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SNOW PRO

FALL 2012

A Call for Action

By Ron Kubicki, President
PSIA-AASI Eastern Division

Joint Resolution calls for member representation, membership value & member recognition issues

Last month your Eastern Division Board of Directors hosted an important group of leaders from three of the largest PSIA/AASI divisions in the country during our fall Board meeting. Joining us were Jack Burns; president of PSIA-AASI Northwest; Kirsten Huotte, Executive Director for the Northwest Division; Chris Katzenberger, president of PSIA/AASI Intermountain; Joel Munn, president of the PSIA-AASI Rocky Mountain Division and Dana Forbes, the Rocky Mountain Division Executive Director.

The meeting of our four divisions was inspired by ongoing issues and concerns of mutual interest we share relative to our collective relationships with the National association of PSIA and AASI (technically known as ASEA – the American Snowsports Education Association).

Most of you are probably aware that PSIA/AASI is technically two organizations: Your Division, in our case PSIA/AASI-E, the Eastern division, and the second organization is “National” or the American Snowsports Education Association (ASEA). When you pay your dues, while you write one check, part of your payment goes to your Eastern Division in Albany (currently \$66) and part goes to the national association in Lakewood, Colorado (currently \$61).

Both organizations serve you in complementary roles and both have much to offer you in the way of services, programs and benefits. That said, our Eastern Division Board of Directors has expressed

concerns in recent years about the rapidly escalating cost of the combined membership dues you pay and, in particular, to the more than doubling of National association dues from \$30 in 2001-02 to \$61 in 2012-13.

ASEA has become a very expensive organization to operate and an increasingly expensive organization in which you belong and participate. We have read your comments in our Eastern Division membership surveys that you feel the costs both in your wallet and on your calendar for the time and money it takes to become and remain a member. The increases in National operating costs have had a significant impact on Eastern Division operations as well. In an attempt to minimize the cost impact to you as members we have not increased our event fees in the past two seasons and this season we did not assess our typical small incremental dues increase to help us absorb the rising costs of doing business. Instead we have reduced our expenses by more than \$140,000 during the past two budget cycles and made a commitment to operate as efficiently as possible on your behalf. We are calling on our partners at the national association to do the same; in short, to operate more efficiently and to offer you the services that you value the most as a member.

It was in this spirit and with this objective that we hosted our divisional guests on the weekend of October 13-14 in the Albany area. It was a positive and productive meeting and we enjoyed both healthy debate and unhealthy food (no thanks to Michael’s dastardly menu choices!). Over the course of three days we reviewed, discussed and ultimately agreed upon a Joint Resolution of our four divisions that both stated our concerns and made specific requests to the National association Board of Directors on action steps to address these concerns. Your Eastern Board of Directors ratified the Joint Resolution on

October 14, Rocky Mountain followed on October 17, Northwest on October 18 and the Intermountain Division on October 22. The “JR” was then sent to Eric Sheckleton as the ASEA Board Chairperson on October 23 with a requested response date of December 1. (Note: Go to page 2 of this issue to review Eastern Division Vice President Eric Jordan’s summary of his discussions with Eric Sheckleton during the National Strategic Sessions on October 25-27 at Copper Mountain, CO).

What follows below for your reference is the “preamble” of the Joint Resolution that basically describes who we are and why this document is important. That is followed by excerpts from the Joint Resolution of specific issues and calls to action that most directly relate to you as a member.

Joint Resolution of the Eastern, Intermountain, Northwest and Rocky Mountain Divisions of PSIA & AASI

PREAMBLE

As of June 30, 2012, our Divisions represent more than 23,500 individual members, over 74% of the total membership. We share mutual interests in serving those members comprehensively and effectively to facilitate their professional and personal development as snowsports instructors. We also share the goal in attracting non-member snowsports instructors so that they may also benefit from the combined resources, tools, benefits and services offered by our Divisions and ASEA. Our goal in attracting, retaining and serving our members is to allow all snowsports instructors to better assist the larger snowsports industry and the guests our members are privileged to serve.

We have serious concerns about our collective direction. In recent years we have found ASEA to have limited response of these very genuine concerns. We feel this indifference may arise in part

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A Summary of the National Strategic Workshop

Eastern and National leadership make progress on working relationship

By Eric Jordan, PSIA/AASI Eastern Division Vice President

At the request of our president, Ron Kubicki, along with our ASEA Board Rep Bill Beerman I attended and represented our Eastern Division over the dates of October 25 – 27 at the National Strategic Workshop held at Copper Mountain, CO. I want to thank Bill for making introductions and paving the way for me to get involved in the discussions and make a contribution. Overall, these sessions proved to be extremely productive and brought all 9 divisions much closer together throughout the 3 days.

I would say that clearly the Eastern Division was the catalyst in getting the ball rolling on discussing the concerns with the latest draft affiliation agreement. I was able to continuously draw references back to the specific concerns of the Joint Resolution (JR) and how the two documents go hand and hand. ASEA was very open to our feedback and appeared genuinely engaged in addressing our concerns. Right from the beginning of the meeting, it was clear that ASEA heard one of our main concerns outlined in the JR loud and clear. ASEA National Chairperson Eric Sheckleton immediately stepped up to the plate and fully re-engaged himself in the process throughout the entire weekend.

Based on our lead role in outlining the concerns to the National BOD and Division Presidents, I was asked to sit in on the rewrite of the national/divisional agreement along with ASEA Executive Director Mark Dorsey, Eric Sheckleton and National President's Council Chairperson Bill Stanley. Here is a summary of how some of the Joint Resolution items got addressed in the revised national/divisional agreement as well as some of the language changes we requested based on our evaluation of the original draft agreement.

1. One key revision that had an immediate impact on an important Joint Resolution item was ASEA willingness to eliminate all language that stated or implied that we were bound by their bylaws and policy and procedures. That alone I felt was a major accomplishment.
2. Another key concern of ours detailed in the JR was the issue of transparency. In the revised national/divisional agreement all confidentiality references have been removed and in its place is a new sectioning addressing transparency of all agreements between divisions and ASEA
3. Sponsorship concerns were also addressed and language was added to state that divisions are encouraged to secure divisional sponsor opportunities

4. Dues – The national/divisional agreement now clearly states that each party sets its own dues rates versus how it read before and tied us to the National Policy & Procedures.
5. Events/National Standards – The agreement now clearly states that divisions have sole control over the format and process of all events and that the divisions will collaborate with ASEA to develop the National Standards.

As you can see from the above changes, ASEA was very open to addressing our concerns. I also had the opportunity to review the entire Joint Resolution with Eric and Mark one on one so that they could better understand our position on each item. I made it very clear to the National BOD and all Presidents that we would not be executing any national/divisional agreement until ASEA responded to the Joint Resolution and laid out their road map to address our areas of concern. I was assured by ASEA that they plan to respond to the JR well before our deadline of December 1, 2012.

