



# Snow

# Pro

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## National PSIA-AASI Report: How Your National Association Dues Work for You

by Bill Beerman, Eastern Representative, National Board of Directors

**T**his past spring our Eastern Executive Director, Michael Mendrick, provided our membership with an electronic survey, which resulted in a very high participation rate by PSIA-E members. Many of the questions raised by members were addressed in the Summer issue of the SnowPro. Michael provided comments to a variety of questions. In addition, I was asked to address a comment that appeared regarding question 10: "Dues is too much. What does the National organization do for me?" I asked Mark Dorsey, National Executive Director, to help provide a summary of the information on that topic. Following is information that Mark provided.

So often the question is asked, "What do I get for my dues?". Before launching into the list of "stuff we all get" - and there is lots of stuff - it's important to remember the primary reason for belonging to an association. Think back to when you first joined. Most likely, it was to feed the need to ski or ride better, to teach more proficiently, to learn more about snowsports we all enjoy. Your dues go to support the organization that supports you, and to support you as you get people excited about skiing and snowboarding. Bottom line is that this is a pretty cool club to be in. At a minimum, PSIA and AASI enable the opportunity for you to make lifelong friends and colleagues in the snowsports industry.

The National association works very hard to take as few dues increases as possible. PSIA-AASI raises at least one dollar for every dollar in dues. In fact, PSIA-AASI has taken only two dues increases in the past 20 years. So, what does this revenue get you? Some things are more obvious, and others aren't.

Perhaps more important, programs and services from the National organization are designed to complement divisional offerings. Your dues contribute to a wide range of services and benefits designed to offer the best possible value to you, all designed to give you increased access to resources and people to increase your enthusiasm for skiing and snowboarding.

### Member Education and Certification

- PSIA-AASI offers National brand recognition and credentials, recognized by ski and snowboard schools throughout the country; this often can mean increased wages, additional benefits, and recognition.

- The National association provides incentives and subsidies for divisional events to bring in National team members and increase sponsor involvement.
  - The PSIA-AASI teams are supported by the National organization, and their primary purpose is to support member education and divisional events across the country.
- PSIA and AASI research and publish a wide range of manuals, videos, and other materials to support your education. These materials are made available at the lowest possible cost to the member and can be found on-line and in the PSIA-AASI Accessories catalog.
- Free copies of newly developed education materials are provided to every member school each year so that directors are kept abreast of the latest developments.

### Member Communication

- A subscription to *32 Degrees: The Journal of Professional Snowsports Instruction*, the definitive publication on what is happening in teaching Alpine skiing, Snowboarding, Nordic skiing, Adaptive skiing, and more.
  - Members receive three issues annually and can access current and back issues online.
- [www.TheSnowPros.org](http://www.TheSnowPros.org) is your gateway to member resources and services. Dramatic changes to the website are to be implemented before the snow flies, including new member communities, upgrades to the Movement Matrix, and much more.
- PSIA-AASI supports your division by providing access to rights-free photos, video, and other creative templates. You've seen them in this newsletter and in divisional recruiting efforts,
- The National association facilitates communication across the divisions by subsidizing face-to-face and virtual meetings of division presidents, National task forces, and divisional education leadership.
  - The PSIA-AASI board member from the Eastern Division is chair of the National Education Advisory Council.
- Member services staff are available via phone, fax, or e-mail to answer questions about events, membership status, catalog orders, policies and procedures, and a host of other topics.
  - Over 200 members use this service each day

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Guest Editorial

# Speaking of Legends and Tributes... Sepp Kober

by Joan E. Heaton  
PSIA-E Area Rep Coordinator

On Friday, August 27, 2010, I had the honor of attending the funeral services for Joseph H. (Sepp) Kober, widely and respectfully recognized as The Father of Southern Skiing. The services were held in a church in Hot Springs, Virginia, just across the street from the famous Homestead Ski Resort where Sepp established his first Sepp Kober Ski School. There were so many people in attendance that the parish hall was set up with television screens so the people there could watch the ceremony in the church. Two Catholic priests and an Episcopal reverend were in attendance for the services. Peter Foster, a dear friend of the family and a Charlottesville business man, gave a heartfelt eulogy. It was a ceremony appropriate to the man it honored.

I was swept into the world of Sepp Kober when, as the 2008 ski season began, I called The Homestead trying to recruit an Area Rep for their ski resort. It became immediately obvious to me that the founder of their ski school was someone very special. I dove into learning more about Sepp Kober – the more I learned, the more I wanted to know. It was relatively easy to gather information about Sepp because his accomplishments within our industry have been so many.

As I learned more and more about him, I was certain that Sepp Kober was a natural candidate for the Einar Aas Award (awarded for excellence in snowsports school management), and I moved in the direction of doing what needed to be done in order to nominate him. In completing the nomination form for this award, I really needed to find out all I could about Sepp Kober. I learned that in the late 1950s, when the young Austrian instructors came to United States to teach skiing, most found their destinies in the Northeast. Sepp, however, decided that skiing in the Southeast was, indeed, possible, and he set out to accomplish his goal. He established the first

rope tow, the first snowmaking, the first ski area, the first ski school - and on and on with the "firsts". In short, he did what was thought to be impossible; he established skiing south of the Mason-Dixon Line. He touched just about every ski area that exists in that region. He was certainly a pioneer in our field. This made me think of the time I had to catch my breath when Bill Tate, retired PSIA-E Examiner, introduced me as a pioneer in our field to the participants in one of his Workshop Clinics. The more I learned about Sepp, the more I realized that he was truly a pioneer of pioneers.

There are those instructors who remember Sepp's attendance and his support at the regional meetings held in the previously called Region 4 Southern District- now known as Region 7. And, of course, there are those countless numbers of instructors who were simply touched by this man's charisma and love of skiing.

PSIA made Sepp Kober an Honorary Lifetime Member in 1997. He was inducted into the United States Ski and Snowboard Hall of Fame in 2009. He was a pioneer, and he is now a legend, indeed!

I also took part in the procession from the church to the cemetery - this was an event in itself. There had to have been at least fifty cars (my guesstimate) in the procession. After the very moving ceremony at the cemetery, I drove back to the ski lodge of The Homestead Ski Area where the reception was held. Pictures and memorabilia of Sepp were displayed on a table for all to see. Both the lodge and the outside deck were filled with supporters, friends, and folks who genuinely knew, respected, and loved Sepp Kober. I was proud to be a member of this group.

And, for those passionate, hard-core skiers who wonder if there is skiing in heaven, fear not. I am sure Sepp is busily working his magic once again, preparing that first rope tow and the needed snowmaking equipment to make it all possible.

*Ed. Note: The above is a guest editorial. We thank Joan for sharing her thoughts and experiences resulting from this moving day in tribute to Sepp Kober. Members may feel free to contribute to this column. Please label the article, "guest editorial". Use of such articles for this column is at the discretion of the editorial staff.*

### Note from the Editor

If you have been thinking about writing an article for the SnowPro for the "Your Turn" section, now is a good time. We have been able to reduce the backlog of member articles for this section, and welcome your input. Send to the Office at psia-e@psia-e.org to the attention of the SnowPro Editor. Please send as an MS Word document, and stay within about 1000 words. Thanks!



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### General Information

Submission of articles, photos or other items for publication is invited. Articles are not to exceed about 1000 words. Receipt of submissions will be confirmed to the writer. Upcoming deadlines are published in each issue of *SnowPro*. Material should be sent to "SnowPro Editor" at: psia-e@psia-e.org as an MS Word document attachment. If it is necessary to mail material, it may be sent to:

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straight talk from the association

# Listening to a Picture is Easy on the Ears

by Peter Howard

PSIA-E Alpine Education and Certification Committee Chair

**H**ave you ever noticed how seriously people take the advice of someone who is particularly good at an activity? I am reminded of the advertisement some time ago for the financial consulting firm E.F. Hutton. Their ad said, "When E.F. Hutton talks, people listen". While I'm not sure if E.F. Hutton and company had their act together, I sure know a few skiers who do. It's a trend I have seen again and again in our sport; when that person skis or rides, people take note! If they say something, it must be profound because they sure can do it.

It must be nice to have that kind of panache. It sure would make teaching much easier. You could be more fun to ski with - jokes and guffaws aplenty, while content not so critical because the image does most of the talking! I am not recommending that we all jettison a good eye and sound advice, just that we try to develop an image that does the talking.

A friend of mine once thought about all that goes into the performance of a skill like skiing or riding. He came up with a simple equation: "EAST = Performance". That is, Equipment + Attitude + Strength (fitness) + Technique = Performance. The theory here is that if you improve any one of these aspects of your performance it will positively affect the others. So, for instance, let's assume we all come into the coming season more flexible, powerful, and aerobically prepared than we did last season. Chances are we will be able to take greater advantage of the design potential of our equipment. We should also be able to function closer to the limits of our technique and perhaps stretch what is personally possible. Lastly, and quite possibly the best result, is that we will have the confidence of knowing we are prepared to teach a sport.

Confidence is part of the panache that is felt by our students. An image of fitness and health is part of what draws our customers to our sports, and our

lessons. If we are young, can we hang with the hot feet at our resort and be a model other young people can emulate? And, do we have the professional savvy to know our limits and where and when is the right time to stretch what is personally possible? If we are older, it becomes more difficult to be stronger and faster than the year before. However, we should be able to stand, ski, and ride in front of other folks our age and have an image that says I take care of myself for my sport and my customers. And, this sport takes care of me and I am motivated and healthier because of it!

There are so many ways to get fit. We can shake it, jump it, stretch it, lift it, ride it, P 90 x it. And, they all have one thing in common. You just have to do it. It's that time of year when we should welcome the little urgency we feel to get in shape, because, "When Snow Pro Jo walks the talk, people listen". ■

## Same Standards - Improved Process ... Upgrades to Alpine Exam Process for 2010

by Mickey Sullivan

PSIA-E/AASI Director of Education & Programs

**S**ome things change and some things remain the same. The snow doesn't change, but the ski equipment does. The mountain doesn't change, but the ski lifts and access to terrain does. The PSIA-E Alpine standards haven't changed, but the exam process evolves.

It is often said, "Why are they always changing the exam?" It may seem like the exam is constantly changing, but the truth is that it has changed very little. Good skiing, quality teaching and professional knowledge have not changed. The way the examiners ask you to share that information in an exam situation has. However, even these process changes have generally been minor, as they are this time around.

The easiest way for your Director of Education, Alpine Steering Committee, and Education/Certification Committee to act would be make no changes. However, as we observe the exam process, get member feedback, receive examiner feedback, and have upgrades in technology, it makes sense for us to improve the process for the benefit of the members. So, here's what's new for the 2010/11 season:

### Modifications to the Level 2 and Level 3, Part 2 Teaching Exams

- Day One of the exam will consist of two ½ day modules. One module will be exactly like last year's Teaching Children and Youth module. The other module of Day One will be exactly like last year's Creative Teaching module.
- One examiner per module will conduct the scoring of these modules on a pass/fail basis. There will no longer be a point system for scoring the modules and the Part 2 exam.
- Day two of the exam will consist of one module conducted by one examiner that will be a combination of the former Movement Assessment module and Teaching Movements and Skills module.
- This module will be called "Movement Assessment and Teaching." The MA&T module will be held from 9am – 2:30pm on Day Two.
- The MA&T module will also be scored on a pass/fail basis.
- In order to pass the Part 2 exam, a candidate must pass a minimum of 2 of 3 modules.
- Written feedback and standard attainment (new level attained or present level maintained) will replace the numbers scoring system. The Part 2 exam will end by 2:30 pm of day 2, with scores issued at approximately 4pm.

### On-line Written Testing for Levels 2 and 3 Exams

- For Levels II & III, the written exam is now the first step in the exam process. The written exam has to be passed prior to registering for the Part 1 (skiing) exam. NOTE: For those members that have already passed the written exam and are still in the exam process, their passed exam is valid and they do not have to take the on-line exam.
- The written exam will be taken on-line and will be available by November 1 of each year. Members will use a standard exam application and the normal exam registration process. Once registered, the candidate will receive exam-taking instructions and the appropriate exam access code.
- Arrangements can be made for special exam-taking needs by contacting the PSIA-E office.
- The written exam can be failed only twice. After a second unsuccessful exam attempt, the candidate will be required to take a designated exam prep course prior to registering for the written exam again.
- The exam will be 50 question multiple-choice. Candidates must receive a minimum of a 70% pass in order to be successful.
- Passing the written exam will be valid for 5 years. The written exam will have to be taken over if the member needs to start the entire exam process over.

continued next page

## ■ Zipper Line, continued

The on-line testing service that will be used randomizes the test questions and answers. The on-line exam will have a time-out feature that will be utilized to prevent fraudulent activities.

There is a registration fee of \$25 for the written exam per season. This \$25 fee will be valid for up to 2 exams per member per season. This is not transferable between members.

The Part 1 and Part 2 exam fees have been reduced in order to keep the entire exam process fee at similar costs as last year.

## 3-Day All-inclusive Exam for Level III

Last season there was a pilot exam that condensed the two-part process into one three-day exam. This season we will do this again by offering one Level 3 exam (3 day) in the event schedule. The written exam must be passed first in order to register for this exam. Note: The Alpine Steering Committee has decided that the 3-day exam is not appropriate for the Level II exam.

The exam will include one day of skiing evaluation followed by 2 days of teaching evaluation. The candidate must pass the skiing portion of the exam in order to continue on to the teaching portion.

Day one of the 3-day exam will be the skiing evaluation that will be held in a "station" skiing format. Candidates will ski within the exam site (ski area) to the designated locations where they will be evaluated by waiting examiners.

For candidates that pass the skiing evaluation, days two and three of the exam will be conducted exactly the same as the Level III, Part 2 exam.

For members that do not pass the first day skiing exam, ski coaching and exam prep will be held for the next two days. By attending these two coaching days (or by passing the Part 2) members will receive their continuing education credit.

We hope that these exam improvements will provide a better exam experience and give candidates ample opportunity to share their knowledge and abilities. Preparation is the key to success. Here's to a successful 2010/11 exam season. ■

# New this Season . . . One-Day Courses for Alpine Education

**P**SIA-E will offer a limited number of **one-day** continuing education events this season. These new course offerings are in response to the feedback that we've received from members over the years, and in particular the recent

on-line survey that was conducted this past spring.

The continuing education requirement of 2 education days every 2 years will remain in effect. However, with this change it is possible for an Alpine member to take one education course one season and a second education course the next season and meet the continuing education requirement for membership. Or, a member may choose to take 2 one-day courses in the same season. This can be a great option and convenience for busy members who have difficulty finding two free days in a row to take PSIA courses.

There will be 4 new one-day courses offered this season. They will be placed carefully into the event schedule to optimize availability and location. Two of these events will be skiing-focused and two will have a teaching focus. These one-day courses are offered in addition to the many 2-day (and longer) courses that are on the event schedule.

The 4 one-day courses offered this season are as follows:

**Skiing focus: B-Pro-ficient** - Refining modern movement patterns on blue terrain. There's no style like efficiency. Understand what is and what isn't effective in your skiing. This course will offer suggestions for anchoring your strengths and making change as appropriate to ski like the best.

**Some Like it HOT** – This course will help you refine dynamic skill application on black terrain. It's "all good" on the blue trails, but what happens when you turn it up a notch? This course will help you with both technique and tactics for skiing effectively on difficult terrain.

**Teaching focus: Fundamentals First** – Explore all the Stepping Stones for great Novice Zone teaching. The majority of our lessons are given in the novice zone, and this is where we have the greatest opportunity to make a difference. This course will ground the fundamentals along with sharing new and unique ways to get the novice skier to experience the thrill and beauty of our sport.

**Coaching Accomplished Skiers** – Understand the skills, movement patterns and movement analysis of the intermediate and advanced zone skier. Learn to identify the core need and how to create performance change. ■

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## ■ national psia-aasi report, continued from page 1

- Increased On-line offerings
  - The members-only section of [www.TheSnowPros.org](http://www.TheSnowPros.org) enables you to view and change your member records, shop the online catalog, participate in the member forum. Look for an improved member profile page, member communities, and much more this fall.
  - PSIA-AASI has made continuous upgrades and improvements to the websites to provide not only a better online experience, but also to boost the amount of useful content available to the member. New video content and a team biography section have been added, allowing the public and member instructors to learn more about those pros that who represent an important resource in the growth and evolution of our sport.

### Promotional and Professional Offers

- *The PSIA-AASI Accessories catalog*, published annually and online, offers accessories that show your pride in the association. The catalog also features dramatically reduced prices on a number of hard-to-find items that make teaching easier.
  - Working with corporate sponsors and other companies through PSIA-AASI's Official Supplier program, the office staff puts together exclusive promotional and professional offers you can find on [www.TheSnowPros.org](http://www.TheSnowPros.org).
  - PSIA-AASI members have seen an increase in Pro Form opportunities. With only three offers four years ago, new relationships and website upgrades have helped us grow that to over 32 direct offers to the membership, including access to the Patagonia pro purchase program. Additionally, the Subaru VIP program continues to offer substantial value to our members. The savings available cover more than 30 years of membership dues at current prices.
  - Each of these programs can be worth many times your annual dues. PSIA-AASI Official Suppliers support your association by promoting PSIA-AASI to area management and the public, or by making a contribution to PSIA's education foundation. In this way, suppliers help keep potential dues increases in check by generating non-dues revenue. Each program is developed as a way to say "thank you" for your investment in time and money as a member of PSIA-AASI.

### Promoting Your Association and You

- PSIA and AASI cooperates with supporting sponsors to promote ski and snowboard instruction to the public. We also establish links with other snowsports organizations to strengthen the industry as a whole. These include the National Ski Areas Association (NSAA) [www.nsaa.org](http://www.nsaa.org), and Snowsports Industries America (SIA) [www.snowlink.com](http://www.snowlink.com). PSIA-

AASI is represented at the NSAA convention and SIA trade show.

- The National association works with industry media, sponsors, and supporters from outside the ski industry to promote snowsports and your role.
- The National organization is central to January's Learn To Ski and Snowboard Month, [www.skiand-snowboardmonth.org](http://www.skiand-snowboardmonth.org).
- The Learn a Snowsport month creative had 12 magazine placements with a circulation and readership of 5,750,000 and 17,250,000 respectively, generating an estimated 30,000 beginner packages.
- PSIA and AASI cooperates with other snowsports organizations to strengthen the industry as a whole. These include the National Ski Areas Association (NSAA) [www.nsaa.org](http://www.nsaa.org), Snowsports Industries America (SIA) [www.snowlink.com](http://www.snowlink.com) and others to increase industry and public awareness of the value of professional teaching. PSIA-AASI is represented at the NSAA convention and SIA trade show. Additionally, PSIA-AASI works with industry media, sponsors, and supporters from outside the ski industry to promote snow sports and your role.
- Print media coverage for PSIA-AASI last year yielded over 966 articles mentioning the association (up from 453 last season, 265 the season before) for a total circulation of 574,652,295 and readership of 1,723,956,885.
- The National association represents PSIA-AASI internationally (ISIA / Interski).
- The Go With a Pro (GWAP) campaign is a universal consumer message to increase interest in taking lessons. By increasing participation, as well as use of the GWAP program by ski and snowboard schools, PSIA-AASI hopes to increase the value of lessons and instructors. GWAP offers an online research kit with simple marketing and messaging tools that can be adapted by PSIA-AASI divisions and member schools to deliver the three primary goals of the campaign: 1) attract more guests to lessons at all levels, 2) raise the image and value of pro instructors, and 3) make taking a lesson from a pro "cooler" than taking one with friends.
  - GWAP is supported through a half-hour show and video tips.
  - The 2010-11 season was great for the expansion of our Go With a Pro (GWAP) video programming, working directly with Resorts Sports Network (RSN). RSN operates 25 affiliate stations in approximately 100 ski and snowboard destinations with an annual reach of 52 million viewers. PSIA-AASI was able to place Go With a Pro Tips directly within the Emmy nominated RSN morning show, and RSN Outdoor.
  - Overall, GWAP reached 42 million households
- With a subtle name change Your (Yür) Mountain continues to draw traffic from the "tweener"

audience. With financial support from Subaru of America, PSIA-AASI enlisted North Pole Designs to develop additional video capabilities for the site with new tips, streaming video and new interactive elements for the 2010-11 season. Your Mountain can also be accessed through links on SIA's "Winter Feels Good" consumer site.

- Once again, Subaru of America funded production of a series of three PSIA-AASI Tip of the Day (Alpine, Snowboard, Park & Pipe) cards, complete with a full redesign for the 2009-10 season. These products are distributed at no charge to the membership for use with their students. Approximately 66,000 cards were distributed this past season.

*I would like to thank Mark for providing the detailed information above. It is a very comprehensive piece regarding our current National programs and services. It does not address projected projects that are in the pipeline, some due to be out soon – perhaps before this article gets to you. In addition, as many of you paid your dues and received your membership card there was a great reference guide to programs, services and benefits provided by both our divisional and National associations, produced by our Eastern office. ■*



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# Around the Regions



## Region 1 (NH & ME)

**Tom Butler, Regional Director, reports:** Hello, Region 1. Hope you've had a good summer. Here's what I know...

Kathy is sewing canvas.  
Bede is chillaxin' at the pond.  
Peter is making masterpieces with his hands.  
Roberto is learning how to do it.  
Ross is racing the clock.  
Bunny is going to check out Region 2.  
Lee is making muscles feel better.  
Liz is teaching people how not to sink (this person incl.).  
Robie was just reminded of a story.  
Capron is working the Earth.  
Suzy is studying hard (that's what she said).  
Luke is having a really good year!  
Billy T is working the farm.  
Tripi is a fighter.  
Erin sailed from Portland all the way to NYC and back.  
Grace slaved on manuals and brochures all summer.  
Greg is mowing greens at the Mount Washington.  
Lorraine is paddling her kayak and snappin' photos.  
Jen thinks she can water ski on one ski and bare foot...yeah ok.  
Rich is riding his Hog and waiting to ride his snow-board.  
Haley is baby sitting.  
Melissa is finally out of her cast.  
Chris went back to college.  
Bertie is sitting on her dock savoring a cocktail. (Chocolate Martini?).  
Phil is keeping it in the short grass.  
Mr. Dave is putting some miles in on his bike.  
Jodi is teaching how to really ride a horse.  
Chris is working hard at the lake.  
Meredith is selling shoes and trying not to get hurt.  
Jeff is working construction.  
Alan is flying his plane...somewhere.  
Jackie is working the overnight at UPS.  
Kris is exploring ways to get more air.  
Dan is running for NH State Rep. (Good Luck).  
Rocky scared the s@%t out of all of us (don't ever do that again!!).  
Gordon is breathing some chemo free air for a spell.  
Tap is heading south, way south.  
Greg is answering numb questions with a smile.  
Meredith & Glen are enjoying the summer.

