



The Official Publication of the  
**Professional Ski Instructors of America  
 Eastern / Education Foundation**

# SNOW Pro

FALL 2007

## It's BAAAAACK. . .

Season-long Member-Gain-A-Member campaign returns with prizes & incentives!

by Michael J. Mendrick, PSIA-E/AASI Executive Director

Last year, in what will be remembered as one of the most challenging snow seasons in many years, nearly 1,200 new members joined the Eastern Division of PSIA and AASI during the fall and winter of 2006-07. As a testament to the power of "word of mouth," nearly half (530 or 44.4%) of those new members came into the organization sponsored by current members during the first ever "Member-Gain-a-Member" campaign.

More than 40 existing members brought in at least 3 (and, in one case, 14) new members and shared in a prize and incentive pool that ranged from a commemorative desk award to "ed buck" certificates of \$100 all the way to a free ProJam registration worth \$375!

Now the Member-Gain-a-Member campaign is back for a second year run in the hopes of involving more existing members to recruit more new members and therefore issue MORE prizes while building the association.

"This is a fun and easy way to show your support and share your enthusiasm with other instructors, plus be rewarded for your time and efforts," said PSIA-E Board President Bob Shostek. "We are hoping to see at least 600 new members come in through the program this year."

### Program Goal:

The goal of the MGaM campaign is to enlist the outreach potential of existing members, volunteers and staff to build the awareness and interest by non-member snowsports educators in becoming members of PSIA-E/AASI and, more specifically, to

achieve and exceed the budgeted goal of 1,245 new members in 2007-08.

### Target Group:

The target group for this program is new and existing snowsports education staff at established snowsports schools with an established relationship and awareness of PSIA-E/AASI.

"We believe our members are our best champions to ensure that our membership message of value, education, camaraderie, personal growth and reward is brought to the attention of as many non-members instructors out there as possible," said Eileen Carr, Education & Programming Associate & Marketing Coordinator for the Eastern Division office.

### How "MGaM" will work:

This is a campaign whereby you, our existing members of PSIA-E/AASI, will personally promote and recruit colleagues – who are non-member snowsports instructors - to join the organization. For playing the role of "sponsor" to the new member, as the recruiting member you will be eligible for various levels of incentives. The membership application now has a line for "Member Sponsor" that will serve as the qualifier for credit and tracking.

This year it will be even easier to recruit, as the Eastern Division, in cooperation with the national office, has produced four-color membership brochures with a new member application included (see sidebar). These should be available at every snowsports school in the division – just ask your school director for them.

**IMPORTANT:** It will be up to you as the sponsor to make sure the new member identifies you as his/her membership sponsor in order for you to receive credit. At the end of the 2007-08 season, sponsor credits will be reconciled and member sponsors will be notified of their award level. All incentives and contest awards will be redeemed to sponsors during the 2008-09 season.

### Eligible Participants:

Current individual members of PSIA/AASI Eastern Division (including Area Reps).

PSIA-E/AASI education staff would be eligible for designated scholarship incentives.

Sorry – to keep things equitable with individual members we cannot extend award privileges to snowsports school directors.

### Campaign Eligibility Timeframe:

Membership applications postmarked or faxed between November 1, 2007, and April 1, 2008. Each application MUST have BOTH the sponsor name and membership number to qualify.

Lots of prizes and awards for Individual Members!

Every member that sponsors 3 or more members gets a *SnowPro* mention, plus PSIA-E/AASI commemorative premium item.

Top FIVE producers in EACH REGION gets \$100 "ed bucks" credit, plus a commemorative premium item. Must have minimum of SEVEN new members to qualify.

Anyone bringing in 10 or more members qualifies for GRAND PRIZE and FIRST PRIZE drawing, plus gets *SnowPro* mention and premium item.

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Guest Editorial

# Are you a Good Instructor, or a Great Teacher?

by Chris Ericson  
Alpine Development Team  
Director of Training  
Belleayre Mountain Ski Center, NY

**W**e all have one, that person in our life who made the light bulb go off in our head. That person who took the time to finally make us understand! Maybe it was that calculus teacher who took the extra time, giving you that one "magic" tool that helped you succeed in college. Maybe it was your father who taught you just the right touch with fly fishing, or perhaps it was nothing more than "words to live by" from your grandmother, that helped you succeed.

I once read an article in Fast Company Magazine. The title of the article was, "Attention, Class!!! 16 Ways to Be a smarter Teacher". I recently went back to that article and thought of how well it really put everything together and how I could relate all of my great teachers in life to this article.

Great Teachers go above and beyond in their quest to make us understand. They have a simple way of explaining something and taking away any previous concerns you might have had. A great teacher has passion for what they do, but, at the same time, understands that it is about the student. "It's hard for some teachers to understand that teaching is really not about them," says William Rando, who runs the Office of Teaching Fellow Preparation and Development at Yale University. It's not about YOU deciding what YOU are going to teach your students, but what does your student need today for success. How many of us have said this to our students:

"Here is what I want you to do, keep practicing what I had you work on (mileage) because when you have done it enough, it will come more naturally for you."

In the ski industry we have a lot of Good Instructors because we are engrained with following a

systematic way of identifying a problem and finding a solution. It is what we do, because, in most cases, we only have an hour to make enough change in someone's skiing to have them want to come back again for another lesson.

However, instructors have their back against the wall right from the start of the lesson. Whether it is the huge teaching areas, jammed with students side by side, or the private lesson with a slow lift, each instructor must make some decisions for the student (even if it is not one of their student's goals). In the end, we have to find a way to make it all work, and all the good instructors do. However, if you are looking to make that move to a becoming a Great Teacher, try some of these suggestions:

Keeping it simple is important - Keeping it CLEAR is more important:

The essence of teaching and learning is communication. Remember what grandma said to you. "Stand up straight - enunciate your words - stop your mumbling." How many times do you say ... "OK" in your lesson? An instructor friend of mine would count for me when I was presenting to instructors, and hold his hand up with the number of times I said ... "OK". It wasn't pretty.

Teaching from the heart: Allow your personal life experiences to come across in your teaching. Let your student know - "I used to hate skiing in crud too, and I still don't love it, but this is how I manage my way through it." Don't come with some preconceived lesson plan before you even talk to your student about what fears or ambitions they may have. The best teaching is NOT formulaic. I don't think I ever have a lesson plan when I start a lesson.

Stop Talking - Start Listening: Take the time to listen to what your students really want. Chances are they don't want to hear you talk about yourself. Believe me; they already know how great you are.

Know your Students: There is no possible way you can be a Great Teacher, if you don't know where your students are coming from. Do they play sports, ride horses, or lie on the couch all day? Are they doctors, lawyers, or do they fix lawn mowers? Each one of these occupations or activities lends itself to a different approach in how these students may compute knowledge.

Now, to be a Great Teacher, you will do all of the above suggestions on the chairlift. The Great Teachers are those who lead by example. In this case, our "example" is how we ski or ride on the slopes, not how we stand or sit on the side of a trail - talking. Remember that your students are there to ski or ride, so once you hit the snow - Get Moving!

Good Instructors get the job done; Great Teachers leave lasting impressions that bring our guests back.

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Bill Hetrick, Editor

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by Bob Shostek  
PSIA-E/AASI President

## All Departments are on "GO" . . .

**T**he Eastern Board of Directors, discipline coordinators, and committee chairs, along with several office staff, met October 13-14 in Latham, NY to review the current status of the division. I am happy to announce the hard work and many hours of summer/early fall planning by all those involved has taken us from a preparation status to "GO" status for the 2007-2008 season.

### Highlights of Accomplishments since the June BOD Meeting

The Alpine Certification and Education Committee Chair, Peter Howard, has been busy with the Children's Committee Chair, Jake Jacobsen, ACE Team Coach Mac Jackson, and ACE Team members developing, designing and completing the new "Children and Youth Module". This Module will replace the "On-the-Job Module" in all Level 2 and 3, Part 2 exams this season. Check out the web site at ([www.psia-e.org](http://www.psia-e.org)) for complete details of this new Module and other exam updates in the most recently revised Exam guide.

The AASI coordinator, John Hobbs, reviewed the progress of revisions to the Freestyle Accreditation materials. Finished to date is the Introduction Level course in which these revisions will be implemented in this year's program. Modifications to the Intermediate and Advanced level courses have begun, with projected completion by season's end. John also updated the BOD on the progress of the ADDAPT project (AASI Demo Days Action Plan Trial). He reported that the outline for the course is in its final phase. The AASI leaders intend to promote this program to all regions this season.

Snowsports School Management Committee Chair, Steve Howie, reviewed the agenda for this season's Snowsports Management Seminar at Killington, VT. This year's seminar looks to be the most comprehensive agenda ever, covering all aspects of Snowsports concerns. Steve highlighted the committee's ongoing effort to deliver the most

up-to-date material available in both on and off snow sessions as requested by director and staff trainer feedback.

Adaptive Coordinator John Lincoln's written report shared that the planned Adaptive Educational Staff training will continue to concentrate on exam standards to develop greater consistency in the delivery and validation of material and how to derive the best from candidates at all levels of certification. He also reported on the Adaptive Committee's involvement in developing the Adaptive Trainer's Track, which was requested by the adaptive program directors and trainers for this year's Snowsports Seminar. The committee also proposed to form "work groups" to better manage workloads in the following areas: Education and Certification, Training and Development, Event Administration and Outreach, which the Board unanimously supported.

Children's Committee Chair, Jake Jacobsen, shared the beehive of activities the committee has been involved with since the June BOD meeting. Included in his report were the highlights of what our members and non-members can expect for the 2007-2008 season in the Children's world of Snowsports Education. Jake shared the ongoing collaboration of efforts happening with the committee and ACE team in developing the season's Children's Events, including changes made with the 2008 Children's Academy, updates proposed for the Cookbook for Kids, and goals for the 2007-2008 Spark Tour. Take the time to check out the Kids section of this newsletter for detailed information of happenings in the Children's educational world.

Mickey Stone, Nordic Coordinator, shared the success of the fall Jumping Events at Lake Placid Jumping Center, with a total of 36 attendees for the two events. He reported that the popular Nordic Standards DVD will again be available for purchase, and gave an update of the Teaching DVD, projected to be available in 2008-2009. Mickey also highlighted this season's Nordic schedule, which he believes will meet the Nordic membership needs geographically, educationally, and time-wise with all the weekend events scheduled.

Director of Education and Programs, Mickey Sullivan, informed the group that the division's first premiere event, ProJam and Masters Academy, sold out the first day applications were received. He reported to the group that the Ed & Program team, consisting of himself, Melissa Skinner and Eileen Carr, is more than ready for the season's schedule of over 500 events in all disciplines, covering seven regions from November to April. He explained his continued enthusiasm working with all discipline coordinators, organizing the schedule of events and educational materials to be the best possible available for all members. He reported on recent

revisions to the Master Teacher courses, and shared some details of the special training session planned in November for the Alpine educational staff delivering Master Teacher program events. Mickey shared his involvement with National committees and task forces working on various areas of certification and education. He reported to the group of the ongoing relationship with Ski Academy Switzerland (SAS), which became a member school in the 2006-2007 season. Two Level 1 exams were held in Switzerland in 2007, one of which was held this past August. (These events registered 25 new PSIA members.) He informed us that there are three more Level 1 events planned for the 2007-08 season, and are projected to register 40-50 additional new members. An update of the Eastern Teams activities, and plans for the teams in the upcoming season, including the financial status of the Eastern Teams fund, were delivered by Mickey. (Contact the office to find out how to "Adopt" a team member).

Marketing and Member Services report by Eileen Carr informed the Board about the status of New Membership Marketing Activities, which includes design and production of an eight-panel Membership Brochure, a new member welcome kit folder, and the status of the successful Member-Gain-a-Member (MGaM) program winners in the individual and school categories. She was happy to announce that the MGaM program will continue for the upcoming season, and you can read all the details of this successful program in a separate article. Eileen also gave an update about Membership Retention Marketing activities, which can be found on the Eastern web site. Check out the "new benefits" available to Eastern members!

The Scholarship Review Committee Chairperson, Ron Kubicki, reported that the committee is very busy reviewing over 90 applications for the various scholarship funds. He also reported this is the highest number of applications ever received by the review committee and they are very happy that more members are taking advantage of this valuable benefit.

On the operational front, Executive Director Michael Mendrick reported to the Board that he and the office staff have been very active with season preparation and new initiatives since the June BOD meeting. He assured the Board that all office departments are in the "GO" stage for the season. On a little bit of a down note he reported that the percent of retention of members was down about 3% as of the end of September. He informed the Board that exit surveys have been sent to all non-renewing members, requesting information about why they did not renew their membership for 2007-08. Hopefully,

*continued on page 4*

■ **MGaM, continued**

**Grand Prize** is a 2008-09 ProJam registration (or equivalent education registration fee credit of \$375, if chosen) plus *SnowPro* highlighted mention and premium item.

**First Prize** is \$200 in "ed bucks" credit for the event(s) of your choice during the 2008-09 season, plus *SnowPro* highlighted mention and premium item.

For PSIA-E and AASI education staff, the top three producers (number of new members sponsored) will be awarded \$300, \$200 and \$100 scholarships (respectively) from the Education Foundation for attendance at the 2008-09 National Academy or other approved events of interest.

If you have any questions about the campaign, contact Eileen Carr at (ecarr@psia-e.org). Have fun, think snow and get the word out there! ■

■ **editor's desk, continued**

The Fast Company article can be read in its entirety at: ([www.fastcompany.com/magazine/53/teaching.html](http://www.fastcompany.com/magazine/53/teaching.html))

*Ed. Note: The above is a guest editorial. Members may feel free to contribute to this column. Please label the article, "guest editorial". Use of such articles for this column is at the discretion of the editorial staff. ■*

■ **president's message, continued**

enough exit surveys will be returned to give us good insight into reasons why members leave.

So, as you can see, we are in the "GO" mode for this season. As for the weather not cooperating, as in the last three seasons, plans "B or C", if needed, are also ready to "GO"! Whether you're sliding or riding we have the energy, the excitement, and the education in the ready to "GO" mode.

Have a GREAT SEASON. See you on the playground. ■

**PSIA - Eastern  
Education Foundation and  
PSIA/AASI - Eastern Division**

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Mickey Sullivan  
*Director of Education & Programs*  
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administrative update

# New Season, New Challenges, New Opportunities

by Michael J. Mendrick  
PSIA-E/AASI Executive Director

As I approach my seventh season as your executive director, the period since our June 2007 Board meeting has been very active with follow up, new initiatives and season preparation efforts.

Some highlights from our summer "planning season":

We ended the 2006-07 fiscal year on June 30, 2007, with a positive and healthy accounting net income of \$4,098, despite a difficult weather and event season.

We made a year-end contribution to our contingency fund of \$52,499 (a 3% contribution vs. the 1% planned contribution). This brings our total dedicated contingency fund balance to \$98,202. While considerably less than recommended association management practices, this is a healthy start toward long-term financial stability for the division.

Our retention of existing members as of September 30, 2006, was 80%, down from 85% historically during the past five years. We have sent out exit surveys and member resource cards to all non-renewals (approx 2,000) in an attempt to get 500-plus back in (usually run about 25% additional renewals from the exit survey mailing).

As of September 30, 2007, we have 47 new members for this year vs. 29 at this time in 2006, and only 4 at this time in 2005.

As a result of the *SnowPro* "opt out" mailing to members (along with their dues billings) we now have 425 members that have requested to no longer receive *SnowPro* issues in the mail. Based on 425 less issues printed and sent for Fall, Winter and Spring issues, and 300 less issues for this past Early Fall and Summer issues, we should realize a savings vs. budget of about \$2,343.00 this year (since the budget was based on the full mailings of past seasons). If you want to "opt out" of receiving

the *SnowPro* in the mail please call the office and ask for Jan Pryor.

ProJam and Master's Academy again sold out in the first day of accepting registrations, with more than 375 for ProJam and 70 for Master's Academy.

We participated and contributed to the national strategic planning sessions in early October, resulting in the adoption of a new philosophy model for divisions and national working together, as well as three new task forces (see sidebar on this page).

We worked closely with National to develop a new collaborative membership recruitment brochure and related pocket folder. See the cover sidebar in this issue.

We are re-launching the "Member-Gain-A-Member" campaign, along with a proactive outreach effort to school directors, to boost new member attraction this season.

We have developed new member services and benefits to enhance perceived "value for the dollar" of Eastern Division ASEA members. These new benefits were featured in the VIPrivileges column in the early fall *SnowPro*.

We developed and delivered comprehensive issues of the *SnowPro* for the summer (32 pages, out August 1) and the early fall issue (48 pages, including the event schedule and Avalanche sales supplement, out September 26).

We completed a review, clean-up and enhancement of the Eastern Division web site at ([www.psia-e.org](http://www.psia-e.org)), including new tools for snowsports school directors. See the feature elsewhere in this issue about the new online "job bank" service.

I look forward to building on these efforts to deliver a rewarding season for our members and a successful operating year for our organization. ■

## National and Eastern Division Collaboration Creates New Membership Brochure

By Michael J. Mendrick, PSIA-E/AASI Executive Director

For the first time, the Eastern Division and National Office has collaborated on creating a dynamic new four-color membership recruitment brochure built around the new ASEA "Your Sport, Your Passion" campaign.

Combining national office-produced photography, graphics and design with Eastern Division created customized copy and content, the new brochure will be a key component of the member recruitment efforts for 2007-08 and, in particular, the Member-Gain-A-Member campaign.

The eight-panel brochures include pictures and testimonial quotes from current members as well as specific information on programs, benefits and tools available to new members. 12,500 brochures were printed by the Eastern Division in August. A limited quantity of these brochures were mailed to approximately 225 Snowsports School Directors in mid-September in our "Early Fall Mailing". Packages of 50 brochures with a customized brochure holder will be provided to attendees at Snowsports School Management Seminar in November at Killington, VT. In addition, those school directors that do not attend SSMS will receive their packages via mail shortly thereafter.

We applaud and thank the national office of ASEA for taking the initiative to develop this creative tool and to partner with our division in membership recruitment efforts for this season and beyond. ■







# VIP *privileges*



Want to know what PSIA/AASI privileges you get as a member? Look for this column in each *SnowPro* and we will let you know what is new – or remind you of things you should be sure to take advantage of...

**Are you a member instructor looking for a position?  
OR**

**Are you a school director who is looking to recruit instructors?**

Previously, the Eastern Division provided a Job Placement Service which printed in the Fall issue of our *SnowPro* each year. As of this season, the printed Job Placement Service has been replaced with the new, on-line Eastern Division Snowsports School Directory & Job Listing. Here are some of the advantages of this new directory and listing:

- The new service can be updated and is available year-round.
- The new service is on-line. No need to wait for your Fall *SnowPro* any longer!
- The new service lists open positions and also provides an overview of each resort and school.
- More specific information can be included on the pages of this listing as compared to the previous service.
- The basic posting service is free.
- A Feature Listing option is also available.

### How to access and use The Eastern Division Snowsports School Directory & Job Listing:

- Linked from [www.psia-e.org](http://www.psia-e.org), this site is currently available on our Home Page.
- Access to this site will be under the Member Services area of our site on an on-going basis.
- There is also a link from the Snowsports School Directors Help Desk page.
- The SSD Help Desk page also has a link to a form which directors can download in order to submit updates to the Eastern Division office.

School Directors, for additional information or to request a Feature Listing, please contact Eileen Carr at 518-452-6095 X111

Please remember, this online listing replaces the annual Fall *SnowPro* Job Placement Service.

### Coming Soon!

#### NEW!!! Snowboard Instructor's Guide

This second-edition text written by AASI Eastern Division Staff Examiner, Holly Andersen, presents AASI's Snowboard Teaching System (STS) and a contemporary picture of educational necessities. The STS includes three main concepts—riding, teaching, and service—all of which are integral to the instructor's profession, as well as supporting concepts addressing board performance, movement, and the learning process. Numerous photos and accompanying descriptions of movement and performance show the key elements of efficient riding. The guide will include methods for setting up stance, an extensive glossary of snowboarding terms, and sample lesson plans that can be customized for great results. This updated guide will help instructors prepare to teach their students, attain higher certification, and further their own education.



These new guides will be available mid to late November through the Eastern Division office at a price of \$24.95. It might be the perfect holiday gift for an AASI member you know!

# National Strategic Planning Sessions Endorse New “Philosophy Model” for ASEA

In alignment with the mission to support PSIA/AASI members as a part of the snowsports industry to 1) Develop personally and professionally, 2) Create positive learning experiences, and 3) Have more fun, thirty-eight individuals, including the Board of Directors, Division Presidents, Division Executives and senior national staff met over the dates of October 4–7, 2007 in Lakewood, CO, with the following goals:

### Meeting Purpose:

- Identify and agree on the roles and functions Divisions and PSIA/AASI are uniquely positioned to perform individually, or in collaboration, and
- Establish agreements on how these roles will be carried out.

Amongst the many productive discussions and determinations made during the sessions was the endorsement of a new “Three C” Philosophy Model to guide the association's national office and divisions in their efforts to work together for the benefit of members. As included in the follow-up “white paper”, called the Summary of PSIA/AASI Leadership Meeting: Creating Value-Added Roles and Relationships, that model is as follows:

### New Association “Philosophy Model” for ASEA

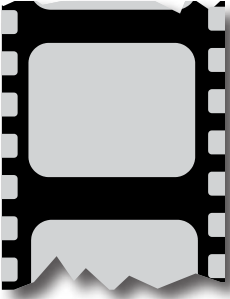
ASEA will adopt a dynamic new “philosophy model” that is founded on proactive communication, collaboration and consolidation to achieve member-focused organizational goals and ensure long-term association growth, health and positive evolution.

### The “Three C” Philosophy Model will include as its foundation:

A commitment by the national office and all divisions to adopt, accept and proactively promote a culture that:

1. Incorporates the “three c’s” of communication, collaboration and (or) consolidation in all efforts. That is:
  - **Communication** within divisions and between divisions and national on all issues of mutual interest.
  - **Collaboration** within divisions and between divisions and national on all efforts, issues and initiatives to ensure consistency and standards.
  - **Consolidation** opportunities for divisions and national on all efforts, issues and initiatives that merit such a strategy to ensure efficiencies and effectiveness.
2. Recognizes the fulfillment of member-driven and member-focused needs, desires and initiatives as the highest organizational priority.
3. Is committed to a philosophy of true partnership and an open sharing and implementation of best practices throughout all levels of the organization.
4. Recognizes the national office as the primary facilitator of communication, collaboration and consolidation efforts throughout the entire association.
5. Is committed to moving the resolution of issues, the exploration of opportunities and the development of initiatives to their desired outcomes in the most efficient and member-responsive manner.
6. Utilizes “expertise oriented” task forces to carry out the priority “action” work identified by the ASEA Board of Directors. These task forces would include a national office staff liaison, an ASEA President-appointed volunteer “issue expert” chair and designates as best determined by them to carry out the task.
7. Incorporates responsibility and reporting checks and balance to ensure both action and accountability on all issues and efforts.
8. Is open to change, adaptation and evolution as needed to ensure the long-term viability and effectiveness of this model. ■

# Legacy Ski History Documentary Series Now Available



An exciting and interesting ski history documentary film series, produced by Culture Films, LLC, should be of interest to our members. In our Alpine Exam and Study Guide this documentary series is suggested viewing, and we will use portions of it in our "History Comes Alive" Master Teacher course.

The series includes the rich history of Austrian skiing and ski teaching, and its early impact upon skiing and ski school development in the U.S. It should be viewed as valuable background information on the early development of PSIA and ski teaching methodology in this country. The series documents three generations of ski racers and ski instructors.

Part I:

*Hannes Schneider & His Disciples (1890 - )*

(Note: Part I is divided into two DVD segments)

Part II:

*Kruckenhauser & His Ambassadors (1950 - )*

Part III:

*Austrian Ski Culture & Helicopter Skiing (1960 - )*

(Note: Each of these 4 DVDs is approximately 50-55 minutes)

From the documentary description: "Due to poverty, war, and a chance to make it in "The Land of Opportunity" these pioneers emigrated from Austria to teach America how to ski. In the Americas these Austro-American Alpine Ambassadors became a brotherhood that promoted and cherished not only discipline and hard work, but also entrepreneurship and "gemutlichkeit". And together they won numerous prestigious ski races, coached many a successful American ski racer, and played a key leadership role in the creation and development of some of the Americas' premier ski schools and ski resorts, such as: The Sugar Bowl, Stowe, Sun Valley, Aspen, Boyne Mt., Mt. Cranmore, Portillo, Vail, Jackson Hole & Canadian Helicopter Skiing."

Members are advised to consider obtaining this series as part of your library of educational materials because of the strong historical base it provides for the development of our overall knowledge of skiing and ski teaching in the U.S.

The series can be purchased at website ([www.culturefilms.com](http://www.culturefilms.com)). ■

## In Memoriam

**Pamela M Nielsen**, of New Paltz, NY, has passed away at the age of 56. She was an Alpine Level I member of PSIA-E, having joined in 2006. She taught at Belleayre Mountain Ski Center, NY.

*PSIA-E/AASI extends its heartfelt sympathy to family and friends of our passing member.*

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Alpine and snowboard professionals to work at a premier destination resort!

Join the team at Northern Vermont's Smugglers' Notch Resort, identified as the top resort for family programs by SKI Magazine for 8 years! With over 24 feet of snow, 2000 feet of vertical, 1000 acres of available terrain, glades, steeps, three mountains devoted to the beginner, intermediate and advanced snow sport enthusiast, uncrowded slopes, and one of the best snowsport schools, it's no wonder our guests keep coming back again and again.

Adaptive, snowboard, alpine, children, whatever your specialty, whether you have taught for one season or twenty we have a spot for you. Good pay, lots of work, paid training, dues and event reimbursement, unparalleled training, glades, steeps, and did we mention 24 feet of snow? Contact us **NOW**, although there are many openings they do fill quickly, call 802-644-8516 or e-mail: [mgoodman@smuggs.com](mailto:mgoodman@smuggs.com)

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## Gift Certificates

Looking for a fun, unique and very useful gift for a friend, parent, spouse, or child who is a member of PSIA-E/AASI?