I was able to get some additional insight on where ASEA stands on some of the other items of the resolution that are of importance to our division:

- National Snowsports School Management Committee: They are 100% behind reinstating this committee since it last was active in 2008. This is something Eastern Division management and volunteer leadership has been pushing for since the last time such a group was activated (briefly) in 2007-08.
- Membership Development and Retention: ASEA is currently interviewing for this position and plan to hire a Director of Membership within the next 60 days. This is another item we have been calling for during the past several years – ownership and energy devoted toward membership development at the national level.
- Member recognition and reward: National leadership is aware of the concern that veteran members have regarding the level of recognition they receive from the general public and from resort management and they are looking for ways to improve in this area. Michael Berry (NSAA CEO) gave an insightful presentation that related to this and had some powerful data regarding the low percentage of actual customers who are satisfied with their lesson and actually would refer or promote their friends to take lessons. Michael's data centered on a key factor called the "net promoter score". ASEA plans to work with NSAA to better understand this data since this would have a huge effect on

how resort managers would view the reward and recognition of its instructors. The bottom line is that if resort managers see hard data that tells them that instructors are driving the numbers they would be more inclined to give more reward and recognition.

- Governance: A task force will be set up and working by March 1 but ASEA does not think it is realistic to expect recommendations by March 1 but certainly thinks March 1 would be a good date for a progress report that includes a more detailed time line.

We also did spend some time discussing the idea of a "balanced scorecard approach" to assessing our future success. For the most part, the entire event focused around the revised agreement and specific areas of the Joint Resolution. I believe the ASEA certainly stepped up to the plate in recognizing and addressing our concerns. It was very evident to me that they view us as a very important partner and a big contributor to the overall success of the organization.

In closing, I wanted to share with you my thoughts on Eric Sheckleton and his involvement in the weekend. Eric was instrumental in creating the "we" atmosphere and he was clearly vested in the process. Without his involvement this weekend, I do not think we would have achieved all that we did. The goal is now to have a final version of a national/divisional agreement reviewed and approved by all divisional Boards of Directors by the end of 2012. I think that is both an admirable and achievable goal.

Personally, I appreciated and enjoyed the opportunity to join Bill Beerman at Copper Mountain and represent your interests in a professional and productive manner. ■



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2013 Board Elections for PSIA-E Regions 3, 4 and 7

Overview for Members and Candidates

It is time for interested members in Region 3 (CT, MA, RI) Region 4 (NJ, PA) and Region 7 (VA, WV, NC and states south of PA) to declare their candidacy for the Board of Directors for the next term of office. Per the Bylaws and our staggered regional election process, Regions 3, 4 and 7 are up for election in early 2013. Following is an overview of this process. We encourage you to review this and get involved!

1. Members interested in running for a Board seat must fill out and submit the candidacy form on the next page. It must be postmarked and sent via U.S. Mail to the Albany office no later than **December 28, 2012**. No one is permitted to run for more than one position; to do so will invalidate the form. Late candidacy forms will not be accepted.
2. Candidates are not allowed to send mailings (via post or e-mail) to voters in their Region. To do so will disqualify the candidate(s) involved. The winter issue of the *SnowPro* (out late-January) will include comprehensive candidate profiles and will serve as the official communication of candidate messages to voters in each electing region. In addition, there will be a dedicated web page for the election including candidate profiles and the ability for members to cast a secure vote online.
3. The positions open include two Board seats for each of the three regions of PSIA-E up for election in 2013 (Regions 3, 4 and 7).
4. Elections for regional Board representatives are for three (3) year terms (beginning April 1, 2013 and concluding March 31, 2016).
5. A position for which there is no candidate will be filled by Board appointment after the election.
6. All submitted candidacy forms will be acknowledged by e-mail. Any concerns about confirmation must be resolved before the deadline.
7. Qualifications for the Board seats: Must be a certified Level 1, 2 or 3 member in your fourth year of continuous membership. Complete qualifications in section 12.3 of association bylaws (available at www.psia-e.org). Must also meet the requirements of item #9 below.
8. All members in good standing as of December 31 of each year may vote in the subsequent regional election. The Eastern Division of PSIA & AASI

is divided into seven geographic regions (see "Around the Regions" section of the *SnowPro*). As a member, you may choose to be affiliated with one region – the one in which you work as a snowsports instructor or the one in which you live. This affiliation is for regional mailing and voting purposes. **You should affiliate your membership with the region in which you are most active as a snowsports instructor.** If you have not previously chosen a regional affiliation (when you joined), the region in which you live would have been assigned as your designated regional affiliation by PSIA-E Bylaws, Section 10.8. In order to change your regional affiliation (to where you work as an instructor) you must notify the division office in writing (e-mail accepted) by December 31 for the subsequent election.

9. To hold office in any region, a member must run for election in the region of his/her snowsports work affiliation (Association Bylaws, Article X, Section 10.3.c). You may be declared a member of only one region.
10. Upon receipt of all valid candidacy forms and support materials, the division office will compile candidate profiles from all candidates in each electing region. These profiles will appear in the winter issue of the *SnowPro* (to be sent to members in late January, 2013) along with the official web page dedicated to the 2013 election.
11. **Voting for the 2013 election will take place online via electronic voting on a secure, dedicated web page.** Paper ballots will only be provided to members without online access upon request. Online voting will begin in late January and end on March 15, 2013.
12. Official results will be announced at the Spring Rally Annual Membership Meeting on the weekend of March 23-24, 2013, and subsequently via

the *SnowPro* and PSIA-E web site. The terms of the new Board members will begin on April 1, 2013, providing the opportunity for newly elected representatives to communicate with constituents prior to the June 2013 Board meeting.

Position Specifications:

Regional Director (Board) – This will be the person receiving the most votes among all persons running for Board seats within a region. A Regional Director will be responsible for, and will have final authority for, the administration of all regional affairs.

Regional Representative (Board) – This will be the person receiving the second most votes, subject to item (a) below, among all persons in a region running for Board seats. A Regional Representative will be responsible for assisting the Regional Director in regional matters as outlined by the Regional Director. Both the Regional Director and Regional Representative will sit on the Board of Directors and will exercise independent and equal voting rights.

(a) At least one Board member from each region must be a person who is not an examiner or employee of the organization; provided that at least one such individual is on the ballot.