Webbie is hitting them straight.  
Jake is training.  
El Presidente is working on his numchuck skills.  
Rick hopefully is finally pain-free.  
Trinward is giving a snappy answer.  
The Boyds have expanded (the waterpark, not their waistline).  
Sheryl successfully crashed her 3rd wedding this summer.  
Mike is teaching 5 year olds the finer points of the beautiful game.  
Todd is rocking the spandex.  
Matt is sprinting to glory.  
Fritz is serving beer with breakfast!!!  
Jimmy likes Elaine.  
Region 1 is thinking of Joe in Region 2.  
And I'm thinking Devo's "Satisfaction" is better than the original.

Thanks for reading.

## Region 2 (VT)

**Steve O'Connor, Regional Director, reports:** Summer is over and the countdown to colder temperatures has officially begun. I am looking forward to the days when I will only have to apply sunscreen to my face. My building partner and I talk daily how we both wished winter would start earlier. So, what have you all been doing to get ready? Mickey Sullivan water skis every day; I'll bet his upper body strength is huge. Some are trying out the jumps at Lake Placid. I am going to Portillo, yeah! Whatever you have done I have no doubt that it will improve your performance when the snow finally starts to fly - keep it up!

Last issue our SnowPro Editor, Bill Hetrick, wrote an intriguing piece about preparation for a season of teaching and being a true professional. It ultimately was a great push for getting more involved in our organization by way of reading, taking courses, and possibly gaining the next level of certification. The article broke into three sections: getting ready physically, mentally and professionally. One excerpt from the article said: "Train your brain to recognize threats to top performance and the rest will take care of itself". I have found this to be a very powerful statement and one that I hope I can remember daily, but especially when taking exams, when it's all about performance. Thanks, Bill.

Are there any changes at your home resort? Speaking for Killington, in September we will have a new Snowsports Director on board. I am looking forward to meeting him and embracing the experience he brings to the table. We also have a new marketing director who came from Mountain Creek in New Jersey. So, hopefully, when you visit Killington this year you feel the vibe.

Curt Cowles, Regional Director, adds: It's about

this time every summer/fall in the "green leafy season" that I have quick thoughts, while driving or washing the dishes, of the next snowy season. They put a smile on my face and give me a little excitement toward fall and early winter as I work in my other profession.

At the June Board Meeting, Ron Kubicki, Vice President, and Representative of Region 5, agreed to be chairperson of a new task force, "Up 10 in 010", of which I'm proud to be a member. The task force is made up of ten people, including some office staff, snowsports advisors, the Area Rep. Coordinator, and a few Board members. The goal of this task force is to increase the number of new members and event registrations by 10% with the help of Snowsports School Directors, Ed Staff, Office Staff, Discipline Advisors, Committee Chairs and volunteer leadership. As you are reading this, please believe that you can help us by "talking up" the organization, skiing and riding with the new members of your learning center and getting them to sign up for events that you enjoy going to. Thanks for your support in this effort! In the meantime, enjoy the rest of summer and fall. I'm looking forward to a great season!

As always, please contact either Steve or Curt with any questions or concerns. Think cold, and we will talk to you soon.

## Region 3 (MA, CT & RI)

**Ray DeVerly, Regional Director, reports:** Dave Welch, Regional Rep, and I would like to thank you for giving us the opportunity to represent Region 3 on the PSIA-E Board of Directors for another term.

All has been quiet over the past few months. I suppose that can be expected with the lack of snow in the northern hemisphere. We wanted to remind our membership that the scholarship deadline is in the first part of October. PSIA-E has been awarding scholarships for many years and most all members are eligible for them. Dave and I encourage you to apply for them; hardship is not a requirement to be eligible. Most members that apply receive some level of assistance. It is one of the benefits that the Board of Directors feels strongly about to better improve the education of our members.

If you have any issues that you would like for Dave and me to bring to the Board of Directors, please e-mail me at ray.deverly@verizon.net. Look forward to hearing from you.

## Region 4 (PA & NJ)

**Eric Jordan, Regional Director, reports:** Let's hope that all of this summer's hot and steamy weather makes for a cold and snowy winter! Things are pretty quiet within the region, but rest assured that your professional staff in the Albany office is busy at work preparing for another great season full of

exciting events. Region 4 will again have many events in close proximity to everyone's home mountain, as well as several great events outside of our region, such as the ProJam. If you have never attended the ProJam, I would suggest you consider attending it since it is a great way to kick off the season with five great days of coaching, plus tons of après ski events throughout the week.

As always, please feel free to contact me at enj5050@yahoo.com if you have any questions or concerns.

## Region 5 (Western NY State)

**Steve Howie, Regional Director, and Ron Kubicki, Regional Representative, report:**

With such a warm summer it's hard to believe that ski/snowboard season is just around the corner. Once again, we are working on pre-season indoor clinics/Region 5 Meetings that will be open to all members. Our goal is to have them be all-day sessions, including lunch, for a very minimal fee; what a great way to get back into the groove of teaching again. We are currently working on presenters for both skiers and riders. If everything works out we will email the details to everyone. At this point we are not sure if the Fall issue of the SnowPro will be out in time, but if it is we will include all the details.

We are tentatively planning on two meeting/clinics; one at Bristol Mountain and the other at Holiday Valley or Holimont (other locations can be included if there is interest from directors). The meeting will be held before the clinic for those planning on joining us for only the meeting.

If you unable to attend any of the regional meetings and have feedback or concerns, please contact any of the following Region 5 Representatives:

### Region 5 BOD and Committee Members:

Steve Howie - Regional Director:

showie1@rochester.rr.com

Ron Kubicki - Region Representative, PSIA-E VP:

rlkubicki@yahoo.com

Debbie Goslin - SSMC Chairperson:

debbieGos@aol.com

Wendy Frank - SSMC Representative:

wendy@holimont.com

Rick Downing - AE&CC:

rdown@frontiernet.net

Lee Dame - Children's Committee:

leedame@rochester.rr.com

## Region 6 (Eastern NY State)

**Scott Allard, Regional Director, reports:** Well, the end of the summer season is near, and it's time to begin gearing up for winter. Take time to go through your gear and update as needed. A lot of the shops are beginning their pro sales, so it's a good time to contact those in your area and show your support for the shops that support our members.

We're looking to do the first Region 6 membership meeting at Belleayre Mountain this season. This will be an on-snow event/meeting/small party. Chris and I are working out the date at this time; it looks like sometime in January. The final date will be sent by postcard as well as e-mail. We will have some Ed Staff present to make the day a hit. Thanks to Chris Ericson for hosting.

We hope everyone had a great summer and is looking forward to getting back on the slopes. As always, if you have questions or comments please contact myself or Regional Rep, Cherisse Young. Scott: (allardc@frontiernet.net). Cherisse: (cyoung@mhccable.com).

## Region 7 (States south of PA & NJ)

**Paul Crenshaw, Regional Director, reports:**

Boy, talk about a "long, hot summer". We have really had one in Region 7. After the super winter we had last year I guess we should have expected some extreme warm weather this summer. I do hope this brings back another extreme winter season for us.

In this issue of the SnowPro you will find the schedule of events for the season. It is never too early to start planning your season of events and exams. PSIA-E is fortunate to have so many events available in all Regions. Check out the schedule and find one or more that you would like to attend, and sign up. When we are able to fill events in Region 7, it helps in enabling us to get a large number of events the next season. As spread out as we are, staying in our Region really helps reduce some of the expense. I hope you all read the article in the Summer 2010 issue about the changes made to the Alpine Level 2 and Level 3 Exams. It is our hope that these changes will make the process more attractive, with its condensed format.

I'm happy to report that The Smoky Mountain Snowsports School at Ober Gatlinburg, TN, has been retained as part of Region 7 - PSIA-E for educational programming and member services. The school is now managed by former PSIA-E Region 7 Director John Cossaboom. John is also an active member of the PSIA-E education staff as a Divisional Clinic Leader (DCL).

I'm sad to report that this summer Region 7 lost a long time supporter of PSIA-E with the passing of Sepp Kober. Please read more information in the "In Memoriam" section of this issue regarding Sepp's life and the contributions he made to the industry.

Continue whatever training/conditioning program you have been using, or start one ASAP to be in shape for the upcoming season. As always, Walter Jaeger, Regional Rep, and I are always interested in any suggestions or questions you might have about your organization. Please feel free to contact us:

Paul Crenshaw: pcrenshaw@massresort.com

Walter Jaeger: wjaeger1@mac.com

# PSIA/AASI Eastern Division Office Welcomes New Staff

by Michael J. Mendrick,  
Executive Director

It is my pleasure to welcome three new members to the division office staff team to fill the vacancies created by the recent departures of Trish Bianchini, Eileen Carr-Trickey and Colleen Plante.

**Debra Howland** of West Sand Lake, NY joined us in early August as a full-time **member services associate**. She brings twenty years of combined experience in office support and customer service to our association management staff. Deb's voice will be the first you hear in most cases when you call the division office.

**Candace Charles** of Clifton Park, NY began her role as **education and programs associate** on August 30. She is a graduate of Siena College, a ski instructor at Gore Mountain (NY) and has earned both her Alpine Level 3 and Nordic Level 1 certification with PSIA. Candace will be assisting Mickey Sullivan and Melissa Skinner in the education and programs department.

**Michelle Schupp** has been with PSIA-E since 2005 as a part-time data entry specialist and is now expanding her role to that of **member services associate** with full-time duties between October and June. Michelle lives in Colonie, NY (our office HQ "home town") and will be assisting Member Services Director Jan Pryor for your event registration and membership needs.

Welcome to all three and thanks for joining our team at the division office! ■

## Congratulations to New Level I Members

While space considerations prohibit us from listing all new Level I members in the SnowPro, we are pleased to congratulate you all on the division website at [www.psia-e.org](http://www.psia-e.org). If you received your Level I in the 2009-2010 season, or know someone who did, check it out! ■



Want to know what PSIA-E/AASI privileges you get as a member?

Look for this column in each SnowPro and we will let you know what is new – or remind you of things you should be sure to take advantage of.....

## SPECIAL EDITION!!

Here is your 2010/2011 Eastern Only membership benefits and promotions update. Throughout the season, be sure to look on the Eastern Division website to see what's new and for more details, forms, etc. on all of our programs. Focusing on keeping our website up-to-date with the details and forms needed for any of these programs allows us to get the timeliest info possible to you. We hope you take advantage of all of these great programs!



### Avalanche Skiwear – NEW and improved member purchase program will launch September 2010!

Details about a new member purchase program with Avalanche will be announced mid to late September. Members will be informed about the program through a Fall email blast and will see other announcements on our website and in upcoming issues of the SnowPro. We can't tell you all the details but PSIA-E members will be able to access all of the products that Avalanche sells through a special web link and make purchases at a special reduced rate. Stay Tuned



### BJ's Wholesale – Fuel Your Fundraiser Program

The Fall BJ's Fuel Your Fundraiser campaign is on and running September 1 through October 31, 2010. The program is available to both members and non-members so tell any friends who you know shop at BJ's. It's a great deal for the BJ's patron and our PSIA Education Foundation.

Print, fill out and submit the application provided on the Eastern Division website to get \$10 off and an additional 3 months of membership at BJ's. For each BJ's application submitted through the PSIA-E/AASI program, BJ's will donate \$5 to the Education Fund.

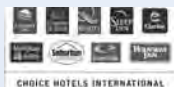
Over the past few years this program has generated about \$1,000 per year for the EF.



### Burton – Attain AASI Level II and Level III Certification Recognition Program

Burton – Attain AASI Level I Certification Recognition Program

Burton is once again providing us with awesome Burton gear to use toward recognizing the importance of obtaining your next level of AASI certification. All AASI members who attain their next certification are entered to win various prizes. As you would expect, the prize opportunities get bigger as you move up in certification level. For details about this season's Burton promotions for Level I, II and III, go to the member benefits area of the Eastern Division website.



### Choice Hotels – Usage of this great member benefit program just keeps growing!

As an Eastern Member using our PSIA-E Promotion ID, you get a 15% discount when you book online for reservations at hundreds of Choice Hotel locations (including Comfort Inns, Clarion, Quality Inn and Econolodge) – plus, take advantage of their Choice Privilege promotions to earn free rooms, etc.



### Green Mountain Orthotic Lab (GMOL) – Another chance to win free GMOL footbeds!

It's the Fall – new boot and boot-fitting season - and Green Mountain Orthotic Lab is again running their annual fall promotion to our members.

Simply purchase boots and footbeds from GMOL between October 1, 2010 and November 30, 2010, send in your proof of purchase and promotion submission, and be entered to win a rebate on the cost of your footbeds- a \$199 retail value!

To download the drawing submission form go to the new GMOL page of the Eastern website. Good Luck!



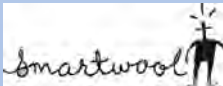
### Reliable Racing – Again offering a discount to PSIA-E/AASI members!

Reliable Racing is again providing support to the Eastern Division racing program as well as again offering our members the opportunity to get 10% off purchases of \$100 or more. The discount is available for on-line orders via the Reliable Racing website or for orders placed by phone directly to them. Please go to the Eastern Division website for this season's Promotional Code which you must reference to receive your discount.



### SkiPal – Back this year and again offering member and snowsports school discounts.

SkiPal, the ski/ride teaching tool, will again be offering two programs this season; a discount offer to members on individual orders as well as a volume discount offer to Snowsports schools. See the SkiPal advertisement in this SnowPro and the Eastern website for more details. SkiPal will be attending and supporting this year's Children's Academy event.



### SmartWool – This popular Pro Purchase Program which provides 50% off retail is again available to Eastern members!

See the SmartWool banner and link to their site from our Event Schedule page to see their great products. Access the SmartWool page and details on how to get your 50% discount in the Member Benefits section of the Eastern website.

The SmartWool fiber combines comfort and performance into one versatile package and the product line includes shirts, pants, jackets, vests, socks and more. You won't find better gear to keep you comfortable in all conditions!





# VIPrivileges



## Vew-Do – Balance Boards at 30-35% off to Eastern Members

Vew-Do Balance Boards continues to offer a great member discount on their many products. Again, go to the Eastern Website for an order form and pricing details.

## PSIA-E/AASI Logo Business Cards – high-quality, well-priced

Through our long-standing partnership with Keystone Printing, we are again offering high-quality, well-priced personalized logo business cards. You can create your cards, preview them, and place your order directly from the Eastern Division website. Order now and get ready for the season!

## PSIA-E/AASI Gift Certificates

Don't forget when you are looking for a unique and useful gift for an employee, parent, spouse or child who is a member; gift certificates toward dues or events are available. To purchase a gift certificate, please call the office at 518-452-6095 and speak with member services to order your certificate.



## The VIPrivileges Partner Savings Program

The VIPrivileges Partner Savings Program offers members discounts at your favorite resorts on all sorts of activities. Discounts on everything from lift tickets and lodging to golf and water parks. Discounts are available at resorts up and down the east coast – all year round! These discounts are offered simply by showing your PSIA-AASI membership card!

For the most up-to-date listing of VIPrivileges Partner Savings Program (for our purposes "officially" abbreviated to VIP-PSP), be sure to check the VIP-PSP page of the Eastern website often.

This program will grow with your support. Please patronize participating Eastern Division VIPrivileges Partner Resorts.

Click on the program logo on our homepage and start saving!

For the latest information about PSIA-E/AASI Eastern and National Member Benefit Programs and Promotions be sure to check often at [www.psia-e.org](http://www.psia-e.org) - Member Services.

# Snowsports School Management



## Update from the SnowSports School Management Committee

by *Debbie Goslin*

*Snowsports School Management Committee Chair*

The SnowSports School Management Committee (SSMC) met in June to discuss thoughts for the Management Seminar, as well as many requests for sessions from Eastern Directors. Several key issues were also discussed that were addressed and discussed at the June Board of Directors Meeting.

The SnowSports School Management Seminar (SSMS) will be held at Killington, VT, November 29-December 1, 2010. We will host our Keynote Speakers on Monday evening, November 29, with a presentation about Interski. The Monday night Keynote will create greater opportunities for earlier on-snow sessions and additional indoor sessions. This format will also allow for more networking time within the group. For many of you who have enjoyed the Personal Skiing/Riding on-snow sessions, these sessions will be offered on the last day, early in the afternoon. What a perfect opportunity for critique and a starting point for the new season!

Every region has an SSMC Representative that is appointed by their elected Regional Director. The job of the SSMC Representative is to report back to the committee the needs and comments from the Directors and Managers in their region. Following is a list of members of the SSMC. Feel free to contact them with your management issues/needs. We'll do our best to bring your concerns to the table for discussion.

Region I	Jennifer Weiss	Jeweiss2001@yahoo.com
Region II	Joe Hanzalik	jhanzalik@mountsnow.com
Region III	Jay Barranger	jbskigolf@yahoo.com
Region IV	Steve Martin	smartin@skiliberty.com
Region V	Wendy Frank	wendy@holimont.com
Region VI	Gail Setlock	gail@goremountain.com
Region VII	Joseph Darmofalski	Darmofal@ntelos.net
At-Large	Ross Boisvert	Rossb@mcintyreskiarea.com
At-Large	Joan Heaton	jeheaton@optonline.net
At-Large	Steve Howie	showie@rochester.rr.com
At-Large	Daniel Munn	munnrocks@hotmail.com
Chair	Debbie Goslin	DebbieGos@aol.com



## AASI Update

by Ted Fleischer  
Eastern AASI Advisor

Our next season is just around the corner. Soon, leaves, temps and flakes will be falling. I always identify with the urgency I see in wildlife this time of year. If you've already scanned the AASI 2010-2011 calendar of events you may have noticed several new items. More comprehensive course descriptions will be found in the next issue of SnowPro, but I'll give you a brief rundown now.

One of the most obvious changes is the addition of a new "Camp" format. This gives you the option of adding a third day onto some of our most popular two-day riding-focused clinics, when you sign up for these events. This new format will allow members and clinicians a better opportunity to set goals and begin to realize those goals while still together. The Camp format will also better allow us to blend groups based on experience, instead of just certification level. And, of course, we'll end up with another day of riding! We've done our best to keep it affordable too. As you'll see in the pricing, adding the third day actually lowers the overall price per day.

At the request of many members I spoke with last season, we are now offering Introductory courses for several of our most popular courses, such as the Trees clinic and the Steeps clinic. These Intro clinics will be held at different times and mountains than the Camps.

One more exciting addition is the Off-Piste clinic offered at Smuggs' this season. I'll explain this clinic further in the course descriptions next issue, but if you've seen the tight, gnarly, knee-deep woods shots at this northern Vermont resort, you'll understand why there is a riding prerequisite just to get your foot in the door! For those of you that think that the east can't challenge your free-riding skills anymore...think again!

I hope that you're as excited about these new offerings as we are. Keep an eye on our next issue for info on other items for this upcoming season, such as Eastern Team tryouts, Teaching and Technical clinics, and other fantastic opportunities. I look forward to seeing you all out on the hill! ■



## National Children's Specialist Accreditation

### ...Something New!

by Jeffrey W "Jake" Jacobsen  
PSIA-E Children's Committee Chair  
and  
Mac Jackson Coach, ACE Team

Did you know that as many 80% of ski and snowboard lessons taught each year are taught to people under the age of 16? PSIA and AASI have something new to offer that recognizes your efforts with the industry's largest clientele segment...CHILDREN. The National Children's Specialist Accreditation program will be launched this season after two years of preparation.

The program is composed of two levels: Children Specialist 1 (CS1) and Children Specialist 2 (CS2).

The CS1 Accreditation is geared toward instructors who are just beginning their quest to master the art of teaching and coaching children and youth how to ski and ride. It involves the completion of a workbook as well as an on-snow evaluation. The on-snow portion evaluates the candidate's teaching, movement analysis, and understanding of how children and youth learn and progress from the Beginner/Novice to Intermediate Zones of skiing and riding. The CS1 Accreditation is a prerequisite to CS2 Accreditation. CS1 is open to all levels of certified instructors (requires Level I Certification).

The CS2 Accreditation also involves a workbook to be completed prior to the on-snow portion. The on-snow portion evaluates the candidate's teaching, movement analysis, and understanding of how children and youth learn and progress from the Beginner/Novice through the Advanced Zones of skiing and riding. CS2 is open to Level II and Level III Certified Instructors.

It is important to understand that CS1 and CS2 are evaluations and will require experience and preparation. Review the standards and experience requirements and read study the required and suggested readings, as the workbook comes from a variety of sources. We might also suggest attending some PSIA-E children-specific educational events (found in the Event Schedule) to get you ready. Here they are:

### Children's Academy, Stratton Mountain, December 6-8, 2010 (2 or 3 Days of fun with the ACE Team)

HD (High Def.) Kids – An exploration of the Multiple Intelligence Theory On-snow

Together, we will actively explore the Theory of Multiple Intelligences. Groups will explore the novice, intermediate, and advanced zones presenting to all intelligences. On Day 1 the ACE team will introduce the theory and ask participants to complete a basic assessment to identify their dominant intelligence(s). We will then hit the snow to make plenty of turns and explore the application of this theory in snowsports education, even as we work on our personal skiing and riding.