### How about a Gift Certificate?

*Yeah, that's right, we now have two types of Gift Certificates available!*

- PSIA-E/AASI Event Gift Certificates are available in increments of \$50 and can be used toward Eastern Division events. They can be designated to be used during the current season when purchased, or can be designated for the immediate upcoming season.

Please note: Once designated, certificates cannot be carried over to another season.

- Or, purchase a PSIA-E/AASI Dues Gift Certificate for the exact amount of the recipient's dues. Please contact the Office to obtain this amount!

To purchase a Gift Certificate, please call the PSIA-E/AASI office at 518-452-6095 and ask for Colleen Plante.



# An Exclusive BJ's Membership Offer Only for PSIA-E/AASI!



Join or renew today with this special offer and save \$10 off the annual \$45 Membership fee, plus get 3 free extra months of Membership.\*

(That's 15 months of Membership for only \$37.80\*\*)

BJ's will donate \$5 of your Membership fee to the PSIA-E Education Foundation!

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\*This offer is exclusively for BJ's Partners and their donors, is valid for new and renewed BJ's Memberships if Membership is renewed before expiration date, is available only through the attached Membership Application and may not be combined with other offers. Offer is not redeemable for cash and is not available online at BJs.com or in-Club. Limit one offer per household. Photo identification required when applying for Membership. Offer expires 11/30/07.

\*\*Plus \$2.80 state and local taxes.



## The Zipper Line



straight talk from the association

# Alpine Part 2 Exam Changes: How do I prepare?

2007 Alpine Exam & Study Guide now available on the psia-e website.

By Mickey Sullivan, Director of Education & Programs

In the 2007 Early Fall issue of the *SnowPro* your Education & Certification Committee Chairperson Peter Howard did an excellent job of covering the changes to take place this year with the part 2 module process of the Alpine exams. Because these changes are significant it is worth reviewing these one more time. These changes can be found in the 2007 Alpine Exam & Study guide that is available on the psia-e website. A printed version of the study guide can be purchased from the office for \$2 plus mailing costs.

As you are now most likely aware the On the Job module has been removed from the part 2 exam and replaced with the NEW Teaching Children and Youth module. The Teaching Children and Youth module is the new addition to our exam process that specifically devotes a quarter of the Part-Two Exam time (one module) to focus on this important

area of the snowsports school business. The creation of this module is in recognition of the high level of children's business in the snowsport schools and the need for qualified children's instructors.

In addition to adding the Teaching Children and Youth module, the Movement Assessment module and the Teaching Movements and Skills module have been changed to provide candidates with more time to share their knowledge in a less structured format than the former 20-minute presentation format. These modules will be conducted on snow in a group participation and interactive format. Throughout the module candidates and their examiner will interact in directed activities and discussions. In summation, two modules are interactive with the entire group and the examiner (Movement Assessment & Teaching Movements and Skills) and two modules are candidate presentation based (Teaching Children & Creative Teaching). This provides a balanced opportunity for candidates to share and present in both a structured and a free flowing environment of activities and ideas. Please review the Alpine Exam and Study guide for complete details on these new formats.

Members often ask, "What is the best way for me to prepare for the part 2 exam?"

In addition to the training that you can receive from the qualified trainers at your home Snowsports School you can attend the Level II Teaching Seminar. During this seminar you will cover the complete exam format along with having the opportunity to present to your group and Education Staff coach so that your coach can give you an evaluation on where you stand regarding the Level II standard. If you do not have a great deal of experience teaching children and youth then I recommend that you ask to "get in the trenches" at your home resort and teach some kids. In addition to that we offer three courses as part of the Children's Accreditation program and the Children's Academy that offer excellent training

in teaching children and youth. These courses will not provide specific part 2 exam training but you will become much better equipped to teach children. And isn't that what's most important?

If it's Level III part 2 training that you're looking for: In addition to all the training opportunities suggested above you may want to attend the Level III exam clinic, Teaching - part 2.

Enjoy the preparation and the process. ■

## Skier's Creed

(courtesy of Eric Lipton)

Our Father who art in Heavenly Valley,  
Hallowed be our game.  
Thy Snowfalls come,  
Thy slopes be fun,  
At Vail as they are in Maine.

Give us this day our daily passes,  
And forgive us our off-piste trespasses,  
As we forgive those who trespass in lift lines.

Lead us not into temptation;  
But deliver us from rainstorms.  
For thine is the powder and Gore-Tex,  
Forever and ever.

Aspen.

continued on page 11



## PSIA-E Scholarship and Education Fund Update

As of mid-October, our BJ's Wholesale Club "Fuel Your Fundraiser" Program has raised more than \$500 for the Education Fund. The BJ's program runs through November 30, 2007. For information on how to renew or apply for your BJ's card please go to <http://www.psia-e.org/ms/eastbenefits/promotional/bjs/>

The PSIA-E Board of Directors is happy to announce that scholarship applications for the 07/08 Season were up by 100%! "It is great to see so many members taking advantage of this great benefit!" says Ron Kubicki, Scholarship Committee Chairperson. Applicants will be notified of the committee's decision by mail, in November.



# 2007-2008 Pro Shop / Bookstore

Merchandise & materials available from:  
**Professional Ski Instructors of America - Eastern Division**

1-A Lincoln Ave., Albany, NY, 12205-4907 Fax: (518) 452-6099

No phone orders, please. Orders can be faxed, mailed, or e-mailed to psia-e@psia-e.org



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Please enclose check or money order payable to PSIA-E/AASI, or		Name:	
<input type="checkbox"/> Master Card <input type="checkbox"/> Visa   Expiration Date _____		Address:	
Card #:		City, State, Zip	
Signature _____		Membership Number:	
		Daytime phone _____ E-mail _____	

	MANUALS AND VIDEOS (PRICES SUBJECT TO CHANGE)	PRICE	QTY	TOTAL
126	Core Concepts Manual - <i>For all disciplines</i>	\$24.50		
152	Park & Pipe Instructor's Guide	24.00		
<b>ALPINE</b>				
176	Alpine Technical Manual, 2 <sup>nd</sup> Edition <i>Now Available!</i>	24.95		
210	Alpine Technical Video	22.50		
172	Alpine (Adult) Handbook - Vail publication	17.00		
148	Alpine Stepping Stones Pocket Guide	9.50		
174	Movement Analysis Pocket Guide <i>Popular item!</i>	5.50		
149	Tactics for All-Mountain Skiing	29.50		
156	Ski Instructor's guide to the Physics and Biomechanics of Skiing	12.00		
	PSIA-E Alpine Exam Guide (Copier duplicates)	5.00		
	PSIA-E Alpine Standards DVD	20.00		
	<i>In the Yikes! Zone: A Conversation with Fear - Mermer Blakeslee</i>	20.00		
<b>NORDIC</b>				
133	Nordic Technical Manual	22.00		
	PSIA-E Nordic Standards DVD <i>New in 2006-07!</i>	15.00		
	PSIA-E Nordic Downhill Exam Guide, Level I, II or III (Copier duplicates)	2.00		
	PSIA-E Nordic Track/Skate Exam Guide (Copier duplicates)	2.00		
	ATS Nordic Manual (older, but good reference) <i>Limited Quantity Available</i>	4.00		
<b>AASI / SNOWBOARD</b>				
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122	AASI Snowboard Manual <i>Very Limited Quantity Available</i>	15.00		
160	AASI Snowboard Focus on Riding DVD	34.00		
173	Snowboard (Adult) Handbook - Vail Publication	17.00		
129	Snowboard Movement Analysis Handbook	14.50		
	AASI-E Riding Standards Indicators DVD <i>New in 2006-07!</i>	15.00		
	AASI-E Snowboard Level II-III Exam Guide (Copier duplicates)	2.00		
	AASI-E Snowboard Level I Exam Guide (Copier duplicates)	2.00		
<b>ADAPTIVE</b>				
131	Adaptive Snowsports Instruction Manual	24.50		
	PSIA-E Adaptive Exam Guide (Copier duplicates)	3.00		
<b>CHILDREN'S/KIDS</b>				
119	PSIA/AASI Children's Instruction Manual	19.95		
125	PSIA/AASI Children Instructor's Handbook	14.50		
153	Children's Ski & Snowboard Movement Guide	12.50		
161	Alpine (Children's) Handbook - Vail publication	17.00		
162	Snowboard (Children's) Handbook - Vail Publication	17.00		
107	Captain Zembo's Guide For Kids - 2 <sup>nd</sup> Edition	9.50		
	Power Play - Kids & Snowsports Video	19.95		
	Recipes for Learning - Cookbook of Tricks <i>Great value!</i>	10.00		
<b>PINS</b>				
	PSIA or AASI Registered Lapel Pin (please specify)	3.00		
	PSIA or AASI Certified Level I or II or III Pin (please specify)	7.00		
	PSIA-E Master Teacher Certified Pin	7.00		

Shipping/handling fees based on total amount of order.		<b>Sub.</b>
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\$50 to \$99.99 - \$9.00      \$100.00 to \$199.00 - \$11.00      \$200 and over - \$13.00		<b>S/H</b>
Most orders sent via USPS or UPS. Please allow 1-2 weeks for delivery.		
<b>WE MUST HAVE PAYMENT WITH ORDER - THANK YOU</b>		<b>Total</b>
Ski and Snowboard schools, call for quantity discounts.		

■ zipper line, continued

## 2008 National Team Tryouts to be held at Mammoth Mountain, CA

# Adopt an Eastern Team Member

By Mickey Sullivan, Director of Education & Programs

The 2008 National Team tryouts will be held this April in Mammoth Mountain, CA. Whether you are directly involved in the tryouts or not, this is a HUGE event for all of our eastern members in every discipline. Our PSIA-E/AASI members that make the National Team will be in a terrific position to share their focus, national and international experience and expertise with you, the member.

How would you like to be an important part of supporting our Eastern Team for the PSIA/AASI National Team tryouts in 2008? Do you have a significant amount of air or travel miles that can be transferred? In addition to the gratification of supporting the Eastern Team, how would you like to spend a full day on the snow with an Eastern Team member? Well, there is a way for you to help through our "Adopt an Eastern Team Member" program.

Our PSIA-E/AASI Eastern Team training budget can provide for coaching fees, lodging and the tryout event fees for the April tryout. Eastern Team members may be responsible for their own transportation to Mammoth. Director of Education Mickey Sullivan says, "This elite team has contributed thousands of hours and made significant sacrifices to reach this point in their careers, and to make the Eastern Team. It would be appropriate and very desirable if these athletes which represent our best skiers, riders and coaches did not have to spend their personal money to travel to and participate in the 2008 National Team tryouts."

### Here's how you can help:

- PSIA-E/AASI members can use their qualified frequent flyer miles to purchase airline tickets for an Eastern Team member to travel to Reno, Nevada for the April team tryouts.
- First, PSIA-E/AASI members must make the commitment to transfer their air miles toward the "Adopt an Eastern Team Member" program.
- Second, PSIA-E/AASI members can request an Eastern Team member to adopt.
- If the requested member is already adopted, then a team member in need will be assigned. You must be willing to accept an assigned team member with this program.

- Once the adoption is made, the team members will work directly with their new PSIA-E/AASI "parent" to make travel arrangements.

### What does the PSIA-E/AASI "parent" get?

- Tremendous gratification for helping an Eastern Team (and possibly a new National Team) member with their National Team tryout expense.
- An opportunity to develop a relationship with an Eastern Team (and possibly a new National Team) member.
- Recognition in the Summer 2008 Snow Pro newsletter.
- A 5 x 7 photo of the Eastern team at the National Team tryouts.
- One all-day private ski/snowboard lesson during either this season or the 2008/09 season at the eastern team member's home resort; details to be arranged by "parent" and team member.

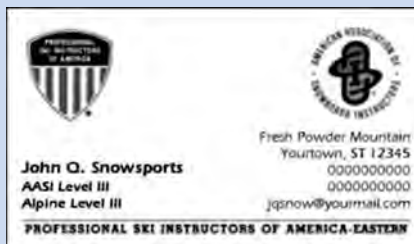
### How do you adopt an Eastern Team member?

- E-mail Melissa Skinner at [miskinner@psia-e.org](mailto:miskinner@psia-e.org) with your interest and request ASAP.
- Although it is not necessary, you may indicate which potential Eastern Team member you would like to adopt. Team member adoptions will be on a first-requested basis.

Current Eastern Team members:

Alpine	AASI	Adaptive	Nordic
Terry Barbour (coach)	Rob Bevier (coach)		Mickey Stone (coach)
Jeb Boyd (National team)	KC Gandee (National Team)		
Matthew Boyd	Travis Capobianco	Geoff Krill	Michael Beagan
Kathy Brennan	Bryan Fielding	John Swartwood	Darell Hensley
Matt Erickson	Dave Lynch		Mark Lacek
Peter Howard	Tom Morsch		
Sue Kramer	Josh Sawtelle		
Eric Lipton	Chandler Simpkins		
Steve O'Connor			
Brian Smith			
Lani Tapley			
Troy Walsh			

## Personalized Business Cards



Available through PSIA/AASI Eastern Division and Keystone Printing



- Ordering on-line is quick and easy at [www.psia-e.org](http://www.psia-e.org)
  - See a preview before you place your order
    - High quality stock
    - 2-color or 1-color with official logos
  - Great pricing on quantities of 250, 500 or 1000

If you have questions, call the PSIA-E office at 518-452-6095



# PSIA-E Race Programs are Better Than Ever

**RELIABLE RACING SUPPLY** continues their support!

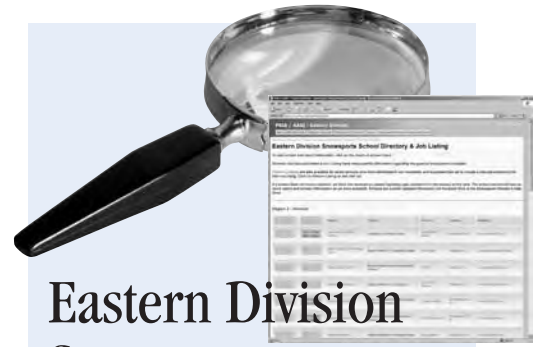
*By Charlie Knopp, PSIA-E Racing Committee Chairperson*

John Jacobs and Reliable Racing Supply continue to be the proud sponsor of our educational and skill improvement racing programs. It is through the generosity of Reliable that the race program is kept current in its training tools. John's passion for improvement in skiing through racing is evident in his on and off hill performances. His insight and input to the program have benefited all who have participated.

This year we will again have full access to the Chrono Split HL640 system. This TAG Heuer totally automatic ChronoSplit is worn by the athlete, and is triggered by radio transmitters connected to detection devices that are placed at various locations on the track. No manual action is necessary during the training run- by anyone! There are no range limitations due to depth of run or terrain changes. The athlete in fact becomes his own timekeeper, freeing up the trainer to concentrate on more important things! Start, intermediate and finish times are differentiated and sequentially recorded in the ChronoSplit's memory. The times can be recalled manually and displayed on the ChronoSplit's LCD screen.

A great way to try these units will be at the Race Program's premier events, held December 17th through the 20th at Hunter Mountain. These courses run from two-day events to the "Full Monte" of four days. Another option to try the new brush gates and drills is at one of the new Master Teacher Racing Accreditation courses called "Course Setting and Drills." The course focus will be for participants to set courses for specific outcomes. The two other new Master Teacher courses are "Coaching Tactics and Techniques" focusing on new ways to work with students or athletes and "Advanced Movement Analysis" which will primarily help increase the instructor's movement analysis skills with a focus on upper levels.

Please join us this year on the hill and try these new cutting edge tools and Master Teaching Courses. By the way, please make a point to thank John Jacobs for the support that Reliable Racing has provided and maybe even challenge him to a run in the ChronoSplit timing system. ■



## Eastern Division Snowsports School Directory & Job Listing

**Are you a member instructor looking for a teaching position?**

**OR**

**Are you a school director who is looking to recruit instructors?**

Be sure to use the new, on-line Eastern Division Snowsports School Directory & Job Listing on our website at <http://www.psia-e.org/ms/ssdir>

School Directors, for additional information or to request a Feature Listing, please refer to the Snowsports Directors Help Desk at [www.psia-e.org](http://www.psia-e.org) or contact Eileen Carr at 518-452-6095 X111

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# American Snowsports Education Association Report

by Bill Beerman

Eastern National Board Representative

The fall National work session was held October 4-7 in Lakewood, Colorado, with all of the Divisional Presidents, Divisional Executives, key National Staff members and the National Board. The main activity was a Strategic Planning session starting at 4pm on Thursday and all day Friday and most of Saturday. We finished the day Saturday in our respective groups and the National Board finished on Sunday morning.

Our facilitator was Marybeth Fidler of Fidler Consulting & Executive Coaching. Our purpose was to identify and agree on the roles and functions of the Divisions and PSIA/AASI national. As each is uniquely well positioned to perform individually or in collaboration, there is a need to establish agreements on how roles will be carried out.

The group discussed a number of important next steps to move the results of this Leadership conference forward toward achieving the success criteria.

1. Create a white paper to use with other interested leaders and groups in the organization, in order to create a consistent message and understanding.
2. Regarding the sub-group meetings immediately following the Leadership Conference - i.e. Board, Presidents, and Executives meetings:
  - a. Discuss how the Sub-groups can and will take actions to move the agreements forward, and...
  - b. Provide a report back to the other 2 groups about this.
3. Specifically, the Board of Directors was asked to consider the future of the Strategic Planning Taskforce and how it can continue to facilitate the long term development of a strategic culture as described in the Criteria for Success. Other suggestion made to the Board were:
  - a. Adopt the "Three C Philosophy".
  - b. Consider appointing a Membership Taskforce.
4. Division Presidents and Executives will report back to local Boards using the White Paper, and engage in conversations about what their Division can and will do to support these agreements moving forward.
5. PSIA/AASI national staff will focus on identifying 1-3 "quick wins" that can be immediately acted on to make forward progress toward the shared goals.

As a result of the Strategic Planning session the ASEA Board of Directors has approved the following proposals:

- A resolution affirming a commitment to the understanding and directives mutually agreed upon during the Strategic Planning Session, dated October 4-6, 2007. These understandings and directives are outlined in the White Paper Summary of the Strategic Planning Session.
- Create an Association Management Software Implementation Task Force to include an ASEA Board Member, Division Executives and National staff to meet the June 2008 implementation deadline.
- Create a Membership Marketing Task Force to identify best-in-the-nation concepts for recruiting. Develop practices that should be standardized within all divisions and present results to the ASEA Board on June 7, 2008.
- Create a Snowsports School Management Task Force to address and take action on the following:
  - Partnership opportunities with school directors in areas of member recruitment, retention and training.
  - Resources and benefits for school directors.
  - Snowsports school management issues and opportunities.
  - Value building for PSIA/AASI membership with snowsports schools.
  - Other related items as determined
- The task force to be comprised of a division member snowsports director, an ASEA Board Member, an EAC Snowsports Director Representative, and a national staff member.

The financial review showed our end-of-the-year numbers as close to projections reported in June, with a \$25,385 surplus to the 2006 budget reported in our audit. The Eastern dues increase resolution did not go to the national board as a proposal because of the fact that three other divisional boards sent resolutions in support of the dues increase. There was a discussion about developing an official reserves policy. The foundational information was gathered and presented by Craig Albright, Operations V.P. to the board for review and action to be taken at our next Board of Directors meeting in June 2008.

A report from Kim Seevers, our national Director of Education & Programs, reported progress on all of the projects, which are all on schedule. The new Snowboard Manual is complete and here. Mickey Sullivan provided the Eastern Board with an Action Plan that will provide our Alpine BOE with a subscription to the Matrix, the new online program we previewed during the board meeting. We also had an opportunity to preview the Winter Feels Good materials. Jeb's Web, Effective Teaching Cues and Snowsports Management track at the NSAA Winter Conference are all well on their way toward completion and implementation. Much of this information will be sent to the membership via an e-blast similar to the one sent out last spring.

The Association Management Software is in the final stage of planning prior to signing a contract. The task force will be very active here, and the impact to the individual divisions will follow once the determination of overall cost and financing is in place.

NSP update is that the last 90 days have gone as well as one could expect. The two executives are now working together, and this has allowed the Association's President and Boards to be less involved in day-to-day operations. To this date there has been no fallout with other industry partners and sponsors.

The National Board would like to recognize the time and energy given by the divisional staff, volunteers on task force activities and committees, and the participation and commitments made by the Divisional Executives and Presidents during the Leadership Conference in Denver. ■

## f.y.i.

### Senior Seminar

Not quite ready for that "relaxed" pace? Still want to get out there and rip it up – then the Senior Seminar is for you! These two day events are by no means boring and will keep you moving both physically and mentally. Designed for the "young at heart" adult, age 59 and older. The Senior Seminar will help you stretch to your full potential on the mountain and also allow for some challenging ideas and theories during some indoor roundtable discussions. We may be getting older but that only means we are getting better! ■

# Green Mountain Orthotic Lab

# GMOL



802-875-1122

**Stratton Mountain, VT**

**www.gmolfoot.com**

## Win Free Green Mountain Orthotic Lab Footbeds!!!

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•Send in your proof of purchase, and be entered to win a rebate on the cost of your footbeds. A \$199 retail value.

To participate, each participating member must mail a copy of the Promotion Registration Form (provided below) along with proof of purchase\* to the attention

of Eileen Carr at the PSIA-E/AASI office. All promotion registration information must be received in the office on or before December 7, 2007.

\*Proof of purchase must be the original, dated payment receipt.

It's that easy to win! After you purchase your GMOL Boots and Footbeds, complete and provide all the details requested on the registration form below, and mail it into the PSIA-E/AASI office – and you could be the lucky winner!

### PSIA-E/AASI and Green Mountain Orthotic Lab Promotion Registration Form

Promotion: To participate in this promotion you must be a current AASI Eastern Division member (Season 07/08 dues must be paid). Limit: One registration per qualified member. You must mail a copy of this completed and legible Promotion Registration Form along with proof of purchase to PSIA-E, 1A Lincoln Avenue, Albany, NY 12205 ATTN: Member Promotion Administrator/Eileen Carr. Participants must provide proof of purchase of a pair of boots and footbeds from GMOL between October 1, 2007 and November 31, 2007. Proof of purchase must be the original, dated payment receipt. **All promotion registration information must be received in the office on or before December 7, 2007.**

MEMBER #: \_\_\_\_\_ NAME: \_\_\_\_\_

ADDRESS: \_\_\_\_\_  
Street address \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

DAYTIME PHONE #: \_\_\_\_\_ EMAIL: \_\_\_\_\_



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### Region 1 (NH & ME)

**Tom Butler, Regional Director, reports:** Hello Region 1. Ross Boisvert (Regional Rep) and I hope this article finds you all well. The Region 1 meetings were held on November 3rd at Pat's Peak and November 4th at Sunday River. Hopefully, you were able to attend one of those meetings. Believe it or not there are people that find the meetings so riveting that they consistently attend both meetings no matter where in Region 1 they may be held. Ok, so it's Ross and me, but we are looking to start something big here. For instance, let's talk about scholarship applications. The number of applicants doubled from Region 1 and more than doubled over the eastern division. For those of you looking to do a special event this year, free money certainly will help, so thank you for applying.

The Alpine Level II exam change is huge too. Many of us have been teaching kids for years, so this is an opportunity to really shine in an arena where we work every day. Another cool development with exams extends to all divisions of PSIA. As it stands now exams are not standardized across the country, so, for instance, a Level II candidate in the East goes through a different process than a candidate in the Rocky Mountain Division. The national office, through its own board representatives, is working on making the entire exam process "apples-to-apples", which is a major undertaking.

Member resources and benefits are huge too. Hopefully, you had the opportunity to look over your member resources and benefits quick reference card that you received with your membership renewal. This information, and more, can be found on the PSIA-E website, which the office in Albany updates religiously.

Finally, while we are speaking of memberships, we would like to congratulate Natalie Terry of Waterville, Maine, for being honored with a divisional life membership. Natalie's commitment to her passion and profession have seen her teach generations of students since the early 1970s. She continues to teach full-time, and serves as a role model for all who wish to make a truly lasting impression on the sport. If you know someone whom you feel is worthy of this kind of honor, please contact Ross or myself to help get him or her recognized.

Thank you again for your support and we look forward to hearing from you.

### Region 2 (VT)

**Steve O'Connor, Regional Director, reports:** I have now experienced four Board of Directors meetings and, believe it or not, the atmosphere there is growing on me. We all should be proud to have such a fine group of people representing your interests, both on a divisional and a national level. It has taken me some time to feel comfortable enough to add content to the discussions that take place before any decision is voted on. Whether it has been the time, a better understanding of how the meetings are run, or some other factor, I am not really sure, but this last meeting I felt as though I was part of a team - a team that that is definitely dedicated to your needs. With that said, I hope those that have taken the time to contact me with their concerns and comments will continue to do so, and the quiet ones will come out of their shells.

On a national level your dollars are being used wisely. Here are a few examples of what is in the pipeline: A second addition to Ski with a Pro will be out some time early this winter; Effective Teaching Cues (laminated cards); the Matrix; Member-gain-a-Member campaign (a partnership brochure highlighting member benefits, including an application); and, we are getting closer to a national data-base that will enable anniversary billing for dues. As most of you are aware, this spring Mammoth Mt. in California will host the National Team tryouts. In addition to Alpine, Nordic and Snowboarding, there will also be Adaptive and Freestyle teams selected, which is the main reason for the venue change from Snowbird. Wish us luck!

Within our Eastern division the activity is bubbling. "Jake" Jacobsen, committee chair

for Children's programs, and ACE team members have worked closely with Mickey Sullivan, Peter Howard and the certification committee to hammer out the specifics of the Children's Module that will replace the On-the-Job module in the Level 2 and 3 teaching exams. This should be great news to all that coach kids exclusively, or have felt left out of the process. Nordic and Snowboard disciplines have some great new offerings, including DVDs on standards and newer interactive teaching formats due out later in the spring. Web site development and online services are extremely important to our membership, if you can keep up with it. If you can't wait for this magazine you don't have to. Go to ([www.psia-e.org](http://www.psia-e.org)) and check out what you're paying for. This season the office in Albany printed a quick reference card that highlights member resources and benefits.

