



The Official Publication of the
Professional Ski Instructors of America
Eastern / Education Foundation

SNOW Pro

FALL 2010

Time to Go “Up 10 in ’10-‘11”!

Season-long membership and events promotional campaign offers free membership for a year, free ProJam registration, \$10,000 in merchandise prizes!

by Ron Kubicki

PSIA-E & AASI Eastern Vice President

“Up 10” Chairperson

At the June, 2010 Board of Directors meeting our executive director, Michael Mendrick, proposed a new promotional campaign to help us boost both the number of new members we attract into our organization as well as the number of members that attend events and exams during the season. As such, the “Up 10 in ’10-‘11” campaign was born. The title refers to the goal of increasing our new members and event registrations by 10% in 2010-11 vs. 2009-10. Last season we saw 1,265 new members; this season we’re shooting for nearly 1,400. Last season we had 6,200 event registrations; this season we are targeting 6,800. It won’t be easy, but with the help and involvement of our members, our snowsports school directors, our education staff, our committee members, our Board members and our division staff, we think we have a good shot at it.

Why bother? Quite simply, we want to do whatever we can to help our organization grow and stay healthy. The more members we can attract, and the more events they attend, the stronger their professional and personal development – and that leads to better service and education for our resort guests. The better the service and education for these resort guests then the larger the core group of skiers and riders will become and the more in demand our services as snowsports educators will be in the future.

How the “Up 10 in ’10-‘11” Campaign will Work

This is a campaign whereby you, our existing members, volunteers and education staff of PSIA-E/AASI, will personally promote and recruit colleagues – who are non-member snowsports instructors - to join the organization. As snowsports school directors you will help prepare and encourage your staff to get involved and to challenge themselves to become certified. For playing the role of “sponsor” to the new member, as the recruiting member you will be

eligible for various levels of incentives. The membership application now has a line for “Member Sponsor” that will serve as the qualifier for credit and tracking. Again this year the Eastern Division, in cooperation with the national office, has produced four-color membership brochures for your reference and distribution to prospects. These should be available at every snowsports school in the division – just ask your school director for them.

IMPORTANT: It will be up to you as the sponsor to make sure the new member identifies you as his/her membership sponsor in order for you to receive credit. At the end of the 2010-11 season, sponsor credits will be reconciled and member sponsors will be notified of their award level. All incentives and contest awards will be redeemed to sponsors during the 2011-12 season.

Campaign Timeframe

Membership applications postmarked, faxed or completed online **between November 1, 2010, and April 1, 2011**. Each application **MUST** have BOTH the sponsor name and membership number to qualify.

Details on Prizes & Eligibility

New Member Recruitment Elements:

Awards for individual members:

- Must be identified as the sponsor of at least 10 new members to qualify for the grand prize pool.
- Winners to be drawn from grand prize pool.
- Winners must not work for a school as management or training staff (must be member-at-large).

Grand Prize:

- 2011-12 “Free Membership Year” (National & Eastern Dues Covered).
- Complimentary 2011 ProJam Event Registration (or comparable value in ed-bucks).
- Winner choice of Visa Rewards Card redemption up to 75,000 points (\$1,000 value) Ex: Sharp 40 inch HD LCD 1080p TV.

continued on page 5

the inside edge

3.....President’s Message

10.....Around the Regions

22.....Your Turn

8.....National Report

12.....Absolutely AASI

28.....2010-11 Event Schedule



Guest Editorial

The Sound of Opportunity

by Peter Howard

PSIA-E Alpine Education and Certification Chair

Soon the hills will be alive with the sound of.... "What am I doing wrong?" The answer to this "call" for our attention echoes through our profession. It emanates from the experience, ambitions, and ability of the caller, and reverberates off the learning environment. But, it's not the sound of music; it's the sound of opportunity when received by the ears of a skilled snowsports professional. Some of the strategies and implications for handling this opportunity are presented here.

Maggie Loring, in the Core Concepts manual, highlights **trust** as being at the heart of the teacher/learner partnership. It is also at the heart of how "What am I doing wrong?" is answered. The question can be a distress call, a request to see the road map, or a loaded gun. As professionals we need to read the intent of the question and the mood of the sender before answering.

While this may be an over-simplification, it seems answers to the question "What am I doing wrong?" fall into three categories. They are:

- What's not happening yet?
- What's the plan for the future?
- What are the results that can be expected until this movement is substituted for that one?

Many of our customers ski or ride infrequently, and, as such, fair quite well. They keep the shiny side up and get down the hill with all their stuff still attached. Usually, the amount of body movement is limited and oriented to reacting to stay up right. It would be logical to look around and say, "Why can't I do that? What am I doing wrong?" The answer here is, nothing. Nothing is really wrong. It's more a matter of what's not happening yet. If you want more to happen, move more to make things happen. Move like this (see effective cues to modern skiing).

Other "What am I doing wrong?" questions revolve around tactics, goals, and conditions. I want to be able to ski the ice, bumps, crud, steeps, etc.,

but I can't - "What am I doing wrong?" The answer here needs to be couched within the questioner's present ability, and could be a short or long term - or both - prescription. It certainly is an opportunity for future business. It is not so much an answer of, "stop doing that!", rather a suggestion to vary a turn size, change the speed, approach it like this, and practice that for a while.

Answering the last "What am I doing wrong?" category requires good intuition on behalf of the professional. If there are serious stance/balance issues impeding the progress of a novice, or weird ingrained counter-productive movement patterns stymieing an advanced zone skier, it's time for surgery. First, make sure the operating theater is in order (i.e., THE LEARNING ENVIRONMENT). Some customers ask this early in the relationship, perhaps to test the temperature of the trust. If they get an evasive answer or a snow job, their suspicions may have been confirmed. Others ask this question when they are frustrated (we should ask ourselves why did we let them get frustrated?). Anyway it goes down, this is a pivotal moment. Try words to the effect of, "When this movement occurs, this happens. In order to get a different result, move this part of the body this way, at this time, then that will happen. Wouldn't that be good?" Check for buy-in. Does customer say, "ah ha"? It is mandatory that snowsports professionals have enough movement assessment knowledge that when a customer is told in a nice way to "Stop doing that", they have the follow-up replacement advice on the spot and on the money.

While we may not wish to solicit the question, "What am I doing wrong?", we should always answer it. Side stepping the issue, or glossing over the "call", is missing an opportunity to build enduring trust, and provide advice that is a key value piece of the learning experience. A good answer is music to the ears of the learner. Let's fill the hills with it again. ■

Let's All Be Journalists! . . . thoughts on writing for the SnowPro

by Tom Chase

PSIA-E Alpine Division Clinic Leader

USSA L300 Alpine Coach

Ski Sundown, CT

You can be a journalist! Seriously! I take notes like a reporter for every event I attend, whether I'm a participant or an educator. Taking those notes helps

continued on page 4



Volume 37, Number 3

Bill Hetrick, Editor

The official publication of the Professional Ski Instructors of America-Eastern Education Foundation

1-A Lincoln Avenue

Albany, NY 12205-4907

Phone 518-452-6095

Fax 518-452-6099

www.psia-e.org

General Information

Submission of articles, photos or other items for publication is invited. Articles are not to exceed about 1000 words. Receipt of submissions will be confirmed to the writer. Upcoming deadlines are published in each issue of *SnowPro*. Material should be sent to "SnowPro Editor" at: psia-e@psia-e.org as an MS Word document attachment. If it is necessary to mail material, it may be sent to:

Bill Hetrick, Editor

110 Hubler Rd.

State College, PA 16801

Phone 814-466-7309

psia-e@psia-e.org

Pro Shop header and Your Turn header photos by Scott Markewitz. Courtesy of PSIA.

All submitted material is subject to editing. Its use, whether solicited or not, is at the discretion of the editorial staff. All published material becomes the property of PSIA-E/EF. Articles are accepted on the condition that they may be released for publication in all National and Divisional publications.

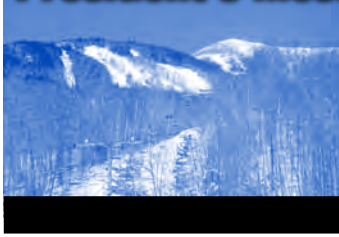
SnowPro is published five times per year by the Professional Ski Instructors of America-Eastern Education Foundation. Permission is hereby given to all National and Divisional publications to copy original material from this newsletter providing credit is given to PSIA-E/EF and the author, and the material is not altered. Articles that contain specific copyright notices may not be reprinted without written permission from the author.

Note: Material published in *SnowPro* which has been provided by persons not writing in an official capacity, and for official purposes, is the responsibility of the author, and is not necessarily endorsed by the Association.

PSIA-E/EF reserves the right to refuse or edit all advertising.



President's Message



Burning Wood

by Dutch Karnan
PSIA-E/AASI President

Anyone who burns wood for their heat will tell you that all wood is not created equal. Hard woods such as oak, maple, and birch will burn longer and produce more heat than a soft wood such as white pine. Equally important is that the wood is seasoned, allowed time to dry to limit water content in the wood. The seasoning process can take up to one or more years, depending on wood species, size of the individual logs, and how and when the trees were processed after they were felled. It seems like a lot to go through, but burning green wood for heat is an exercise in futility. Rather than producing heat, most of the wood's energy is spent boiling off the water still left in the logs and lining your chimney with creosote, leaving you with a chimney fire waiting to happen.

I bring all this up because I have finally arrived at the best way to select my winter wood. I go out to my brother's farm. My brother Kevin knows wood. Not just what to burn or how to stack it, but he actually knows where each log in his supply comes from. He knows the field or forest where each tree was cut. He often knows the very day of the cutting, and often does the cutting and splitting himself. Each year when I show up to get my wood, I also get the story behind it. As Kevin passes the logs to me, the stories unfold: "This is from that maple that came down last year in the ice storm; This is from those two oaks across from Danny's place; Oh my God, this should be used for furniture", etc. I'm telling you, the man has a solid relationship with wood. When I leave my brother's place with a load of wood, I know I'm going to get positive and predictable results.

So, think about it. Teaching snowsports is like burning wood for heat. We're all out there looking for great results, but how much effort have we given to creating a relationship with our guests? Do we learn where they come from? What are their interests back in the "real" world? What would they like to have

for an outcome? If your lesson or coaching results have been less than hoped for, try some relationship building. Make it job-one as you begin work with your guests. The more knowledge and background we can accumulate, the greater our chances will be for stellar results. Without this background as a foundation, we're not really heating the house. We're just burning green wood, and making chimney fires. Time to put another log on. See you on the hill. ■

Executive Tracks



A Peak behind the Curtain (Revisited)

by Michael J. Mendrick
Executive Director

Last fall I used this space to provide you with an inside look at the autumn meeting of your association Board of Directors. Given some of the developments at our most recent Board meeting I thought the same exercise might be valuable again this fall. The PSIA-E Board of Directors met on the weekend of October 22–24 in Troy, NY (just outside of Albany). It was a productive, interactive, challenging and purpose-driven three days, marked by healthy debate and a healthy dose of enthusiasm for the coming season.

Your Board of Directors represents your interests in all matters of policy and fiscal responsibility. Basically, they work hard to make sure you get the best value for your time and membership dollars. Their discussions and debates ensure well-founded decisions that are based in equity, fairness, efficiency and productivity. That process was on full display during this recent weekend meeting in Troy. Some highlights:

Master Teacher Program Changes

Since the June, 2010 Board meeting the group has spent a lot of time and energy (and emotion, too) on evaluating the Master Teacher program and considering some changes to the criteria for completing the program, as well as the definition of the credential. Those changes were approved on October 24, but not without careful consideration and wide-ranging input. In fact, the Board discussed the Master Teacher program at three consecutive meetings (June 2010, a conference call in July and the weekend meeting in late October). A review group made up of Board members, division staff and Alpine Education & Certification committee members held conference calls and developed a proposal for the Board to consider. In total, throughout the past five months, eight different motions were presented and debated regarding the potential changes.

The results of the voting and the impact on the Master Teacher program are covered elsewhere in this issue of the SnowPro. My point in "pulling back the curtain" is to reveal just how pragmatic, patient and purposeful the Board members conducted themselves in evaluating this issue, and coming to a decision. Some of you may agree, some may take exception to it, others may not feel strongly either way. In any case, it was a solid example of the integrity and interest of your elected Board in making an important decision that they collectively felt was in the best interest of the organization. ■

PSIA/AASI
DISCOUNTS ALL WINTER LONG



Located on the Killington Road
Reservations 888-422-3315 (Toll Free)
Email: info@mountainsportsinn.com
mountainsportsinn.com

■ **let's all be journalists, continued from page 2**

me capture key learning from the event. The style of the note taking is specific to me and what I think is important. Quite often I'll add to my notes, based on conversations with group participants. The act of taking notes and discussing them with my group, or other educators, helps me to understand the topic to a greater depth and breadth. Since I write those notes on 3x5 cards and store them in a recipe box, I can refer to them anytime I like. They're an early season refresher course in what's important to my skiing and coaching! I encourage members of our organization to be a reporter on your mountain and at events you attend.

This challenge goes deeper, though: Step up and be a writer, if you dare. Write about your experiences and challenges. Look to get your articles published in the SnowPro or in *32 Degrees*. There is a reason why so many Dev-Teamers and Examiners write articles for our publications, and it's not because they have to. By writing on a subject that you're interested in you are forced to dive deeper into the topic to be able to see the issues around it in greater detail and, thus, have a broader understanding that's well thought out and worthy of sharing with your peers. You have many resources available to help you formulate your thoughts. The members of your Ed. Staff are more than willing to provide judgment-free feedback on your rough drafts and to guide your writing process. Take advantage of their perspective. Challenge the status quo. Dig deep into a process, product or concept. Write down your thoughts...and then share them with the rest of us.

I've gone back through a few years of issues of SnowPro and I find a lot of similar articles from year to year. Each one captures a bit of wisdom from the season, or of an experience that the author had; each valuable in its own way. But, I'd like to raise the bar for everyone! I know the capabilities that we've got within our Eastern Division, and they are

formidable. So, here is the throw down! Write about something new that we haven't heard about. I don't see a lot of writing on the historical perspective of movements that we make today. How about writing about a training program or method that works great at your mountain? Do you fit boots or equipment in your spare time and want to share some time-tested tips? Are you unhappy with some approach that we take to develop a certain movement on snow? What about the business end of teaching? Do you have any ideas about your operation that you'd like to share?

Let's collectively drive the knowledge of the organization to an even deeper understanding. Be the reporter. Take some notes. Talk them over with friends. Research your topic. Take a stand! Write an article. Have it checked out by someone you trust. Get it published! Be a journalist.

Your article will be a lasting benefit to our organization; a way to give back for the knowledge you've gained in this profession. Good luck and happy writing! I can't wait to read what you have to say.

Ed. Note: The above are guest editorials. We thank Peter and Tom for sharing their thoughts on these topics. Members may feel free to contribute to this column. Please label the article, "guest editorial". Use of such articles for this column is at the discretion of the editorial staff.

Note from the Editor

If you have been thinking about writing an article for the SnowPro for the "Your Turn" section, now is a good time. We welcome your input. Don't worry about being perfect in the writing. What we need are your fresh thoughts and ideas on our profession and our sport. Send to the Office at psia-e@psia-e.org to the attention of the SnowPro Editor. Please send as an MS Word document, and stay within about 1000 words. Thanks! ■



Your Nordic and Alpine Supply Company

Reliable RACING
SUPPLY, INC.

www.reliableracing.com

Visit our expanded website or call us today for a free catalog.

1.800.223.4448

**PSIA - Eastern
Education Foundation and
PSIA/AASI - Eastern Division**

Staff

Michael J. Mendrick
Executive Director
Mickey Sullivan
Director of Education & Programs
Sue Tamer
Director of Operations

Board of Directors

President

Dutch Karnan
Vice President
Ron Kubicki

Immediate Past President

Bob Shostek
Region I

Director – Tom Butler
Representative – Ross Boisvert

Region II

Director – Steve O'Connor
Representative – Curtis Cowles

Region III

Director – David Welch
Representative – Vacant

Region IV

Director – Eric Jordan
(Treasurer, PSIA-E)
Representative – Steve Kling

Region V

Director – Steve Howie
Representative – Ron Kubicki
(VP, PSIA-E)

Region VI

Director – Scott J. Allard
Representative – Cherisse Young
(Secretary, PSIA-E)

Region VII

Director – Paul Crenshaw
Representative – Walter Jaeger

Committee Chairpersons

Umbrella Steering Committee

Ron Kubicki

Alpine Education & Certification Committee

Peter Howard

Snowsports School Management Committee

Deb Goslin

Alpine Education Staff/BOE

Mike Bridgewater

Children's Committee

Jeff "Jake" Jacobsen

PSIA Representative

Bill Beerman

Adaptive Advisor

Kathy Chandler

Nordic Coordinator

Mickey Stone

AASI Advisor

Ted Fleischer

Race Programs Committee

Brian Smith

Area Rep Program Coordinator

Joan Heaton

■ **time to go, continued from page 1**

- Total Grand Prize Value: \$1,500.

First Prize: SONY HD DVD camcorder & \$100 ed-bucks

Second Prize: Sharp Aquos Blu-Ray player & \$100 ed-bucks

Third Prize: Apple Ipad Touch & \$100 ed-bucks

Fourth Prize: Garmin widescreen GPS navigator & \$100 ed-bucks

All members in the Grand Prize pool that did not receive Grand prize or First – Fourth prize, plus any member identified as the sponsor of 5 or more new members:

- \$100 gift card at choice of Barnes & Noble or Best Buy
- \$100 in ed-bucks for 2011-12 season

All members that are identified as a sponsor of less than 5 members:

- “Thank you” mention in SnowPro.
- PSIA-E logo premium item such as calendar, calculator.

Awards for individual education staff members in all disciplines:

- Must be identified as the sponsor of at least 10 new members to qualify for the “ed staff” grand prize pool
- Winners to be drawn from “ed staff” prize pool (not the individual member pool)
- Grand prize winner for ed staff would be awarded a choice of event registration for the 2012 National Academy or Rider’s Rally.

First Prize: SONY HD DVD camcorder

Second Prize: Sharp Aquos Blu-Ray player

Third Prize: Apple Ipad Touch

Fourth Prize: Garmin widescreen GPS navigator

- Any ed staff members sponsoring 5 – 9 members and not in grand prize pool would receive a \$100 gift card from Barnes & Noble or Best Buy.
- Any ed staff member sponsoring less than 5 members will be acknowledged in the SnowPro.

Note: All merchandise items based on availability. Similar value item may be substituted.

Event Attendance Promotion Elements:

For school directors:

- \$250 in ed-bucks for the leading school director in each region that increases exam registrations by percentage (to be calculated by the division office based on number of members affiliated with each school that took exams in 09-10 vs 10-11) PLUS a choice of merchandise prize from the Visa Rewards Program of up to \$500 value.
- \$100 in ed-bucks for ANY school director that increases exam registrations from his/her school by 10% or more over 2009-10 (based on division office database calculations) PLUS a merchandise prize from the Visa Rewards Program of up to \$250 value.


School directors will not need to submit nor calculate any information to participate in this incentive so it should be a “low maintenance” system for them. The division office will be able to handle the calculations for this incentive from the database.

There you have it. Information is on the division website, will be sent out in broadcast e-mails to members and school directors, and you can always call Michael Mendrick at the division office if you have any questions about it. Thanks for your energy and efforts and good luck! ■

Is this your last issue of the SnowPro?



Have you paid your 2010-11 association dues? If not, your name is no longer on our active roster of members for PSIA-E, PSIA and AASI. This means you will no longer receive division or national benefits and your certification status is no longer current. If you find yourself in this situation and want to stay involved, call the office at (518) 452-6095 as soon as possible to pay dues.

**Play Hard.
Recover Fast.**



F. Lincoln Avery, M.D.

Advanced Orthopaedics and Sports Medicine
where care and experience connect
to quickly return you to your active life.



207-773-0040 www.kneesource.com
100 Brickhill Ave, Suite 303 at the Castle, South Portland, ME 04106
Dr. F. Lincoln Avery – Chosen for over 20 years by the US Alpine Ski Team,
for their orthopedic needs, both on and off the mountain.



1-800-745-3615
www.grayghostinn.com

Mount Snow, Pro Jam
Early Full Breakfast, Single Rates, PSIA Special Rate



straight talk from the association

Eastern Team Tryouts

Alpine Team

Last winter the PSIA-E Alpine Team held the first part (Part 1) of the Eastern Team Tryouts. This tryout consisted of evaluating the skiing skills of some of the best skiing talent in the east. The initial team of 18 talented skiers that was formed from this tryout is preparing for another challenging tryout - Part 2 - this coming season. Part 2 of the tryouts will evaluate the overall skills of current team members, with the focus being on coaching and presentation skills. This tryout (Part 2) will be held at **Stowe, VT on March 2-3, 2011**. Only members of the existing Eastern Team will be eligible to participate in the Part 2 tryouts.

“Special” one day Part 1 tryout.

There is one last opportunity for skiers to make the existing Alpine Eastern Team. Prior to Part 2 of the tryout there is an opportunity for any PSIA-E Level III instructor to participate in this “special” one-day Part 1 tryout. Prospective candidates should note that those that are participating in the 2011 one-day tryout will have to be a very strong candidate. Those that were selected in 2010 at the Part 1 tryout will remain on the Eastern Team and any newcomers will have to be strong enough to make the existing team. This one-day tryout for Alpine members will be held at **Stowe, VT on January 6, 2011**.

Nordic Team

The Nordic Eastern Team is a tremendous opportunity to train at the highest level with some of the country's best coaches. The selected team will train in preparation for the 2012 National Team tryouts, along with coaching our eastern members at selected events. This tryout consists of evaluating the skiing and coaching skills for both Nordic Telemark and Cross Country. Tryout participants must be Level III in at least one of the disciplines. The tryout will be held at **Stowe, VT on March 2-3, 2011**.

AASI Team

Here is a great opportunity for Level III riders to test their skills and see if they can become a member of the AASI Eastern Team. The Eastern Team will train toward the 2012 National Team tryouts. You may get the chance to follow in the footsteps of current National AASI Team members Tommy Morsch and Dave Lynch and team alumni members KC Gandee and Shaun Cattanach. This tryout for AASI members will be held at **Stowe, VT on March 31- April 1, 2011**.

Adaptive Team

The Eastern Adaptive Team will be selected by the Steering Committee and train with the Alpine and Nordic Teams in preparation for the 2012 national team tryouts. Although there is no competitive tryout for this team, interested candidates must be Adaptive Level III, present their snowsports resume to the PSIA-E Director of Education, and participate in an on-snow interview. Interested Adaptive Team candidates should contact Mickey Sullivan, PSIA-E Director of Education at msullivan@psia-e.org

Those selected to be on the Eastern Team will have the opportunity to receive extensive training in preparation for the 2012 PSIA/AASI National tryouts with some of the best coaches and educators in the country. The Eastern Teams will represent the best skiers, riders and coaches in the east and PSIA-E/AASI. Those selected to the Eastern Team should be prepared to arrange their schedule to allow for a minimum of 15 days per year to attend various training events and activities.

PSIA-E/AASI Level III certified members are eligible to register for and participate in the Eastern Team tryout of your discipline. PSIA/AASI rules allow each division to send a pre-determined number of qualified candidates to the national tryouts. A qualified candidate must be a Level III certified instructor, in good standing, in the discipline that they are trying out for, be full time (seasonal) in the ski/snowboard industry, and be chosen by their division to represent PSIA/AASI at a National level.

If you are considering the Eastern Team tryout and have additional questions, please e-mail:

Terry Barbour, Alpine Eastern Team Coach:
tbar@madriver.com

Ted Fleischer, AASI Advisor: tedfleischer@vzw.blackberry.net

Mickey Stone, Nordic Eastern Team Coach:
cpage3@aol.com

Mickey Sullivan, Director of Education and Programs: msullivan@psia-e.org ■

Important Modifications Made to Master Teacher Program

The Master Teacher Certification (MTC) is a valuable educational program that is offered to PSIA-E/AASI members. The PSIA-E Board of Directors voted to make some revisions to the MTC at their Fall 2010 meeting. The Board felt that these revisions will improve the value of the educational offerings and certification programs to PSIA-E members.

The Board assigned the Association staff with the task of developing a new component, or to modify existing components of the Master Teacher Certification program, to provide for validating a candidate's teaching skills through meaningful on-snow peer teaching exercises. This will be done in harmony with the existing Foundations of Teaching (FT) course. Details:

- The MTC will now require an additional teaching evaluation that a MTC participant must pass. This teaching evaluation will be conducted as part of the FT course by giving the MTC participants several opportunities to lead the group in peer coaching sessions. The FT course must be taken and passed after the MTC candidate has a minimum of 10 MTC credits. Any member who has completed at least half the credits required for MTC as of October 24, 2010 shall be exempt from this requirement.
- The MTC requirements now include the new CS1 and CS2 courses. These Children Specialist courses include a teaching evaluation component.
- The MTC will NOT be the equivalent of the Level III, part 2 exam. As such, completion of MTC will not be directly tied to Alpine Level III certification.

Any member who has completed at least half the credits required for Master Teacher certification (10 credits) as of October 24, 2010 may continue under the MTC requirements and regulations as stated in the 2009 Alpine Exam & Study Guide. This includes using the successful completion of MTC towards Alpine Level III certification as long as all of the procedures from the 2009 Alpine Exam & Study guide are followed.

Additional information can be found in the Alpine Exam & Study Guide. ■

National Standards for Snowsports Education - 2010

This season brings changes as educational teams representing PSIA/AASI divisions have been working on new or revised National Standards for AASI, Alpine and Children's programs. The purpose of this article is to help shed light on how the language evolved to the level that you will see in the documents, as well as some examples of how the standards have been formatted. The **full standards for each discipline** can be read at either the National PSIA.org site or our own PSIA-E.org site.