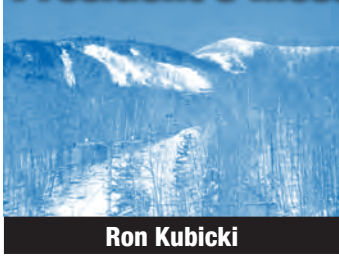
Being an elected or appointed official requires some commitment. We urge members who have the interest, time and capability to submit candidacy forms. Board members should plan on two Board meetings a year (mid-October and mid-June), one or more regional meetings, and involvement in at least one ongoing project. Board Officers serving on the Executive Committee must commit to more time and participation than others.

This is your organization; your participation and your vote CAN make a difference. Get involved!

ELECTION PROCEDURE CALENDAR

Fall <i>SnowPro</i> :	Candidacy form published.
December 28, 2012	All candidacy forms must be postmarked by this date and sent to the Albany office.
Late January, 2013	The winter (Election) issue of the <i>SnowPro</i> , including all candidate profiles, will be mailed to members. The dedicated web page for the 2013 election will go "live" and be available for secure online voting.
March 15, 2013	Online voting deadline.
Spring Rally March 23-24, 2013	Election results announced at Annual Membership Meeting.

President's Message



Ron Kubicki

Hey Folks, hope you are all getting ready to be - or by the time you get this are - on snow! Lets hope for colossal dumps and great snowmaking temps. But I hope you do take the time to read the very important messages in this issue. The past months since January 2012 have been full of activity on your behalf, tens of conference calls and meetings, literally hundreds of emails; all these involving the volunteer leadership of all nine divisions and the executives of each division and the national office.

I won't repeat what is extensively covered in the cover story or the wrap up of the meeting at Copper Mountain, Oct 25-27, where all nine division presidents attended. Just only to say this could be a historic achievement in finally defining the affiliation between divisional and national services to you. But the point I want to make is how your "team of volunteers" worked diligently through last winter into this fall to improve your professional organization.

In survey and discussion you often make the comment about the value of your membership and we want you to know we take this to heart; as we ourselves are members. What you may not know is that your President, Vice-President, Treasurer, Secretary and every member of the Board of Directors you elect receive no monies for their roles.

These are professional people; business owners, lawyers, craftsman, school directors, resort managers, ed staff, technicians and many more, who use their skill, experience and education to the benefit of PSIA-E/AASI. There have been hundreds of hours in this process, which were gladly and willingly offered, legal fees in billable hours would have easily been in the thousands of dollars, hundreds of hours in travel and meetings, calls in the evening during family time, later stays in the office so west and east coast can speak to each other, drawing up and rewriting documents which are then read and reread by everyone; all to the benefit of the organization, all to make a more efficient and member oriented platform from which to operate.

Without a doubt it is interesting and exciting and we have built a very strong alliance across the country with all the other divisions and national volunteer leadership. You may be proud to know the Eastern division was key in bringing this to fruition; your Board, Executive Committee and Division Executive worked diligently to improve the benefit

and value to the ten thousand plus eastern members, and thus to the thirty two thousand plus national membership. We are not done yet, and I hope you question or comment on what you read in this issue, we are keen on keeping you all informed. We are committed to a transparent and honest relationship with all of you.

I know I speak for all officers and entire board; we are proud to work in service to you, as a division; but also to you - because you are the most important member of PSIA-E/AASI your students/guests will meet this season!

You are PSIA-E/AASI, you are the "Pro" in "Go with a Pro" ... and we are pleased to work for you.

Peace,
Ron ■



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administrative update

How I came to be your new Director of Education & Programs

By Don Haringa, PSIA-AASI Eastern
Director of Education & Programs

I was reading through my emails on a rainy day this past July when I received one from Mickey Sullivan announcing that he was leaving his position as the Director of Education and Programs for PSIA/AASI-E. My reaction to the news was one of disappointment. Mickey was in his 8th or 9th year as the DOEP, and he had done a terrific job. Many new programs were implemented under his leadership, and he led two Eastern Teams through the National Team tryouts with many of the eastern contingency successfully winning spots on the National Team.

Soon after this another email arrived from the eastern office announcing the opening for a new Director of Education and Programs. The email contained a job description and as soon as I read it I called my wife and told her that I had found my new dream job. Fortunately for me that dream has now become a reality and I wanted to share with you how I got from “there” to “here.” It’s a love story about snowsports and I suspect it’s similar to what a lot of you have felt and gone through as well in your life “on the hill.”

I grew up in Ithaca, NY. My free time during the winter was spent ice skating, playing hockey, and occasionally going to a local hill where I would strap a pair of skis onto my snow boots and slide straight down. I’m not sure if it counted as skiing any more than trying to stand on a toboggan, but it was fun. When I was twelve my father “upgraded” my equipment to wooden skis with cable bindings and a pair of lace-up ski boots. Along with the equipment came the announcement that getting up at 4:00am to go to hockey practice was not going to happen and, instead, the family was going to start spending our Saturdays skiing at Greek Peak.

My first day at Greek Peak changed my life. The whole experience was magical! I had a lift ticket that was good on the beginner hill rope tow and that bunny hill became my playground. I spent the day zooming around the hill, hanging onto the icy rope tow, and drinking hot chocolate. Even the lodge was cool. The smell of doughnuts being fried, the smoke from the fireplace, and the sound of Cubco binding boot plates clicking on the stone floor are still vividly etched in my brain. I loved everything about it. (Did I mention that stretch pants were in vogue?)

Each year I skied more than the year before. During my high school years I started to compete in freestyle skiing. After graduating I wanted to stay involved with freestyle and that led to me trying out for the Greek Peak International Ski School so that I could coach freestyle skiing. The tryouts were really interesting, as I discovered that snowplow was “out” and wedging was “in.” I became a master at the wedge because coaching freestyle on the weekends made no difference to Gordon Richardson or Pierre Mailhot (Director and Day Supervisor respectively); during the week I was a 1st year line instructor and I taught levels 1-3. The cool part was that I loved teaching beginners. Introducing people to the sport that I loved was awesome!

In 1980 I attained level 2 (known then as Associate Certification) at Loon Mountain. Greek Peak had hired a Technical Director named Bjorn “Swede” Haglund. Swede was really into PSIA and he worked really hard to help us get ready for certification. There were six (I think) of us from Greek Peak at that exam. We all passed and I have a vivid memory of one of our female instructors gleefully throwing Terry Barbour in the air! It was a great experience.

One of the residual effects of going to that certification was realizing that I didn’t know as much as I thought I knew. So, I started studying and working on my skiing and in February of 1982 I passed the level 3 (full certified) exam at Elk Mountain. Aside from the exam itself the coolest part of level 3 was meeting and becoming friends with some people that I continue to see at different events, in the small world we call PSIA.