Are you contemplating a certification or an accreditation this season? I have found the road to certification to be very rewarding, mostly fun, and a lot of hard work and determination. Whether your

resort has a training program for certification or not there are many events on the schedule that can help you prepare. You know how you like to be coached and what traits are important for that coach. This person could already be a trainer, or not recognized as one yet. Find someone to help you in the journey, or a group that works toward the same goal. There is a secret ingredient that a team can offer, and it is not always the coach. While you're waiting for the season to begin get busy finding your teammates, or call me.

Anticipate an e-mail blast and/or post card announcing an early season on-snow meeting at Killington. Please call or e-mail with your comments or concerns ([oconnor@together.net](mailto:oconnor@together.net)) or 802-234-4032. Thanks! Have a great season!

### Region 3 (MA, CT & RI)

**David Welch, Region 3 Representative, reports:** Ray DeVerly, your Region 3 Director and I would like to thank all those who attended our annual regional meeting on Sunday, September 30th at Ski Ward in Shrewsbury, MA. Mark Campaniello of Ski Ward provided the refreshments and the beautiful weather that we enjoyed on this early fall morning. Ray and I shared with the members the issues the Eastern Board of Directors have faced this past year and took questions from the group. Some topics that were discussed included the national dues increase, event fees, member benefits and the marketing of our organization to the general public. Your questions, comments and concerns were included in our report to the Eastern Board of Directors and the Division's Representative to the National Board at our meeting on October 13 and 14.

Congratulations are in order for a long time Region 3 Member! Paul Maloney of Jiminy Peak Resort in Hancock, Massachusetts has been awarded the Eastern Division Life Membership by the Eastern Board of Directors. Paul's long-term commitment to our organization and his support and understanding of our division and the membership's educational needs earned him this highest honor! The award is scheduled to be presented at the Snowsports Management Seminar Banquet, which will be held November 27th at Killington, VT. Thank you Paul for all that you have contributed to the division and our region!

THINK SNOW!!

### Region 4 (PA & NJ)

**Steve Kling, Regional Director, reports:** OK, it's time to get out the skis and file off the rust that's accumulated on the edges over the summer. One

## ■ around the regions, continued

of these years we will all get around to tuning and waxing skis at the end of the season, but, until then, it's time for fall filing practice.

To keep our dues and event fees as low as possible, it's critical that we continue to attract and retain members. Last season's Member-gain-a-Member program was a success despite the annoyingly slow start to the season. That program is back for this season. What we're asking you to do is what you already do: explain the value of our Association to new instructors and veterans who have not yet joined. We need your support in attracting and keeping members, and we all benefit.

Looking ahead, Eric Jordan (Regional Rep) and I are anticipating two regional meetings, one at Elk Mt. in the last week of January, and the second a week or so later at Whitetail - both in conjunction with a pod of education events. Last year's regional meeting at Elk attracted over 100 participants. We're hoping for similar interest this year. You'll be notified of the specific dates when we pin them down.

If you look at the calendar of educational events in our Region, you should be pleasantly surprised. We have an extensive menu of events close to home in all disciplines, as well as a DCL exam in March - the first-ever Ed. Staff exam held in our area. If we support our local events, we can keep getting high quality events in our Region in future years.

Finally, on the looking-ahead front, by about this time next year there will be a new and different ski "area" in the Region. Right now construction is well underway on Meadowlands Xanadu, an indoor ski facility that will be located next to Giant's Stadium. A quick trip to Google will get you some pictures of the structure that's already in place. Indications are that this facility will be like ones you may have read about in such curious venues as Dubai, and will, of course, include indoor snowmaking. Hmm... now we can just wonder if they will accept courtesy letters.

Think Snow! We deserve a good winter.

## Region 5 (Western NY State)

**Ron Kubicki, Regional Director, reports:** Nick Brewster (Regional Rep) and I were pleased to have represented Region 5 at this fall's Board of Directors Meeting in Latham, and all the previous three year's meetings. With that said, this is the election year for Region 5 Director and Representative. If you have ever felt you wanted to participate in our organization, this is the time to step up.

The Board discussed and acted on many different items, ranging from our member retention to participating in a national task force that will begin with Alpine Level III to establish a national "delivery" of information to maintain a consistent standard throughout the Divisions.

A word on retention: we need to be the "ambassadors" of our organization as much as we are "ambassadors" of our mountains. We all need to familiarize ourselves with the benefits and privileges of being a member of PSIA-E/AASI, from the extraordinary educational quality afforded us, the social events that build unity and camaraderie, to the Choice Hotels benefits and equipment accessory perks. C'mon everyone, this is our organization! It is as vital and progressive as we are! We should not have to convince people to join; they should be looking forward to joining the ranks of professional snowsports teachers!

The following is a brief wrap-up of the Region 5 meeting held at Bristol Harbor Golf Course on October 7:

### Re: Region 5 Meeting held on 10/7/2007.

In attendance: 12 members.

Report was given by Nick Brewster on the state of Region 5 – items discussed:

Upcoming elections (winter/spring 2008) for board and committee seats.

Current R5 members working at high levels within PSIA-E are: Ron Kubicki – Office of Secretary on the Board of Directors (Ex-com position); Steve Howie, Chair of the Snowsports Management Committee; and, R5 member Mickey Sullivan, Director of Education and Programs.

Boundaries of R5 are from following counties west to state lines: Broome, Chenango, Madison, and Onondaga.

Numerous events scheduled in R5, including several night events.

Mickey Sullivan reported on the state of the Region and National organizations.

Questions/comments from the floor:

Could we do the meeting on the web to get bigger response?

How can we get more snowboarders to come to meetings?

To access more members, have 3 meetings during winter in east, central and western part of region vs. one central.

Would a meeting in Victor be more central?

Can each Region control a share of the scholarship money to better spread the money evenly through out each region and get it to the ones headed to exams in the spring?

The R5 Golf tournament was contested at Bristol Harbor championship course, with 9 participants consisting of 2 teams. The team from Toggenburg/Greek Peak, Bruce & Keith Wilkie, Pam Bouton, and Nick Brewster were medallists, with a 65. The team from the Purple Pig, led by Mickey Sullivan, Richard Knight, Chris Sansocie and Tom Kremer was second, with a 69. Bruce Wilkie scored the long drive and one of the closest-to-the-pin competitions, and Pam

Bouton scored the other closest-to-the-pin contest. Weather was warm and dry, featuring scenic views of Canandaigua Lake and autumn foliage.

Thank you everyone for your support and input. Here's to a great season!

## Region 6 (Eastern NY State)

**Scott Allard, Regional Director, reports:** The morning dew has turned to frost, and the thoughts of snow are reality. The season has started and we're off and running. The hopes of a great winter are all around us. As we are now getting in gear, Cherisse Young (Regional Rep) and I hope to hear more from the membership. We had a very good PSIA-E Board meeting in October. A few of the topics were:

We are continuing the Member-Gain-a-Member campaign - so, get recruiting again.

Level 2 and 3 Exam modules change - removed is On-the-Job, replaced with new Children's and Movement Analysis Modules.

New recruitment brochures, sure to catch your eye. Your Directors will have them soon. These are great tools to help the MGM program.

The new SSD Help Desk for Directors, as well as School Directories and Job Postings.

The VIP Privileges, *SnowPro* Member Benefit Column. Check it out for great deals.

New Children's programs to be shown at the Management Seminar.

The normal Regional, Committee, National, Staff, Financial and budget reports.

Member Recognition has been awarded to one of our own, Paul Smith from Gore Mountain. Paul is a Nordic Downhill Examiner, Alpine Level 2, T/S Level 2, Nordic Steering Committee member, BC Task Force Member, and 27 yr. instructor. instructor.

Dates for the upcoming meetings are still pending at this time because of small response by the membership. We will offer two meetings again this season; one will be in the north, likely at Whiteface or Gore, and one in the south to be Windham or Hunter. Cherisse and I will set the meetings in the next few weeks. Once the schedule is set we will mail post cards as well as an e-mail blast with the meeting dates and locations, along with a brief description of the day's events and any guest speakers. If you do not get an e-mail from the office, please contact them and update your information. We do hope to have more response from the membership regarding their needs and expectations at the meetings.

This is an election year for Region 6. Cherisse and I would like to thank the members for having us serve as your Board members. We will be running in this election for another term.

As always, please e-mail me at (allardc@frontiernet.net), or Cherisse at (young@mhccable.

com) with any questions or comments that can help us represent you.

## Region 7 (States south of PA & NJ)

**Merrick Kacer, Regional Representative, reports:** Let's all dance a snow dance.

On another note, the October Board of Director's meeting was full of positive thoughts on the future. Of particular interest to Region 7 is the addition of a Level II Snowboard exam prerequisite clinic not listed in the initial schedule of events. This will be held at Wintergreen January 24 and 25 (event #482), with a deadline of January 3.

Take time to review the updated exam guide as this explains and gives examples of the changes in the Level II and III, Part II Alpine exams. The eastern division is the first to dedicate a portion of an exam to teaching children. We are leading the way in snowsports education!

Massanutten will host a regional meeting on January 16, 2008, in conjunction with several events being held at the same time. The meeting will start at 5:00pm in the SlopeSliders room on the bottom floor of the ski lodge. Those wishing to join the meeting but not participating in an event on January 16 or 17 will be eligible for complimentary slope-use tickets those days by presenting a current PSIA card, AND proof of employment OR a letter of introduction from one's home area. We hope you can attend and share your thoughts.

As always, John and I are open to your thoughts and encourage you to "keep in touch". We share a unique and almost secretive bond in Region 7, that being we find a lot of great skiing in what might not be deemed "ski country". Let's continue to show 'em what we got! ■

## f.y.i.

### Attention Region 5 and Region 6 Members and Snowsports School Directors

Region 5 has been designated as including the NYS counties of Oswego, Madison, Chenango, Broome and those counties to the west of that point.

Region 6 includes all NYS counties to the east of those aforementioned counties. ■

# New England Powder 8 Championship Returns for a Sixth Season

February 7-8, 2008, will see the best powder-8 skiers in the East take to the slopes in a battle of the ski schools, as Stowe Mountain Resort hosts the Sixth Annual New England Powder 8 Championships.

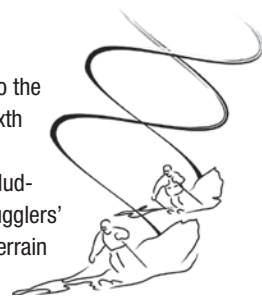
This event will feature some of the best powder-8 skiers in the U.S., including teams from Aspen, Beaver Creek, Big Sky, Stowe, Jay Peak, Okemo, Smugglers' Notch, Killington, and more, going head-to-head on the steepest and deepest terrain Stowe has to offer.

The New England Powder 8 Championships is open to all skiers willing to pay their team entry fee and test their skills, a unique opportunity in the world of skiing.

Prizes will be awarded to the top 8 teams and there may be a cash purse for those that make the podium. Moreover, the winning team will receive free entry fees at the U.S. National Powder 8 Championships in Aspen, Colorado (Travel and hotel expenses may be included).

Entry fees will be \$85.00 per team for the New England Powder-8 Championships. Entry forms and additional event information may be obtained by e-mailing (powdereight@gmail.com), or by calling Doc Tulin at 802-999-7544.

Interested skiers should also consider participating in the PSIA-E Synchro clinic, scheduled for January 22-23 at Jay Peak, VT (event #122). You will receive training in all aspects of synchro skiing from PSIA-E trainer Doug Stewart and 4-time world synchro ski champion, Doc Tulin, to take your overall skiing skills to the next level. ■



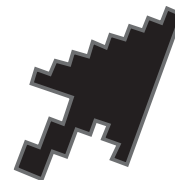
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**The Jay Peak Resort SnowSports School** is looking for additional full and part-time Ski and Snowboard instructors for the 2007-2008 season in both our children and adult programs. Come up and join our team and ski and ride the most snow on the best terrain in the East. Contact: Dana Kennison, Director at 802 988 2611 or dkennison@jaypeakresort.com ■

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## ASEA National Board approves Snowsports School Management Task Force

To serve as resource for snowsports school directors

By Michael J. Mendrick, PSIA-E Executive Director

As reported in PSIA-E national board representative Bill Beerman's column, one of the action steps resulting from the recent national strategic planning sessions was the approval of a new Snowsports School Management Task Force.

This is big news for snowsports school directors throughout the Eastern Division and nationwide as it has been a long and often requested resource for years at our "roundtables" during the Snowsports School Management Seminar. In fact, in response to such feedback we proposed the creation of such a resource group for school directors to former national executive director Steve Over during a visit to the Eastern Division office in February of 2006.

While it took a little longer to evolve into reality, this concept was discussed and endorsed during the recent national strategic planning sessions in Lakewood, CO (attended by PSIA-E/AASI President Bob Shostek, PSIA-E/AASI national board rep Bill Beerman and me). The ASEA Board of Directors then met and approved the following:

The appointment of a Snowsports School Management Task Force to address and take action on the following:

- Partnership opportunities with school directors in areas of member recruitment, retention and training,
- Resources and benefits for school directors,
- Snowsports school management issues and opportunities,

- Value building for PSI/AASI membership with Snowsports schools, and
  - Other related items as determined
- The SSMTF is to be comprised of:
- A Division member snowsports school director
  - A National Board member
  - The EAC snowsports director representative
  - A national staff person as task force liaison.

We hope to have more details available on the SSMTF at our SSM Seminar on November 27-28 at Killington, VT. If you have issues or opportunities you'd like this national resource group to explore I suggest you pass it along to the PSIA-E Snowsports School Management Committee chairperson Steve Howie or to me directly at the PSIA-E/AASI Division Office. ■

## When do your Snowsports School Directors get Trained?

At the 2007 Snowsports School Management Seminars

By Steve Howie, Snowsports School Management Committee Chair

Each season the snowsports school directors and/or staff trainers are required to attend annually the Snowsports School Seminar in order to maintain their PSIA national accreditation. This training is specifically designed for the needs of Directors and Trainers so that they can do a better job of servicing the needs of their resort and their staff.

This season the focus of the Seminar is "Meeting the Customers Needs." There are two Seminars available for Directors and Trainers. The first will be held at Killington, Vermont on November 27th – 28th, 2007; a second seminar will be held at Snowshoe, WV on January 14th – 15th, 2008. Both of these seminars are geared towards preparing your Staff Trainers and Directors to meet the needs of today's diverse and demanding customer.

Preparation for the seminar starts each year with feedback from the directors. With that feedback, the Snowsports School Management committee goes to work putting together a list of topics for the seminar. From there discipline coordinators are contacted to get their input and then sent to

the Education and Programs Director to develop an outline that delivers what the directors are asking for, and the information PSIA-E needs to present. This year at the Killington seminar the Keynote Speaker is Ed Salau from the Wounded Warriors Project. Like many injured soldiers coming home from the wars in Iraq and Afghanistan, the WWP was there when Ed returned to the States. Ed is a Level I Adaptive member of PSIA and his work with the WWP is simply amazing.

In addition to Ed's presentation at this year's seminar at Killington, the indoor sessions will be highlighted with presentations by Carol Plante and Britt Richardson of Liberty Street Consulting (Effective Hiring Practices) and various Round Table Topics including an Open Forum with PSIA-E President, Bob Shostek; Vice-President Dutch Karnan; Education and Programs Director, Mickey Sullivan; Executive Director, Michael Mendrick and Ray Allard, PSIA/AASI National President.

This year at both the Killington and Snowshoe events there will be specific programming for Skiing, Snowboarding and Children. The Killington event also includes specific programming for Nordic and Adaptive. With changes to the Alpine exam modules, Exam Prep sessions are still expected to be the most attended sessions. Other sessions include; We Don't Teach Exercises (skills development), Twenty Thing You Need To Know About Teaching Kids.....Adults, Women, Seniors, and Nordic - Crossover, Learn Nordic to change some of those Alpine movement patterns; Free the heel and free the movements.

So, this is where your Directors and Staff Trainers get their training each and every season. Be sure to ask them, "How was the Director's Seminar and what did you learn?" when you see them this winter.

Steve Howie, Committee Chair,  
Your Regional Snowsports School Management Committee members are:

Region I	Jack Payntar
Region II	Dan Munn
Region III	Mark Campaniello
Region IV	Steve Martin
Region V	Deb Goslin
Region VI	Doug Holl
Region VII	Joseph Darmofalski
At Large	Einar Aas
At Large	Ross Boisvert
At Large	Joan Heaton ■





*New members from the Ski Academy Switzerland pause for a picture with PSIA-E Alpine Examiner Matt Boyd during their October Level 1 Exam in Austria. SAS became a new PSIA-E member school during the 2006-07 season. SAS primarily exists to train experienced skiers how to be ski instructors. They have a good relationship with numerous European ski schools and many of the SAS graduates go on to teach at these schools. Many SAS students also find it valuable to be members of PSIA and some desire to achieve their Level 1 certification. Some SAS students have found work with U.S. ski resorts. PSIA-E ran two Level I exams in Switzerland in 2007 and registered 25 new PSIA members. We are currently planning to run three more Level I exams in the 07/08 season and will register 40-50 additional new members.*

*From Martin Watson of Great Britain, new PSIA Alpine Level 1 member: "I just completed PSIA level 1 with Matt Boyd in Stubia Austria and can I say he is a credit to the organization. If he returns to the USA boasting of knee deep powder on his first days skiing in Europe just put up with it I am sure he will get over the experience eventually. I look forward to many years of involvement with PSIA/E."*

*Congrats and welcome to our new members and thanks for a "job well done" to Matt Boyd!*



*PSIA-E President and Alpine Examiner Bob Shostek is shown with his SAS group in August during a Level 1 exam in Switzerland.*



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# Critical Clinical Attributes: A Link to Effective Teaching

by Leslie White and Robert Cooperman

**Authors' note:** "Critical Clinical Attributes..." was written as an opinion piece. Leslie's and my goal was to raise "level of awareness" and to offer staff trainers the use of one of a number of matrices as a viable training vehicle.

Although the content of this article is not to be interpreted as the official position of PSIA-E, the folks at PSIA-E do consider the information both relevant and important.

Bob Cooperman

PSIA/AASI, as the educational association for snowsports instruction, has invested countless hours and resources in preparing educational materials for its members. Beginning with the American Teaching Method, PSIA (and later AASI also) has stressed the importance of teaching and learning processes as distinct from the technical and biomechanical side of snowsports instruction. In 2001, PSIA recognized the importance of this educational material by consolidating the information into one publication: Core Concepts for Snowsports Instructors.

We have all read about or trained in learning styles and preferences, how people learn and stages of child development. Our educational materials include references to Jean Piaget's Stages of Development, Benjamin Bloom's Taxonomy, Abraham Maslow's Hierarchy of Needs, and Carl Jung's Functioning Types that led to the creation of the Myers-Briggs Type Indicator. We have learned about Multiple Intelligence Theory, proper feedback techniques and learning styles and preferences (thinker, feeler, watcher, doer or auditory, verbal, kinesthetic). But, we still have to figure out how to use all of these theories and techniques in our daily teaching and coaching duties. Core Concepts gives us the necessary information, but Chapter 3: Coaching Your Students, concludes with suggestions and strategies for building our own teaching model.

PSIA's Alpine National Team has realized that asking less experienced instructors to develop their own teaching model places a heavy responsibility on them. Therefore, the Alpine National Team is developing a new format for teaching entitled "Visual Cues for Effective Teaching." Based upon a clinic at the 2007 National Academy, the key points are that a good lesson involves an instructor with strong teaching and technical knowledge; strong communication skills (how you interact with the students), the process of the lesson; and using creativity in your teaching. The lesson process should include elements of measurement, evaluation, teaching and planning - in no particular order.

While the PSIA/AASI educational materials provide a mountain of information, there is an imbalance in instructor training strategies. At the national, divisional and local levels the vast majority of training time is spent on the physical and biomechanical aspects of snowsports instruction. As every ski school is preparing this season's training schedules, our guess is that virtually all of the clinics deal, predominantly, with the "nuts and bolts" aspects of our craft as opposed to the "people" side of our art. Based upon our experience, and after reviewing PSIA-E's past event schedules and Master Teacher certification syllabi, we conclude that, collectively, we staff trainers do not invest much time teaching instructors how to teach. Little attention is directed toward the student-centered relationship, behavioral, psychological and social aspects of teaching.

Why then, this seeming disconnect between the mechanical and people aspects of teaching? After all, the PSIA/AASI educational materials offer many "to do's" focusing on our relationship with our students which, when employed, would help to achieve the goal of effective teaching. PSIA's message is clear: If we do not respect our students, understand their behavior, earn their trust and acquire the skills necessary to manage the "people" side of the education process, then the resulting lessons will have a high potential for failure. We need to engage our students to be successful. The value of our success at engagement is the students' continuing participation in snowsports and their desire to return for more instruction. The cost of failure is high for us, personally, as well as for the snowsports industry; the student gives up on snowsports and we lose another guest. Of course, a poor lesson is not the only reason people stop participating, but it is one area over which we have some control.

The authors of this article are members of the Adaptive branch of PSIA-E. We teach people with disabilities to ski or ride. Consequently, we deal with the "people variables" on a constant basis. We conduct a more extensive student assessment and teach the "whole student", not just the athlete. We have found, notwithstanding our training in the "mechanics" of skiing or riding, that we have to be able to communicate effectively and address both the physical and emotional needs of our students. The people side of snowsports instruction is hard work, and is more art than science. While we have many educational opportunities in what to teach, i.e. the blending of skills, we do not have as much access to an effective model or course of action for the relationship side of the teaching equation. Accordingly, these authors offer the concept of Critical

Clinical Attributes as an aid in acquiring competence in managing the educational process.

## Critical Clinical Attributes

The Critical Clinical Attributes are from The College of Saint Rose (Albany, NY) and its Department of Communication Sciences and Disorders. This department trains college students to be speech-language pathologists through classroom and clinical training. Dr. Mark Ylvisaker and the clinical faculty at The College of Saint Rose have established Critical Clinical Attributes that we have modified for snowsports instruction.

The Critical Clinical Attributes concept strongly emphasizes the people side of instruction – the ability to interact and communicate effectively with our students. We all know the strong technician who can ski or ride any trail in any conditions but cannot convey that knowledge and enthusiasm to his or her students. The following section explains the Critical Clinical Attributes and how they fit into snowsports instruction.

## Respect and Trust

An artful teacher demonstrates a fundamental commitment to, concern and respect for the student and his or her family. In addition to respecting our students – their differences and similarities – we must build a trusting relationship. Our students are vulnerable; we are asking them to try new things, often in a strange environment. We need to convey to our students that we will not do anything to endanger them, either physically or emotionally. We have all been hurt or set back by a thoughtless comment from an instructor, co-worker or friend.

Respect includes recognition of our diversity – cultural, gender, religious, physical and mental. In Adaptive teaching we focus our attention on our students' physical and mental abilities, but even when teaching non-adaptive students, instructors need to have high but achievable expectations for our students. We need to know when to push them and when to take them back to their comfort zone.

## Initiative and Responsibility

Before we teach our first lesson we need to have a willingness to learn, be curious, and maintain a high level of energy. We need to be dependable (show up for lessons, be there when our student needs us), have the appropriate technical knowledge and recognize and accept our responsibility to our students. We need to know what to teach and how to teach it. This involves reading books, taking teaching and skiing/riding clinics and always working on our teaching and interpersonal skills.

*continued next page*

## ■ critical, continued

Another aspect of initiative and responsibility is to adhere to our mountain's policies and procedures. Through the policies and procedures we know what is expected of us, how we are to behave, what to do in an emergency situation, and how to demonstrate our professionalism.

### Supervisory Interactions

This attribute addresses how the instructor responds to supervisory/staff trainer feedback. Hopefully, we accept positive or constructive feedback professionally and respond favorably to planning and implementation suggestions. Additionally, as snow sports instructors we can appreciate the roles of both student and teacher. We receive coaching, training and mentoring as well as providing these to our students. We acknowledge that our effectiveness depends upon our willingness to grow, change and develop our skills through constructive dialogue with our colleagues.

Besides assessing our own performance, we need to evaluate how our students are performing, not just in terms of technical skills, but also emotionally – is there a high fear factor, difficulty interacting with the rest of the group, signs of attention deficit, boredom? This is where we benefit most from interaction with our supervisors and other instructors to evaluate what happened in the class and how we can enhance the outcomes in the next lesson.

### Collaborates and Consults with the Student

Our goal is a learning partnership focused on the student(s). Today, cultural and ethnic diversity is the norm among our classes and we need to be sensitive to both the differences and the similarities. By teaching for transfer we integrate the student's life experiences into our lesson – goal setting, planning and implementation. Through collaboration we can understand the student's goals and incorporate them into our lesson plans. We also want to empower our students to teach themselves, to leave with the skills and sensations to monitor their own performance – to know when they are doing it right or efficiently. Students need to become their own teachers and engage in self-advocacy activities.

### Assessment

The Assessment attribute is a process for learning about our student in order to develop the appropriate lesson plan. The focus is on how we gather this information – what tools and procedures we use while displaying sensitivity and skill in the interview and assessment process. We have to interpret and integrate the gathered information into our lesson planning and implementation. This is where we apply the theoretical principles.

During the assessment we establish and build rapport with our students and create a fun, open and supportive learning environment that enables our students to reach their potential. The instructor

explores the previous experience and background of the students relative to snowsports and other life experiences. We determine their ability level, expectations, goals, motivations, limitations and concerns. We discern their learning preferences and preferred types of feedback.

### Planning

In the Planning attribute, the instructor and student select the appropriate goals based upon the relevant information gathered from the assessment. Together we make decisions about the best combination of activities during the lesson. Objectives should be defined in measurable terms that reflect an appropriate course of action with specific targets. The instructor should be clear in the context in which the lesson will be taught and understand the rationale for the objectives. Too often we instructors do not understand why we are teaching a certain drill or exercise; we only know that we learned it in a clinic and it helped us. We need to be able to use the information we gained from our training (both theory and research) to enable our students' maximum progress. It is also our responsibility to seek guidance when we are confused or do not have the information needed to provide our students with an exceptional experience.