In the new AASI and Children's National Standards, this descriptor should be noted: "The premise of the certification standards is based upon the concepts of "levels of understanding" that define stages of learning in degrees of understanding. Just as certification is a measure of understanding, levels of certification represent stages of understanding. Candidates will be held to the knowledge and performance standards of the level at which they are testing as well as the criteria for all preceding levels." For the Children's National Standard, this is noted: "Although not a certification, participants will be expected to meet levels of competency defined by Children's Specialist 1 (CS1) and Children's Specialist 2 (CS2) standards. Participants will be held to the knowledge and performance standards of their current discipline certification level. These standards provide a training focus and represent a minimum competency for specialists at each level of instruction."

There has been work from the National office to further define concepts such as "certification", "accreditation", or "specialist", and what these terms really mean or represent. Under the PSIA/AASI Quality Assurance Initiative, they have looked at organizations such as NOCA (National Organization for Competency Assurance) to assist in defining competency standards and ways to accredit certifying professional associations. Therefore, for the Children's National Standard, this is noted as well: "The Children's Specialist 1 and 2 credentials follow the standards for a Curriculum Based Certificate program. A curriculum based certificate is issued after an individual completes a course or series of courses and passes an assessment instrument. The content of the assessment is limited to the course content, and, therefore, may not be completely representative of professional practice (and therefore it is not as defensible to use this or the knowledge-based type of certificate for regulatory purposes as compared to a professional certification). 2005 NOCA Guide."

All of this is an effort to assure that we all agree, or have a standard, to establish levels of competency and knowledge taught in our curriculum, and that there is a unified standard in assessing these competencies. I think we will be seeing more dialogue in the future regarding assessment based credentialing.

There are commonalities between the newest standards. All start with a table of contents and include categories of movement analysis and technical knowledge, teaching standards, riding and skiing standards and professional knowledge. These standards provide a training focus and represent a minimum competency at each level of instruction.

For example, for the AASI National Standard in the section under **Movement Analysis and Technical Knowledge Standard for Level I and III**: The successful Level I candidate will demonstrate the knowledge and comprehension of the AASI technical terms, concepts, and models listed below. The successful candidate will also demonstrate the ability to recognize movement patterns in riders that are learning and riding all green terrain, groomed blue terrain, and small freestyle features. The successful Level III candidate will demonstrate the ability to synthesize and evaluate the AASI technical terms, concepts, and models listed below. The successful candidate will also demonstrate the ability to recognize movement patterns in riders who are learning and riding all available terrain and snow conditions, up to and including competitive freestyle riders. . . . and then goes on to list multiple terms, concepts and models a candidate would be responsible for, such as AASI STS concepts, service concepts, biomechanics and stance issues.

An example for the Children's National Standard, under Teaching Standards: The successful CS2 participant will need to choose appropriate exercises, games, and tasks and teach a safe, effective skill progression that demonstrates the application and analysis and the ability to synthesize and evaluate the following technical terms, concepts, and models. . . . and then goes on to list many concepts and theories including the Teaching Cycle, teaching with creativity, and topics related to the CAP Model.

For the Alpine Standard (last updated in 2003): While the descriptor used in paragraph 2 for the new AASI and Children's National Standards is not used concretely to differentiate levels of understanding, the intent is in place. For example, with these identifiers in italics, under the section Teaching - Specific Skill Requirements for Level I Instructors: Awareness, Understanding and Knowledge: recall the components of the learning environment; identify the components of good teaching; categorize teaching, skiing, and guest service principles of ATS relative to Beginner/Novice zone students.

Exploring the National Standards and reviewing all three of the disciplines, even if some are not a discipline you are involved with, will assist in

understanding the common language and intent of instructional goals. As we approach the 2010-11 season, having knowledge of the new National Standards for all disciplines will be a source of advancement in your own "levels of understanding."

This article is an edited version of an article from the PSIA-NW Fall 2010 magazine, written by Kim Petram. Kim is a PSIA-NW Clinic leader, PSIA-NW Children's Committee Chairperson, and is a Training Director for Fiorini Ski School at Snoqualmie Pass, WA. Thank you Kim.

The article has been edited by, and is supported by Mickey Sullivan, PSIA-E Director of Education & Programs. ■

Former Alpine Written Exam now Given On-Line

The former Alpine written exam will now be given on-line. This new on-line exam, which tests the teaching, technical and professional knowledge of a ski teacher, is now taken as the **first step** to the exam process for Level II and Level III exams.

Members who wish to pursue their Alpine Level II or Alpine Level III certifications this season will be required to pass an on-line Professional Knowledge exam prior to registering for Part 1 of the exam process. This on-line exam takes the place of the written exam, previously administered in the afternoon at the Part 1 exam. The on-line exam consists of 50 randomly selected multiple-choice questions, and will have a time limit of one hour. A candidate will be well prepared for this exam if they are familiar with the information in the Alpine Exam and Study Guide and the required reading listed at the end of the manual. A candidate will have two opportunities to receive a score of 70% correct or higher to be successful. If the exam candidate fails the written exam twice, they must take an education course prior to future attempts. The required education course will be selected by the Director of Education & Programs or the Education/Certification chairperson upon review of the failed exam.

To register for this exam, members complete a standard event/exam application. Your Snowsports School Director's signature is **not** required to process this exam registration.* All exam applications, including this one for the on-line exam, must be mailed or faxed to the PSIA-E office. Exam registrations cannot be done on-line. Once your application is processed, you will be sent a link via email to take the on-line

continued next page

■ former alpine written exam, continued from page 2

exam. The 60 minute time limit begins after you accept the terms and conditions on-line.

Should a member require special arrangements for the exam, or does not have access to take the exam on-line, arrangements can be made through the Albany Office by contacting the Education and Programs Department at 518-452-6095. ■

** Your Snowsports Director's Signature is required to process all other exam registrations. Please refer to the Alpine Exam & Study for further information on exam procedures and qualifications.*

Introducing V1 Video Analysis Technology –

New Resource for Members!

New this season, PSIA-E is proud to offer events utilizing V1, the most advanced sports analysis software on the market today! It is hard to fix what you cannot see, but V1 removes the guesswork and provides in-depth movement analysis. At events that offer V1 video analysis, participants will be videotaped demonstrating various skiing and riding tasks. Using the videos, clinicians will be able to provide enhanced coaching with comments, drawings, side-by-side comparisons, and offer many other insights with

the V1 analysis tools. After a V1 video session, participants will be able to download and view lessons from their online "locker."

The V1 video analysis allows participants to see their video lesson in slow motion, paused, or frame by frame. Personal performance is analyzed using drawings, angle measurements, and audio comments from the clinician. V1 technology allows for a side-by-side comparison of your personal skiing next to a professional model and performance can be tracked from event to event. This exciting technology will allow participants to visualize what they are actually doing on the snow and provide a clear vision of what they want to do. V1 is a great way to set goals and know when they have been achieved. Additionally, videos can be reviewed anytime simply by logging into your personal online locker. So this

year, when you are thinking about what events to participate in, ask yourself: How much more can I improve with V1 video analysis? ■

COSBY TRAVEL PRO

One Stop for All Your Travel Needs

Ski Vacation Packages ~ Lift Tickets ~ Hotels
Flights ~ Vacation Packages Worldwide
Car Rental ~ Cruises ~ Excursions
Group Travel ~ Event Planning
Weddings & Honeymoons ~ Family Reunions

COSBY TRAVEL PRO
P.O. Box 10506 | Alexandria, Virginia 22315
202.361.9626 | cosbytravelpro@verizon.net
www.cosbytravelpro.com



**JOIN SEVEN SPRINGS'
TEAM THIS WINTER!**

As one of the top-rated schools on the East Coast, Seven Springs Snowsports School is committed to providing superior instruction and innovative programs to skiers and boarders of all ages and abilities.

Seven Springs offers great pay, paid training, discounted meals, legendary customer service training, resort-wide perks and more. To find out more or to apply, please contact:

Iwan F. Fuchs | Snowsports School Director
Seven Springs Mountain Resort
777 Waterwheel Drive, Seven Springs, PA 15622
(800) 452-2223, ext. 7445 | IFuchs@7springs.com

Seven Springs Snowsports School hires graduates from Ski Academy Switzerland
Instructors programs: **Seven Springs Mountain Resort is an Equal Opportunity Employer.**



800.452.2223 | 7SPRINGS.COM
YOU REALLY SHOULD BE HERE!

National PSIA/AASI Report

*PSIA-E Representative to the ASEA Board of Directors
by Bill Beerman*

One of the busiest seasons yet for our national organization is about to start. At the time of writing this article the National Teams are at Copper Mountain for the annual teams training session. Their primary focus is putting on the final touches to the presentations and planned performances, along with practice of indoor and on-hill presentations. Review, feedback and revisions are underway, and we will have these ready to bring to the membership events this season. Our first look will be at the Snowsports School Management Seminar, and later at the Pro Jam/Masters Academy. Much of the Interski experience will be shared at the 50/50 event and next season. We will find that our website (www.thesnowpros.org) will have the most current up-to-date information after the event.

Both our national and divisional staff and volunteers have been working on a new association software program that is in its final stages of revisions and implementation. There are many aspects of this venture that will be available this season. Go to the national website to see the new look, better navigation and new tools. When signing in, on the right of the sign-in page, click on the BETA and check out the new Community, a member social site. Another new option

is on-line event registration. Details to register are explained in this SnowPro along with e-News blasts to your email and online at our website. Take a look at the Matrix; it has a new look along with updated materials on a new server that provides a better user product than the past.

The National 50/50 Celebration at Snowmass, CO, April 4-10, is an event that you should consider attending. This celebration has the most options of any event offered to date. You, your family and friends, as well as fellow pros, can ski and ride together for as many days of the program as desired. Attend the national education tracks, take advantage of the Eastern Workshop, or just hang out for the social events each day. It's very convenient to make choices for lodging, flights, ground transportation, lift tickets and social events. The national website (www.thesnowpros.org) has all of the information and reservation links. Registration for the Eastern Workshop will be through the eastern office.

Our next National Board of Directors meeting will be January 30– February 1, in Denver CO. The division presidents will also be part of the meetings.

I look forward to seeing many of you at events this season. Let it snow!! ■



Want to know what PSIA-E/AASI privileges you get as a member? Look for this column in each SnowPro to find out about new benefits or to learn about educational program changes of which you need to aware.

EVENTS! EVENTS! EVENTS!

Certainly, choosing and registering for a PSIA-E/AASI event is THE most important privilege of membership, and something every member should take advantage of as often as possible (and at least every two years!). This season, there are many new offerings, and some important changes to exam processes. There is also a new way to register on-line! This column provides a snapshot of the new offerings and changes you should be aware of. Look on the website or call the office for more information.

New Offerings and Important Changes for ALL Members

Exam Applications

Keep in mind, applications for any certification exam must include a Snowsports School Director's signature; incomplete applications will not be processed.

National Children's Specialist Accreditation

Open to Level I, Level II or Level III Members. Children's Specialist 1 open to all levels. Children's Specialist 2 open to Level II and III. Children's Zone Events are not part of the National Accreditation and may be attended by all members or non-members.

U30

This is the second season for the event. If exploring the mountain with a group of your peers sounds like fun, this will be a great event for you! Open to members under the age of 31. Read what members said about last season's U30 event:

"It was fun to ski with other young members and get to clinic with them!"

"We pushed challenging (terrain) and skied from the groomed to the trees"

"There was a lot of hooting and hollering going on during some of those awesome glade runs."

New Offerings and Important Changes for ALPINE Members

New On-line Exams for Alpine

You must take your Alpine written exam on-line prior to registering for the skiing assessment, part 1 exam for the Level II or Level III Alpine certification exams. Access will be available at your convenience 24/7. The new online exam process will be ready for members by November 15. See the article in the Early Fall SnowPro for all of the details on this important change to the LII and III exam process.

Modifications to the Alpine Level 2 and Level 3, Part 2 Teaching Exams

Please be sure to read the article in the Early Fall SnowPro which outlined the changes to the LII and III Alpine Teaching exam. It's still two days with a total of three modules over the days, but the topics and scoring have been revised. Please read up on the details so you can be prepared and successful.

One-Day Courses for Alpine Education

PSIA-E will offer a limited number of one-day continuing education events this season. The continuing education requirement of 2 education days every 2 years will remain in effect. However, with this change it is possible for an Alpine member to take one education course one season and a second education course the next season and meet the continuing education requirement for membership. Or, a member may choose to take 2 one-day courses in the same season. This can be a great option and convenience for busy members who have difficulty finding two free days in a row to take PSIA-E courses. Please look for these events on the schedule. There is also an article in the Early Fall SnowPro which defines each one-day event in more detail.

New title for Alpine FreeRide

The Specialty event "Park Skills" has been re-named to "FreeRide Clinic" to better reflect the course content and material covered.

Sunday-Double Workshop Clinic

This two-day event covers the same material as the Alpine Workshop Clinic, BUT, will be held on two consecutive Sundays. Participants MUST attend both days to receive educational credit - no exceptions.

Level II and III - Part 1 Practice Exam with Video

This is the second season for this offering which includes videotaping of your skiing during the session, allowing you and your trainer/examiner to review and suggest appropriate training or activities specific to your needs. This 2-day course is an excellent way to prepare for the exam, especially if you are uncomfortable in exam situations. The video tape will be available to you after the clinic.

New Offerings and Important Changes for AASI Members

New AASI "Camp" events - Introductory Trees and Steeps Clinics, and Off-Piste Clinic

AASI "Camp" events give members the option of adding a third day onto some of the most popular AASI events. AASI is also offering new introductory courses for several of the most popular clinics: Trees and Steeps. These intro clinics will be held at different venues and on different dates than those of the Camps. Also new to the AASI offerings will be an off-piste clinic at Smuggs.

See the article on the back cover of this SnowPro and go to the Eastern Division website to learn more about registering on-line for events!

Around the Regions



Region 1 (NH & ME)

Tom Butler, Regional Director, reports: Hello, Region 1. At the recent Board of Directors meeting we spent a considerable amount of time discussing the Master Teacher Program and how to keep building on it. Over 200 Eastern Division members have completed the full program, and hundreds more have taken advantage of the clinics.

What I'm getting at is that the reason we spent so much time discussing this program is because it is important. Participation in this program, at any level, announces that you are an incurable learner (that's a great thing) and that you are looking to share this information with others (an even better thing). The program was created to satisfy those pros that wanted more from their training. Level II and III certification has traditionally been one avenue for pros to take. The Master Teacher Program appealed to not only those moving through their levels but also to those of you who either weren't into the exam process or found it difficult to attain your certification goals. MTC is an opportunity to continue learning and sharing.

Master Teacher isn't disappearing, it's evolving, and I encourage you to read about the changes in this issue; changes that the Board of Directors made to keep it moving forward to better serve you and, ultimately, your guests. The irony of the program, as with any endeavor, is that those who proceed down the path realize that there really is no end. The deeper you dig, the more you unearth and, who knows which rabbit hole that will send you down.

To those of you involved in the MTC program, hats off to your passion and commitment. Keep digging.

Region 2 (VT)

Curt Cowles, Regional Representative, reports: What a great way to start the 2010-2011 season! An October nor-easter! Many ski resorts reported 10+ inches at 3500' and above. My kids woke up early, for once, and gazed outside to a whitened Bromley, with grins from ear to ear. Some of their friends hiked up to get early season first tracks. I hope this is a sign of things to come and a snowy season.

All is well in Region 2. Many mountain resorts made improvements and upgrades. Some examples: Killington made many snowmaking improvements, making it more energy efficient; Okemo's big news is a newly constructed Mountain Coaster! This will be a four-season roller coaster ride, slated to open this winter, that cruises, twists and turns thru the alpine forest. ME FIRST!; Stratton has upgraded its grooming fleet and added improvements to snow-making; Jay Peak is on its way to an estimated 120 million revitalization effort, starting with 13 million this year. Improvements include a new lodge, ice rink and Nordic Center/Golf Clubhouse. I think its time for a visit, ay.

Congratulations go out to the team from Region 3 for winning the James Leader Golf Tournament held at Okemo Valley Golf Club this past October. Members of the team were Jon Chasson, Joe Bardino, Chris Eseppi and Dave Welch, all from Ski Sundown. Second place and the Leader Cup (to members of Region 2 with best score) went to Herb Eddy, Corey "Florida" Mansfield, Tim Huff and Dick Frencik. Marty Harrison, who organized the event, Dave "Dive" Bowyer, Mike Denver and Doug Mahoney came in third. Next year the tournament is scheduled for 9/29/11. Save the date!

Many great things can be accomplished online now, thanks to the hard work of the team in Albany. Regional elections, renewing membership, and now - very exciting - online event registration! Information will be out soon - if not in this SnowPro, look in the next - to help you through it. Thank you Jodi, Sue and Jan.

If there are questions or concerns, please contact Steve O'Connor, Regional Director, at (osconnor@together.net), or myself at (glebegan@sover.net).

Have a safe Fall.

Region 3 (MA, CT & RI)

Ray DeVerry, Regional Director, reports: Ski season is rapidly coming upon us. All has been quiet in Region 3 this summer. Dave Welch, Regional Representative, and I are hoping that it is a sign that you are satisfied with the way we have been representing you on the PSIA-E Board. If you have any thoughts and would like to share them with us, we look forward to hearing from you. It will allow us to best convey your needs to the organization. You can contact me by e-mail at (ray.deverry@verizon.net) or Dave at (candace.welch@snet.net).

Congratulations go out to the team from Region 3 for winning the James Leader Golf Tournament held at Okemo Valley Golf Club this past October. Members of the team were Jon Chasson, Joe Bardino, Chris Eseppi and Dave Welch, all from Ski Sundown.

Region 3 has a Facebook page for you to chat with other members. Once on Facebook search for PSIA-E Region 3 and the link will come up. We have many members that have joined and more is always better.

Take care, and have a great Fall.

Ed. Note: This was Ray's last report as Region 3 Director. Thanks to Ray for all his efforts!

Region 4 (PA & NJ)

Eric Jordan, Regional Director, reports: Colder weather is upon us and winter is right around the corner. I'm sure I am not the only one that has all my gear ready to go in the hopes of making some early-season turns up north!

Hopefully, you have checked out the event schedule already, and have seen the amazing variety of events being offered for this season! Speaking of events, we will once again be holding two Regional Meetings this season. Both events will be held in conjunction with ongoing educational events. We have found that this seems to make it more convenient for everyone to attend. I would strongly urge everyone to attend at least one of the meetings. These meetings will give you an update on what is new with your organization, both within the division and nationally. Most importantly, it gives you a great opportunity to express your feelings on the direction

**Join the fun in
Angel Fire,
New Mexico**

**NOW HIRING
Instructors for
the 2010-2011
Winter Season**

- We are "Instructor Centered"
- On-going Training Provided
- Everyone teaches adults, children, privates and groups
- We offer incentive based pay
- PSIA/AASI Focus
- Cert Reimbursement/Scholarship Program
- A level playing field & we feed you lunch!
- Reasonable egos accepted. Happy guests expected.

Equal Opportunity Employer

ROBIN MAY, AFSSS Director
PO Box 130, Angel Fire, NM 87710
(include resume & cover letter)
Rmay@angelfireresort.com

ANGEL FIRE RESORT
angelfireresort.com

of the organization and allows you to get answers to any questions you may have.

Meeting dates and locations have not yet been confirmed. Please check back here in the next issue to get all the details!

That all for now. I look forward to seeing everyone on the hill this season!

Region 5 (Western NY State)

Ron Kubicki, Regional Representative, reports: Hi, Region 5. This is Ron writing the report for this issue of SnowPro. Our Director, Steve Howie, is recovering from an unfortunate biking accident; he is well on his way to recovery. We are fortunate that Steve is as fit and healthy as he is - he should mend well.

It's looking a lot like Fall outside. I guess the falling leaves are nature's way of making room for the snow to fall onto the slopes and glades of our resorts. Though the temperature as I write this is 65, I am certain cooler temps are in the offing.

Be sure to check out the PSIA-E/AASI website and use the sortable event calendar to decide which events to attend this season. You can sort by certification level, discipline, resort, event, etc. There has been a lot of work completed by the Albany staff to make this a more convenient tool for you to use. You may soon be able to register on-line for events, as well.

A big reminder to everyone that this is the season you will need to vote for - and even run for - Region 5 Director and Representative. The Candidacy Form is in this issue of SnowPro. This will be the first election with on-line voting for our Division. There will be little reason not to vote, and if you have interest in being a member of the volunteer leadership of the Eastern Division then look at the candidate requirements and submit your name for the ballot. I will not be running this season since I will take over as President of PSIA-E/AASI, and thus am no longer able to retain the position of Region 5 Rep. This will be my tenth year associated with the Board; I will be delighted to see other Region 5 members step up to run. Good luck to all of you.

We have been side tracked regarding the Region 5 November meeting we've held the past few years; we will get refocused and get back to you soon with details about this year's Regional meetings. If any School Directors would like to host a meeting, please contact Steve at (showie@rochester.rr.com), or myself at (rkubicki@holidayvalley.com).

Thanks for reading. Please send good thoughts to Steve. We hope you have a great season!

Region 6 (Eastern NY State)

Scott Allard, Regional Director, reports: The Region - as usual - has been very quiet. We are

looking to do an early-season meeting on-snow at Belleayre, and we hope to have all disciplines on-snow at that time. A March meeting is in the works for Gore. Both meetings will be attached to an on-snow event in hopes of a bigger turnout. Details will be sent as soon as available.

Gore has gotten a new lift installed at the old Ski Bowl, so if you like old school trails with modern lift service, visit Gore this season and re-ski the Ski Bowl. This could be a lot of fun for our meeting there.

This is an election year for our Region. Both Cherisse Young, Regional Representative, and I have enjoyed serving you on the Board, and we would be pleased to continue our service if that's your pleasure. As always, please send any of your questions to us at: Scott (allardc@frontiernet.net) or Cherisse (Young@mhcable.com).

Region 7 (States south of PA & NJ)

Walter Jaeger, Regional Representative, reports: As I write this it's October, and there are lots of things to be excited about, not the least of which is that winter is close and the time of winter fun is soon upon us! The PSIA-E Event Schedule is out and Region 7 has 38 events among the various disciplines. Eleven mountains are hosting events. Of particular note are the Level II Alpine Part I Skiing Exam, held

at Massanutten in February, and the Adaptive Exams, Level I and Level II, offered at Wintergreen in March. The events in our region are broad for all disciplines. It is to our advantage to participate in as many events as possible - workshops, exams and exam preps - to maximize our ROI (return on investment).

We have finished preparing the online questionnaire for Region 7's Annual Meeting. Your feedback will be critical to chart a schedule and to make sure we all benefit from attending Regional Meeting(s). Look for the e-mail asking for your participation, and then provide the input to assist Region 7 in obtaining the most from OUR Association.

Skis are changing again in the industry. The "rocker" is part of the equipment bag now; and, the way it's being talked up in magazines and websites, the "rocker" is here to stay. With a version geared to eastern mountains, many of us will be checking out demos as soon as possible. Alignment is also in the articles, with more emphasis than ever before. Alignment is a process every instructor should take a hard look at. That movement you may be having trouble with could be due to an alignment issue.

What's changing at your mountain for the coming season? Let Paul Crenshaw, Regional Director, or me know, and we will help get the word out via the next issue of the SnowPro.

Walter at (wjaeger1@mac.com); Paul at (pcrenshaw@massresort.com). ■

Snowsports School Management



Snowsports School Management Committee Update

*by Debbie Goslin
Snowsports School Management
Committee Chair*

The Snowsports School Management Seminar, "Presenting Current Best Practices for Today's Resort Market", will be held at Killington, VT, November 29-December 1, 2010. The event Keynote Address will be "Interski 2011".

Highlighting the event are sessions on snow-

boarding for kids, ski design, modern movements, and managerial and teaching styles. Train the Trainer tracks will also be offered for Alpine, Snowboard, Adaptive and Telemark.

While a Director or Trainer is required to attend, consider bringing additional staff members and take advantage of the range of topics to be presented this year at the event.

Also, within this issue is the full schedule of events and workshops for all disciplines. For most of you, this copy of the SnowPro will become dog-eared from all the use during the season - looking up events, confirming events, suggesting events to your instructors. Remember too, you can request "In-House" workshops and exams for your school by calling the PSIA-E office.

Members of the Snowsports School Management Committee look forward to meeting you again - or for the first time - at the Management Seminar. By all means, approach us to discuss any issues that our committee may help you with to better manage your school.

See you at Killington! ■



Eliminate Your BUT

by Greg Fatigate
AASI Educational Staff
Smugglers' Notch, VT

Imagine that you have the opportunity to participate in a snowsport that is new to you, with someone who is an instructor. You don't know what to expect. You hope that the instructor makes your experience enjoyable and fun. You end up getting placed in a challenging situation. The instructor tries to make you successful by offering tips and advice, and also a demonstration. Then you try it. You are not able to do it so well, and, after a few tries, you get feedback from the instructor: "You didn't quite get the initiation move I was trying to get you to do. You started to do it pretty well at first, BUT then it fell apart. You need to work on getting more forward throughout the whole turn."

So, there you have it. Feel better? Maybe the following suggestions could have softened the blow:

Positive/To/Try

Use a POSITIVE statement in your immediate feedback. Oftentimes, when a new move is introduced, it does not come out perfectly the first time. Chances are, part of it came out well, but the rest did not. However, even in a total train wreck, you can come up with something they did well. So, why not focus on what the good part was? That's the positive part of this feedback model. Give your client feedback on something they did right.

Use the word TO in your next sentence to bridge physical changes in movements toward the goal in performance. Examples: "In order to not fall on the second half of that boardslide..." "In order to get a smoother initiation..." By putting the beginning of the feedback in such a way with the word "to", we address the situation as a solution, not a problem.