The next season I was lucky enough to land a job as an instructor in Leysin, Switzerland. This was my first experience working on a big mountain and it really helped me improve my skiing. It was also very interesting to compare our technique with the Swiss technique. This was back when we were all in the middle of the Horst Abraham period. Joan Heaton’s writings on teaching styles and learning styles were required reading and PSIA was becoming very student oriented. Not so much for the Swiss during that time period. It was quite a contrast. I was reprimanded more than once for not having my group lined up in a straight line!

I returned to the United States and to Greek Peak the next season realizing once again that I didn’t know as much about this sport as I thought I did. This led me on a quest to be part of the PSIA-E Education Staff. It took a few tries and the realization that I needed to be teaching full time (I had taken a job managing a ski shop) if I wanted to achieve my goal, and in 1987 I earned a spot on the Development Team. After a couple of years of understudy I was successful at the ETS exam in 1989. In 1991, after several years of giving educational clinics and understudying exams, I was elevated to Examiner. At the end of all that I realized that although I had learned a lot, I hadn’t learned nearly enough!

The same year that I was elevated to Examiner I had left the comfort of my hometown (Ithaca, NY) and my job at Greek Peak to go help some friends (fellow Ed Staff members Ron Hawkes and Tom Riford) start the Snowsports School at a new resort that was being built in southern Pennsylvania called Whitetail. One of the coolest things about the Whitetail Snowsports School was that the first instructors were hired without us ever seeing them ski or snowboard. There was a base group of instructors, who had taught at other areas, many of whom were certified, and another group that had never taught before. They were chosen for the job strictly on the merits of their personalities and their ability to communicate.

During my first season at Whitetail I met a girl that stole my heart and never gave it back. Karen and I were married on September 17, 1994. Karen is a level 2 alpine instructor. During our years at Peek’n Peak she was first involved as a trainer for the children’s program (Peek’n Kids) and in the winter of 2002 she was promoted to Director of Peek’n Kids. She continued at the helm of this very successful program until we left Peek’n Peak to start this new chapter in our lives. In her “other life” she is a classical musician. She is a percussionist and plays as an extra musician with several major orchestras including the Philadelphia Orchestra, the Baltimore Symphony Orchestra, and the Pittsburgh Symphony Orchestra.

In the fall of 1996 I became the Director of the Snowsports School at Peek’n Peak in Western New York. During my tenure at Peek’n Peak we experienced a major change in the growth of snowboard instruction and the challenges of building a professional snowboard instructor staff, while still maintaining the snowboard culture. On the skiing side of the school there was a built in mentoring system, but the snowboard school was so young that there were very few experienced instructors to be the mentors. I was fortunate to have a very dedicated snowboard supervisor and some talented

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straight talk from the association

Where's the Bar?

By Peter Howard, *Alpine Education & Certification Chair*

It's the question many snow sports professionals often ask. And in late October at Copper Mt. Colorado it is the question that representatives from each division across the country tried to answer. It was early season with just a trail or two to slide on. The resort still hadn't officially opened. We were there on a mission; in the morning we were on snow and in the afternoon we were inside; looking for the bar.

The National Standards are supposed to define where the "Bar" is for Certification levels 1, 2, and 3. The last time the Alpine Standards were up-dated was 2003. I was part of the Alpine Discussion Group, and like the other discussion groups there (Nordic, Snowboard, Adaptive, Freestyle) the purpose was to ensure that across the country the bar was set at the same place in all divisions.

If you have been around for a while you probably know that there are some differences in the exam processes from division to division. Our discussion groups did explore the variables in certification processes. Divisions do need some process differences to best serve their membership demographics. Exam processes across the country are more alike than they are different and due to meetings like this they are moving even closer in format. What is more important is that no matter the details of the process the exams set the bar in the same place.

So let's go back to the National Standards. Like all things written, there is a certain amount of interpretation and latitude in the meaning of words. The Alpine Group spent most of our on-snow time searching through the meaning of "relatively defined arcs from before the fall line" and "two well defined arcs from before the fall line". These two statements are key to the general difference between Certification Levels 2 and 3. These statements also place the height of the bar for each certification standard assuming everyone has the same interpretation of what these statements mean. It's worth remembering that in 2003 shaped skis and all things carving

were at their influential height. Ten seasons or so later we have twin tips, rockers and wide rides. Our discussion group agreed to describe the bar height for Level 2 as "two guided arcs, with skis on similar edge angles. The tails of the skis are not pushed out at initiation and the intensity of the movement is similar throughout the phases of the turn. At Level 3 we agreed that in most instances (excepting tactics to deal with difficult snow or terrain) the skis would be tipped before they are twisted, and during the shaping phase, no matter what the ski design was, the skis would be engaged and tracking.

To be sure these are only two statements and only cover the subject of ski performance. We did take considerable time discussing the Teaching Standards. What we found was that we all valued the statements that said "The candidate will be able to... demonstrate, decide, work with, address, formulate," and other action verbs. The ability to do on snow supercedes some of the other statements that call for conceptual understanding. Basically if you can show and do it, it stands to reason that you understand it. Also the understanding of concepts can likely be tested off snow with written exams or interviews.

The Alpine discussion group did find that The National Standards have some interesting omissions. There is no mention of the use of poles for instance. There is no mention of body mechanics. There is not a lot of specificity about what is meant by dynamics. There are reasons for a certain amount of latitude written into descriptions. It keeps skiing from becoming too "final form" in nature. However all of us agreed that the Alpine National Standards are due for a rethink and rewrite. The Alpine Group will begin the process this winter.

It is worth noting that the Rocky Mountain Division has done a nice job discerning the three-certification standards with their Instructor Development Pathway and their Movement Assessment Model. All the Alpine Discussion Group saw value in these documents as a framework for both candidates and examiners to find the bar. Both of these documents are on the Rocky Mountain web site.

One of the most important obligations PSIA owes its membership is the fair, consistent, and valid maintenance of the Certification Standards and Exam Processes. This trip to the Copper Conference showed the commitment the Divisions and the National Organization have to making sure every member can find out where the bar is and know that it will be at the same height where ever they go. I'll have two arcs with a touch of pole, shaken not stirred. ■

PSIA - Eastern Education Foundation and PSIA/AASI - Eastern Division

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Adaptive Advisor
Kathy Chandler
Nordic Coordinator
Mickey Stone
AASI Advisor
Ted Fleischer
Race Programs Committee
Brian Smith
Area Rep Program Coordinator
Joan Heaton

■ executive tracks, continued from page 5

young instructors who continued to teach after their high school and college years. Many of these instructors have become level 2 and 3 certified, and two of them have become members of the AASI Ed. Staff. These talented snowboard instructors now share their passion for teaching the sport they love with the new instructors. It was really fun to sit in my office and listen to them quizzing each other on technical issues and teaching styles and multiple intelligences as they were prepping for their next exams. One of these talented instructors, AASI ETS and Eastern Team member, Brian Donovan, is my successor as the head of the Peek'n Peak Snowsports School.