### Implementation

In Implementation we use the exercises, drills and techniques we identified to make our students successful. We model appropriate behavior, use cueing, activities and equipment as needed to help our students achieve their goals. The tasks need to be challenging while reinforcing the desired outcomes. We must remember to give the students time to practice what they have learned, to "own" the skill or sensations to take with them after the lesson. While our students are practicing, we are verifying their physical understanding based upon performance. But we are also assessing their level of cognitive understanding of the lesson objectives. Occasionally, we do not get the desired outcomes so we need to be willing to modify our plans, be flexible in our approach and expectations and take risks when appropriate.

The Implementation attribute places great emphasis on collaboration – a learning partnership between the student, instructor and sometimes the student's family. Perhaps because the attributes framework is designed for working with people with disabilities, there is greater emphasis on behavior management, the use of modeling, cueing, and equipment that can assist the student in achieving the stated goals. But these techniques can be used during any lesson as collaborative tools to enhance learning.

### Appraisal

In the Critical Clinical Attributes framework, "Appraisal" concerns both the student and the

instructor. The instructor collects, reviews, summarizes and interprets information gained from the lesson and establishes independent practice guidelines for each student. The instructor skillfully develops new lesson plans incorporating the input received from the implementation and appraisal process.

But, in order for us to become better teachers we need to appraise our own performance too. We need to conduct a self-evaluation and consider the potential for changes in our procedures and activities. In addition we must maintain a dialogue with our supervisors and other instructors who might be in a position to offer suggestions. This is a way to decide what worked and did not work in the lesson and why. We usually learn more from our failures than from our successes.

### Summary

The Critical Clinical Attributes offer a format for us to assess our teaching and interpersonal skills and abilities while remaining focused on our students. A good instructor works with the whole student - especially the student's emotional side - not just his or her athletic abilities. The importance of the psychological and social components of snowsports instruction cannot be overlooked. Among elite athletes, sports psychologists are a key member of the athletes' training and coaching staff. The Critical Clinical Attributes provide a format for helping us focus on our students' emotional well being as they strive to become better skiers or riders.

### References:

Loring, M. (2001). Core Concepts for Snowsports Instructors. PSIA Education Foundation

*Note: Information on Critical Clinical Attributes was originally prepared for the PSIA Adaptive Board of Examiners' pre-season training (November 2006) from materials developed at the College of Saint Rose Department of Communication Sciences and Disorders and based upon the work of Dr. Mark Ylvisaker and the clinical faculty.*

*Our thanks to Dr. Donna Cooperman, also a faculty member of the College of St. Rose, for her technical and editorial assistance.*

*The authors: Leslie White is the Adaptive Director at Liberty Mountain Resort, Fairfield, PA and President of Blue Ridge Adaptive Snow Sports. Leslie has taught for 17 years and is certified Adaptive Level III and Alpine Level II. She will join the Adaptive Development Team for the 2007/2008 season.*

*Robert Cooperman is in his 21st. year as a member of PSIA. He is certified Level III in both Alpine and Adaptive and serves PSIA-E as an examiner with the Adaptive Board of Educators and as a member of the Adaptive Steering Committee. Bob is an instructor and staff trainer with the Adaptive Sports Foundation at Windham Mt., NY. ■*



## Recollections from Research for the AASI Manual

by Holly Andersen  
AASI Examiner

Over the last three years the national manual has been through the revision process, and I was fortunate enough to have the opportunity to be able to put it all together and write it. The process was fun, challenging, exciting, thought provoking, and many other adjectives that are too numerous to list. Throughout the process of writing the manual, I realized how little about snowboarding and the teaching of snowboarding I came up with by myself. Every time I began to write a different section of the manual, or read other people's reviews of it, I was reminded of from whom I had learned that particular piece of information, who had made me think about that aspect of teaching in a different way, and how lucky I was to have had that person guide me in my development.

When we went through the first edit of the manual I wrote a letter to my high school English teacher. I realized that I would have never have been able to do this without the skills she had taught me. She taught me the value of attention to detail. Some of my other recollections for the process of writing the manual are as follows:

**The value of the Teaching Pattern:** My mother, Peggy, who assigns students in Greek Peak's Sports for the Disabled, taught me how to guide the blind. It was a powerful experience to learn that once one element of the teaching pattern could not be utilized, namely being able to do demonstrations, the other three had to be strengthened and modified to accommodate the student. Explanations became critical, and the detail therein was much more important than in a normal lesson. I also learned quickly that there is nothing linear about the teaching pattern in the body of a lesson, and that going from one aspect to another, and back, was vital at times.

**The value of a Positive First-Time Beginner Lesson:** When I was first hired into the Greek Peak Ski School, I took a "How to Teach a Beginner Lesson" clinic from my dad, Harry. It was spectacular. He conveyed to the group that the instructor's excitement and interest in the students themselves was far more important than any other piece of a beginner lesson. He walked us through drills and exercises that can be used in many different situations and could be applied to groups in many different ways. His biggest point was that this is the foundation that all the rest of their skiing experiences will be based upon, and that the experience had to be unbelievably positive. The beginner lesson is the most important lesson that any of us will ever teach. I have yet to see any other instructor exude that much interest, excitement, and attention into a first timer's experience. I doubt that I ever will.

**The value of the Sensory Preferences:** At my Level 2 snowboarding exam preparation clinic, I had Tom Vickery as my clinician. He was talking about how people take in information, and gave examples. I immediately found that I am a visual learner - I gathered so much information just from watching him ride. He could make his board do anything he wanted it to do at any time, and I was blown away by what an amazing rider he was. I still am. Tom Vickery should have his own action figure.

**The value of Being Open to New Ideas:** I met KC Gandee at Hunter Mountain while some of both of our co-workers were taking their Level 2 and 3 exams. We spent an afternoon together riding with others and talking about snowboarding (what else would you talk about?). We went back and forth on many finer points of the ugly side of snowboarding, riding concepts. We spent the better part of the afternoon and evening arguing over board performances and how to achieve them. He made me think of things in a whole new light. I think he still has the scars to prove it.

**The value of Safety, Fun, and Learning:** One day before Eastern Team Tryouts, I went to Okemo to ride, train, and practice some movements I thought I needed to improve on. I joined Dylan Sanford that afternoon, and we rode together in anticipation of the tryouts to come. I was so nervous and worked up; all the muscles in my body were tense and injured from prior events. I was a total mess. At one of the steep sections open that day, Dylan stopped, intentionally caught his down hill edge, and flopped to the ground on his belly. He slid head first down the hill on his stomach belly, sliding the whole way down, arms out to the side, snow board up, and chin up, flying down this hill like a torpedo. I followed doing the same, laughing so hard. We did that the whole rest of the afternoon. My jacket was permanently stained with oil, dirt and grass from the fall snow coverage, or lack thereof. I didn't learn a thing, but I had never had so much fun with a board strapped to my feet.

I feel very fortunate to have had the opportunity to spend time with countless ski and snowboard professionals. I value the time and interest they took in me, and the time they have invested in our industry. The system we as instructors and coaches work in is really unique in that we have these experiences and that they are often meaningful and stay with us forever. So, as we begin another season, I would offer this: keep in mind that every lesson you teach, every clinic you take, and every instructor you share information with may just retain and carry that experience or that information with them always. Little did I know then, but the day I was born was the day I started my research for the new AASI manual. We each have an opportunity to make lasting impressions and to create experiences for those we spend time with on the hill. And, someday, they might even write about it. ■

### f.y.i.

#### Attention Region 7 AASI Members!!

The following events at Wintergreen Resort, VA were added to the event schedule:

Course Name	Location	Days	Dates	Deadline
L200 Level II Exam Prep	Wintergreen Resort	Thurs & Fri	1/24-1/25/2008	1/3/2008
L300 Riding Concepts	Wintergreen Resort	Tues & Weds	1/22-1/23/2008	1/3/2008

continued next page





**Burton recognizes that all AASI certifications are valuable and that our dedicated eastern members are ambassadors of the sport of snowboarding up and down the east coast. This season, Burton has worked with us to put together a great promotion so that every AASI Eastern member has the chance to win some coveted Burton gear!**

**AASI Eastern Member - Registered and Level 1 Member Promotion**

Current AASI Eastern Division Registered and Level I members who provide proof of purchase of a new Burton snowboard from a dealer between

August 1, 2007 and December 31, 2007 can participate in this promotion.

One lucky Registered Member and one lucky Level I Member will win a Burton snowboard bag (estimated value \$100-\$150 retail). The winners will be contacted in early January and will be announced in the Winter *SnowPro* issue.

**How it will work:**

To participate, each member must mail a copy of the Promotion Registration Form (provided below) along with proof of purchase\* to the attention of Eileen Carr at the PSIA-E/AASI office by January 15, 2008.

\*Proof of purchase must be the original receipt and must include proof of payment, must be dated, and must include the information regarding the model and length of snowboard purchased.

It's that easy to win! After you purchase your Burton snowboard, complete and provide all the details requested on the registration form below, mail it into the PSIA-E/AASI office – and you could be the lucky winner! ■

**2007/2008 PSIA-E/AASI and Burton Snowboard Promotion Registration Form for Registered and Level I Members**

Promotion: To participate in this promotion you must be a current AASI Eastern Division Registered or Level I member (Season 07/08 dues must be paid). Limit: One registration per qualified member. You must mail a copy of this completed and legible Promotion Registration Form along with proof of purchase to PSIA-E, 1A Lincoln Avenue, Albany, NY 12205 ATTN: Member Promotion Administrator/Eileen Carr. Participants must provide proof of purchase of a new Burton Snowboard between August 1, 2007 and December 31, 2007. Proof of purchase must be the original receipt and must include proof of payment, date of purchase, information regarding the model and length of snowboard which was purchased and dealer name. **All promotion registration information must be postmarked on or before January 15, 2008.**

MEMBER #: \_\_\_\_\_ NAME: \_\_\_\_\_

PLEASE CIRCLE AS APPROPRIATE: AASI REGISTERED MEMBER AASI LEVEL I MEMBER  
 (Above for drawing, stays in PSIA office)

ADDRESS: \_\_\_\_\_  
 Street address City State Zip

DAYTIME PHONE #: \_\_\_\_\_ EMAIL: \_\_\_\_\_

(Below to be provided mfgr)  
 DESCRIPTION OF EQUIPMENT PURCHASED

MODEL: \_\_\_\_\_ Length: \_\_\_\_\_

WHERE DID YOU PURCHASE YOUR EQUIPMENT?

Name of Burton Dealer \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_

Here is another opportunity for AASI Members to win Burton gear!



*Burton wants to recognize and reward AASI Eastern Division members who strive to attain and succeed at attaining their level II and level III certifications.*

**AASI Eastern Member – Level II and Level III Recognition Program**

AASI Eastern Division Members who attain their Level III during the 07/08 season will be automatically entered to win a Burton snowboard (estimated retail \$500). The winner of the snowboard will be selected after the Level III exam at Hunter where the board will be awarded. The winner of the Burton snowboard will also be announced in the Spring *SnowPro* issue.

AASI Eastern Division Members who attain their Level II during the 07/08 season will be automatically entered to win a pair of Burton bindings (estimated retail \$200-\$250). Successful Level II candidates from all of the Season 2007/2008 AASI Level II exams will be entered to win this recognition award. The winner of the Burton bindings will be selected after the last Level II exam of 2008 (Hunter) where the board will be awarded. The winner of the Burton bindings will also be announced in the Spring *SnowPro* issue. ■

# Perfection is a Moving Target

by John Lynch  
AASI Examiner

The beauty of snowboarding is that it is not math; it is an art. I try to see the world in two lights. One is mathematical/logical, the other is artistic and emotional. At times it is easier to see one light or the other. The key to true understanding is to see both lights together.

Instructing and coaching snowboarding leads many people to think that there is "a way", or "the way", or "the examiner's way". I believe that this is a bunch of bunk. As far as I am concerned, so long as you missed the tree, didn't get hurt or hurt anyone else, and you have a smile on your face, then you must have done something right. Working under this premise, it is easy to see that there are countless "right" ways to ride.

When we try to aim at perfection, what are we really aiming for? Is there a target? Perfection is a moment-to-moment ideal, and it changes from individual to individual. If we are strict about our idea of perfection, then we become pigeon-holed, causing us all to be like lemmings. My love for snowboarding is that it is just the opposite. There are no pigeon holes. You can have goals and objectives to strive for, but because they are more open-ended than in most sports, success for you may look entirely different than it does on the videos, helping perfection to stay illusive and ever changing.

This is where some tricks evolve from. I am utterly convinced that the first person who did a rodeo was just trying to do a front side spin, and got a little lost in the air. But, because he survived, and had the ever-important smile afterward, they must have just gone with it. If they had been trying for perfection, they would not have noticed the beauty of the moment, and the rodeo may have never been born.

The point is that there is a certain success that happens with failure. You need to have your eyes open enough to see this, and recognize it as it happens. Otherwise, you are missing the big picture, missing the art for the science. Do not pigeon hole yourself. Trust your gut, and your smile. If it makes you feel good, then there is something there. You need to discover it, you need to hone it, and maybe - just maybe - you can discover the next rodeo. ■



## AASI Steering Committee

Please welcome new AASI Steering Committee Member-at-large, John Eason from Mountain Creek, NJ

### AASI Steering Committee Members Committee Chairperson

Rob Bevier  
Mountain: Okemo, VT  
E-mail: bevrbt@aol.com

John Hobbs – AASI Advisor  
Mountain: Killington, VT  
E-mail: onetracksmine@aol.com

### Education Staff Members

Holly Andersen  
Mountain: Mount Snow, VT  
E-mail: ridingnut@yahoo.com

Ray DeVerry  
Mountain: Butternut, MA  
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Ted Fleischer  
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KC Gandee  
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Paul Hoda  
Mountain: Jack Frost, PA  
E-mail: precip@hotmail.com

Chandler Simpkins  
Mountain: Sunday River, ME  
E-mail: csssnowsports@aol.com

### Member-at-large

Joe Valaitis  
Mountain: Ski Sundown, CT  
E-mail: Jjoev162@aol.com

### Member-at-large

John Eason  
Mountain: Mountain Creek, NJ  
E-mail: oh2bebrdn@aol.com

### Ex-Officio

Mickey Sullivan  
PSIA-E/AASI Director of Education & Programs  
E-mail: msullivan@psia-e.org

### Ex-Officio

Eileen Carr  
PSIA-E/AASI Education and Programs Associate  
E-mail: ecarr@psia-e.org

These volunteers dedicate a great deal of free time and energy to the steering committee for one goal – to represent the members. The steering committee discusses important issues within the organization and their discussions result in the AASI programming our members attend. Your input on this process is vital, wanted, and important. Should you have any questions or concerns, please feel free to contact them throughout the year with questions, feedback and suggestions. ■

continued next page

## Season 2007-2008\*\*

AASI Level II and III

### Exam Prerequisite Information

**AASI Courses which WILL count as an exam prerequisite are:**

- All Level 200 Courses (for those going for Level 2); including Exam Clinics
- All Level 300 Courses (for those going for Level 3); including Exam Clinics
- Riders Rally Pre-3 at Mount Snow (not the Riders Rally Weekend)
- Skills for Riding Park & Rails, Skills for Riding Pipe and Old Fart Park & Pipe
- Freestyle Accreditation Courses
- Corduroy & Carving events

**AASI Courses which will NOT count as prerequisites are:**

- Snowsports School Management Seminar
- Riders Rally Weekend at Mount Snow
- Safe Coaching Courses
- Backcountry Accreditation Courses
- Riding Assessments (Riding Retakes)
- Level 100 Courses
- Rider Updates
- Spring Rally

\*\* Please check our website each season for the most up-to-date information

**oops** The following members were left out of the list in the Early Fall issue of SnowPro

**30 year members**

Chris Easton A3 is a 30 year member who has his primary membership with Rocky Mountain. He should have been listed as a 30 year member.

Dennis Connor A2

**20 year member:**

Cecelia Faulkner Soscia A2

# Congratulations

As a PSIA-E/AASI member,  
get 15% off of your next stay  
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Call 800.258.2847 or  
visit [choicehotels.com](http://choicehotels.com)  
and ask for ID#00802187



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Must be a PSIA-E/AASI member to receive discount. Advance reservations required. Discount subject to availability and cannot be combined with any other discount or promotion. Valid at participating Choice Hotels through 12/31/07. © 2006 Choice Hotels International, Inc. 06-472/07/06



## Waterville Valley

ALTITUDE WITHOUT THE ATTITUDE

- 1) Are you interested in working for a major Snowsports School and a resort that has a 2000' vertical?
- 2) Are you interested in working with a passionate team of professionals that value on going training that supports your goals?

### Waterville Valley

is such a place. With a lucrative private clientele business, a renowned Children's Program, an award winning Learn to ski and ride program, and a thriving Jr. Seasonal program, Waterville Valley is looking for fun minded Snowsports Instructors that have the passion to give guests great learning experiences and outstanding customer service.

Our supervisor and training staff is dedicated to support those goals. We encourage and offer structured training, including certification training for all levels. Our 4 PSIA examiner staff and other experienced trainers had 20 Waterville exam Candidates with a 100% pass rate in PSIA / AASI exams in the 06/07 season.

*To find out more or apply for a position at Waterville Valley Snowsports School please contact:*

**Pete Weber / Snowsports Director**  
(603) 236-8311 Ext. 3135  
[pweber.wv@boothcreek.com](mailto:pweber.wv@boothcreek.com)  
PO Box 540 Waterville Valley, NH 03215

\*Apply online at [waterville.com](http://waterville.com)







# Two-Day Course to Probe Autism Spectrum Disorder - Don't Miss this One!

by Mary Ellen Whitney  
Adaptive Board of Educators  
PSIA-E Level III Adaptive, Level II Alpine

“So just what is Autism Spectrum?”, I recently overheard someone ask, “and why am I hearing so much about it recently in the media?” It is creeping into our lessons at ski schools across the nation, crossing the boundaries of adaptive and able-bodied and snowboard schools with a prevalence unprecedented. At a recent conference I attended, with more than 50 national Adaptive Ski Program directors present, many attested to the pervasiveness of this developmental disability within their programs.

In my programs at Jiminy Peak, Catamount and Ski Sundown, more than 60% of the Developmental Delayed population of lessons we teach fall into this category. School staff is frequently “knocking on our door” for a little help with their group lessons which has a student that doesn’t quite fit, yet the family hasn’t identified their child as needing an adaptive lesson

To classically define it, from the American Heritage Dictionary: “NOUN: A psychiatric disorder of childhood characterized by marked deficits in communication and social interaction, preoccupation with fantasy, language impairment, and abnormal behavior, such as repetitive acts and excessive attachment to certain objects. It is usually associated with intellectual impairment. Autist, autistic (-tk) & NOUN, autistically”. I like to define it this way: At any given moment, your brain is being bombarded with dozens of bits of information from the outside world. As you sit and read this article, you may not pay any attention to the lawnmower running in

the background, a shoelace that’s tighter than the other; a light that’s too bright overhead; the humming of a computer by your feet; the pressure of a leather stitch on the seat against your leg; radio or conversations nearby;...and this is your “quiet time” to read!

Now, imagine walking on a busy street in NYC! All these bits of information called “sensory input” are being routed by your brain which knows exactly what to do with that information, how to route it to the places where it can be stored for recall or reference, or how to pay attention to what’s important, such as bodily adjustments and functions. The individual who has autism has trouble with the routing of the sensory input information; wires get crossed somewhere in their brain, and the information gets distorted or sent to the wrong compartment! Autism is referred to as “spectrum disorder”, basically meaning that there is a range of intensities of autism. At the higher end of the spectrum is Asperger Syndrome, and the lower end of the spectrum is the disorder that’s most often called “classic autism,” which often includes mental retardation. In between are a variety of pervasive developmental disorders, and sub classifications of disorders.

## Kids. Kids. Kids.



# Thinking Outside the Box!

## EASTERN CHILDREN'S ACADEMY

1/7-9/2008 - Registration deadline 12/17/07

The title sounds cliché, even outdated, but the ACE Team and the Children’s Committee believe that the phrase is very timely! Join us at Okemo, VT on January 7, 8, & 9, 2008, for the Eastern Children’s Academy and “get outside the box” with the ACE Team!

Also featuring - AASI Level I exam, Alpine Level I exam, and, NEW this year...Nordic Kids Academy for some alternative FUN! ■

Based on prevalence statistics from the Centers for Disease Control and Prevention (2007), Autism is defined by: • 1 in 150 births • 1 to 1.5 million Americans • Fastest-growing developmental disability • 10-17 % annual growth. Those are frightening statistics! In my own circle of friends, I know five families who are dealing with this pervasive disorder in their child.

Adaptive is jumping into action to offer a more in-depth look at how we can further effectively deal with our students who are in the spectrum. A two-day classroom and on-snow session will be offered this winter to take a comprehensive look at Autism Spectrum Disorder and how to answer the questions arising from ski school programs that are noticing the prevalence in their lessons and want to know how to efficiently teach these students. The course was offered last year at the National Academy at Breckenridge as a one-day class, and feedback stated that one-day was not enough.

**We are sure that this course will fill to capacity, so sign up early to get your spot! It will be held at Catamount Ski Area, January 4-5. ■**

## f.y.i.

The following properties are offering lodging to PSIA-E/AASI Members for PSIA-E / AASI Events at Okemo Mountain, Vermont - Many other properties are listed on Okemo Mountain website at [www.okemo.com](http://www.okemo.com) – **Mention PSIA when making your reservations to receive any discounts if available.**

Timber Inn  
802-228-8666  
[www.timberinnmotel.com](http://www.timberinnmotel.com)

Happy Trails in the Okemo Valley  
800-228-9984  
[www.happytrailsmotel.com](http://www.happytrailsmotel.com)

Best Western Ludlow  
802-228-8188  
[www.bestwesternludlow.com](http://www.bestwesternludlow.com)

Okemo Mountain Resort Properties  
800-78-Okemo  
[www.okemo.com](http://www.okemo.com) ■

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**"15 Below" Event  
Sign-Up Form**

Participants & sponsors -  
please read & complete  
all sections.

EVENT: "BRING IT ON" RIDE & SLIDE EVENT

EVENT FEE: \$115.00

EVENT DATES: December 15-16, Mt Snow, VT

SIGN-UP DEADLINE: November 21, 2007

NOTE: This event is open to all youth aged 10 – 15 and sponsored by a PSIA-E member. Participants must be able to comfortably ski/ride blue terrain (at minimum) at the hosting resorts to participate in "15 Below" events.

ATTENDEE NAME: \_\_\_\_\_ Date of Birth: \_\_\_\_\_ Male / Female  
Circle one

ADDRESS: \_\_\_\_\_  
Street/Box  
\_\_\_\_\_  
City State Zip

HOME PHONE: ( ) \_\_\_\_\_ E-MAIL \_\_\_\_\_

WILL YOU BE SKIING OR SNOWBOARDING AT THIS EVENT? **Skiing** **Snowboarding** Please circle.

WHAT IS YOUR HOME MOUNTAIN? \_\_\_\_\_

PAYING BY CHECK  CHECK #: \_\_\_\_\_ APPLICATION DATE: \_\_\_\_\_

**OR please charge to: MasterCard  or Visa  Exp. Date: \_\_\_\_\_**

Cardholder Signature \_\_\_\_\_

Make payment to PSIA-E/AASI. Mail or fax to: PSIA-E/AASI, 1-A Lincoln Ave, Albany, NY 12205  
Fax# (518)452-6099 Ph: (518) 452-6095

**All event attendees & sponsors must sign the following Release Form:**

Recognizing that skiing can be a hazardous sport, I hereby release PSIA-E, PSIA-E/EF, AASI, the host area, and agents and employees of each from liability for any and all injuries of whatever nature arising during, or in connection with the conduction of the event for which this application is made. **As the sponsor, I agree to be responsible for all elements of the participant's attendance at the event.**

Attendee Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Sponsor Name & PSIA/AASI Member #: \_\_\_\_\_

Sponsor Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Parent Signature (if different): \_\_\_\_\_ Date: \_\_\_\_\_

**Sign-up form must be postmarked by event deadline. Sorry, no walk-ins.**

**CHARGES:**

**NO-SHOWS:** Regardless of reason .....50% of fee

**CANCELLATIONS:** Up to one week prior to event ..... \$20.00

During the week prior to event (notice given no later than 4:30 PM on the last business day before event) .. 50% of fee

**RETURNED CHECKS/DECLINED CHARGES:** Checks returned for insufficient funds will not be redeposited.

Registrant's application will be voided unless such checks or charges are replaced by certified check, money order or cash prior to the event. For returned checks, this must include a processing charge of \$25.00.

# Snow Sports Management Seminar - Children's Sessions

November 27–28, 2007  
- Registration deadline  
11/06/07

Are you attending the SSMS this season? As a former Learning Center Director, this event always kicked off the educational event season. Thanks to the Snow Sports Management Committee this event continues to improve. The ACE team will once again be participating by presenting the following sessions.

## C.A.P...Not just for Kids

Understanding how people think, feel, and move is essential in any snowsports lesson, regardless of the guest's age. During this session an ACE Team member will work toward developing effective learning situations for multiple age groups.

## Working through the Zones:

Zone 1 – Beginner through Intermediate: work with an ACE Team member to develop teaching strategies for children just starting out in snowsports. Activities and presentation ideas will be addressed in this on-hill interactive session.

Zone 2 – Intermediate through Advanced: work with an ACE Team member to develop teaching strategies for children already involved in snowsports. Activities and presentation ideas will be addressed in this on-hill interactive session. ■

## C.A.P...Not just for KIDS!

by Jeffrey W "Jake" Jacobsen  
*Children's Committee Chair*

If you have attended any Eastern Children's events you are sure to have heard of the CAP model. You may even know what the acronym means...

**Cognitive – how people think**

**Affective – how people feel**

**Psychomotor – how people move**

The model has been used to help snowsports pros present information to children in the most effective manner. It's typically referred to for children's lessons because of the developmental process humans experience from age 0–18(ish). The way we think, feel, and move changes dramatically as we develop; this is true...however, it is imperative that we consider these human processes with whomever we are coaching. I believe our goal as snowsports pros is to deliver empathetic clinics to all of our guests. Doing so creates a learning environment which increases (not guarantees) the likelihood of a change in performance.