Here comes the final part. Phrase the second half of the feedback with TRY, not "Do". When we ask them to "do" a certain action, it sets up a situation where the rider has one chance to do it; if they do not get it on that one chance, they fail. By substituting with the word "try", we set up a situation where

there is no limit on the amount of attempts they can make before they get it.

Using this approach, now we have a revision of the feedback: "You initiated really well on the upper part of the turn (positive), but in order to get that move to happen more fluidly throughout the entire turn, I want you to try bending your front leg like you are squeezing an orange on the back of your knee with your lower hamstring and upper calf muscles."

Now, let's look at a few details on the front end of the original statement:

We, Our & Us vs. You, Your & I

Here are a few more small words that could be replaced for a more constructive feedback delivery. When a mountain guest pays for a session, part of what they are paying for is a riding buddy, not an idol. So we can dump the first and second person singular words that lead to phrases such as "I want you to do this move at this time". That statement could easily be replaced with, "We are trying to do this move at this point, and if we do, it will allow us to achieve this end". In doing so, we've created camaraderie, a sense of teamwork, that we are in this thing together.

Check out the revised feedback: "We initiated really well on the upper part of the turn, but in order to get that move to happen more fluidly throughout the entire turn, we should try bending our front leg like we are squeezing an orange on the back of our knee with our lower hamstring and upper calf muscles."

Eliminating the "BUT"

Nothing quite kills positive feedback like the negative u-turn of the word "but". Why not eliminate the word "but". Again let's look at the new feedback and notice that it's softer without any "buts":

"We initiated really well on the upper part of the turn (positive). In order to get that move to happen more fluidly throughout the entire turn, we should try bending our front leg like we are squeezing an orange on the back of our knee with our lower hamstring and upper calf muscles."

Making these changes in your feedback does require a conscious effort. However, if we are able to make those changes, our guests will come out of the experience on a more positive note. In order to change it, try it! Go and lose your BUT! ■

AASI Update

by Ted Fleischer
Eastern AASI Advisor

I'll be quick and to the point. The snow is coming!!! Up north folks have already been high up in the hills earning their turns, and resorts are really ramping up for the season. If the snow isn't flying yet in your neck of the woods, it will be soon. The AASI National Team guys got on snow at their early season training, and I see snow guns in our future too.

When you get a chance, check out this season's schedule online. Course descriptions and other valuable info is all in one place now. This should make it far more convenient to sign up for just the course you need. Several changes can be noted. In addition to some new 3-day camp options we've also reformatted the Freestyle Accreditation program so that the Intermediate and Masters groups are run together as one group. You'll find the details on these items in the course descriptions.

Lastly, while some of our venues have stayed the same, we've also spread out to resorts we haven't been to as often. Check it out. To get the most out of your clinics this season, look for a course offered at a mountain you're unfamiliar with. You'll have a great time exploring new terrain with new friends; and, you'll be able to share your knowledge with others, all the while stealing their ideas to take home as yours. So, join us on the hill. We look forward to seeing you soon! ■

New AASI Events

Smuggs Off-Piste Clinic

Riding prerequisite required for this course! If you're looking to be challenged, thrilled, and exhausted by some of the gnarliest trees and steep slopes on the east coast, then this is the course for you. Join us for two amazing days at in northern Vermont's Smugglers' Notch Resort. Ride with other like-minded rippers and explore new ways to ride extreme terrain, exercise body and mind, and continue to develop your off-piste skills. Applicants must first attend and pass the one-day riding assessment at Jay Peak, VT, which is held at the same time as the third day of the Trees Camp.

Trees Camp

Consistently one of our most popular events, we now offer this course in both two and three-day formats. This course is priced to make it possible to divide up into smaller groups, and adding that third day doesn't break the bank. Breaking up into even smaller groups allows us to even better match the skill level and aggressiveness of the participants. Further develop your tree riding skills at this northern Vermont resort famous for its amazing glades ...Jay Peak.

Steeps Camp

If you think your legs can take it, sign up for the three-day version of this popular course at the east coast resort famous for its terrain ...Stowe, VT. Whether you are just developing your skills or pressing the envelope of what your legs and equipment can handle, this course will thrill you. We'll divide groups based on riding ability and desired focus, and explore some of the best terrain there is. Come join us.

Moguls Camp

For now, this camp is offered only in the two-day format; but, don't worry, if you want to work your legs, you'll have the opportunity. A variety of bump runs will allow your group to progress and achieve your goals, whether it's working on your own riding ability or adding more tricks to your bag to take home and show your guests. Come limber and ready to ride!

Freestyle Camp

Offered in both two and three-day formats so you can tailor this camp to custom fit your needs. Okemo, VT consistently has some of the best freestyle features anywhere, including a superpipe with a dedicated lift! Whether its Park, Pipe, Rails, or Flatland tricks, this course will help you take your riding and teaching to that next level.

Freestyle Accreditation

This course is designed both for instructors who teach their guests in freestyle arenas from time-to-time (Fundamental), and also those who regularly teach and coach guests of high skill levels in freestyle arenas (Intermediate/Masters). Both levels require the instructor to be able to teach AND ride at the levels specific for that course.

The Intermediate/Masters levels are run concurrently in the same course, with the participants needing to accurately assess themselves and decide which level they will be going for. An accurate self-assessment is crucial for success in this course (i.e. if a participant could pass the Intermediate level but tries for the Masters level, no accreditation will be awarded). Prepare for this course by reviewing the standards for each level online and/or attending one of the freestyle oriented courses, such as the Freestyle Camp.

Get 'em Stoked

We all know that providing great foundational movements is the key to success when learning to ride. This course is designed for the beginner or the veteran instructor who would like to add more pizzazz to their teaching style. Go from blasé to bodacious and get those guests clambering to have you teach them more. Increase your private lesson clientele, have more fun teaching beginners, and even increase your tip potential. The more you already know about teaching beginners the more there is to know. Don't let your lessons get stale - get 'em stoked!

Exam Preparation Pointers - Note to Trainers!

by *Holly Andersen*

AASI Examiner

AASI Steering Committee

Mount Snow, VT Trainer

Last year was a short season for me (stupid injuries), though it did give me time to take a step back from the exam process. As a result, I have a few thoughts I want to pass on to resort trainers who prepare people for exams at their mountain. The responsibility of coming prepared to an exam is always that of the candidates, though guidance from the training staff is always helpful. When preparing the staff at your mountain for an exam, here are a few things to keep in mind:

Safety

When candidates teach in an exam, they can be super nervous and not necessarily mindful of the mountain environment around them. It would be helpful to reiterate important safety tips, such as stopping at the side of a trail where visible from above, and not underneath chairlifts. I am always surprised how often this happens in exam situations.

Example: The candidate who is teaching leads the group into the middle of a busy trail and puts group members in a situation where they might get hit, and sometimes do.

Solution: Make sure when the candidates are practice teaching at their home mountain that safety and tactics for where and when to stop on a trail is always emphasized and pointed out.

Teaching Pattern

When getting candidates ready for an exam, make sure they can clearly articulate all the elements of the teaching pattern. The picture that is shown should match the explanation given, as well as a description of how to make the board do what you are asking it to do. Make certain that they understand what guided practice is, why it is important, and, most importantly -feedback. Often this is the most lacking of the teaching segments, especially at level two. Make sure you give candidates an opportunity to provide feedback to peers and be able to provide it in many different ways.

Example: The candidate begins teaching their segment, kills that explanation, then provides a demonstration of the exact opposite.

Solution: Often this example is one of a candidate that does not own the material they are teaching, or has never taught it before. Make sure the candidates that are in training are provided with many circumstances in which to clinic their peers.

Teaching Styles

At level one, task and command styles are usually the standard used during teaching segments. At level two, candidates would be able to utilize different teaching styles and be able to organize the people in their groups in a number of different ways. Set up training scenarios at your mountain to give candidates practice in doing this - it is not something that you can just read out of a book and own.

Example: A candidate tries to use guided discovery and it turns into guided mystery because the candidate does not clarify what has been discussed or does not elicit questions from their peers to draw them to the intended outcome.

Solution: Make sure when setting up a candidate to practice teaching that they have an outline in their mind as to where they are going, what they are teaching, and, most importantly, how they will involve their peers. Guide them through the process of question-asking.

Speak Up!

Some of the best moments of brilliance that we hear during exams do not come from those who quickly volunteer information during on-hill discussions, but rather candidates that are relatively quiet during the process and seldom contribute to group discussions. Encourage your staff to practice speaking in front of their peers - they most likely have great things to say!

Example: We stop on the hill after a teaching segment and ask questions about what was taught in the teaching segment. The talkative folks rattle off everything they have ever read.

Solution: Let the candidates know that examiners want to make sure they hear as much as possible to help the person pass that portion of the exam. In some instances, they are even given a mulligan at the end of the day.

Work Together

Make sure your candidates understand that the team atmosphere is critically important to the exam process. Encourage them to ride the chairlift with everyone, help each other out with timing of teaching segments, help them out if they get into a tongue twisting situation, and generally hang out and support their group members. In some cases, it makes the difference between being successful or not.

Example: During an on-hill discussion about movement concepts, there is disagreement.

Solution: Let the candidates know that they may be digging a hole for themselves - or, someone in their group is. Sometimes letting it go is the only way to help out the candidate or their peers.

Preparing for an exam is a difficult process. Helping candidates arm themselves with as much information is the best way you can help them. Please keep in mind that all examiners want candidates to be successful. Hopefully, this helps in your training preparations for the season, and we look forward to seeing you on the hill. ■

Adaptive Airtime



Adaptive Development Team

by Kathy Chandler
Adaptive Advisor

The PSIA track of certification is a journey. It is an exciting journey worth taking for your personal development. There are many ups and downs, but the education you will receive along the way is paramount to your professional development. Each certification exam is another step in this education journey. In Adaptive there are lots of steps, including both in Alpine and/or AASI. We want you to know that your education does not stop at Level III, although that may seem a long way off for many of you. Becoming a member of the Adaptive Development Team is a step you may want to consider if you are Adaptive Level III and Alpine/AASI Level II or III.

The Adaptive Development Team provides a great opportunity for moving your skiing/riding and coaching skills toward their full potential. You will have the opportunity to ski/ride, train and work with some of the best coaches that PSIA has to offer, both on our Eastern Adaptive Staff as well as Alpine Examiners and National Team Members. This spring, just after the last exam at Loon, we will hold an Adaptive Development Team Tryout to interview with the Adaptive Examiners for the purpose of evaluating and assessing your qualifications to become a member of this Dev Team.

Adaptive Development Team?

The Adaptive Development Team is a small group of Level III Adaptive and Level II Alpine/AASI instructors who are chosen by way of an on-snow interview or evaluation held once each season. This is the first requirement for the Adaptive Examiner track. The Adaptive Team members will receive training to sharpen their teaching and professional knowledge skills with a focus on developing into highly effective clinicians. Adaptive Team Members will attend all Adaptive trainings, understudy with members of the Adaptive Educational staff, and, as needed, occasionally staff some consulting days or clinics for Adaptive.

Additional Adaptive Dev Team information

- Adaptive Tryouts are held once every other season.
- Adaptive Dev Team members serve a 3-year term, with specific focus areas each year.
- Adaptive Dev Team members are able to move to ACL (Adaptive Clinic Leader) as soon as they have completed their understudy requirements and have the approval of the Adaptive Coach and Advisor.
- Adaptive Dev Team members do not automatically become ACL after their 3-year term has ended.

Requirements to try out for Adaptive Development Team are as follows:

- Have Adaptive Level III certification for at least one year.
- Have Alpine/AASI Level II certification for at least one year.
- Be actively teaching Adaptive.
- Submit a letter of interest and two letters of recommendation from active Adaptive Examiners

If you want to learn more and are interested in trying out for the Adaptive Dev Team, please contact a current Adaptive Examiner, or email me at kcability@comcast.net. We will set up some training days for you, as needed. We are looking for a few exceptional men and women who are dedicated and passionate about teaching and coaching others. If this sounds like you, please consider taking this next step in your education. We want YOU! ■

Get the PSIA/AASI Rate
when you book with
Choice Hotels®



Book at choicehotels.com or call 800.258.2847
and ask for Special Rate ID#00802187



Must be a PSIA/AASI member to receive discount. Advance reservations required.
Discount subject to availability and cannot be combined with any other discount or promotion. Valid at participating Choice hotels through 02/26/11.
© 2010 Choice Hotels International, Inc. 10-282/05/10

Classy-fied



WANT TO BUY: Old ski books, pins, patches, postcards, posters produced before 1970. Natalie Bombard-Leduc, natski@capital.net, 69 Mount Pisgah Ln., Saranac Lake, NY 12983. 518-891-4781

9TH ANNUAL TELEPALOOZA NORDIC DOWNHILL FESTIVAL JAN 29 & 30, 2011 7SPRINGS PA. PSIA Nordic Pros, Clinics, GS & Uphill/Downhill races. Awesome food, drink & prizes. Cloudveil, Cliffbar, Garmont, Leki, Penn Brewery. www.telemarker.org Discount for PSIA members

Kids. Kids. Kids.



PSIA-E Children's Academy 2010

by Jeffrey W "Jake" Jacobsen
Chair – PSIA-E Children's Committee
ACE Team Member

Plans are coming together nicely for the Eastern Children's Academy and you need to be there at Stratton Mountain on December 6-7-8, 2010.

HD (High Def.) Kids – An exploration of the Multiple Intelligence Theory On-Snow

Now, if you're thinking this will be a classroom lecture on academic theory, you are mistaken. The ACE team will ski and ride Stratton, and all it has to offer, as together we explore the application of the theory of Multiple Intelligences On-SNOW! How will this benefit you as a PSIA-E member? Would you like to improve your ability to connect with your students and present information and tasks in a way that causes a change in performance? If so, then the application of the theory will interest you. Learn methods to assess your guests and their dominant intelligence, discover your dominant intelligence, and discover ways to present your lessons to the individuals in your group and watch the light bulbs turn on.

- What:** PSIA-E Children's Academy
When: December 6-7-8, 2010 (2-Day and 3-Day event available)
Where: Stratton Mountain, VT
Why: To have some early season fun with the ACE team and start the season with a whole new approach to your "Bag 'O Tricks"
Lodging: The Inn at Stratton Mountain is offering discounted rates as follows:
Single/Double - \$79
Triple - \$99
Quad - \$119

The rates quoted are per room, per night, plus taxes. Reservations can be made by calling 1-800-STRATTON and stating you are attending

the PSIA-E Children's Academy. Room block will be released on November 15th. ■

Children's Accreditation Process

by Mac Jackson
PSIA-E ACE Team Coach
Sugarbush, VT

Two Years ago Jake Jacobsen, Children's Committee Chair, and I went to Denver to help develop a National Accreditation for Children's Instructors. Well, it is now reality. PSIA now has two levels of Children Accreditation. They are Children's Specialist 1 (CS1) and Children's Specialist 2 (CS2). The process involves a workbook and two days on-snow. This process is mainly educational, though candidates are expected to participate and share their experiences throughout the event in order to receive accreditation. Here is how the process works:

- The workbook is on-line and is open book. This is to be completed prior to the on-snow event. You need to receive an eighty-percent or better to pass the accreditation. The on-snow event is a combination of education and evaluation. CS1 is the basic level of Children's Instruction and covers the learning partnership of beginner through novice skiers and riders. This curriculum includes Chapters 1 and 2, 2008 PSIA Children's Manual.
- Requires basic understanding of: The CAP Model; Ages and Stages of Development; the Teaching Cycle; Core Concepts; Stepping Stones; VAK; Movement Analysis; and, Biomechanics of Beginner and Novice Zones.
- CS2 follows the same process as above and includes Chapters 1-3 of the 2008 Children's Instruction Manual. Candidates for CS2 need to be proficient on all terrain and conditions, and have an in-depth understanding of, and the ability to use all of the above items - from the beginner to the advanced zones of skiing and riding.

Children's Specialist 1 is open to Level 1 and above Certification. Children's Specialist 2 is open to Level 2 and above. So, read up and complete the workbook; we'll see you on the slopes, ready to have fun! ■

Put Some SPARK into Your Pros!

by Jeffrey W "Jake" Jacobsen
Children's Committee Chair
ACE Team Member

If you've not heard of the SPARKS Clinic Tour, you are in for a treat! The ACE Team, with a lot of help from your Board of Directors, is once again offering an opportunity for your staff to ski/ride with an ACE (Advanced Children's Educator) right at your resort. **The Snow Pros and ACE's Road Show for Kids (SPARKS)** is hitting the road again this winter to provide 1-day events in all regions of PSIA-E. For just \$150 (*total cost to the resort*) an ACE Team member will travel to your resort to provide two 3-4 hour clinics (AM & PM) for up to 12 people per session. Clinics will be specific to teaching children (ages 2-16) at any level. Members and non-members are encouraged to attend.

Junior SPARKS: An added benefit to consider is gearing one of the clinics to your Junior Instructors, ages 14-18. We feel that this population is hungry for information, but not always able to participate in resort training due to high demand in children's programs. In addition, these folks are not necessarily able to attend PSIA-E educational events or join the organization due to cost or school commitments. The SPARKS Tour brings the PSIA-E clinic to them at no cost (if the resort picks up the \$150 tab), and provides a taste of what the organization has to offer.

Stop in to see the ACE Team/Children's Committee representative at the Snowsports School Management Seminar, or call the office to inquire about this amazing opportunity. ■

Your one stop mountain friendly bed and breakfast. Convenient location, hardy breakfast, outdoor heated pool, indoor hot tub and sauna, and home to the best burritos and margaritas around.

chalet killington
An all season resort hotel

2685 Killington Road
Killington, VT 05751
1-800-451-4105
www.chaletkillington.com



2010-2011 PSIA-E/AASI - NEW MEMBER APPLICATION

Mail or fax to: PSIA-E/AASI, 1-A Lincoln Ave, Albany, NY 12205-4907

Fax# (518) 452-6099

Call (518) 452-6095 for information only. No applications accepted via phone.



As a Registered Member of PSIA-E/AASI, you will become a member of the American Snowsports Education Association (ASEA), the largest organization of professional snowsports instructors in America. PSIA and AASI operate under the umbrella of ASEA. You will receive welcome information via e-mail and mail, including an introduction to the association, an explanation of your benefits as a member, and you will have immediate access to the national website, www.thesnowpros.org and the division website, www.psia-e.org.

ALL NEW MEMBERS MUST READ AND SIGN THE FOLLOWING:

As a new member of PSIA/AASI National and Eastern Division, I agree to be bound by all PSIA-E/AASI bylaws, policies and educational requirements. Continuing education updates (two days of clinic) are required every 2 seasons for most certified members. I am aware that the "membership year" runs from July 1, 2010-June 30, 2011 (or June 30, 2012 if joining on or after February 15, 2011) and that dues are non-refundable.

If a full-time student age 16-23, I may pay the discounted dues of \$84.00 and verify that status with this signature.

Applicant's Signature _____ Date _____

Member Sponsor _____ Sponsor Member #: _____

(Note: If a current member of PSIA-E/AASI personally influenced your decision to join, clearly print their name and member # above)

Please print clearly and fill out ALL sections. This application must include payment and must be received before or at the same time as registering for a PSIA-E/AASI event to ensure the member event price.

Please check all that apply - areas of interest:

- Alpine Snowboard Adaptive Telemark Cross Country Children's Racing Adapt. Snowboard

The Eastern Division of PSIA & AASI is divided into seven geographic regions (listed below). As a new member, you may choose to be affiliated with one region – the one in which you work as a snowsports instructor or the one in which you live. This affiliation is for regional mailing and voting purposes. You should affiliate with the region in which you are most active as a snowsports instructor. Please check the appropriate region below. If you do not choose, the region in which you live will be assigned as your designated regional affiliation by PSIA-E Bylaws, Section 10.8. You must then notify the division office in writing, should you choose to change your affiliation to the region in which you work.

- 1 – ME, NH 2 – VT 3 – MA, CT, RI 4 – PA, NJ
 5 – Western NY 6 – Eastern NY 7 – DE, MD, VA, WV, NC, SC, GA, FL, DC

YOUR DATE OF BIRTH: ____/____/____

Male / Female
Circle one

NAME: _____
Last First M.I.

MAILING ADDRESS: _____
Street/Box City State Zip

HOME PHONE: (____) _____ WORK PHONE: (____) _____

E-MAIL: _____ CELL PHONE: (____) _____

SNOWSPORTS SCHOOL NAME: _____

- TOTAL NATIONAL & DIVISION DUES AMOUNT INCLUDED: **\$ 114.00**
 TOTAL STUDENT NATIONAL & DIVISION DUES AMOUNT INCLUDED: **\$ 84.00**

PAYING BY: CHECK #: _____ OR charge: MasterCard or Visa

Exp. Date: _____ Signed _____

OFFICE USE ONLY
Date Proc. _____ Initials _____
Ck/CC _____
Num _____
Batch _____
Num _____
Mem _____
Num _____

APPLYING AS A NEW MEMBER, YOUR SNOWSPORTS SCHOOL DIRECTOR MUST COMPLETE THE FOLLOWING:

As Director, I attest to the following: This applicant is a member of my current staff. The candidate has received training and preparation, as addressed in the American Teaching System. As a candidate for Registered member status, the applicant has completed the PSIA/AASI entry level requirements, including 25 hours of teaching/training.

If applying as a full-time student age 16-23, I attest to his/her student status.

Director's Signature _____ Name of School _____

In Memoriam

Calvin R. Cantrell, Jr., of Naples, FL, passed away in his sleep on Sept. 12, 2010, at the age of 82. Cal was an Alpine Level III member of PSIA-E, and a Lifetime Member, having joined in 1949.

Tribute to Cal Cantrell



Cal grew up in the Catskill Mountains, where he began his career in professional Alpine skiing as an instructor. He moved on to Bear Gulch, ID, and then to Belleayre Mt., NY. He became the head of the Pico Peak, VT, Ski School and subsequently moved to Lake Placid, NY, to head the ski school at Whiteface Mt. Cal's career continued to move up in the ski industry as he became the mountain manager at Mount

Mansfield in Stowe, VT, where he also continued to teach and coach, and then out to Aspen, CO, where he taught until his retirement in 2006. For 14 years Cal coached the U. S. Demonstration Team for PSIA. He received several awards over the years, including the U.S. Ski Association Golden Certificate, and induction into the Skiers Hall of Fame. Calvin retired to Naples, Fla. in 2006, where he spent his time golfing and tarpon fishing. He was a PSIA-E Examiner, and was closely involved in the early development and evolution of the PSIA-E educational and certification process.

Dave Merriam, PSIA-E Examiner and past member and coach of the PSIA National Alpine Educational Team, shares: "There are people in your life that you are not soon to forget. For me, Cal Cantrell is one of them. If you wanted the "god's honest feedback", you asked Cal. Straight shooting, no BS, call it like you see it, and anchored with a fair bit of profanity. Care? Yup, he wanted to see the best in people. Old School? Yup again. When you got him to tell old examiner stories, he always liked to talk about the numbers system and the value of holding up a score once the demonstration was completed. I remember him saying something like, 'Sure, it hurts, but there was a lot more clarity about what we were trying to do...' Feedback' Cal would say, 'is more meaningful when it is as close to the activity itself as possible.'

Politically correct? I am not sure when the term "PC" was coined, but it was certainly after his days as an Examiner. However, Cal never let politics get in the way of an honest, genuine and sincere suggestion or an appraisal of how he thought you were doing. And, never confuse his direct and unvarnished perspective with a lack of care or integrity.

'Merriam,' Cal once said following a brief ski together, 'if you want to make the Demo Team you better get off your heels, and stop looking like a (bleep!). That feedback stuck and I will never forget it. I still get in the back seat, but

when I do, I can hear him reminding me...but, he was one of the first to let me know that he was proud when I made the Team.

You could always see it in his eyes...whether it was an icy stare or a warm sparkle, they told most of the story. That story was about his passion for the sport and the people in it. Thanks, Cal."

Mermer Blakeslee, PSIA-E Examiner and past member of the PSIA National Alpine Educational Team, shares: "More than any other person in the country I've been coached by, Cal raised teaching to an exquisite art form. - with his irreverence, his originality, his wit and flair, and his seemingly inexhaustible knowledge. But, perhaps best of all, he was a master of the fine art of constructive negativity.

'Ms. Blakeslee, I've been watching you ski... (long pause) ...and I find myself in deep *wonderment*. Why, my dear, are you waving your poles around like a traffic cop?' He'd always smile then, either with his eyes or his whole face.

And, of course, his most famous line of all, as he points toward the run you just had: 'Was that more fun than skiing?'

Cal never taught anything in the same way with the same words. Rather, he would search and search for new ways to reach you, though he used his old tricks and the wide-ranging resources from his past. He was not a man for fads.

Cal made you feel like an athlete. He asked that you perform on demand with excellence in every move because he believed you were capable of it and his belief was so convincing, so contagious, even if you were a mind job, you suddenly felt you could do anything.

Cal was much more than all the funny and memorable stories about him. Here are just a few of the qualities that made him the quintessential teacher: a great eye-- discerning yet passionately appreciative; a deep and thorough understanding of movements that make a ski sing; an intuitive grasp of what makes people tick (even the weird ones); a respect for the process, for learning and effort rather than mere prowess; a deep sensual feel for the snow; and, a continual attempt (at every speed) to respond with both grace and beauty.

When I skied with Cal, I learned to feel again what I felt as a kid - *my love for the mountain*. Once he became my coach, he never left my shoulder. But, though he's still there loud and clear, I'll miss him dearly. ■

(Compiled from the Aspen Times obituary and from Dave and Mermer by SnowPro Editor, Bill Hetrick)

Congratulations to more of our long-serving 20 & 30 Year Members!