On Day 2, groups will continue to work on early season turns while developing strategies to work with children, utilizing varying Intelligences as described in the theory of M.I. In addition, each group will spend part of Day 2 in a brief introduction of the National Accreditation program.

On Day 3, participants will have elective clinics to choose from, including a preparation/ trainers session on the National Accreditation program.

### For CS1: Intro to Kids Zone

Ski and Ride as you focus on teaching the whole child in the beginner/novice and intermediate zones. Participants in this event can expect to explore the mountain playground through the blue square terrain, while developing skills in the beginner through intermediate zones. Exciting changes come as a child moves from the first changes in direction to parallel turns on skis or carving on snowboards. In this skiing/riding adventure you will learn new activities, enhance group handling skills, increase your knowledge of the ages and stages of development (using the CAP Model), and improve your presentation skills. Skiing and Riding will (primarily) take place on, but may not be limited to, Blue Square terrain, some easy bumps, and trees if available. Participants need

to be proficient on this terrain. If you are using this clinic for your preparation for Children's Specialist National Accreditation you should bring with you the workbook for CS1 and the Children's Instruction Manual, Second Edition. The workbook and manual are available online at PSIA.org or PSIA-E.org

### For CS2: Advanced Kids Zone

The entire mountain is this group's playground. Experience a skiing/riding adventure with fellow kids instructors as you arc, pivot, and bump your way down the hill. Learn new activities, enhance group handling skills, increase your knowledge of the ages and stages of development (using the CAP Model), and improve your presentation skills in the Upper Intermediate and Advanced Zone. Skiing and Riding will (primarily) take place on, but may not be limited to, Blue Square, Black Diamond, park and pipe, bumps, and trees. You should bring with you the workbook for CS2 and the Children's Instruction Manual, Second Edition. The workbook and manual are available online at PSIA.org or PSIA-E.org.

### Kids Race Too

There are also Kids Race Events, where coaches will learn what motivates kids in gates. Learn about the effect that physical development has on mastering the gates and the importance of understanding the different ages and stages. Also, learn how to set up drills and training courses with which kids can have fun.

Check the schedule for when these courses are being held. We'll see you on the mountain. ■

# "Gates, Timing, Technique"

by: Brian C. Smith

PSIA Examiner/ Race Programs Coordinator  
Eastern Team Member

Last year we had tremendous success with a format that identified specific Slalom or Giant Slalom training or both for each race event offered. In addition Reliable Racing Supply came through in a HUGE way by providing participants with guards and special equipment needed to be aggressive in the course. There were also world class coaches to give you the very best coaching. We will be building on these successes and making this year's race camps better than ever.

To accommodate everyone's needs, we will again this year have specific slalom and giant slalom only events on the 2010-11 schedule. The PSIA race committee decided by offering a choice of discipline specific race camps, combined with the two day format, this will allow more time for increased learning and performance.

The goal is to continue providing quality coaching at all events. The eastern division most experienced coaches will staff all race events. As in years past we will be inviting the country's top former Olympians, PSIA's National Team members, and special guests to coach at the scheduled events. We will be announcing details at a later date.

Are you NEW to Racing? Don't be afraid to try it out. Our race events are very friendly to the inexperienced. You'll find lots of great coaching, great people and great fun. Racing is an excellent way to add excitement and variety to your skiing performance. It is a great way to develop the fundamental movements required to have a solid foundation of skills for all types of skiing, not just racing.

If you are an avid racer, challenge yourself with either a Slalom or Giant Slalom event. If you're like me and like both disciplines take one of the multiple 2-day events. Remember, all race events are open to non-members of the association. Spread the word and bring family, friends, or fellow race coaches to an event for great coaching, skiing and racing!

The Eastern division remains committed to supporting the race programs and our member's needs. I would like to thank the board of directors for their continued support. In addition, I would like to thank the PSIA race committee members who contribute insight and experience each year to our programs. And a special THANK YOU to John Jacobs and the team at Reliable Racing in Glens Falls New York for sponsoring our events with timing equipment, gear and discounted tools and equipment for all event attendees.

Enjoy the fall and get in shape for a great season!!!

### 2010-11 Race Event Disciplines and Schedule

Jan 12-13 / 12-14	Hunter MT, NY	Slalom & Giant Slalom
Jan 24-25	Waterville Valley, NH	Giant Slalom Only
Jan 31, Feb 1	Sugarloaf, ME	GS & Super G
Jan 31, Feb 1	Bristol MT, NY	Giant Slalom Only
Feb 2-3	Holiday Valley, NY	Slalom Only
Feb 14-15	Whiteface MT, NY	Slalom & Giant Slalom
March 2-3	Butternut, CT	Slalom & Giant Slalom

## Gift Certificates

**Looking for a fun, unique and very useful gift for a friend, parent, spouse, or child who is a member of PSIA-E/AASI?**

### How about a Gift Certificate?

*Yeah, that's right, we now have two types of Gift Certificates available!*

- PSIA-E/AASI Event Gift Certificates are available in increments of \$50 and can be used toward Eastern Division events. They can be designated to be used during the current season when purchased, or can be designated for the immediate upcoming season.

Please note: Once designated, certificates cannot be carried over to another season.

- Or, purchase a PSIA-E/AASI Dues Gift Certificate for the exact amount of the recipient's dues. Please contact the Office to obtain this amount!

**To purchase a Gift Certificate, please call the PSIA-E/AASI office at 518-452-6095 and ask for Colleen Plante.**



with loose heels

## ¡Hola! Amigos Nordico (Hello my Nordic Friends)

by Mickey Stone  
PSIA-E Nordic Coordinator

We have just returned from **Bariloche Argentina** where nine of us skied in the Cerro Catedral, Cerro Lopez and Cerro Bayou areas. We were fortunate to receive over 140cm of snow the last five days. August 24th we were skiing waist deep powder and we had to clear our throats at times from the snow. An August to remember!



Trampoline Time

Our first day greeted us with fresh untouched heavy powder in the trees, the second day we skied the top of the mountain and were all struck by the beautiful views of the lakes, volcanoes and the Patagonia Mountain Ranges. Then, the third day we cross-country skied at Centre De Nordico, where the owner went out and groomed 8km of skating terrain just for us. So, we felt obligated to lay down about 5-7 loops around the hilly area so he knew we were satisfied and grateful. The two 500ml of Quilmes and the apple pie sure helped after that work out. A steep 1000 ft ascent in ski boots coupled with a 2-mile skin into Cerro Lopez Refugio (staffed Hut with wine, beer and a fire) allowed us a taste of the backcountry for the day. The days went on and on

just like this. We ate the local fare in the evening by visiting the homemade Italian/Argentinean Pasta



Perfect Form Landing in the Water

places called Sorrentinos and the tasty dry rubbed smoked grilled beef, pork and chicken at the local Parillias. Some folks even tried the local liquor Frenet Blanco with "Coke". To me it tasted like Jegermeister and "Coke" - YUCK!

We finished up with 5 days of new snow, Sierra cement style, and loved every minute of it. Thanks to the backcountry skiers and Nordis who went: Matt, Cindy, Tabi, Barb, Phil, Mike and Steve. Kudos came from the group to Randy French and Mickey Stone for guiding the trip. Mark your calendars now for 2 years from now, on August 15, 2012. Look to the Nordic website for some pictures at the end of the month.

### Telemark Teaching DVD

The PSIA-E Telemark Examiner Squad is putting the finishing touches on their teaching DVD. This is for anyone wanting to learn more on "HOWTO" teach someone from beginner to expert, as well as pick up some tips for yourself. Look for its sale debut at PRO JAM. Last season we invited Charlie MacArthur from the Nordic National Team to join us for the Norwegian Tele Fling and a training day for our staff. You can view a video on You Tube of some of the antics we were doing. Search for Norwegian Tele Fling, or try [http://www.youtube.com/watch?v=4z\\_OWaJaBza](http://www.youtube.com/watch?v=4z_OWaJaBza)

### Lake Placid Jumping Event

So, after a one-day return from Argentina,



Fondue

Suzy Chase-Motzklin (Level II Freestyle Coach), John Hobbs and I headed to Lake Placid to coach 16 members to gain confidence and air awareness on the trampolines, and then going off the ramps into the air 10-40 ft and landing into the aerated pool. The weather was sunny and hot, and the pool was wet and cool. Suzy and I have done over 12 of these events over the years and we always discuss the enthusiasm and learning that takes place in this event compared to our on-snow events. We believe it is due to it being such a new experience and something you cannot easily practice at home. The event is very feedback-oriented, and not just by the coaches, but by all the external and kinesthetic factors you are dealing with throughout the day. For example, using the trampoline and logging about 4 hrs in 2 days allows you to have new meaning for



Patagonia Lake Nahuel

a pliometric workout. Where to land, how it react to where you go, the maneuvers and movements associated with them, the time in the air adjusting your body to your maneuver and the landing are just a few things going through your mind as you sweat on the trampoline. We also set up what we call "STICK IT"; this is where you do 2-3 jumps on



Local Parillia

the trampoline and then hurl yourself in the air, do a maneuver, and land outside the trampoline on to a thick pad. It closely simulates the movements of approach, take-off, maneuver and landing (ATML) like the athletes will be doing when they get to the ramp portion.

Then, of course, the pool portion where you



**Beginner Land at Cerro Catedral**

need to keep your sliding tool completely flat for 125ft., lock your legs, and take off into the air and land on your skis/boards. Fear, overcoming new unexplored sensations, being in the air, and landing upright are all experiences we do not normally partake of on a daily basis; and, thus, why this event will teach you more about your inner self, kinesthetic

self, how you problem solve, and are able to assimilate new information and apply it to a new skill set so you can improve and jump better each time. Better sign up for this event next season at the same time you put Argentina on your calendar. Thanks to the coaches and the great group of participants.

Check out the Event Schedule for the season. Especially, look at the early events; this is the time to get on-snow with coaching early in the season so you can hone in efficient movements and add to your teaching repertoire for the season. We promise a new take or a different angle to ensure a newness of information for you to incorporate into your teaching and sliding style.

Here is to a snowy year! Get out on those rollerblades for the last few months. Congratulations again to Biff John Russell, new Telemark Examiner from Japan, New Zealand and the Gunks. ■



**Skatin' Randy**

## Education Foundation Donors

The PSIA-E Education Foundation expresses its sincere appreciation to the following members who have contributed at least \$50.00 to the Foundation through the annual dues "add-on" program. Since no dues or program fees go to the EF, contributions are the primary source of support for the Foundation and its scholarships. Thank you!

Richard A. Adams	Timothy DeFreitas	Peter Isaia	Cory McGrath	Julia Simonds
Ronald E. Adinolfi	Robert Del Boca	Mac Jackson	Stephen J. McGrath	Patrick J. Simpson
Dennis Alessi	William Deriscavage	Robin L. Jackson	James P. McHale	Craig F. Smith
Martin A. Alfano	Robert J. Deutsch	Walter O. Jaeger, III	Richard Metcalf	John Sniezyk
William Bland Allen, III	James R. Drummey	Robert M. Jinkins	Gerard G. I. Meyer	Marian Spano
John Andras	Stephen Duclos	Charles A. Johnson	Jeffrey Meyer	Emily W. Spiker
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Rick Baron	Dan Earley	Kirk E. Jordan	Vaughn Michael	Linda Steinle
Linda Beck	Karen Earley	Peter Urs Jucker	Vaughn Michael	Robert Steinle
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Herbert Burnham	David Greenleaf	Franz Krickl	Stephen G. Paxson	Jamie Ward
Robin Calitri	Robert Griffin	Fred R. Leff	JoAnn Pietro	John A. Wheeler
Linda J. Carabis	Thomas Haas	John Legge	James Polinchok	James Wickersham
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Michele J Cavallaro	Janet Hall	John M. Lewis	Paula Peterson Runnells	Robert Wissner
Larry Clark	Doug Hambric	Elizabeth Limerick	Winston J g Savage	Kathryn L. Yates
David F. Clune	Douglas Hammond	John Lincoln	Marc L. Schanfarber	Cherisse R. Young
Edward Collins	Robert Hanke	Richard S. Mailman	Dr Steven D. Selig	Sander Zangardi
Mr Eugene C. Connell	Ash Hartwell	Robert Malecki	Mr Robert M. Shane	Roger Zilliox
Mr Douglas W. Daniels	Wayne Hey	Stacy T. Malecki	Lennie Shaw	
David J. Davis	Stephen Howie	Richard Marron	Robert Shostek	
David Day	James P. Hyde, Jr.	Lucas H. Martin	Philip D Shuttler	

## In Memoriam

**Peter Geering, of Bernville, PA**, passed away July 2, 2010, at the age of 85. He had been an Alpine Level I member of PSIA-E, having joined in 1988. He taught at the previous Blue Marsh Ski School, PA, into his late seventies. Former colleague and PSIA-E Member, Bob Smith, shares: "Peter was the most loving and generous person! His love of skiing and teaching our sport was his focus in his later years. Even if work had him traveling abroad, he looked forward to getting back into his ski school jacket." A memorial service will be held Sept. 19 at 12:30 p.m. in St. Andrew's Episcopal Church, Yardley, Bucks County.

**Sepp Kober, of Hot Springs, VA**, passed away August 3, 2010, at the age of 88. Please see the "Tribute" to Sepp in this issue.

**Walter Wendel of Bridgewater, NJ**, has passed away at the age of 70. He was an Alpine Level II member of PSIA-E, having joined in 1986.

*PSIA-E/AASI extends its heartfelt sympathy to family and friends of our passing members.*

## Tribute to Sepp Kober



**Sepp**

From Sepp's biography, prepared by the Skiing Hall of Fame: "Sepp Kober is known as the 'Father of Southern Skiing.' After emigrating from Austria in 1957 to the United States and instructing that winter at Stowe under the directorship of Sepp Ruschp, Kober struck out on his own. He became the first ski instructor and ski school director south of the Mason-Dixon Line. Kober brought his talents for skiing to the first southern rope tow areas at Weiss Knob, WV and Wisp, MD. From there he pushed the boundaries of skiing further south

to The Homestead Resort near Hot Springs, Virginia, where he took on duties as director of skiing and winter sports. For the next four decades Kober was instrumental in ski resort development across the region. His experience with trail layout, rental equipment, lift systems and ski instruction was insurmountable in the growth of skiing during the boom years of the sport. Today, the South Eastern Ski Areas Association, which he founded, consists of 20 ski areas serving four to five million skiers annually and is considered the largest feeder of skiers to the mountain resorts in the west and New England. He led the southeast as a charter member of the National Ski Areas Association."

John Cossaboom, PSIA-E DCL, and former Director of Region 7 of PSIA-E, shares: "Known as the 'Father of Southern Skiing', Sepp had an impact on my early career. He was one of the first people I met when I went to work in NC in the fall of 1978....Sepp welcomed me to the South and took a genuine interest in my growth....(he) always wanted to know what I thought about new trends and ideas in teaching. He was a man that lived and breathed skiing and that spark never faded. He understood that bringing new people into the sport was the key to success...He also believed that ski areas in the South were in the best position to accomplish that goal, and promoted Southern skiing tirelessly. Sepp was a cheerleader, a mentor, and a friend. He never lost the enthusiasm and love for our sport or the people who worked in it, and left us with a great example to follow."

For his contributions to the ski teaching profession in the region, Sepp received an Honorary Membership from the Professional Ski Instructors of America. In 2009 he was inducted into the U.S. National Ski & Snowboard Hall of Fame. ■

(Readers are encouraged to read the additional article regarding Sepp Kober under the Editor's Desk column, written by Joan Heaton.)

### The most important off-snow educational event of the season!



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\*MFU credit may be applied once every four years

### Is this your last issue of the SnowPro?

Have you paid your 2010-11 association dues? If not, your name is no longer on our active roster of members for PSIA-E, PSIA and AASI. This means you will no longer receive division or national benefits and your certification status is no longer current. If you find yourself in this situation and want to stay involved, call the office at (518) 452-6095 as soon as possible to pay dues.

## Classy-fied



**WANT TO BUY:** Old ski books, pins, patches, postcards, posters produced before 1970. Natalie Bombard-Leduc, natski@capital.net, 69 Mount Pisgah Ln., Saranac Lake, NY 12983. 518-891-4781

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## f.y.i.

### AASI events with limited attendance this season – be sure to sign-up early!

Please note that there are a few events with limited attendance on the AASI schedule this year.

These events may fill BEFORE the event deadline. If you want to be assured a spot, sign up for these events asap!

Rider Rally	Mount Snow, VT	Dec 11-12
Riding Concepts	Cannon Mountain, NH	Jan 22-23
Advanced Kids Zone	Gunstock, NH	Feb 12-13
AASI Level I Exam	Ski Sundown, CT	Mar 05-06
AASI Level I Exam	Toggenburg, NY	Mar 12-13

### Congratulations to 2010 Member Survey "Ed Bucks" Winner!

First and foremost, thanks again to all 3,875 members that completed our 2010 membership survey last spring and to the 3,473 that provided their names and, by doing so, entering the contest to win an award of \$100 in "education bucks."

We are pleased to announce that the name drawn for the award was **Dan Camacci of Region 4**. Dan joined PSIA-E in January of 2010 and will be enjoying an educational event this coming season with the subsidy of \$100 in "ed bucks." Sweet deal and a great way to experience the teaching and skiing skill development that members rated as the #1 benefit of being a PSIA-AASI member.

Congratulations to Dan! ■

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# Congratulations to 20, 30 & 40 Year Members

The following PSIA-E member have completed either 20, 30 or 40 consecutive years of membership in PSIA. We congratulate these individuals on this outstanding accomplishment and thank them for their dedication to snowsports education. All qualifying members have received a commemorative pin and a letter of recognition directly from the national PSIA office.

## 20 Year Pins

### Level III

Gunnar I. Baldwin  
Curtis Bell  
Ann Beltz  
Andy Bertisch  
Chris Booth  
Sherrie Bradway  
Andrew Branscombe  
Shaun Cattanach  
Curtis Cowles  
Kevin Cresci  
Richard Dale-Mesaros  
John Doan  
Sean Donovan  
Peter Durgin  
Robert T Dwyer  
Thomas Earley  
Matthew Erickson  
Edward Fleischer  
David A. Frost  
William F. Fusco  
Brian Guinea  
Mark Gusek  
John E. Harvey  
Ed Hauck  
Jan Hawkes  
John Henderson  
Peyton Higgison  
Paul Hoda  
David Hoyt  
Kenneth W. Jackson  
Mark Kaufer  
Stephen Kossegi  
Glen Langley  
Scott Lenzi  
Neal Magnus  
Mark Malinoski  
Joseph Mallia  
James McCormick  
Robert Meinert  
Paul Miles  
James Nolte  
Jane O'Riordan  
John Owens  
Greg Perry  
Patrick Terry  
Evelyn Trebilcock  
Robert Tripi  
Patrick Welch  
Leslie White  
Earl B. Whitmore, Jr.  
Luz Williams  
Dave Zientko

### Level II

Martin A. Alfano  
Donald R. Anderson  
William C. Anderson  
Ellen Arnold  
Francis X. Aumand, III  
John Berry  
Claire Blanchard  
Don Briggs  
Jacob Brown, II  
Michael Burns  
Patricia A. Butler  
Jeff Cavalati  
Kathleen Cavalati  
William C. Champion  
Paul Christy  
James Edward Creighton  
Jennie Crossley  
John Cuddy  
Ronald Dean  
Ingrid DeWitt  
Michael DiBartolomeo  
Jeffrey J. Donaldson  
Philip T. Dunwoody  
Margaret Eagan  
Richard Erickson  
Raymond Erney  
Donald Falardeau  
Carolee Ferguson  
Robert Ferguson  
Gene F. Foley  
Timothy Fretz  
Craig Frey  
Henry Gabler  
Tamas Giegler  
Reinaldo Gonzalez  
Richard Grant  
Trumbull Gross  
Christopher D. Gunder  
Jack Hafer  
Michael D. Hefner  
Joel E. Hinshaw  
Kevin F. Hogan  
Allen Houser  
Kenneth Kaufmann  
James Klein  
Steven Klein  
Richard E. Knight  
Jeffrey Kozik  
Anthony Kroon  
Joe B. Krupp  
Harry Laufer  
Patrick Lazzaro  
Kenneth Liebler

Howard Lorenz  
Peter J. Lucatuorto  
Ronald G. Maehr  
Jesse Markowitz  
Tom Mayer  
Michael Robert McGregor  
Joy Meyer  
Rebecca Miles  
Andrea L. Miner  
Dr Denise Natale  
Sean F. Naughton  
Jeff Ochterski  
Harold Olson  
Dave Parks  
Richard A. Pellegrino  
Robert Pennell  
John Peterson  
Julia Peterson  
Dr Jordan Plasker  
Robert L. Post  
B.J. Prior  
Lance Reynolds  
Roger Rivera  
William Rolya  
Ted Satterthwaite  
James Sauerbier  
Blair Sebastian  
Glenn Shaikun  
William Shenton  
Jim Shimbo  
Thomas Shipkowski  
Steven W. Sillich  
Michael Simmons  
John D. Sinicropi Jr.  
John Louis Soscia  
Darby Sprincz  
Kendal Stackhouse  
Douglas G. Sumpman  
William Taafe, Jr.  
Norma Unitis  
Kim Ursini  
Lisa-Ann Wallace  
Kimberly Walters  
Jamie Ward  
John Weaver  
Sandra Webb-Peabody  
Christian Weigand  
Daniel Wheeler  
Bradley S. Wilson  
Lois E. Wilson  
Cathy M. Witherspoon  
James D. Wolf  
Deborah Yandow  
Peter W. Yvanovich