From the newest pro to the seasoned veteran we all strive to make a connection with our guests that will help us present information. Typically, with children, we rely on the parents to provide information and/or rely on the age group of the child and our knowledge of human devel-

opment to provide us with insight. When working with adults we tend to be a little more direct. Do you ask the guest if they participate in any other physical activities or sports? Do you ask what they do for a living? Do you ask why they are taking a lesson, if they are excited or nervous, if they are anxious to get to the top or afraid of heights? You may not refer to it as such but you are really using the CAP model to prepare your presentation. You may find it valuable to use the CAP model when going through your checklist of initial questions for your guests.

**Cognitive:** Try to get an understanding of how the guest thinks or processes information most effectively. Ask the guest if they are a visual learner or if they would prefer to see tasks performed prior to trying it themselves. This will enable you to present new tasks in a manner most readily accepted by the guest.

**Affective:** Assessing and/or discovering the emotional state of the guest can make the difference between a fantastic experience and a disastrous experience for both the pro and the guest. There is much research on the emotional development of children, but when facing a guest over the age of majority it can be daunting to determine the emotional readiness of the guest. Experiences that create the perception of fear or anxiety will release adrenaline and hamper the learning experience. When fear and anxiety are removed, the guest regains the ability to focus on the task at hand. Similar reactions occur when other powerful emotions take over, such as anger or sadness. Understanding the emotional state of the guest, regardless of age, will help you create a positive learning environment. Skiing and riding can be emotional, and even spiritual experiences, creating lasting memories.

**Psychomotor/physical:** Understanding how people move helps us present tasks and activities that are relevant and realistic. Whether you are working with a child in the midst of a growth spurt or an adult suffering from sudden physical activity syndrome (a.k.a. couch potato syndrome), it will help to have an understanding of what can be reasonably expected. Presenting (non ski/board) activities indoors or out or by watching the guest walk from the rental shop to line-up can provide the initial information to assess the physical status of the guest.

While understanding the CAP model as it relates to childhood development is important to providing an effective lesson to a group of 5–7 year olds, it is equally important to providing a positive lesson experience to a group of 45–47 year old guests. The goal is to provide empathetic lessons to our guests, and the CAP model provides a nice template for connecting with our guests regardless of their stage of development.

Don't get stuck in a rut, mix it up by teaching kids from 2–92, and have FUN doing it! ■

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## Early Season X-C Skiing

by Julie West  
Newly Elevated T/S Examiner  
SSD, Garnet Hill Lodge X-C, NY

The first snow has arrived - the moment we've been waiting for. Dust off the skis, wax up, and head out for some effortless and smooth gliding. Oh wait; it's not so effortless? A little shaky, a little unbalanced? Frustration setting in? What to do?

When I think of early season drills to dust off the summer cobwebs, it almost feels like a misnomer to me. There are a zillion drills, and they should be used throughout the season to refine technique. With that disclaimer, I'll admit that doing more of them in the beginning of the winter can help you get a jump start on the season, and make a quicker transition back to the level you were skiing at last spring. But don't forget to revisit all the drills from time to time. You can use them as a standard to check in with yourself and see how your progress is going.

OK, go back to the first paragraph, and let's zone in on a few key words there - "shaky, unbalanced." That gives us a good indication of where to start. There are few summer activities that require the kind of balance that skiing does.

So, let's start with a few balance exercises:

With either classic or skate skis, practice long glides on one leg. Keep your weight over your whole foot, flexing your ankles, keeping your hips forward. Move your body parts around, flexing the ankles more or less, standing straighter or with more forward lean (from the ankles) and find the position that gives you the most stable glide that you can sustain.

Add a gentle downslope to this one ski glide, so that the speed increases. Make sure you maintain the forward hips and flexed ankles at this higher speed, so you're not just standing straight up (thought that will challenge your balance as well).

Got that? Now add little one legged hops to that downhill glide. Land on a flat foot with soft, flexed ankles. Stay loose!

In the beginning of the season, ski a lot without poles:

For classic skiing, you'll need to keep the terrain fairly gentle. Focus on a well-timed, snappy pushoff. Flex your ankle and knee in a quick, snappy motion straight down. Doing this without poles really helps you to refine the timing of the pushoff and get the most out of it. At the beginning of the season, mushy pushoffs try to prevail, and we want to fend them off right away.

For skate skiing, I can't stress enough the benefits of skiing without poles. I would start every ski session with a 15-20 minute no-pole ski. Throughout the season, make sure you go back to that from time to time. The focus here is body position and timing (same as classic). When going uphill, you'll notice that it's more efficient with more flexed ankles and knees that are driving into the hill. Keep the feet quick. Count your cadence (1.2.1.2) and see if you can speed it up and slow it down at will and as the terrain demands.

When you ski with no poles, you can add the appropriate arm movements depending on the



No-pole-tag is a great activity anytime, even when there is little snow.

maneuver you are mimicking. This allows you to focus on details such as elbow position, without compromising the lower body position. When you do add the poles, try to keep everything else the same. Go back and forth between just holding the poles and actually using them, focusing on the rest of the body while you do it.

You can also isolate the poling by working on double poling. Keep the shoulders rounded, and lead the pole swing with the elbows, allowing the hips to come forward by flexing at the ankles.

When you think about these drills, you can see that they are no different than the way we teach and coach other skiers: isolating movements, keeping it simple, adding one thing at a time in a progression sort of way. The only difference is that your student is yourself. So, be patient with your student! Talk to yourself and keep the same expectations as you would with any student. A little extra attention to the basics will help shake off the summer cobwebs quickly.

I've found that giving lessons is the best way to work on some of the basic skills. So, why not run through them with yourself as well? Start the season being your own student.

I need to mention that this article is based on the assumption that there will be plenty of snow in the early season. In recent years, that's been sketchy. Have no fear; as long as you have some rock skis you can consider the inconsistent, lumpy, bumpy, gravelly terrain as an asset to sharpen your reaction time, refine your balance, and keep your feet quick. Heck, all you need is a half-inch or a good hard frost on some grass, and it feels like heaven in the early season! ■

## PSIA-E Nordic Coordinator Mickey Stone Named to National Education Advisory Council

Michael "Mickey" Stone, longtime Coordinator for the PSIA-E Nordic programs, was recently named by ASEA President Ray Allard to serve as the Nordic representative on the national Education Advisory Council (EAC).

The Education Advisory Council (EAC) is a group that solicits and evaluates education ideas and proposals from all sources. They propose and coordinate task force needs along with the PSIA-AASI Education Director (Kim Seevers) and help establish timeframes for various education projects.

Mickey Stone has been a program coordinator, coach, national Nordic team member, trainer and tremendous promoter of Nordic snowsports for more than 20 years. In his capacity as the PSIA-E Nordic Coordinator, Mickey is responsible for creating and maintaining a schedule of 50 events (plus 15 special events) each season, budgets, communication (CEO, CFO Director of education, staff and membership), records, staffing, evaluations and training/managing of the staff. He has served in this capacity since 1989!

Congratulations to Mickey! ■

# XX-ploring

by Mickey Stone  
PSIA-E Nordic Coordinator

## National Names New Nordic Demo Team Coach

Scott McGee, of Jackson, Wyoming, current Nordic Team member and a guide with "Exum Guides", has been selected as the new Nordic Demo Team Coach. He will now lead the direction of Nordic for the future. Scott is very talented and has a broad base of knowledge in all Nordic facets. We look forward to his leadership and direction in the future. The PSIA group that made the selection in October from among several outstanding candidates in the Nordic field, consisted of: Teams' Coach Katie Fry; Executive Director, Mark Dorsey; Educational Director, Kim SeEVERS; and, Nordic Coach Craig Panarisi.

## Eastern Demo Team will Conduct Clinics



Mike Beagan



Darrel Hensley

The Eastern Demo Team, comprised of Mike Beagan of Stowe, Darrel Hensley of Timberline and Mark Lacek of Gore Mt. will be leading clinics this season in all of our off-piste, steep and trees events. Look to participate with one of these talented skiers and teachers to help them prepare for the National Tryouts in Mammoth, California in April. Also, please



Mark Lacek

remember and entertain the thought of **Adopt an Eastern Team Member**, where you can transfer frequent flyer miles to these individuals. Though we do have some money to travel to Mammoth, the cost is high, and the money earmarked for the tryouts will fall far short. Please support any raffles, t-shirt sales or donations for these Nordic participants throughout the year. Thank you for your support of this team. They reflect our future and direction in PSIA.

## Divisional Life Membership Awarded to Paul Smith of Gore Mt., NY.



Paul Smith, 19-dedicated-years Nordic Downhill Examiner in his element

Paul Smith was nominated for a Divisional Life Membership Award at the October Board of Directors meeting in Albany. Paul has taught at Gore for 27 years, Nordic Ed Staff for 19, and was the first examiner to go through the prescribed exams to make it to the team in 1989. Prior to that, the BOE was appointed. Paul also led the way for a more topical approach to events and started the lead with Randy French with light touring backcountry clinics in the High Peaks. Divisional Life is given to all examiners who have been active for 25 years. Since Nordic Downhill has only been around 19 years it does not allow for outstanding Nordic performances to be chosen in this field. Paul is the first selected

examiner, and his many contributions have led him to this award from his peers and the Board of Directors. "Way to go Paul!"

Paul and other award recipients will be honored at the SSM Seminar on 11/27 at Killington, Vermont.

## MIDSEASON EVENT DESCRIPTIONS

### Nordic Downhill

**Nordic Kids Academy** at Okemo, VT, will strive to show that Nordic skiing is the best way to start your kids skiing before Alpine equipment is introduced, if you can do it. Conditions permitting we will be using Nordic X-C gear (bring it if you have it - if not we are going to borrow from Okemo) to simulate children in their first sliding steps. Throughout the clinic we will be using the theme of the Academy, "Thinking Outside the Box", which I think this group is doing by signing up. If you choose to join us on Alpine gear, no worries, but tele if you can. This should be an eye opener.

**Level I/Upgrade**, at Swain, NY and Middlebury Ski Bowl, VT. Thanks to these great new hosts for having these tele clinics. Beginner progressions and movement analysis, along with skier improvement, will be the focus of these events. Utilizing the Telemark Components and understanding the many ways to introduce and learn the Telemark turn are the goals. Lots of skiing and practice teaching to insure the participant can tele, understand and teach the sport upon completion are our goals.

**Teaching/Skiing**, at Shawnee Peak, ME, Mount Abraham, ME, Hunter Mt., NY, and Wisp Mt., MD, are for participants that have at least a novice to above understanding of telemark skiing. This event will review the components of a telemark turn and how these basic movements can be taught successfully to diverse styles of students. Creative activities, small progressions, and exercises coupled with movement analysis to target the concerned areas of students will allow people to learn to teach effectively. The group's level will dictate the areas we teach in; all levels will be explored. You can obtain a Level I at these events. In the Teaching/Skiing clinics an equal component on skiing improvement will be included, as well as your own needs for this upgrade.

**Learn To Tele/Crossover**, at Gunstock, NH, and Mt. Sunapee, NH, is geared for the participant to learn how to telemark. Each venue has rental gear available, either at the mountain, nearby store, or both. If you need equipment, please call the area to check availability and reserve it well before the event. Novice and beginner skills will be the focus of this clinic. Getting participants comfortable in the gear and learning the telemark turn (FUN) are the goals. You can obtain Level I at this clinic after

*continued next page*



meeting the standard. Both areas have great terrain for beginner to intermediate sliding. Also, for the Alpine skier just starting to Telemark, you will enjoy the groomed user-friendly slopes.

**Video Ski Improvement**, at Bromley Mt., VT., Elk Mt., PA., and Whitetail, PA, allows the telemark skier to specifically be coached on their level of telemark skiing to date. Movement analysis and personal lesson plans with activities crafted to meet your needs individually are our goals. Visual cues and markers for feedback that you yourself can control as you improve will be taught. You should be able to negotiate blue square terrain before arriving (you might have some stance issues, but we're used to that). We can share why and what we did with others in the group, or it can be all about you! A great clinic to improve your skiing! Lots of video and skiing, with the focus just on you.

**Intro To Glades**, at Bretton Woods, NH, and Gore Mt., NY. These Mountains have some fantastic blue square tree lines all over the place. If you are a blue square telemarker and thinking about getting into the trees, this is the clinic for you. A relaxed pace, lots of feedback, personal coaching, skiing improvement, safety and picking negotiable routes are the syllabus for this course. Wide open spaces and uncrowded conditions will add to your fun.

**Premier Off-Piste Intermediate/Advanced**, at Jay Peak, VT, and Smugglers Notch, VT. Though there will be some resort skiing, both these mountains have hidden glades and challenges all over it. Plus, they possess numerous routes outside the area to explore. When we say exploration, that is what we mean. Be ready to hike, tour and climb. Our goal is to find the best snow and trees somewhere on or near the surrounding mountain environment. There are always two groups to take care of the pacing needs. Safety and endurance are strictly adhered to in these clinics; at times suggestions will be made for your enjoyment. A great way to improve your off-piste skiing performance! Normally, this clinic is more of an experiential learning environment as opposed to a task-teaching environment. The advanced group will be looking to find the best spots all day. Your skis could be in some rough places, so come with the attitude that they are merely a replaceable tool (that is a disclaimer if the snow is low). Usually, tips/suggestions and then ski is the common model we use - intermediate to advanced, solid blue square and above. Be prepared with a small pack for water and grub.

**Bumps Beginner/Intermediate**, at Okemo, VT, **Advanced Bumps and Trees**, at Mad River Glen, VT, and **Bumps All Levels**, at Stowe, VT, are especially for those mentally ready to try ungroomed snow and varied terrain, but physically have not

visited there yet or very often (unless it is the Int/adv clinic at MRG). A review and primer to improve your Telemark skills will start the syllabus. Once you are comfortable we will begin to explore bumps in off-piste shots, learning the fine art of finesse and pressure control, along with different Telemark turns. Speed control, skiing the fall line, tactics, techniques and approaches for bump skiing will be explored. These areas have some of the finest bump skiing in the East. Pick your level and attend these fun clinics. Stowe has some awesome spring skiing and some big long bump runs. You should be able to tele blue square flat terrain at least. Hints of a Norwegian Party being there! A great way to wrap up the season.

**Exam Prep**, at Jiminy Peak, MA, will be a mock or practice exam for Level II, III, Development and DCL Team. A written test and review, skiing tasks and teaching scenarios will be offered, with feedback so you know where you are at in your education. Of course, this will be done in the traditional Nordic experiential fashion, where testing can be fun and rewarding.

**Exams**, at Gore Mt., NY, **Level II/III, DCL, Dev**. See Study Guides on the website for more details.

**Spring Rally**, at Whiteface, NY. Anything goes here. Level I to advanced, to off piste, bumps, or the park, we will service any of your needs. Telemark race included, and the Norwegian Party will be there. Usually, this event is fun and lighthearted. You dictate the amount of info you want. **Lets get a HUGE turnout for this!!!**

#### **Nordic Track/Skate**

**Level I/Upgrade**, at Weston Ski Track, MA, and Sugarloaf XC, ME, is for skiers to become Level I certified or to attend and upgrade if already certified. Level I explores teaching, skiing and professional knowledge of Nordic Track Skiing, and the upgrade can be geared specifically to the participant's needs. Both classic and freestyle will be covered.

**Teaching/Skiing**, at Balsams Wilderness, NH, Notchview XC, MA, Rikert, VT, and Stowe XC, VT. At this event you can acquire a Level I, upgrade or exam prep. Teaching scenarios, activities, progressions, and kid's games for each classical and freestyle discipline will be shared. Time will be set a side for you to teach your group and gain practice, preparation and feedback on your lesson plan and delivery. Skiing improvement, movement analysis and creating teaching programs will also be reviewed. Once again, bring classical and freestyle gear. As always, your questions and topics will guide the direction of activity.

**Skating**, at Jackson XC, NH. Any level. Rentals available, if needed. Everything you wanted to know about skating. We will share with you the new contemporary components of skating, and build a sound base of gliding. We will review each of the maneuvers, as well as activities and strategies to teach

each one of them. Fitting gear and waxing will also be detailed. Climbing, tempos and transitions from one maneuver to another will be shared. Jackson is a great place to skate. Wide open, rolling terrain allows this to be a great learning environment.

**Classic Skiing**, at Eastman XC, NH, is for the classical skier, recreational to racing. Skiing at higher tempos and cadences, and how to manage the energy you need to learn how long your body can perform, will be shared. Cornering, downhill, climbing and transitioning over classic terrain will be analyzed within your technique, strategies and tactics. Developing the fine nuances of a strong kick or set and subsequent glide will be a large focus. Timing and propulsion tips, as well as tactics for snow conditions and terrain, will be discussed. Waxing section will be very complete.

**Personal Ski Video**, at Woodstock Inn, VT, uses the video as a tool for the participant to improve all aspects of their Nordic package. Individual coaching and personalized lesson plans will be delivered to you. There will be many chances to see yourself on film so you can see the changes we can develop together. Both disciplines will be covered. A great way to change your skiing, and your understanding of what you are doing. Waxing and fitting gear will also be reviewed. Intermediate to above skiing level.

**Track/Tele**, at Garnet Hill Lodge, NY, and Gore Mt., NY, offers a unique clinic for those who want to experience the cross-over similarities and differences of downhill (tele) and XC skiing. Rentals available in the area and at the ski resorts, if needed. First day will be at Garnet Hill Lodge learning Nordic skiing for all levels. We can skate or stride - your choice. Day two will travel to Gore Mt., and we will tele. This should bring up a lot of discussion and thought provoking ways to jump back and forth from one discipline to the other. Beautiful spot for both venues.

**Student Centered Teaching**, at Waterville Valley, NH, will focus on teaching models that will specifically take into consideration your own preferred or successful pathway to learning. We will try to pinpoint that pathway, and then tailor ski improvement along that line for your lesson plan. In turn, you will get the chance to decipher and offer student-centered teaching activities to employ at your area.

**Advanced Skiing/Teaching**, at Mt Van Hovenberg/Olympic Sports Complex. NY, will be high-end technique, racing, and a deeper analysis of skiing movement than the rest of our clinics. New movements adopted by USSA Nordic skiers and performance-teaching plans by other countries will be shared. PSIA-E and an outside speaker in the race world will be there.

**Backcountry Tour**, at Garnet Hill Lodge, NY. Light touring gear, as compared to performance track gear, is recommended. Ankle high boots with



support, 75 mm, NNN BC or SNS BC bindings, and skis with waist of 50-60 mm and tip/tail 70-85 ¾ edge (your choice, no matter) are recommended. Climbing, descending and traveling in off-piste snow will be covered in the technique area, as well as fitting equipment. What should go into a daypack, and how to use it, will also be covered. A long day-tour or two tours, depending on the situation, will allow us to practice the parts in which we go into detail. Climbing, traveling, descending, transitioning, hydration, energy, timing and orienteering will be topical areas we will cover in greater depth before departing, or en route. To bring: Wax or waxless skis (bring wax, no matter what), daypack, hydration, food, clothing, repair kit, first aid (we will have for all), compass and map. Garnet Hill in the Adirondack Mountains makes this a beautiful and diverse area for us to explore. Strategies for overnight will also be reviewed.

**Exam**, at Mountain Top, VT, **Level II/III, Dev**, 3/3-4. See Study Guide on the website for more details. *Misprint on Nordic Schedule and posters. Printed as Mountain Meadows, but corrected to Mountain Top, VT.*

### Backcountry Accreditation



*Snow Pit Analysis, Snow over your head!*

**Collecting Data**, 1/26-27 at Maple Wind Farm, 1035 Carse Rd, Huntington, VT, 05462. This is... the site where we will be climbing, testing snow conditions, traveling and getting everyone oriented with transceivers. This is the second part to the BC Accreditation, and the introductory portion to all the dryland info we covered at Mount Snow. You will be in the Camel's Hump region and Bolton Valley. We will be emphasizing leading, traveling, pacing, skinning, snow conditions, downhill skiing, and route finding skills. There is a yurt on the property you can stay at for this event - call 802 434-7257. Call ahead for booking.

**Putting It All Together**, 3/1-2, also at Maple Wind Farm, consists of the group performing most of the following tasks: digging and analyzing snow pits, retrieving buried beacons, route selection, pacing/breaks, downhill, traveling/uphill techniques, basic first aid scenarios, and temporary shelters. The goal of these last two days is for the participants to make the proper decisions at the right time, depending on

the group and conditions. Summiting Mt. Mansfield or Camel's Hump will be part of this tour unless weather permits other tours.

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the time. Inquiries: contact Mickey Stone through the office. Please don't miss this one. Read Jay's article in the Summer *SnowPro* '06 on the trip. Price \$1395. Last Reminder! Includes instruction, guiding, food and lodging. You need \$ for one dinner, lift ticket and your flight there.

**Backcountry Ascent/Descent**, at Jay Peak, VT. Some lift service skiing, or mostly to ride the lift and hike out, is really what we will be doing. You will need climbing skins, fat skis, extendable poles, and a pack for water and food. Depending on conditions, we will explore in the Big Jay area and Beyond Beaver Pond. Off-piste skills needed, and endurance to climb and ski down a must. Comfortable pace, but not a learn-to event for never-evers in the off piste. Don't miss this one! Open to all disciplines. Snowboarders will need a split board or snowshoes, and Alpine folks will need a randonee set up.

**Backcountry Overnight**, at Mount Washington, NH. Meet at Pinkham Notch parking lot at 8:00 sharp. Two-night stay, backcountry skills taught, reading snow and skiing safe pitches will be our mantra. Weather could be anything from cold to rain. Screening with Mickey Stone first via the office is a must. You will need overnight sleeping gear, food, cooking gear, safety kit, clothing, and sliding gear. Open to all disciplines. Snowboarders will need a split board or snowshoes and Alpine folks will need a randonee set up.

*Check the Nordic Schedule in the Early Fall or Fall SnowPro, or on the website, for details of Nordic events.* ■

## Foundation News



education foundation news

## Education Foundation Donors

The PSIA-E Education Foundation expresses its sincere appreciation to the following members who have contributed at least \$50.00 to the Foundation. Since no dues or program fees go to the EF, contributions are the primary source of support for the Foundation and its scholarships. Thank you!

Kare Andersen  
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Ronald Johnson  
Sepp Kober  
Stephen McGrath  
Nat Putnam  
Donald Resnick  
Tom Reynolds  
Gordon Richardson

**A very special thank you to Donald Resnick for his contribution of \$500 and Ronald Johnson for his generous contribution of \$1,000!** According to Ron, his donation was, "A little pay back for 30 good years of learning and fun".

Thanks so much to ALL of our EF donors! ■



**PSIA-E/AASI  
2007-2008  
Event Application**



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Event Num _____	Total\$ _____

Please print and fill out all sections. One event per form. Application with payment must be received by event deadline. Applications not received by event deadline are subject to a \$25 non-refundable late processing fee.

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Call (518) 452-6095 for information only. No applications accepted via phone.

Member No: \_\_\_\_\_  Primary Discipline/Level: \_\_\_\_\_ / \_\_\_\_\_ Date of Birth: \_\_\_\_\_  
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EVENT #: \_\_\_\_\_ E-mail address: \_\_\_\_\_

EVENT: \_\_\_\_\_ Alpine / Adaptive  
Event Name Event Location Event Date Nordic / Snowboard Race / Children's Circle one

PAYING BY CHECK  CHECK #: \_\_\_\_\_ AMOUNT: \$ \_\_\_\_\_

**OR, Please charge to my:** MasterCard  or Visa  Exp. Date: \_\_\_\_\_  
    
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Please note: Current members wishing to change region must notify the office in writing; change is not generated from this form.

**All applicants must sign the following Release Form:**

Recognizing that snowsports can be hazardous, I hereby release PSIA-E, PSIA-E/EF, AASI, the host area, and agents and employees of each from liability for any and all injuries of whatever nature arising during, or in connection with the conduction of the event for which this application is made.

Signature \_\_\_\_\_ Date \_\_\_\_\_

**If applying for any certification level, your Ski/Snowboard School Director must complete the following:**

As Director, I attest to the following: This applicant is a member of my staff. If a candidate for any level of certification, the candidate has received exam training and preparation. If a candidate for Level I, the applicant has completed the PSIA/AASI minimum entry level requirements, including a minimum of 50 hours of teaching/training.

Director's Signature \_\_\_\_\_ Name of School \_\_\_\_\_

**ADMINISTRATIVE CHARGES FOR NO-SHOWS, CANCELLATIONS AND RETURNED CHECKS**

TRANSFERS: Up to one week prior to original event.....	\$15.00
During the week prior to original event (notice no later than 4:30 PM on last business day before event).....	40 % of fee
<b>NOTE: Transfers to another event must be before the three week deadline of that event.</b>	
NO-SHOWS: Regardless of reason .....	75% of fee
CANCELLATIONS: Up to one week prior to event.....	\$20.00
During the week prior to event (notice given no later than 4:30 PM on the last business day before event)...	50 % of fee
<b>RETURNED CHECKS/DECLINED CHARGES: Checks returned for insufficient funds will not be redeposited.</b>	
Registrant's application will be voided unless such checks or charges are replaced by certified check, money order or cash prior to the event. For returned checks, this must include a processing charge of \$25.00.	



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To order these training DVDs, go to [www.psia-e.org](http://www.psia-e.org) and download the faxable ProShop order form or call the Eastern Division office at 518-452-6095

In addition to the DVD's our PSIA & AASI Eastern Division study guides (available on the psia-e website) are great resources and highly recommended reading to improve your snowsports teaching education and to help you prepare for exams.