20 Year Pins

Level III

Jim Achey
Tom L. Baker
Dawn Baumgarden
Betsy Beattie
Marc R. Berube
Putnam L. Blodgett
Scott A. Book
Betsy Burns
Tim Carbone
Scott Condon
Roger Cooney
Stephanie Copeland
John F. Coppola
Tim D. Corle
Gordon Leigh Coxe, Jr.
Cindy Creteau-Miller
Blaine Cromie
Justin Cross, Jr.
Joshua Dee
William J. Derwin
Terry A. Duffield, Jr.
David Eisenbud
Robert Faigel
Erin Fernandez
Jay Fishman
Krista A. Frei
Richard E. Gordet
Jim H. Hand
Jack Harnick
Patty Harrington
Dwight Harrison
John C. Hazard
Joseph Hazard
Nathaniel Herron
Douglas Holl
Kurt Johnson
Stephen D. Jupena
John Knight
Keith Li
Krista Loring
James Maguire
Mike Mandel
Harold Meehan
Ian C. Meserve, Sr.
Erik P. Mostue
Edward A. Mulholland
Stephen S. Nickoski
Richard O'Brien
Mark A. Ouellette
David Paulger
John Pawlak
Gordon A. Robbins
Keith Rodney
Brett Rubright
Walter Rusch
Richard T. Sawyer
Jonathan D. Segal
John M. Sullivan
John A. Tyler
Scott Varin
Damian Vincent
Sally White

Martha Witte
Michael Zeugin

Level II

Larry Adams
David F. Anderson
Donald Anderson
Douglas Axtell
Lisa Beach
Paul R. Beck
Michael Benchimol
Peter F. Brunner
Patricia A. Burns
Todd Calitri
Nancy Capobianco
Meg Carbone
Richard Carrara
Regina Cashier
Kevin Chamberland
Ed Chernosky
Maureen Chiarella
Colleen Cohen
Donald Conger
Alison Cramer
Harriet Hobbs Cresswell
Molly M. Cumiskey
Francis Daino
Beth B. Davis
Amy Dean
Leonard DeBenedictis
William F. Delaney, Jr.
Claude K. Derosiers
Christian P. Dinello
John Douglas Fagone
William Gardziel
Walter E. Gorgas
Sean Graves
A. Mikki Griffin
Lisa Hamilton
Robert Harney
Caroline Harrow
Donald Harrow
John S. Hayward
William Heisey
George H. Heller
Steven Hilger
Dan-George Icon
Jan Jemison
Mr Carl E. Klein, Jr.
Kevin Koski
Don Kuczarski
Mark Kulzer
Christopher Ladd
Ms Mary C. Lane
Robert Lechner
Gregory T. Leeds
Mark Levi
Kevin L. Leyland
Brian McBride
Anthony C. McCurdy
Thomas H. McGrath
Ken Mead
Ryan Miller
Robert Montbach
Cathie Mulgrew

Viktor Paerg
Ann Paffendorf
Timothy Paley
Michel Paradis
Mr David Allen Portzer
Judy Prescott
John Rainone
Sandra L. Russo
Paul Schiffbauer
Kathryn Schwing
Alan Shafner
Lennie Shaw
Michelle Long Shuford
David Shulman
Patrick J. Simpson
Joseph S. Smith, Jr.
Linda Sollitto
Paul Sollitto
John Springer
Leonard Steigerwalt
Art Steinberg
Normand Surprenant
Heidi C. Tillenburg - Ross
Denise Valone-Cristelli
Dale Vander Voort
Susan Weinschenk
Albert White
Michael L. Wirt
Thomas A. Woodrow
Thomas R. Woodrow
Kathryn L. Yates
Thomas G. Yen
Marc Zuckerman

Level I

Lawrence Bausch
Lee Ann Beckwith
Linda Burns
Craig Casey
Elizabeth Anne Claypoole
Lorne D. Dawes
Robert Del Boca
Domenic DiDonato
JoAnne Diller
John Edgar
William J. Galbraith, Sr.
Robert A. Giacobbe
Richard Glotzer
Gregory Greicius
Joseph Haduck
James B. Hamlin
Donald Hebert
Patricia Heffernan
Frank D Heslin
Bart Kilraine
Marcene Kipe
Martha Knapp
Kathleen M. Kuzmitski
Heidi E. LaBrie
Richard Lau
Francoise A Marchat
Charlotte McConn
Ed McElroy
Sandy Melillo
Eric Mendel

Edward Niskey
Penny Nolte
Shelley Ochterski
Catherine A. Peterson
David Raphael
William J. Reiner
William A. Runner, Jr.
John A. Schneider
Joseph V. Scifo
Carole Sheehan
Jacqueline F. Stanton
Chandler W. Stowell
Michael Stump
Todd Titone
Michael VanBuskirk
Robert E. Veit
Kevin W. Walker
Henry M. Weeks
Arthur Wittels
James Young

30 Year Pins

Level III

Holly Arey
Brian Bennett
Richard Block
Gary Bradway
Paul V. Crenshaw
Randy Curry
Kelly Davis
Robert C. Dexter
Chuck Dominick
Richard Downing
Douglas Duguay
Joseph Fucci
Allen Griffin
Alan J. Highhouse
Kirk E. Jordan
Douglas Kaufman
Russell E. Kincaid, Jr.
Michael E. Lamb
Martha H. Leich
Frank J. Macy
Pam A. Macy-Williamson
James F. Mancuso
Robert F. Naples, Jr.
Robert O'Gara
Ann L. Ostroski
George Paras
Nathaniel Putnam
Dale Ramsey
Christopher Sansocie
Matthew Sawyer
Barry Slifstein
Eric Stamp
Andrew M. Stevens
David A. Stitt
Charles T. Tar
Mark Weibel
Christopher Weiss
Lawrence G. Wilke
Thomas C. Wojtkowski, Jr.
Ronald A. Yackel
Tim Zilka

Level II

Kent Alderfer
John Andras
David J. Bell
Paul Best
Walter T. Blank
Gary Bommer
Klaus J. Burre
Breck P. Campbell
Marc Carlin
James E. Clements
Lynn Conrad
Ronald Currie
Elliot R. Davis
James Delay
Pamela A. DeMuth
Helen Flood
George F. Foxhall
Susan Garrison
Timothy Giese
Michael Guercio
Peter Habicht
Michelle Havlicek
Steven Hayre
Ronald Hughes
Mark Hymes
Mary Lou Kelly
Steven D. Kelsey
P. Frank Kozik
Michael Lane
Dennis Lell
Jeffrey S. Loewy
Dick McCann
Paul Meck
Connie Middleton
Denny Middleton
Elaine Noll
Robin M. Rasch
Kristin W. Reed
Jay Reich
Sally Savage
Paul G. Sawchuk
Terence M. Scott
David Smith
Phillip A. Smith
Jeffrey F. Snyder
Richard L. Spohn
Don Swalm
Victor Tartaglia
Timothy Walker
Bruce Whitney
Debra Riley Williams

Level I

Charles B. Chapman
James E. Clarke
James D. Coble, II
Kim Grove
James T. McCullough
Annie Snyder
Robert M. Snyder



with loose heels

The New Season ...are you ready?

by Mickey Stone
PSIA-E Nordic Coordinator

Well, the first turns of the season are in, as of October 16-17, 2010 in New England, thanks to a heavily laden Nor'easter that dumped 12-24", depending on elevation above 2000 ft. I am always excited, and a little scared, with the first snow of the year. You know all the diehards will be out there and all the young guns are all watching each other. Plus, you are worried about the snow pack, are their holes, something not covered, rocks showing, or windswept areas with substrate smiling at you. I always think "light on my feet", but early season I am happy to just stay on my feet and hope no one is watching (that is why I usually hike up at sunrise).

A lot of us try for that first snow and have been doing it religiously for decades; it is like the passing of the seasons, a ritual cult to be up on the mountain with the first snow. After reading all the ski mags before the snow fell, and now myself skiing on 95 mm under foot as an all around ski, I have accepted (for some time) that there is a new breed of skier



"Young Gun Chargin' "



"Fat Tele Skis w/Rocker"

out there and technology is once again changing technique. That is the same in the cross-country world also, with new ski design and bases. The new breed is young, athletic, hard charging and strong. They are on the new gear 100 mm plus under foot, rockered skis, big stiff boots and active bindings, or even the NTN - a half Alpine/tele binding. Plus, they can out-ski anyone on the mountain.

In this day and age, gear does matter! You owe it to yourself, and to folks who will take upper level lessons, to get on this gear, embrace it, and look for the nuances and changes it makes in the turns you used to make. The mags, free spirited freeheelers, and other tele organizations are always comparing to PSIA - challenging and dumping on them. We owe it to our certification status to stay in the game as the game changes. It doesn't take long to fall behind or to become an antique with one style of turn or outdated gear. Get out there and try the new stuff and harness your inner self to embrace the new age to understand it, enjoy it, be able to relate and to teach to it.

The PSIA-E Telemark Board of Examiners will be unveiling their Teaching DVD at the Sno Pro Jam in early December. Sales will start 12/12/10. Snapshots of the staff delivering teaching tips, comprehensive components that are needed for beginner, intermediate and advanced areas, are shown; activity lists and much more round out this educational material. Big thanks to the staff and Mike Beagan especially for his technical computer and editing work.

EARLY SEASON EVENT DESCRIPTIONS

Nordic Downhill

Mini Academy: 12/11-12 @ Mount Snow, VT.

This is for all levels and you can obtain Level I. Skier improvement, with video and a quicker version of teaching activities for you to use to teach, will be reviewed. Movement analysis of other skiers, with description/prescription, will be utilized throughout the two days to get you ready for the season. Nordic

surprises here too. Mostly geared to skier improvement for yourself.

Tele Sno Pro Jam: 12/13-17 @ Mount Snow, VT. This 5-day event will take students through beginner to advanced teaching activities and progressions. Practice time for the student to actually teach tele, and to do movement analysis with video, will also take place. Personal skiing improvement, with video and specialized activities for each individual, is another topic for the week. Lots of skiing and repetition of good movements to get into shape and perform efficiently will be included in a relaxed atmosphere and pace. Special Nordic surprises, as usual.

Early Season Primer: 12/11-12 @ Sunday River, ME and Seven Springs, PA. Teaching methodologies, strategies, description/prescription for movement analysis, along with the best teaching activity for the level of student, will be reviewed and practiced by all. Progressions for beginners and intermediates, as well as some personal feedback for your early-season skiing skills, will be included. This event is guided by the group's topics and questions also.

Kids Academy: 12/6-7 @ Stratton, VT.

Nordic Downhill participants only. Multiple Intelligences is the theme for this year's academy. Diving into the kid's mind to see how they learn information and react to experiences is what this is all about. Strategies and activities to find out what the top three are for you and your students will be explored. Delivering info and activities that target our dominant learning avenues creates better results in snowsports and habitual learning. Come on out and learn who you are.

Video Ski Improvement: (see Event Schedule)

Personal skiing improvement via visual analysis of you and others will help you learn to understand telemarking in even more depth. Specific activities for you, personally, to move from where you are to the next level, is the goal of this clinic.

Cross Country

Instructor Training Course: 12/14-16 Bretton Woods, NH. This 3-day course will review beginner to advanced teaching activities and strategies with your students. Practice teaching time and how to make an effective change in a student's skiing will be a major part of the clinic. Movement analysis with video for yourself and of others to unlock the secrets of the intermediate rut will be reviewed. A great way to buff up on the skills and techniques from the new Matrix, plus new information for the beginning of the season. Lots of skiing, a great way to start the year.

continued next page

■ **the new season, continued from page 19**

Skiing/Teaching: 1/22-23 @ Smugglers' Notch X-C, VT. You can obtain a Level I or an update along with new knowledge of the Skiing and Teaching Model. The outline for the two-day agenda will also be dictated by your knowledge and skiing ability. Activities, progressions, movement analysis will all be reviewed for the levels you teach.

Adaptive X-C: 1/22-23 @ Dexter's X-C, NH Cognitive and physical attributes that a skier brings to a lesson will be analyzed by movement analysis and suggestions on gear, and the way we need to move with our bodies and mind will be reviewed. Beginner to intermediate balancing, gliding and power for each type of disability will aid you in teaching adaptive lessons at your area.

Video Ski Improvement: 1/29-30 @ Jackson Ski Touring, NH. Improving your Classical and Skating techniques while being able to see what and how you are performing the movements will allow you to understand the biomechanics of where you are now, and how to move to more efficient powerful skiing. Specific activities geared just for you, and video, will be the agenda of this event. ■

Great Results from Changing the Binding Mounting Point

by *Biff Russell*

PSIA-E Nordic Downhill Examiner

NZSIA Level III Nordic Downhill

PSIA-E Level III Alpine

AASI Level II Snowboard

Okemo Mountain, VT /Cardrona Alpine

Resort N.Z./Furano Japan

AND

Bill Austin

PSIA-E Level III Alpine

PSIA-E Level II Nordic Downhill

Okemo Mountain, VT

I have spent the last few seasons pondering the mounting position of telemark bindings in the modern era. Traditionally, the three-pin line is mounted at the balance point of the ski. Indeed, this is where I see most telemark skis mounted. However, when I ski a traditionally mounted ski I feel there is a delay in the tip engaging. The consequence is I always feel "behind the turn". I have been mounting my bindings so the center of the boot is on the center of ski for the last eight seasons (center mount). I have found by moving the mounting point forward that the lead ski tip engages and disengages

more easily and I feel "in the turn".

Bill Austin from Okemo and I have skied together for a number of years, and toward the end of last season I suggested that he should try to move his bindings forward about half a boot length. He did, and said after skating to the chair lift he noticed "it changed the feel of the ski to the snow". This was before he even made a turn! After a few runs he asked why I had not suggested this change to him before. Well, I thought, if Bill could be this fired up, maybe we should experiment a little more. Over the spring Bill and I kept coming back to the idea of building a plate that would allow the binding to be moved from traditional mount to center foot/center ski, with some stops between those two points. The idea was to design a plate so others could feel how different mounting points change the ski's interaction with the snow. We took some crude drawings on a block of 2x4 to Tom Anderson, manager and owner of Hataway, Reiser & Raymond, a sail making and rigging shop. By the start of June we had our primitive plate! Now we needed a place for an acid test.

In mid-June, I left for my season at Cardrona in New Zealand with the idea of having as many instructors and members of the public ski on the plate as I could. My intention was to chart their response. I took my Icelantic Prophets to the local tele shop Mainly Tramping in Wanaka, and got them to mount the plate to my skis. The first question the owner Steve asked was how the rigidity of the plate would affect the ski performance. I explained that the experiment was to answer a mounting question, and not a performance question, and that I realized that I was sacrificing some performance; but, all things would be equal as the ski would be equally "dead" no matter where the binding was mounted.

The first person I asked to try the plate was David, who was training for his NZSIA Level III Telemark exam. He had always skied a traditionally mounted twin tip. He skied my ski in the traditional position (pin line on center), and then one run in the center position (boot center over mid point). He went home that evening and moved his bindings forward

64 millimeter! He loved the way his skis preformed in the new position and passed his exam to many comments on where he was mounted. Next came young James, who was new to telemark this year. His skis were set up with traditional mountings, but after he skied my plate in the center mount position he was sold. He went on to pass his NZSIA Level II on a center mounted ski. Indeed, I had to steal my skis out of the country in the dead of night as he wanted to keep them. All told, 50% of the staff moved significantly forward during the season. Interestingly, the Euros were all on the NTN system mounted way more forward then the traditional position. Also, they skied them in the most forward position the binding allows.

Next came the Dunedin crew, telemark skiers I have known and skied with for years. One came back from a trip to Colorado with center mounted skis and loved them and the way they performed. A couple moved their bindings in mid season and others said they would change their mounting points when they got new skis for next season. Even the shop thought they would take a look at where they had been mounting their rental skis with an eye toward moving forward. Not everyone moved to where I am mounted, but everyone did move a significant distance forward. The results of this experiment proved to us that maybe we were on to something as the response to being mounted forward was overwhelmingly positive. The common statement was how well the tip engaged and how well the ski held.

Over the summer I got to ski and compile data while Bill pondered a more flexible plate. Sure enough he came up with a solution, and now we have the Second Generation Plate mounted on a couple pairs of skis. Catch up with Bill at Okemo and ski a pair. Feel for yourself how the different mounting points change the sensations of being in the turn. If you do not have the chance to catch up with Bill or myself, maybe take an old pair of skis you have retired and change the mounting point. I think you will be pleasantly surprised.... ■

WEAR YOUR PASSION

*New website up and running...
Online ordering now available!
Please allow 2-3 weeks for custom orders.*



FRESH TRACKS

You are skiing midweek, the morning after 2 feet of fresh snow fell. Traversing to find an untracked trail, it suddenly appears and falls away to your left. As you float along in this silent world, the only evidence you leave behind is the pure beauty of fresh tracks.

CARRABASSETT VALLEY JEWELRY

Naturally inspired designs, handcrafted in sterling silver.

www.cvjewelry.com



FREESTYLE

THE MID-ATLANTIC REGION'S
SOURCE FOR CUSTOM BOOT FITTING!

SPECIALIZING IN.....
CUSTOM FOOTBEDS
STANCE BALANCING
BOOT SOLE PLANING
SHELL AND CUFF MODIFICATIONS

**CONTACT US FOR YOUR BOOT AND
BOOT FITTING NEEDS!**

434.978.4091

INFO @FREESTYLEONLINE.COM
WWW.FREESTYLEONLINE.COM

**PSIA & NSP PROFESSIONAL
COURTESIES EXTENDED!**

**NATIONALLY RECOGNIZED
& ACCREDITED BY.....**



Education Foundation Donors

The PSIA-E Education Foundation expresses its sincere appreciation to the following members who have contributed at least \$50.00 to the Foundation through the annual dues "add-on" program. Since no dues or program fees go to the EF, contributions are the primary source of support for the Foundation and its scholarships. Of particular note is the generosity of Charles Clark for his \$400 donation. Thank you!

Frederica Anderson
Charles F. Clark
John M. Eason
Jules F. Eberhard
Christine Frank
William R. Graham
Daniel Grant
Isa Helderman
Norma L. Hetrick

William L. Hetrick
Theodore K. Johnson
Roger Page
Inger Marie Pearson
Nathaniel Putnam
Don Resnick
Thomas H. Reynolds
Stephen Sheehy
Joe-Pete Wilson

Insurance Benefit for Members Available from SportsInsurance. com

SportsInsurance.com is a firm now offering to members Professional Liability, also called Professional Indemnity insurance, which is designed to provide protection for liability claims resulting from errors in judgment, breach of duty, or failure to conduct one's self to a professional standard of care. When liability is limited to acts of negligence, professional liability insurance may be called "errors and omissions" liability.

Consider the following scenarios:

- You are teaching a lesson and a student is injured because you deviated from protocol.
- You are invited by a client to ski/ride with them on your day-off and they are injured. The client may claim that you were acting as their instructor that day.
- You are teaching a lesson or exercise which causes a collision or injury to a student under your guidance or to a guest outside of your class.

"The Sportsinsurance.com insurance opportunity is a valuable benefit for PSIA-AASI members. The program was designed specifically for ski and snowboard instructors, and helps cover gaps in a person's other insurance coverage. We encourage instructors to familiarize themselves with their existing coverage so that they may better understand how they can make the PSIA-AASI/Sportsinsurance.com partnership work for them."

*Andy Hawk
Marketing Director, PSIA-AASI*

This benefit is available to members in good standing who are certified level 1 or above. The decision to purchase insurance coverage is of course an individual decision, based on a number of factors. The policy offered by Sportsinsurance.com to PSIA/AASI members in good standing currently runs \$ 185 a year. For more information on this optional coverage log in to the Member Center at www.TheSnowPros.org and click on the SportsInsurance.com logo!



now online at www.psia-e.org

Lessons from *The Economist*

by Matt Charles

PSIA-E Alpine Level III

PSIA-E Nordic Downhill Level II

Gore Mt., NY

Like Ron Burgundy, I have many leather bound books, and my den smells of rich mahogany. The other night, as I rested my feet on the bearskin rug and cracked open a bottle of port, I sat down to read "The Economist". As I threw another log on the stone fireplace (above which hangs the stuffed head of my prizewinning moose), a certain article caught my attention. Entitled "Economics Discovers Its Feelings", the article gives an excellent account of what it is that makes one job better than another.

It turns out that, when it comes to your job, there are four keys to happiness. Your work should do the following:

1. Stretch you without defeating you
2. Provide clear goals
3. Provide unambiguous feedback
4. Provide a sense of control

Reading this, I immediately thought of ski instructing. But, I wasn't thinking of it as a ski instructor working for a mountain. I was thinking of what a guest would like when he/she requests a lesson. Because really, when someone is trying to improve themselves, they're looking at it like a job. Their assignment for the day: Become a better skier. So, with that in mind, we should be doing everything that we can do to make their job as pleasurable as possible.

First, we must stretch them without defeating them. As instructors, it is extremely important to find the right balance. We have to make sure that the terrain we choose is appropriate for the skills we are working on. Slopes that seem benign to some look daunting to others, and it's important to maintain the guest's confidence. Additionally, the exercises that we use should be achievable for our lessons, and lead to a positive change in their

skiing. The inability to do what an instructor asks of you is a frustrating experience, and can crush your confidence.

Second, we must make sure that we are able to provide clear goals. Our guests have to know what we're doing, and why we're doing it. Whether the goal is to ride the rope tow by the end of the day, to ski a blue square, or to get down a mogul field without falling, it's important to define what we want to accomplish. Even if you don't quite reach the goal by the end of the lesson, hopefully there has been enough improvement so that the guest feels like they are closer to achieving it. As Kanye West says, "Shoot for the stars, so if you fall, you land on a cloud".

Third, we must provide unambiguous feedback. To me, "unambiguous" means clear, concise, and to the point. That doesn't mean we should say, "That run was awful, do it again." It means that we should tell our guests exactly what happened and why it was (or wasn't) good. Instead of saying "great job" and moving on to the next drill, we should say something like this: "I really liked how you rolled onto your edges on those turns. The sidecut of the ski, aided by the moves you were making with your legs, really allowed you to finish your turns strong."

Finally, it is important that the guests have a sense of control throughout the lesson. When you first introduce yourself, one of your first questions should be, "What do you want to work on today?" This allows the guest to determine the direction of the lesson right from the start. As the lesson progresses, and changes to the lesson plan must be made, it is important to get the guest to go along with these changes. For instance, if a guest wants to take a bump class, but has trouble with short turns, you might want to take them on a groomer to work on technique. Try to get them on board with this decision by saying something like, "I notice you're struggling a little to get your skis around quickly in the big bumps. If you want, I could show you a little drill over here on this groomed area next to the bumps. That way, we can work on your quickness on a similar pitch." When they agree, he/she will feel like they're making the decision, and will retain a sense of control.

The same things that create a positive work environment can create a positive lesson environment. I'm willing to bet that the four keys to happy employment are very similar to the four things desired by happy ski area guests. And, if we can keep our guests happy, they'll have plenty of great stories to tell around the fireplace (under the moose head). ■

Avoid Information Overload

by Colleen Dannels

PSIA-E Adaptive Level I

Lounsbury Adaptive Ski Program

Holiday Valley, NY

PSIA/AASI instructors all share one thing in common about their first time on the snow - it was probably a very long time ago. It is difficult for a pro to go back to the day you once tried to remember dozens of tips on how to stand, balance and move properly to propel yourself down a green trail that seemed a very intimidating pitch. The entire time you tried to learn, you were probably distracted by thoughts of uncomfortable boots, or not warm enough gloves, and wondering how you would get back to the right lodge on time for lunch.

Students have a lot on their minds beyond what you are teaching, no matter how interested they are in learning. I don't remember much about being a beginning skier. However, I'm learning to golf and my experiences this summer gave me a real eye-opener as to how little it can take to overload a new student.

I am so new to golf that it still excites me every time the club makes contact and sends the ball sailing through the air down the fairway more than 60 yards, rather than plunking off the tee and rolling through the grass.

At the driving range the other day, the gentleman on the tee next to me tried to do me a favor: "Excuse me, can I give you a pointer?" he said. "I am a pro and I can't stand to watch you any longer, because a simple change would make all the difference." I eagerly accepted his explanation of why my exaggerated wrist movements hindered my drive, watched him demo a series of movements, and thanked him.

I later tried to follow his instructions as I hit 3 more buckets of balls. I improved, but could only perform a small portion of the movement pattern he showed me. I went home and explained the story to my boyfriend. He broke down the "pointer" I received as actually several drills ranging from beginning to very advanced golf skills. Some of the moves I had struggled with through 3 buckets were skills for someone far beyond my ability level.

Nonetheless, I returned to the range a few days later with a few more buckets. I was thrilled to see my game improve as I tried to focus on only two changes. I was happy, until the gentleman on the tee next to me this day took it upon himself to come over

and tell me what I was doing wrong, starting with not moving my wrists enough. I politely thanked him for the help, but explained I was trying to work on something very specific and he was only contradicting and adding confusion. He then proceeded to tell me he was a pro, and that any other instructor had steered me wrong; he rattled off a dozen more tips in a huff to prove it.

I left the driving range overwhelmed with information. I wanted to sort it all out and practice more, but I was tired and sore and confused. My eyes must have been glazed over from information overload.

How easy is it to overload our students with too many movements and too much information! Chances are you can't see the warning sign of glazed-over eyes beneath a foggy pair of goggles. Students are trying to remember a lot of information: drills from last lesson, the tip someone gave on a chairlift, and everything you are telling each student in the class.

Make learning manageable from a student perspective. Break learning down into small, simple tasks. Use multiple drills that enhance the same skill before you show the next movement. Give students a chance to absorb and practice one stepping stone at a time.

It is easy to be the man on the next tee, watching and wanting to fix everything until you can't stand it any longer. We all want to give plenty of information to make our students phenomenal skiers or riders. Don't show exercises beyond the student's ability. Check for understanding behind those goggles and give your student time to practice, practice, practice. If you avoid the information overload, there is a better chance your student will succeed, return and maybe become that phenomenal skier or rider. ■

Turtle Turns

by Kathy Ford
PSIA-E Alpine Level 1
Sno Mt., PA

“Can I teach the lesson?” Jillian asked? I had taught Jillian, along with her friends, every President's week since she learned to ski.