Rolf Zeisler

### Level I

Thomas Arlo  
Martin Berggren  
John Brennan  
Doris Callahan  
Peter Ciarrocca  
Katherine Coker-Cronin  
Florence Cruz  
Robin Daneker  
Hal C. Davis  
Edward J. Dean  
Adam Dickmann  
Carol L. Erickson  
Walter Fitting  
Don Freedman  
Harold Galvin  
Richard Gehring  
Jeffrey Gilbert  
Philip A. Hallden  
Brian Hicks  
Fred Kfoury, Jr  
Donna Klein  
Daniel Krevchuck  
Harris Levine  
Barry A. Lipsky  
Roland Lussier  
Donna Mackiewicz  
Gerald Malczewski  
Alfred Marcotte  
Gene May, Jr.  
John T. McGarry  
Victor McGrath  
Muriel McSweeney  
Bruce Noga  
Roger O'Donnell  
Michael Pagan  
Paul Prutzman  
Hans Putz  
Richard J. Reber  
Bruce Renfro  
C.A. Riddle  
Robert Schultz  
Glenn Shattler  
Jay Steele  
Lin E. Sternberg  
Gordon F. Stevens  
JaneMarie Toben-Stock  
John Vitti, II  
Neil E. Wagner  
Rudy Walz  
Charles Weidmann  
Robert Wieser

John Willink  
Donald Winkler

## 30 Year Pins

### Level III

Mark Absalom  
Terrence Barbour  
William Beerman  
Paul Berntsen  
Mermer Blakeslee  
Donald Boyce  
John Brennan  
Darthea H. Brown  
Paul Brown  
Daniel Chayes  
Jane U Eshbaugh  
Thomas Gal  
Paul Geibel  
Thomas Haas  
Donald Haringa  
Bart Hayes  
Keith Hopkins  
Jim MacMahon  
Bernard G. McCabe  
David Merriam  
Frank O'Connor  
Steven K. O'Connor  
William J. Pedrick, III  
John R Peterham, II  
Joseph Rizzo  
Gail Setlock  
Charles K. Seymour, II  
Michael Sites  
William Trussell, Jr.  
Stephen Victory  
Frederick A. Yost

### Level II

Stephen Adams  
Cynthia Bartlett  
Paul E. Blum  
Andi Broom  
Rex C. Channell  
Ann B. Chapin  
Ronald Daniel Dalton  
Nancy Delong Dugas  
Howard Fragin  
Lynn T. Gilbert  
Patricia Gregoire  
Paula Herdman  
Robert C. Hoffman  
Robert Hunter  
Mr Craig S Kafafian

Wayne Kunsman  
Elizabeth Miller  
Candace O'Mahony  
Pamela Faulkner Quinn  
Tom Rogish  
Richard F. Rosenthal  
Martha Sears  
Hubert Seemann  
Jeffrey W. Ward  
Linda Wiewel  
Beverly Baldwin Wright

### Level I

Lee Bailey  
Gerald Colella  
Joan C. Gall  
Peg Holmes  
James W. Nimmo  
Ronald Zampolin

## 40 Year Eastern Lifetime Members

### Level III

Claudia C. Ciesluk  
Rita K. Connelly  
Richard J. Dawson  
Max deWardener  
Thomas S. Donohue  
Cindy Enos  
Thomas Michael Flynn  
Gary Grady  
George Graham  
Mark F. Halter  
Gary R. Hendrickson  
Robert Heunemann  
Peter Ingvaldstad  
Barbara Irons  
Thomas W. Lewis  
Patricia Mignone  
Bruce Miles  
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# PSIA-E Welcomes Unique Member School

**T**he Smoky Mountain Snowsports School operates at Ober Gatlinburg Ski Resort and Amusement Park in Gatlinburg, Tennessee.

Bet you didn't know there was a ski resort in Tennessee! Not far from the North Carolina border in the Great Smoky Mountains is the Ober Gatlinburg Ski Resort. PSIA-E is proud to continue maintaining the Smoky Mountain Snowsports School as a member school and to service the needs of the PSIA and AASI members that call Gatlinburg, TN, their home mountain. PSIA-E has scheduled an Alpine Level I exam at Gatlinburg this season and members can also attend education and certification events at nearby North Carolina ski areas. Ober Gatlinburg is the **ONLY** ski area in Tennessee.

The Smoky Mountain Snowsports School is managed by former PSIA-E Region 7 Director John Cossaboom. John is also an active member of the PSIA-E education staff as a Divisional Clinic Leader (DCL).

Ober Gatlinburg offers 8 ski trails serviced by two quad and one double chairlift and a surface lift. There is snowmaking on 100% of the Gatlinburg slopes and night skiing. The ski season usually runs from mid-December to early March. Ober Gatlinburg has one of America's largest aerial tramways. The tram departs regularly from downtown Gatlinburg, going directly to the Ski Resort and Amusement Park. The convenience of parking your car downtown and taking the tram ride to the ski slopes is a unique experience.

Welcome to southern skiing in Tennessee! ■

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# 2010-2011 PSIA-E/AASI - NEW MEMBER APPLICATION

Mail or fax to: PSIA-E/AASI, 1-A Lincoln Ave, Albany, NY 12205-4907

Fax# (518) 452-6099

Call (518) 452-6095 for information only. No applications accepted via phone.



As a Registered Member of PSIA-E/AASI, you will become a member of the American Snowsports Education Association (ASEA), the largest organization of professional snowsports instructors in America. PSIA and AASI operate under the umbrella of ASEA. You will receive welcome information via e-mail and mail, including an introduction to the association, an explanation of your benefits as a member, and you will have immediate access to the national website, [www.thesnowpros.org](http://www.thesnowpros.org) and the division website, [www.psia-e.org](http://www.psia-e.org).

### ALL NEW MEMBERS MUST READ AND SIGN THE FOLLOWING:

As a new member of PSIA/AASI National and Eastern Division, I agree to be bound by all PSIA-E/AASI bylaws, policies and educational requirements. Continuing education updates (two days of clinic) are required every 2 seasons for most certified members. I am aware that the "membership year" runs from July 1, 2010-June 30, 2011 (or June 30, 2012 if joining on or after February 15, 2011) and that dues are non-refundable.

If a full-time student age 16-23, I may pay the discounted dues of \$84.00 and verify that status with this signature.

Applicant's Signature \_\_\_\_\_ Date \_\_\_\_\_

Member Sponsor \_\_\_\_\_ Sponsor Member #: \_\_\_\_\_

(Note: If a current member of PSIA-E/AASI personally influenced your decision to join, clearly print their name and member # above)

Please print clearly and fill out ALL sections. This application must include payment and must be received before or at the same time as registering for a PSIA-E/AASI event to ensure the member event price.

### Please check all that apply - areas of interest:

- Alpine  Snowboard  Adaptive  Telemark  Cross Country  Children's  Racing  Adapt. Snowboard

The Eastern Division of PSIA & AASI is divided into seven geographic regions (listed below). As a new member, you may choose to be affiliated with one region - the one in which you work as a snowsports instructor or the one in which you live. This affiliation is for regional mailing and voting purposes. You should affiliate with the region in which you are most active as a snowsports instructor. Please check the appropriate region below. If you do not choose, the region in which you live will be assigned as your designated regional affiliation by PSIA-E Bylaws, Section 10.8. You must then notify the division office in writing, should you choose to change your affiliation to the region in which you work.

- 1 - ME, NH  2 - VT  3 - MA, CT, RI  4 - PA, NJ  
 5 - Western NY  6 - Eastern NY  7 - DE, MD, VA, WV, NC, SC, GA, FL, DC

YOUR DATE OF BIRTH: \_\_\_\_/\_\_\_\_/\_\_\_\_

Male / Female  
Circle one

NAME: \_\_\_\_\_  
Last First M.I.

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Street/Box City State Zip

HOME PHONE: (\_\_\_\_) \_\_\_\_\_ WORK PHONE: (\_\_\_\_) \_\_\_\_\_

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SNOWSPORTS SCHOOL NAME: \_\_\_\_\_

- TOTAL NATIONAL & DIVISION DUES AMOUNT INCLUDED: **\$ 114.00**  
 TOTAL STUDENT NATIONAL & DIVISION DUES AMOUNT INCLUDED: **\$ 84.00**

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Mem \_\_\_\_\_  
Num \_\_\_\_\_

### APPLYING AS A NEW MEMBER, YOUR SNOWSPORTS SCHOOL DIRECTOR MUST COMPLETE THE FOLLOWING:

As Director, I attest to the following: This applicant is a member of my current staff. The candidate has received training and preparation, as addressed in the American Teaching System. As a candidate for Registered member status, the applicant has completed the PSIA/AASI entry level requirements, including 25 hours of teaching/training.

If applying as a full-time student age 16-23, I attest to his/her student status.

Director's Signature \_\_\_\_\_ Name of School \_\_\_\_\_



## Upcoming *SnowPro* Copy Deadlines

If you are submitting articles, information or ads for the *SnowPro* please note the following deadlines for upcoming issues:

Fall 2010: **October 15, 2010**  
Winter 2011: **December 17, 2010**

## Writing Guidelines

General member submissions to the *SnowPro* should not exceed 1,000 words and should be sent to [psia-e@psia-e.org](mailto:psia-e@psia-e.org) as a MS Word document attachment. Please see additional guidelines on page 2 of this issue under General Information. Thank you!

## Join the fun in **Angel Fire, New Mexico**



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# f.y.i.

## NEW! This season – National Children's Specialist Accreditation

Open to Level I, Level II or Level III Members attending the Children's Specialist 1 or Children's Specialist 2 events. Children's Zone Events – are not part of the National Accreditation and may be attended by all members or non-members.

### New title for Alpine FreeRide

The Specialty event "Park Skills" has been re-named to "FreeRide Clinic" to better reflect the course content and material covered.

### New Online Exams for Alpine

You must take your Alpine written exam online prior to registering for the skiing assessment, part 1 exam. Access will be available at your convenience 24/7. The new online exam process will be ready for members by November 15th.

### Exam Applications

Keep in mind, applications for any certification exam must include a Snowsports School Director's signature; incomplete applications will not be processed.

### Sunday Double

Members who attended last season thought this was an excellent opportunity to apply new skills and techniques during the week and return the following Sunday to reinforce what you learned.

### U30 (For Members 30 years old and younger)

Hear what members from last season are saying:

"It was fun to ski with other young members and get to clinic with them!"

"We pushed challenging (terrain) and skied from the groomed to the trees"

"There was a lot of hooting and holler-ing going on during some of those awesome glade runs."



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Date Rec'd _____	Event\$ _____
App Num _____	Other _____
Event Num _____	Total\$ _____

**Alpine Snow Pro Jam - Alpine Master's Academy  
December 13-17, 2010 – Mount Snow, VT**

**Alpine Snow Pro Jam & Master's Academy applications MUST BE MAILED**

(postmark date is required for processing applications)

Note: The standard event application should be used for Nordic Snow Pro Jam and will be accepted anytime

**PSIA-E/AASI, 1-A Lincoln Avenue, Albany, NY 12205**

Call (518) 452-6095 for information only. No applications accepted via phone.

**Application will NOT be accepted prior to September 20<sup>th</sup> postmark date.**

Member No: \_\_\_\_\_  Primary Discipline/Level: \_\_\_\_\_ / \_\_\_\_\_ Date of Birth: \_\_\_\_\_

NAME: \_\_\_\_\_ Male / Female  
Last First Circle one

ADDRESS: \_\_\_\_\_  
Street/Box  
Check box if a change   
City State Zip

HOME PHONE: (\_\_\_\_) \_\_\_\_\_ WORK PHONE: (\_\_\_\_) \_\_\_\_\_ CELL PHONE: (\_\_\_\_) \_\_\_\_\_

E-mail address: \_\_\_\_\_  
PAYING BY  CHECK #: \_\_\_\_\_ AMOUNT: \$ \_\_\_\_\_

<p><b>OR, Please charge to my:</b> MasterCard <input type="checkbox"/> or Visa <input type="checkbox"/> \$ Amount _____</p> <p>_____</p> <p>Exp. Date _____ Signed _____</p>
--

**ONE APPLICATION PER PERSON PLEASE**

**Snow Pro Jam – Registered & Level I Members**

Snow Pro Jam Cost - \$429 - Please select one option below:

- |  |  |
|--|--|
| _____ General Skiing Improvement         | _____ Senior Program (for ages 55+)        |
| _____ Level II Exam Prep – Part 1 Skiing | _____ Level II Exam Prep – Part 2 Teaching |
| _____ Race Program                       | _____ With Established Group _____         |

EXAMINER NAME

**Snow Pro Jam – Level II Members**

Snow Pro Jam Cost - \$429 - Please select one option below:

- |   |   |
|---|---|
| _____ General Skiing Improvement          | _____ Senior Program (for ages 55+)         |
| _____ Level III Exam Prep – Part 1 Skiing | _____ Level III Exam Prep – Part 2 Teaching |
| _____ Race Program                        | _____ With Established Group _____          |

EXAMINER NAME

**Masters Academy – Level III Members Only**

Masters Academy Cost - \$489 - Please select one option below:

- |                              |                                     |
|------------------------------|-------------------------------------|
| _____ Skill Improvement      | _____ Senior Program (for ages 55+) |
| _____ With Established Group |                                     |

**Guest Banquet Ticket - Available on a limited basis at \$40**

*If paying by check, please submit separate checks for guest banquet tickets and event application.*

Guest Name: \_\_\_\_\_

PLEASE REFER TO THE PSIA-E / AASI WEBSITE FOR ADMINISTRATIVE CHARGES  
[WWW.PSIA-E.ORG](http://WWW.PSIA-E.ORG)

# For Those About to Rock(er): The Pocket Glossary

by Peter Kray

## PSIA-AASI Special Projects Editor

**R**ocker technology is blowing up ski and snowboard design this season, with more aggressively turned up tips- and often tails - that make it easier to pivot in any conditions, and keep more of the effective edge of a board off the snow until you really need it. But, as ingrained as this concept is for snowsports manufacturers, most folks on snow still aren't familiar with it. To make it easier for instructors to explain, and maybe understand, PSIA-AASI developed this quick cheat sheet of why, and how, rocker is such a slopeside hit.

**Camber:** Ski and snowboard go-to flex technology for the past few decades, traditional camber is the arch in the center of the board which, when pressured, engages the tip and the tail for grip and control.

**Reverse Camber:** By inverting the arch of camber - put your hand flat on a table and point your fingers to the ceiling to demonstrate this - skis and snowboards get a surfier feel, and a quicker edge-to-edge pivot.

**Rocker:** An exaggerated rise in the tip of a ski or snowboard for easier turn initiation, and more float in mixed conditions and deep snow. In Full Rocker, there is also an exaggerated rise in the tail. This provides quick turn release, and a marked increase in the ability to smear out of a turn as well.

**Early Rise:** Primed for even more innovation in future seasons, this is a designed rise from the tip of a ski or snowboard that extends into the shovel. With an infinite possibility for adjustment and fine-tuning, it reduces the effort required to initiate a turn, with a pre-bent flex for improved edge control.

Need a little more info in order to roll with rocker? How about this?.....

**Best Metaphor:** Rocker is often described as resembling the hull of a ship. The raised bow breaks the water, making it easier to steer because of the decreased resistance.

**Best Dryland Demo:** Put your hand flat on a table and move it back and forth. Feel how your fingertips catch? Now point your fingers to the sky and do it again. Voila! Less resistance. Turn your hand on its side now, and you've got full contact. Send your

best demos and metaphors to: 5050snowpro@thesnowpros.org.

And, be sure and read the full story about the anticipated impact and history of rocker in the fall issue of 32 Degrees magazine.

Peter Kray is the PSIA-AASI special projects editor and acquisitions editor for 32 Degrees, with a particular focus on emerging snowsports trends, on-snow innovations, and the PSIA-AASI 50/50 Project. Kray skis, telemarks, and snowboards out of Santa Fe, New Mexico, and is the founder of Shred White and Blue ([www.shredwhiteandblue.com](http://www.shredwhiteandblue.com)), a media and apparel company celebrating American boardsports. ■



Photo by Blake Jorgenson

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## East to West? West to East?

by Jay Crawford

PSIA-E Alpine Level III

AASI Level I

For anyone thinking of making a divisional change, read on...

After spending 10 years teaching in the east, specifically, Snowshoe Mountain Resort, WV, and taking many trips out west, I thought I might try a season at 10,000 feet above sea level. I had heard of many instructors, staff, examiners, and national members moving from east to west, and from west to east, so I thought I would make some calls. Refreshingly, our certification levels remain consistent throughout all regions. I do know that some of the exams that are held are run differently, but all follow the same national guidelines. For me, personally, I just wanted to see what it was like to teach at a different and bigger resort in the west.

I narrowed my choices to some of the resorts in Colorado, California and Nevada because of friends, acquaintances, and family in some of these locations. This decision can be overwhelming in itself. But, one common thing that I realized at each location, after visiting and interviewing, is that PSIA has very professional, friendly, and helpful staff across the board.

I finally chose Heavenly Resort, located in California and Nevada (PSIA West Division), and have been there for the past 5 years now. I did all of my training, exams, and clinics to prepare for this move on the East coast. And, I am thankful for all of the drives to Vermont and New York to receive education from so many excellent clinicians, not to mention some of our own in-house education at Snowshoe, WV.

When you first arrive (at a different and/or bigger resort), no matter what your certification level is, you are a beginner all over again - a very small fish in a very "huge" pond. It takes time to figure things out, sort out the various groups, terrain, teaching styles,

and trying to become an insider - versus an outsider - all over again. The experience can be humbling. But, think of how our first-timers must feel?

Now, after some time and experience, I feel a lot more at ease, but I still do miss the relationships built with guests/staff in the east. I still pay dues to both East and West Divisions, as well as National. The reason being is that the educational materials and training are excellent at both locations!

The whole experience has been eye opening, and I feel that I have become a better, more rounded instructor/trainer. I would suggest working, training, and or clinicing at different mountains to give yourself more experience on different terrain, with different clinicians/staff, and with different guests.

I hope to continue teaching and paying dues to both organizations because I support what each division is doing to make us all better instructors. So, if you are looking to make a move between divisions, states, or just a new resort in the same area, take the challenge, learn from it and enjoy the experience! ■

## Learning from the Next Generation

by Joseph L Hurley

PSIA-E Adaptive Level III

PSIA-E Alpine Level II

Director, Bart J. Ruggiere Adaptive Sports Center

Bromley Mountain, VT.

I learned something this season about not only compassion, but also about putting someone else's needs above our own. There are two young ladies that started volunteering this season at our program. They came to the Bart Center this season to help others learn how to ski, and what I saw in them was true compassion for the individuals that they worked with. After watching these two, it got me thinking that sometimes we take our jobs too seriously. We forget that teaching skiing should be fun and exciting. After all, skiing is a fun sport! Yes, we need to have some structure in our lessons for safety, and some room for learning, but we still need to have fun. When we get done, we need to be saying, "Wow, what a great day!"

Sometimes we come in early from our lesson, perhaps because of weather or we are persuaded to come in. Sometimes our students just have had

enough for one day. We should take this opportunity to spend more time with our students and learn more about them. Yes, sometimes we talk to them or give them hot chocolate to warm them up. But, do we really take the time to learn about them? Their likes and dislikes! Maybe we should play some games with them, like cards or 50 questions, or maybe go for a walk and explore the resort lodge. This is a great time to just get to know our students. This can be a lot of fun as well. One thing that we need to remember as instructors is that it is not about our expectations, but it is about our student's expectations. Often times we are not only instructors, we are mentors and friends. It is not always about what we learn on the hill; it is often what we learn inside that makes us better at what we do. All of these things can add to that WOW factor.

So, I would like to thank these special young volunteers for teaching me and reminding me of something important this season. Having fun! ■

## Perseverance

by Yaron Steinhauer

PSIA-E Alpine Level III

Hunter Mountain, NY

As a ski instructor we have many motivations each day we show up at the mountain. One motivation is to teach a great lesson and make someone feel they learned something new. Of course, we are also motivated by the love of the sport and sliding down the mountain making turns, hitting jumps, or successfully maneuvering a bump field. As we show up every day, some of these motivations are affected by the results if we teach an unsuccessful lesson or simply can't ski down a difficult bump field. After a while we ask ourselves if it's worth pursuing something that results in a failure or an unsuccessful performance.

Success is something that is debated every day, but is success how we gauge our enjoyment of the sport? The enjoyment of coming to the mountain is that I will learn something new. Sure, at the end of the day we want to achieve perfection, but we can't achieve it without battling the tough elements. Every day is a learning experience, and whether you couldn't get someone to turn better, or achieve a certification level, do you ask what you could do better next time? Our sport is always evolving; just look at the new ski and boot technology that comes out every season. We, as instructors, are also always

evolving every day we step on the snow. Maybe you don't achieve a level of satisfaction each day you step on the snow, but why give up? Sure, it's easy to give up, but when you look back will you regret it?

Every top athlete in every sport cannot be perfect. Baseball's top players are successful only 3 out of 10 times, and golf players aren't perfect every time; but, people continue playing baseball or golf because of those great shots or the enjoyment of trying to achieve their definition of success. Skiing is very similar with the fact we can make 100 turns and not all are perfect, but those great turns we achieved brings us back every day. Or, those successful lessons we have brings us back to teach another student. Nothing is better than someone having a smile on their face at the end of the day that we created. It's important to have that determination and resolve that brings us back to the mountain every day. Tomorrow is another day and the mountains aren't going anywhere - neither is our sport.

It's important, when your definition of success isn't achieved, to not give up. We see so many students give up after one try, and we feel the disappointment when they don't keep trying. Nothing comes easy, and hard work is the only way to keep getting better. It's important to persevere and we can't give up our dreams of contributing something to the sport. Failure or lack of success is part of the learning curve, and when we step on the snow maybe we should be thinking of what new thing we can learn to make us a better instructor tomorrow.