Eastern Division Professional Ski Instructors of America American Association of Snowboard Instructors





# PSIA-E Alpine Schedule for 2007-2008

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 R = Events Open to Registered Members      A confirmation email will be sent when your registration is complete

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## FEATURE EVENTS (Some open to Non-members and/or Registered Members – See Notes for Eligibility)

Notes	No.	Event	Description	Location	Price	Dates	Deadline
R #	025	Snowsports School Management Seminar	For Directors & Supervisors 2 days; includes banquet	Killington, VT	\$195	Nov 27-28	11/06/07
R #	401	Safe Coaching in Freestyle Venues	Must have Tele, Alpine or Snowboard equipment	Okemo, VT	\$92	Nov 26	11/05/07
Level 3	*030	Masters Academy	5 days; banquet/video	Mount Snow, VT	\$420	Dec 10-14	11/16/07
R, L1, L2	*031	Snow Pro Jam	5 days; banquet/video	Mount Snow, VT	\$370	Dec 10-14	11/16/07
Level 3	*035	Mini Academy	2 days	Mount Snow, VT	\$190	Dec 15-16	11/21/07
R #	701	Children's Academy	2 days; Think Outside the Box	Okemo, VT	\$140	Jan 07-08	12/17/07
R #	702	Children's Academy	3 days; Think Outside the Box	Okemo, VT	\$185	Jan 07-09	12/17/07
R	703	AASI Level I Exam	3 days; at Children's Academy	Okemo, VT	\$185	Jan 07-09	12/17/07
R	704	Alpine Level I Exam	3 days; at Children's Academy	Okemo, VT	\$185	Jan 07-09	12/17/07
R #	085	Southern Snowsports School Mgmt Seminar	For Directors & Supervisors 2 days	Snowshoe, WV	\$165	Jan 14-15	12/28/07
R #	705	Mini-Kids Academy	2 days	Snowshoe, WV	\$140	Jan 14-15	12/28/07
R #	092	Women's Seminar	2 days	Windham, NY	\$148	Jan 14-15	12/28/07
R	359	Alpine Spring Academy	4 days; Eastern Team, Race	Whiteface Mtn, NY	\$325	Mar 27-30	03/07/08
R	360	Alpine Spring Rally	2 days; Reception / Race	Whiteface Mtn, NY	\$165	Mar 29-30	03/07/08

## TEAMS (Open to Level III members; Prep Events \$135 – Exam Events \$225)

No.	Event	Location	Dates	Deadline	No.	Event	Location	Dates	Deadline
103	DCL Team Prep	Massanutten, VA	Jan 16-17	12/28/07	176	DCL Team Prep	Whitetail, PA	Feb 04-05	01/14/08
115	DCL Team Prep	Greek Peak, NY	Jan 22-23	01/02/08	227	DCL Team Prep	Sugarloaf/USA, ME	Feb 13-14	01/23/08
147	DCL Team Prep	Elk Mountain, PA	Jan 30-31	01/09/08	274	DCL Team Exam	Whitetail, PA	Mar 04-05	02/12/08
171	DCL Team Prep	Waterville Valley, NH	Feb 04-05	01/14/08	324	DCL Team Exam	Stratton, VT	Mar 12-13	02/20/08
177	DCL Team Prep	Bristol Mountain, NY	Feb 04-05	01/14/08					

## ALPINE RESORT TRAINERS (ART) (Open to Resort Trainers – Level III, Level II w/SSD approval) 2 days - \$170

No.	Event	Location	Dates	Deadline	No.	Event	Location	Dates	Deadline
065	ART-Alpine Resort Trainer	Cannon Mtn., NH	Jan 07-08	12/17/07	146	ART-Alpine Resort Trainer	Elk Mountain, PA	Jan 30-31	01/09/08
070	ART-Alpine Resort Trainer	Stratton, VT	Jan 07-08	12/17/07	162	ART-Alpine Resort Trainer	Whitetail, PA	Feb 04-05	01/14/08
102	ART-Alpine Resort Trainer	Massanutten, VA	Jan 16-17	12/28/07	226	ART-Alpine Resort Trainer	Sugarloaf/USA, ME	Feb 13-14	01/23/08
123	ART-Alpine Resort Trainer	Stowe, VT	Jan 24-25	01/03/08					

## SPECIALTY EVENTS (Some open to Non-members and/or Registered members, all open to Level I, II or III members) 2 days - \$130

No.	Event	Location	Dates	Deadline	No.	Event	Location	Dates	Deadline
Stance & Alignment events qualify as Level II Part 2 Teaching Exam Prerequisite					113	Trees & Steeps	Jay Peak, VT	Jan 22-23	01/02/08
069	Stance & Alignment	Stratton, VT	Jan 07-08	12/17/07	138	Trees & Steeps	Gore Mountain, NY	Jan 28-29	01/07/08
175	Stance & Alignment	Bristol, NY	Feb 04-05	01/14/08	187	Trees & Steeps	Mount Snow, VT	Feb 06-07	01/16/08
349	Stance & Alignment	Okemo, VT	Mar 19-20	02/27/08	225	Trees & Steeps	Sugarloaf/USA, ME	Feb 13-14	01/23/08
R 203	Park & Pipe	Mount Snow, VT	Feb 06-07	01/16/08	307	Trees & Steeps	Mad River Glen, VT	Mar 10-11	02/18/08
R 224	Park & Pipe	Sugarloaf/USA, ME	Feb 13-14	01/23/08	R #160	Teaching Seniors	Ski Roundtop, PA	Feb 03-04	01/14/08
R 287	Park & Pipe	Seven Springs, PA	Mar 08-09	02/15/08	R #228	Teaching Seniors	Jiminy Peak, MA	Feb 13-14	01/23/08
R 323	Park & Pipe	Camelback, PA	Mar 12-13	02/20/08	R #122	Synchro Skiing	Jay Peak, VT	Jan 22-23	01/02/08
R 342	Park & Pipe	Mount Snow, VT	Mar 17-18	02/25/08	R 189	Women Only Bumps	Mount Snow, VT	Feb 06-07	01/16/08

## SENIOR TOUR (Open to Registered, Level I, II or III members - Recommended for members age 55 and over) 2 days - \$125

No.	Title	Location	Dates	Deadline	No.	Title	Location	Dates	Deadline
048	Senior Seminar	Windham, NY	Jan 03-04	12/13/07	238	Senior Workshop Clinic	Ski Sundown, CT	Feb 25-26	02/04/08
049	Senior Workshop Clinic	Shawnee Pk, ME	Jan 03-04	12/13/07	259	Senior Bumps	Bromley, VT	Feb 27-28	02/06/08
101	In Search of Corduroy	Loon Mtn., NH	Jan 16-17	12/28/07	305	In Search of Corduroy	Wintergreen, VA	Mar 10-11	02/18/08
116	Senior Seminar	Cranmore, NH	Jan 24-25	01/03/08	322	In Search of Corduroy	Camelback, PA	Mar 12-13	02/20/08
126	In Search of Corduroy	Balsams, NH	Jan 26-27	01/04/08	353	Senior Bumps	Belleayre, NY	Mar 25-26	03/04/08
172	Senior Workshop Clinic	Waterville, NH	Feb 04-05	01/14/08	364	Senior Bumps	Stratton, VT	Apr 03-04	03/11/08
188	Senior Bumps	Mount Snow, VT	Feb 06-07	01/16/08					
237	In Search of Corduroy	Shawnee Mtn, PA	Feb 25-26	02/04/08					

# PSIA-E Alpine Schedule for 2007-2008

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 R = Events Open to Registered Members      A confirmation email will be sent when your registration is complete

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## REINSTATEMENT EVENTS 3 days; Call for requirements - \$185 plus dues and reinstatement fee

No.	Location	Dates	Deadline	No.	Location	Dates	Deadline
306	Sunday River, ME	Mar 10-12	02/18/08	358	Windham, NY	Mar 27-29	03/06/08

## RACE TRAINING EVENTS (Open to Registered, Level I, II or III members – Open to Non-members for additional \$25)

NOTE: See Accreditations for Race Coaching Events

No.	Location	Dates	Deadline	Price	No.	Location	Dates	Deadline	Price
751	Hunter Mtn, NY	Dec 17-18	11/26/07	\$170	762	Bristol, NY	Feb 04-05	01/14/08	\$170
752	Hunter Mtn, NY	Dec 17-20	11/26/07	\$265	765	Liberty Mountain, PA	Feb 06-07	01/16/08	\$170
754	Hunter Mtn, NY	Dec 19-20	11/26/07	\$170	768	Canaan Valley, WV	Feb 11-12	01/21/08	\$170
757	Attitash, NH	Jan 14-15	12/28/07	\$170	769	Gunstock, NH	Feb 11-12	01/21/08	\$170
758	Okemo, VT	Jan 23-25	01/02/08	\$220	772	Ski Butternut, MA	Mar 05-06	02/13/08	\$170

## MOGUL SERIES (Some open to Registered members, all open to Level I, II or III members) 2 days - \$130

All Mogul events qualify as Level II Part 1 – Skiing Exam Prerequisite

No.	Location	Dates	Deadline	No.	Location	Dates	Deadline
<b>Intro to Bumps</b>				<b>Advanced Bumps</b>			
R ^ 098	Holiday Valley, NY	Jan 16-17	12/28/07	182	Mount Snow, VT	Feb 06-07	01/16/08
R 136	Elk Mountain, PA	Jan 28-29	01/07/08	253	Bromley, VT	Feb 27-28	02/06/08
R 180	Mount Snow, VT	Feb 06-07	01/16/08	300	Sunday River, ME	Mar 10-11	02/18/08
R 221	Jiminy Peak, MA	Feb 13-14	01/23/08	303	Mad River Glen, VT	Mar 10-11	02/18/08
R 251	Bromley, VT	Feb 27-28	02/06/08	<b>Specialty Bumps</b>			
R 254	Holimont, NY	Feb 27-28	02/06/08	R 188	Senior Bumps	Feb 06-07	01/16/08
R 298	Sunday River, ME	Mar 10-11	02/18/08	Mount Snow, VT Registration fee \$125			
R 301	Mad River Glen, VT	Mar 10-11	02/18/08	R 259	Senior Bumps	Feb 27-28	02/06/08
R 347	Okemo, VT	Mar 19-20	02/27/08	Bromley Mtn, VT Registration fee \$125			
R 351	Belleayre Mtn, NY	Mar 25-26	03/04/08	R 353	Senior Bumps	Mar 25-26	03/04/08
R 361	Stratton, VT	Apr 03-04	03/13/08	Belleayre, NY Registration fee \$125			
<b>Intermediate Bumps</b>				R 364	Senior Bumps	Apr 03-04	03/11/08
099 ^	Holiday Valley, NY	Jan 16-17	12/28/07	Stratton, VT Registration fee \$125			
137	Elk Mountain, PA	Jan 28-29	01/07/08	R 189	Women Only Bumps	Feb 06-07	01/16/08
181	Mount Snow, VT	Feb 06-07	01/16/08	Mt. Snow, VT Registration fee \$130			
222	Jiminy Peak, MA	Feb 13-14	01/23/08				
252	Bromley, VT	Feb 27-28	02/06/08				
255	Holimont, NY	Feb 27-28	02/06/08				
299	Sunday River, ME	Mar 10-11	02/18/08				
302	Mad River Glen, VT	Mar 10-11	02/18/08				
348	Okemo, VT	Mar 19-20	02/27/08				
352	Belleayre Mtn, NY	Mar 25-26	03/04/08				
362	Stratton, VT	Apr 03-04	03/13/08				

## DEVELOPMENT SERIES SKIING (Open to Registered & Level I members) 2 days - \$130

All Development Series events qualify as Level II Part 1 – Skiing Exam Prerequisite

No.	Location	Dates	Deadline	No.	Location	Dates	Deadline
027	Hunter Mtn, NY	Dec 03-04	11/12/07	192	Ski Sawmill, PA	Feb 07-08	01/17/08
036	Okemo, VT	Dec 17-18	11/26/07	196	West Mountain, NY	Feb 09-10	01/18/08
042	Shawnee Peak, ME	Jan 03-04	12/13/07	197	Timberline, WV	Feb 09-10	01/18/08
055	Catamount, NY	Jan 05-06	12/14/07	206	Jiminy Peak, MA	Feb 11-12	01/21/08
067	Stratton, VT	Jan 07-08	12/17/07	214	Sugarloaf/USA, ME	Feb 13-14	01/23/08
074	Blue Knob, PA	Jan 10-11	12/20/07	232	Ski Sundown, CT	Feb 25-26	02/04/08
077	Mount Sunapee, NH	Jan 12-13	12/28/07	233	Shawnee Mtn, PA	Feb 25-26	02/04/08
084	Attitash, NH	Jan 14-15	12/28/07	240	Ascutney, VT	Feb 25-26	02/04/08
093	Massanutten, VA	Jan 16-17	12/28/07	275	Ski Butternut, MA	Mar 05-06	02/13/08
105	Greek Peak, NY	Jan 22-23	01/02/08	290	Pats Peak, NH	Mar 08-09	02/15/08
120	Stowe, VT	Jan 24-25	01/03/08	294	Sunday River, ME	Mar 10-11	02/18/08
129	McIntyre, NH	Jan 27-28	01/07/08	295	Wintergreen, VA	Mar 10-11	02/18/08
132	Elk Mountain, PA	Jan 28-29	01/07/08	320	Camelback, PA	Mar 12-13	02/20/08
149	Wildcat Tracks, NH	Jan 31-Feb 1	01/10/08	333	Mount Snow, VT	Mar 17-18	02/25/08
150	Winterplace, WV	Jan 31-Feb 1	01/10/08	334	Wachusett Mtn, MA	Mar 17-18	02/25/08
163	Waterville Valley, NH	Feb 04-05	01/14/08	365	Stratton, VT	Apr 03-04	03/11/08

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## MASTERS SERIES SKIING II / III (Open to Level II & III members) 2 days - \$130

No.	Location	Dates	Deadline	No.	Location	Dates	Deadline
028	Hunter Mtn., NY	Dec 03-04	11/12/07	152	Wildcat Tracks., NH	Jan 31-Feb 1	01/10/08
039	Okemo, VT	Dec 17-18	11/26/07	168	Waterville Valley, NH	Feb 04-05	01/14/08
047	Shawnee Peak, ME	Jan 03-04	12/13/07	202	West Mountain, NY	Feb 09-10	01/18/08
054	Windham, NY	Jan 03-04	12/13/07	204	Timberline, WV	Feb 09-10	01/18/08
058	Catamount, NY	Jan 05-06	12/14/07	208	Jiminy Peak, MA	Feb 11-12	01/21/08
068	Stratton, VT	Jan 07-08	12/17/07	236	Ski Sundown, CT	Feb 25-26	02/04/08
075	Blue Knob, PA	Jan 10-11	12/20/07	250	Bromley, VT	Feb 27-28	02/06/08
081	Mount Sunapee, NH	Jan 12-13	12/28/07	276	Ski Butternut, MA	Mar 05-06	02/13/08
089	Attitash, NH	Jan 14-15	12/28/07	291	Pats Peak, NH	Mar 08-09	02/16/08
090 ^	Kissing Bridge, NY	Jan 14-15	12/28/07	297	Wintergreen, VA	Mar 10-11	02/18/08
097	Massanutten, VA	Jan 16-17	12/28/07	321	Camelback, PA	Mar 12-13	02/20/08
108	Greek Peak, NY	Jan 22-23	01/02/08	338	Wachusett Mtn, MA	Mar 17-18	02/25/08
121	Stowe, VT	Jan 24-25	01/03/08	366	Stratton, VT	Apr 03-04	03/11/08
135	Elk Mountain, PA	Jan 28-29	01/07/08				

## WORKSHOP CLINICS (Open to Registered, Level I, II or III members) 2 days - \$125

No.	Location	Dates	Deadline	No.	Location	Dates	Deadline
034	Mount Snow, VT	Dec 15-16	11/21/07	271	Snow Ridge, NY	Mar 04-05	02/11/08
050	Dartmouth, NH	Jan 03-04	12/13/07	288	Toggenburg, NY	Mar 08-09	02/18/08
062	Ski Beech, NC	Jan 06-07	12/17/07	293	Mohawk Mtn., CT	Mar 10-11	02/18/08
073	Bear Creek, PA	Jan 08-09	12/18/07	309	Blue Mountain, PA	Mar 10-11	02/18/08
082	Snowshoe, WV	Jan 12-13	12/28/07	330	Mount Abram, ME	Mar 15-16	02/25/08
114	Peek 'n Peak, NY	Jan 22-23	01/02/08	331	Holimont, NY	Mar 15-16	02/25/08
127	Balsams Wilderness, NH	Jan 26-27	01/04/08	332	Middlebury College, VT	Mar 15-16	02/25/08
267	Mount Peter, NY	Mar 01-02	02/11/08	371	Stratton, VT	Apr 05-06	03/14/08

## LEVEL II TEACHING SEMINARS (Open to Level I members) 2 days - \$125

All Level II Teaching Seminar events qualify as Level II Part 2 – Teaching Exam Prerequisite

No.	Location	Dates	Deadline	No.	Location	Dates	Deadline
053	Windham Mtn, NY	Jan 03-04	12/13/07	195	Mountain Creek, NJ	Feb 07-08	01/17/08
071	Bear Creek, PA	Jan 08-09	12/18/07	218	Wisp, MD	Feb 13-14	01/23/08
095	Loon Mountain, NH	Jan 16-17	12/28/07	219	Mount Sunapee, NH	Feb 13-14	01/23/08
096 ^	Holiday Valley, NY	Jan 16-17	12/28/07	239	Ascutney, VT	Feb 25-26	02/04/08
107	Greek Peak, NY	Jan 22-23	01/02/08	265	Bretton Woods, NH	Mar 01-02	02/08/08
111	Jay Peak, VT	Jan 22-23	01/02/08	270	Bolton Valley, VT	Mar 03-04	02/11/08
144	Elk Mtn, PA	Jan 30-31	01/09/08	296	Sunday River, ME	Mar 10-11	02/18/08
179	Mount Snow, VT	Feb 06-07	01/16/08				

## LEVEL II PRACTICE EXAM - PART ONE SKIING (Open to Level I & Trainers) 2 days - \$125

All Practice Exam events qualify as Level II Part 1 – Skiing Exam Prerequisite

No.	Location	Dates	Deadline	No.	Location	Dates	Deadline
052	Windham Mtn, NY	Jan 03-04	12/13/07	155	Plattekill Mtn, NY	Feb 02-03	01/11/08
088 ^	Kissing Bridge, NY	Jan 14-15	12/28/07	216	Wisp, MD	Feb 13-14	01/23/08
094	Loon Mountain, NH	Jan 16-17	12/28/07	217	Jiminy Peak, MA	Feb 13-14	01/23/08
119	Cranmore, NH	Jan 24-25	01/03/08	248	Bromley, VT	Feb 27-28	02/06/08
141	Stowe, VT	Jan 24-25	01/03/08	249	Sno Mountain, PA	Feb 27-28	02/06/08

## LEVEL III EXAM CLINICS (Open to Level II members) 2 days - \$125

No.	Location	Dates	Deadline	No.	Location	Dates	Deadline
<b>Skiing – Part 1</b>				<b>Teaching – Part 2</b>			
063	Cannon Mountain, NH	Jan 07-08	12/17/07	064	Cannon Mountain, NH	Jan 07-08	12/17/07
142	Stowe, VT	Jan 24-25	01/03/08	167	Waterville Valley, NH	Feb 04-05	01/14/08
145	Elk Mountain, PA	Jan 30-31	01/09/08	174	Whitetail, PA	Feb 04-05	01/14/08
166	Waterville Valley, NH	Feb 04-05	01/14/08	242	Hunter Mountain, NY	Feb 25-26	02/04/08
173	Whitetail, PA	Feb 04-05	01/14/08	314	Sunday River, ME	Mar 12-13	02/20/08
220	Sugarloaf/USA, ME	Feb 13-14	01/23/08				
241	Hunter Mountain, NY	Feb 25-26	02/04/08				
313	Sunday River, ME	Mar 12-13	02/20/08				



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## LEVEL I EXAMS (Open to Registered members) 2 days - \$125

No.	Location	Dates	Deadline	No.	Location	Dates	Deadline
026	Hunter Mountain, NY	Dec 03-04	11/12/07	194	Ski Sawmill, PA	Feb 07-08	01/17/08
032	Mount Snow, VT	Dec 15-16	11/21/07	198	Crotched Mtn, NH	Feb 09-10	01/18/08
033	Okemo, VT	Dec 15-16	11/21/07	199	Gunstock, NH	Feb 09-10	01/18/08
043	Shawnee Peak, ME	Jan 03-04	12/13/07	200	West Mtn, NY	Feb 09-10	01/18/08
044	Dartmouth ski Way, NH	Jan 03-04	12/13/07	201	Timberline, WV	Feb 09-10	01/18/08
056	Loon Mountain, NH	Jan 05-06	12/14/07	207	Canaan Valley, WV	Feb 11-12	01/21/08
057	Catamount, NY	Jan 05-06	12/14/07	215	Sugarloaf/USA, ME	Feb 13-14	01/23/08
061	Ski Beech, NC	Jan 06-07	12/14/07	229	Ski Sundown, CT	Feb 23-24	02/01/08
704	Level I Exam at Children's Academy – 3 days \$185			246	Sno Mountain, PA	Feb 27-28	02/06/08
	Okemo, VT	Jan 07-09	12/17/07	247	Holimont, NY	Feb 27-28	02/06/08
072	Bear Creek, PA	Jan 08-09	12/18/07	262	Lost Valley, ME	Mar 01-02	02/08/08
078	Mount Sunapee, NH	Jan 12-13	12/28/07	263	Labrador, NY	Mar 01-02	02/08/08
079	Ski Ward, MA	Jan 12-13	12/28/07	264	Mount Peter, NY	Mar 01-02	02/08/08
080	Snowshoe, WV	Jan 12-13	12/28/07	268	Bolton Valley, VT	Mar 03-04	02/11/08
086	Attitash, NH	Jan 14-15	12/28/07	269	Snow Ridge, NY	Mar 03-04	02/11/08
087	^Kissing Bridge, NY	Jan 14-15	12/28/07	273	Bousquet, MA	Mar 03-04	02/11/08
106	Greek Peak, NY	Jan 22-23	01/02/08	277	Smugglers' Notch, VT	Mar 05-06	02/13/08
109	Jay Peak, VT	Jan 22-23	01/02/08	283	Pats Peak, NH	Mar 08-09	02/15/08
110	Peek 'n Peak, NY	Jan 22-23	01/02/08	284	Seven Springs, PA	Mar 08-09	02/15/08
118	Cranmore, NH	Jan 24-25	01/03/08	285	Toggenburg, NY	Mar 08-09	02/15/08
124	Balsams Wilderness, NH	Jan 26-27	01/04/08	292	Mohawk Mtn, CT	Mar 10-11	02/18/08
125	Sepp Kober Snowsport, VA	Jan 26-27	01/04/08	310	Wintergreen, VA	Mar 10-11	02/18/08
128	McIntyre, NH	Jan 27-28	01/07/08	311	Sunday River, ME	Mar 10-11	02/18/08
133	Gore Mountain, NY	Jan 28-29	01/07/08	312	Blue Mountain, PA	Mar 10-11	02/18/08
134	Cataloochee, NC	Jan 28-29	01/07/08	326	Willard Mtn, NY	Mar 13-14	02/21/08
140	Elk Mtn, PA	Jan 28-29	01/07/08	327	Mount Abram, ME	Mar 15-16	02/22/08
151	Winterplace, WV	Jan 31-Feb 01	01/10/08	328	Holimont, NY	Mar 15-16	02/22/08
158	Ski Roundtop, PA	Feb 03-04	01/14/08	329	Middlebury College, VT	Mar 15-16	02/22/08
164	Bristol Mountain, NY	Feb 04-05	01/14/08	335	Mount Snow, VT	Mar 17-18	02/25/08
165	Waterville Valley, NH	Feb 04-05	01/14/08	350	Belleayre, NY	Mar 25-26	03/04/08
193	Mtn Creek, NJ	Feb 07-08	01/17/08	370	Stratton, VT	Apr 05-06	03/14/08

## LEVEL II EXAMS (Open to Level I members) 2 days - \$165

No.	Location	Dates	Deadline	No.	Location	Dates	Deadline
<b>Skiing – Part 1</b>				<b>Teaching – Part 2</b>			
037	Okemo, VT	Dec 17-18	11/26/07	038	Okemo, VT	Dec 17-18	11/26/07
148	Elk Mtn, PA	Jan 30-31	01/09/08	139	Elk Mtn, PA	Jan 28-29	01/07/08
156 *	Mount Sunapee, NH	Feb 02-03	01/11/08	235	Holiday Valley, NY	Feb 25-26	02/04/08
234	Holiday Valley, NY	Feb 25-26	02/04/08	281	Seven Springs, PA	Mar 06-07	02/14/08
280	Seven Springs, PA	Mar 06-07	02/14/08	317	Sunday River, ME	Mar 12-13	02/20/08
316	Sunday River, ME	Mar 12-13	02/20/08	337	Mount Snow, VT	Mar 17-18	02/25/08
325	Wintergreen, VA	Mar 12-13	02/20/08				
336	Mount Snow, VT	Mar 17-18	02/25/08				

## LEVEL III EXAMS (Open to Level II members) 2 days - \$165

No.	Location	Dates	Deadline	No.	Location	Dates	Deadline
<b>Skiing – Part 1</b>				<b>Teaching – Part 2</b>			
143	Stowe, VT	Jan 24-25	01/03/08	346	Sugarloaf/USA, ME	Mar 19-20	02/27/08
345	Sugarloaf/USA, ME	Mar 19-20	02/27/08	355	Hunter Mtn, NY	Mar 25-26	03/04/08
354	Hunter Mtn, NY	Mar 25-26	03/04/08	369	Whiteface, NY	Mar 31-Apr 01	03/10/08
368	Whiteface, NY	Mar 31-Apr 01	03/10/08				

## MASTER TEACHER EXAMS (Open to members with 10 or more MTC Credits) - \$10

No.	Location	Dates	Time	Deadline	No.	Location	Dates	Time	Deadline
924	Mount Snow, VT	Dec 15	4:00pm	11/21/07	933	Holimont, NY	Feb 28	4:00pm	02/06/08
927 ^	Kissing Bridge, NY	Jan 15	2:30pm	12/28/07	934	Seven Springs, PA	Mar 09	4:00pm	02/16/08
928	Waterville Valley, NH	Feb 05	4:00pm	01/14/08	935	Wintergreen, VA	Mar 13	4:00pm	02/20/08
929	Liberty Mountain, PA	Feb 07	4:00pm	01/17/08	936	Sunday River, ME	Mar 13	4:00pm	02/20/08
930	Wisp, MD	Feb 14	4:00pm	01/23/08	937	Wachusett Mtn, MA	Mar 18	4:00pm	02/25/08
931	Jiminy Peak, MA	Feb 14	4:00pm	01/23/08	938	Windham, NY	Mar 28	4:00pm	03/07/08
932	Bromley, VT	Feb 28	4:00pm	02/06/08	939	Whiteface, NY	Mar 29	4:00pm	03/07/08

# PSIA-E Alpine Schedule for 2007-2008

Notes: \* = Events with limited attendance; may fill prior to deadlines!  
 # = Events non-members may attend for \$25 additional fee.  
 R = Events Open to Registered Members

^ = Night events are 4pm-10pm – Registration at 3:00pm  
 Weekend events are highlighted in blue.  
 A confirmation email will be sent when your registration is complete

If openings are available after the deadline date, members may be admitted based on availability. A \$25 non-refundable late fee will be charged. Please contact the office at (518) 452-6095 to inquire on availability. Absolutely no walk-ons will be admitted to any event.