Her group was large enough that they usually made up the whole class, so I said, “Sure, Jillian, you can teach the next part. What do you want to teach?” She answered “Turtle Turns”.

Turtle Turns? What were turtle turns and where did she learn them? I had no idea. So I asked. I was informed that I had taught them. I still had no clue, but I was about to learn what turtle turns were.

Jillian knew the format of a lesson. Under my supervision she introduced her topic, did her demo, and then managed the class through the exercise

- all at the ripe old age of 10. Turtle turns are short turns! The run before was down a favorite hill of theirs – Snake! But with the weather, the headwall of Snake was very narrow, so before we went down we practiced tiny “little turns” which remarkably sounds like “turtle turns”.

With a cool name for these turns, the kids were eager to give it a try. But more remarkably, the group finally finished their runs with hockey stops. Hockey stops were elusive for this group. I had tried many drills through the many lessons they had with me, yet they just couldn't grasp it. They came close, and sometimes got one in, but overall it wasn't a skill they had mastered.

As Jillian did her demo of turtle turns, her last turn was a quick strong short turn and voila! A hockey stop! She was so amazed. She couldn't believe that she had finally accomplished it! And soon the whole class was accomplishing it.

Give “turtle turns” a try. With a fun name and a good progression of skills, you might find teaching hockey stops a bit easier. ■

Proper Use of Ski Poles is for Everyone

by Robert Vuzman
PSIA-E Alpine Level 1
Nashoba Valley, MA

I would like to add some comments to the article by Tom Aldrich and Mary Ann Clark, “Teaching Kids to Properly Use Ski Poles”, published in the SnowPro - Spring 2010.

The article raises two questions, in my mind:

- Why suggest that this problem relates to kids only?
- Why does the ski school decide that teaching “to use ski poles only after the child over the age of seven has demonstrated they can consistently make parallel turns...”?

What is the motive behind the first question? Judging by skiing techniques which I have seen on the slope, using ski poles properly is a general problem for many skiers. Unfortunately, it appears in the vast majority of junior skiers who passed the skiing course in ski schools, and are well over the “age of seven”. Let's try to get to the source of the problem.

How many lessons of standard teaching course are needed to learn the proper use of ski poles? In general, the instructor can address this problem in one full lesson and add some corrections in a

second, which may be the last lesson of this course. However, this is not enough time to develop good long-term pole-use skills. Therefore, we can often see students holding poles in front, dragging behind or even skiing without them altogether.

The first skill we teach new skiers of any age is proper body balance. The first few lessons for young children (ages three to five years) include games in which we teach children to reach hands in front of them. We give them playthings, we play ball. Our goal is to train proper body balance in Forward Stance by reaching hands ahead. During the next lessons, while teaching turn elements, playthings are not used. We assume that the skills from “Hand Ahead” are already securely developed. However, this would be a mistake. Kids keep hands [anywhere](#) but the proper position. “Reach hands ahead!” you can hear instructors call out on any slope. I guess that this situation is familiar for many instructors.

I examined my students who are older than seven as part of a little experiment. While they are on the flat terrain in Neutral Stance I asked them to move their hands ahead. Instinctively, almost everybody inclined their bodies into Forward Stance. In this case, holding poles in their hands will intensify the effect of inclining body into Forward Stance. When they moved their hands down, their bodies naturally restored into Neutral Stance.

What are the necessary conditions for proper body balance? First, and foremost, hands must be busy with something, such as ski poles. For develop-

continued next page



mount snow
BOOTWORKS
(802) 464-4052
Master Bootfitter
Nick Blaylock
Now Offering
Professional Services to All PSIA/AASI Members
Custom Footbeds for all Mountain Sports
\$150 per pair
Please Call for Footbed and Bootfitting appointments
Boots and Skis available for Pro Purchase with
Immediate Delivery from our Pro Stock
Must have current PSIA/AASI Card to receive applicable Discounts
We Proudly Carry:
Nordica, Rossignol, Tecnica, Volkl
Lange / Dynastar, and Head

■ **proper use of ski poles, continued from page 23**

ment of new skiing skills it's very helpful to bring examples from ordinary daily activities. For example: they are biking, pointing to interesting objects. They are running and controlling their body just by hands. I give ski poles to my students as soon as possible. I teach all the students to use it for different purposes at all lessons.

Students of all ages happily imitate riding a bicycle during all steps of learning turns. They "help bring tableware at home", they move "handcart in supermarket". All of these they try during ski lessons. In each game they hold hands with poles in front. Of course, teaching turn-timing and scheduling turns using ski poles is possible after students "can consistently make parallel turns". But by this point ski poles should be familiar objects and proper body balance is no longer a problem.

An adult student uses ski poles starting from the first lesson. I set up a ski trace for them on a flat terrain with ski poles. On the trace I train them to move their body at preset points. Though the results vary for everyone, the main goal of a proper body balance will be clear to all instinctively from the first step.

The next step for them is to climb to the first slope with ski poles as well. Hands are at once fixed in the proper position. Otherwise, without poles the hands would be anywhere around the body in an attempt to retain balance. In lessons, everyone excitedly does "bicycle", or "pick the flowers" moves on slope sides, easily achieving the goals of the lesson. They point to the direction of the next turn by hand

with poles. The goals of the lessons may vary, but the tools remain the same - Ski Poles!

At last, the process of teaching proper use of ski poles is started. How do you teach proper control making turns only at desired points? Use the kayak and paddle analogy when explaining how to properly place the ski pole. Again, ski poles turn into a necessary object – "long paddle". The tips of poles are similar to paddles submersed in water. A light touch on the snow close to the ski boots and the "kayak" moves ahead. This analogy helps students find touching locations almost at once.

Training for correct timing may be easier with the following approach. Most people are familiar with a tornado. I propose to make a "tornado" all together on the slope between the "sky" (top of the slope) and the "ground" (bottom of the slope). We make turns of variable lengths between the "sky" and the "ground". We make turns shorter and shorter while ski poles work more and more frequently.

In conclusion, since ski poles are an integral part of Alpine skiing, and they help maintain body balance, students must learn to use them from the very beginning. I often hear from children who come to their first lesson without poles: "We were told that we don't need poles at the beginning of lessons".

I hope to have succeeded in convincing you that ski poles are as necessary an element of ski equipment as the skis themselves. Ski poles are very helpful during **all stages** of ski training. ■

PSIA-E to hold Alpine Workshop Clinic at Snowmass, CO

You may have heard that there is a BIG event happening this April in Colorado. It's the PSIA-AASI 50/50 Celebration taking place on April 4 – 9, 2011. If somehow this information missed you please check the most recent 32 Degrees magazine from PSIA/AASI.

In conjunction with the 50/50 event PSIA-E will be holding an Alpine Workshop Clinic on April 5 – 6, 2011 at Snowmass. The event number for the 50/50 Workshop Clinic is 339.

Of course PSIA/AASI is holding 3 and 5 day education options during the 50/50 event that are valid for continuing education credit. But if you want to ski with your eastern buddies and get your continuing education credit while you're there then the 2 day PSIA-E workshop clinic is the way to go.

You may sign up for the workshop clinic on line or by faxing or mailing a standard event application to the Eastern office. So, enjoy some great spring skiing in Colorado and get 2 days of great coaching from our PSIA-E examiners while you're there.

See the Event Schedule on page 29 for more details.

Stuart Promotional Products

Division of PED-Stuart Corporation



*The Ski Industries Leading Supplier of
Armbands & ID Holders!*

www.stuart-inc.com

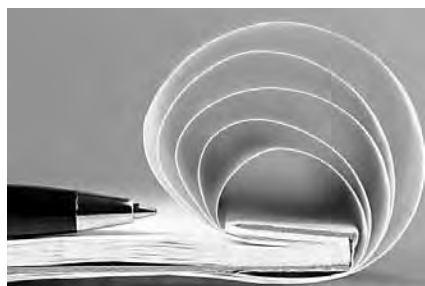
16162 Flight Path Drive Brooksville, Florida 34604
Phone: (352) 754-6001 Fax: (352) 754-1711

We Offer Free Imprinting!

Education Foundation Donors

The PSIA-E Education Foundation expresses its sincere appreciation to the following members who have contributed at least \$50.00 to the Foundation through the annual dues "add-on" program. Since no dues or program fees go to the EF, contributions are the primary source of support for the Foundation and its scholarships. Thank you!

Richard A. Adams	Timothy DeFreitas	Peter Isaia	Cory McGrath	Julia Simonds
Ronald E. Adinolfi	Robert Del Boca	Mac Jackson	Stephen J. McGrath	Patrick J. Simpson
Dennis Alessi	William Deriscavage	Robin L. Jackson	James P. McHale	Craig F. Smith
Martin A. Alfano	Robert J. Deutsch	Walter O. Jaeger, III	Richard Metcalf	John Sniezyk
William Bland Allen, III	James R. Drummey	Robert M. Jinkins	Gerard G. I. Meyer	Marian Spano
John Andras	Stephen Duclos	Charles A. Johnson	Jeffrey Meyer	Emily W. Spiker
Thomas O. Andrews	Theresa M. Dunn	Murray Johnson	Nancy Meyer	Elizabeth Starr
Rick Baron	Dan Earley	Kirk E. Jordan	Vaughn Michael	Linda Steinle
Linda Beck	Karen Earley	Peter Urs Jucker	Vaughn Michael	Robert Steinle
Wayne Berthiaume	Nicholson Eastman	Arthur Kanzaki	Charlotte Montbach	Mickey Stone
Ross Boisvert	Donald Falardeau	Greg Kennedy	Robert Montbach	Peter Stransky
Donald E. Booth	David L. Farrell	Stephen P. Kling	Dr Lloyd Holden Muller	Don F. Taylor
Nick Brewster	Robert Foppiano	Robert M. Koontz	Dolores Nolder	Christopher Tinkham
J. Michael Bridgewater	William F. Fusco	Karlis V. Kopans	Donald O'Connor	Randolph E. Trow
Jim R. Brown	Sean Gibson	Jack E. Kramer	Terry M. Ownes	Brooks Tuttle
Joy E. Buhler	Reinaldo Gonzalez	William E. Kramer	Geoffrey Parkinson	Andrew VonDeak
Herbert Burnham	David Greenleaf	Franz Krickl	Stephen G. Paxson	Jamie Ward
Robin Calitri	Robert Griffin	Fred R. Leff	JoAnn Pietro	John A. Wheeler
Linda J. Carabis	Thomas Haas	John Legge	James Polinchok	James Wickersham
Russell Carr	Ed Hale	Nanci A. Lepsic	Mary M. Prather	James M. Wilson
Michele J Cavallaro	Janet Hall	John M. Lewis	Paula Peterson Runnells	Robert Wisser
Larry Clark	Doug Hambric	Elizabeth Limerick	Winston J g Savage	Kathryn L. Yates
David F. Clune	Douglas Hammond	John Lincoln	Marc L. Schanfarber	Cherisse R. Young
Edward Collins	Robert Hanke	Richard S. Mailman	Dr Steven D. Selig	Sander Zangardi
Mr Eugene C. Connell	Ash Hartwell	Robert Malecki	Mr Robert M. Shane	Roger Zilliox
Mr Douglas W. Daniels	Wayne Hey	Stacy T. Malecki	Lennie Shaw	
David J. Davis	Stephen Howie	Richard Marron	Robert Shostek	
David Day	James P. Hyde, Jr.	Lucas H. Martin	Philip D Shuttler	



Upcoming *SnowPro* Copy Deadlines

If you are submitting articles, information or ads for the *SnowPro* please note the following deadlines for upcoming issues:

Winter 2011: December 17, 2010

Writing Guidelines

General member submissions to the *SnowPro* should not exceed 1,000 words and should be sent to psia-e@psia-e.org as a MS Word document attachment. Please see additional guidelines on page 2 of this issue under General Information. Thank you!



2010-2011 Pro Shop / Bookstore

Merchandise & materials available from:
Professional Ski Instructors of America - Eastern Division
 1-A Lincoln Ave., Albany, NY, 12205-4907 Fax: (518) 452-6099



No phone orders, please. Orders can be faxed, mailed, or e-mailed to psia-e@psia-e.org

PAYMENT INFORMATION:		SHIP TO:	
Please enclose check or money order payable to PSIA-E/AASI, or		Name	
Master Card Visa Expiration Date _____		Address	
Card # _____		City, State, Zip	
		E-mail	
Signature _____		Member Number _____	Day phone _____

MANUALS AND VIDEOS (PRICES SUBJECT TO CHANGE)		PRICE	QTY	TOTAL
126	Core Concepts Manual - <i>For all disciplines</i>	\$24.95		
152	Park & Pipe Instructor's Guide	19.95		
	Exam Guides (please circle choice) Alpine - AASI - Nordic D/H - Nordic T/S - Adaptive (Copier duplicates)	5.00		

All exam guides (and recent change history) are available FREE at www.psia-e.org.

ALPINE				
176	Alpine Technical Manual, 2 nd Edition	24.95		
149	Tactics for All-Mountain Skiing	24.95		
172	Vail-Beaver Creek Adult Alpine Handbook	19.95		
174	Movement Analysis Pocket Guide, 2 nd Edition (Cues to Effective/Ineffective Skiing)	5.00		<i>Popular item!</i>
17208	Alpine Cues to Effective/Ineffective Teaching	5.00		
148	Alpine Stepping Stones Pocket Guide	5.00		
328	PSIA-E Alpine Standards DVD - 2009 Edition	15.00		

NORDIC				
133	Nordic Technical Manual	19.50		
266	Nordic Telemark Skiing DVD	15.00		
308	PSIA-E Nordic Standards DVD	15.00		

AASI / SNOWBOARD				
183	AASI Snowboard Instructor's Guide	19.95		
129	AASI Snowboard Movement Analysis Handbook	14.75		
160	AASI Snowboard Focus on Riding DVD	15.00		
309	AASI-E Riding Standards Indicators DVD	15.00		

ADAPTIVE				
131	Adaptive Snowsports Instruction Manual	19.50		

CHILDREN'S/KIDS				
264	PSIA/AASI Children's Instruction Manual, 2 nd Edition	24.95		
161	PSIA Children's Alpine Handbook	19.95		<i>NEW in 2010-2011</i>
107	Captain Zembo's Guide For Kids - 2 nd Edition	9.75		
125	PSIA/AASI Children Instructor's Handbook	9.50		
153	Children's Ski & Snowboard Movement Guide	5.00		

PINS				
PSIA or AASI Registered Lapel Pin	(please circle discipline)	3.00		
PSIA Adaptive or Alpine or Nordic Certified Level I or II or III Pin	(please circle discipline & level)	7.00		
AASI Adaptive Certified Level I or II or III Pin	(please circle level)	7.00		
AASI Certified Level I or II or III Pin	(please circle level)	7.00		
PSIA-E Master Teacher Certified Pin		7.00		

Shipping/handling fees based on total amount of order. Up to \$15.00..... \$4.00 \$100.01 to \$200.00.... \$11.00 \$15.01 to \$50.00 \$6.00 \$200.01 and over..... \$13.00 \$50.01 to \$100.00 \$9.00 Most orders sent via USPS or UPS. Please allow 1-2 weeks for delivery.	Order total	
	Add S/H	
	Subtotal	
Orders delivered to CT, NJ & NY are subject to state and local sales taxes. For CT residents, please add 6%. For NJ residents, please add 7%. For NY residents, please add 8%.	Add TAX to SUBTOTAL	
	TOTAL	

Rev. 2010-0907



PSIA-E/AASI
2010-2011
Event Application



OFFICE USE ONLY

Date Rec'd _____ Event\$ _____
App Num _____ Other _____
Event Num _____ Total\$ _____

Please print and fill out all sections. One event per form. Application with payment must be received by event deadline. Applications not received by event deadline are subject to a \$25 non-refundable late processing fee.

Mail or fax to: PSIA-E or AASI, 1-A Lincoln Ave, Albany, NY 12205 Fax# (518) 452-6099
Call (518) 452-6095 for information only. No applications accepted via phone.

Member No: _____ Primary Discipline/Level: _____ / _____ Date of Birth: _____
If a non member, check box.

Division: Eastern Alaska Central Intermountain Northern Intermountain
Circle one Western Northwest Rocky Mountain Northern Rocky Mountain

NAME: _____ Male / Female
Last First Circle one

ADDRESS: _____
Street/Box
Check box if a change _____
City State Zip

HOME PHONE: (____) _____ WORK PHONE: (____) _____ CELL PHONE: (____) _____

EVENT #: _____ E-mail address: _____

EVENT: _____ Alpine / Adaptive
Event Name Event Location Event Date Nordic / Snowboard
Race / Children's
Circle one

AMOUNT: \$ _____ PAYING BY: _____ CHECK #: _____ OR charge:
MasterCard or Visa

Exp. Date: _____ Signed _____

OFFICE USE ONLY
Date Proc _____
Auth # _____
Initials _____

Please note: Current members wishing to change region must notify the office in writing; change is not generated from this form.

All applicants must sign the following Release Form:

Recognizing that snowsports can be hazardous, I hereby release PSIA-E, PSIA-E/EF, AASI, the host area, and agents and employees of each from liability for any and all injuries of whatever nature arising during, or in connection with the conduction of the event for which this application is made.

Signature _____ Date _____

If applying for any certification level, your Ski/Snowboard School Director must complete the following:

As Director, I attest to the following: This applicant is a member of my staff. If a candidate for any level of certification, the candidate has received exam training and preparation. If a candidate for Level I, the applicant has completed the PSIA/AASI minimum entry level requirements, including a minimum of 50 hours of teaching/training.

Director's Signature _____ Name of School _____

ADMINISTRATIVE CHARGES FOR NO-SHOWS, CANCELLATIONS AND RETURNED CHECKS

TRANSFERS: Up to one week prior to original event \$10.00

During the week prior to original event (notice no later than 4:30 PM on last business day before event)..... 40 % of fee

NOTE: Transfers to another event must be before the three week deadline of that event.

NO-SHOWS: Regardless of reason 75% of fee

CANCELLATIONS: Up to one week prior to event..... \$20.00

During the week prior to event (notice given no later than 4:30 PM on the last business day before event)... 50 % of fee

RETURNED CHECKS/DECLINED CHARGES: Checks returned for insufficient funds will not be redeposited.

Registrant's application will be voided unless such checks or charges are replaced by certified check, money order or cash prior to the event. For returned checks, this must include a processing charge of \$25.00.

Alpine Schedule for 2010 - 2011

Key: # = Events non-members may attend for \$25 additional fee
 R = Events Open to Registered members

* = Events with limited attendance; may fill prior to deadlines!
 P = Qualifies as Exam Prerequisite

Weekend events are highlighted in blue.

If openings are available after the deadline date, members may be admitted based on availability- Absolutely no walk-ons will be admitted
 A \$25 non-refundable late fee will be charged, please contact the office 518-452-6095 to inquire on availability.

Online registration is now available! Please go to www.psia-e.org and click the Register Online button.

FEATURE EVENTS (Open all members and some open to non-members for an additional \$25)

Key	No	Event	Description	Location	Price	Dates	Deadline
R #	015	Snowsports School Management Seminar	For Directors & Supervisors - Keynote at 8pm Mon; banquet	Killington, VT	\$235	Nov 29-Dec 1	11/10/10
R #	401	Safe Coaching	1 day; for All disciplines	Killington, VT	\$110	Dec 02	11/10/10
R #	701	Children's Academy	2 days; Keynote	Stratton Mountain, VT	\$160	Dec 06-07	11/17/10
R #	702	Children's Academy	3 days; Multiple Intelligences	Stratton Mountain, VT	\$215	Dec 06-08	11/17/10
R	703	Alpine Level I Exam	3 days at Children's Academy	Stratton Mountain, VT	\$215	Dec 06-08	11/17/10
*	016	Mini Academy	2 days; for Level III members	Mount Snow, VT	\$195	Dec 11-12	11/24/10
*	019	Masters Academy	5 days; banquet, Level III	Mount Snow, VT	\$489	Dec 13-17	11/24/10
P R	018	Snow Pro Jam	5 days; banquet, Reg-L2	Mount Snow, VT	\$429	Dec 13-17	11/24/10
R #	043	Southern Mgmt Seminar	2 days; for Directors, Trainers	Snowshoe, WV	\$150	Jan 10-11	12/22/10
	078	U30 - Alpine	2 days; Age 30 & Under	Seven Springs, PA	\$143	Jan 22-23	12/29/10
R	122	Women's Seminar	2 days; female members only	Holimont, NY	\$150	Feb 02-03	01/12/11
R	181	Women's Seminar	2 days; female members only	Stratton Mountain, VT	\$150	Feb 15-16	01/26/11
*	271	U30 - Alpine	2 days; Age 30 & Under	Stratton Mountain, VT	\$143	Mar 12-13	02/16/11
P R	320	Spring Academy	4 days; Eastern Team Staff	Killington, VT	\$340	Mar 24-27	03/02/11
R	321	Alpine Spring Rally	2 days; Après Ski party	Killington, VT	\$186	Mar 26-27	03/02/11

ART - ALPINE RESORT TRAINER (Open to Level III members) 2 days - \$188

NOTE: Also open to Level II Resort Trainers with Snowsports School Director's approval

Key	No.	Event	Location	Dates	Deadline	Key	No.	Event	Location	Dates	Deadline
	020	ART Workshop	Whitetail, PA	Dec 20-21	12/01/10		085	ART Workshop	Elk Mountain, PA	Jan 24-25	01/05/11
	023	ART Workshop	Sugarbush, VT	Dec 20-21	12/01/10		115	ART Workshop	Bristol Mountain, NY	Jan31-Feb 1	01/12/11
	045	ART Workshop	Sunday River, ME	Jan 18-19	12/29/10		189	ART Workshop	Hunter Mtn, NY	Feb 16-17	01/26/11
	070	ART Workshop	Seven Springs, PA	Jan 20-21	12/29/10		212	ART Workshop	Timberline, WV	Mar 02-03	02/09/11

SPECIALTY EVENTS (Open to all members) 2 days - \$150

Key	No.	Event	Location	Dates	Deadline	Key	No.	Event	Location	Dates	Deadline
R	050	Search Corduroy	Bolton Valley, VT	Jan 11-12	12/22/10	R	195	Trees and Steeps	Mad River Glen, VT	Feb 28-Mar 1	02/09/11
R	052	Search Corduroy	Sunday River, ME	Jan 18-19	12/29/10	R	201	FreeRide Clinic	Mtn. Creek, NJ	Feb 28-Mar 1	02/09/11
R	061	Trees & Steeps	Jay Peak, VT	Jan 13-14	12/22/10	R	234	Stance & Alignment	Stratton, VT	Mar 07-08	02/16/11
R	066	Search Corduroy	Blue Knob, PA	Jan 18-19	12/29/10	R	242	Off Piste	Stratton, VT	Mar 07-08	02/16/11
R	069	Search Corduroy	Seven Springs, PA	Jan 20-21	12/29/10	R	240	Search Corduroy	Mt. Sunapee, NH	Mar 07-08	02/16/11
R	093	Off Piste	Saddleback, ME	Jan 26-27	01/05/11	R	241	Search Corduroy	Camelback, PA	Mar 07-08	02/16/11
R	111	Search Corduroy	Whitetail, PA	Jan31-Feb 1	01/12/11	R	257	Search Corduroy	Blue Mountain, PA	Mar 09-10	02/16/11
R	118	Search Corduroy	Sugarloaf USA, ME	Jan31-Feb 1	01/12/11	R	283	FreeRide Clinic	Loon Mountain, NH	Mar 14-15	02/23/11
R	128	Search Corduroy	Liberty Mtn, PA	Feb 02-03	01/12/11	R	287	Search Corduroy	Loon Mountain, NH	Mar 14-15	02/23/11
R	148	Search Corduroy	Okemo, VT	Feb 08-09	01/19/11	R	288	FreeRide Clinic	Jack Frost, PA	Mar 14-15	02/23/11
R	149	FreeRide Clinic	Okemo, VT	Feb 08-09	01/19/11	R	298	Search Corduroy	Waterville Vly, NH	Mar 16-17	02/23/11
R	161	Search Corduroy	Jiminy Peak, MA	Feb 10-11	01/19/11	R	318	Off Piste	Smugglers, VT	Mar 21-22	03/02/11
R	176	Off Piste	Cannon Mtn, NH	Feb 14-15	01/26/11	R	326	Search Corduroy	Sugarbush, VT	Mar 30-31	03/09/11
R	187	Search Corduroy	Holimont, NY	Feb 16-17	01/26/11	R	332	Search Corduroy	Sunday River, ME	Apr 04-05	03/16/11
R	188	Trees & Steeps	Gore Mountain, NY	Feb 16-17	01/26/11						

REINSTATEMENT EVENTS 3 days; Call for requirements - \$215 plus dues and reinstatement fee

Key	No.	Event	Location	Dates	Deadline
	295	Reinstatement	Windham Mtn, NY	Mar 16-18	02/23/11

1 DAY Continuing Education (Minimum 2 days required every other season) (Open to all members) - 1 day - \$95

Key	No.	Event	Location	Dates	Deadline	Key	No.	Event	Location	Dates	Deadline
R	027	Skiing-B-Pro-ficient	Stratton, VT	Dec 20	12/01/10	R	156	Teach-Accomplished	Jiminy Peak, MA	Feb 09	01/19/11
R	062	Teach-Fundamentals	Canaan Valley, WV	Jan 14	12/22/10	R	194	Skiing-Some Like it Hot	Hunter Mtn, NY	Feb 18	01/26/11
R	130	Skiing-B-Pro-ficient	Gunstock, NH	Feb 02	01/12/11	R	217	Skiing-B-Pro-ficient	Butternut Basin, MA	Mar 04	02/09/11
R	133	Skiing-B-Pro-ficient	Holiday Valley, NY	Feb 04	01/12/11	R	253	Teach-Accomplished	Greek Peak, NY	Mar 09	02/16/11
R	134	Teach-Fundamentals	Liberty Mtn, PA	Feb 04	01/12/11	R	265	Skiing-Some Like it Hot	Blue Mountain, PA	Mar 11	02/16/11

SENIOR TOUR (Open to all members - Recommended for members age 55 and over) 2 days - \$143

Key	No.	Event	Location	Dates	Deadline	Key	No.	Event	Location	Dates	Deadline
R	075	Senior Workshop	Seven Springs, PA	Jan 22-23	12/29/10	P R	258	Senior Bumps	Bromley Mtn, VT	Mar 09-10	02/16/11
R	077	Senior Workshop	Bretton Woods, NH	Jan 22-23	12/29/10	P R	284	Senior Bumps	Belleayre Mtn, NY	Mar 14-15	02/23/11
R	124	Senior Seminar	Holiday Valley, NY	Feb 02-03	01/12/11	R	294	Senior Workshop	Windham Mtn, NY	Mar 16-17	02/23/11

Alpine Schedule for 2010 - 2011

Key: # = Events non-members may attend for \$25 additional fee
R = Events Open to Registered members

* = Events with limited attendance; may fill prior to deadlines!
P = Qualifies as Exam Prerequisite

Weekend events are highlighted in blue.

