or Registered Members – See Notes for Eligibility)

Notes	No.	Event	Description	Location	Price	Dates	Deadline
R #	025	Snowsports School Management Seminar	For Directors & Supervisors 2 days; includes banquet	Killington, VT	\$195	Nov 27-28	11/06/07
R #	401	Safe Coaching in Freestyle Venues	Must have Tele, Alpine or Snowboard equipment	Okemo, VT	\$92	Nov 26	11/05/07
Level 3	*030	Masters Academy	5 days; banquet/video	Mount Snow, VT	\$420	Dec 10-14	11/16/07
R, L1, L2	*031	Snow Pro Jam	5 days; banquet/video	Mount Snow, VT	\$370	Dec 10-14	11/16/07
Level 3	*035	Mini Academy	2 days	Mount Snow, VT	\$190	Dec 15-16	11/21/07
R #	701	Children's Academy	2 days; Think Outside the Box	Okemo, VT	\$140	Jan 07-08	12/17/07
R #	702	Children's Academy	3 days; Think Outside the Box	Okemo, VT	\$185	Jan 07-09	12/17/07
R	703	AASI Level I Exam	3 days; at Children's Academy	Okemo, VT	\$185	Jan 07-09	12/17/07
R	704	Alpine Level I Exam	3 days; at Children's Academy	Okemo, VT	\$185	Jan 07-09	12/17/07
R #	085	Southern Snowsports School Mgmt Seminar	For Directors & Supervisors 2 days	Snowshoe, WV	\$165	Jan 14-15	12/28/07
R #	705	Mini-Kids Academy	2 days	Snowshoe, WV	\$140	Jan 14-15	12/28/07
R #	092	Women's Seminar	2 days	Windham, NY	\$148	Jan 14-15	12/28/07
R	359	Alpine Spring Academy	4 days; Eastern Team, Race	Whiteface Mtn, NY	\$325	Mar 27-30	03/07/08
R	360	Alpine Spring Rally	2 days; Reception / Race	Whiteface Mtn, NY	\$165	Mar 29-30	03/07/08

TEAMS (Open to Level III members; Prep Events \$135 – Exam Events \$225)

No.	Event	Location	Dates	Deadline	No.	Event	Location	Dates	Deadline
103	DCL Team Prep	Massanutten, VA	Jan 16-17	12/28/07	176	DCL Team Prep	Whitetail, PA	Feb 04-05	01/14/08
115	DCL Team Prep	Greek Peak, NY	Jan 22-23	01/02/08	227	DCL Team Prep	Sugarloaf/USA, ME	Feb 13-14	01/23/08
147	DCL Team Prep	Elk Mountain, PA	Jan 30-31	01/09/08	274	DCL Team Exam	Whitetail, PA	Mar 04-05	02/12/08
171	DCL Team Prep	Waterville Valley, NH	Feb 04-05	01/14/08	324	DCL Team Exam	Stratton, VT	Mar 12-13	02/20/08
177	DCL Team Prep	Bristol Mountain, NY	Feb 04-05	01/14/08					

ALPINE RESORT TRAINERS (ART) (Open to Resort Trainers – Level III, Level II w/SSD approval) 2 days - \$170

No.	Event	Location	Dates	Deadline	No.	Event	Location	Dates	Deadline
065	ART-Alpine Resort Trainer	Cannon Mtn., NH	Jan 07-08	12/17/07	146	ART-Alpine Resort Trainer	Elk Mountain, PA	Jan 30-31	01/09/08
070	ART-Alpine Resort Trainer	Stratton, VT	Jan 07-08	12/17/07	162	ART-Alpine Resort Trainer	Whitetail, PA	Feb 04-05	01/14/08
102	ART-Alpine Resort Trainer	Massanutten, VA	Jan 16-17	12/28/07	226	ART-Alpine Resort Trainer	Sugarloaf/USA, ME	Feb 13-14	01/23/08
123	ART-Alpine Resort Trainer	Stowe, VT	Jan 24-25	01/03/08					

SPECIALTY EVENTS (Some open to Non-members and/or Registered members, all open to Level I, II or III members) 2 days - \$130

No.	Event	Location	Dates	Deadline	No.	Event	Location	Dates	Deadline
Stance & Alignment events qualify as Level II Part 2 Teaching Exam Prerequisite					113	Trees & Steeps	Jay Peak, VT	Jan 22-23	01/02/08
069	Stance & Alignment	Stratton, VT	Jan 07-08	12/17/07	138	Trees & Steeps	Gore Mountain, NY	Jan 28-29	01/07/08
175	Stance & Alignment	Bristol, NY	Feb 04-05	01/14/08	187	Trees & Steeps	Mount Snow, VT	Feb 06-07	01/16/08
349	Stance & Alignment	Okemo, VT	Mar 19-20	02/27/08	225	Trees & Steeps	Sugarloaf/USA, ME	Feb 13-14	01/23/08
R 203	Park & Pipe	Mount Snow, VT	Feb 06-07	01/16/08	307	Trees & Steeps	Mad River Glen, VT	Mar 10-11	02/18/08
R 224	Park & Pipe	Sugarloaf/USA, ME	Feb 13-14	01/23/08	R #160	Teaching Seniors	Ski Roundtop, PA	Feb 03-04	01/14/08
R 287	Park & Pipe	Seven Springs, PA	Mar 08-09	02/15/08	R #228	Teaching Seniors	Jiminy Peak, MA	Feb 13-14	01/23/08
R 323	Park & Pipe	Camelback, PA	Mar 12-13	02/20/08	R #122	Synchro Skiing	Jay Peak, VT	Jan 22-23	01/02/08
R 342	Park & Pipe	Mount Snow, VT	Mar 17-18	02/25/08	R 189	Women Only Bumps	Mount Snow, VT	Feb 06-07	01/16/08

SENIOR TOUR (Open to Registered, Level I, II or III members - Recommended for members age 55 and over) 2 days - \$125

No.	Title	Location	Dates	Deadline	No.	Title	Location	Dates	Deadline
048	Senior Seminar	Windham, NY	Jan 03-04	12/13/07	238	Senior Workshop Clinic	Ski Sundown, CT	Feb 25-26	02/04/08
049	Senior Workshop Clinic	Shawnee Pk, ME	Jan 03-04	12/13/07	259	Senior Bumps	Bromley, VT	Feb 27-28	02/06/08
101	In Search of Corduroy	Loon Mtn., NH	Jan 16-17	12/28/07	305	In Search of Corduroy	Wintergreen, VA	Mar 10-11	02/18/08
116	Senior Seminar	Cranmore, NH	Jan 24-25	01/03/08	322	In Search of Corduroy	Camelback, PA	Mar 12-13	02/20/08
126	In Search of Corduroy	Balsams, NH	Jan 26-27	01/04/08	353	Senior Bumps	Belleayre, NY	Mar 25-26	03/04/08
172	Senior Workshop Clinic	Waterville, NH	Feb 04-05	01/14/08	364	Senior Bumps	Stratton, VT	Apr 03-04	03/11/08
188	Senior Bumps	Mount Snow, VT	Feb 06-07	01/16/08					
237	In Search of Corduroy	Shawnee Mtn, PA	Feb 25-26	02/04/08					

PSIA-E Alpine Schedule for 2007-2008

Notes: * = Events with limited attendance; may fill prior to deadlines!
 # = Events non-members may attend for \$25 additional fee.
 R = Events Open to Registered Members

^ = Night events are 4pm-10pm – Registration at 3:00pm
 Weekend events are highlighted in blue.
 A confirmation email will be sent when your registration is complete

If openings are available after the deadline date, members may be admitted based on availability. A \$25 non-refundable late fee will be charged. Please contact the office at (518) 452-6095 to inquire on availability. Absolutely no walk-ons will be admitted to any event.

REINSTATEMENT EVENTS 3 days; Call for requirements - \$185 plus dues and reinstatement fee

No.	Location	Dates	Deadline	No.	Location	Dates	Deadline
306	Sunday River, ME	Mar 10-12	02/18/08	358	Windham, NY	Mar 27-29	03/06/08

RACE TRAINING EVENTS (Open to Registered, Level I, II or III members – Open to Non-members for additional \$25)

NOTE: See Accreditations for Race Coaching Events

No.	Location	Dates	Deadline	Price	No.	Location	Dates	Deadline	Price
751	Hunter Mtn, NY	Dec 17-18	11/26/07	\$170	762	Bristol, NY	Feb 04-05	01/14/08	\$170
752	Hunter Mtn, NY	Dec 17-20	11/26/07	\$265	765	Liberty Mountain, PA	Feb 06-07	01/16/08	\$170
754	Hunter Mtn, NY	Dec 19-20	11/26/07	\$170	768	Canaan Valley, WV	Feb 11-12	01/21/08	\$170
757	Attitash, NH	Jan 14-15	12/28/07	\$170	769	Gunstock, NH	Feb 11-12	01/21/08	\$170
758	Okemo, VT	Jan 23-25	01/02/08	\$220	772	Ski Butternut, MA	Mar 05-06	02/13/08	\$170

MOGUL SERIES (Some open to Registered members, all open to Level I, II or III members) 2 days - \$130