After all of these experiences I find myself as your new Director of Education and Programs. It is my goal and responsibility to build on the strong foundation that Mickey and others before him built. Through collaboration with the different snowsports committees and the input from the Education Staff and from you, the members, we will continue to develop and deliver the highest quality snowsports instruction educational events possible. We will continue to work with other divisions to refine our exam process to make it as fair and consistent as possible. I look forward to working with all of the disciplines as well as the ACE Team and the Race program to improve our programs for you. I will reach out to the Snowsports Directors and Managers to develop and deliver programs that are beneficial and relevant to the needs of our ever changing sport.

I am excited to be serving you as the Director of Education and Programs. I am committed to bringing you the best snowsports instruction educational programs possible. I look forward to hearing from you, the members of this great organization to help me realize my commitment to you by letting me know what you need to make your job as an instructor more successful, more rewarding, and more fun. ■

Online Event Registration Ready and Available!

To register online, go to our division website at www.psia-e.org. There you will find a "Register Online" button on the home page that goes directly to the sortable event schedule page.



You can filter events based on event name, location, discipline, level, and more! Once you choose an event, click where it says: Click here to register online!

In the process, you will need to log in at the national site. There are directions on that page, if you need assistance with logging in. (Don't forget: your username is now your e-mail address!)

From there, the website walks you through the steps of registration, and when you are done, you will get 2 confirmation e-mails automatically from the system. You will later get an e-mail from the Eastern Division office with your registration details and more specific information.

Please note: Online registration is available for members only. Some sessions (exams, riding retakes, etc.) need to be processed through the office, and will not be available for online registration.

We encourage you to take advantage of convenient event registration service! ■



Good Luck Mickey

Outgoing Director of Education & Programs Mickey Sullivan received some "lovely parting gifts" during a group dinner of the Board of Directors on October 13. As the cake says, thanks and "Good luck Mickey!"

Women's Revival

"Escape to total relaxation"

Once again we are offering the perfect way to pamper yourself after a hectic winter season! Join us for the "Women's Revival," featuring an all inclusive hotel package at the luxurious Emerson Resort, Thursday through Friday, March 14 -15th, 2013. Get away with other female instructors that share your passion for skiing while treating yourself to a little luxury at the same time. We have some fantastic female examiners who will help you achieve your personal skiing and teaching goals in a comfortable and encouraging women only environment. This is a unique opportunity to revitalize that exhilarating feeling on and off the slope!

Join other female instructors for an all inclusive package at Belleayre Mountain and the Emerson Resort and Spa. One package price includes:

- Fantastic educational clinic with two of the best female course conductors in the East on Thursday, March 14th and Friday, March 15th at Belleayre Mountain.
- Lodging accommodations at the Emerson Resort on Wednesday and Thursday nights
- After Thursday's clinic – unwind with a 25 minute back and shoulder massage.
- Relax with a glass of wine in the company of other female instructors taking in the picturesque Catskill Mountains.
- Savor a three course meal at The Phoenix Restaurant.
- New! This year, start your day off with a full hot breakfast on Thursday and Friday before heading out for some excellent spring skiing at Belleayre Mountain.
- Package price includes all taxes and gratuities.

The perfect ending to the perfect season!

The cost for this all inclusive package is only \$451 per person based on double occupancy. Or, if you prefer to have your own room, package price is only \$610. ■

■ cover story, continued from page 1

from the lack of direct representation and or decision making input from either our individual members or our Divisional organizations. Perhaps this is best illustrated by the financial management and decision-making by ASEA in recent years, that has led to a doubling of dues from \$30 to \$61 in eleven years (without a doubling of service or performance), far outpacing divisional dues increases during that period. Our concerns are heightened by what we see as a lack of sincere efforts at cost containment and an indifference to the financial hardships on the Divisions. We see the traditional partnership, respect, cooperation and honest communication between the Divisions and ASEA as challenged and strained.

We have come to this point because we share common concerns and because our membership expresses concerns that both they and we feel are not being met as fully as they should be. Our collective memberships have consistently expressed concerns as ASEA members over the degree of recognition they get both from resort management and the skiing public at large. This is particularly the case for part time instructors who often invest far more time and financial resources in developing their professionalism than they ever recover in compensation.

ACCORDINGLY WE DIVISIONS AGREE AS FOLLOWS:

Collective Negotiations

Common Interests: In line with the “3C Philosophy Model” of “Communication, Collaboration and Consolidation” as adopted by the ASEA Board of Directors in 2007, we Divisions acknowledge and agree that while we may have individual interests, we have overwhelming common interests. Going forward we will, to the greatest extent possible, work in concert to promote our common interests.

Acceptance of Roles, Responsibilities and Relationships: We Divisions believe collectively that ASEA should be an association in service to its members, that the Divisions should serve those members directly and that ASEA should assist, not control, the Divisions, in providing services to its members.

Statement of Principles and Goals

Governance: We Divisions believe the individual membership of ASEA is not represented or best served by the current form of ASEA governance or voting policies. Members have no say in their representation at ASEA and no direct input on decisions via their Divisions (since Division representatives on the ASEA Board do not vote based on Divisional interests). As such, we believe significant changes are necessary in the bylaws and governance of ASEA. We Divisions see certain changes as essential

in order for us to retain or rebuild a stronger level of trust and confidence in ASEA governance.

Mechanism for Change: We request that ASEA create an ad hoc governance reform task force including representatives designated by our divisions along with the ASEA volunteer leadership to review and make recommendation in light of our governance concerns to the National Board by March 1, 2013. In addition, we are prepared to fully subsidize the costs associated with our participation in the process.

Billing dates and dues payment: We believe that the timing of annual dues billings can have a material effect on membership retention. While ASEA indicates Divisions are free to adopt whatever billing protocols they choose, we have been reluctant to implement changes unilaterally for fear of creating confusion within our membership, thus making the problem worse. We hope to engage ASEA, meaningfully, in adjusting dues billing practices to best reflect the needs and desires of the membership versus the operational preferences of ASEA and some Divisional offices.

Building Better Recognition for Members: We Divisions believe that ASEA should be taking the lead and prioritizing resources toward building higher recognition and respect for PSIA and AASI logos and members to the general public and within the snowsports industry and its operators. We believe current promotional efforts such as “Go with a Pro” have NOT built measurable “man on the street” general public awareness of the value of taking lessons from PSIA and AASI certified instructors. Further, we believe that the value of having PSIA and AASI certified members on the education staff of resort snowsports schools are not recognized to the degree that they could be by the general management of such operations. As such, we request the following from ASEA.