## MASTER TEACHER CERTIFICATION (See psia-e.org for details -Open to Level I, II or III members) 2 days - \$135; 1 day - \$90

Movement Analysis events qualify as Level II Part 2 – Teaching Exam Prerequisite  
 Foundations of Teaching events qualify as Level II Part 2 – Teaching Exam Prerequisite

No.	Event	Location	Dates	Deadline	No.	Event	Location	Dates	Deadline
029	Get In Gear	Hunter Mtn, NY	Dec 03-04	11/12/07	210	Movement Analysis	Canaan Valley, WV	Feb 11-12	01/21/08
040	Foundations of Teaching	Okemo, VT	Dec 19-20	11/28/07	211	Foundations of Teaching	Canaan Valley, WV	Feb 11-12	01/21/08
041	Movement Analysis	Okemo, VT	Dec 19-20	11/28/07	712	Knee High Knowledge	Jiminy Peak, MA	Feb 11	01/21/08
059	Movement Analysis	Loon Mtn, NH	Jan 05-06	12/17/07	530	Physical & Mental Dis	Jiminy Peak, MA	Feb 12	01/21/08
060	Foundations of Teaching	Loon Mtn, NH	Jan 05-06	12/17/07	223	Foundations of Teaching	Jiminy Peak, MA	Feb 13-14	01/23/08
076	Movement Analysis	Blue Knob, PA	Jan 10-11	12/20/07	256	Get In Gear	Bromley, VT	Feb 27-28	02/06/08
091	^ Foundations of Teaching	Kissing Bridge, NY	Jan 14-15	12/28/07	257	Movement Analysis	Holimont, NY	Feb 27-28	02/06/08
100	Foundations of Teaching	Massanutten, VA	Jan 16-17	12/28/07	258	Foundations of Teaching	Sno Mtn, PA	Feb 27-28	02/06/08
104	Get In Gear	Loon Mtn, NH	Jan 16-17	12/28/07	266	Movement Analysis	Bretton Woods, NH	Mar 01-02	02/11/08
112	Movement Analysis	Jay Peak, VT	Jan 22-23	01/02/08	286	Movement Analysis	Seven Springs, PA	Mar 08-09	02/15/08
153	Movement Analysis	Wildcat Track, NH	Jan 31-Feb 01	01/10/08	304	History Comes Alive	Wintergreen, VA	Mar 10-11	02/18/08
159	Movement Analysis	Ski Roundtop, PA	Feb 03-04	01/14/08	308	History Comes Alive	Blue Mtn, PA	Mar 10-11	02/18/08
161	Get In Gear	Whitetail, PA	Feb 04-05	01/14/08	318	Get In Gear	Wintergreen, VA	Mar 12-13	02/20/08
169	Get In Gear	Waterville Vly, NH	Feb 04-05	01/14/08	319	Movement Analysis	Wintergreen, VA	Mar 12-13	02/20/08
170	Movement Analysis	Waterville Vly, NH	Feb 04-05	01/14/08	719	Knee High Knowledge	Sunday River, ME	Mar 12	02/20/08
710	Knee High Knowledge	Liberty Mtn, PA	Feb 06	01/16/08	543	Physical & Mental Dis	Sunday River, ME	Mar 13	02/20/08
183	History Comes Alive	Mount Snow, VT	Feb 06-07	01/16/08	339	Movement Analysis	Wachusett, MA	Mar 17-18	02/25/08
184	Movement Analysis	Swain, NY	Feb 06-07	01/16/08	340	Foundations of Teaching	Wachusett, MA	Mar 17-18	02/25/08
185	Foundations of Teaching	Swain, NY	Feb 06-07	01/16/08	356	History Comes Alive	Windham Mtn, NY	Mar 27-28	03/06/08
186	Foundations of Teaching	Mount Snow, VT	Feb 06-07	01/16/08	720	Knee High Knowledge	Windham Mtn, NY	Mar 27	03/06/08
521	Physical & Mental Dis	Liberty Mtn, PA	Feb 07	01/16/08	357	Movement Analysis	Windham Mtn, NY	Mar 27-28	03/06/08
209	Get In Gear	Jiminy Peak, MA	Feb 11-12	01/21/08	563	Physical & Mental Dis	Windham Mtn, NY	Mar 28	03/06/08

## ACCREDITATION PROGRAMS (See psia-e.org for program details - Open to Level I, II, or III members) 2 days - \$166

No.	Event	Location	Dates	Deadline	No.	Event	Location	Dates	Deadline
<b>Children's Specialist</b>					<b>Teaching Beginners Specialist</b>				
700	Childhood Dev: Affective	Okemo, VT	Dec 19-20	11/28/07	066	The Learning Environment	Stratton, VT	Jan 07-08	12/17/07
706	^ Childhood Dev: Affective	Holiday Valley, NY	Jan 16-17	12/28/07	117	Assessing Beginner Moves	Cranmore, NH	Jan 24-25	01/03/08
707	Childhood Dev: Cognitive	Whitetail, PA	Feb 04-05	01/14/08	131	Assessing Beginner Moves	Cataloochee, NC	Jan 28-29	01/07/08
709	Childhood Dev: Physical	Liberty Mtn, PA	Feb 06-07	01/16/08	190	Communication Loop	Mount Snow, VT	Feb 06-07	01/16/08
711	Childhood Dev: Physical	Jiminy Peak, MA	Feb 11-12	01/21/08	205	The Learning Environment	Jiminy Peak, MA	Feb 11-12	01/21/08
714	Childhood Dev: Physical	Mt Sunapee, NH	Feb 13-14	01/23/08	212	Assessing Beginner Moves	Wisp, MD	Feb 13-14	01/23/08
716	Childhood Dev: Affective	Smugglers' Notch, VT	Mar 05-06	02/13/08	244	Assessing Beginner Moves	Bromley, VT	Feb 27-28	02/06/08
717	Childhood Dev: Physical	Seven Springs, PA	Mar 06-07	02/14/08	245	The Learning Environment	Sno Mountain, PA	Feb 27-28	02/06/08
718	Childhood Dev: Cognitive	Sunday River, ME	Mar 10-11	02/18/08	289	Communication Loop	Seven Springs, PA	Mar 08-09	02/15/08
<b>Special Populations</b>					<b>Coaching Advanced Skiing and Racing</b>				
178	Teaching Women	Swain, NY	Feb 06-07	01/16/08	753	Course Setting & Drills	Hunter Mtn, NY	Dec 17-18	11/26/07
709	Childhood Dev: Physical	Liberty Mtn, PA	Feb 06-07	01/16/08	755	Coaching Tactic & Tech	Hunter Mtn, NY	Dec 19-20	11/26/07
711	Childhood Dev: Physical	Jiminy Peak, MA	Feb 11-12	01/21/08	756	Advanced Move Analysis	Attitash, NH	Jan 14-15	12/28/07
714	Childhood Dev: Physical	Mt Sunapee, NH	Feb 13-14	01/23/08	759	Course Setting & Drills	Gore Mtn, NY	Jan 28-29	01/07/08
260	Adult Dev & Aging	Bretton Woods, NH	Mar 01-02	02/08/08	760	Coaching Tactic & Tech	Gore Mtn, NY	Jan 30-31	01/07/08
261	Teaching Women	Labrador, NY	Mar 01-02	02/08/08	761	Coaching Tactic & Tech	Wildcat, NH	Jan 31-Feb 01	01/10/08
272	Teaching Women	Bousquet, MA	Mar 03-04	02/11/08	763	Advanced Move Analysis	Bristol, NY	Feb 04-05	01/14/08
717	Childhood Dev: Physical	Seven Springs, PA	Mar 06-07	02/14/08	764	Advanced Move Analysis	Liberty, PA	Feb 06-07	01/16/08
315	Adult Dev & Aging	Wintergreen, VA	Mar 12-13	02/20/08	766	Advanced Move Analysis	Wachusett, NH	Feb 11-12	01/21/08
343	Teaching Women	Okemo, VT	Mar 19-20	02/27/08	767	Course Setting & Drills	Canaan Valley, WV	Feb 11-12	01/21/08
<b>Backcountry Accreditation</b>					770	Course Setting & Drills	Labrador, NY	Mar 01-02	02/08/08
651	Snow Sense & Plan	Mount Snow, VT	Nov 03-04	10/13/07	771	Advanced Move Analysis	Ski Butternut, MA	Mar 05-06	02/13/08
658	Collecting Data	Maple Wind, VT	Jan 26-27	01/05/08	<b>Freeride Accreditation</b>				
668	Putting It All Together	Maple Wind, VT	Mar 01-02	02/09/08	191	Basic Park & Pipe	Mtn Creek, NJ	Feb 07-08	01/17/08
661	Advanced Backcountry	Jackson Hole, WY	Feb 02-09	01/04/08	282	Basic Park & Pipe	Loon Mtn, NH	Mar 08-09	02/15/08
(combines all three courses in one event – cost is \$1,315)					341	Intermediate New School	Wachusett MA	Mar 17-18	02/25/08
<b>Sport Science</b>					367	Advanced Freeriders	Stratton, VT	Apr 03-04	03/13/08
130	Biomechanics	Gore Mtn, NY	Jan 28-29	01/07/08	<b>Adaptive Accreditation</b>				
154	Sports Psychology	Plattekill Mtn, NY	Feb 02-03	01/11/08	501	3 Track / 4 Track Skiing	Ability Plus at Mount Snow, VT	Jan 12-13	12/28/07
213	Sports Psychology	Wisp, MD	Feb 13-14	01/23/08	507	Working w/ Visual Impaired & Develop Delay Skiers	Ability Plus at Waterville Valley, NH	Jan 26-27	01/05/08
230	Exercise Physiology	Ascotney, VT	Feb 25-26	02/04/08	516	Experiential Mono/Bi Skiing	Ability Plus at Waterville Valley, NH	Jan 28-29	01/07/08
231	Sports Psychology	Holiday Valley, NY	Feb 25-26	02/04/08					
243	Biomechanics	Holimont, NY	Feb 27-28	02/06/08					
344	Biomechanics	Okemo, VT	Mar 19-20	02/27/08					

# PSIA-E Adaptive Schedule for 2007-2008

Notes: \* = Events with limited attendance; may fill prior to deadlines!      ^ = Night events are 4pm-10pm – Registration at 3:00pm  
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 R = Events Open to Registered Members      A confirmation email will be sent when your registration is complete

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## FEATURE EVENTS (Some open to Non-members and/or Registered members – All open to Level I, II or III members)

Notes	No	Event	Description	Location	Price	Dates	Deadline
# R	025	Snowsports School Management Seminar	For Directors & Supervisors 2 days; includes banquet	Killington, VT	\$195	Nov 27-28	11/05/07
See website		Adaptive National Academy	Disabled Sports USA and PSIA Event – see Disabled Sports USA web-site at <a href="http://www.dsusa.org">www.dsusa.org</a> , click on The Hartford Ski Spectacular 2007 for details and application.	Breckenridge, CO	Varies	Dec 02-09	11/22/07
R	564	Adaptive Spring Rally	2 days; Reception / Race	Whiteface, NY	\$165	Mar 29-30	03/07/08

## SPECIALTY EVENTS (All open to Registered, Level I, II or III members and Non-members for an additional \$25) 2 days \$141

No.	Event	Ski School	Location	Dates	Deadline
# R 523	Dealing w/ Autism Spectrum Disorder	Catamount Learning Center	Catamount, NY	Jan 04-05	12/14/07
# R 500	Experiential Mono Ski	Adaptive Sports Foundation	Windham Mountain, NY	Jan 05-06	12/14/07
# R 517	Coaching Adaptive Racers	Hunter Mountain Adaptive Snowsports	Hunter Mountain, NY	Jan 31-Feb 01	01/10/08
# R 527	Everything Bi-Ski – Beginning to End	Whiteface Snowsports School	Whiteface Mountain, NY	Feb 09-10	01/18/08
# R 522	Intro to Adaptive World	Challenged Athletes of WV	Snowshoe Mountain, WV	Mar 06-07	02/15/08

## EXAM PREP (Open to Registered, Level I, or II members) 1 day \$85 / 2 days \$141

Cert	No.	Event	Ski School	Location	Dates	Deadline
R	502	Adaptive Level I Exam Prep	Ability Plus at Mount Snow	Mount Snow, VT	Jan 12	12/28/07
L1-L2	503	Adaptive Level II & III Exam Prep	Ability Plus at Mount Snow	Mount Snow, VT	Jan 12-13	12/28/07
R	528	Adaptive Level I Exam Prep	White Mountain Adaptive Snowsports	Loon Mountain, NH	Feb 09	01/18/08
L1-L2	529	Adaptive Level II & III Exam Prep	White Mountain Adaptive Snowsports	Loon Mountain, NH	Feb 09-10	01/18/08

## ADAPTIVE ACCREDITATION EVENTS (Open Level I, II or III members) 2 days - \$166

No.	Event	Ski School	Location	Dates	Deadline
501	3-Track / 4-Track Skiing	Ability Plus at Mount Snow	Mount Snow, VT	Jan 12-13	12/28/07
507	Working w/ Visual Impaired & Developmentally Delayed Skiers	Ability Plus at Waterville Valley	Waterville Valley, NH	Jan 26-27	01/04/08
516	Experiential Mono/Bi Skiing	Ability Plus at Waterville Valley	Waterville Valley, NH	Jan 28-29	01/07/08

## LEVEL I EXAMS (For registered members) 2 days - \$182

No.	Event	Ski School	Location	Dates	Deadline
504	3/4 Track	Adaptive Sports Foundation	Windham Mountain, NY	Jan 24-25	01/03/08
505	Blind/DD	Adaptive Sports Foundation	Windham Mountain, NY	Jan 24-25	01/03/08
506	Mono/Bi	Adaptive Sports Foundation	Windham Mountain, NY	Jan 24-25	01/03/08
518	3/4 Track	New England Handicapped Sports	Mount Sunapee, NH	Feb 02-03	01/11/08
519	Blind/DD	New England Handicapped Sports	Mount Sunapee, NH	Feb 02-03	01/11/08
520	Mono/Bi	New England Handicapped Sports	Mount Sunapee, NH	Feb 02-03	01/11/08
524	Snowboard – Outrigger	STRIDE Adaptive Sports Program	Jiminy Peak, MA	Feb 09-10	01/18/08
525	Snowboard – Stand-Up	STRIDE Adaptive Sports Program	Jiminy Peak, MA	Feb 09-10	01/18/08
526	Snowboard – Sit Down	STRIDE Adaptive Sports Program	Jiminy Peak, MA	Feb 09-10	01/18/08
531	3/4 Track	Greek Peak Sports for the Disabled	Greek Peak, NY	Feb 28-29	02/07/08
532	Blind/DD	Greek Peak Sports for the Disabled	Greek Peak, NY	Feb 28-29	02/07/08
533	Mono/Bi	Greek Peak Sports for the Disabled	Greek Peak, NY	Feb 28-29	02/07/08
534	3/4 Track	Liberty Mountain Snowsports	Liberty Mountain, PA	Mar 01-02	02/08/08
535	Blind/DD	Liberty Mountain Snowsports	Liberty Mountain, PA	Mar 01-02	02/08/08
536	Mono/Bi	Liberty Mountain Snowsports	Liberty Mountain, PA	Mar 01-02	02/08/08
565	Snowboard – Outrigger	Adaptive Sports Foundation	Windham Mountain, NY	Mar 03-04	02/11/08
567	Snowboard – Stand-Up	Adaptive Sports Foundation	Windham Mountain, NY	Mar 03-04	02/11/08
537	3/4 Track	Wintergreen Adaptive Skiing (WAS)	Wintergreen Resort, VA	Mar 08-09	02/15/08
538	Blind/DD	Wintergreen Adaptive Skiing (WAS)	Wintergreen Resort, VA	Mar 08-09	02/15/08
539	Mono/Bi	Wintergreen Adaptive Skiing (WAS)	Wintergreen Resort, VA	Mar 08-09	02/15/08
540	Snowboard – Outrigger	Wintergreen Adaptive Skiing (WAS)	Wintergreen Resort, VA	Mar 08-09	02/15/08
541	Snowboard – Stand-Up	Wintergreen Adaptive Skiing (WAS)	Wintergreen Resort, VA	Mar 08-09	02/15/08
542	Snowboard – Sit Down	Wintergreen Adaptive Skiing (WAS)	Wintergreen Resort, VA	Mar 08-09	02/15/08
548	3/4 Track	Stowe Ski & Snowboard School	Stowe, VT	Mar 13-14	02/21/08
549	Blind/DD	Stowe Ski & Snowboard School	Stowe, VT	Mar 13-14	02/21/08
550	Mono/Bi	Stowe Ski & Snowboard School	Stowe, VT	Mar 13-14	02/21/08



# PSIA-E Adaptive Schedule for 2007-2008

Notes: \* = Events with limited attendance; may fill prior to deadlines!      ^ = Night events are 4pm-10pm – Registration at 3:00pm  
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 R = Events Open to Registered Members      A confirmation email will be sent when your registration is complete

If openings are available after the deadline date, members may be admitted based on availability. A \$25 non-refundable late fee will be charged. Please contact the office at (518) 452-6095 to inquire on availability. Absolutely no walk-ons will be admitted to any event.

## LEVEL II EXAMS (For Level I members) 1 to 4 day events - \$99 for first day; \$94 for each consecutive day

No.	Event	Ski School	Location	Dates	Deadline
508	3/4 Track	Adaptive Sports Foundation	Windham Mountain, NY	Jan 26	01/04/08
509	Blind/DD	Adaptive Sports Foundation	Windham Mountain, NY	Jan 26	01/04/08
512	Mono/Bi	Adaptive Sports Foundation	Windham Mountain, NY	Jan 27	01/04/08
513	Skiing	Adaptive Sports Foundation	Windham Mountain, NY	Jan 27	01/04/08
545	Skiing	Stowe Ski & Snowboard School	Stowe, VT	Mar 13	02/21/08
544	Blind/DD	Stowe Ski & Snowboard School	Stowe, VT	Mar 13	02/21/08
551	3/4 Track	Stowe Ski & Snowboard School	Stowe, VT	Mar 14	02/21/08
552	Mono/Bi	Stowe Ski & Snowboard School	Stowe, VT	Mar 14	02/21/08
556	Skiing	Stowe Ski & Snowboard School	Stowe, VT	Mar 15	02/21/08
555	Blind/DD	Stowe Ski & Snowboard School	Stowe, VT	Mar 15	02/21/08
559	3/4 Track	Stowe Ski & Snowboard School	Stowe, VT	Mar 16	02/21/08
560	Mono/Bi	Stowe Ski & Snowboard School	Stowe, VT	Mar 16	02/21/08

## LEVEL III EXAMS (For Level II members) 1 to 4 day events - \$99 for first day; \$94 for each consecutive day

No.	Event	Ski School	Location	Dates	Deadline
510	3/4 Track	Adaptive Sports Foundation	Windham Mountain, NY	Jan 26	01/04/08
511	Blind/DD	Adaptive Sports Foundation	Windham Mountain, NY	Jan 26	01/04/08
514	Mono/Bi	Adaptive Sports Foundation	Windham Mountain, NY	Jan 27	01/04/08
515	Skiing	Adaptive Sports Foundation	Windham Mountain, NY	Jan 27	01/04/08
547	Skiing	Stowe Ski & Snowboard School	Stowe, VT	Mar 13	02/21/08
546	Blind/DD	Stowe Ski & Snowboard School	Stowe, VT	Mar 13	02/21/08
553	3/4 Track	Stowe Ski & Snowboard School	Stowe, VT	Mar 14	02/21/08
554	Mono/Bi	Stowe Ski & Snowboard School	Stowe, VT	Mar 14	02/21/08
558	Skiing	Stowe Ski & Snowboard School	Stowe, VT	Mar 15	02/21/08
557	Blind/DD	Stowe Ski & Snowboard School	Stowe, VT	Mar 15	02/21/08
561	3/4 Track	Stowe Ski & Snowboard School	Stowe, VT	Mar 16	02/21/08
562	Mono/Bi	Stowe Ski & Snowboard School	Stowe, VT	Mar 16	02/21/08

# PSIA-E / AASI Children's Schedule for 2007-2008

## CHILDREN'S ACADEMY (Open to Registered, Level I, II or III members. Non-members add \$25)

No.	Event	Description	Location	Price	Dates	Deadline
R #	701	Children's Academy	2 days; Think Outside the Box	Okemo, VT	\$140	Jan 07-08 12/17/07
R #	702	Children's Academy	3 days; Think Outside the Box	Okemo, VT	\$185	Jan 07-09 12/17/07
R	703	AASI Level I Exam	3 days; at Children's Academy	Okemo, VT	\$185	Jan 07-09 12/17/07
R	704	Alpine Level I Exam	3 days; at Children's Academy	Okemo, VT	\$185	Jan 07-09 12/17/07
R #	607	Nordic Kids Academy	2 days; New Nordic Tract	Okemo, VT	\$140	Jan 07-08 12/17/07
R #	705	Mini-Kids Academy	2 days	Snowshoe, WV	\$140	Jan 14-15 12/28/07

## CHILDREN'S EVENTS (Open to Registered, Level I, II or III members. Non-members add \$25) 2 days - \$125

No.	Event	Location	Dates	Deadline	No.	Event	Location	Dates	Deadline
713	Coaching Children's Racing	Gunstock, NH	Feb 11-12	01/21/08	708	Teens and Tweens	Waterville NH	Feb 04-05	01/14/08
					715	Teens and Tweens	Sno Mtn, PA	Feb 27-28	02/06/08

## CHILDREN'S SPECIALIST ACCREDITATION COURSES (Open to Level I, II or III members) 2 days - \$166

No.	Event	Location	Dates	Deadline	No.	Event	Location	Dates	Deadline
700	Childhood Dev: Affective	Okemo, VT	Dec 19-20	11/28/07	714	Childhood Dev: Physical	Mt Sunapee, NH	Feb 13-14	01/23/08
706^	Childhood Dev: Affective	Holiday Valley, NY	Jan 16-17	12/28/07	716	Childhood Dev: Affective	Smugglers' Notch, VT	Mar 05-06	02/13/08
707	Childhood Dev: Cognitive	Whitetail, PA	Feb 04-05	01/14/08	717	Childhood Dev: Physical	Seven Springs, PA	Mar 06-07	02/14/08
709	Childhood Dev: Physical	Liberty Mtn, PA	Feb 06-07	01/16/08	718	Childhood Dev: Cognitive	Sunday River, ME	Mar 10-11	02/18/08
711	Childhood Dev: Physical	Jiminy Peak, MA	Feb 11-12	01/21/08					

## 15 BELOW EVENTS (Open to sponsored youth 10-15 years of age) 2 days - \$115

No.	Event	Location	Dates	Deadline	No.	Event	Location	Dates	Deadline
725	Bring It On	Mount Snow, VT	Dec 15-16	11/21/07	727	Wrap It Up	Whiteface, NY	Mar 29-30	03/07/08
726	15 Below Event	Ski Ward, MA	Jan 12-13	12/28/07					

# AASI Snowboard Schedule for 2007-2008

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 R = Events Open to Registered Members A confirmation email will be sent when your registration is complete

If openings are available after the deadline date, members may be admitted based on availability. A \$25 non-refundable late fee will be charged. Please contact the office at (518) 452-6095 to inquire on availability. Absolutely no walk-ons will be admitted to any event.

## FEATURE EVENTS (Some open to Non-members and/or Registered members – All open to Level I, II or III members)

Notes:	No.	Event	Description	Location	Price	Dates	Deadline
R #	025	Snowsports School Management Seminar (with Resort Trainers Track)	For Directors & Supervisors 2 days; includes banquet	Killington, VT	\$195	Nov 27-28	11/05/07
R #	401	Safe Coaching in Freestyle Venues	Must have Tele, Alpine or Snowboard equipment	Okemo, VT	\$92	Nov 26	11/05/07
R	404	Riders Rally Pre 3 (W,T,F)	3 days, Level II - III	Mount Snow, VT	\$238	Dec 12-14	11/16/07
	405	Riders Rally Pre 3 (W,T,F)	3 days, Registered - Level I	Mount Snow, VT	\$238	Dec 12-14	11/16/07
	406	Riders Rally Weekend	2 days, Level II - III	Mount Snow, VT	\$186	Dec 15-16	11/21/07
R	407	Riders Rally Weekend	2 days, Registered - Level I	Mount Snow, VT	\$186	Dec 15-16	11/21/07
R #	701	Children's Academy	2 days; Think Outside the Box	Okemo, VT	\$140	Jan 07-08	12/17/07
R #	702	Children's Academy	3 days; Think Outside the Box	Okemo, VT	\$185	Jan 07-09	12/17/07
R	703	AASI Level I Exam	3 days; at Children's Academy	Okemo, VT	\$185	Jan 07-09	12/17/07
R	704	Alpine Level I Exam	3 days; at Children's Academy	Okemo, VT	\$185	Jan 07-09	12/17/07
R #	085	Southern Snowsports School Management Seminar	For Directors & Supervisors	Snowshoe, WV	\$165	Jan 14-15	12/28/07
R #	705	Mini-Kids Academy	2 days	Snowshoe, WV	\$140	Jan 14-15	12/28/07
R	479	Spring Rally	2 days; Reception / Race	Whiteface, NY	\$165	Mar 29-30	03/07/08

## TEAMS (Open to Level III members)

No.	Event	Description	Location	Price	Dates	Deadline
475	DEV Team Tryouts	2 days, Level III AASI Members Only	Hunter Mtn, NY	\$215	Mar 27-28	03/06/08

## FREESTYLE ACCREDITATION (Not Alpine MTC Accred) (Open to Level I, II, or III members) 3 days - \$208; 2 days - \$161

Note: Intro Session must be taken first, must complete all other sessions prior to final Master Session – see exam guide or website for complete details.