All Mogul events qualify as Level II Part 1 – Skiing Exam Prerequisite

No.	Location	Dates	Deadline	No.	Location	Dates	Deadline
Intro to Bumps				Advanced Bumps			
R ^ 098	Holiday Valley, NY	Jan 16-17	12/28/07	182	Mount Snow, VT	Feb 06-07	01/16/08
R 136	Elk Mountain, PA	Jan 28-29	01/07/08	253	Bromley, VT	Feb 27-28	02/06/08
R 180	Mount Snow, VT	Feb 06-07	01/16/08	300	Sunday River, ME	Mar 10-11	02/18/08
R 221	Jiminy Peak, MA	Feb 13-14	01/23/08	303	Mad River Glen, VT	Mar 10-11	02/18/08
R 251	Bromley, VT	Feb 27-28	02/06/08	Specialty Bumps			
R 254	Holimont, NY	Feb 27-28	02/06/08	R 188	Senior Bumps Mount Snow, VT	Feb 06-07	01/16/08 Registration fee \$125
R 298	Sunday River, ME	Mar 10-11	02/18/08	R 259	Senior Bumps Bromley Mtn, VT	Feb 27-28	02/06/08 Registration fee \$125
R 301	Mad River Glen, VT	Mar 10-11	02/18/08	R 353	Senior Bumps Belleayre, NY	Mar 25-26	03/04/08 Registration fee \$125
R 347	Okemo, VT	Mar 19-20	02/27/08	R 364	Senior Bumps Stratton, VT	Apr 03-04	03/11/08 Registration fee \$125
R 351	Belleayre Mtn, NY	Mar 25-26	03/04/08	R 189	Women Only Bumps Mt. Snow, VT	Feb 06-07	01/16/08 Registration fee \$130
R 361	Stratton, VT	Apr 03-04	03/13/08	Intermediate Bumps			
099 ^	Holiday Valley, NY	Jan 16-17	12/28/07				
137	Elk Mountain, PA	Jan 28-29	01/07/08				
181	Mount Snow, VT	Feb 06-07	01/16/08				
222	Jiminy Peak, MA	Feb 13-14	01/23/08				
252	Bromley, VT	Feb 27-28	02/06/08				
255	Holimont, NY	Feb 27-28	02/06/08				
299	Sunday River, ME	Mar 10-11	02/18/08				
302	Mad River Glen, VT	Mar 10-11	02/18/08				
348	Okemo, VT	Mar 19-20	02/27/08				
352	Belleayre Mtn, NY	Mar 25-26	03/04/08				
362	Stratton, VT	Apr 03-04	03/13/08				

DEVELOPMENT SERIES SKIING (Open to Registered & Level I members) 2 days - \$130

All Development Series events qualify as Level II Part 1 – Skiing Exam Prerequisite

No.	Location	Dates	Deadline	No.	Location	Dates	Deadline
027	Hunter Mtn, NY	Dec 03-04	11/12/07	192	Ski Sawmill, PA	Feb 07-08	01/17/08
036	Okemo, VT	Dec 17-18	11/26/07	196	West Mountain, NY	Feb 09-10	01/18/08
042	Shawnee Peak, ME	Jan 03-04	12/13/07	197	Timberline, WV	Feb 09-10	01/18/08
055	Catamount, NY	Jan 05-06	12/14/07	206	Jiminy Peak, MA	Feb 11-12	01/21/08
067	Stratton, VT	Jan 07-08	12/17/07	214	Sugarloaf/USA, ME	Feb 13-14	01/23/08
074	Blue Knob, PA	Jan 10-11	12/20/07	232	Ski Sundown, CT	Feb 25-26	02/04/08
077	Mount Sunapee, NH	Jan 12-13	12/28/07	233	Shawnee Mtn, PA	Feb 25-26	02/04/08
084	Attitash, NH	Jan 14-15	12/28/07	240	Ascutney, VT	Feb 25-26	02/04/08
093	Massanutten, VA	Jan 16-17	12/28/07	275	Ski Butternut, MA	Mar 05-06	02/13/08
105	Greek Peak, NY	Jan 22-23	01/02/08	290	Pats Peak, NH	Mar 08-09	02/15/08
120	Stowe, VT	Jan 24-25	01/03/08	294	Sunday River, ME	Mar 10-11	02/18/08
129	McIntyre, NH	Jan 27-28	01/07/08	295	Wintergreen, VA	Mar 10-11	02/18/08
132	Elk Mountain, PA	Jan 28-29	01/07/08	320	Camelback, PA	Mar 12-13	02/20/08
149	Wildcat Tracks, NH	Jan 31-Feb 1	01/10/08	333	Mount Snow, VT	Mar 17-18	02/25/08
150	Winterplace, WV	Jan 31-Feb 1	01/10/08	334	Wachusett Mtn, MA	Mar 17-18	02/25/08
163	Waterville Valley, NH	Feb 04-05	01/14/08	365	Stratton, VT	Apr 03-04	03/11/08

PSIA-E Alpine Schedule for 2007-2008

Notes: * = Events with limited attendance; may fill prior to deadlines!
 # = Events non-members may attend for \$25 additional fee.
 R = Events Open to Registered Members

^ = Night events are 4pm-10pm – Registration at 3:00pm
 Weekend events are highlighted in blue.
 A confirmation email will be sent when your registration is complete

If openings are available after the deadline date, members may be admitted based on availability. A \$25 non-refundable late fee will be charged. Please contact the office at (518) 452-6095 to inquire on availability. Absolutely no walk-ons will be admitted to any event.

MASTERS SERIES SKIING II / III (Open to Level II & III members) 2 days - \$130

No.	Location	Dates	Deadline	No.	Location	Dates	Deadline
028	Hunter Mtn., NY	Dec 03-04	11/12/07	152	Wildcat Tracks., NH	Jan 31-Feb 1	01/10/08
039	Okemo, VT	Dec 17-18	11/26/07	168	Waterville Valley, NH	Feb 04-05	01/14/08
047	Shawnee Peak, ME	Jan 03-04	12/13/07	202	West Mountain, NY	Feb 09-10	01/18/08
054	Windham, NY	Jan 03-04	12/13/07	204	Timberline, WV	Feb 09-10	01/18/08
058	Catamount, NY	Jan 05-06	12/14/07	208	Jiminy Peak, MA	Feb 11-12	01/21/08
068	Stratton, VT	Jan 07-08	12/17/07	236	Ski Sundown, CT	Feb 25-26	02/04/08
075	Blue Knob, PA	Jan 10-11	12/20/07	250	Bromley, VT	Feb 27-28	02/06/08
081	Mount Sunapee, NH	Jan 12-13	12/28/07	276	Ski Butternut, MA	Mar 05-06	02/13/08
089	Attitash, NH	Jan 14-15	12/28/07	291	Pats Peak, NH	Mar 08-09	02/16/08
090	^ Kissing Bridge, NY	Jan 14-15	12/28/07	297	Wintergreen, VA	Mar 10-11	02/18/08
097	Massanutten, VA	Jan 16-17	12/28/07	321	Camelback, PA	Mar 12-13	02/20/08
108	Greek Peak, NY	Jan 22-23	01/02/08	338	Wachusett Mtn, MA	Mar 17-18	02/25/08
121	Stowe, VT	Jan 24-25	01/03/08	366	Stratton, VT	Apr 03-04	03/11/08
135	Elk Mountain, PA	Jan 28-29	01/07/08				

WORKSHOP CLINICS (Open to Registered, Level I, II or III members) 2 days - \$125

No.	Location	Dates	Deadline	No.	Location	Dates	Deadline
034	Mount Snow, VT	Dec 15-16	11/21/07	271	Snow Ridge, NY	Mar 04-05	02/11/08
050	Dartmouth, NH	Jan 03-04	12/13/07	288	Toggenburg, NY	Mar 08-09	02/18/08
062	Ski Beech, NC	Jan 06-07	12/17/07	293	Mohawk Mtn., CT	Mar 10-11	02/18/08
073	Bear Creek, PA	Jan 08-09	12/18/07	309	Blue Mountain, PA	Mar 10-11	02/18/08
082	Snowshoe, WV	Jan 12-13	12/28/07	330	Mount Abram, ME	Mar 15-16	02/25/08
114	Peek 'n Peak, NY	Jan 22-23	01/02/08	331	Holimont, NY	Mar 15-16	02/25/08
127	Balsams Wilderness, NH	Jan 26-27	01/04/08	332	Middlebury College, VT	Mar 15-16	02/25/08
267	Mount Peter, NY	Mar 01-02	02/11/08	371	Stratton, VT	Apr 05-06	03/14/08

LEVEL II TEACHING SEMINARS (Open to Level I members) 2 days - \$125

All Level II Teaching Seminar events qualify as Level II Part 2 – Teaching Exam Prerequisite

No.	Location	Dates	Deadline	No.	Location	Dates	Deadline
053	Windham Mtn, NY	Jan 03-04	12/13/07	195	Mountain Creek, NJ	Feb 07-08	01/17/08
071	Bear Creek, PA	Jan 08-09	12/18/07	218	Wisp, MD	Feb 13-14	01/23/08
095	Loon Mountain, NH	Jan 16-17	12/28/07	219	Mount Sunapee, NH	Feb 13-14	01/23/08
096	^ Holiday Valley, NY	Jan 16-17	12/28/07	239	Ascutney, VT	Feb 25-26	02/04/08
107	Greek Peak, NY	Jan 22-23	01/02/08	265	Bretton Woods, NH	Mar 01-02	02/08/08
111	Jay Peak, VT	Jan 22-23	01/02/08	270	Bolton Valley, VT	Mar 03-04	02/11/08
144	Elk Mtn, PA	Jan 30-31	01/09/08	296	Sunday River, ME	Mar 10-11	02/18/08
179	Mount Snow, VT	Feb 06-07	01/16/08				