A. Develop a new and broad-reaching consumer awareness program that will produce both statistical and anecdotal results that members observe and acknowledge.

B. Reinstate and reinvigorate the National Snowsports School Management Committee at the National level as was determined to be a key priority at the 2007 National strategic planning sessions. Such a committee existed in 1986 and we believe the need for such a concerted effort is even more important at this time in our history.

C. Assign the responsibility for membership development and retention efforts on a national level to specific national staff that will take ownership of the efforts to create and facilitate membership marketing initiatives and efforts along with the Divisions.

Let me conclude with the following note of clarification. While your Eastern Division Board of Directors has serious concerns regarding our rela-

tionship with ASEA and their service to you as our shared membership we are committed to working with the National association to forge a stronger and more effective partnership in the future from which YOU – our members – shall hopefully benefit and reap the rewards and recognition you undoubtedly deserve.

As a follow up to this article I suggest you review Eric Jordan’s encouraging report on page 2 that details some of the real progress made between the divisions and ASEA at the recent strategic meetings in Copper Mountain, CO. I believe that our meeting in mid-October with our divisional partners and the development of the Joint Resolution was a key to getting our National association “at the table” to address and resolve issues of concern.

I pledge to keep you updated on our progress with our association partners in Lakewood, CO in the coming weeks and months.

Thank you all for your interest and passion for snowsports. Let it snow!

Peace,
Ron ■



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Region 1 Report

Tom Butler, Region 1 Director reports: By this point we have either a new president or a re-elected one. Either way it was a long drawn out battle with lots (too many actually) of accusations of partisanship and unwillingness to compromise. Long-term relationships need that compromise factor, that willingness to work together to achieve a collective goal. I can't vouch for either political party but I can indeed enthusiastically vouch for several of the divisions within PSIA who have been working hard, together, to make your membership mean a little bit more in the grand scheme of things. To make this organization mean a little bit more to the snow sports industry at large and also to our friends in other countries.

The Eastern, Intermountain, Northwest and Rocky Mountain divisions of PSIA have been actively engaged in a conversation to help make your membership mean more to you and to the industry. The goal has been to make the 9 national divisions of PSIA a little tighter, more consistent, and in a position to help its members achieve their individual goals more effectively. Last month at the fall PSIA-E Board of Directors meeting in Troy NY, representatives from three other divisions, Intermountain, Northwest and Rocky Mountain attended the meeting to discuss how to work together. The national office has attended our meetings in the past so we thought that it was important to this time have this meeting between the divisions do discuss our hopes and beliefs about the organization.

I'll spare you the details here since no doubt, they are included in this edition of the *SnowPro* but I think it's important for you to know that the Eastern Division, in addition to the other three divisions mentioned are indeed working together to make PSIA better for you and for our guests. I should say that we aren't planning a coup or looking to forge ahead without regard to how the national office or the other divisions feel. We aren't however going to wait to be led. As a mentor of mine once said "there are those who make it happen, and those who say, 'what happened?'". Well, we are making it happen and we are looking to collaborate with other divisions and national in addition to the Intermountain, Northwest, and Rocky Mountain divisions.

Division within the divisions really isn't acceptable which is why this meeting was so welcome and we are looking forward to working with the others who were unable to make the trip. Heck, if our government can survive and do it (granted it's a little rocky along the way), then we certainly should be able to work together and find common ground within PSIA.

One final note of tribute. . . Natalie Terry, PSIA-E lifetime award recipient is being inducted to the Maine Ski Hall of Fame this evening at Lost Valley Ski Area in Auburn Maine. Natalie has been a coach in the Sugarloaf Perfect Turn Ski and Snowboard School since 1969 and has taught well over 25,000 people how to ski. Congrats to Natalie!

As always, thank you for reading.

My name is Tom Butler and I approve this message.

Region 2 Report

Katherine Rockwell, Region 2 Director reports: There comes a time in every organization must take an honest look at what's working and what's not working and make sure that things still line up. That time came recently at the Eastern Division Fall Board meeting. A few issues have been bubbling below the surface for some time now, and have been brought to light in a way that is proactive, firm, but open.

We are not seceding from the national association. There are no big plans to change the standards, the pins or close off from ASEA. We, as an Eastern Board, did take the opportunity to meet with the divisional presidents and executive directors of Rocky Mountain, Intermountain and North West to come up with a joint resolution that outlines our mutual concerns and presents ASEA an opportunity to respond and hopefully improve the services to you as both members of ASEA and PSIA/AASI-E.

It was really a remarkable meeting that at no point dissolved into the heated political debate I was expecting. In a way it boils down to if you believe that ASEA is an equal partner in our 10 corporation agreement (9 divisions plus ASEA), or if they are the parent company and we are franchisees. We, the divisions behind the joint resolution, are leaning more towards the former. We agree we need someone to manage the national marketing, the logos, print the manuals, maintain standards and manage the database and that should be ASEA's main role. Some of the issues discussed, such as the affiliation agreement that ASEA proposed (which Eastern formally rejected), are issues that can be resolved, but we're not quite there yet. Many felt that the affiliation agreement tied us too closely to the ASEA by-laws and put us in a position where we would be unable to provide the best service to you as Eastern members. The proposed licensing agreement that we sent to ASEA addresses the use of the logos and trademarks without intertwining the corporations in a way that could restrict our ability to serve you in the East.

Another concern that was discussed at great length was ASEA's role as the brand manager for PSIA/ AASI. We feel that ASEA could be more focused on promoting the brand that we have created, and in turn we as instructors would have more value to the public and the resorts. Little things like sending the marketing managers of the resorts that have member schools a link or file with all the logos in the acceptable colors and ratios so it would be easy to add to websites and brochures can make a huge difference. Does your school have the logos displayed anywhere? The five areas closest to Pico (and at this point Pico too but I'm working on it) don't have the logos on the web, some mention in passing that they have members on staff, but most don't take advantage of the branding that ASEA has done or celebrate the accomplishments of their staff. We formed a task force in the East to look at ways we can look at this issue and promote PSIA/AASI within our division. Please join the conversation either at <http://www.facebook.com/RegionTwoPsiaaasiE> or by emailing Curt Cowles gardencenter@comcast.net and myself katherineatpico@gmail.com. Yours are the voices we need to hear. We're working on setting up meetings. I'll be at the SnowSports Management seminar, ProJam (for Après at least) and anytime you're in the area, please stop in.

Happy turning,

Katherine and Curt

continued next page

Region 3 Report

Dave Welch, Region 3 Director reports: Greetings Region 3 members! With winter quickly approaching now is the time to get signed up for one of the many great educational opportunities that the Eastern Division offers. With something for each discipline there is no excuse not to get out and experience what we are all about.