The most satisfying feeling is when you don't give up, and you achieve something you never thought possible. Sure, not all of us will become examiners or achieve a certain certification level, but it doesn't mean we stop learning. When I joined as a ski instructor, I never knew what great opportunities it would bring - taking clinics with other instructors, attending a PSIA-E clinic, or eating lunch with a bunch of kids who want to learn how to ski. Plus, my skiing and teaching have gone to another level and it's because I never stopped learning. I'm sure there is not one person out there who can say that they haven't achieved something as an instructor; something they never thought possible. I know, for instance, that my teaching has improved as I've become more comfortable presenting something in front of a group. Learning can be done in so many different ways at the mountain, and, with the many opportunities, it is disappointing to give it up - you or your students. ■

## Both Sides of the Coin...Passing and not passing the 3-day exam

by *Sylvia de Bruin*

*PSIA-E Alpine Level II, Wachusett Mt., MA and*

*Elizabeth Ginexi*

*PSIA-E Alpine Level III, Liberty Mt., PA*

### 3-day Exam: Not Passing Part 1

This was the best failing experience I have had at an exam. OK, I would have rather passed, but the conditions were not in my favor, and I probably had more fun and learned more than if I would have passed.

It all started Monday morning with 19 like-minded people. We were divided in groups of 5 and paired up with our first of three examiners. We had 1 hour and 45 minutes to complete the assigned tasks and prove that we were Level 3 worthy. After a little time for warm up we dove right into our tasks. The high pace continued the rest of the day, with 15 minutes between the next examiner, and an hour for lunch. Due to the small group we did little standing around, and made very efficient use of the time we had. After the intense skiing, but not more fatigued than a regular exam day 1, we completed our written test. This killed some of the time that you otherwise would be waiting for the results.

I did not pass, and since I am an analytical person I wanted to know why and how to fix it. Yes, they tell you on the card that you were not centered enough, etc., but still, I wanted to know more. Here is the beauty of the 2-day clinic that follows the "not achieved Level 3 standards".

Every examiner skied with us for ½ a day during the following 2 days. Here we received information and drills for the tasks and specific feedback on our personal skiing. Yes, the mood was very depressing during the first sessions, but we tried to get over this, and there was very fertile ground for all the information that freely flowed. Finally, I understood what I was not doing when the snow is heavy; something I did not get out of the write ups.

I liked this 3-day exam format. I feel I have gained insight that I would not have gotten during a regular 2-day exam and I walked away feeling empowered; I gained the knowledge which hopefully will help me to be a successful candidate next time.

### 3-day Exam: Passing Part 1

I arrived a day early hoping to get a feel for the mountain, having never skied Hunter before. There

had just been a major snow storm a week before, with upwards of 5-7 feet accumulations depending on whom you asked. Conditions were stellar. On Sunday morning I skied all of the major groomer runs. After lunch I went to tackle the bump runs. I knew that I could be asked to ski any black diamond runs for Part 1. With this in mind, I spent nearly the entire afternoon trying to master the K27 bumps, which were easily the largest black diamond bumps I have ever skied, and they were full of surprises. The back side of nearly every other bump had been nicely shaved off (in snowboard fashion); thus, skiing the backs of the bumps did not seem possible. The troughs were deep and narrow - better not go there! Trial and error also revealed that pole planting should be very delicate because, without powder baskets, the pole shaft could slide all the way into the bump, causing the pole to disappear up to your pole grip. After two hours of K27, I came to the conclusion that I was going to fail the Part 1 L3 exam. I literally had monster bump nightmares on Sunday night in anticipation of the Part 1 exam.

In the Monday morning session of the Part 1 exam I skied with the look of a frozen Popsicle, as I was simply waiting to fail the bumps and for the test to be over. When the examiner announced that it was time for us to ski bumps, he took us to Racer's Edge. Racer's Edge?! These were easy street bumps compared to K27. Suddenly my spirits were lifted! The rest of the day went by for me in a flash; we skied a half dozen or so tasks repeatedly with 3 separate examiners. At the end of Part 1, I took the written exam, and later learned that I had passed both. I was in shock, pleased, and very tired.

The Part 2 exam was 2 days, Tuesday and Wednesday, and it was every bit as intense and nerve wracking as Part 1. We took the four modules of the teaching exam in this order: Children and Youth, Movement Assessment, Creative Teaching, and Teaching Movements and Skills. All four examiners were tough. They painfully grilled the group over and over, but they were fair and sincerely aimed to get each of us to demonstrate our best teaching knowledge and skills.

When I walked into the lodge at the end of day three, a weight fell over me. I was physically and emotionally exhausted. As I patiently waited for the results I briefly thought to myself, "Why on earth did I use my vacation time from my career job to subject myself to three days of grueling examination?" Who does this? But, when my examination number appeared on the passing banner on the wall, I felt proud. I actually made it through the 3-day L3 exam and earned a Gold pin! Like Sylvia, I also liked the 3-day exam format, but you should be ready to remain on-point psychologically and physically for 3 full days. I slept very well on day 4. ■



## 2010-2011 Pro Shop / Bookstore

Merchandise & materials available from:  
**Professional Ski Instructors of America - Eastern Division**  
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No phone orders, please. Orders can be faxed, mailed, or e-mailed to [psia-e@psia-e.org](mailto:psia-e@psia-e.org)

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Signature _____	E-mail _____
	Member Number _____ Day phone _____

MANUALS AND VIDEOS (PRICES SUBJECT TO CHANGE)		PRICE	QTY	TOTAL
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	Exam Guides ( <b>please circle choice</b> ) Alpine - AASI - Nordic D/H - Nordic T/S - Adaptive (Copier duplicates)	5.00		

All exam guides (and recent change history) are available FREE at [www.psia-e.org](http://www.psia-e.org).

ALPINE				
176	Alpine Technical Manual, 2 <sup>nd</sup> Edition	24.95		
149	Tactics for All-Mountain Skiing	24.95		
172	Vail-Beaver Creek Adult Alpine Handbook	19.95		
174	Movement Analysis Pocket Guide, 2 <sup>nd</sup> Edition (Cues to Effective/Ineffective Skiing) <span style="float: right;"><i>Popular item!</i></span>	5.00		
17208	Alpine Cues to Effective/Ineffective Teaching	5.00		
148	Alpine Stepping Stones Pocket Guide	5.00		
328	PSIA-E Alpine Standards DVD - <b>2009 Edition</b>	15.00		

NORDIC				
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266	Nordic Telemark Skiing DVD	15.00		
308	PSIA-E Nordic Standards DVD	15.00		

AASI / SNOWBOARD				
183	AASI Snowboard Instructor's Guide	19.95		
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160	AASI Snowboard Focus on Riding DVD	15.00		
309	AASI-E Riding Standards Indicators DVD	15.00		

ADAPTIVE				
131	Adaptive Snowsports Instruction Manual	19.50		

CHILDREN'S/KIDS				
264	PSIA/AASI Children's Instruction Manual, 2 <sup>nd</sup> Edition	24.95		
161	PSIA Children's Alpine Handbook <span style="float: right;"><i>NEW in 2010-2011</i></span>	19.95		
107	Captain Zembo's Guide For Kids - 2 <sup>nd</sup> Edition	9.75		
125	PSIA/AASI Children Instructor's Handbook	9.50		
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<b>Shipping/handling fees based on total amount of order.</b> Up to \$15.00..... \$4.00                      \$100.01 to \$200.00.... \$11.00 \$15.01 to \$50.00 ..... \$6.00                      \$200.01 and over..... \$13.00 \$50.01 to \$100.00 ..... \$9.00 Most orders sent via USPS or UPS. Please allow 1-2 weeks for delivery.	<b>Order total</b> <b>Add S/H</b> <b>Subtotal</b>
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Rev. 2010-0907





**PSIA-E/AASI  
2010-2011  
Event Application**



**OFFICE USE ONLY**

Date Rec'd _____	Event\$ _____
App Num _____	Other _____
Event Num _____	Total\$ _____

Please print and fill out all sections. One event per form. Application with payment must be received by event deadline. Applications not received by event deadline are subject to a \$25 non-refundable late processing fee.

Mail or fax to: PSIA-E or AASI, 1-A Lincoln Ave, Albany, NY 12205 Fax# (518) 452-6099  
Call (518) 452-6095 for information only. No applications accepted via phone.

Member No: \_\_\_\_\_  Primary Discipline/Level: \_\_\_\_\_ / \_\_\_\_\_ Date of Birth: \_\_\_\_\_  
If a non member, check box.

Division: Eastern Alaska Central Intermountain Northern Intermountain  
Circle one Western Northwest Rocky Mountain Northern Rocky Mountain

NAME: \_\_\_\_\_ Male / Female  
Last First Circle one

ADDRESS: \_\_\_\_\_  
Check box if a change  Street/Box  
City State Zip

HOME PHONE: (\_\_\_\_) \_\_\_\_\_ WORK PHONE: (\_\_\_\_) \_\_\_\_\_ CELL PHONE: (\_\_\_\_) \_\_\_\_\_

EVENT #: \_\_\_\_\_ E-mail address: \_\_\_\_\_

EVENT: \_\_\_\_\_  
Event Name Event Location Event Date Alpine / Adaptive Nordic / Snowboard Race / Children's  
Circle one

AMOUNT: \$ \_\_\_\_\_ PAYING BY:  CHECK # \_\_\_\_\_ OR charge:  
 MasterCard or  Visa

**OFFICE USE ONLY**

Date Proc _____
Auth # _____
Initials _____

\_\_\_\_\_  
Exp. Date: \_\_\_\_\_ Signed \_\_\_\_\_

Please note: Current members wishing to change region must notify the office in writing. change is not generated from this form.

**All applicants must sign the following Release Form:**

Recognizing that snowsports can be hazardous, I hereby release PSIA-E, PSIA-E/EF, AASI, the host area, and agents and employees of each from liability for any and all injuries of whatever nature arising during, or in connection with the conduction of the event for which this application is made.

Signature \_\_\_\_\_ Date \_\_\_\_\_

**If applying for any certification level, your Ski/Snowboard School Director must complete the following:**

As Director, I attest to the following: This applicant is a member of my staff. If a candidate for any level of certification, the candidate has received exam training and preparation. If a candidate for Level I, the applicant has completed the PSIA/AASI minimum entry level requirements, including a minimum of 50 hours of teaching/training.

Director's Signature \_\_\_\_\_ Name of School \_\_\_\_\_

**ADMINISTRATIVE CHARGES FOR NO-SHOWS, CANCELLATIONS AND RETURNED CHECKS**

TRANSFERS: Up to one week prior to original event ..... \$10.00  
During the week prior to original event (notice no later than 4:30 PM on last business day before event)..... 40 % of fee  
**NOTE: Transfers to another event must be before the three week deadline of that event.**

NO-SHOWS: Regardless of reason ..... 75% of fee

CANCELLATIONS: Up to one week prior to event..... \$20.00  
During the week prior to event (notice given no later than 4:30 PM on the last business day before event)... 50 % of fee

RETURNED CHECKS/DECLINED CHARGES: Checks returned for insufficient funds will not be redeposited.

Registrant's application will be voided unless such checks or charges are replaced by certified check, money order or cash prior to the event. For returned checks, this must include a processing charge of \$25.00.

# Alpine Schedule for 2010 - 2011

Key: # = Events non-members may attend for \$25 additional fee  
 R = Events Open to Registered members

\* = Events with limited attendance; may fill prior to deadlines!  
 P = Qualifies as Exam Prerequisite  
 Weekend events are highlighted in blue.

If openings are available after the deadline date, members may be admitted based on availability- Absolutely no walk-ons will be admitted  
 A \$25 non-refundable late fee will be charged, please contact the office 518-452-6095 to inquire on availability.

## FEATURE EVENTS (Open all members and some open to non-members for an additional \$25)

Key	No	Event	Description	Location	Price	Dates	Deadline
R #	015	Snowsports School Management Seminar	For Directors & Supervisors - Keynote at 8pm Mon; banquet	Killington, VT	\$235	Nov 29-Dec 1	11/10/10
R #	401	Safe Coaching	1 day; for All disciplines	Killington, VT	\$110	Dec 02	11/10/10
R #	701	Children's Academy	2 days; Keynote	Stratton Mountain, VT	\$160	Dec 06-07	11/17/10
R #	702	Children's Academy	3 days; Multiple Intelligences	Stratton Mountain, VT	\$215	Dec 06-08	11/17/10
R	703	Alpine Level I Exam	3 days at Children's Academy	Stratton Mountain, VT	\$215	Dec 06-08	11/17/10
*	016	Mini Academy	2 days; for Level III members	Mount Snow, VT	\$195	Dec 11-12	11/24/10
*	019	Masters Academy	5 days; banquet, Level III	Mount Snow, VT	\$489	Dec 13-17	11/24/10
P R	018	Snow Pro Jam	5 days; banquet, Reg-L2	Mount Snow, VT	\$429	Dec 13-17	11/24/10
R #	043	Southern Mgmt Seminar	2 days; for Directors, Trainers	Snowshoe, WV	\$150	Jan 10-11	12/22/10
	078	U30 – Alpine	2 days; Age 30 & Under	Seven Springs, PA	\$143	Jan 22-23	12/29/10
R	122	Women's Seminar	2 days; female members only	Holimont, NY	\$150	Feb 02-03	01/12/11
R	181	Women's Seminar	2 days; female members only	Stratton Mountain, VT	\$150	Feb 15-16	01/26/11
*	271	U30 – Alpine	2 days; Age 30 & Under	Stratton Mountain, VT	\$143	Mar 12-13	02/16/11
P R	320	Spring Academy	4 days; Eastern Team Staff	Killington, VT	\$340	Mar 24-27	03/02/11
R	321	Alpine Spring Rally	2 days; Après Ski party	Killington, VT	\$186	Mar 26-27	03/02/11

## ART – ALPINE RESORT TRAINER (Open to Level III members ) 2 days - \$188

NOTE: Also open to Level II Resort Trainers with Snowsports School Director's approval

Key	No.	Event	Location	Dates	Deadline	Key	No.	Event	Location	Dates	Deadline
	020	ART Workshop	Whitetail, PA	Dec 20-21	12/01/10		085	ART Workshop	Elk Mountain, PA	Jan 24-25	01/05/11
	023	ART Workshop	Sugarbush, VT	Dec 20-21	12/01/10		115	ART Workshop	Bristol Mountain, NY	Jan31-Feb 1	01/12/11
	045	ART Workshop	Sunday River, ME	Jan 18-19	12/29/10		189	ART Workshop	Hunter Mtn, NY	Feb 16-17	01/26/11
	070	ART Workshop	Seven Springs, PA	Jan 20-21	12/29/10		212	ART Workshop	Timberline, WV	Mar 02-03	02/09/11

## SPECIALTY EVENTS (Open to all members) 2 days - \$150

Key	No.	Event	Location	Dates	Deadline	Key	No.	Event	Location	Dates	Deadline
R	050	Search Corduroy	Bolton Valley, VT	Jan 11-12	12/22/10	R	195	Trees and Steeps	Mad River Glen, VT	Feb 28-Mar 1	02/09/11
R	052	Search Corduroy	Sunday River, ME	Jan 18-19	12/29/10	R	201	FreeRide Clinic	Mtn. Creek, NJ	Feb 28-Mar 1	02/09/11
R	061	Trees & Steeps	Jay Peak, VT	Jan 13-14	12/22/10	R	234	Stance & Alignment	Stratton, VT	Mar 07-08	02/16/11
R	066	Search Corduroy	Blue Knob, PA	Jan 18-19	12/29/10	R	242	Off Piste	Stratton, VT	Mar 07-08	02/16/11
R	069	Search Corduroy	Seven Springs, PA	Jan 20-21	12/29/10	R	240	Search Corduroy	Mt. Sunapee, NH	Mar 07-08	02/16/11
R	093	Off Piste	Saddleback, ME	Jan 26-27	01/05/11	R	241	Search Corduroy	Camelback, PA	Mar 07-08	02/16/11
R	111	Search Corduroy	Whitetail, PA	Jan31-Feb 1	01/12/11	R	257	Search Corduroy	Blue Mountain, PA	Mar 09-10	02/16/11
R	118	Search Corduroy	Sugarloaf USA, ME	Jan31-Feb 1	01/12/11	R	283	FreeRide Clinic	Loon Mountain, NH	Mar 14-15	02/23/11
R	128	Search Corduroy	Liberty Mtn, PA	Feb 02-03	01/12/11	R	287	Search Corduroy	Loon Mountain, NH	Mar 14-15	02/23/11
R	148	Search Corduroy	Okemo, VT	Feb 08-09	01/19/11	R	288	FreeRide Clinic	Jack Frost, PA	Mar 14-15	02/23/11
R	149	FreeRide Clinic	Okemo, VT	Feb 08-09	01/19/11	R	298	Search Corduroy	Waterville Vly, NH	Mar 16-17	02/23/11
R	161	Search Corduroy	Jiminy Peak, MA	Feb 10-11	01/19/11	R	318	Off Piste	Smugglers, VT	Mar 21-22	03/02/11
R	176	Off Piste	Cannon Mtn, NH	Feb 14-15	01/26/11	R	326	Search Corduroy	Sugarbush, VT	Mar 30-31	03/09/11
R	187	Search Corduroy	Holimont, NY	Feb 16-17	01/26/11	R	332	Search Corduroy	Sunday River, ME	Apr 04-05	03/16/11
R	188	Trees & Steeps	Gore Mountain, NY	Feb 16-17	01/26/11						

## REINSTATEMENT EVENTS 3 days; Call for requirements - \$215 plus dues and reinstatement fee

Key	No.	Event	Location	Dates	Deadline
	295	Reinstatement	Windham Mtn, NY	Mar 16-18	02/23/11

## 1 DAY Continuing Education (Minimum 2 days required every other season) (Open to all members) – 1 day - \$95

Key	No.	Event	Location	Dates	Deadline	Key	No.	Event	Location	Dates	Deadline
R	027	Skiing-B-Pro-ficient	Stratton, VT	Dec 20	12/01/10	R	156	Teach-Accomplished	Jiminy Peak, MA	Feb 09	01/19/11
R	062	Teach-Fundamentals	Canaan Valley, WV	Jan 14	12/22/10	R	194	Skiing-Some Like it Hot	Hunter Mtn, NY	Feb 18	01/26/11
R	130	Skiing-B-Pro-ficient	Gunstock, NH	Feb 02	01/12/11	R	217	Skiing-B-Pro-ficient	Butternut Basin, MA	Mar 04	02/09/11
R	133	Skiing-B-Pro-ficient	Holiday Valley, NY	Feb 04	01/12/11	R	253	Teach-Accomplished	Greek Peak, NY	Mar 09	02/16/11
R	134	Teach-Fundamentals	Liberty Mtn, PA	Feb 04	01/12/11	R	265	Skiing-Some Like it Hot	Blue Mountain, PA	Mar 11	02/16/11

## SENIOR TOUR (Open to all members - Recommended for members age 55 and over) 2 days - \$143

Key	No.	Event	Location	Dates	Deadline	Key	No.	Event	Location	Dates	Deadline
R	075	Senior Workshop	Seven Springs, PA	Jan 22-23	12/29/10	P R	258	Senior Bumps	Bromley Mtn, VT	Mar 09-10	02/16/11
R	077	Senior Workshop	Bretton Woods, NH	Jan 22-23	12/29/10	P R	284	Senior Bumps	Belleayre Mtn, NY	Mar 14-15	02/23/11
R	124	Senior Seminar	Holiday Valley, NY	Feb 02-03	01/12/11	R	294	Senior Workshop	Windham Mtn, NY	Mar 16-17	02/23/11

# Alpine Schedule for 2010 - 2011

Key: # = Events non-members may attend for \$25 additional fee  
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\* = Events with limited attendance; may fill prior to deadlines!  
 P = Qualifies as Exam Prerequisite

Weekend events are highlighted in blue.

If openings are available after the deadline date, members may be admitted based on availability- Absolutely no walk-ons will be admitted  
 A \$25 non-refundable late fee will be charged, please contact the office 518-452-6095 to inquire on availability.