LEVEL II PRACTICE EXAM - PART ONE SKIING (Open to Level I & Trainers) 2 days - \$125

All Practice Exam events qualify as Level II Part 1 – Skiing Exam Prerequisite

No.	Location	Dates	Deadline	No.	Location	Dates	Deadline
052	Windham Mtn, NY	Jan 03-04	12/13/07	155	Plattekill Mtn, NY	Feb 02-03	01/11/08
088	^ Kissing Bridge, NY	Jan 14-15	12/28/07	216	Wisp, MD	Feb 13-14	01/23/08
094	Loon Mountain, NH	Jan 16-17	12/28/07	217	Jiminy Peak, MA	Feb 13-14	01/23/08
119	Cranmore, NH	Jan 24-25	01/03/08	248	Bromley, VT	Feb 27-28	02/06/08
141	Stowe, VT	Jan 24-25	01/03/08	249	Sno Mountain, PA	Feb 27-28	02/06/08

LEVEL III EXAM CLINICS (Open to Level II members) 2 days - \$125

No.	Location	Dates	Deadline	No.	Location	Dates	Deadline
Skiing – Part 1				Teaching – Part 2			
063	Cannon Mountain, NH	Jan 07-08	12/17/07	064	Cannon Mountain, NH	Jan 07-08	12/17/07
142	Stowe, VT	Jan 24-25	01/03/08	167	Waterville Valley, NH	Feb 04-05	01/14/08
145	Elk Mountain, PA	Jan 30-31	01/09/08	174	Whitetail, PA	Feb 04-05	01/14/08
166	Waterville Valley, NH	Feb 04-05	01/14/08	242	Hunter Mountain, NY	Feb 25-26	02/04/08
173	Whitetail, PA	Feb 04-05	01/14/08	314	Sunday River, ME	Mar 12-13	02/20/08
220	Sugarloaf/USA, ME	Feb 13-14	01/23/08				
241	Hunter Mountain, NY	Feb 25-26	02/04/08				
313	Sunday River, ME	Mar 12-13	02/20/08				

PSIA-E Alpine Schedule for 2007-2008

Notes: * = Events with limited attendance; may fill prior to deadlines!
 # = Events non-members may attend for \$25 additional fee.
 R = Events Open to Registered Members

^ = Night events are 4pm-10pm – Registration at 3:00pm
 Weekend events are highlighted in blue.
 A confirmation email will be sent when your registration is complete

If openings are available after the deadline date, members may be admitted based on availability. A \$25 non-refundable late fee will be charged. Please contact the office at (518) 452-6095 to inquire on availability. Absolutely no walk-ons will be admitted to any event.

LEVEL I EXAMS (Open to Registered members) 2 days - \$125

No.	Location	Dates	Deadline	No.	Location	Dates	Deadline
026	Hunter Mountain, NY	Dec 03-04	11/12/07	194	Ski Sawmill, PA	Feb 07-08	01/17/08
032	Mount Snow, VT	Dec 15-16	11/21/07	198	Crotched Mtn, NH	Feb 09-10	01/18/08
033	Okemo, VT	Dec 15-16	11/21/07	199	Gunstock, NH	Feb 09-10	01/18/08
043	Shawnee Peak, ME	Jan 03-04	12/13/07	200	West Mtn, NY	Feb 09-10	01/18/08
044	Dartmouth ski Way, NH	Jan 03-04	12/13/07	201	Timberline, WV	Feb 09-10	01/18/08
056	Loon Mountain, NH	Jan 05-06	12/14/07	207	Canaan Valley, WV	Feb 11-12	01/21/08
057	Catamount, NY	Jan 05-06	12/14/07	215	Sugarloaf/USA, ME	Feb 13-14	01/23/08
061	Ski Beech, NC	Jan 06-07	12/14/07	229	Ski Sundown, CT	Feb 23-24	02/01/08
704	Level I Exam at Children's Academy – 3 days \$185			246	Sno Mountain, PA	Feb 27-28	02/06/08
	Okemo, VT	Jan 07-09	12/17/07	247	Holimont, NY	Feb 27-28	02/06/08
072	Bear Creek, PA	Jan 08-09	12/18/07	262	Lost Valley, ME	Mar 01-02	02/08/08
078	Mount Sunapee, NH	Jan 12-13	12/28/07	263	Labrador, NY	Mar 01-02	02/08/08
079	Ski Ward, MA	Jan 12-13	12/28/07	264	Mount Peter, NY	Mar 01-02	02/08/08
080	Snowshoe, WV	Jan 12-13	12/28/07	268	Bolton Valley, VT	Mar 03-04	02/11/08
086	Attitash, NH	Jan 14-15	12/28/07	269	Snow Ridge, NY	Mar 03-04	02/11/08
087	^Kissing Bridge, NY	Jan 14-15	12/28/07	273	Bousquet, MA	Mar 03-04	02/11/08
106	Greek Peak, NY	Jan 22-23	01/02/08	277	Smugglers' Notch, VT	Mar 05-06	02/13/08
109	Jay Peak, VT	Jan 22-23	01/02/08	283	Pats Peak, NH	Mar 08-09	02/15/08
110	Peek 'n Peak, NY	Jan 22-23	01/02/08	284	Seven Springs, PA	Mar 08-09	02/15/08
118	Cranmore, NH	Jan 24-25	01/03/08	285	Toggenburg, NY	Mar 08-09	02/15/08
124	Balsams Wilderness, NH	Jan 26-27	01/04/08	292	Mohawk Mtn, CT	Mar 10-11	02/18/08
125	Sepp Kober Snowsport, VA	Jan 26-27	01/04/08	310	Wintergreen, WV	Mar 10-11	02/18/08
128	McIntyre, NH	Jan 27-28	01/07/08	311	Sunday River, ME	Mar 10-11	02/18/08
133	Gore Mountain, NY	Jan 28-29	01/07/08	312	Blue Mountain, PA	Mar 10-11	02/18/08
134	Cataloochee, NC	Jan 28-29	01/07/08	326	Willard Mtn, NY	Mar 13-14	02/21/08
140	Elk Mtn, PA	Jan 28-29	01/07/08	327	Mount Abram, ME	Mar 15-16	02/22/08
151	Winterplace, WV	Jan 31-Feb 01	01/10/08	328	Holimont, NY	Mar 15-16	02/22/08
158	Ski Roundtop, PA	Feb 03-04	01/14/08	329	Middlebury College, VT	Mar 15-16	02/22/08
164	Bristol Mountain, NY	Feb 04-05	01/14/08	335	Mount Snow, VT	Mar 17-18	02/25/08
165	Waterville Valley, NH	Feb 04-05	01/14/08	350	Belleayre, NY	Mar 25-26	03/04/08
193	Mtn Creek, NJ	Feb 07-08	01/17/08	370	Stratton, VT	Apr 05-06	03/14/08

LEVEL II EXAMS (Open to Level I members) 2 days - \$165

No.	Location	Dates	Deadline	No.	Location	Dates	Deadline
Skiing – Part 1				Teaching – Part 2			
037	Okemo, VT	Dec 17-18	11/26/07	038	Okemo, VT	Dec 17-18	11/26/07
148	Elk Mtn, PA	Jan 30-31	01/09/08	139	Elk Mtn, PA	Jan 28-29	01/07/08
156 *	Mount Sunapee, NH	Feb 02-03	01/11/08	235	Holiday Valley, NY	Feb 25-26	02/04/08
234	Holiday Valley, NY	Feb 25-26	02/04/08	281	Seven Springs, PA	Mar 06-07	02/14/08
280	Seven Springs, PA	Mar 06-07	02/14/08	317	Sunday River, ME	Mar 12-13	02/20/08
316	Sunday River, ME	Mar 12-13	02/20/08	337	Mount Snow, VT	Mar 17-18	02/25/08
325	Wintergreen, VA	Mar 12-13	02/20/08				
336	Mount Snow, VT	Mar 17-18	02/25/08				

LEVEL III EXAMS (Open to Level II members) 2 days - \$165

No.	Location	Dates	Deadline	No.	Location	Dates	Deadline
Skiing – Part 1				Teaching – Part 2			
143	Stowe, VT	Jan 24-25	01/03/08	346	Sugarloaf/USA, ME	Mar 19-20	02/27/08
345	Sugarloaf/USA, ME	Mar 19-20	02/27/08	355	Hunter Mtn, NY	Mar 25-26	03/04/08
354	Hunter Mtn, NY	Mar 25-26	03/04/08	369	Whiteface, NY	Mar 31-Apr 01	03/10/08
368	Whiteface, NY	Mar 31-Apr 01	03/10/08				