I'd like to remind everyone to check out the PSIA-E Region 3 Facebook page. Hopefully it will get more activity in the future so check it out soon!!

This winter our region will be holding elections for the board of directors. If you are interested now is the time so look for the call for candidates in the *SnowPro* and get involved.

Our regions annual membership meeting will be held this winter at a place and time to be decided, we will notify you by e-mail when the arrangements are made so be on the look- out.

Dave Beckwith your Regional Representative and I would like to remind you that if you have any questions or comments please contact us at davelee26@sbcglobal.net or dbwelch317@att.net and we will be happy to get back to you!

THINK SNOW!!!

Region 4 Report

Eric Jordan, Region 4 Director reports: Colder weather is upon us and winter is right around the corner. I'm sure I am not the only that has all my gear ready to go in the hopes of making some early season turns up north!

Hopefully you have all checked out the event schedule already and seen the amazing variety of events being offered for this season! Speaking of events, we will once again be holding two regional meetings this season. Both events will be held in conjunction with ongoing educational events. We have found that this seems to make it more convenient for everyone to attend. I would strongly urge everyone to attend at least one of the meetings. These meetings will give you an update on what is new with your organization both within the division and nationally. Most importantly, it gives you a great opportunity to express your feelings on the direction of the organization and allows you to get answers to any questions you may have. Meeting dates and locations have not been confirmed yet, but please check back here in the next issue to get all the details!

Please keep in mind that this is an election year for our Region and I would encourage everyone to consider running for a seat on the Board of Directors. This is a great way to get involved as a volunteer leader and help shape the future of this great organization. The next issue of the *SnowPro* will detail the election process as well as provide you with all the documentation needed to officially run for a seat on the Board.

I would encourage everyone to check out both the Divisional and National web sites since they serve as great resources. Also, do not forget that you can now register for educational events on-line at www.thesnowpros.org. Simply follow the links on the main page and once you sign up and pay for the event of your choice, you will instantly get an e-mail confirming that you are registered!

That's all for now, I look forward to seeing everyone on the hill this season!
Eric Jordan, Region 4 Director

Region 5 (Western NY State) Report

Steve Howie, Regional Director and Dick Fox, Regional Representative, report: With the Fall Issue of the *SnowPro* submission deadline before our November 10th Region 5 Meeting but not being mailed until after the meeting, I will need to wait until the Winter Issue to report on the success of the meeting. As you might have noticed in recent issues of the *SnowPro* there is much going on

in PSIA/AASI. It is important as members that you understand what is happening and who is representing you Divisionally and Nationally. We are starting to see an increase in interested across the division with many candidates running for the BOD or volunteering to serve on committees. Not everyone has the available time to serve on the BOD or a committee but your input is important to the organization. Hopefully many of you will attend one of the Region 5 Meeting this winter but if you cannot, please take the time to call or email Dick Fox or myself with any questions, concerns or suggestions.

I put my order in for a long, cold, snowy winter so hopefully Dick and I will have an opportunity to get out and ski with a few of you before it all melts.

As always, if you have any feedback or concerns, please contact any of you region 5 representatives.

Region 5 BOD and Committee Members:

Steve Howie - Region Director; showie@bristolmt.com

Dick Fox - Region Representative; dfox@wmf-inc.com

Debbie Goslin - SSMC Chairperson; debbiegos@aol.com

Wendy Frank - SSMC Representative; wendy@holimount.com

Rick Downing - AE&CC; ricdownin1@gmail.com

Lee Dame - Children's Committee; leedame@rochester.rr.com

Region 6 Report

Brian Smith, Region 6 Director reports: Every year a new snowsports season comes and goes without fail and if you're like me you wonder what can be different about this winter compared to the last. Well as far as being a member of PSIA I have often thought just that, what is different about the association I've been a part of for almost 25 years, this year?

For the first time multiple divisions met in Troy, New York at the Eastern October board meeting. North West, Rocky Mountain, Intermountain and the Eastern divisions came together for the common interest of our members. This meeting was an eye opener for many on the Eastern board. These divisions share a lot of common challenges doing business in their regions and desire many of the same changes needed as it relates to business with each other and with the National office. This meeting represented an effort for real change in how we do business which will have a positive effect on all of us as members.

I'm happy to report that a joint resolution was signed by all of the divisions present at the meeting which will be presented to the National office. This is a step in the right direction to update and make the necessary changes to the manner in which the divisions do their business with National.

The details of the joint resolution will be explained by our President and Executive Director and I will leave that to them. The experience was a positive one being part of this multi divisional meeting. It is a relief knowing that there are other divisions that have the same challenges and seek the same changes.

This meeting and the outcome of the joint resolution took a lot of hard work to prepare and organize. Our president and Executive Director did a great job in helping bring this meeting into session. Stay tuned for more information this winter on the outcome of this productive meeting. Great job guys!

Across region 6 lifts are spinning, resorts are beginning to buzz with more staff and all the preparations are being made in anticipation of a good season. I hope everyone made it through the latest hurricane safely. Let's hope the Nor'easter pattern continues and brings us lots of snow.

Have a great start to your season! Please let us know your thoughts and suggestions as we move forward into winter.

Thank you

Brian Smith, Region 6 Director

Region 7 Report

Paul Crenshaw, Region 7 Director and Walter Jaeger, Regional Representative report: It's beginning to look as though we shall have a terrific year for skiing. The long-range weather reports are so far in our favor for the South!

On important matters before all of us as members of ASEA (national PSIA and AASI) and PSIA-E, is, we should realize these are two organizations, though often thought of as one, really are two separate entities. Each has its own incorporations, bylaws and dues (though we receive them as one each year). The *SnowPro* is PSIA-E's public communication tool and 32 Degrees is ASEA's communication tool. Though these two organizations are tied closely there are differences in function and purpose. It is best to view ASEA as our "service" center for a data base, national promotion to industry and the public sectors, publisher of education material, guardian and owner of the shields, pins and other "marks", etc. PSIA-E along with other Divisions produces the education to and for the members, certifies members and has a role as well in promoting the value of membership to the instructor community and within the industry. These are important distinctions to remember when evaluating benefits of membership. Does ASEA fulfill its responsibilities? Does PSIA-E fulfill its responsibilities? I can say unequivocally that PSIA-E fulfills almost all of its obligations and presses extremely hard to provide as many benefits to the members as possible. My interaction as your co-representative with National, though slight, leaves me with many questions regarding ASEA's level of service. Within each issue of 32 Degrees we should all try to understand the emphasis and direction ASEA is promoting. Does ASEA serve your interests? When surveys arrive we should view them in the context of the primary roles each organization has stated.