## TEAMS

(Open to Level III members)

Key	No	Event	Description	Location	Price	Dates	Deadline
	032	DEV Team Prep	For Alpine Level III Members	Sugarbush, VT	\$153	Dec 22-23	12/01/10
	036	Eastern Team Exam	Part 1 Skiing; Alpine Level III	Stowe, VT	\$95	Jan 06	12/15/10
	037	ETS Team Prep	Open to DEV Team Members	Stowe, VT	\$95	Jan 07	12/15/10
	049	ETS Team Prep	Open to DEV Team Members	Hunter Mtn, NY	\$95	Jan 12	12/22/10
	054	DEV Team Prep	For Alpine Level III Members	Hunter Mtn, NY	\$153	Jan 12-13	12/22/10
	058	DEV Team Prep	For Alpine Level III Members	Sunday River, ME	\$153	Jan 18-19	12/29/10
	092	DEV Team Prep	For Alpine Level III Members	Elk Mountain, PA	\$153	Jan 26-27	01/05/11
	110	DEV Team Prep	For Alpine Level III Members	Sugarloaf/USA, ME	\$153	Jan 31-Feb 1	01/12/11
	186	DEV Team Prep	For Alpine Level III Members	Gore Mountain, NY	\$153	Feb 16-17	01/26/11
	211	DEV Team Prep	For Alpine Level III Members	Stowe, VT	\$153	Mar 02-03	02/09/11
	264	DEV Team Exam	For Alpine Level III Members	Whiteface Mtn, NY	\$230	Mar 10-11	02/16/11

## RACE EVENTS

(Open to all members – Open to Non-members for additional \$25) 3 days - \$250 / 2 days - \$186

Key	No.	Event	Location	Dates	Deadline	Key	No.	Event	Location	Dates	Deadline
R #	755	Slalom & Giant Slalom	Hunter Mtn, NY	Jan 12-13	12/22/10	R #	761	GS and Super G	Bristol Mountain, NY	Jan31-Feb 1	01/12/11
R #	756	Slalom & Giant Slalom	Hunter Mtn, NY	Jan 12-14	12/22/10	R #	763	Slalom Only	Holiday Valley, NY	Feb 02-03	01/12/11
R #	758	Slalom & Giant Slalom	Waterville Vly, NH	Jan 24-25	01/05/11	R #	765	Slalom & Giant Slalom	Whiteface, NY	Feb 14-15	01/26/11
R #	759	Giant Slalom	Sugarloaf/USA, ME	Jan31-Feb 1	01/12/11	R #	769	Slalom & Giant Slalom	Butternut Basin, MA	Mar 02-03	02/09/11

## LEVEL I VALIDATION

(Open to PSIA, NYSSRA, NHARA, PARA or USSA, members ) 2 days - \$134

Key	No.	Event	Location	Dates	Deadline	Key	No.	Event	Location	Dates	Deadline
R	751	NYSSRA- USSA	Hunter Mtn, NY	Dec 11-12	11/17/10	R	753	PARA-USSA	Blue Mountain, PA	Dec 18-19	11/24/10
R	752	NYSSRA- USSA	Labrador, NY	Dec 18-19	11/24/10	R	754	NHARA-USSA	Waterville Vly, NH	Dec 18-19	11/24/10

## WORKSHOP CLINICS

(Open to all members) 2 days - \$143

SENIOR WORKSHOP CLINICS ARE ALSO AVAILABLE - PLEASE REFER TO "SENIOR TOUR" SECTION OF SCHEDULE

Key	No.	Event	Location	Dates	Deadline	Key	No.	Event	Location	Dates	Deadline
R	017	Workshop Clinic	Mount Snow, VT	Dec 11-12	11/24/10	R	191	Workshop Clinic	Holimont, NY	Feb 16-17	01/26/11
R	024	Workshop Clinic	Whitetail, PA	Dec 20-21	12/01/10	R	193	Workshop Clinic	Shawnee, PA	Feb 16-17	01/26/11
R	031	Workshop Clinic	Sugarbush, VT	Dec 22-23	12/01/10	R	199	Workshop Clinic	Massanutten, VA	Feb 28-Mar 1	02/09/11
R	038	Workshop Clinic	Shawnee, ME	Jan 06-07	12/15/10	R	203	Workshop Clinic	Ski Roundtop, PA	Feb 28-Mar 1	02/09/11
R	041	Workshop Clinic	Ski Denton, PA	Jan 08-09	12/15/10	R	209	Workshop Clinic	Timberline, WV	Mar 02-03	02/09/11
R	044	Workshop Clinic	Snowshoe, WV	Jan 10-11	12/22/10	R	222	Workshop Clinic	Whitetail, PA	Mar 05-06	02/09/11
R	053	Workshop Clinic	Canaan Valley, WV	Jan 12-13	12/22/10	R*	223	Workshop Clinic	Ski Sundown, CT	Mar 05-06	02/09/11
R	060	Workshop Clinic	Jay Peak, VT	Jan 13-14	12/22/10	R	233	Workshop Clinic	Sugar Mountain, NC	Mar 07-08	02/16/11
R	064	Workshop Clinic	West Mountain, NY	Jan 18-19	12/29/10	R	237	Workshop Clinic	Camelback, PA	Mar 07-08	02/16/11
R	067	Workshop Clinic	Blue Knob, PA	Jan 18-19	12/29/10	R	239	Workshop Clinic	Greek Peak, NY	Mar 07-08	02/16/11
R	079	Workshop Clinic	Bretton Woods, NH	Jan 22-23	12/29/10	R	251	Workshop Clinic	Blue Mountain, PA	Mar 09-10	02/16/11
R	091	Workshop Clinic	Saddleback, ME	Jan 26-27	01/05/11	R	252	Workshop Clinic	Wachusett, MA	Mar 09-10	02/16/11
R	119	Workshop Clinic	Sugarloaf USA, ME	Jan31-Feb 1	01/12/11	R	256	Workshop Clinic	Winterplace, WV	Mar 09-10	02/16/11
R	127	Workshop Clinic	Wildcat, NH	Feb 02-03	01/12/11	R	270	Workshop Clinic	Middlebury, VT	Mar 12-13	02/16/11
R	145	Workshop Clinic	Sno Mountain, PA	Feb 07-08	01/19/11	R	276	Workshop Clinic	Cranmore, NH	Mar 13-14	02/16/11
R	154	Workshop Clinic	Bear Creek, PA	Feb 09-10	01/19/11	R	296	Workshop Clinic	Windham Mtn, NY	Mar 16-17	02/23/11
R	153	Workshop Clinic	Snow Ridge, NY	Feb 09-10	01/19/11	R	304	Workshop Clinic	Labrador Mtn, NY	Mar 19-20	02/23/11
R	163	Workshop Clinic	Jiminy Peak, MA	Feb 10-11	01/19/11	R	317	Workshop Clinic	Holiday Valley, NY	Mar 21-22	03/02/11
R	171	Workshop Clinic	Cataloochee, NC	Feb 14-15	01/26/11						

## SUNDAY DOUBLE WORKSHOP CLINIC - MUST ATTEND BOTH SUNDAYS

(Open to all members) – 2 days - \$143

Key	No.	Event	Location	Dates	Deadline	Key	No.	Event	Location	Dates	Deadline
R	109	Sunday Double	Whitetail, PA	Jan 30	01/05/11	R*	226	Sunday Double	Stratton, VT	Mar 06	02/16/11
			Whitetail, PA	Feb 06					Stratton, VT	Mar 13	
R	225	Sunday Double	Whiteface, NY	Mar 06	02/16/11	R*	227	Sunday Double	Holiday Valley, NY	Mar 06	02/16/11
			Whiteface, NY	Mar 13					Holiday Valley, NY	Mar 13	

## DEVELOPMENT SERIES SKIING

(Open to Registered & Level I members) 2 days - \$150

Key	No.	Event	Location	Dates	Deadline	Key	No.	Event	Location	Dates	Deadline
P R	073	Development Series	Seven Springs, PA	Jan 22-23	12/29/10	P R	213	Development Series	Stowe, VT	Mar 02-03	02/09/11
P R	096	Development Series	Elk Mountain, PA	Jan 26-27	01/05/11	P R	244	Development Series	Mt. Sunapee, NH	Mar 07-08	02/16/11
P R	099	Development Series	Pats Peak, NH	Jan 26-27	01/05/11	P R	290	Development Series	Belleayre Mtn, NY	Mar 14-15	02/23/11
P R	113	Development Series	Bristol Mountain, NY	Jan31-Feb 1	01/12/11	P R	300	Development Series	Waterville Vly, NH	Mar 16-17	02/23/11
P R	177	Development Series	Cannon Mtn, NH	Feb 14-15	01/26/11						

# Alpine Schedule for 2010 - 2011

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## MASTER SERIES SKIING (Open to Level II & III members) 2 days - \$150

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
074	Master Series Skiing	Seven Springs, PA	Jan 22-23	12/29/10	214	Master Series Skiing	Stowe, VT	Mar 02-03	02/09/11
097	Master Series Skiing	Elk Mountain, PA	Jan 26-27	01/05/11	245	Master Series Skiing	Mt. Sunapee, NH	Mar 07-08	02/16/11
100	Master Series Skiing	Pats Peak, NH	Jan 26-27	01/05/11	291	Master Series Skiing	Belleayre Mtn, NY	Mar 14-15	02/23/11
114	Master Series Skiing	Bristol Mountain, NY	Jan31-Feb 1	01/12/11	301	Master Series Skiing	Waterville Vly, NH	Mar 16-17	02/23/11
150	Master Series Skiing	Okemo, VT	Feb 08-09	01/19/11					

## LEVEL II TEACHING SEMINARS (Open to Level I members) 2 days - \$143

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
P 025	Level II Teaching	Windham Mtn, NY	Dec 20-21	12/01/10	P 147	Level II Teaching	Okemo, VT	Feb 08-09	01/19/11
P 047	Level II Teaching	Bolton Valley, VT	Jan 11-12	12/22/10	P 165	Level II Teaching	Jiminy Peak, MA	Feb 10-11	01/19/11
P 051	Level II Teaching	Sunday River, ME	Jan 18-19	12/29/10	P 170	Level II Teaching	Kissing Bridge, NY	Feb 14-15	01/26/11
P 065	Level II Teaching	Blue Knob, PA	Jan 18-19	12/29/10	P 243	Level II Teaching	Mt Sunapee, NH	Mar 07-08	02/16/11
P 098	Level II Teaching	Pats Peak, NH	Jan 26-27	01/05/11	P * 266	Level II Teaching	Hidden Valley, PA	Mar 12-13	02/16/11
P 129	Level II Teaching	Liberty Mtn, PA	Feb 02-03	01/12/11					

## MOGUL SERIES (Some open to Registered members, all open to Certified members) 2 days - \$150

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
<b>SENIOR BUMPS ARE ALSO AVAILABLE - PLEASE REFER TO "SENIOR TOUR" SECTION OF SCHEDULE</b>									
P R 094	Intro to Bumps	Elk Mountain, PA	Jan 26-27	01/05/11	P 286	Intermediate Bumps	Belleayre, NY	Mar 14-15	02/23/11
P 095	Intermediate Bumps	Elk Mountain, PA	Jan 26-27	01/05/11	P R 315	Intro to Bumps	Holiday Valley, NY	Mar 21-22	03/02/11
P R 116	Intro to Bumps	Whitetail, PA	Jan31-Feb 1	01/12/11	P 316	Intermediate Bumps	Holiday Valley, NY	Mar 21-22	03/02/11
P 117	Intermediate Bumps	Whitetail, PA	Jan31-Feb 1	01/12/11	P R 327	Intro to Bumps	Sugarbush, VT	Mar 30-31	03/09/11
P 196	Intermediate Bumps	Mad River Glen, VT	Feb 28-Mar 1	02/09/11	P 328	Intermediate Bumps	Sugarbush, VT	Mar 30-31	03/09/11
P 197	Advanced Bumps	Mad River Glen, VT	Feb 28-Mar 1	02/09/11	P 329	Advanced Bumps	Sugarbush, VT	Mar 30-31	03/09/11
P R 259	Intro to Bumps	Bromley Mtn, VT	Mar 09-10	02/16/11	P R 330	Women Only	Sugarbush, VT	Mar 30-31	03/09/11
P 260	Intermediate Bumps	Bromley Mtn, VT	Mar 09-10	02/16/11	P R 335	Intro to Bumps	Sunday River, ME	Apr 04-05	03/16/11
P R 261	Women Only	Bromley Mtn, VT	Mar 09-10	02/16/11	P 336	Intermediate Bumps	Sunday River, ME	Apr 04-05	03/16/11
P R 285	Intro to Bumps	Belleayre, NY	Mar 14-15	02/23/11	P 337	Advanced Bumps	Sunday River, ME	Apr 04-05	03/16/11

## LEVEL II PRACTICE EXAMS - PART 1 SKIING (Open to Level I & Trainers) 2 days - \$143

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
P 028	Practice Exam Skiing	Sugarbush, VT	Dec 20-21	12/01/10	P 144	Practice Exam Skiing	Sno Mountain, PA	Feb 07-08	01/19/11
P 034	Practice Exam Skiing	Shawnee, ME	Jan 06-07	12/15/10	P 190	Practice Exam Skiing	Gore Mountain, NY	Feb 16-17	01/26/11
P 055	Practice Exam Skiing	Canaan Valley, WV	Jan 12-13	12/22/10	P 200	Practice Exam Skiing	Attitash, NH	Feb 28-Mar 1	02/09/11
P 071	Practice Exam Skiing	Seven Springs, PA	Jan 20-21	12/29/10	P 246	Practice Exam Skiing	Stratton, VT	Mar 07-08	02/16/11
P 112	Practice Exam Skiing	Whitetail, PA	Jan31-Feb 1	01/12/11	P 263	Practice Exam Skiing	Wachusett, MA	Mar 09-10	02/16/11
P 125	Practice Exam Skiing	Holiday Valley, NY	Feb 02-03	01/12/11					
P 151	Level II Practice Exam - Part 1 Skiing with Video – price is \$186– see website for details						Okemo, VT	Feb 08-09	01/19/11

## LEVEL III EXAM CLINICS (Open to Level II members) 2 days - \$143

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
033	Part 1 Skiing	Sugarbush, VT	Dec 22-23	12/01/10	088	Part 2 Teaching	Elk Mountain, PA	Jan 24-25	01/05/11
056	Part 1 Skiing	Hunter Mtn, NY	Jan 12-13	12/22/10	131	Part 1 Skiing	Wildcat, NH	Feb 02-03	01/12/11
057	Part 2 Teaching	Hunter Mtn, NY	Jan 12-13	12/22/10	215	Part 1 Skiing	Stowe, VT	Mar 02-03	02/09/11
087	Part 1 Skiing	Elk Mountain, PA	Jan 24-25	01/05/11	216	Part 2 Teaching	Stowe, VT	Mar 02-03	02/09/11
178	Level III Exam Clinic - Part 1 Skiing with Video – price is \$186 – see website for details						Cannon Mtn, NH	Feb 14-15	01/26/11

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## LEVEL I EXAMS - DIRECTORS SIGNATURE REQUIRED TO PROCESS (Open to Registered members) 2 days - \$134

A new member application and current dues payment must be submitted prior to, or at the same time as Level I Exam Application.  
 Snowsports Director Signature is required on both applications.

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
R 703	Alpine Level I Exam	Alpine Level I Exam at Children's Academy – 3 days - \$215					Stratton Mtn, VT	Dec 06-08	11/17/10
R 029	Alpine Level I Exam	Sugarbush, VT	Dec 20-21	12/01/10	R 192	Alpine Level I Exam	Shawnee, PA	Feb 16-17	01/26/11
R 030	Alpine Level I Exam	Windham Mtn, NY	Dec 20-21	12/01/10	R 218	Alpine Level I Exam	Greek Peak, NY	Mar 05-06	02/09/11
R 039	Alpine Level I Exam	Ski Denton, PA	Jan 08-09	12/15/10	R * 219	Alpine Level I Exam	Ski Sundown, CT	Mar 05-06	02/09/11
R 040	Alpine Level I Exam	Catamount, NY	Jan 08-09	12/15/10	R 220	Alpine Level I Exam	Crotched Mtn, NH	Mar 05-06	02/09/11
R 042	Alpine Level I Exam	Wintergreen, VA	Jan 12-13	12/22/10	R 221	Alpine Level I Exam	Whitetail, PA	Mar 05-06	02/09/11
R 059	Alpine Level I Exam	Jay Peak, VT	Jan 13-14	12/22/10	R 228	Alpine Level I Exam	Mohawk Mtn, CT	Mar 07-08	02/16/11
R 063	Alpine Level I Exam	West Mountain, NY	Jan 18-19	12/29/10	R 229	Alpine Level I Exam	Mount Peter, NY	Mar 07-08	02/16/11
R 072	Alpine Level I Exam	Bousquet, MA	Jan 20-21	12/29/10	R 231	Alpine Level I Exam	Sugar Mountain, NC	Mar 07-08	02/16/11
R 081	Alpine Level I Exam	Seven Springs, PA	Jan 22-23	12/29/10	R 232	Alpine Level I Exam	Camelback, PA	Mar 07-08	02/16/11
R 086	Alpine Level I Exam	McIntyre, NH	Jan 24-25	01/05/11	R 247	Alpine Level I Exam	Mt Sunapee, NH	Mar 07-08	02/16/11
R 089	Alpine Level I Exam	Elk Mountain, PA	Jan 24-25	01/05/11	R 250	Alpine Level I Exam	Blue Mountain, PA	Mar 09-10	02/16/11
R 101	Alpine Level I Exam	Pats Peak, NH	Jan 26-27	01/05/11	R 254	Alpine Level I Exam	Winterplace, WV	Mar 09-10	02/16/11
R 102	Alpine Level I Exam	Saddleback, ME	Jan 26-27	01/05/11	R 255	Alpine Level I Exam	Bromley Mtn, VT	Mar 09-10	02/16/11
R 103	Alpine Level I Exam	Plattekill Mtn, NY	Jan 29-30	01/05/11	R 262	Alpine Level I Exam	Wachusett, MA	Mar 09-10	02/16/11
R 106	Alpine Level I Exam	Alpine Mtn, PA	Jan 29-30	01/05/11	R * 267	Alpine Level I Exam	Toggenburg, NY	Mar 12-13	02/16/11
R 107	Alpine Level I Exam	Song Mountain, NY	Jan 29-30	01/05/11	R 268	Alpine Level I Exam	Hickory Mtn, NY	Mar 12-13	02/16/11
R 108	Alpine Level I Exam	Mt. Abram, NH	Jan 29-30	01/05/11	R 269	Alpine Level I Exam	Middlebury, VT	Mar 12-13	02/16/11
R 120	Alpine Level I Exam	Bristol Mountain, NY	Jan31-Feb 1	01/12/11	R 272	Alpine Level I Exam	Liberty Mtn, PA	Mar 12-13	02/16/11
R 121	Alpine Level I Exam	Whitetail, PA	Jan31-Feb 1	01/12/11	R * 273	Alpine Level I Exam	Hidden Valley, PA	Mar 12-13	02/16/11
R * 135	Alpine Level I Exam	Thunder Ridge, NY	Feb 05-06	01/12/11	R * 274	Alpine Level I Exam	Stratton Mtn, VT	Mar 12-13	02/16/11
R * 136	Alpine Level I Exam	Whaleback, NH	Feb 05-06	01/12/11	R 280	Alpine Level I Exam	Cranmore, NH	Mar 13-14	02/16/11
R * 140	Alpine Level I Exam	Okemo, VT	Feb 06-07	01/19/11	R 289	Alpine Level I Exam	Jack Frost, PA	Mar 14-15	02/23/11
R 143	Alpine Level I Exam	Sno Mountain, PA	Feb 07-08	01/19/11	R 293	Alpine Level I Exam	Belleayre Mtn, NY	Mar 14-15	02/23/11
R 152	Alpine Level I Exam	Snow Ridge, NY	Feb 09-10	01/19/11	R 302	Alpine Level I Exam	Waterville Vly, NH	Mar 16-17	02/23/11
R 158	Alpine Level I Exam	Bear Creek, PA	Feb 09-10	01/19/11	R 305	Alpine Level I Exam	Labrador Mtn, NY	Mar 19-20	02/23/11
R 162	Alpine Level I Exam	Ski Beech, NC	Feb 10-11	01/19/11	R 306	Alpine Level I Exam	Mount Snow, VT	Mar 19-20	02/23/11
R * 166	Alpine Level I Exam	Appalachian, NC	Feb 12-13	01/19/11	R 311	Alpine Level I Exam	Smugglers, VT	Mar 21-22	03/02/11
R * 167	Alpine Level I Exam	Titus Mountain, NY	Feb 12-13	01/19/11	R 319	Alpine Level I Exam	Holiday Valley, NY	Mar 21-22	03/02/11
R 168	Alpine Level I Exam	Kissing Bridge, NY	Feb 14-15	01/26/11	R 322	Alpine Level I Exam	Killington, VT	Mar 26-27	03/09/11
R 180	Alpine Level I Exam	Hunter Mtn, NY	Feb 14-15	01/26/11	R 325	Alpine Level I Exam	Sugarbush, VT	Mar 28-29	03/09/11
R 184	Alpine Level I Exam	Gatlinburg, TN	Feb 16-17	01/26/11	R 338	Alpine Level I Exam	Sunday River, ME	Apr 04-05	03/16/11

## ONLINE EXAMS - DIRECTORS SIGNATURE IS NOT REQUIRED TO PROCESS 2010-2011 Season - \$25

NOTE: Online exams are available October 1st to April 30th

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
997	Alpine Level II Written	2011 Online Season		03/16/11	999	Master Teacher	2011 Online Season		03/16/11
998	Alpine Level III Written	2011 Online Season		03/16/11					

## LEVEL II EXAMS - DIRECTORS SIGNATURE REQUIRED TO PROCESS (Open to Level I members) 2 days - \$176

NOTE: Must Pass online exam prior to registering for exam - Applications without Directors signature will not be processed

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
021	Skiing – Part 1	Sugarbush, VT	Dec 20-21	12/01/10	235	Skiing – Part 1	Greek Peak, NY	Mar 07-08	02/16/11
022	Teaching – Part 2	Sugarbush, VT	Dec 20-21	12/01/10	236	Teaching – Part 2	Greek Peak, NY	Mar 07-08	02/16/11
082	Skiing – Part 1	Elk Mountain, PA	Jan 24-25	01/05/11	312	Skiing – Part 1	Holiday Valley, NY	Mar 21-22	03/02/11
083	Teaching – Part 2	Elk Mountain, PA	Jan 24-25	01/05/11	313	Skiing – Part 1	Mount Snow, VT	Mar 21-22	03/02/11
* 137	Skiing – Part 1	Okemo, VT	Feb 06-07	01/19/11	314	Teaching – Part 2	Mount Snow, VT	Mar 21-22	03/02/11
* 138	Teaching – Part 2	Okemo, VT	Feb 06-07	01/19/11	333	Skiing – Part 1	Sunday River, ME	Apr 04-05	03/16/11
198	Skiing – Part 1	Massanutten, VA	Feb 28-Mar 1	02/09/11	334	Teaching – Part 2	Sunday River, ME	Apr 04-05	03/16/11

## LEVEL III EXAMS - DIRECTORS SIGNATURE REQUIRED (Open to Level II members) 3 days - \$310; 2 days - \$176

NOTE: Must Pass online exam prior to registering for exam - Applications without Directors signature will not be processed

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
046	Skiing – Part 1	Sunday River, ME	Jan 18-19	12/29/10	238	3-Day - Part 1 & 2	Whiteface, NY	Mar 07-09	02/16/11
172	Skiing – Part 1	Hunter Mtn, NY	Feb 14-15	01/26/11	323	Skiing – Part 1	Sugarbush, VT	Mar 28-29	03/09/11
175	Teaching – Part 2	Hunter Mtn, NY	Feb 14-15	01/26/11	324	Teaching – Part 2	Sugarbush, VT	Mar 28-29	03/09/11

# Master Teacher Schedule for 2010 - 2011

Key: # = Events non-members may attend for \$25 additional fee  
R = Events Open to Registered members

\* = Events with limited attendance; may fill prior to deadlines!  
P = Qualifies as Exam Prerequisite

Weekend events are highlighted in blue.