MASTER TEACHER EXAMS (Open to members with 10 or more MTC Credits) - \$10

No.	Location	Dates	Time	Deadline	No.	Location	Dates	Time	Deadline
924	Mount Snow, VT	Dec 15	4:00pm	11/21/07	933	Holimont, NY	Feb 28	4:00pm	02/06/08
927 ^	Kissing Bridge, NY	Jan 15	2:30pm	12/28/07	934	Seven Springs, PA	Mar 09	4:00pm	02/16/08
928	Waterville Valley, NH	Feb 05	4:00pm	01/14/08	935	Wintergreen, VA	Mar 13	4:00pm	02/20/08
929	Liberty Mountain, PA	Feb 07	4:00pm	01/17/08	936	Sunday River, ME	Mar 13	4:00pm	02/20/08
930	Wisp, MD	Feb 14	4:00pm	01/23/08	937	Wachusett Mtn, MA	Mar 18	4:00pm	02/25/08
931	Jiminy Peak, MA	Feb 14	4:00pm	01/23/08	938	Windham, NY	Mar 28	4:00pm	03/07/08
932	Bromley, VT	Feb 28	4:00pm	02/06/08	939	Whiteface, NY	Mar 29	4:00pm	03/07/08

PSIA-E Alpine Schedule for 2007-2008

Notes: * = Events with limited attendance; may fill prior to deadlines!
 # = Events non-members may attend for \$25 additional fee.
 R = Events Open to Registered Members

^ = Night events are 4pm-10pm – Registration at 3:00pm
 Weekend events are highlighted in blue.
 A confirmation email will be sent when your registration is complete

If openings are available after the deadline date, members may be admitted based on availability. A \$25 non-refundable late fee will be charged. Please contact the office at (518) 452-6095 to inquire on availability. Absolutely no walk-ons will be admitted to any event.

MASTER TEACHER CERTIFICATION (See psia-e.org for details - Open to Level I, II or III members) 2 days - \$135; 1 day - \$90

Movement Analysis events qualify as Level II Part 2 – Teaching Exam Prerequisite
 Foundations of Teaching events qualify as Level II Part 2 – Teaching Exam Prerequisite

No.	Event	Location	Dates	Deadline	No.	Event	Location	Dates	Deadline
029	Get In Gear	Hunter Mtn, NY	Dec 03-04	11/12/07	210	Movement Analysis	Canaan Valley, WV	Feb 11-12	01/21/08
040	Foundations of Teaching	Okemo, VT	Dec 19-20	11/28/07	211	Foundations of Teaching	Canaan Valley, WV	Feb 11-12	01/21/08
041	Movement Analysis	Okemo, VT	Dec 19-20	11/28/07	712	Knee High Knowledge	Jiminy Peak, MA	Feb 11	01/21/08
059	Movement Analysis	Loon Mtn, NH	Jan 05-06	12/17/07	530	Physical & Mental Dis	Jiminy Peak, MA	Feb 12	01/21/08
060	Foundations of Teaching	Loon Mtn, NH	Jan 05-06	12/17/07	223	Foundations of Teaching	Jiminy Peak, MA	Feb 13-14	01/23/08
076	Movement Analysis	Blue Knob, PA	Jan 10-11	12/20/07	256	Get In Gear	Bromley, VT	Feb 27-28	02/06/08
091	^ Foundations of Teaching	Kissing Bridge, NY	Jan 14-15	12/28/07	257	Movement Analysis	Holimont, NY	Feb 27-28	02/06/08
100	Foundations of Teaching	Massanutten, VA	Jan 16-17	12/28/07	258	Foundations of Teaching	Sno Mtn, PA	Feb 27-28	02/06/08
104	Get In Gear	Loon Mtn, NH	Jan 16-17	12/28/07	266	Movement Analysis	Bretton Woods, NH	Mar 01-02	02/11/08
112	Movement Analysis	Jay Peak, VT	Jan 22-23	01/02/08	286	Movement Analysis	Seven Springs, PA	Mar 08-09	02/15/08
153	Movement Analysis	Wildcat Track, NH	Jan 31-Feb 01	01/10/08	304	History Comes Alive	Wintergreen, VA	Mar 10-11	02/18/08
159	Movement Analysis	Ski Roundtop, PA	Feb 03-04	01/14/08	308	History Comes Alive	Blue Mtn, PA	Mar 10-11	02/18/08
161	Get In Gear	Whitetail, PA	Feb 04-05	01/14/08	318	Get In Gear	Wintergreen, VA	Mar 12-13	02/20/08
169	Get In Gear	Waterville Vly, NH	Feb 04-05	01/14/08	319	Movement Analysis	Wintergreen, VA	Mar 12-13	02/20/08
170	Movement Analysis	Waterville Vly, NH	Feb 04-05	01/14/08	719	Knee High Knowledge	Sunday River, ME	Mar 12	02/20/08
710	Knee High Knowledge	Liberty Mtn, PA	Feb 06	01/16/08	543	Physical & Mental Dis	Sunday River, ME	Mar 13	02/20/08
183	History Comes Alive	Mount Snow, VT	Feb 06-07	01/16/08	339	Movement Analysis	Wachusett, MA	Mar 17-18	02/25/08
184	Movement Analysis	Swain, NY	Feb 06-07	01/16/08	340	Foundations of Teaching	Wachusett, MA	Mar 17-18	02/25/08
185	Foundations of Teaching	Swain, NY	Feb 06-07	01/16/08	356	History Comes Alive	Windham Mtn, NY	Mar 27-28	03/06/08
186	Foundations of Teaching	Mount Snow, VT	Feb 06-07	01/16/08	720	Knee High Knowledge	Windham Mtn, NY	Mar 27	03/06/08
521	Physical & Mental Dis	Liberty Mtn, PA	Feb 07	01/16/08	357	Movement Analysis	Windham Mtn, NY	Mar 27-28	03/06/08
209	Get In Gear	Jiminy Peak, MA	Feb 11-12	01/21/08	563	Physical & Mental Dis	Windham Mtn, NY	Mar 28	03/06/08

ACCREDITATION PROGRAMS (See psia-e.org for program details - Open to Level I, II, or III members) 2 days - \$166

No.	Event	Location	Dates	Deadline	No.	Event	Location	Dates	Deadline
Children's Specialist					Teaching Beginners Specialist				
700	Childhood Dev: Affective	Okemo, VT	Dec 19-20	11/28/07	066	The Learning Environment	Stratton, VT	Jan 07-08	12/17/07
706	^ Childhood Dev: Affective	Holiday Valley, NY	Jan 16-17	12/28/07	117	Assessing Beginner Moves	Cranmore, NH	Jan 24-25	01/03/08
707	Childhood Dev: Cognitive	Whitetail, PA	Feb 04-05	01/14/08	131	Assessing Beginner Moves	Cataloochee, NC	Jan 28-29	01/07/08
709	Childhood Dev: Physical	Liberty Mtn, PA	Feb 06-07	01/16/08	190	Communication Loop	Mount Snow, VT	Feb 06-07	01/16/08
711	Childhood Dev: Physical	Jiminy Peak, MA	Feb 11-12	01/21/08	205	The Learning Environment	Jiminy Peak, MA	Feb 11-12	01/21/08
714	Childhood Dev: Physical	Mt Sunapee, NH	Feb 13-14	01/23/08	212	Assessing Beginner Moves	Wisp, MD	Feb 13-14	01/23/08
716	Childhood Dev: Affective	Smugglers' Notch, VT	Mar 05-06	02/13/08	244	Assessing Beginner Moves	Bromley, VT	Feb 27-28	02/06/08
717	Childhood Dev: Physical	Seven Springs, PA	Mar 06-07	02/14/08	245	The Learning Environment	Sno Mountain, PA	Feb 27-28	02/06/08
718	Childhood Dev: Cognitive	Sunday River, ME	Mar 10-11	02/18/08	289	Communication Loop	Seven Springs, PA	Mar 08-09	02/15/08
Special Populations					Coaching Advanced Skiing and Racing				
178	Teaching Women	Swain, NY	Feb 06-07	01/16/08	753	Course Setting & Drills	Hunter Mtn, NY	Dec 17-18	11/26/07
709	Childhood Dev: Physical	Liberty Mtn, PA	Feb 06-07	01/16/08	755	Coaching Tactic & Tech	Hunter Mtn, NY	Dec 19-20	11/26/07
711	Childhood Dev: Physical	Jiminy Peak, MA	Feb 11-12	01/21/08	756	Advanced Move Analysis	Attitash, NH	Jan 14-15	12/28/07
714	Childhood Dev: Physical	Mt Sunapee, NH	Feb 13-14	01/23/08	759	Course Setting & Drills	Gore Mtn, NY	Jan 28-29	01/07/08
260	Adult Dev & Aging	Bretton Woods, NH	Mar 01-02	02/08/08	760	Coaching Tactic & Tech	Gore Mtn, NY	Jan 30-31	01/07/08
261	Teaching Women	Labrador, NY	Mar 01-02	02/08/08	761	Coaching Tactic & Tech	Wildcat, NH	Jan 31-Feb 01	01/10/08
272	Teaching Women	Bousquet, MA	Mar 03-04	02/11/08	763	Advanced Move Analysis	Bristol, NY	Feb 04-05	01/14/08
717	Childhood Dev: Physical	Seven Springs, PA	Mar 06-07	02/14/08	764	Advanced Move Analysis	Liberty, PA	Feb 06-07	01/16/08
315	Adult Dev & Aging	Wintergreen, VA	Mar 12-13	02/20/08	766	Advanced Move Analysis	Gunstock, NH	Feb 11-12	01/21/08
343	Teaching Women	Okemo, VT	Mar 19-20	02/27/08	767	Course Setting & Drills	Canaan Valley, WV	Feb 11-12	01/21/08
Backcountry Accreditation					770	Course Setting & Drills	Labrador, NY	Mar 01-02	02/08/08
651	Snow Sense & Plan	Mount Snow, VT	Nov 03-04	10/13/07	771	Advanced Move Analysis	Ski Butternut, MA	Mar 05-06	02/13/08
658	Collecting Data	Maple Wind, VT	Jan 26-27	01/05/08	Freeride Accreditation				
668	Putting It All Together	Maple Wind, VT	Mar 01-02	02/09/08	191	Basic Park & Pipe	Mtn Creek, NJ	Feb 07-08	01/17/08
661	Advanced Backcountry	Jackson Hole, WY	Feb 02-09	01/04/08	282	Basic Park & Pipe	Loon Mtn, NH	Mar 08-09	02/15/08
(combines all three courses in one event – cost is \$1,315)					341	Intermediate New School	Wachusett MA	Mar 17-18	02/25/08
Sport Science					367	Advanced Freeriders	Stratton, VT	Apr 03-04	03/13/08
130	Biomechanics	Gore Mtn, NY	Jan 28-29	01/07/08	Adaptive Accreditation				
154	Sports Psychology	Plattekill Mtn, NY	Feb 02-03	01/11/08	501	3 Track / 4 Track Skiing	Ability Plus at Mount Snow, VT	Jan 12-13	12/28/07
213	Sports Psychology	Wisp, MD	Feb 13-14	01/23/08	507	Working w/ Visual Impaired & Develop Delay Skiers	Ability Plus at Waterville Valley, NH	Jan 26-27	01/05/08
230	Exercise Physiology	Ascutney, VT	Feb 25-26	02/04/08	516	Experiential Mono/Bi Skiing	Ability Plus at Waterville Valley, NH	Jan 28-29	01/07/08
231	Sports Psychology	Holiday Valley, NY	Feb 25-26	02/04/08					
243	Biomechanics	Holimont, NY	Feb 27-28	02/06/08					
344	Biomechanics	Okemo, VT	Mar 19-20	02/27/08					