If openings are available after the deadline date, members may be admitted based on availability- Absolutely no walk-ons will be admitted

A \$25 non-refundable late fee will be charged, please contact the office 518-452-6095 to inquire on availability.

Online registration is now available! Please go to www.psia-e.org and click the Register Online button.

TEAMS (Open to Level III members)

Key	No	Event	Description	Location	Price	Dates	Deadline
	032	DEV Team Prep	For Alpine Level III Members	Sugarbush, VT	\$153	Dec 22-23	12/01/10
	036	Eastern Team Exam	Part 1 Skiing; Alpine Level III	Stowe, VT	\$95	Jan 06	12/15/10
	037	ETS Team Prep	Open to DEV Team Members	Stowe, VT	\$95	Jan 07	12/15/10
	049	ETS Team Prep	Open to DEV Team Members	Hunter Mtn, NY	\$95	Jan 12	12/22/10
	054	DEV Team Prep	For Alpine Level III Members	Hunter Mtn, NY	\$153	Jan 12-13	12/22/10
	058	DEV Team Prep	For Alpine Level III Members	Sunday River, ME	\$153	Jan 18-19	12/29/10
	092	DEV Team Prep	For Alpine Level III Members	Elk Mountain, PA	\$153	Jan 26-27	01/05/11
	110	DEV Team Prep	For Alpine Level III Members	Sugarloaf/USA, ME	\$153	Jan 31-Feb 1	01/12/11
	186	DEV Team Prep	For Alpine Level III Members	Gore Mountain, NY	\$153	Feb 16-17	01/26/11
	211	DEV Team Prep	For Alpine Level III Members	Stowe, VT	\$153	Mar 02-03	02/09/11
	264	DEV Team Exam	For Alpine Level III Members	Whiteface Mtn, NY	\$230	Mar 10-11	02/16/11

RACE EVENTS (Open to all members – Open to Non-members for additional \$25) 3 days - \$250 / 2 days - \$186

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
R # 755	Slalom & Giant Slalom	Hunter Mtn, NY	Jan 12-13	12/22/10	R # 761	Giant Slalom	Bristol Mountain, NY	Jan31-Feb 1	01/12/11
R # 756	Slalom & Giant Slalom	Hunter Mtn, NY	Jan 12-14	12/22/10	R # 763	Slalom Only	Holiday Valley, NY	Feb 02-03	01/12/11
R # 758	Slalom & Giant Slalom	Waterville Vly, NH	Jan 24-25	01/05/11	R # 765	Slalom & Giant Slalom	Whiteface, NY	Feb 14-15	01/26/11
R # 759	Giant Slalom	Sugarloaf/USA, ME	Jan31-Feb 1	01/12/11	R # 769	Slalom & Giant Slalom	Butternut Basin, MA	Mar 02-03	02/09/11

LEVEL I VALIDATION (Open to PSIA, NYSSRA, NHARA, PARA or USSA, members) 2 days - \$134

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
R 751	NYSSRA- USSA	Hunter Mtn, NY	Dec 11-12	11/17/10	R 753	PARA-USSA	Blue Mountain, PA	Dec 18-19	11/24/10
R 752	NYSSRA- USSA	Labrador, NY	Dec 18-19	11/24/10	R 754	NHARA-USSA	Waterville Vly, NH	Dec 18-19	11/24/10

WORKSHOP CLINICS (Open to all members) 2 days - \$143

SENIOR WORKSHOP CLINICS ARE ALSO AVAILABLE - PLEASE REFER TO "SENIOR TOUR" SECTION OF SCHEDULE

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
R 017	Workshop Clinic	Mount Snow, VT	Dec 11-12	11/24/10	R 191	Workshop Clinic	Holimont, NY	Feb 16-17	01/26/11
R 024	Workshop Clinic	Whitetail, PA	Dec 20-21	12/01/10	R 193	Workshop Clinic	Shawnee, PA	Feb 16-17	01/26/11
R 031	Workshop Clinic	Sugarbush, VT	Dec 22-23	12/01/10	R 199	Workshop Clinic	Massanutten, VA	Feb 28-Mar 1	02/09/11
R 038	Workshop Clinic	Shawnee, ME	Jan 06-07	12/15/10	R 203	Workshop Clinic	Ski Roundtop, PA	Feb 28-Mar 1	02/09/11
R 041	Workshop Clinic	Ski Denton, PA	Jan 08-09	12/15/10	R 209	Workshop Clinic	Timberline, WV	Mar 02-03	02/09/11
R 044	Workshop Clinic	Snowshoe, WV	Jan 10-11	12/22/10	R 222	Workshop Clinic	Whitetail, PA	Mar 05-06	02/09/11
R 053	Workshop Clinic	Canaan Valley, WV	Jan 12-13	12/22/10	R * 223	Workshop Clinic	Ski Sundown, CT	Mar 05-06	02/09/11
R 060	Workshop Clinic	Jay Peak, VT	Jan 13-14	12/22/10	R 233	Workshop Clinic	Sugar Mountain, NC	Mar 07-08	02/16/11
R 064	Workshop Clinic	West Mountain, NY	Jan 18-19	12/29/10	R 237	Workshop Clinic	Camelback, PA	Mar 07-08	02/16/11
R 067	Workshop Clinic	Blue Knob, PA	Jan 18-19	12/29/10	R 239	Workshop Clinic	Greek Peak, NY	Mar 07-08	02/16/11
R 079	Workshop Clinic	Bretton Woods, NH	Jan 22-23	12/29/10	R 251	Workshop Clinic	Blue Mountain, PA	Mar 09-10	02/16/11
R 091	Workshop Clinic	Saddleback, ME	Jan 26-27	01/05/11	R 252	Workshop Clinic	Wachusett, MA	Mar 09-10	02/16/11
R 119	Workshop Clinic	Sugarloaf USA, ME	Jan31-Feb 1	01/12/11	R 256	Workshop Clinic	Winterplace, WV	Mar 09-10	02/16/11
R 127	Workshop Clinic	Wildcat, NH	Feb 02-03	01/12/11	R 270	Workshop Clinic	Middlebury, VT	Mar 12-13	02/16/11
R 145	Workshop Clinic	Sno Mountain, PA	Feb 07-08	01/19/11	R 276	Workshop Clinic	Cranmore, NH	Mar 13-14	02/16/11
R 154	Workshop Clinic	Bear Creek, PA	Feb 09-10	01/19/11	R 296	Workshop Clinic	Windham Mtn, NY	Mar 16-17	02/23/11
R 153	Workshop Clinic	Snow Ridge, NY	Feb 09-10	01/19/11	R 304	Workshop Clinic	Labrador Mtn, NY	Mar 19-20	02/23/11
R 163	Workshop Clinic	Jiminy Peak, MA	Feb 10-11	01/19/11	R 317	Workshop Clinic	Holiday Valley, NY	Mar 21-22	03/02/11
R 171	Workshop Clinic	Cataloochee, NC	Feb 14-15	01/26/11					

SUNDAY DOUBLE WORKSHOP CLINIC - MUST ATTEND BOTH SUNDAYS (Open to all members) – 2 days - \$143

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
R 109	Sunday Double	Whitetail, PA	Jan 30	01/05/11	R * 226	Sunday Double	Stratton, VT	Mar 06	02/16/11
		Whitetail, PA	Feb 06				Stratton, VT	Mar 13	
R 225	Sunday Double	Whiteface, NY	Mar 06	02/16/11	R * 227	Sunday Double	Holiday Valley, NY	Mar 06	02/16/11
		Whiteface, NY	Mar 13				Holiday Valley, NY	Mar 13	

50 / 50 WORKSHOP CLINIC (Open to all members) 2 days - \$143

Key No.	Event	Location	Dates	Deadline	Note: PSIA 50th Anniversary - Does not include lift tickets				
R 339	50/50 Workshop Clinic	Snowmass, CO	Apr 05-06	03/16/11					

Alpine Schedule for 2010 - 2011

Key: # = Events non-members may attend for \$25 additional fee
 R = Events Open to Registered members

* = Events with limited attendance; may fill prior to deadlines!
 P = Qualifies as Exam Prerequisite

Weekend events are highlighted in blue.

If openings are available after the deadline date, members may be admitted based on availability- Absolutely no walk-ons will be admitted

A \$25 non-refundable late fee will be charged, please contact the office 518-452-6095 to inquire on availability.

Online registration is now available! Please go to www.psia-e.org and click the Register Online button.

DEVELOPMENT SERIES SKIING (Open to Registered & Level I members) 2 days - \$150

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
P R 073	Development Series	Seven Springs, PA	Jan 22-23	12/29/10	P R 213	Development Series	Stowe, VT	Mar 02-03	02/09/11
P R 096	Development Series	Elk Mountain, PA	Jan 26-27	01/05/11	P R 244	Development Series	Mt. Sunapee, NH	Mar 07-08	02/16/11
P R 099	Development Series	Pats Peak, NH	Jan 26-27	01/05/11	P R 290	Development Series	Belleayre Mtn, NY	Mar 14-15	02/23/11
P R 113	Development Series	Bristol Mountain, NY	Jan31-Feb 1	01/12/11	P R 300	Development Series	Waterville Vly, NH	Mar 16-17	02/23/11
P R 177	Development Series	Cannon Mtn, NH	Feb 14-15	01/26/11					

MASTER SERIES SKIING (Open to Level II & III members) 2 days - \$150

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
074	Master Series Skiing	Seven Springs, PA	Jan 22-23	12/29/10	214	Master Series Skiing	Stowe, VT	Mar 02-03	02/09/11
097	Master Series Skiing	Elk Mountain, PA	Jan 26-27	01/05/11	245	Master Series Skiing	Mt. Sunapee, NH	Mar 07-08	02/16/11
100	Master Series Skiing	Pats Peak, NH	Jan 26-27	01/05/11	291	Master Series Skiing	Belleayre Mtn, NY	Mar 14-15	02/23/11
114	Master Series Skiing	Bristol Mountain, NY	Jan31-Feb 1	01/12/11	301	Master Series Skiing	Waterville Vly, NH	Mar 16-17	02/23/11
150	Master Series Skiing	Okemo, VT	Feb 08-09	01/19/11					

LEVEL II TEACHING SEMINARS (Open to Level I members) 2 days - \$143

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
P 025	Level II Teaching	Windham Mtn, NY	Dec 20-21	12/01/10	P 147	Level II Teaching	Okemo, VT	Feb 08-09	01/19/11
P 047	Level II Teaching	Bolton Valley, VT	Jan 11-12	12/22/10	P 165	Level II Teaching	Jiminy Peak, MA	Feb 10-11	01/19/11
P 051	Level II Teaching	Sunday River, ME	Jan 18-19	12/29/10	P 170	Level II Teaching	Kissing Bridge, NY	Feb 14-15	01/26/11
P 065	Level II Teaching	Blue Knob, PA	Jan 18-19	12/29/10	P 243	Level II Teaching	Mt Sunapee, NH	Mar 07-08	02/16/11
P 098	Level II Teaching	Pats Peak, NH	Jan 26-27	01/05/11	P * 266	Level II Teaching	Hidden Valley, PA	Mar 12-13	02/16/11
P 129	Level II Teaching	Liberty Mtn, PA	Feb 02-03	01/12/11					

MOGUL SERIES (Some open to Registered members, all open to Certified members) 2 days - \$150

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
SENIOR BUMPS ARE ALSO AVAILABLE - PLEASE REFER TO "SENIOR TOUR" SECTION OF SCHEDULE									
P R 094	Intro to Bumps	Elk Mountain, PA	Jan 26-27	01/05/11	P 286	Intermediate Bumps	Belleayre, NY	Mar 14-15	02/23/11
P 095	Intermediate Bumps	Elk Mountain, PA	Jan 26-27	01/05/11	P R 315	Intro to Bumps	Holiday Valley, NY	Mar 21-22	03/02/11
P R 116	Intro to Bumps	Whitetail, PA	Jan31-Feb 1	01/12/11	P 316	Intermediate Bumps	Holiday Valley, NY	Mar 21-22	03/02/11
P 117	Intermediate Bumps	Whitetail, PA	Jan31-Feb 1	01/12/11	P R 327	Intro to Bumps	Sugarbush, VT	Mar 30-31	03/09/11
P 196	Intermediate Bumps	Mad River Glen, VT	Feb 28-Mar 1	02/09/11	P 328	Intermediate Bumps	Sugarbush, VT	Mar 30-31	03/09/11
P 197	Advanced Bumps	Mad River Glen, VT	Feb 28-Mar 1	02/09/11	P 329	Advanced Bumps	Sugarbush, VT	Mar 30-31	03/09/11
P R 259	Intro to Bumps	Bromley Mtn, VT	Mar 09-10	02/16/11	P R 330	Women Only	Sugarbush, VT	Mar 30-31	03/09/11
P 260	Intermediate Bumps	Bromley Mtn, VT	Mar 09-10	02/16/11	P R 335	Intro to Bumps	Sunday River, ME	Apr 04-05	03/16/11
P R 261	Women Only	Bromley Mtn, VT	Mar 09-10	02/16/11	P 336	Intermediate Bumps	Sunday River, ME	Apr 04-05	03/16/11
P R 285	Intro to Bumps	Belleayre, NY	Mar 14-15	02/23/11	P 337	Advanced Bumps	Sunday River, ME	Apr 04-05	03/16/11

LEVEL II PRACTICE EXAMS - PART 1 SKIING (Open to Level I & Trainers) 2 days - \$143

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
P 028	Practice Exam Skiing	Sugarbush, VT	Dec 20-21	12/01/10	P 144	Practice Exam Skiing	Sno Mountain, PA	Feb 07-08	01/19/11
P 034	Practice Exam Skiing	Shawnee, ME	Jan 06-07	12/15/10	P 190	Practice Exam Skiing	Gore Mountain, NY	Feb 16-17	01/26/11
P 055	Practice Exam Skiing	Canaan Valley, WV	Jan 12-13	12/22/10	P 200	Practice Exam Skiing	Attitash, NH	Feb 28-Mar 1	02/09/11
P 071	Practice Exam Skiing	Seven Springs, PA	Jan 20-21	12/29/10	P 246	Practice Exam Skiing	Stratton, VT	Mar 07-08	02/16/11
P 112	Practice Exam Skiing	Whitetail, PA	Jan31-Feb 1	01/12/11	P 263	Practice Exam Skiing	Wachusett, MA	Mar 09-10	02/16/11
P 125	Practice Exam Skiing	Holiday Valley, NY	Feb 02-03	01/12/11					

P 151 Level II Practice Exam - Part 1 Skiing with Video – price is \$186– see website for details Okemo, VT Feb 08-09 01/19/11

LEVEL III EXAM CLINICS (Open to Level II members) 2 days - \$143

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
033	Part 1 Skiing	Sugarbush, VT	Dec 22-23	12/01/10	088	Part 2 Teaching	Elk Mountain, PA	Jan 24-25	01/05/11
056	Part 1 Skiing	Hunter Mtn, NY	Jan 12-13	12/22/10	131	Part 1 Skiing	Wildcat, NH	Feb 02-03	01/12/11
057	Part 2 Teaching	Hunter Mtn, NY	Jan 12-13	12/22/10	215	Part 1 Skiing	Stowe, VT	Mar 02-03	02/09/11
087	Part 1 Skiing	Elk Mountain, PA	Jan 24-25	01/05/11	216	Part 2 Teaching	Stowe, VT	Mar 02-03	02/09/11
178	Level III Exam Clinic - Part 1 Skiing with Video – price is \$186 – see website for details						Cannon Mtn, NH	Feb 14-15	01/26/11

Alpine Schedule for 2010 - 2011

Key: # = Events non-members may attend for \$25 additional fee
R = Events Open to Registered members

* = Events with limited attendance; may fill prior to deadlines!
P = Qualifies as Exam Prerequisite

Weekend events are highlighted in blue.

If openings are available after the deadline date, members may be admitted based on availability- Absolutely no walk-ons will be admitted

A \$25 non-refundable late fee will be charged, please contact the office 518-452-6095 to inquire on availability.

Online registration is now available! Please go to www.psia-e.org and click the Register Online button.

LEVEL I EXAMS - DIRECTORS SIGNATURE REQUIRED TO PROCESS (Open to Registered members) 2 days - \$134

A new member application and current dues payment must be submitted prior to, or at the same time as Level I Exam Application.

Snowsports Director Signature is required on both applications.

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
R 703	Alpine Level I Exam	Alpine Level I Exam at Children's Academy	- 3 days - \$215				Stratton Mtn, VT	Dec 06-08	11/17/10
R 029	Alpine Level I Exam	Sugarbush, VT	Dec 20-21	12/01/10	R 192	Alpine Level I Exam	Shawnee, PA	Feb 16-17	01/26/11
R 030	Alpine Level I Exam	Windham Mtn, NY	Dec 20-21	12/01/10	R 218	Alpine Level I Exam	Greek Peak, NY	Mar 05-06	02/09/11
R 039	Alpine Level I Exam	Ski Denton, PA	Jan 08-09	12/15/10	R* 219	Alpine Level I Exam	Ski Sundown, CT	Mar 05-06	02/09/11
R 040	Alpine Level I Exam	Catamount, NY	Jan 08-09	12/15/10	R 220	Alpine Level I Exam	Crotched Mtn, NH	Mar 05-06	02/09/11
R 042	Alpine Level I Exam	Wintergreen, VA	Jan 12-13	12/22/10	R 221	Alpine Level I Exam	Whitetail, PA	Mar 05-06	02/09/11
R 059	Alpine Level I Exam	Jay Peak, VT	Jan 13-14	12/22/10	R 228	Alpine Level I Exam	Mohawk Mtn, CT	Mar 07-08	02/16/11
R 063	Alpine Level I Exam	West Mountain, NY	Jan 18-19	12/29/10	R 229	Alpine Level I Exam	Mount Peter, NY	Mar 07-08	02/16/11
R 072	Alpine Level I Exam	Bousquet, MA	Jan 20-21	12/29/10	R 231	Alpine Level I Exam	Sugar Mountain, NC	Mar 07-08	02/16/11
R 081	Alpine Level I Exam	Seven Springs, PA	Jan 22-23	12/29/10	R 232	Alpine Level I Exam	Camelback, PA	Mar 07-08	02/16/11
R 086	Alpine Level I Exam	McIntyre, NH	Jan 24-25	01/05/11	R 247	Alpine Level I Exam	Mt Sunapee, NH	Mar 07-08	02/16/11
R 089	Alpine Level I Exam	Elk Mountain, PA	Jan 24-25	01/05/11	R 250	Alpine Level I Exam	Blue Mountain, PA	Mar 09-10	02/16/11
R 101	Alpine Level I Exam	Pats Peak, NH	Jan 26-27	01/05/11	R 254	Alpine Level I Exam	Winterplace, WV	Mar 09-10	02/16/11
R 102	Alpine Level I Exam	Saddleback, ME	Jan 26-27	01/05/11	R 255	Alpine Level I Exam	Bromley Mtn, VT	Mar 09-10	02/16/11
R 103	Alpine Level I Exam	Plattekill Mtn, NY	Jan 29-30	01/05/11	R 262	Alpine Level I Exam	Wachusett, MA	Mar 09-10	02/16/11
R 106	Alpine Level I Exam	Alpine Mtn, PA	Jan 29-30	01/05/11	R* 267	Alpine Level I Exam	Toggenburg, NY	Mar 12-13	02/16/11
R 107	Alpine Level I Exam	Song Mountain, NY	Jan 29-30	01/05/11	R 268	Alpine Level I Exam	Hickory Mtn, NY	Mar 12-13	02/16/11
R 108	Alpine Level I Exam	Mt. Abram, NH	Jan 29-30	01/05/11	R 269	Alpine Level I Exam	Middlebury, VT	Mar 12-13	02/16/11
R 120	Alpine Level I Exam	Bristol Mountain, NY	Jan 31-Feb 1	01/12/11	R 272	Alpine Level I Exam	Liberty Mtn, PA	Mar 12-13	02/16/11
R 121	Alpine Level I Exam	Whitetail, PA	Jan 31-Feb 1	01/12/11	R* 273	Alpine Level I Exam	Hidden Valley, PA	Mar 12-13	02/16/11
R* 135	Alpine Level I Exam	Thunder Ridge, NY	Feb 05-06	01/12/11	R* 274	Alpine Level I Exam	Stratton Mtn, VT	Mar 12-13	02/16/11
R* 136	Alpine Level I Exam	Whaleback, NH	Feb 05-06	01/12/11	R 280	Alpine Level I Exam	Cranmore, NH	Mar 13-14	02/16/11
R* 140	Alpine Level I Exam	Okemo, VT	Feb 06-07	01/19/11	R 289	Alpine Level I Exam	Jack Frost, PA	Mar 14-15	02/23/11
R 143	Alpine Level I Exam	Sno Mountain, PA	Feb 07-08	01/19/11	R 293	Alpine Level I Exam	Belleayre Mtn, NY	Mar 14-15	02/23/11
R 152	Alpine Level I Exam	Snow Ridge, NY	Feb 09-10	01/19/11	R 302	Alpine Level I Exam	Waterville Vly, NH	Mar 16-17	02/23/11
R 158	Alpine Level I Exam	Bear Creek, PA	Feb 09-10	01/19/11	R 305	Alpine Level I Exam	Labrador Mtn, NY	Mar 19-20	02/23/11
R 162	Alpine Level I Exam	Ski Beech, NC	Feb 10-11	01/19/11	R 306	Alpine Level I Exam	Mount Snow, VT	Mar 19-20	02/23/11
R* 166	Alpine Level I Exam	Appalachian, NC	Feb 12-13	01/19/11	R 311	Alpine Level I Exam	Smugglers, VT	Mar 21-22	03/02/11
R* 167	Alpine Level I Exam	Titus Mountain, NY	Feb 12-13	01/19/11	R 319	Alpine Level I Exam	Holiday Valley, NY	Mar 21-22	03/02/11
R 168	Alpine Level I Exam	Kissing Bridge, NY	Feb 14-15	01/26/11	R 322	Alpine Level I Exam	Killington, VT	Mar 26-27	03/09/11
R 180	Alpine Level I Exam	Hunter Mtn, NY	Feb 14-15	01/26/11	R 325	Alpine Level I Exam	Sugarbush, VT	Mar 28-29	03/09/11
R 184	Alpine Level I Exam	Gatlinburg, TN	Feb 16-17	01/26/11	R 338	Alpine Level I Exam	Sunday River, ME	Apr 04-05	03/16/11

ONLINE EXAMS - DIRECTORS SIGNATURE IS NOT REQUIRED TO PROCESS 2010-2011 Season - \$25

NOTE: Online exams are available October 1st to April 30th

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
997	Alpine Level II Written	2011 Online Season		03/16/11	999	Master Teacher	2011 Online Season		03/16/11
998	Alpine Level III Written	2011 Online Season		03/16/11					

LEVEL II EXAMS - DIRECTORS SIGNATURE REQUIRED TO PROCESS (Open to Level I members) 2 days - \$176

NOTE: Must Pass online exam prior to registering for exam - Applications without Directors signature will not be processed

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
021	Skiing - Part 1	Sugarbush, VT	Dec 20-21	12/01/10	235	Skiing - Part 1	Greek Peak, NY	Mar 07-08	02/16/11
022	Teaching - Part 2	Sugarbush, VT	Dec 20-21	12/01/10	236	Teaching - Part 2	Greek Peak, NY	Mar 07-08	02/16/11
082	Skiing - Part 1	Elk Mountain, PA	Jan 24-25	01/05/11	312	Skiing - Part 1	Holiday Valley, NY	Mar 21-22	03/02/11
083	Teaching - Part 2	Elk Mountain, PA	Jan 24-25	01/05/11	313	Skiing - Part 1	Mount Snow, VT	Mar 21-22	03/02/11
* 137	Skiing - Part 1	Okemo, VT	Feb 06-07	01/19/11	314	Teaching - Part 2	Mount Snow, VT	Mar 21-22	03/02/11
* 138	Teaching - Part 2	Okemo, VT	Feb 06-07	01/19/11	333	Skiing - Part 1	Sunday River, ME	Apr 04-05	03/16/11
198	Skiing - Part 1	Massanutten, VA	Feb 28-Mar 1	02/09/11	334	Teaching - Part 2	Sunday River, ME	Apr 04-05	03/16/11

LEVEL III EXAMS - DIRECTORS SIGNATURE REQUIRED (Open to Level II members) 3 days - \$310; 2 days - \$176

NOTE: Must Pass online exam prior to registering for exam - Applications without Directors signature will not be processed

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
046	Skiing - Part 1	Sunday River, ME	Jan 18-19	12/29/10	238	3-Day - Part 1 & 2	Whiteface, NY	Mar 07-09	02/16/11
172	Skiing - Part 1	Hunter Mtn, NY	Feb 14-15	01/26/11	323	Skiing - Part 1	Sugarbush, VT	Mar 28-29	03/09/11
175	Teaching - Part 2	Hunter Mtn, NY	Feb 14-15	01/26/11	324	Teaching - Part 2	Sugarbush, VT	Mar 28-29	03/09/11

Master Teacher Schedule for 2010 - 2011

Key: # = Events non-members may attend for \$25 additional fee
R = Events Open to Registered members

* = Events with limited attendance; may fill prior to deadlines!
P = Qualifies as Exam Prerequisite
Weekend events are highlighted in blue.