No.	Event	Location	Dates	Deadline	No.	Event	Location	Dates	Deadline
419	Intro Session	Mountain Creek, NJ	Jan 24-25	01/03/08	467	Pipe Session	Okemo, VT	Mar 13-14	02/21/08
447	Intro Session	Loon Mountain, NH	Feb 28-29	02/07/08	472	Master Session	Mount Snow, VT	Mar 19-21	02/27/08
457	Park Session	Sunday River, ME	Mar 06-07	02/14/08					

## BACKCOUNTRY ACCREDITATION EVENTS (See psia-e.org for program details - Open to Level I, II or III members) 2 days - \$166

No.	Event	Location	Dates	Deadline	No.	Event	Location	Dates	Deadline
651	Snow Sense & Plan	Mount Snow, VT	Nov 03-04	10/13/07	668	Putting It All Together	Maple Wind, VT	Mar 01-02	02/09/08
658	Collecting Data	Maple Wind, VT	Jan 26-27	01/05/08					
No.	Event	Location	Dates	Deadline	Price				
661	Advanced Backcountry Jackson Hole, WY		Feb 02-09	01/4/08	\$1,315				

This event includes all course content of Backcountry Accreditation courses – see Early Fall 2007 Snow Pro for more details

## SPECIALTY EVENTS (Some open to Registered, Level I, II or III members) 2 days - \$142

No.	Event	Location	Dates	Deadline
412	Corduroy & Carving	Gore Mountain, NY	Jan 10-11	12/20/07
R 415	Women's Riding Improvement	Cannon Mountain, NH	Jan 12-13	12/28/07
426	Skills for Riding Park & Rails	Stratton Mountain, VT	Jan 28-29	01/07/08
443	Corduroy & Carving	Okemo Mountain, VT	Feb 26-27	02/05/08
444	Women's Freestyle Improvement	Okemo Mountain, VT	Feb 26-27	02/05/08
445	Skills for Riding Pipe	Okemo Mountain, VT	Feb 26-27	02/05/08
459	Old Fart Park & Pipe	Mountain Creek, NJ	Mar 06-07	02/14/08

## RIDER UPDATE EVENTS (Some open to Registered, Level I, II or III members) 2 days - \$142

No.	Event	Location	Dates	Deadline
409	Rider Update – Level II – III – All Mountain Focus	Holiday Valley, NY	Jan 06-07	12/17/07
R 410	Rider Update – Reg - Level I – All Mountain Focus	Holiday Valley, NY	Jan 06-07	12/17/07
420	Rider Update – Level II – III – Freestyle Focus	Bretton Woods, NH	Jan 26-27	01/07/08
R 421	Rider Update – Reg - Level I – Freestyle Focus	Bretton Woods, NH	Jan 26-27	01/07/08
451	Rider Update – Level II – III – Trees / Steeps	Stratton Mountain, VT	Mar 01-02	02/08/08

# AASI Snowboard Schedule for 2007-2008

Notes: \* = Events with limited attendance; may fill prior to deadlines! ^ = Night events are 4pm-10pm – Registration at 3:00pm  
 # = Events non-members may attend for \$25 additional fee. **Weekend events are highlighted in blue.**  
 R = Events Open to Registered Members A confirmation email will be sent when your registration is complete

If openings are available after the deadline date, members may be admitted based on availability. A \$25 non-refundable late fee will be charged. Please contact the office at (518) 452-6095 to inquire on availability. Absolutely no walk-ons will be admitted to any event.

## 100 LEVEL COURSES (Open to Reg, Level I or II members or Cross-over members - Non-members for additional \$25) 2 days - \$142

No.	Event	Location	Dates	Deadline	No.	Event	Location	Dates	Deadline
441	Riding Concepts	Wisp, MD	Feb 11-12	01/21/08	460	Teaching Concepts	Wachusett Mtn, MA	Mar 08-09	02/15/08

## 200 LEVEL COURSES (Open to Level I, II or III members, Prerequisite for Level II Exam) 2 days - \$142

No.	Event	Location	Dates	Deadline	No.	Event	Location	Dates	Deadline
482	Level II Exam Prep	Wintergreen, VA	Jan 24-25	01/03/08	448	Moguls	Whiteface, NY	Feb 28-29	02/07/08
425	Riding Concepts	Sno Mountain, PA	Jan 28-29	01/07/08	458	Teaching Concepts	Hunter Mtn, NY	Mar 06-07	02/14/08
428	Teaching Concepts	Sunday River, ME	Jan 31- Feb 01	01/10/08	461	Riding Concepts	Wachusett Mtn, MA	Mar 08-09	02/15/08
411	Level II Exam Prep	Sunday River, ME	Jan 31- Feb 01	01/10/08	463	Level II Exam Prep	Hunter Mtn, NY	Mar 10-11	02/18/08
432	Steeps	Stowe Mtn, VT	Feb 04-05	01/14/08	469	Movement Analysis	Seven Springs, PA	Mar 15-16	02/22/08
435	Level II Exam Prep	Blue Mountain, PA	Feb 07-08	01/17/08	470	Trees	Jay Peak, VT	Mar 17-18	02/25/08
439	Movement Analysis	Bristol Mountain, NY	Feb 11-12	01/21/08					

## 300 LEVEL COURSES (Open to Level II or III members, Prerequisite for Level III Exam) 2 days - \$142

No.	Event	Location	Dates	Deadline	No.	Event	Location	Dates	Deadline
483	Riding Concepts	Wintergreen, VA	Jan 22-23	01/03/08	454	Moguls	Cannon Mtn, NH	Mar 04-05	02/12/08
429	Riding Concepts	Elk Mountain, PA	Jan 31- Feb 01	01/10/08	464	Level III Exam Prep	Hunter Mtn, NY	Mar 10-11	02/18/08
433	Steeps	Stowe, VT	Feb 04-05	01/14/08	471	Trees	Jay Peak, VT	Mar 17-18	02/25/08
440	Movement Analysis	Windham Mtn, NY	Feb 11-12	01/21/08					
449	Peer Coaching	Whiteface Mtn, NY	Feb 28-29	02/07/08					

## LEVEL I EXAMS (Open to Registered members and crossovers) 2 days - \$125

No.	Location	Dates	Deadline	No.	Location	Dates	Deadline
402	Bretton Woods, NH	Dec 08-09	11/19/07	436	Crotched Mtn, NH	Feb 09-10	01/18/08
403	Okemo, VT	Dec 08-09	11/19/07	437	Ski Roundtop, PA	Feb 09-10	01/18/08
408	Holiday Valley, NY	Jan 06-07	12/17/07	438	Windham Mtn, NY	Feb 11-12	01/21/08
703	Level I Exam at Children's Academy – 3 days \$185			442	Swain, NY	Feb 25-26	02/04/08
	Okemo, VT	Jan 07-09	12/17/07	446	Whiteface, NY	Feb 28-29	02/08/08
413	Gore Mountain, NY	Jan 10-11	12/20/07	450	Sugarbush, VT	Mar 01-02	02/08/08
416 ^	McIntyre, NH	Jan 13-14	12/28/07	453	Jiminy Peak, MA	Mar 04-05	02/12/08
417	Winterplace, WV	Jan 16-17	12/28/07	456	Blue Mtn, PA	Mar 06-07	02/14/08
418	Peek 'n Peak, NY	Jan 22-23	01/02/08	414	Wachusett, MA	Mar 08-09	02/15/08
422	Sno Mountain, PA	Jan 28-29	01/07/08	462	Massanutten, VA	Mar 10-11	02/18/08
427	Sunday River, ME	Jan 31- Feb 01	01/10/08	465	Waterville Valley, NH	Mar 13-14	02/21/08
430	Canaan Valley, WV	Feb 02-03	01/11/08	466 ^	West Mountain, NY	Mar 13-14	02/21/08
431	Stowe, VT	Feb 04-05	01/14/08	468	Seven Springs, PA	Mar 15-16	02/22/08
434	Greek Peak, NY	Feb 07-08	01/17/08	478	Hunter Mtn, NY	Mar 29-30	03/07/08

## LEVEL II – LEVEL III EXAMS (Open to Level I or Level II members with Exam Prerequisite) 3 days - \$249

No.	Location	Dates	Deadline	No.	Location	Dates	Deadline
<b>LEVEL II EXAMS</b>				<b>LEVEL III EXAMS</b>			
452	Blue Mountain, PA	Mar 02-04	02/11/08	474	Hunter Mountain, NY	Mar 24-26	03/03/08
480	Sunday River, ME	Mar 05-07	02/13/08				
473	Hunter Mountain, NY	Mar 24-26	03/03/08				

## RIDING ASSESSMENT / RETAKES (Open to Level I or Level II members for assessment or exam retake) 1 day - \$92

No.	Location	Dates	Deadline	No.	Location	Dates	Deadline
<b>LEVEL II RIDING ASSESSMENT / RETAKES</b>				<b>LEVEL III RIDING ASSESSMENT / RETAKES</b>			
423	Stowe, VT	Jan 28	01/07/08	424	Stowe, VT	Jan 28	01/07/08
455	Blue Mountain, PA	Mar 05	02/13/08	477	Hunter Mountain, NY	Mar 27	03/06/08
481	Sunday River, ME	Mar 05	02/13/08				
476	Hunter Mountain, NY	Mar 27	03/06/08				



# PSIA-E Nordic Schedule for 2007-2008

Notes: \* = Events with limited attendance; may fill prior to deadlines! ^ = Night events are 4pm-10pm – Registration at 3:00pm  
 # = Events non-members may attend for \$25 additional fee. Weekend events are highlighted in blue.  
 R = Events Open to Registered Members A confirmation email will be sent when your registration is complete

If openings are available after the deadline date, members may be admitted based on availability. A \$25 non-refundable late fee will be charged.  
 Please contact the office at (518) 452-6095 to inquire on availability. Absolutely no walk-ons will be admitted to any event.

## NORDIC DOWNHILL

### FEATURE EVENTS (Some open to Non-members and/or Registered members – All open to Level I, II or III members)

Notes	No.	Event	Description	Location	Price	Dates	Deadline
# R	025	Snowsports School Management Seminar	For Directors and Supervisors 2 days; includes banquet	Killington, VT	\$195	Nov 27-28	11/05/07
R	601	Early Season Primer	2 days	Sunday River, ME	\$107	Dec 08-09	11/16/07
R	602	Downhill Pro Jam	5 days, includes banquet	Mount Snow, VT	\$299	Dec 10-14	11/16/07
R	603	Mini Academy	2 days, open to all members	Mount Snow, VT	\$141	Dec 15-16	11/21/07
# R	607	Nordic Kid's Academy	2 days; New Nordic Tract	Okemo, VT	\$140	Jan 07-08	12/17/07
# R	673	Backcountry Ascent / Decent		Jay Peak, VT	\$ 99	Mar 18-19	02/26/08
# R	674	Backcountry Overnight	3 days; pre-screening required	Mount Washington, NH	\$139	Mar 26-28	03/05/08
R	628	Spring Rally	2 days; Reception / Race	Whiteface, NY	\$165	Mar 29-30	03/07/08

### UPGRADES (Open to Registered, Level I, II or III members. Open to Non-members for an additional \$25) 2 days - \$107

Members become Level I by attending any 2 days of upgrades or above Pro Jam, and stating "Level I Certification Requested" on application.  
 All upgrades count as exam prep. All events require attendance both days to qualify as educational credit.

No.	Event	Location	Dates	Deadline	No.	Event	Location	Dates	Deadline
604	Video Ski Improve	Bromley Mtn, VT	Jan 12-13	12/28/07	615	Learn to Tele / X-over	Mt. Sunapee, NH	Feb 11-12	01/21/08
605	Video Ski Improve	Whitetail, PA	Jan 12-13	12/28/07	616	Exam Prep for members only	Jiminy Peak, MA	Feb 13-14	01/23/08
606	Student Centered Teaching	Shawnee Peak, ME	Jan 16-17	12/28/07	617	Beginner / Intermediate Bumps	Okemo, VT	Feb 25-26	02/04/08
608	Video Ski Improve	Elk Mtn, PA	Jan 28-29	01/07/08	618	Advanced Bumps / Trees	Mad River Glen, VT	Feb 27-28	02/06/08
609	Trees/Steeps All Lvl's	Jay Peak, VT	Jan 30-31	01/09/08	619	Level I Learn to Tele	Swain, NY	Mar 01-02	02/08/08
610	Learn To Tele / X-over	Gunstock, NH	Jan 31 – Feb 1	01/10/08	620	Off Piste Adventure	Smugglers' Notch, VT	Mar 06-07	02/14/08
611	Teaching / Skiing	Mount Abram, ME	Feb 02-03	01/11/08	621	Intro to Trees	Bretton Woods, NH	Mar 08-09	02/16/08
612	Teaching / Skiing	Hunter Mountain, NY	Feb 04-05	01/14/08	622	Level I Learn To Tele	Middlebury College, VT	Mar 15-16	02/23/08
613	Teaching / Skiing	Wisp, MD	Feb 09-10	01/18/08	627	Bumps – All Levels	Stowe, VT	Mar 24-25	03/03/08
614	Beginner / Intermediate Trees	Gore Mountain, NY	Feb 09-10	01/18/08					

### EXAMS (Open to Level I, II, or III members with appropriate prerequisite) 2 days - \$129

No.	Event	Location	Dates	Deadline	No.	Event	Location	Dates	Deadline
626	DCL Exam	Gore Mtn, NY	Mar 15-16	02/22/08	623	Level II Exam	Gore Mtn, NY	Mar 15-16	02/22/08
625	DEV Team Exam	Gore Mtn, NY	Mar 15-16	02/22/08	624	Level III Exam	Gore Mtn, NY	Mar 15-16	02/22/08

## NORDIC ACCREDITATION EVENTS

### BACKCOUNTRY ACCREDITATION EVENTS (See psia-e.org for program details - Open to Level I, II or III members) 2 days - \$166

No.	Event	Location	Dates	Deadline	No.	Event	Location	Dates	Deadline
651	Snow Sense & Plan	Mount Snow, VT	Nov 03-04	10/12/07	668	Putting It All Together	Maple Wind, VT	Mar 01-02	02/08/08
658	Collecting Data	Maple Wind, VT	Jan 26-27	01/04/08					

No.	Event	Location	Dates	Deadline	Price
661	Advanced Backcountry Jackson Hole, WY		Feb 02-09	01/4/08	\$1,315

This event includes all course content of Backcountry Accreditation courses – see Early Fall 2007 Snow Pro for more details

## NORDIC TRACK/SKATE

### FEATURE EVENTS (Open to Registered, Level I, II or III members. Some open to Non-members for an additional \$25)

Notes	No.	Event	Description	Location	Price	Dates	Deadline
R #	652	Instructor Training Course (ITC)	3 days; Level I Exam	Bretton Woods Nordic, NH	\$139	Dec 11-13	11/20/07
R #	673	Backcountry Ascent / Decent		Jay Peak, VT	\$ 99	Mar 18-19	02/26/08
R #	674	Backcountry Overnight	3 days; prescreening required	Mount Washington, NH	\$139	Mar 26-28	03/05/08

### UPGRADES (Open to Registered, Level I, II or III members. Open to Non-members for an additional \$25) 2 days - \$98

Members become Level I by attending any 2 days of upgrades or above ITC, and stating "Level I Certification Requested" on application.  
 All upgrades count as exam prep.

No.	Event	Location	Dates	Deadline	No.	Event	Location	Dates	Deadline
653	Level I / Upgrade	Lapland Lake, NY	Dec 15-16	11/21/07	663	Classic Skiing	Eastman XC, NH	Feb 04-05	01/14/08
654	Level I / Upgrade	Weston Ski Track, MA	Jan 05-06	12/17/07	664	Personal Ski Video	Woodstock Inn, VT	Feb 09-10	01/18/08
655	Level I / Upgrade	Sugarloaf XC, ME	Jan 05-06	12/17/07	665	Student Centered Teaching	Waterville Valley, NH	Feb 13-14	01/23/08
656	Skating – All Levels	Jackson XC Ski, NH	Jan 16-17	12/28/07	666	Teaching / Skiing	Stowe XC, VT	Feb 25-26	02/04/08
657	Teaching / Skiing	Balsams Wilderness, NH	Jan 26-27	01/04/08	667	Advanced Skiing / Teaching	Olympic Sports Complex, NY	Mar 01-02	02/08/08
662	Teaching / Skiing	Notchview, MA	Jan 26-27	01/04/08	672	Backcountry Tour	Garnet Hill Lodge, NY	Mar 11-12	02/19/08
659	Track / Tele	Garnett Hill Lodge, NY	Jan 31-Feb 01	01/10/08					
660	Teaching / Skiing Classic	Rikert XC, VT	Feb 02-03	01/11/08					

### EXAMS (Open to Level I, II, or III members with appropriate prerequisite) 2 days - \$113

No.	Event	Location	Dates	Deadline	No.	Event	Location	Dates	Deadline
670	Level II Exam	Mtn Meadows XC, VT	Mar 08-09	02/15/08	671	DEV Team Exam	Mtn Meadows XC, VT	Mar 08-09	02/15/08
669	Level III Exam	Mtn Meadows XC, VT	Mar 08-09	02/15/08					

# 2008 Elections for PSIA-E Regions 5 and 6

## Overview for Members and Candidates

It is time for interested members in Region 5 (Central and Western New York State) and Region 6 (Eastern New York State) to declare their candidacy for the Board of Directors or elected committees for the next term of office. Per the Bylaws and our staggered regional election process, Regions 5 and 6 are up for election in 2008. Following is an overview of this process. We encourage you to review this and get involved!

1. Members interested in running for an elected position must fill out and submit the candidacy form on the next page. It must be postmarked and sent to the Albany office no later than **December 15, 2007**. No one is permitted to run for more than one position; to do so will invalidate the form. Late candidacy forms will not be accepted.

2. Candidates are not allowed to send mailings (via post or e-mail) to voters in their Region. To do so will disqualify the candidate(s) involved. The Winter issue of the *SnowPro* (out mid-January) will include comprehensive candidate profiles and will serve as the official communication of candidate messages to voters in each electing region.

3. The positions open are:

a. Two Board seats for each of the two regions of PSIA-E up for election in 2008 (Regions 5 and 6).

b. One representative from each electing region for the Snowsports School Management Committee and for the Alpine Education & Certification Committee.

4. Elections for regional Board representatives and committee members are for three (3) year terms (beginning April 1, 2008 and concluding March 31, 2011).

5. Positions for which there are no candidates will be filled by Board appointment after the election.

6. All submitted candidacy forms will be acknowledged by post card or e-mail. Any concerns about confirmation must be resolved before the deadline.

7. Qualifications for the Board seats: Must be a certified level 1, 2 or 3 member in your fourth year of continuous membership. Complete qualifications in section 12.3 of association bylaws (available at [www.psia-e.org](http://www.psia-e.org)). Must also meet the requirements of item #10 below.

8. Qualifications for the committee seats: Must be an eligible voter, as described in item #9 below, meet the requirements of item #10 below, plus:

a. For the Alpine Education & Certification Committee, candidates must be Alpine Certified Level II or Level III members.

b. For the Snowsports School Management Committee, candidates must be or have been in a

snowsports school management position. Those who feel that, via other management qualifications, they should be eligible may apply to the Board of Directors for exemption.

9. Eligible voters are all members in their second year of membership (that is, after paying dues for a second membership year). The Eastern Division of PSIA & AASI is divided into seven geographic regions (see "Around the Regions" section of the *SnowPro*). As a member, you may choose to be affiliated with one region – the one in which you work as a snowsports instructor or the one in which you live. This affiliation is for regional mailing and voting purposes. **You should affiliate your membership with the region in which you are most active as a snowsports instructor.** If you have not previously chosen a regional affiliation (when you joined), the region in which you live would have been assigned as your designated regional affiliation by PSIA-E Bylaws, Section 10.8. In order to change your regional affiliation (to where you work as an instructor) you must notify the division office in writing.

10. To hold office in any region, a member must run for election in the region of his/her snowsports work affiliation (Association Bylaws, Article X, Section 10.3.c). You may be declared a member of only one region.

11. Upon receipt of all valid candidacy forms and support materials, the division office will compile candidate profiles from all candidates in each electing region. These profiles, along with the official voting ballots, will appear in the Winter issue of the *SnowPro*, to be sent to members in mid-January, 2008. Returned ballots must be postmarked by March 7, 2008 in order to be valid. Ballots will be sent directly to and counted by an independent Certified Public Accountant.

12. Official results will be announced at the Spring Rally Annual Membership Meeting on Sunday, March 30, 2008, and subsequently via the *SnowPro* and PSIA-E web site. The terms of the new Board of Directors and committee members will begin on April 1, providing the opportunity for newly elected representatives to communicate with constituents prior to the June 2008 Board meeting.

### Position Specifications

**Regional Director (Board)** – This will be the person receiving the most votes among all persons running for Board seats within a region. A Regional Director will be responsible for, and will have final authority for, the administration of all regional affairs.

**Regional Representative (Board)** – This will be the person receiving the second most votes, subject to item (a) below, among all persons in a region running for Board seats. A Regional Representative will be responsible for assisting the Regional Director in regional matters as outlined by the Regional Director. Both the Regional Director and Regional Representative will sit on the Board of Directors and will exercise independent and equal voting rights.

(a) At least one Board member from each region must be a person who is not an examiner or employee of the organization; provided that at least one such individual is on the ballot.

**Alpine Education & Certification Committee** – Shall address issues relative to Alpine education programming and materials. The committee shall advise the Board of Directors regarding standards for various levels of membership and the implementation of all training and certification programs, including courses, clinics and exams.

**Snowsports School Management Committee** – Shall represent snowsports school directors and shall advise the Board of Directors regarding programs affecting snowsports schools and snowsports school directors.

Being an elected or appointed official requires some commitment. We urge members who have the interest, time and capability to submit candidacy forms. Board members should plan on two Board meetings a year (mid-October and mid-June), one or more regional meetings and involvement in at least one ongoing project. Committee members should plan on one or two meetings a year, ongoing involvement in the group's projects, and possible participation in some events. Committee Chairpersons and Board Officers serving on the Executive Committee must commit to more time and participation than others.

This is your organization; your participation and your vote CAN make a difference. Get involved! ■

### ELECTION PROCEDURE CALENDAR

Fall <i>SnowPro</i> :	Candidacy form published.
December 15, 2007	All candidacy forms must be postmarked by this date and sent to the Albany office.
Mid-January, 2008	The Winter (Election) issue of the <i>SnowPro</i> , including all candidate profiles and the voting ballot, will be mailed to members.
March 7, 2008	Ballots must be postmarked by this date to be valid.
Spring Rally----	
March 30, 2008	Election results announced.

# Official PSIA-E/AASI Candidacy Form

## 2008 Elections for Regions 5 and 6

Use this form to state your candidacy for a PSIA-E/AASI Board of Directors or standing committee seat for the 2008 elections. Note: Region 5 includes the counties of Broome, Chenango, Madison and Onondaga and all counties west to the New York state line. Region 6 is all counties east of those counties to the New York state line. Refer to "Election Overview for Members and Candidates" on the previous page of this issue for more details. Complete the entire form; do not omit any information. Remember to submit the information requested in items #1 and 2 below. Apply for only one position.

<b>Personal Data</b> Please print or type _____ Name _____ Address _____ City State Zip _____ Daytime Phone E-Mail _____ Membership Discipline/Level Membership Number _____ School Affiliation/Position Your region: _____ 5: Central & Western NYS      6: Eastern NYS	<b>Position Desired</b> (Check one only)  <b>Board of Directors</b> Regional Director/Regional Representative _____  <b>Standing Committees</b> Regional Alpine Education & Certification Committee Representative _____  Regional Snowsports School Management Committee Representative _____
---	---

Candidates must submit a separate document, preferably via e-mail, with the following information.

- 1) Statement of your background and qualifications for the position you are seeking.
- 2) Statement of the general philosophies and directions you would support if elected.

Each candidate will be provided with a profile in the Winter 2008 *SnowPro* (not to exceed 400 words). Candidates may also choose to submit a photo or digital photo file (.jpg format preferred). The office will add a line of text above each space stating the position you are seeking, your name, membership level, and snow-sports school affiliation.

Statements will be reproduced as submitted or written, subject to verification of factual information.

You must submit this form by mail or fax (518) 452-6099 (no phone or e-mail applications accepted).

However, we encourage you to submit your support materials (outlined in 1 & 2 above) via e-mail to [mmendrick@psia-e.org](mailto:mmendrick@psia-e.org).

\_\_\_\_\_  
Candidate Signature

Candidacy Forms must be postmarked no later than December 15, 2007  
Send to PSIA-E Elections, 1-A Lincoln Ave., Albany, NY 12205



Find  
**“Your Turns”**  
 on the web at  
[www.psia-e.org](http://www.psia-e.org)



### Upcoming *SnowPro* Copy Deadlines

Winter 2008 – December 17, 2007

### Writing Guidelines

General member submissions to the *SnowPro* should not exceed 1000 words and should be sent to [psia-e@psia-e.org](mailto:psia-e@psia-e.org) as an MS Word document attachment. Please see additional submission guidelines on page two under General Information.

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