PSIA-E Adaptive Schedule for 2007-2008

Notes: * = Events with limited attendance; may fill prior to deadlines! ^ = Night events are 4pm-10pm – Registration at 3:00pm
 # = Events non-members may attend for \$25 additional fee. Weekend events are highlighted in blue.
 R = Events Open to Registered Members A confirmation email will be sent when your registration is complete

If openings are available after the deadline date, members may be admitted based on availability. A \$25 non-refundable late fee will be charged. Please contact the office at (518) 452-6095 to inquire on availability. Absolutely no walk-ons will be admitted to any event.

FEATURE EVENTS (Some open to Non-members and/or Registered members – All open to Level I, II or III members)

Notes	No	Event	Description	Location	Price	Dates	Deadline
# R	025	Snowsports School Management Seminar	For Directors & Supervisors 2 days; includes banquet	Killington, VT	\$195	Nov 27-28	11/05/07
See website		Adaptive National Academy	Disabled Sports USA and PSIA Event – see Disabled Sports USA web-site at www.dsusa.org , click on The Hartford Ski Spectacular 2007 for details and application.	Breckenridge, CO	Varies	Dec 02-09	11/22/07
R	564	Adaptive Spring Rally	2 days; Reception / Race	Whiteface, NY	\$165	Mar 29-30	03/07/08

SPECIALTY EVENTS (All open to Registered, Level I, II or III members and Non-members for an additional \$25) 2 days \$141

No.	Event	Ski School	Location	Dates	Deadline
# R 500	Experiential Mono Ski	Adaptive Sports Foundation	Windham Mountain, NY	Jan 05-06	12/14/07
# R 517	Coaching Adaptive Racers	Hunter Mountain Adaptive Snowsports	Hunter Mountain, NY	Jan 31-Feb 01	01/10/08
# R 527	Everything Bi-Ski – Beginning to End	Whiteface Snowsports School	Whiteface Mountain, NY	Feb 09-10	01/18/08
# R 522	Intro to Adaptive World	Challenged Athletes of WV	Snowshoe Mountain, WV	Mar 06-07	02/15/08

EXAM PREP (Open to Registered, Level I, or II members) 1 day \$85 / 2 days \$141

Cert	No.	Event	Ski School	Location	Dates	Deadline
R	502	Adaptive Level I Exam Prep	Ability Plus at Mount Snow	Mount Snow, VT	Jan 12	12/28/07
L1-L2	503	Adaptive Level II & III Exam Prep	Ability Plus at Mount Snow	Mount Snow, VT	Jan 12-13	12/28/07
R	528	Adaptive Level I Exam Prep	White Mountain Adaptive Snowsports	Loon Mountain, NH	Feb 09	01/18/08
L1-L2	529	Adaptive Level II & III Exam Prep	White Mountain Adaptive Snowsports	Loon Mountain, NH	Feb 09-10	01/18/08

ADAPTIVE ACCREDITATION EVENTS (Open Level I, II or III members) 2 days - \$166

No.	Event	Ski School	Location	Dates	Deadline
501	3-Track / 4-Track Skiing	Ability Plus at Mount Snow	Mount Snow, VT	Jan 12-13	12/28/07
507	Working w/ Visual Impaired & Developmentally Delayed Skiers	Ability Plus at Waterville Valley	Waterville Valley, NH	Jan 26-27	01/04/08
516	Experiential Mono/Bi Skiing	Ability Plus at Waterville Valley	Waterville Valley, NH	Jan 28-29	01/07/08

LEVEL I EXAMS (For registered members) 2 days - \$182

No.	Event	Ski School	Location	Dates	Deadline
504	3/4 Track	Adaptive Sports Foundation	Windham Mountain, NY	Jan 24-25	01/03/08
505	Blind/DD	Adaptive Sports Foundation	Windham Mountain, NY	Jan 24-25	01/03/08
506	Mono/Bi	Adaptive Sports Foundation	Windham Mountain, NY	Jan 24-25	01/03/08
518	3/4 Track	New England Handicapped Sports	Mount Sunapee, NH	Feb 02-03	01/11/08
519	Blind/DD	New England Handicapped Sports	Mount Sunapee, NH	Feb 02-03	01/11/08
520	Mono/Bi	New England Handicapped Sports	Mount Sunapee, NH	Feb 02-03	01/11/08
524	Snowboard – Outrigger	Stride Adaptive Sports Program	Jiminy Peak, MA	Feb 09-10	01/18/08
525	Snowboard – Stand-Up	Stride Adaptive Sports Program	Jiminy Peak, MA	Feb 09-10	01/18/08
526	Snowboard – Sit Down	Stride Adaptive Sports Program	Jiminy Peak, MA	Feb 09-10	01/18/08
531	3/4 Track	Greek Peak Sports for the Disabled	Greek Peak, NY	Feb 28-29	02/07/08
532	Blind/DD	Greek Peak Sports for the Disabled	Greek Peak, NY	Feb 28-29	02/07/08
533	Mono/Bi	Greek Peak Sports for the Disabled	Greek Peak, NY	Feb 28-29	02/07/08
534	3/4 Track	Liberty Mountain Snowsports	Liberty Mountain, PA	Mar 01-02	02/08/08
535	Blind/DD	Liberty Mountain Snowsports	Liberty Mountain, PA	Mar 01-02	02/08/08
536	Mono/Bi	Liberty Mountain Snowsports	Liberty Mountain, PA	Mar 01-02	02/08/08
565	Snowboard – Outrigger	Adaptive Sports Foundation	Windham Mountain, NY	Mar 03-04	02/11/08
567	Snowboard – Stand-Up	Adaptive Sports Foundation	Windham Mountain, NY	Mar 03-04	02/11/08
537	3/4 Track	Wintergreen Adaptive Skiing (WAS)	Wintergreen Resort, WV	Mar 08-09	02/15/08
538	Blind/DD	Wintergreen Adaptive Skiing (WAS)	Wintergreen Resort, WV	Mar 08-09	02/15/08
539	Mono/Bi	Wintergreen Adaptive Skiing (WAS)	Wintergreen Resort, WV	Mar 08-09	02/15/08
540	Snowboard – Outrigger	Wintergreen Adaptive Skiing (WAS)	Wintergreen Resort, WV	Mar 08-09	02/15/08
541	Snowboard – Stand-Up	Wintergreen Adaptive Skiing (WAS)	Wintergreen Resort, WV	Mar 08-09	02/15/08
542	Snowboard – Sit Down	Wintergreen Adaptive Skiing (WAS)	Wintergreen Resort, WV	Mar 08-09	02/15/08
548	3/4 Track	Stowe Ski & Snowboard School	Stowe, VT	Mar 13-14	02/21/08
549	Blind/DD	Stowe Ski & Snowboard School	Stowe, VT	Mar 13-14	02/21/08
550	Mono/Bi	Stowe Ski & Snowboard School	Stowe, VT	Mar 13-14	02/21/08

PSIA-E Adaptive Schedule for 2007-2008

Notes: * = Events with limited attendance; may fill prior to deadlines! ^ = Night events are 4pm-10pm – Registration at 3:00pm
 # = Events non-members may attend for \$25 additional fee. Weekend events are highlighted in blue.
 R = Events Open to Registered Members A confirmation email will be sent when your registration is complete

If openings are available after the deadline date, members may be admitted based on availability. A \$25 non-refundable late fee will be charged. Please contact the office at (518) 452-6095 to inquire on availability. Absolutely no walk-ons will be admitted to any event.