If openings are available after the deadline date, members may be admitted based on availability- Absolutely no walk-ons will be admitted
A \$25 non-refundable late fee will be charged, please contact the office 518-452-6095 to inquire on availability.
Online registration is now available! Please go to www.psia-e.org and click the Register Online button.

MASTER TEACHER CERTIFICATION (Open to Certified Members) 2 days - \$153; Children's Specialist - \$160

NOTE: It is highly recommended you read the Children's Manual for the Children's Specialist courses, no handouts will be provided at these events

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
	705 Childrens Specialist 1	Windham Mtn, NY	Dec 20-21	12/01/10	P 182	Movement Analysis	Holimont, NY	Feb 16-17	01/26/11
P 035	Movement Analysis	Shawnee Peak, ME	Jan 06-07	12/15/10	P 202	Movement Analysis	Ski Roundtop, PA	Feb 28-Mar 1	02/09/11
P 068	Foundations of Teach	Bousquet, MA	Jan 20-21	12/29/10	P 204	Movement Analysis	Attitash, NH	Feb 28-Mar 1	02/09/11
P 080	Movement Analysis	Seven Springs, PA	Jan 22-23	12/29/10	P 208	Movement Analysis	Timberline, WV	Mar 02-03	02/09/11
P 084	Movement Analysis	McIntyre, NH	Jan 24-25	01/05/11	* 715	Childrens Specialist 1	Ski Roundtop, PA	Mar 06-07	02/16/11
P 090	Movement Analysis	Elk Mountain, PA	Jan 26-27	01/05/11	248	History Comes Alive	Stratton, VT	Mar 07-08	02/16/11
707	Childrens Specialist 1	Ski Plattekill, NY	Jan 29-30	01/05/11	P 249	Movement Analysis	Stratton, VT	Mar 07-08	02/16/11
P 126	Movement Analysis	Liberty Mtn, PA	Feb 02-03	01/12/11	717	Childrens Specialist 1	Mount Peter, NY	Mar 07-08	02/16/11
P 132	Foundations of Teach	Holiday Valley, NY	Feb 02-03	01/12/11	279	History Comes Alive	Cranmore, NH	Mar 13-14	02/16/11
P 155	Movement Analysis	Bear Creek, PA	Feb 09-10	01/19/11	P 282	Foundations of Teach	Loon Mtn, NH	Mar 14-15	02/23/11
157	History Comes Alive	Bear Creek, PA	Feb 09-10	01/19/11	P 297	Movement Analysis	Waterville Vly, NH	Mar 16-17	02/23/11
P 160	Movement Analysis	Jiminy Peak, MA	Feb 10-11	01/19/11	P 303	Foundations of Teach	Windham Mtn, NY	Mar 16-17	02/23/11
P 164	Movement Analysis	Ski Beech, NC	Feb 10-11	01/19/11	718	Childrens Specialist 1	Mount Snow, VT	Mar 19-20	02/23/11
P 169	Foundations of Teach	Cataloochee, NC	Feb 14-15	01/26/11	719	Childrens Specialist 2	Mount Snow, VT	Mar 19-20	02/23/11
174	History Comes Alive	Cannon Mtn, NH	Feb 14-15	01/26/11	P 310	Movement Analysis	Smugglers, VT	Mar 21-22	03/02/11
P 179	Movement Analysis	Hunter, NY	Feb 14-15	01/26/11	720	Childrens Specialist 2	Sugarbush, VT	Mar 30-31	03/09/11
712	Childrens Specialist 1	Holimont, NY	Feb 16-17	01/26/11					

ACCREDITATION PROGRAMS (Open to Certified Members) 2 days - \$180

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
Backcountry Accreditation					Special Populations				
651	Snow Sense & Plan	Mount Snow, VT	Nov 06-07	10/13/10	048	Teaching Women	Sunday River, ME	Jan 18-19	12/29/10
656	Collecting, Data	Maple Wind, VT	Jan 29-30	01/05/11	503	Work w/ Sit Down Ski	Attitash, NH	Jan 18-19	12/29/10
666	Putting It All Together	Maple Wind, VT	Mar 05-06	02/09/11	076	Adult Dev. & Aging	Bretton Woods, NH	Jan 22-23	01/05/11
Adaptive Accreditation					104	Teaching Women	Ski Plattekill, NY	Jan 29-30	01/05/11
503	Work w/ Sit Down Ski	Attitash Bear Pk, NH	Jan 18-19	12/29/10	519	VI and DD Skiers	Jiminy Peak, MA	Feb 07-08	01/19/11
519	VI and DD Skiers	Jiminy Peak, MA	Feb 07-08	01/19/11	531	3 / 4 Track Skiing	Mt. Sunapee, NH	Mar 10-11	02/16/11
531	3 / 4 Track Skiing	Mount Sunapee, NH	Mar 10-11	02/16/11	309	Adult Dev. & Aging	Smugglers, VT	Mar 21-22	03/02/11
Coaching Advanced Skiing and Racing					Sport Science				
757	Course Set & Drills	Hunter Mtn, NY	Jan 12-13	12/22/10	123	Exercise Physiology	Holiday Valley, NY	Feb 02-03	01/12/11
760	Course Set & Drills	Bristol Mtn, NY	Jan 31-Feb 1	01/12/11	159	Biomechanics	Jiminy Peak, MA	Feb 10-11	01/19/11
762	Tactics & Techniques	Gunstock, NH	Jan 31-Feb 1	01/12/11	173	Science of Skiing	Cannon, NH	Feb 14-15	01/26/11
764	Tactics & Techniques	Hunter Mtn, NY	Feb 14-15	01/26/11	207	Biomechanics	Stowe, VT	Mar 02-03	02/09/11
766	Adv Move Analysis	Whiteface Mtn, NY	Feb 14-15	01/26/11	281	Exercise Physiology	Loon Mtn, NH	Mar 14-15	02/23/11
767	Adv Move Analysis	Hunter Mtn, NY	Feb 16-17	01/26/11	292	Science of Skiing	Belleayre, NY	Mar 14-15	02/23/11
768	Course Set & Drills	Butternut, MA	Mar 02-03	02/09/11	299	Biomechanics	Windham, NY	Mar 16-17	02/23/11
770	Adv Move Analysis	Sugarbush, VT	Mar 28-29	03/09/11					

Children's Schedule for 2010 - 2011

CHILDREN'S ACADEMY (Open to all members – Some open to Non-members for additional \$25)

Key No.	Event	Description	Location	Price	Dates	Deadline
R # 701	Children's Academy	2 days; Keynote	Stratton Mountain, VT	\$160	Dec 06-07	11/17/10
R # 702	Children's Academy	3 days; Multiple Intelligences	Stratton Mountain, VT	\$215	Dec 06-08	11/17/10
R 703	Alpine Level I Exam	3 days at Children's Academy	Stratton Mountain, VT	\$215	Dec 06-08	11/17/10
R 704	AASI Level I Exam	3 days at Children's Academy	Stratton Mountain, VT	\$215	Dec 06-08	11/17/10

CHILDREN'S EVENTS (Open to all members and Non-members for additional \$25) 2 days - \$160

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
R # 706	Kids Race Event	Waterville Vly, NH	Jan 24-25	01/05/11	R # 711	Advanced Kids Zone	Gunstock, NH	Feb 12-13	01/19/11
R # 708	Intro to Kids Zone	Mount Abram, ME	Jan 29-30	01/05/11	R # 714	Kids Race Event	Butternut Basin, MA	Mar 02-03	02/09/11
R # 709	Intro to Kids Zone	Bear Creek, PA	Feb 09-10	01/19/11	R # 716	Intro to Kids Zone	Mohawk Mtn, CT	Mar 07-08	02/16/11

CHILDREN'S SPECIALIST ACCREDITATION (Open to all Certified members) 2 days - \$160

NOTE: Must successfully complete Children's Specialist 1 prior to registering for Children's Specialist 2

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
705	Childrens Specialist 1	Windham Mtn, NY	Dec 20-21	12/01/10	717	Childrens Specialist 1	Mount Peter, NY	Mar 07-08	02/16/11
707	Childrens Specialist 1	Ski Plattekill, NY	Jan 29-30	01/05/11	718	Childrens Specialist 1	Mount Snow, VT	Mar 19-20	02/23/11
712	Childrens Specialist 1	Holimont, NY	Feb 16-17	01/26/11	719	Childrens Specialist 2	Mount Snow, VT	Mar 19-20	02/23/11
* 715	Childrens Specialist 1	Ski Roundtop, PA	Mar 06-07	02/16/11	720	Childrens Specialist 2	Sugarbush, VT	Mar 30-31	03/09/11

JUNIOR SPARK (Open to Sponsored Jr Instructors age 13+) 2 days - \$160

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
721	Wrap It Up	Killington, VT	Mar 26-27	03/02/11					

AASI Snowboard Schedule for 2010 - 2011

Key: # = Events non-members may attend for \$25 additional fee * = Events with limited attendance; may fill prior to deadlines!
 R = Events Open to Registered members P = Qualifies as Exam Prerequisite
 ^ = Night Event 3:00pm to 9:00pm; Reg 2:00pm **Weekend events are highlighted in blue.**
 If openings are available after the deadline date, members may be admitted based on availability - Absolutely no walk-ons will be admitted
 A \$25 non-refundable late fee will be charged, please contact the office 518-452-6095 to inquire on availability.
 Online registration is now available! Please go to www.psia-e.org and click the Register Online button.

FEATURE EVENTS (Open all members and some open to non-members for an additional \$25)

Key	No	Event	Description	Location	Price	Dates	Deadline
R #	015	Snowsports School Management Seminar	For Directors & Supervisors - Keynote at 8pm Mon; banquet	Killington, VT	\$235	Nov 29-Dec 01	11/10/10
R #	015	AASI Resort Trainers	For Supervisors and Trainers	Killington, VT	\$235	Nov 29-Dec 01	11/10/10
R #	401	Safe Coaching	1 day; for All disciplines	Killington, VT	\$110	Dec 02	11/10/10
R #	701	Children's Academy	2 days; Keynote	Stratton Mountain, VT	\$160	Dec 06-07	11/17/10
R #	702	Children's Academy	3 days; Multiple Intelligences	Stratton Mountain, VT	\$215	Dec 06-08	11/17/10
R	704	AASI Level I Exam	3 days at Children's Academy	Stratton Mountain, VT	\$215	Dec 06-08	11/17/10
R *	402	Rider Rally	2 days; Registered/Level I	Mount Snow, VT	\$195	Dec 11-12	11/24/10
*	403	Rider Rally	2 days; Level II and Level III	Mount Snow, VT	\$195	Dec 11-12	11/24/10
R #	043	Southern Mgmt Seminar	2 days; for Directors/Trainers	Snowshoe, WV	\$150	Jan 10-11	12/22/10
R	490	AASI Spring Rally	2 days; Après Ski party	Killington, VT	\$186	Mar 26-27	03/02/11

FREESTYLE ACCREDITATION EVENTS (Not Alpine MTC Accred) (Open to all certified members) 2 days - \$180

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
412	Masters	Okemo, VT	Jan 18-19	12/29/10	481	Fundamental	Loon Mountain, NH	Mar 14-15	02/23/11
445	Fundamental	Ski Roundtop, PA	Feb28-Mar1	02/09/11	494	Masters	Stowe, VT	Mar31-Apr1	03/09/11
454	Masters	Sunday River, ME	Mar 02-03	02/09/11					

SPECIALTY EVENTS (Open to all members) 2 days - \$162

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
R 407	Get 'Em Stoked - Teaching Levels 1-4	Cranmore, NH	Jan 10-11	12/22/10	R ^ 451	Skills for Riding Park & Rails - 3:00-9:00 PM	Big Boulder, PA	Mar 02-03	02/09/11
R 413	Get 'Em Stoked - Teaching Levels 1-4	Bousquet, MA	Jan 20-21	12/29/10	R 461	Get 'Em Stoked - Teaching Levels 1-4	Greek Peak, NY	Mar 05-06	02/09/11
R 443	AASI Ladies Choice	Stratton, VT	Feb 15-16	01/26/11					

RIDERS UPDATE (Open to all members) 2 days - \$162

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
R 411	All Mountain Focus	Okemo, VT	Jan 18-19	12/29/10	R 448	All Mountain Focus	Sugarloaf, ME	Feb 28-Mar1	02/09/11
R 430	All Mountain Focus	Bear Creek, PA	Feb 03-04	01/12/11	R P 450	All Mountain Focus	Massanutten, VA	Mar 02-03	02/09/11
R P 437	All Mountain Focus	Ski Beech, NC	Feb 10-11	01/19/11	R 472	Corduoy & Carving	Blue Mtn, PA	Mar 10-11	02/16/11
R 442	All Mountain Focus	Cataloochee, NC	Feb 14-15	01/26/11					

200 LEVEL COURSES (Open to all certified members) 2 days - \$162

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
P * 414	Riding Concepts	Cannon Mtn, NH	Jan 22-23	12/29/10	P 440	Riding Concepts	Mount Sunapee, NH	Feb 14-15	01/26/11
P 420	Movement Analysis	Wachusett Mtn, MA	Jan 27-28	01/05/11	P 473	Riding Concepts	Blue Mountain, PA	Mar 10-11	02/16/11
P 424	Movement Analysis	Gunstock, NH	Jan 31-Feb1	01/12/11	P 484	Movement Analysis	Jiminy Peak, MA	Mar 16-17	02/23/11
P 434	Movement Analysis	Shawnee, PA	Feb 09-10	01/19/11					

200-300 LEVEL COURSES (Open to all certified members) 2 days - \$162

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
P 441	Teaching Concepts	Mount Sunapee, NH	Feb 14-15	01/26/11	P 474	Teaching Concepts	Seven Springs, PA	Mar 12-13	02/16/11
P 449	Teaching Concepts	Ski Roundtop, PA	Feb 28-Mar	02/09/11	P 455	Movement Analysis With Video	Hunter Mtn, NY	Mar 03-04	02/09/11

300 LEVEL COURSES (Open to Level II or III members) 2 days - \$162

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
P * 415	Riding Concepts	Cannon Mtn, NH	Jan 22-23	12/29/10	P 456	Movement Analysis With Video	Hunter Mtn, NY	Mar 03-04	02/09/11

CAMPS (Open to all certified members) 3 day \$225; 2 days - \$162; 1 day - \$95

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
427	Intro to Steeps	Blue Knob, PA	Feb 01-02	01/12/11	464	FreeStyle Camp 2 Day	Okemo, VT	Mar 07-08	02/16/11
436	Intro to Steeps	Waterville Vly, NH	Feb 09-10	01/19/11	466	FreeStyle Camp 3 Day	Okemo, VT	Mar 07-09	02/16/11
444	Intro to Moguls	Bromley, VT	Feb 16-17	01/26/11	479	Intro to Trees	Bretton Woods, NH	Mar 12-13	02/16/11
446	Steeps Camp 2 Day	Stowe, VT	Feb28-Mar1	02/09/11	482	Trees Camp 2 Day	Jay Peak, VT	Mar 14-15	02/23/11
447	Steeps Camp 3 Day	Stowe, VT	Feb28-Mar2	02/09/11	483	Trees Camp 3 Day	Jay Peak, VT	Mar 14-16	02/23/11
469	Moguls Camp	Gore Mountain, NY	Mar 09-10	02/16/11	485	Trees Assessment	Jay Peak, VT	Mar 16	02/23/11

NOTE: Must pass Tree Assessment on March 16 to attend Off Piste event at Smuggler's Notch

489 Off Piste - 2 Day Smugg's Notch, VT Mar 21-22 03/02/11

AASI Snowboard Schedule for 2010 - 2011

Key: # = Events non-members may attend for \$25 additional fee
 R = Events Open to Registered members

* = Events with limited attendance; may fill prior to deadlines!
 P = Qualifies as Exam Prerequisite

Weekend events are highlighted in blue.

If openings are available after the deadline date, members may be admitted based on availability - Absolutely no walk-ons will be admitted
 A \$25 non-refundable late fee will be charged, please contact the office 518-452-6095 to inquire on availability.

Online registration is now available! Please go to www.psia-e.org and click the Register Online button.

EXAM PREP (Open to Level I or Level II members) 2 days - \$162

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
P 404	Level II Prep	Shawnee Peak, ME	Jan 06-07	12/15/10	P 452	Level II Prep	Sunday River, ME	Mar 02-03	02/09/11
P 425	Level II Prep	Blue Knob, PA	Feb 01-02	01/12/11	P 453	Level III Prep	Sunday River, ME	Mar 02-03	02/09/11
P 426	Level III Prep	Blue Knob, PA	Feb 01-02	01/12/11	P 468	Level II Prep	Gore Mountain, NY	Mar 09-10	02/16/11
					P 471	Level III Prep	Gore Mountain, NY	Mar 09-10	02/16/11

LEVEL I EXAMS - DIRECTORS SIGNATURE REQUIRED TO PROCESS (Open to Registered members) 2 days - \$134

A new member application and current dues payment must be submitted prior to, or at the same time as Level I Exam Application. Snowsports Director Signature is required on both applications.

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
R 704	AASI Level I Exam	Snowboard Level I Exam at Children's Academy – 3 days - \$215					Stratton Mtn, VT	Dec 06-08	11/17/10
R 405	AASI Level I Exam	Ski Denton, PA	Jan 08-09	12/15/10	R 457	AASI Level I Exam	Greek Peak, NY	Mar 05-06	02/09/11
R 406	AASI Level I Exam	Catamount, NY	Jan 08-09	12/15/10	R * 458	AASI Level I Exam	Ski Sundown, CT	Mar 05-06	02/09/11
R 408	AASI Level I Exam	Bolton Valley, VT	Jan 11-12	12/22/10	R 459	AASI Level I Exam	Crotched Mtn, NH	Mar 05-06	02/09/11
R 409	AASI Level I Exam	Canaan Valley, WV	Jan 12-13	12/22/10	R 460	AASI Level I Exam	Whitetail, PA	Mar 05-06	02/09/11
R 497	AASI Level I Exam	Wintergreen, VA	Jan 12-13	12/22/10	R 462	AASI Level I Exam	Mount Peter, NY	Mar 07-08	02/16/11
R 410	AASI Level I Exam	West Mountain, NY	Jan 18-19	12/29/10	R 465	AASI Level I Exam	Sugar Mtn, NC	Mar 07-08	02/16/11
R 416	AASI Level I Exam	McIntyre, NH	Jan 24-25	01/05/10	R 467	AASI Level I Exam	Snow Ridge, NY	Mar 09-10	02/16/11
R 419	AASI Level I Exam	Mount Snow, VT	Jan 26-27	01/05/11	R 470	AASI Level I Exam	Winterplace, WV	Mar 09-10	02/16/11
R 421	AASI Level I Exam	Alpine Mtn, PA	Jan 29-30	01/05/11	R * 475	AASI Level I Exam	Toggenburg, NY	Mar 12-13	02/16/11
R 423	AASI Level I Exam	Gunstock, NH	Jan 31-Feb	01/12/11	R 476	AASI Level I Exam	Middlebury, VT	Mar 12-13	02/16/11
R 428	AASI Level I Exam	Blue Knob, PA	Feb 01-02	01/12/11	R 477	AASI Level I Exam	Liberty Mtn, PA	Mar 12-13	02/16/11
R 429	AASI Level I Exam	Bear Creek, PA	Feb 03-04	01/12/11	R 478	AASI Level I Exam	Seven Springs, PA	Mar 12-13	02/16/11
R * 431	AASI Level I Exam	Thunder Ridge, NY	Feb 05-06	01/12/11	R 480	AASI Level I Exam	Bretton Woods, NH	Mar 12-13	02/16/11
R * 432	AASI Level I Exam	Whaleback, NH	Feb 05-06	01/12/11	R 486	AASI Level I Exam	Jiminy Peak, MA	Mar 16-17	02/23/11
R 433	AASI Level I Exam	Sno Mountain, PA	Feb 07-08	01/19/11	R 487	AASI Level I Exam	Hickory Mtn, NY	Mar 19-20	02/23/11
R 435	AASI Level I Exam	Waterville Vly, NH	Feb 09-10	01/19/11	R 488	AASI Level I Exam	Pats Peak, NH	Mar 19-20	02/23/11
R * 438	AASI Level I Exam	Appalachian ,NC	Feb 12-13	01/19/11	R 491	AASI Level I Exam	Killington, VT	Mar 26-27	03/02/11
R * 439	AASI Level I Exam	Titus Mtn, NY	Feb 12-13	01/19/11	R 495	AASI Level I Exam	Stowe, VT	Mar 31-Apr	03/09/11

RIDING ASSESSMENT / RETAKES (Open to Level I or Level II members) 1 day - \$110

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
417	Lvl II Assess/Retake	Mount Snow, VT	Jan 26	01/05/11	498	Lvl II Assess/Retake	Stowe, VT	Mar 31	03/09/11
418	Lvl III Assess/Retake	Mount Snow, VT	Jan 26	01/05/11	499	Lvl III Assess/Retake	Stowe, VT	Mar 31	03/09/11
422	Lvl II Assess/Retake	Blue Knob, PA	Jan 31	01/12/11					

LEVEL II - LEVEL III - EASTERN TEAM EXAMS (Open to Level I, II or III members) 3 days - \$284; 2 days - \$195

NOTE: Applications without Directors signature will not be processed

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
463	AASI Level II Exam	Liberty Mtn, PA	Mar 07-09	02/16/11	493	AASI Level III Exam	Stowe, VT	Mar 28-30	03/09/11
492	AASI Level II Exam	Stowe, VT	Mar 28-30	03/09/11	496	AASI East Team Exam	Stowe, VT	Mar 31-Apr	03/09/11

CHILDREN'S SPECIALIST ACCREDITATION (Open to all Certified members) 2 days - \$160

NOTE: Must successfully complete Children's Specialist 1 prior to registering for Children's Specialist 2

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
705	Childrens Specialist 1	Windham Mtn, NY	Dec 20-21	12/01/10	717	Childrens Specialist 1	Mount Peter, NY	Mar 07-08	02/16/11
707	Childrens Specialist 1	Ski Plattekill, NY	Jan 29-30	01/05/11	718	Childrens Specialist 1	Mount Snow, VT	Mar 19-20	02/23/11
712	Childrens Specialist 1	Holimont, NY	Feb 16-17	01/26/11	719	Childrens Specialist 2	Mount Snow, VT	Mar 19-20	02/23/11
715	Childrens Specialist 1	Ski Roundtop, PA	Mar 06-07	02/09/11	720	Childrens Specialist 2	Sugarbush, VT	Mar 30-31	03/09/11

CHILDREN'S EVENTS (Open to all members and Non-members for additional \$25) 2 days - \$160

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
R # 706	Kids Race Event	Waterville Vly, NH	Jan 24-25	01/05/11	R # * 711	Advanced Kids Zone	Gunstock, NH	Feb 12-13	01/19/11
R # 708	Intro to Kids Zone	Mount Abram, ME	Jan 29-30	01/05/11	R # 713	Snowboard Kids	Bromley, VT	Feb 16-17	01/26/11
R # 709	Intro to Kids Zone	Bear Creek, PA	Feb 09-10	01/19/11	R # 714	Kids Race Event	Butternut Basin, MA	Mar 02-03	02/09/11
R # 710	Snowboard Kids	Shawnee, PA	Feb 09-10	01/19/11	R # 716	Intro to Kids Zone	Mohawk, CT	Mar 07-08	02/16/11

BACKCOUNTRY ACCREDITATION EVENTS (Open to all certified members) 2 days - \$180

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
651	Snow Sense & Plan	Mount Snow, VT	Nov 06-07	10/13/10	666	Putting It All Together	Maple Wind, VT	Mar 05-06	02/09/11
656	Collecting, Data	Maple Wind, VT	Jan 29-30	01/05/10					

Adaptive Schedule for 2010 - 2011

Key: # = Events non-members may attend for \$25 additional fee
 R = Events Open to Registered members

* = Events with limited attendance; may fill prior to deadlines!
 P = Qualifies as Exam Prerequisite

Weekend events are highlighted in blue.

If openings are available after the deadline date, members may be admitted based on availability.

A \$25 non-refundable late fee will be charged, please contact the office 518-452-6095 to inquire on availability.

Absolutely no walk-ons will be admitted to any event.

Online registration is now available! Please go to www.psia-e.org and click the Register Online button.