If openings are available after the deadline date, members may be admitted based on availability- Absolutely no walk-ons will be admitted  
A \$25 non-refundable late fee will be charged, please contact the office 518-452-6095 to inquire on availability.

## MASTER TEACHER CERTIFICATION (Open to Certified Members) 2 days - \$153; Children's Specialist - \$160

NOTE: It is highly recommended you read the Children's Manual for the Children's Specialist courses, no handouts will be provided at these events

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
	705 Childrens Specialist 1	Windham Mtn, NY	Dec 20-21	12/01/10	P 182	Movement Analysis	Holimont, NY	Feb 16-17	01/26/11
P 035	Movement Analysis	Shawnee Peak, ME	Jan 06-07	12/15/10	P 202	Movement Analysis	Ski Roundtop, PA	Feb 28-Mar 1	02/09/11
P 068	Foundations of Teach	Bousquet, MA	Jan 20-21	12/29/10	P 204	Movement Analysis	Attitash, NH	Feb 28-Mar 1	02/09/11
P 080	Movement Analysis	Seven Springs, PA	Jan 22-23	12/29/10	P 208	Movement Analysis	Timberline, WV	Mar 02-03	02/09/11
P 084	Movement Analysis	McIntyre, NH	Jan 24-25	01/05/11	* 715	Childrens Specialist 1	Ski Roundtop, PA	Mar 06-07	02/16/11
P 090	Movement Analysis	Elk Mountain, PA	Jan 26-27	01/05/11	248	History Comes Alive	Stratton, VT	Mar 07-08	02/16/11
707	Childrens Specialist 1	Ski Plattekill, NY	Jan 29-30	01/05/11	P 249	Movement Analysis	Stratton, VT	Mar 07-08	02/16/11
P 126	Movement Analysis	Liberty Mtn, PA	Feb 02-03	01/12/11	717	Childrens Specialist 1	Mount Peter, NY	Mar 07-08	02/16/11
P 132	Foundations of Teach	Holiday Valley, NY	Feb 02-03	01/12/11	279	History Comes Alive	Cranmore, NH	Mar 13-14	02/16/11
P 155	Movement Analysis	Bear Creek, PA	Feb 09-10	01/19/11	P 282	Foundations of Teach	Loon Mtn, NH	Mar 14-15	02/23/11
157	History Comes Alive	Bear Creek, PA	Feb 09-10	01/19/11	P 297	Movement Analysis	Waterville Vly, NH	Mar 16-17	02/23/11
P 160	Movement Analysis	Jiminy Peak, MA	Feb 10-11	01/19/11	P 303	Foundations of Teach	Windham Mtn, NY	Mar 16-17	02/23/11
P 164	Movement Analysis	Ski Beech, NC	Feb 10-11	01/19/11	718	Childrens Specialist 1	Mount Snow, VT	Mar 19-20	02/23/11
P 169	Foundations of Teach	Cataloochee, NC	Feb 14-15	01/26/11	719	Childrens Specialist 2	Mount Snow, VT	Mar 19-20	02/23/11
174	History Comes Alive	Cannon Mtn, NH	Feb 14-15	01/26/11	P 310	Movement Analysis	Smugglers, VT	Mar 21-22	03/02/11
P 179	Movement Analysis	Hunter, NY	Feb 14-15	01/26/11	720	Childrens Specialist 2	Sugarbush, VT	Mar 30-31	03/09/11
712	Childrens Specialist 1	Holimont, NY	Feb 16-17	01/26/11					

## ACCREDITATION PROGRAMS (Open to Certified Members) 2 days - \$180

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
<b>Backcountry Accreditation</b>					<b>Special Populations</b>				
651	Snow Sense & Plan	Mount Snow, VT	Nov 06-07	10/13/10	048	Teaching Women	Sunday River, ME	Jan 18-19	12/29/10
656	Collecting, Data	Maple Wind, VT	Jan 29-30	01/05/11	503	Work w/ Sit Down Ski	Attitash, NH	Jan 18-19	12/29/10
666	Putting it All Together	Maple Wind, VT	Mar 05-06	02/09/11	076	Adult Dev. & Aging	Bretton Woods, NH	Jan 22-23	01/05/11
<b>Adaptive Accreditation</b>					104	Teaching Women	Ski Plattekill, NY	Jan 29-30	01/05/11
503	Work w/ Sit Down Ski	Attitash Bear Pk, NH	Jan 18-19	12/29/10	519	VI and DD Skiers	Jiminy Peak, MA	Feb 07-08	01/19/11
519	VI and DD Skiers	Jiminy Peak, MA	Feb 07-08	01/19/11	531	3 / 4 Track Skiing	Mt. Sunapee, NH	Mar 10-11	02/16/11
531	3 / 4 Track Skiing	Mount Sunapee, NH	Mar 10-11	02/16/11	309	Adult Dev. & Aging	Smugglers, VT	Mar 21-22	03/02/11
<b>Coaching Advanced Skiing and Racing</b>					<b>Sport Science</b>				
757	Course Set & Drills	Hunter Mtn, NY	Jan 12-13	12/22/10	123	Exercise Physiology	Holiday Valley, NY	Feb 02-03	01/12/11
760	Course Set & Drills	Bristol Mtn, NY	Jan 31-Feb 1	01/12/11	159	Biomechanics	Jiminy Peak, MA	Feb 10-11	01/19/11
762	Tactics & Techniques	Gunstock, NH	Jan 31-Feb 1	01/12/11	173	Science of Skiing	Cannon, NH	Feb 14-15	01/26/11
764	Tactics & Techniques	Hunter Mtn, NY	Feb 14-15	01/26/11	207	Biomechanics	Stowe, VT	Mar 02-03	02/09/11
766	Adv Move Analysis	Whiteface Mtn, NY	Feb 14-15	01/26/11	281	Exercise Physiology	Loon Mtn, NH	Mar 14-15	02/23/11
767	Adv Move Analysis	Hunter Mtn, NY	Feb 16-17	01/26/11	292	Science of Skiing	Belleayre, NY	Mar 14-15	02/23/11
768	Course Set & Drills	Butternut, MA	Mar 02-03	02/09/11	299	Biomechanics	Windham, NY	Mar 16-17	02/23/11
770	Adv Move Analysis	Sugarbush, VT	Mar 28-29	03/09/11					

## Children's Schedule for 2010 - 2011

### CHILDREN'S ACADEMY (Open to all members - Some open to Non-members for additional \$25)

Key No.	Event	Description	Location	Price	Dates	Deadline
R # 701	Children's Academy	2 days; Keynote	Stratton Mountain, VT	\$160	Dec 06-07	11/17/10
R # 702	Children's Academy	3 days; Multiple Intelligences	Stratton Mountain, VT	\$215	Dec 06-08	11/17/10
R 703	Alpine Level I Exam	3 days at Children's Academy	Stratton Mountain, VT	\$215	Dec 06-08	11/17/10
R 704	AASI Level I Exam	3 days at Children's Academy	Stratton Mountain, VT	\$215	Dec 06-08	11/17/10

### CHILDREN'S EVENTS (Open to all members and Non-members for additional \$25) 2 days - \$160

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
R # 706	Kids Race Event	Waterville Vly, NH	Jan 24-25	01/05/11	R # 711	Advanced Kids Zone	Gunstock, NH	Feb 12-13	01/19/11
R # 708	Intro to Kids Zone	Mount Abram, ME	Jan 29-30	01/05/11	R # 714	Kids Race Event	Butternut Basin, MA	Mar 02-03	02/09/11
R # 709	Intro to Kids Zone	Bear Creek, PA	Feb 09-10	01/19/11	R # 716	Intro to Kids Zone	Mohawk Mtn, CT	Mar 07-08	02/16/11

### CHILDREN'S SPECIALIST ACCREDITATION (Open to all Certified members) 2 days - \$160

NOTE: Must successfully complete Children's Specialist 1 prior to registering for Children's Specialist 2

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
705	Childrens Specialist 1	Windham Mtn, NY	Dec 20-21	12/01/10	717	Childrens Specialist 1	Mount Peter, NY	Mar 07-08	02/16/11
707	Childrens Specialist 1	Ski Plattekill, NY	Jan 29-30	01/05/11	718	Childrens Specialist 1	Mount Snow, VT	Mar 19-20	02/23/11
712	Childrens Specialist 1	Holimont, NY	Feb 16-17	01/26/11	719	Childrens Specialist 2	Mount Snow, VT	Mar 19-20	02/23/11
* 715	Childrens Specialist 1	Ski Roundtop, PA	Mar 06-07	02/16/11	720	Childrens Specialist 2	Sugarbush, VT	Mar 30-31	03/09/11

# AASI Snowboard Schedule for 2010 - 2011

Key: # = Events non-members may attend for \$25 additional fee \* = Events with limited attendance; may fill prior to deadlines!  
 R = Events Open to Registered members P = Qualifies as Exam Prerequisite  
 ^ = Night Event 3:00pm to 9:00pm; Reg 2:00pm Weekend events are highlighted in blue.  
 If openings are available after the deadline date, members may be admitted based on availability - Absolutely no walk-ons will be admitted  
 A \$25 non-refundable late fee will be charged, please contact the office 518-452-6095 to inquire on availability.

## FEATURE EVENTS (Open all members and some open to non-members for an additional \$25)

Key	No	Event	Description	Location	Price	Dates	Deadline
R #	015	Snowsports School Management Seminar	For Directors & Supervisors - Keynote at 8pm Mon; banquet	Killington, VT	\$235	Nov 29-Dec 01	11/10/10
R #	015	AASI Resort Trainers	For Supervisors and Trainers	Killington, VT	\$235	Nov 29-Dec 01	11/10/10
R #	401	Safe Coaching	1 day; for All disciplines	Killington, VT	\$110	Dec 02	11/10/10
R #	701	Children's Academy	2 days; Keynote	Stratton Mountain, VT	\$160	Dec 06-07	11/17/10
R #	702	Children's Academy	3 days; Multiple Intelligences	Stratton Mountain, VT	\$215	Dec 06-08	11/17/10
R	704	AASI Level I Exam	3 days at Children's Academy	Stratton Mountain, VT	\$215	Dec 06-08	11/17/10
R *	402	Rider Rally	2 days; Registered/Level I	Mount Snow, VT	\$195	Dec 11-12	11/24/10
*	403	Rider Rally	2 days; Level II and Level III	Mount Snow, VT	\$195	Dec 11-12	11/24/10
R #	043	Southern Mgmt Seminar	2 days; for Directors/Trainers	Snowshoe, WV	\$150	Jan 10-11	12/22/10
R	490	AASI Spring Rally	2 days; Après Ski party	Killington, VT	\$186	Mar 26-27	03/02/11

## FREESTYLE ACCREDITATION EVENTS (Not Alpine MTC Accred) (Open to all certified members) 2 days - \$180

Key	No.	Event	Location	Dates	Deadline	Key	No.	Event	Location	Dates	Deadline
	412	Masters	Okemo, VT	Jan 18-19	12/29/10		481	Fundamental	Loon Mountain, NH	Mar 14-15	02/23/11
	445	Fundamental	Ski Roundtop, PA	Feb28-Mar1	02/09/11		494	Masters	Stowe, VT	Mar31-Apr1	03/09/11
	454	Masters	Sunday River, ME	Mar 02-03	02/09/11						

## SPECIALTY EVENTS (Open to all members) 2 days - \$162

Key	No.	Event	Location	Dates	Deadline	Key	No.	Event	Location	Dates	Deadline
R	407	Get 'Em Stoked - Teaching Levels 1-4	Cranmore, NH	Jan 10-11	12/22/10	R ^	451	Skills for Riding Park & Rails - 3:00-9:00 PM	Big Boulder, PA	Mar 02-03	02/09/11
R	413	Get 'Em Stoked - Teaching Levels 1-4	Bousquet, MA	Jan 20-21	12/29/10	R	461	Get 'Em Stoked - Teaching Levels 1-4	Greek Peak, NY	Mar 05-06	02/09/11
R	443	AASI Ladies Choice	Stratton, VT	Feb 15-16	01/26/11						

## RIDERS UPDATE (Open to all members) 2 days - \$162

Key	No.	Event	Location	Dates	Deadline	Key	No.	Event	Location	Dates	Deadline
R	411	All Mountain Focus	Okemo, VT	Jan 18-19	12/29/10	R	448	All Mountain Focus	Sugarloaf, ME	Feb 28-Mar1	02/09/11
R	430	All Mountain Focus	Bear Creek, PA	Feb 03-04	01/12/11	R	450	All Mountain Focus	Massanutten, VA	Mar 02-03	02/09/11
R	437	All Mountain Focus	Ski Beech, NC	Feb 10-11	01/19/11	R	472	Corduoy & Carving	Blue Mtn, PA	Mar 10-11	02/16/11
R	442	All Mountain Focus	Cataloochee, NC	Feb 14-15	01/26/11						

## 200 LEVEL COURSES (Open to all certified members) 2 days - \$162

Key	No.	Event	Location	Dates	Deadline	Key	No.	Event	Location	Dates	Deadline
P *	414	Riding Concepts	Cannon Mtn, NH	Jan 22-23	12/29/10	P	440	Riding Concepts	Mount Sunapee, NH	Feb 14-15	01/26/11
P	420	Movement Analysis	Wachusett Mtn, MA	Jan 27-28	01/05/11	P		Riding Concepts	Blue Mountain, PA	Mar 10-11	02/16/11
P	424	Movement Analysis	Gunstock, NH	Jan 31-Feb1	01/12/11	P		Movement Analysis	Jiminy Peak, MA	Mar 16-17	02/23/11
P	434	Movement Analysis	Shawnee, PA	Feb 09-10	01/19/11						

## 200-300 LEVEL COURSES (Open to all certified members) 2 days - \$162

Key	No.	Event	Location	Dates	Deadline	Key	No.	Event	Location	Dates	Deadline
P	441	Teaching Concepts	Mount Sunapee, NH	Feb 14-15	01/26/11	P	474	Teaching Concepts	Seven Springs, PA	Mar 12-13	02/16/11
P	449	Teaching Concepts	Ski Roundtop, PA	Feb 28-Mar	02/09/11	P	456	Movement Analysis With Video	Hunter Mtn, NY	Mar 03-04	02/09/11

## 300 LEVEL COURSES (Open to Level II or III members) 2 days - \$162

Key	No.	Event	Location	Dates	Deadline	Key	No.	Event	Location	Dates	Deadline
P *	415	Riding Concepts	Cannon Mtn, NH	Jan 22-23	12/29/10	P	456	Movement Analysis With Video	Hunter Mtn, NY	Mar 03-04	02/09/11

## CAMPS (Open to all certified members) 3 day \$225; 2 days - \$162; 1 day - \$95

Key	No.	Event	Location	Dates	Deadline	Key	No.	Event	Location	Dates	Deadline
	427	Intro to Steeps	Blue Knob, PA	Feb 01-02	01/12/11		464	FreeStyle Camp 2 Day	Okemo, VT	Mar 07-08	02/16/11
	436	Intro to Steeps	Waterville Vly, NH	Feb 09-10	01/19/11		466	FreeStyle Camp 3 Day	Okemo, VT	Mar 07-09	02/16/11
	444	Intro to Moguls	Bromley, VT	Feb 16-17	01/26/11		479	Intro to Trees	Bretton Woods, NH	Mar 12-13	02/16/11
	446	Steeps Camp 2 Day	Stowe, VT	Feb28-Mar1	02/09/11		482	Trees Camp 2 Day	Jay Peak, VT	Mar 14-15	02/23/11
	447	Steeps Camp 3 Day	Stowe, VT	Feb28-Mar2	02/09/11		483	Trees Camp 3 Day	Jay Peak, VT	Mar 14-16	02/23/11
	469	Moguls Camp	Gore Mountain, NY	Mar 09-10	02/16/11		485	Trees Assessment	Jay Peak, VT	Mar 16	02/23/11

**NOTE: Must pass Tree Assesment on March 16 to attend Off Piste event at Smuggler's Notch**

489 Off Piste - 2 Day Smugg's Notch, VT Mar 21-22 03/02/11

# AASI Snowboard Schedule for 2010 - 2011

Key: # = Events non-members may attend for \$25 additional fee  
 R = Events Open to Registered members

\* = Events with limited attendance; may fill prior to deadlines!  
 P = Qualifies as Exam Prerequisite

Weekend events are highlighted in blue.

If openings are available after the deadline date, members may be admitted based on availability - Absolutely no walk-ons will be admitted  
 A \$25 non-refundable late fee will be charged, please contact the office 518-452-6095 to inquire on availability.

## EXAM PREP (Open to Level I or Level II members) 2 days - \$162

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
P 404	Level II Prep	Shawnee Peak, ME	Jan 06-07	12/15/10	P 452	Level II Prep	Sunday River, ME	Mar 02-03	02/09/11
P 425	Level II Prep	Blue Knob, PA	Feb 01-02	01/12/11	P 453	Level III Prep	Sunday River, ME	Mar 02-03	02/09/11
P 426	Level III Prep	Blue Knob, PA	Feb 01-02	01/12/11	P 468	Level II Prep	Gore Mountain, NY	Mar 09-10	02/16/11
					P 471	Level III Prep	Gore Mountain, NY	Mar 09-10	02/16/11

## LEVEL I EXAMS - DIRECTORS SIGNATURE REQUIRED TO PROCESS (Open to Registered members) 2 days - \$134

A new member application and current dues payment must be submitted prior to, or at the same time as Level I Exam Application. Snowsports Director Signature is required on both applications.

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
R 704	AASI Level I Exam	Snowboard Level I Exam at Children's Academy	- 3 days - \$215				Stratton Mtn, VT	Dec 06-08	11/17/10
R 405	AASI Level I Exam	Ski Denton, PA	Jan 08-09	12/15/10	R 457	AASI Level I Exam	Greek Peak, NY	Mar 05-06	02/09/11
R 406	AASI Level I Exam	Catamount, NY	Jan 08-09	12/15/10	R * 458	AASI Level I Exam	Ski Sundown, CT	Mar 05-06	02/09/11
R 408	AASI Level I Exam	Bolton Valley, VT	Jan 11-12	12/22/10	R 459	AASI Level I Exam	Croched Mtn, NH	Mar 05-06	02/09/11
R 409	AASI Level I Exam	Canaan Valley, WV	Jan 12-13	12/22/10	R 460	AASI Level I Exam	Whitetail, PA	Mar 05-06	02/09/11
R 497	AASI Level I Exam	Wintergreen, VA	Jan 12-13	12/22/10	R 462	AASI Level I Exam	Mount Peter, NY	Mar 07-08	02/16/11
R 410	AASI Level I Exam	West Mountain, NY	Jan 18-19	12/29/10	R 465	AASI Level I Exam	Sugar Mtn, NC	Mar 07-08	02/16/11
R 416	AASI Level I Exam	McIntyre, NH	Jan 24-25	01/05/10	R 467	AASI Level I Exam	Snow Ridge, NY	Mar 09-10	02/16/11
R 419	AASI Level I Exam	Mount Snow, VT	Jan 26-27	01/05/11	R 470	AASI Level I Exam	Winterplace, WV	Mar 09-10	02/16/11
R 421	AASI Level I Exam	Alpine Mtn, PA	Jan 29-30	01/05/11	R * 475	AASI Level I Exam	Toggenburg, NY	Mar 12-13	02/16/11
R 423	AASI Level I Exam	Gunstock, NH	Jan 31-Feb	01/12/11	R 476	AASI Level I Exam	Middlebury, VT	Mar 12-13	02/16/11
R 428	AASI Level I Exam	Blue Knob, PA	Feb 01-02	01/12/11	R 477	AASI Level I Exam	Liberty Mtn, PA	Mar 12-13	02/16/11
R 429	AASI Level I Exam	Bear Creek, PA	Feb 03-04	01/12/11	R 478	AASI Level I Exam	Seven Springs, PA	Mar 12-13	02/16/11
R * 431	AASI Level I Exam	Thunder Ridge, NY	Feb 05-06	01/12/11	R 480	AASI Level I Exam	Bretton Woods, NH	Mar 12-13	02/16/11
R * 432	AASI Level I Exam	Whaleback, NH	Feb 05-06	01/12/11	R 486	AASI Level I Exam	Jiminy Peak, MA	Mar 16-17	02/23/11
R 433	AASI Level I Exam	Sno Mountain, PA	Feb 07-08	01/19/11	R 487	AASI Level I Exam	Hickory Mtn, NY	Mar 19-20	02/23/11
R 435	AASI Level I Exam	Waterville Vly, NH	Feb 09-10	01/19/11	R 488	AASI Level I Exam	Pats Peak, NH	Mar 19-20	02/23/11
R * 438	AASI Level I Exam	Appalachian, NC	Feb 12-13	01/19/11	R 491	AASI Level I Exam	Killington, VT	Mar 26-27	03/02/11
R * 439	AASI Level I Exam	Titus Mtn, NY	Feb 12-13	01/19/11	R 495	AASI Level I Exam	Stowe, VT	Mar 31-Apr	03/09/11

## RIDING ASSESSMENT / RETAKES (Open to Level I or Level II members) 1 day - \$110

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
417	Lvl II Assess/Retake	Mount Snow, VT	Jan 26	01/05/11	422	Lvl II Assess/Retake	Blue Knob, PA	Jan 31	01/12/11
418	Lvl III Assess/Retake	Mount Snow, VT	Jan 26	01/05/11					

## LEVEL II - LEVEL III - EASTERN TEAM EXAMS (Open to Level I, II or III members) 3 days - \$284; 2 days - \$195

NOTE: Applications without Directors signature will not be processed

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
463	AASI Level II Exam	Liberty Mtn, PA	Mar 07-09	02/16/11	493	AASI Level III Exam	Stowe, VT	Mar 28-30	03/09/11
492	AASI Level II Exam	Stowe, VT	Mar 28-30	03/09/11	496	AASI East Team Exam	Stowe, VT	Mar 31-Apr	03/09/11

## CHILDREN'S SPECIALIST ACCREDITATION (Open to all Certified members) 2 days - \$160

NOTE: Must successfully complete Children's Specialist 1 prior to registering for Children's Specialist 2

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
705	Childrens Specialist 1	Windham Mtn, NY	Dec 20-21	12/01/10	717	Childrens Specialist 1	Mount Peter, NY	Mar 07-08	02/16/11
707	Childrens Specialist 1	Ski Plattekill, NY	Jan 29-30	01/05/11	718	Childrens Specialist 1	Mount Snow, VT	Mar 19-20	02/23/11
712	Childrens Specialist 1	Holimont, NY	Feb 16-17	01/26/11	719	Childrens Specialist 2	Mount Snow, VT	Mar 19-20	02/23/11
715	Childrens Specialist 1	Ski Roundtop, PA	Mar 06-07	02/09/11	720	Childrens Specialist 2	Sugarbush, VT	Mar 30-31	03/09/11

## CHILDREN'S EVENTS (Open to all members and Non-members for additional \$25) 2 days - \$160

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
R # 706	Kids Race Event	Waterville Vly, NH	Jan 24-25	01/05/11	R # 711	Advanced Kids Zone	Gunstock, NH	Feb 12-13	01/19/11
R # 708	Intro to Kids Zone	Mount Abram, ME	Jan 29-30	01/05/11	R # 713	Snowboard Kids	Bromley, VT	Feb 16-17	01/26/11
R # 709	Intro to Kids Zone	Bear Creek, PA	Feb 09-10	01/19/11	R # 714	Kids Race Event	Butternut Basin, MA	Mar 02-03	02/09/11
R # 710	Snowboard Kids	Shawnee, PA	Feb 09-10	01/19/11	R # 716	Intro to Kids Zone	Mohawk, CT	Mar 07-08	02/16/11

## BACKCOUNTRY ACCREDITATION EVENTS (Open to all certified members) 2 days - \$180

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
651	Snow Sense & Plan	Mount Snow, VT	Nov 06-07	10/13/10	666	Putting It All Together	Maple Wind, VT	Mar 05-06	02/09/11
656	Collecting, Data	Maple Wind, VT	Jan 29-30	01/05/10					



# Adaptive Schedule for 2010 - 2011

Key: # = Events non-members may attend for \$25 additional fee  
 R = Events Open to Registered members

\* = Events with limited attendance; may fill prior to deadlines!  
 P = Qualifies as Exam Prerequisite

Weekend events are highlighted in blue.