LEVEL II EXAMS (For Level I members) 1 to 4 day events - \$99 for first day; \$94 for each consecutive day

No.	Event	Ski School	Location	Dates	Deadline
508	3/4 Track	Adaptive Sports Foundation	Windham Mountain, NY	Jan 26	01/04/08
509	Blind/DD	Adaptive Sports Foundation	Windham Mountain, NY	Jan 26	01/04/08
512	Mono/Bi	Adaptive Sports Foundation	Windham Mountain, NY	Jan 27	01/04/08
513	Skiing	Adaptive Sports Foundation	Windham Mountain, NY	Jan 27	01/04/08
545	Skiing	Stowe Ski & Snowboard School	Stowe, VT	Mar 13	02/21/08
544	Blind/DD	Stowe Ski & Snowboard School	Stowe, VT	Mar 13	02/21/08
551	3/4 Track	Stowe Ski & Snowboard School	Stowe, VT	Mar 14	02/21/08
552	Mono/Bi	Stowe Ski & Snowboard School	Stowe, VT	Mar 14	02/21/08
556	Skiing	Stowe Ski & Snowboard School	Stowe, VT	Mar 15	02/21/08
555	Blind/DD	Stowe Ski & Snowboard School	Stowe, VT	Mar 15	02/21/08
559	3/4 Track	Stowe Ski & Snowboard School	Stowe, VT	Mar 16	02/21/08
560	Mono/Bi	Stowe Ski & Snowboard School	Stowe, VT	Mar 16	02/21/08

LEVEL III EXAMS (For Level II members) 1 to 4 day events - \$99 for first day; \$94 for each consecutive day

No.	Event	Ski School	Location	Dates	Deadline
510	3/4 Track	Adaptive Sports Foundation	Windham Mountain, NY	Jan 26	01/04/08
511	Blind/DD	Adaptive Sports Foundation	Windham Mountain, NY	Jan 26	01/04/08
514	Mono/Bi	Adaptive Sports Foundation	Windham Mountain, NY	Jan 27	01/04/08
515	Skiing	Adaptive Sports Foundation	Windham Mountain, NY	Jan 27	01/04/08
547	Skiing	Stowe Ski & Snowboard School	Stowe, VT	Mar 13	02/21/08
546	Blind/DD	Stowe Ski & Snowboard School	Stowe, VT	Mar 13	02/21/08
553	3/4 Track	Stowe Ski & Snowboard School	Stowe, VT	Mar 14	02/21/08
554	Mono/Bi	Stowe Ski & Snowboard School	Stowe, VT	Mar 14	02/21/08
558	Skiing	Stowe Ski & Snowboard School	Stowe, VT	Mar 15	02/21/08
557	Blind/DD	Stowe Ski & Snowboard School	Stowe, VT	Mar 15	02/21/08
561	3/4 Track	Stowe Ski & Snowboard School	Stowe, VT	Mar 16	02/21/08
562	Mono/Bi	Stowe Ski & Snowboard School	Stowe, VT	Mar 16	02/21/08

PSIA-E /AASI Children's Schedule for 2007-2008

CHILDREN'S ACADEMY (Open to Registered, Level I, II or III members. Non-members add \$25)

No.	Event	Description	Location	Price	Dates	Deadline
R #	701	Children's Academy	Okemo, VT	\$140	Jan 07-08	12/17/07
R #	702	Children's Academy	Okemo, VT	\$185	Jan 07-09	12/17/07
R	703	AASI Level I Exam	Okemo, VT	\$185	Jan 07-09	12/17/07
R	704	Alpine Level I Exam	Okemo, VT	\$185	Jan 07-09	12/17/07
R #	607	Nordic Kids Academy	Okemo, VT	\$140	Jan 07-08	12/17/07
R #	705	Mini-Kids Academy	Snowshoe, WV	\$140	Jan 14-15	12/28/07

CHILDREN'S EVENTS (Open to Registered, Level I, II or III members. Non-members add \$25) 2 days - \$125

No.	Event	Location	Dates	Deadline	No.	Event	Location	Dates	Deadline
713	Coaching Children's Racing	Gunstock, NH	Feb 11-12	01/21/08	708	Teens and Tweens	Waterville NH	Feb 04-05	01/14/08
					715	Teens and Tweens	Sno Mtn, PA	Feb 27-28	02/06/08

CHILDREN'S SPECIALIST ACCREDITATION COURSES (Open to Level I, II or III members) 2 days - \$166

No.	Event	Location	Dates	Deadline	No.	Event	Location	Dates	Deadline
700	Childhood Dev: Affective	Okemo, VT	Dec 19-20	11/28/07	714	Childhood Dev: Physical	Mt Sunapee, NH	Feb 13-14	01/23/08
706*	Childhood Dev: Affective	Holiday Valley, NY	Jan 16-17	12/28/07	716	Childhood Dev: Affective	Smugglers' Notch, VT	Mar 05-06	02/13/08
707	Childhood Dev: Cognitive	Whitetail, PA	Feb 04-05	01/14/08	717	Childhood Dev: Physical	Seven Springs, PA	Mar 06-07	02/14/08
709	Childhood Dev: Physical	Liberty Mtn, PA	Feb 06-07	01/16/08	718	Childhood Dev: Cognitive	Sunday River, ME	Mar 10-11	02/18/08
711	Childhood Dev: Physical	Jiminy Peak, MA	Feb 11-12	01/21/08					

15 BELOW EVENTS (Open to sponsored youth 10-15 years of age) 2 days - \$115

No.	Event	Location	Dates	Deadline	No.	Event	Location	Dates	Deadline
725	Bring It On	Mount Snow, VT	Dec 15-16	11/21/07	727	Wrap It Up	Whiteface, NY	Mar 29-30	03/07/08
726	15 Below Event	Ski Ward, MA	Jan 12-13	12/28/07					

AASI Snowboard Schedule for 2007-2008

Notes: * = Events with limited attendance; may fill prior to deadlines! ^ = Night events are 4pm-10pm – Registration at 3:00pm
 # = Events non-members may attend for \$25 additional fee. Weekend events are highlighted in blue.
 R = Events Open to Registered Members A confirmation email will be sent when your registration is complete

If openings are available after the deadline date, members may be admitted based on availability. A \$25 non-refundable late fee will be charged. Please contact the office at (518) 452-6095 to inquire on availability. Absolutely no walk-ons will be admitted to any event.

FEATURE EVENTS (Some open to Non-members and/or Registered members – All open to Level I, II or III members)							
Notes:	No.	Event	Description	Location	Price	Dates	Deadline
R #	025	Snowsports School Management Seminar	For Directors & Supervisors 2 days; includes banquet	Killington, VT	\$195	Nov 27-28	11/05/07
R #	401	Safe Coaching in Freestyle Venues	Must have Tele, Alpine or Snowboard equipment	Okemo, VT	\$92	Nov 26	11/05/07
R	404	Riders Rally Pre 3 (W,T,F)	3 days, Level II - III	Mount Snow, VT	\$238	Dec 12-14	11/16/07
	405	Riders Rally Pre 3 (W,T,F)	3 days, Registered - Level I	Mount Snow, VT	\$238	Dec 12-14	11/16/07
	406	Riders Rally Weekend	2 days, Level II - III	Mount Snow, VT	\$186	Dec 15-16	11/21/07
R	407	Riders Rally Weekend	2 days, Registered - Level I	Mount Snow, VT	\$186	Dec 15-16	11/21/07
R #	701	Children's Academy	2 days; Think Outside the Box	Okemo, VT	\$140	Jan 07-08	12/17/07
R #	702	Children's Academy	3 days; Think Outside the Box	Okemo, VT	\$185	Jan 07-09	12/17/07
R	703	AASI Level I Exam	3 days; at Children's Academy	Okemo, VT	\$185	Jan 07-09	12/17/07
R	704	Alpine Level I Exam	3 days; at Children's Academy	Okemo, VT	\$185	Jan 07-09	12/17/07
R #	085	Southern Snowsports School Management Seminar	For Directors & Supervisors	Snowshoe, WV	\$165	Jan 14-15	12/28/07
R #	705	Mini-Kids Academy	2 days	Snowshoe, WV	\$140	Jan 14-15	12/28/07
R	479	Spring Rally	2 days; Reception / Race	Whiteface, NY	\$165	Mar 29-30	03/07/08

TEAMS (Open to Level III members)							
No.	Event	Description	Location	Price	Dates	Deadline	
475	DEV Team Tryouts	2 days, Level III AASI Members Only	Hunter Mtn, NY	\$215	Mar 27-28	03/06/08	