ADAPTIVE FEATURE EVENTS (Open all members and some open to non-members for an additional \$25)

Key	No	Event	Description	Location	Price	Dates	Deadline
R #	015	Snowsports School Management Seminar	For Directors & Supervisors - Keynote at 8pm Mon; banquet	Killington, VT	\$235	Nov 29 - Dec 01	11/10/10
Register @ DSUSA		Adaptive National Academy	Disabled Sports USA and PSIA Event	Breckenridge, CO	Varies	Dec 05-12	see DSUSA website

**see Disabled Sports USA website at www.dsusa.org, click on winter Sports/programs and then on The Hartford Ski Spectacular for details and application

R	562	Adaptive Spring Rally	2 days; Après Ski party	Killington, VT	\$186	Mar 26-27	03/02/11
---	-----	-----------------------	-------------------------	----------------	-------	-----------	----------

ADAPTIVE SPECIALTY EVENTS (Open to non-members for an additional \$25) 2 days - \$160

Please note: Alpine Development Series Skiing and Master Series Skiing Events are also excellent Skiing Improvement courses

Key	No	Event	School	Resort	Dates	Deadline
#R	504	Intro to Adaptive World	Ski Sundown Learning Center	Ski Sundown, CT	Jan 18-19	12/29/10
#R	505	ATS – Personal Skiing Improvement	Lounsbury Adaptive Ski	Holiday Valley, NY	Jan 22-23	12/29/10
#R	518	Dealing with Autism Spectrum Disorder	Liberty Mtn Snowsports School	Liberty Resort, PA	Feb 05-06	01/12/11
#R	525	Tethering Improvement Stand-up & Bi-Ski	Belleayre Mtn Snowsports	Belleayre Mtn, NY	Feb 13-14	01/19/11
#R	526	Everything Bi Ski From Beginning to End	Butternut Snowsports School	Butternut Basin, MA	Feb 28-Mar 1	02/09/11
#R	530	Experiential Mono Skiing	Maine Handicapped Skiing	Sunday River, ME	Mar 05-06	02/09/11
#R	532	ATS – Personal Skiing Improvement	Okemo Ski & Ride School	Okemo Resort, VT	Mar 12-13	02/16/11

ADAPTIVE ACCREDITATION EVENTS (Open to all certified members) 2 days - \$180

Key	No	Event	School	Resort	Dates	Deadline
	503	Working with Sit Down Skiers	AbilityPlus Adaptive Program	Attitash Bear Pk, NH	Jan 18-19	12/29/10
	519	Visually Impaired/Develop Delayed Skiers	STRIDE Adaptive Sports	Jiminy Peak, MA	Feb 07-08	01/19/11
	531	3 Track / 4 Track Skiing	New England Handicapped Sports	Mount Sunapee, NH	Mar 10-11	02/16/11

ADAPTIVE EXAM PREP (Open to Registered, Level I or Level II members) 2 days - \$160; 1 day - \$95

Key	No	Event	School	Resort	Dates	Deadline
R	501	Adaptive Level I Exam Prep–Skiing Focus	Whitetail - Schools at Whitetail	Whitetail, PA	Jan 07	12/15/10
	502	Adaptive Level II & Level III Exam Prep	Whitetail - Schools at Whitetail	Whitetail, PA	Jan 08-09	12/15/10
R	523	Adaptive Level I Exam Prep–Skiing Focus	AbilityPlus Adaptive Program	Mount Snow, VT	Feb 12	01/19/11
	524	Adaptive Level II & Level III Exam Prep	AbilityPlus Adaptive Program	Mount Snow, VT	Feb 12-13	01/19/11

LEVEL I EXAM - DIRECTORS SIGNATURE REQUIRED TO PROCESS (For registered members) 2 days - \$189

A new member application and current dues must be submitted prior to, or at the same time as Level I Exam Application. Snowsports Director Signature is required on both applications.

Key	No	Event	School	Resort	Dates	Deadline
R	506	Snowboard Outrigger	STRIDE Adaptive Sports	Jiminy Peak, MA	Jan 22-23	12/29/10
R	507	Snowboard Sit Down	STRIDE Adaptive Sports	Jiminy Peak, MA	Jan 22-23	12/29/10
R	508	Snowboard Stand Up	STRIDE Adaptive Sports	Jiminy Peak, MA	Jan 22-23	12/29/10
R	511	Snowboard Outrigger	Maine Handicap Skiing	Sunday River, ME	Jan 29-30	01/05/11
R	512	Snowboard Sit Down	Maine Handicap Skiing	Sunday River, ME	Jan 29-30	01/05/11
R	513	Snowboard Stand Up	Maine Handicap Skiing	Sunday River, ME	Jan 29-30	01/05/11
R	520	Blind/DD	Smugglers Notch Adaptive Program	Smugglers Notch, VT	Feb 12-13	01/19/11
R	521	3/4 Track	Smugglers Notch Adaptive Program	Smugglers Notch, VT	Feb 12-13	01/19/11
R	522	Mono/Bi	Smugglers Notch Adaptive Program	Smugglers Notch, VT	Feb 12-13	01/19/11
R	527	Blind/DD	Bart J. Ruggiere Adaptive Sports Ctr	Bromley, VT	Mar 05-06	02/09/11
R	528	3/4 Track	Bart J. Ruggiere Adaptive Sports Ctr	Bromley, VT	Mar 05-06	02/09/11
R	529	Mono/Bi	Bart J. Ruggiere Adaptive Sports Ctr	Bromley, VT	Mar 05-06	02/09/11
R	533	Blind/DD	Wintergreen Adaptive Sports	Wintergreen, VA	Mar 12-13	02/16/11
R	534	3/4 Track	Wintergreen Adaptive Sports	Wintergreen, VA	Mar 12-13	02/16/11
R	535	Mono/Bi	Wintergreen Adaptive Sports	Wintergreen, VA	Mar 12-13	02/16/11
R	548	Blind/DD	Adaptive Sports Foundation	Windham, NY	Mar 19-20	02/23/11
R	549	3/4 Track	Adaptive Sports Foundation	Windham, NY	Mar 19-20	02/23/11
R	550	Mono/Bi	Adaptive Sports Foundation	Windham, NY	Mar 19-20	02/23/11
R	551	Blind/DD	New England Disabled Sports at Loon	Loon Mountain, NH	Mar 19-20	02/23/11
R	552	3/4 Track	New England Disabled Sports at Loon	Loon Mountain, NH	Mar 19-20	02/23/11
R	553	Mono/Bi	New England Disabled Sports at Loon	Loon Mountain, NH	Mar 19-20	02/23/11

Adaptive Schedule for 2010 - 2011

Key: # = Events non-members may attend for \$25 additional fee
 R = Events Open to Registered members

* = Events with limited attendance; may fill prior to deadlines!
 P = Qualifies as Exam Prerequisite

Weekend events are highlighted in blue.

If openings are available after the deadline date, members may be admitted based on availability.
 A \$25 non-refundable late fee will be charged, please contact the office 518-452-6095 to inquire on availability.
 Absolutely no walk-ons will be admitted to any event.

Online registration is now available! Please go to www.psia-e.org and click the Register Online button.

LEVEL II EXAMS 1 to 4 day events - \$115 for first day; \$110 for each consecutive day

DIRECTORS SIGNATURE REQUIRED TO PROCESS

Key	No	Event	School	Resort	Dates	Deadline
	514	Blind/DD	Belleayre Snowsports School	Belleayre, NY	Jan 29	01/05/11
	515	Skiing	Belleayre Snowsports School	Belleayre, NY	Jan 29	01/05/11
	516	3/4 Track	Belleayre Snowsports School	Belleayre, NY	Jan 30	01/05/11
	517	Mono/Bi	Belleayre Snowsports School	Belleayre, NY	Jan 30	01/05/11
	536	Blind/DD	Wintergreen Adaptive Sports	Wintergreen, VA	Mar 12	02/16/11
	537	Skiing	Wintergreen Adaptive Sports	Wintergreen, VA	Mar 12	02/16/11
	538	3/4 Track	Wintergreen Adaptive Sports	Wintergreen, VA	Mar 13	02/16/11
	539	Mono/Bi	Wintergreen Adaptive Sports	Wintergreen, VA	Mar 13	02/16/11
	540	Blind/DD	New England Disabled Sports at Loon	Loon Mountain, NH	Mar 17	02/23/11
	541	Skiing	New England Disabled Sports at Loon	Loon Mountain, NH	Mar 17	02/23/11
	544	3/4 Track	New England Disabled Sports at Loon	Loon Mountain, NH	Mar 18	02/23/11
	545	Mono/Bi	New England Disabled Sports at Loon	Loon Mountain, NH	Mar 18	02/23/11
	554	Blind/DD	New England Disabled Sports at Loon	Loon Mountain, NH	Mar 19	02/23/11
	555	Skiing	New England Disabled Sports at Loon	Loon Mountain, NH	Mar 19	02/23/11
	558	3/4 Track	New England Disabled Sports at Loon	Loon Mountain, NH	Mar 20	02/23/11
	559	Mono/Bi	New England Disabled Sports at Loon	Loon Mountain, NH	Mar 20	02/23/11
	509	Snowboard Outrigger	STRIDE Adaptive Sports	Jiminy Peak, MA	Mar 26	03/02/11
	510	Snowboard Stand Up	STRIDE Adaptive Sports	Jiminy Peak, MA	Mar 27	03/02/11

LEVEL III EXAMS 1 to 4 day events - \$115 for first day; \$110 for each consecutive day

DIRECTORS SIGNATURE REQUIRED TO PROCESS

Key	No	Event	School	Resort	Dates	Deadline
	542	Blind/DD	New England Disabled Sports at Loon	Loon Mountain, NH	Mar 17	02/23/11
	543	Skiing	New England Disabled Sports at Loon	Loon Mountain, NH	Mar 17	02/23/11
	546	3/4 Track	New England Disabled Sports at Loon	Loon Mountain, NH	Mar 18	02/23/11
	547	Mono/Bi	New England Disabled Sports at Loon	Loon Mountain, NH	Mar 18	02/23/11
	556	Blind/DD	New England Disabled Sports at Loon	Loon Mountain, NH	Mar 19	02/23/11
	557	Skiing	New England Disabled Sports at Loon	Loon Mountain, NH	Mar 19	02/23/11
	560	3/4 Track	New England Disabled Sports at Loon	Loon Mountain, NH	Mar 20	02/23/11
	561	Mono/Bi	New England Disabled Sports at Loon	Loon Mountain, NH	Mar 20	02/23/11



Nordic Schedule for 2010 - 2011

Key: # = Events non-members may attend for \$25 additional fee * = Events with limited attendance; may fill prior to deadlines!
 R = Events Open to Registered members ^ = Night event are 4pm – 10pm – Register at 3pm
 P = Qualifies as Exam Prerequisite Weekend events are highlighted in blue.
 If openings are available after the deadline date, members may be admitted based on availability. Absolutely no walk-ons will be admitted.
 A \$25 non-refundable late fee will be charged, please contact the office 518-452-6095 to inquire on availability.
 Online registration is now available! Please go to www.psia-e.org and click the Register Online button.

NORDIC TELE FEATURE EVENTS (Open to all members and Non-members for an additional \$25)

Key	No	Event	Description	Location	Price	Dates	Deadline
R #	015	Snowsports School	For Directors & Supervisors -	Killington, VT	\$235	Nov 29-Dec 1	11/10/10
R #	701	Children's Academy	2 days; Multiple Intelligence	Stratton Mountain, VT	\$160	Dec 06-07	11/17/10
R P #	601	Tele Mini-Academy	2 days; open to all members	Mount Snow, VT	\$153	Dec 11-12	11/24/10
R P #	604	Tele Pro Jam	5 days; includes banquet	Mount Snow, VT	\$340	Dec 13-17	11/24/10
	619	Eastern Team Exam	Day 1 Tele; Day 2 XC - Level III	Stowe, VT	\$145	Mar 02-03	02/09/11
P	624	U30 – Tele	2 days; Age 30 & Under	Stratton Mountain, VT	\$143	Mar 12-13	02/16/11
R #	630	Tele Spring Rally	2 days; Après Ski party	Killington, VT	\$186	Mar 26-27	03/02/11
R#P	632	Norwegian Tele Fling	2 days; Spring corn & bumps	Sugarbush, VT	\$120	Apr 09-10	03/16/11

NORDIC TELE UPGRADES (Open to all members and Non-members for an additional \$25) 2 days - \$120

Members become Level I by attending any 2 days of upgrades or above Pro Jam, and stating "Level I Certification Requested" on application. If becoming a

Key	No.	Event	Location	Dates	Deadline	Key	No.	Event	Location	Dates	Deadline
R#P	602	Early Season Primer	Seven Springs, PA	Dec 11-12	11/17/10	R#P	614	Intro/Inter Bump/Tree	Bretton Woods, NH	Feb 05-06	01/12/11
R#P	603	Early Season Primer	Sunday River, ME	Dec 11-12	11/17/10	R#P	615	Teaching / Skiing	Catamount, NY	Feb 12-13	01/19/11
R#P	605	Video Ski Improve	Okemo, VT	Jan 08-09	12/15/10	R#P	616	Intro/Inter Bump/Tree	Belleayre, NY	Feb 16-17	01/26/11
R#P^	606	Ski Improvement - PM	Bolton Valley, VT	Jan 12-13	12/22/10	R#P	617	Video Ski Improve	Timberline, WV	Feb 16-17	01/26/11
R#P	607	Teaching / Skiing	Ski Sundown, CT	Jan 20-21	12/29/10	R#P	618	Inter/Adv Bump/Tree	Killington, VT	Mar 01-02	02/09/11
R#P	608	Teaching / Skiing	Elk Mountain, PA	Jan 24-25	01/05/11	R#P	620	Teaching / Skiing	Whiteface, NY	Mar 05-06	02/09/11
R#P	609	Adv/ Interm Glades	Saddleback, ME	Jan 26-27	01/05/11	R#P	621	Intro/Inter Bumps	Wisp, MD	Mar 07-08	02/16/11
R#P	610	Teaching / Skiing	Holimont, NY	Jan 27-28	01/05/11	R#P	622	Advanced Bump/Tree	Jay Peak, VT	Mar 09-10	02/16/11
R#P	611	Level I Upgrade	Hickory Mtn, NY	Jan 29-30	01/05/11	R#P	623	Level I Learn To Tele	Mt. Sunapee, NH	Mar 10-11	02/16/11
R#P	612	Level I Learn To Tele	Gunstock, NH	Jan 29-30	01/05/11	R#P	625	Inter/Adv Bump/Tree	Mad River Glen, VT	Mar 16-17	02/23/11
P	613	Level II & III Exam Prep	Stratton Mtn, VT	Feb 02-03	01/12/11	R#	631	All Level Bump/Tree	Sunday River, ME	Apr 05-06	03/16/11

NORDIC TELE EXAMS (Open to all members with appropriate prerequisite) 2 days - \$145

Key	No.	Event	Location	Dates	Deadline	Key	No.	Event	Location	Dates	Deadline
	626	Level II Exam	Sugarbush, VT	Mar 19-20	02/23/11		628	DEV Exam	Sugarbush, VT	Mar 19-20	02/23/11
	627	Level III Exam	Sugarbush, VT	Mar 19-20	02/23/11		629	DCL Exam	Sugarbush, VT	Mar 19-20	02/23/11

BACKCOUNTRY ACCREDITATION EVENTS (Open to all certified members) 2 days - \$180

Key	No.	Event	Location	Dates	Deadline	Key	No.	Event	Location	Dates	Deadline
	651	Snow Sense & Plan	Mount Snow, VT	Nov 06-07	10/13/10		666	Putting It All Together	Maple Wind, VT	Mar 05-06	02/09/11
	656	Collecting, Data	Maple Wind, VT	Jan 29-30	01/05/11						

NORDIC CROSS COUNTRY FEATURE EVENTS (Open to all members and Non-members for an additional \$25)

Key	No	Event	Description	Location	Price	Dates	Deadline
R#P	652	Instructor Train Course	3 days; Level I Exam	Bretton Woods, NH	\$150	Dec 14-16	11/24/10
	619	Eastern Team Exam	Day 1 Tele; Day 2 XC - Level III	Stowe, VT	\$145	Mar 02-03	02/09/11

NORDIC CROSS COUNTRY UPGRADES (Open to all members and Non-members for an additional \$25) 2 days - \$110

Members become Level I by attending any 2 days of upgrades or above ITC, and stating "Level I Certification Requested" on application. If becoming a new

Key	No.	Event	Location	Dates	Deadline	Key	No.	Event	Location	Dates	Deadline
R#P	653	Skiing / Teaching	Smuggler's Notch XC Adventure, VT	Jan 22-23	12/29/10	R#P	659	Skiing/Teaching with Video	White Grass XC Touring Cen, WV	Feb 24-25	02/02/11
R#P	654	Adaptive Cross Country Skiing	Dexter's XC Center, NH	Jan 22-23	12/29/10	R#P	660	Adv Skate & Classic with Video	Mt. Van-Hoevenberg, NY	Feb 26-27	02/02/11
R#P	655	Video Ski Improvement	Jackson XC Ski Touring Center, NH	Jan 29-30	01/05/11	R#	665	Light Backcountry Touring	Garnet Hill Lodge XC Ski Area, NY	Mar 05-06	02/09/11
R#P	657	Skating	Waterville Valley XC Learn Cen, NH	Feb 10-11	01/19/11	R#	667	Level I Learn to Classic / Skate	Mountain Top XC Ski Resort, VT	Mar 09-10	02/16/11
R#P	658	Skiing/Teaching	Gunstock XC	Feb 17-18	01/26/11	R#	668	Light Backcountry	Bolton Valley XC Ski	Mar 12-13	02/16/11

NORDIC CROSS COUNTRY EXAMS (Open to all members with appropriate prerequisite) 2 days - \$120

Key	No.	Event	Location	Dates	Deadline	Key	No.	Event	Location	Dates	Deadline
	662	Level II Exam	Gunstock XC, NH	Mar 05-06	02/09/11		663	Level III Exam	Gunstock XC, NH	Mar 05-06	02/09/11
	664	DEV Team Exam	Gunstock XC, NH	Mar 05-06	02/09/11						

2011 Board Elections for PSIA-E Regions 5 and 6

Overview for Members and Candidates – First Year for Online Elections!

It is time for interested members in Region 5 (Western NY) and Region 6 (Eastern NY) to declare their candidacy for the Board of Directors for the next term of office. Per the Bylaws and our staggered regional election process, Regions 5 and 6 are up for election in 2011. Following is an overview of this process. We encourage you to review this and get involved!

1. Members interested in running for a Board seat must fill out and submit the candidacy form on the next page. It must be postmarked and sent via U.S. Mail to the Albany office no later than December 15, 2010. No one is permitted to run for more than one position; to do so will invalidate the form. Late candidacy forms will not be accepted.
2. Candidates are not allowed to send mailings (via post or e-mail) to voters in their Region. To do so will disqualify the candidate(s) involved. The winter issue of the SnowPro (out mid-January) will include comprehensive candidate profiles and will serve as the official communication of candidate messages to voters in each electing region. In addition, for the first time there will be a dedicated web page for the election including candidate profiles and the ability for members to cast a secure vote online.
3. The positions open include two Board seats for each of the two regions of PSIA-E up for election in 2011 (Regions 5 and 6).
4. Elections for regional Board representatives are for three (3) year terms (beginning April 1, 2011 and concluding March 31, 2014).
5. A position for which there is no candidate will be filled by Board appointment after the election.
6. All submitted candidacy forms will be acknowledged by e-mail. Any concerns about confirmation must be resolved before the deadline.
7. Qualifications for the Board seats: Must be a certified Level 1, 2 or 3 member in your fourth year of continuous membership. Complete qualifications in section 12.3 of association bylaws (available at www.psia-e.org). Must also meet the requirements of item #9 below.
8. All members in good standing as of December 31 of each year may vote in the subsequent regional election. The Eastern Division of PSIA & AASI is divided into seven geographic regions (see "Around the Regions" section of the SnowPro). As a member, you may choose to be affiliated with one region – the one in which you work as a snowsports instructor or the one in which you live. This affiliation is for regional mailing and voting purposes. You should affiliate

your membership with the region in which you are most active as a snowsports instructor. If you have not previously chosen a regional affiliation (when you joined), the region in which you live would have been assigned as your designated regional affiliation by PSIA-E Bylaws, Section 10.8. In order to change your regional affiliation (to where you work as an instructor) you must notify the division office in writing.

9. To hold office in any region, a member must run for election in the region of his/her snowsports work affiliation (Association Bylaws, Article X, Section 10.3.c). You may be declared a member of only one region.
10. Upon receipt of all valid candidacy forms and support materials, the division office will compile candidate profiles from all candidates in each electing region. These profiles will appear in the winter issue of the SnowPro (to be sent to members in mid-January, 2011) along with the official web page dedicated to the 2011 election.
11. **Voting for the 2011 election will take place online via electronic voting on a secure, dedicated web page. Paper ballots will only be provided to members without online access upon request. Online voting will begin in mid-January and end on March 14, 2011.**
12. Official results will be announced at the Spring Rally Annual Membership Meeting on the weekend of March 25-27, 2011, and subsequently via the SnowPro and PSIA-E web site. The terms of the new Board members will begin on April 1, 2011, providing the opportunity for newly elected representatives to communicate with constituents prior to the June 2011 Board meeting.

Position Specifications:

Regional Director (Board) – This will be the person receiving the most votes among all persons running for Board seats within a region. A Regional Director will be responsible for, and will have final authority for, the administration of all regional affairs.

Regional Representative (Board) – This will be the person receiving the second most votes, subject to item (a) below, among all persons in a region running for Board seats. A Regional Representative will be responsible for assisting the Regional Director in regional matters as outlined by the Regional Director. Both the Regional Director and Regional Representative will sit on the Board of Directors and will exercise independent and equal voting rights.

(a) At least one Board member from each region must be a person who is not an examiner or employee of the organization; provided that at least one such individual is on the ballot.

Being an elected or appointed official requires some commitment. We urge members who have the interest, time and capability to submit candidacy forms. Board members should plan on two Board meetings a year (mid-October and mid-June), one or more regional meetings, and involvement in at least one ongoing project. Board Officers serving on the Executive Committee must commit to more time and participation than others.

This is your organization; your participation and your vote CAN make a difference. Get involved! ■

ELECTION PROCEDURE CALENDAR

Fall <i>SnowPro</i> :	Candidacy form published.
December 15, 2010	All candidacy forms must be postmarked by this date and sent to the Albany office.
Mid-January, 2011	The winter (Election) issue of the <i>SnowPro</i> , including all candidate profiles, will be mailed to members. The dedicated web page for the 2011 election will go "live" and be available for secure online voting.
March 14, 2011	Online voting deadline.
Spring Rally March 25-27, 2011	Election results announced.

Official PSIA-E/AASI Candidacy Form

2011 Board Elections for Regions 5 and 6

Use this form to state your candidacy for the PSIA-E/AASI Board of Directors for the 2011 elections. Note: Region 5 includes Western New York; Region 6 includes Eastern New York. Refer to "Election Overview for Members and Candidates" on the previous page of this issue for more details. Complete the entire form; do not omit any information. Remember to submit the information requested in items #1 and 2 below. Apply for only one position.

Personal Data for Board Seat Election			Please print or type
Name			
Address			
City	State	Zip	
Daytime Phone	E-Mail		
Membership Discipline/Level	Membership Number		
School Affiliation/Position			
The region for which you are running for a Board seat: _____			
5: Western NY 6: Eastern NY			

Candidates must submit a separate document, preferably via e-mail, with the following information.

- 1) Statement of your background and qualifications for the position you are seeking.**
- 2) Statement of the general philosophies and directions you would support if elected.**

Each candidate will be provided with a profile in the Winter 2011 *SnowPro* (not to exceed 400 words) as well as the dedicated election web page. Candidates may also choose to submit a photo or digital photo file (.jpg format preferred). The office will add a line of text above each space stating the position you are seeking, your name, membership level, and snowsports school affiliation.

Statements will be reproduced as submitted or written, subject to verification of factual information.

You must **submit this form by mail or fax** (518) 452-6099 (no phone or e-mail applications accepted). However, we encourage you to submit your **support materials** (outlined in 1 & 2 above) **via e-mail** to mmendrick@psia-e.org.

Candidate Signature

Candidacy Forms must be postmarked no later than December 15, 2010

Send to PSIA-E Elections, 1-A Lincoln Ave., Albany, NY 12205



Professional Ski Instructors of America
Eastern/Education Foundation

1-A Lincoln Avenue
Albany, NY 12205-4900
Phone: 518-452-6095

NON-PROFIT
U.S. Postage
PAID
Albany, NY
Permit No. 249

Time Valued Material

Online Event Registration Ready and Available!

You asked for it. You asked for it again. And finally we can say it's **HERE** – online registration for Eastern Division events is **NOW AVAILABLE!**

To register online, go to our division website at www.psia-e.org/ev/schedule.

There you will find a "Register Online" button on the home page that goes directly to the sortable schedule page. You can filter events based on event name, location, discipline, level, and more! Once you choose an event, scroll to the right and click where it says: Click here to register online!

In the process, you will need to log in at the national site, which means you will need your member number - which is your default username and password, if you have not changed it. From there, it walks you through the steps of registration, and when you are done, you will get 2 confirmation e-mails automatically from the system. You will later get an e-mail from the Eastern Division office with your registration details and more specific information.

We encourage you to take advantage of this new and convenient event registration service!

AVALANCHE 20th ANNIVERSARY

Only the best for ski areas. Nothing less.

AVALANCHE IS PROUD TO OFFER A NEW SELECTION OF HIGH PERFORMANCE SKI CLOTHING ESPECIALLY FOR

Over 20 years experience working with ski area disciplines, operators, administration and safety. And now servicing ski schools around the world. We look forward to working with your ski school. Contact us to get a proposal.

GREAT SAVINGS! UP TO 40% OFF retail price

EASTERN DIVISION MEMBERS

Special product selection with logo shield PSIA-E members at www.psia-e.org. Made with the latest in fabric technology and durable, easy-care components. Avalanche clothing is designed for the most severe weather conditions.

3M Thinsulate, PRIMALOFT, TETON, HYDROFLEX, Entrant, Dermizax-MP

For contact information regarding quantity discounting for your ski school go to our website and call your representative

HEAD OFFICE: AVALANCHE SKI WEAR INC.
Tel.: 418.877.5584

WWW.AVALANCHESKIWEAR.COM