If openings are available after the deadline date, members may be admitted based on availability.

A \$25 non-refundable late fee will be charged, please contact the office 518-452-6095 to inquire on availability.

Absolutely no walk-ons will be admitted to any event.

## ADAPTIVE FEATURE EVENTS (Open all members and some open to non-members for an additional \$25)

Key	No	Event	Description	Location	Price	Dates	Deadline
R #	015	Snowsports School Management Seminar	For Directors & Supervisors - Keynote at 8pm Mon; banquet	Killington, VT	\$235	Nov 29 - Dec 01	11/10/10
Register @ DSUSA		Adaptive National Academy	Disabled Sports USA and PSIA Event	Breckenridge, CO	Varies	Dec 05-12	see DSUSA website
**see Disabled Sports USA website at <a href="http://www.dsusa.org">www.dsusa.org</a> , click on winter Sports/programs and then on The Hartford Ski Spectacular for details and application							
R	562	Adaptive Spring Rally	2 days; Après Ski party	Killington, VT	\$186	Mar 26-27	03/02/11

## ADAPTIVE SPECIALTY EVENTS (Open to non-members for an additional \$25) 2 days - \$160

Please note: Alpine Development Series Skiing and Master Series Skiing Events are also excellent Skiing Improvement courses

Key	No	Event	School	Resort	Dates	Deadline
#R	504	Intro to Adaptive World	Ski Sundown Learning Center	Ski Sundown, CT	Jan 18-19	12/29/10
#R	505	ATS – Personal Skiing Improvement	Lounsbury Adaptive Ski	Holiday Valley, NY	Jan 22-23	12/29/10
#R	518	Dealing with Autism Spectrum Disorder	Liberty Mtn Snowsports School	Liberty Resort, PA	Feb 05-06	01/12/11
#R	525	Tethering Improvement Stand-up & Bi-Ski	Belleayre Mtn Snowsports	Belleayre Mtn, NY	Feb 13-14	01/19/11
#R	526	Everything Bi Ski From Beginning to End	Butternut Snowsports School	Butternut Basin, MA	Feb 28-Mar 1	02/09/11
#R	530	Experiential Mono Skiing	Maine Handicapped Skiing	Sunday River, ME	Mar 05-06	02/09/11
#R	532	ATS – Personal Skiing Improvement	Okemo Ski & Ride School	Okemo Resort, VT	Mar 12-13	02/16/11

## ADAPTIVE ACCREDITATION EVENTS (Open to all certified members) 2 days - \$180

Key	No	Event	School	Resort	Dates	Deadline
	503	Working with Sit Down Skiers	AbilityPlus Adaptive Program	Attitash Bear Pk, NH	Jan 18-19	12/29/10
	519	Visually Impaired/Develop Delayed Skiers	STRIDE Adaptive Sports	Jiminy Peak, MA	Feb 07-08	01/19/11
	531	3 Track / 4 Track Skiing	New England Handicapped Sports	Mount Sunapee, NH	Mar 10-11	02/16/11

## ADAPTIVE EXAM PREP (Open to Registered, Level I or Level II members) 2 days - \$160; 1 day - \$95

Key	No	Event	School	Resort	Dates	Deadline
R	501	Adaptive Level I Exam Prep–Skiing Focus	Whitetail - Schools at Whitetail	Whitetail, PA	Jan 07	12/15/10
	502	Adaptive Level II & Level III Exam Prep	Whitetail - Schools at Whitetail	Whitetail, PA	Jan 08-09	12/15/10
R	523	Adaptive Level I Exam Prep–Skiing Focus	AbilityPlus Adaptive Program	Mount Snow, VT	Feb 12	01/19/11
	524	Adaptive Level II & Level III Exam Prep	AbilityPlus Adaptive Program	Mount Snow, VT	Feb 12-13	01/19/11

## LEVEL I EXAM - DIRECTORS SIGNATURE REQUIRED TO PROCESS (For registered members) 2 days - \$189

A new member application and current dues must be submitted prior to, or at the same time as Level I Exam Application. Snowsports Director

Signature is required on both applications.

Key	No	Event	School	Resort	Dates	Deadline
R	506	Snowboard Outrigger	STRIDE Adaptive Sports	Jiminy Peak, MA	Jan 22-23	12/29/10
R	507	Snowboard Sit Down	STRIDE Adaptive Sports	Jiminy Peak, MA	Jan 22-23	12/29/10
R	508	Snowboard Stand Up	STRIDE Adaptive Sports	Jiminy Peak, MA	Jan 22-23	12/29/10
R	511	Snowboard Outrigger	Maine Handicap Skiing	Sunday River, ME	Jan 29-30	01/05/11
R	512	Snowboard Sit Down	Maine Handicap Skiing	Sunday River, ME	Jan 29-30	01/05/11
R	513	Snowboard Stand Up	Maine Handicap Skiing	Sunday River, ME	Jan 29-30	01/05/11
R	520	Blind/DD	Smugglers Notch Adaptive Program	Smugglers Notch, VT	Feb 12-13	01/19/11
R	521	3/4 Track	Smugglers Notch Adaptive Program	Smugglers Notch, VT	Feb 12-13	01/19/11
R	522	Mono/Bi	Smugglers Notch Adaptive Program	Smugglers Notch, VT	Feb 12-13	01/19/11
R	527	Blind/DD	Bart J. Ruggiere Adaptive Sports Ctr	Bromley, VT	Mar 05-06	02/09/11
R	528	3/4 Track	Bart J. Ruggiere Adaptive Sports Ctr	Bromley, VT	Mar 05-06	02/09/11
R	529	Mono/Bi	Bart J. Ruggiere Adaptive Sports Ctr	Bromley, VT	Mar 05-06	02/09/11
R	533	Blind/DD	Wintergreen Adaptive Sports	Wintergreen, VA	Mar 12-13	02/16/11
R	534	3/4 Track	Wintergreen Adaptive Sports	Wintergreen, VA	Mar 12-13	02/16/11
R	535	Mono/Bi	Wintergreen Adaptive Sports	Wintergreen, VA	Mar 12-13	02/16/11
R	548	Blind/DD	Adaptive Sports Foundation	Windham, NY	Mar 19-20	02/23/11
R	549	3/4 Track	Adaptive Sports Foundation	Windham, NY	Mar 19-20	02/23/11
R	550	Mono/Bi	Adaptive Sports Foundation	Windham, NY	Mar 19-20	02/23/11
R	551	Blind/DD	New England Disabled Sports at Loon	Loon Mountain, NH	Mar 19-20	02/23/11
R	552	3/4 Track	New England Disabled Sports at Loon	Loon Mountain, NH	Mar 19-20	02/23/11
R	553	Mono/Bi	New England Disabled Sports at Loon	Loon Mountain, NH	Mar 19-20	02/23/11

# Adaptive Schedule for 2010 - 2011

Key: # = Events non-members may attend for \$25 additional fee  
 R = Events Open to Registered members

\* = Events with limited attendance; may fill prior to deadlines!  
 P = Qualifies as Exam Prerequisite

Weekend events are highlighted in blue.

If openings are available after the deadline date, members may be admitted based on availability.

A \$25 non-refundable late fee will be charged, please contact the office 518-452-6095 to inquire on availability.

Absolutely no walk-ons will be admitted to any event.

## LEVEL II EXAMS 1 to 4 day events - \$115 for first day; \$110 for each consecutive day

DIRECTORS SIGNATURE REQUIRED TO PROCESS

Key	No	Event	School	Resort	Dates	Deadline
	214	Blind/DD	Belleayre Snowsports School	Belleayre, NY	Jan 29	01/05/11
	515	Skiing	Belleayre Snowsports School	Belleayre, NY	Jan 29	01/05/11
	516	3/4 Track	Belleayre Snowsports School	Belleayre, NY	Jan 30	01/05/11
	517	Mono/Bi	Belleayre Snowsports School	Belleayre, NY	Jan 30	01/05/11
	536	Blind/DD	Wintergreen Adaptive Sports	Wintergreen, VA	Mar 12	02/16/11
	537	Skiing	Wintergreen Adaptive Sports	Wintergreen, VA	Mar 12	02/16/11
	538	3/4 Track	Wintergreen Adaptive Sports	Wintergreen, VA	Mar 13	02/16/11
	539	Mono/Bi	Wintergreen Adaptive Sports	Wintergreen, VA	Mar 13	02/16/11
	540	Blind/DD	New England Disabled Sports at Loon	Loon Mountain, NH	Mar 17	02/23/11
	541	Skiing	New England Disabled Sports at Loon	Loon Mountain, NH	Mar 17	02/23/11
	544	3/4 Track	New England Disabled Sports at Loon	Loon Mountain, NH	Mar 18	02/23/11
	545	Mono/Bi	New England Disabled Sports at Loon	Loon Mountain, NH	Mar 18	02/23/11
	554	Blind/DD	New England Disabled Sports at Loon	Loon Mountain, NH	Mar 19	02/23/11
	555	Skiing	New England Disabled Sports at Loon	Loon Mountain, NH	Mar 19	02/23/11
	558	3/4 Track	New England Disabled Sports at Loon	Loon Mountain, NH	Mar 20	02/23/11
	559	Mono/Bi	New England Disabled Sports at Loon	Loon Mountain, NH	Mar 20	02/23/11
	509	Snowboard Outrigger	STRIDE Adaptive Sports	Jiminy Peak, MA	Mar 26	03/02/11
	510	Snowboard Stand Up	STRIDE Adaptive Sports	Jiminy Peak, MA	Mar 27	03/02/11

## LEVEL III EXAMS 1 to 4 day events - \$115 for first day; \$110 for each consecutive day

DIRECTORS SIGNATURE REQUIRED TO PROCESS

Key	No	Event	School	Resort	Dates	Deadline
	542	Blind/DD	New England Disabled Sports at Loon	Loon Mountain, NH	Mar 17	02/23/11
	543	Skiing	New England Disabled Sports at Loon	Loon Mountain, NH	Mar 17	02/23/11
	546	3/4 Track	New England Disabled Sports at Loon	Loon Mountain, NH	Mar 18	02/23/11
	547	Mono/Bi	New England Disabled Sports at Loon	Loon Mountain, NH	Mar 18	02/23/11
	556	Blind/DD	New England Disabled Sports at Loon	Loon Mountain, NH	Mar 19	02/23/11
	557	Skiing	New England Disabled Sports at Loon	Loon Mountain, NH	Mar 19	02/23/11
	560	3/4 Track	New England Disabled Sports at Loon	Loon Mountain, NH	Mar 20	02/23/11
	561	Mono/Bi	New England Disabled Sports at Loon	Loon Mountain, NH	Mar 20	02/23/11

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# Nordic Schedule for 2010 - 2011

Key: # = Events non-members may attend for \$25 additional fee \* = Events with limited attendance; may fill prior to deadlines!  
 R = Events Open to Registered members ^ = Night event are 4pm – 10pm – Register at 3pm  
 P = Qualifies as Exam Prerequisite Weekend events are highlighted in blue.  
 If openings are available after the deadline date, members may be admitted based on availability. Absolutely no walk-ons will be admitted.  
 A \$25 non-refundable late fee will be charged, please contact the office 518-452-6095 to inquire on availability.

## NORDIC TELE FEATURE EVENTS (Open to all members and Non-members for an additional \$25)

Key	No	Event	Description	Location	Price	Dates	Deadline
R #	015	Snowsports School Management Seminar	For Directors & Supervisors - Keynote at 8pm Mon; banquet	Killington, VT	\$235	Nov 29-Dec 1	11/10/10
R #	701	Children's Academy	2 days; Multiple Intelligence	Stratton Mountain, VT	\$160	Dec 06-07	11/17/10
R P #	601	Tele Mini-Academy	2 days; open to all members	Mount Snow, VT	\$153	Dec 11-12	11/24/10
R P #	604	Tele Pro Jam	5 days; includes banquet	Mount Snow, VT	\$340	Dec 13-17	11/24/10
	619	Eastern Team Exam	Day 1 Tele; Day 2 XC - Level III	Stowe, VT	\$145	Mar 02-03	02/09/11
	624	U30 – Tele	2 days; Age 30 & Under	Stratton Mountain, VT	\$143	Mar 12-13	02/16/11
R	630	Tele Spring Rally	2 days; Après Ski party	Killington, VT	\$186	Mar 26-27	03/02/11
R#P	632	Norwegian Tele Fling	2 days; Spring corn & bumps	Sugarbush, VT	\$120	Apr 09-10	03/16/11

## NORDIC TELE UPGRADES (Open to all members and Non-members for an additional \$25) 2 days - \$120

Members become Level I by attending any 2 days of upgrades or above Pro Jam, and stating "Level I Certification Requested" on application. If becoming a new member, submit a new member application and current dues payment prior to, or at the same time as Event Application. All upgrades count as exam prerequisite.

Key	No.	Event	Location	Dates	Deadline	Key	No.	Event	Location	Dates	Deadline
R#P	602	Early Season Primer	Seven Springs, PA	Dec 11-12	11/17/10	R#P	614	Intro/Inter Bump/Tree	Bretton Woods, NH	Feb 05-06	01/12/11
R#P	603	Early Season Primer	Sunday River, ME	Dec 11-12	11/17/10	R#P	615	Teaching / Skiing	Catamount, NY	Feb 12-13	01/19/11
R#P	605	Video Ski Improve	Okemo, VT	Jan 08-09	12/15/10	R#P	616	Intro/Inter Bump/Tree	Belleayre, NY	Feb 16-17	01/26/11
R#P^	606	Ski Improvement - PM	Bolton Valley, VT	Jan 12-13	12/22/10	R#P	617	Video Ski Improve	Timberline, WV	Feb 16-17	01/26/11
R#P	607	Teaching / Skiing	Ski Sundown, CT	Jan 20-21	12/29/10	R#P	618	Inter/Adv Bump/Tree	Killington, VT	Mar 01-02	02/09/11
R#P	608	Teaching / Skiing	Elk Mountain, PA	Jan 24-25	01/05/11	R#P	620	Teaching / Skiing	Whiteface, NY	Mar 05-06	02/09/11
R#P	609	Adv/ Interm Glades	Saddleback, ME	Jan 26-27	01/05/11	R#P	621	Intro/Inter Bumps	Wisp, MD	Mar 07-08	02/16/11
R#P	610	Teaching / Skiing	Holimont, NY	Jan 27-28	01/05/11	R#P	622	Advanced Bump/Tree	Jay Peak, VT	Mar 09-10	02/16/11
R#P	611	Level I Upgrade	Hickory Mtn, NY	Jan 29-30	01/05/11	R#P	623	Level I Learn To Tele	Mt. Sunapee, NH	Mar 10-11	02/16/11
R#P	612	Level I Learn To Tele	Gunstock, NH	Jan 29-30	01/05/11	R#P	625	Inter/Adv Bump/Tree	Mad River Glen, VT	Mar 16-17	02/23/11
P	613	Level II & III Exam Prep	Stratton Mtn, VT	Feb 02-03	01/12/11	R#P	631	All Level Bump/Tree	Sunday River, ME	Apr 05-06	03/16/11

## NORDIC TELE EXAMS (Open to all members with appropriate prerequisite) 2 days - \$145

Key	No.	Event	Location	Dates	Deadline	Key	No.	Event	Location	Dates	Deadline
	626	Level II Exam	Sugarbush, VT	Mar 19-20	02/23/11		628	DEV Exam	Sugarbush, VT	Mar 19-20	02/23/11
	627	Level III Exam	Sugarbush, VT	Mar 19-20	02/23/11		629	DCL Exam	Sugarbush, VT	Mar 19-20	02/23/11

## BACKCOUNTRY ACCREDITATION EVENTS (Open to all certified members) 2 days - \$180

Key	No.	Event	Location	Dates	Deadline	Key	No.	Event	Location	Dates	Deadline
	651	Snow Sense & Plan	Mount Snow, VT	Nov 06-07	10/13/10		666	Putting It All Together	Maple Wind, VT	Mar 05-06	02/09/11
	656	Collecting, Data	Maple Wind, VT	Jan 29-30	01/05/11						

## NORDIC CROSS COUNTRY FEATURE EVENTS (Open to all members and Non-members for an additional \$25)

Key	No	Event	Description	Location	Price	Dates	Deadline
R #	652	Instructor Train Course	3 days; Level I Exam	Bretton Woods, NH	\$150	Dec 14-16	11/24/10
	619	Eastern Team Exam	Day 1 Tele; Day 2 XC - Level III	Stowe, VT	\$145	Mar 02-03	02/09/11

## NORDIC CROSS COUNTRY UPGRADES (Open to all members and Non-members for an additional \$25) 2 days - \$110

Members become Level I by attending any 2 days of upgrades or above ITC, and stating "Level I Certification Requested" on application. If becoming a new member, submit a new member application and current dues payment prior to, or at the same time as Event Application. All upgrades count as exam prerequisite.

Key	No.	Event	Location	Dates	Deadline	Key	No.	Event	Location	Dates	Deadline
R#P	653	Skiing / Teaching	Smuggler's Notch XC Adventure, VT	Jan 22-23	12/29/10	R#P	659	Skiing/Teaching with Video	White Grass XC Touring Cen, WV	Feb 24-25	02/02/11
R#P	654	Adaptive Cross Country Skiing	Dexter's XC Center, NH	Jan 22-23	12/29/10	R#P	660	Adv Skate & Classic with Video	Mt. Van-Hoevenberg, NY	Feb 26-27	02/02/11
R#P	655	Video Ski Improvement	Jackson XC Ski Touring Center, NH	Jan 29-30	01/05/11	R#P	665	Light Backcountry Touring	Garnet Hill Lodge XC Ski Area, NY	Mar 05-06	02/09/11
R#P	657	Skating	Waterville Valley XC Learn Cen, NH	Feb 10-11	01/19/11	R#P	667	Level I Learn to Classic / Skate	Mountain Top XC Ski Resort, VT	Mar 09-10	02/16/11
R#P	658	Skiing/Teaching Upgrade	Gunstock XC Center, NH	Feb 17-18	01/26/11	R#P	668	Light Backcountry Touring	Bolton Valley XC Ski School, VT	Mar 12-13	02/16/11

## NORDIC CROSS COUNTRY EXAMS (Open to all members with appropriate prerequisite) 2 days - \$120

Key	No.	Event	Location	Dates	Deadline	Key	No.	Event	Location	Dates	Deadline
	662	Level II Exam	Gunstock XC, NH	Mar 05-06	02/09/11		663	Level III Exam	Gunstock XC, NH	Mar 05-06	02/09/11
	664	DEV Team Exam	Gunstock XC, NH	Mar 05-06	02/09/11						



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## Congratulations to New Level I Members

While space considerations prohibit us from listing all new Level I members in the SnowPro, we are pleased to congratulate you all on the division website at [www.psia-e.org](http://www.psia-e.org). If you received your Level I in the 2009-2010 season, or know someone who did, check it out! ■



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