FREESTYLE ACCREDITATION (Not Alpine MTC Accred) (Open to Level I, II, or III members) 3 days - \$208; 2 days - \$161									
Note: Intro Session must be taken first, must complete all other sessions prior to final Master Session – see exam guide or website for complete details.									
No.	Event	Location	Dates	Deadline	No.	Event	Location	Dates	Deadline
419	Intro Session	Mountain Creek, NJ	Jan 24-25	01/03/08	467	Pipe Session	Okemo, VT	Mar 13-14	02/21/08
447	Intro Session	Loon Mountain, NH	Feb 28-29	02/07/08	472	Master Session	Mount Snow, VT	Mar 19-21	02/27/08
457	Park Session	Sunday River, ME	Mar 06-07	02/14/08					

BACKCOUNTRY ACCREDITATION EVENTS (See psia-e.org for program details - Open to Level I, II or III members) 2 days - \$166									
No.	Event	Location	Dates	Deadline	No.	Event	Location	Dates	Deadline
651	Snow Sense & Plan	Mount Snow, VT	Nov 03-04	10/13/07	668	Putting It All Together	Maple Wind, VT	Mar 01-02	02/09/08
658	Collecting Data	Maple Wind, VT	Jan 26-27	01/05/08					
No.	Event	Location	Dates	Deadline	Price				
661	Advanced Backcountry Jackson Hole, WY	Feb 02-09	01/4/08	\$1,315					

This event includes all course content of Backcountry Accreditation courses – see Early Fall 2007 Snow Pro for more details

SPECIALTY EVENTS (Some open to Registered, Level I, II or III members) 2 days - \$142									
No.	Event	Location	Dates	Deadline	No.	Event	Location	Dates	Deadline
412	Corduoy & Carving	Gore Mountain, NY	Jan 10-11	12/20/07					
R 415	Women's Riding Improvement	Cannon Mountain, NH	Jan 12-13	12/28/07					
426	Skills for Riding Park & Rails	Stratton Mountain, VT	Jan 28-29	01/07/08					
443	Corduoy & Carving	Okemo Mountain, VT	Feb 26-27	02/05/08					
444	Women's Freestyle Improvement	Okemo Mountain, VT	Feb 26-27	02/05/08					
445	Skills for Riding Pipe	Okemo Mountain, VT	Feb 26-27	02/05/08					
459	Old Fart Park & Pipe	Mountain Creek, NJ	Mar 06-07	02/14/08					

RIDER UPDATE EVENTS (Some open to Registered, Level I, II or III members) 2 days - \$142									
No.	Event	Location	Dates	Deadline	No.	Event	Location	Dates	Deadline
409	Rider Update – Level II – III – All Mountain Focus	Holiday Valley, NY	Jan 06-07	12/17/07					
R 410	Rider Update – Reg - Level I – All Mountain Focus	Holiday Valley, NY	Jan 06-07	12/17/07					
420	Rider Update – Level II – III – Freestyle Focus	Bretton Woods, NH	Jan 26-27	01/07/08					
R 421	Rider Update – Reg - Level I – Freestyle Focus	Bretton Woods, NH	Jan 26-27	01/07/08					
451	Rider Update – Level II – III – Trees / Steeps	Stratton Mountain, VT	Mar 01-02	02/08/08					

AASI Snowboard Schedule for 2007-2008

Notes: * = Events with limited attendance; may fill prior to deadlines! ^ = Night events are 4pm-10pm – Registration at 3:00pm
 # = Events non-members may attend for \$25 additional fee. **Weekend events are highlighted in blue.**
 R = Events Open to Registered Members A confirmation email will be sent when your registration is complete

If openings are available after the deadline date, members may be admitted based on availability. A \$25 non-refundable late fee will be charged. Please contact the office at (518) 452-6095 to inquire on availability. Absolutely no walk-ons will be admitted to any event.

100 LEVEL COURSES (Open to Reg, Level I or II members or Cross-over members - Non-members for additional \$25) 2 days - \$142

No. Event	Location	Dates	Deadline	No. Event	Location	Dates	Deadline		
441	Riding Concepts	Wisp, MD	Feb 11-12	01/21/08	460	Teaching Concepts	Wachusett Mtn, MA	Mar 08-09	02/15/08

200 LEVEL COURSES (Open to Level I, II or III members, Prerequisite for Level II Exam) 2 days - \$142

No. Event	Location	Dates	Deadline	No. Event	Location	Dates	Deadline		
425	Riding Concepts	Sno Mountain, PA	Jan 28-29	01/07/08	448	Moguls	Whiteface, NY	Feb 28-29	02/07/08
428	Teaching Concepts	Sunday River, ME	Jan 31- Feb 01	01/10/08	458	Teaching Concepts	Hunter Mtn, NY	Mar 06-07	02/14/08
411	Level II Exam Prep	Sunday River, ME	Jan 31- Feb 01	01/10/08	461	Riding Concepts	Wachusett Mtn, MA	Mar 08-09	02/15/08
432	Steeps	Stowe Mtn, VT	Feb 04-05	01/14/08	463	Level II Exam Prep	Hunter Mtn, NY	Mar 10-11	02/18/08
435	Level II Exam Prep	Blue Mountain, PA	Feb 07-08	01/17/08	469	Movement Analysis	Seven Springs, PA	Mar 15-16	02/22/08
439	Movement Analysis	Bristol Mountain, NY	Feb 11-12	01/21/08	470	Trees	Jay Peak, VT	Mar 17-18	02/25/08

300 LEVEL COURSES (Open to Level II or III members, Prerequisite for Level III Exam) 2 days - \$142

No. Event	Location	Dates	Deadline	No. Event	Location	Dates	Deadline		
429	Riding Concepts	Elk Mountain, PA	Jan 31- Feb 01	01/10/08	454	Moguls	Cannon Mtn, NH	Mar 04-05	02/12/08
433	Steeps	Stowe, VT	Feb 04-05	01/14/08	464	Level III Exam Prep	Hunter Mtn, NY	Mar 10-11	02/18/08
440	Movement Analysis	Windham Mtn, NY	Feb 11-12	01/21/08	471	Trees	Jay Peak, VT	Mar 17-18	02/25/08
449	Peer Coaching	Whiteface Mtn, NY	Feb 28-29	02/07/08					

LEVEL I EXAMS (Open to Registered members and crossovers) 2 days - \$125

No.	Location	Dates	Deadline	No.	Location	Dates	Deadline
402	Bretton Woods, NH	Dec 08-09	11/19/07	436	Crotched Mtn, NH	Feb 09-10	01/18/08
403	Okemo, VT	Dec 08-09	11/19/07	437	Ski Roundtop, PA	Feb 09-10	01/18/08
408	Holiday Valley, NY	Jan 06-07	12/17/07	438	Windham Mtn, NY	Feb 11-12	01/21/08
703	Level I Exam at Children's Academy – 3 days \$185			442	Swain, NY	Feb 25-26	02/04/08
	Okemo, VT	Jan 07-09	12/17/07	446	Whiteface, NY	Feb 28-29	02/08/08
413	Gore Mountain, NY	Jan 10-11	12/20/07	450	Sugarbush, VT	Mar 01-02	02/08/08
416	^ McIntyre, NH	Jan 13-14	12/28/07	453	Jiminy Peak, MA	Mar 04-05	02/12/08
417	Winterplace, WV	Jan 16-17	12/28/07	456	Blue Mtn, PA	Mar 06-07	02/14/08
418	Peek 'n Peak, NY	Jan 22-23	01/02/08	414	Wachusett, MA	Mar 08-09	02/15/08
422	Sno Mountain, PA	Jan 28-29	01/07/08	462	Massanutten, VA	Mar 10-11	02/18/08
427	Sunday River, ME	Jan 31- Feb 01	01/10/08	465	Waterville Valley, NH	Mar 13-14	02/21/08
430	Canaan Valley, WV	Feb 02-03	01/11/08	466	^ West Mountain, NY	Mar 13-14	02/21/08
431	Stowe, VT	Feb 04-05	01/14/08	468	Seven Springs, PA	Mar 15-16	02/22/08
434	Greek Peak, NY	Feb 07-08	01/17/08	478	Hunter Mtn, NY	Mar 29-30	03/07/08

LEVEL II – LEVEL III EXAMS (Open to Level I or Level II members with Exam Prerequisite) 3 days - \$249

No.	Location	Dates	Deadline	No.	Location	Dates	Deadline
	LEVEL II EXAMS				LEVEL III EXAMS		
452	Blue Mountain, PA	Mar 02-04	02/11/08	474	Hunter Mountain, NY	Mar 24-26	03/03/08
480	Sunday River, ME	Mar 05-07	02/13/08				
473	Hunter Mountain, NY	Mar 24-26	03/03/08				

RIDING ASSESSMENT / RETAKES (Open to Level I or Level II members for assessment or exam retake) 1 day - \$92

No.	Location	Dates	Deadline	No.	Location	Dates	Deadline
	LEVEL II RIDING ASSESSMENT / RETAKES				LEVEL III RIDING ASSESSMENT / RETAKES		
423	Stowe, VT	Jan 28	01/07/08	424	Stowe, VT	Jan 28	01/07/08
455	Blue Mountain, PA	Mar 05	02/13/08	477	Hunter Mountain, NY	Mar 27	03/06/08
481	Sunday River, ME	Mar 05	02/13/08				
476	Hunter Mountain, NY	Mar 27	03/06/08				

PSIA-E Nordic Schedule for 2007-2008

Notes: * = Events with limited attendance; may fill prior to deadlines! ^ = Night events are 4pm-10pm – Registration at 3:00pm
 # = Events non-members may attend for \$25 additional fee. **Weekend events are highlighted in blue.**
 R = Events Open to Registered Members A confirmation email will be sent when your registration is complete
 If openings are available after the deadline date, members may be admitted based on availability. A \$25 non-refundable late fee will be charged.
 Please contact the office at (518) 452-6095 to inquire on availability. Absolutely no walk-ons will be admitted to any event.

NORDIC DOWNHILL

FEATURE EVENTS (Some open to Non-members and/or Registered members – All open to Level I, II or III members)

Notes	No.	Event	Description	Location	Price	Dates	Deadline
# R	025	Snowsports School Management Seminar	For Directors and Supervisors 2 days; includes banquet	Killington, VT	\$195	Nov 27-28	11/05/07
R	601	Early Season Primer	2 days	Sunday River, ME	\$107	Dec 08-09	11/16/07
R	602	Downhill Pro Jam	5 days, includes banquet	Mount Snow, VT	\$299	Dec 10-14	11/16/07
R	603	Mini Academy	2 days, open to all members	Mount Snow, VT	\$141	Dec 15-16	11/21/07
# R	607	Nordic Kid's Academy	2 days; New Nordic Tract	Okemo, VT	\$140	Jan 07-08	12/17/07
# R	673	Backcountry Ascent / Decent		Jay Peak, VT	\$ 99	Mar 18-19	02/26/08
# R	674	Backcountry Overnight	3 days; pre-screening required	Mount Washington, NH	\$139	Mar 26-28	03/05/08
R	628	Spring Rally	2 days; Reception / Race	Whiteface, NY	\$165	Mar 29-30	03/07/08

UPGRADES (Open to Registered, Level I, II or III members. Open to Non-members for an additional \$25) 2 days - \$107

Members become Level I by attending any 2 days of upgrades or above Pro Jam, and stating "Level I Certification Requested" on application. All upgrades count as exam prep. All events require attendance both days to qualify as educational credit.

No.	Event	Location	Dates	Deadline	No.	Event	Location	Dates	Deadline
604	Video Ski Improve	Bromley Mtn, VT	Jan 12-13	12/28/07	615	Learn to Tele / X-over	Mt. Sunapee, NH	Feb 11-12	01/21/08
605	Video Ski Improve	Whitetail, PA	Jan 12-13	12/28/07	616	Exam Prep for members only	Jiminy Peak, MA	Feb 13-14	01/23/08
606	Student Centered Teaching	Shawnee Peak, ME	Jan 16-17	12/28/07	617	Beginner / Intermediate Bumps	Okemo, VT	Feb 25-26	02/04/08
608	Video Ski Improve	Elk Mtn, PA	Jan 28-29	01/07/08	618	Advanced Bumps / Trees	Mad River Glen, VT	Feb 27-28	02/06/08
609	Trees/Steeps All Lvl's	Jay Peak, VT	Jan 30-31	01/09/08	619	Level I Learn to Tele	Swain, NY	Mar 01-02	02/08/08
610	Learn To Tele / X-over	Gunstock, NH	Jan 31 – Feb 1	01/10/08	620	Off Piste Adventure	Smugglers' Notch, VT	Mar 06-07	02/14/08
611	Teaching / Skiing	Mount Abram, ME	Feb 02-03	01/11/08	621	Intro to Trees	Bretton Woods, NH	Mar 08-09	02/16/08
612	Teaching / Skiing	Hunter Mountain, NY	Feb 04-05	01/14/08	622	Level I Learn To Tele	Middlebury College, VT	Mar 15-16	02/23/08
613	Teaching / Skiing	Wisp, MD	Feb 09-10	01/18/08	627	Bumps – All Levels	Stowe, VT	Mar 24-25	03/03/08
614	Beginner / Intermediate Trees	Gore Mountain, NY	Feb 09-10	01/18/08					

EXAMS (Open to Level I, II, or III members with appropriate prerequisite) 2 days - \$129

No.	Event	Location	Dates	Deadline	No.	Event	Location	Dates	Deadline
626	DCL Exam	Gore Mtn, NY	Mar 15-16	02/22/08	623	Level II Exam	Gore Mtn, NY	Mar 15-16	02/22/08
625	DEV Team Exam	Gore Mtn, NY	Mar 15-16	02/22/08	624	Level III Exam	Gore Mtn, NY	Mar 15-16	02/22/08

NORDIC ACCREDITATION EVENTS

BACKCOUNTRY ACCREDITATION EVENTS (See psia-e.org for program details - Open to Level I, II or III members) 2 days - \$166

No.	Event	Location	Dates	Deadline	No.	Event	Location	Dates	Deadline
651	Snow Sense & Plan	Mount Snow, VT	Nov 03-04	10/12/07	668	Putting It All Together	Maple Wind, VT	Mar 01-02	02/08/08
658	Collecting Data	Maple Wind, VT	Jan 26-27	01/04/08					

No.	Event	Location	Dates	Deadline	Price
661	Advanced Backcountry	Jackson Hole, WY	Feb 02-09	01/4/08	\$1,315

This event includes all course content of Backcountry Accreditation courses – see Early Fall 2007 Snow Pro for more details

NORDIC TRACK/SKATE

FEATURE EVENTS (Open to Registered, Level I, II or III members. Some open to Non-members for an additional \$25)

Notes	No.	Event	Description	Location	Price	Dates	Deadline
R #	652	Instructor Training Course (ITC)	3 days; Level I Exam	Bretton Woods Nordic, NH	\$139	Dec 11-13	11/20/07
R #	673	Backcountry Ascent / Decent		Jay Peak, VT	\$ 99	Mar 18-19	02/26/08
R #	674	Backcountry Overnight	3 days; prescreening required	Mount Washington, NH	\$139	Mar 26-28	03/05/08

UPGRADES (Open to Registered, Level I, II or III members. Open to Non-members for an additional \$25) 2 days - \$98

Members become Level I by attending any 2 days of upgrades or above ITC, and stating "Level I Certification Requested" on application. All upgrades count as exam prep.

No.	Event	Location	Dates	Deadline	No.	Event	Location	Dates	Deadline
653	Level I / Upgrade	Lapland Lake, NY	Dec 15-16	11/21/07	663	Classic Skiing	Eastman XC, NH	Feb 04-05	01/14/08
654	Level I / Upgrade	Weston Ski Track, MA	Jan 05-06	12/17/07	664	Personal Ski Video	Woodstock Inn, VT	Feb 09-10	01/18/08
655	Level I / Upgrade	Sugarloaf XC, ME	Jan 05-06	12/17/07	665	Student Centered Teaching	Waterville Valley, NH	Feb 13-14	01/23/08
656	Skating – All Levels	Jackson XC Ski, NH	Jan 16-17	12/28/07	666	Teaching / Skiing	Stowe XC, VT	Feb 25-26	02/04/08
657	Teaching/ Skiing	Balsams Wilderness, NH	Jan 26-27	01/04/08	667	Advanced Skiing / Teaching	Olympic Sports Complex, NY	Mar 01-02	02/08/08
662	Teaching / Skiing	Notchview, MA	Jan 26-27	01/04/08	672	Backcountry Tour	Garnet Hill Lodge, NY	Mar 11-12	02/19/08
659	Track / Tele	Garnett Hill Lodge, NY	Jan 31-Feb 01	01/10/08					
660	Teaching / Skiing Classic	Rikert XC, VT	Feb 02-03	01/11/08					

EXAMS (Open to Level I, II, or III members with appropriate prerequisite) 2 days - \$113

No.	Event	Location	Dates	Deadline	No.	Event	Location	Dates	Deadline
670	Level II Exam	Mtn Meadows XC, VT	Mar 08-09	02/15/08	671	DEV Team Exam	Mtn Meadows XC, VT	Mar 08-09	02/15/08
669	Level III Exam	Mtn Meadows XC, VT	Mar 08-09	02/15/08					

f.y.i.

New Format for Alpine Workshop Clinics

New this season, the maximum number of participants per group has been reduced to ten. This will allow each participant more individualized instruction and feedback ensuring a more positive experience for all.

Find
"Your Turns"
on the web at
www.psia-e.org



Gift Certificates

Looking for a fun, unique and very useful gift for a friend, parent, spouse, or child who is a member of PSIA-E/AASI?

How about a Gift Certificate?

Yeah, that's right, we now have two types of Gift Certificates available!

- PSIA-E/AASI Event Gift Certificates are available in increments of \$50 and can be used toward Eastern Division events. They can be designated to be used during the current season when purchased, or can be designated for the immediate upcoming season.

Please note: Once designated, certificates cannot be carried over to another season.

- Or, purchase a PSIA-E/AASI Dues Gift Certificate for the exact amount of the recipient's dues. Please contact the Office to obtain this amount!

To purchase a Gift Certificate, please call the PSIA-E/AASI office at 518-452-6095 and ask for Colleen Plante.



Professional Ski Instructors of America
Eastern/Education Foundation

1-A Lincoln Avenue
Albany, NY 12205-4900
Phone: 518-452-6095

**NON-PROFIT
U.S. Postage
PAID
Albany, NY
Permit No. 249**

Time Valued Material