This season is one of opportunity for Region 7. The events held this year across the region provide numerous opportunities for better personal skiing/riding, better teaching, better analysis, exam preparation and exams. The success of our events relies on each Region 7 member – success requires participation. Each of us should commit to at least one event this season within Region 7. Of particular note is the Southern Snowsports Management Seminar held at Timberline Jan 16-17, 2013. This is the first in a number of years to be held in the South. Participation from each school means Region 7 will be on track for future Seminars. The events are designed to promote the best in Snowsports Management and should provide a significant educational experience for all attending. Let's also make a special effort to get the AASI Level 1 members ready to take the Level 2 Exam at Timberline on Feb. 27 – March 1. Last season it was scheduled and cancelled due to lack of participants. Let's make it happen this season.

Canaan Valley, WV has put in a new upgraded snow making system for 2012-13. Also in place is a new beginner's slope with a dedicated ski school teaching area, a magic carpet for beginner teaching, renovation of the ski patrol building and a new tubing park. The main lodge renovation has also been completed with 100 new rooms. All are welcomed improvements to the guests. Well done Canaan!

At this time we have a tentative date of January 14, 2013 for our Region 7 Meeting. This meeting will be held at Snowshoe in conjunction with several alpine events being held. We encourage all members of Region 7 to attend.

As always Paul and I are available for any questions or issues, please e-mail with any thoughts at all:

Walter Jaeger Paul Crenshaw
wjaeger1@mac.com pcrenshaw@massresort.com ■

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Training Schmaining

By Joshua Larimar & Bonnie Kolber

Early season leg pains on long runs make me wish I had been strengthening my muscles. After two runs, my legs were burning, and I wasn't getting the snap that I wanted. The disappointment of the burn in my legs, made me feel like a newbie all over again. I wanted get back into the good stuff, and trust my body. This was my motivation. "I just want to ride my snowboard, not train to ride it" we may think. Training in the off season can be tough without something to keep you motivated. I would like to share my solutions for "easy" training, to ensure performance and play on day one.

Picking a source of motivation is important. This source should represent something that frustrates you early season. It could be anything from falling on your first box or rail, slipping an edge on your first carve turn or falling while getting off the chair lift. Using something that happened to you last year, early season, helps you find focus. The source that I used was - sore legs on the first runs of the season.

Once you have a source of motivation you can find activities to strengthen this weakness. The activity can be anything you would like but should be something that you enjoy doing or do everyday. Here is where your creative, snow sport teaching mind comes into play. Take a simple example of doing dishes. My focus on leg strength lead me to standing in a wider, squatted, open toed stance. This made my legs burn and reminded me of my source of motivation which pushed me to hold the stance longer to build stamina. Here is another example using bike riding. I always ensure on every bike ride I take (once a week or so) that I find a hill to climb that creates leg burn before I reach the top. Again reminding myself about the source of motivation and allowing for the push to the top. A bunch of little things like these strung together build toward strengthening your weakness and provides continuous training anytime, early season or throughout the winter.

Using tools is a great way to train for snowboarding without feeling like you are "training." If you have the opportunity to go surfing or skateboarding (take a lesson or go with a friend) it is a great way to keep your muscles strong for snowboarding. Although they are different sports, they're similar in the way you stabilize your body using smaller muscle groups. For example, when you skate, if your body is not properly "stacked" and relaxed over the board as you turn you will get immediate feedback. No way are you going to complete that turn being tense and rigid! The same thing happens with surfing, if you are off balance, you are off the board! If you don't have the opportunity or interest in trying other board sports, a balance board is a great alternative. You can buy one or make your own with pvc pipe or a 2 liter bottle, and plywood. All of these options are fun ways to cross-train for balance and muscle strength. Once on your snowboard, this will help you manage a rail, stick an edge on an icy trail, or make smoother turns in the halfpipe.

The last and most important activity for getting ready for winter is stretching. I try to stretch for at least 10 minutes when I get up in the morning. Even stretching for 3 or 5 minutes is an easy habit to form (trust me). Do you remember where you get sore early season? Try to target those muscle groups that burn when you snowboard. If you make it a part of your daily routine you will build muscle, protect your joints, and prevent early season injury.

Hoping that you will find fun ways to train your body for easy re-entry into winter and keep you healthy for the season. You will thank yourself for taking advantage of simple tools and everyday tasks to improve your riding all season, every season. Keep your training fun and focused to get the most out of every moment. Finally, give yourself a break if you forget to train, miss a set goal or get pulled away from your training plan. Look for new opportunities to add another small, focused, easy and fun activity to your training today!

Your Trainers w/ AASI

Joshua Larimar & Bonnie Kolber ■

NEW! – AASI Women's Camp

These two-day Camps are now located at various resorts throughout the eastern division and count as an educational update. This Camp is offered to members and non-members at the same low price, so bring a friend! The Women's Camp will provide the opportunity to ride and socialize with other women who share the passion of snowboarding. Interested participants should feel comfortable riding on all blue and many black trails at the host resort. The collective group will make a strong impact on overall event content. A lower clinic fee in addition to a higher staff:participant ratio will assure more individual attention than most of our other events, and an open forum near the end of the first camp day will allow all participants an opportunity to help shape the direction that AASI and the industry takes in the future. Door prizes including a Burton snowboard awarded to one lucky participant should ensure these new Women's Camps become our most popular women's event. Come join us! ■



AASI Certification group ironing in Colorado

National Fall Conference Summary

By Ted Fleischer, AASI Eastern Advisor

This past October several members of the Eastern AASI Educational Staff attended the first National Fall Conference at Copper Mountain in Colorado. The purpose of this conference was to further develop continuity between divisions, at a national level. This is necessary for seamless transition between divisions for members, and cleaner reciprocity when members relocate to another division. Additionally, when all divisions are on the same page in all respects of their Certification and Specialist Programs, then members that move between divisions are better serviced and our organization as a whole is significantly strengthened in the global community. With several new National Standards and Programs developed in the last couple of years, it was necessary to calibrate the interpretation of these standards within divisions. It was also necessary to take a closer look at the process that each division uses when evaluating participants.

The conference was attended by representatives from all 9 divisions nationally, as well as all of the different disciplines within those divisions. Groups were formed to cover Adaptive Skiing and Snowboarding, Alpine Certification Standards, Childrens Specialists, Nordic Certification Standards, AASI Certification Standards, and Freestyle Specialists. The Eastern Division had representatives in all of these categories with AASI Education Staff Members in both the Certification and Freestyle Specialist groups. For two days, these folks worked 2 hours on snow each morning followed by 6+ hour indoor sessions. The groups took a hard look at how the Standards were written and how they have been interpreted by each Division over the last couple of years since their inception. The third day was all indoor as the groups compiled their findings and presented their summary to the other disciplines and representatives. As this was done, several things became clear. First, except for a few minor terminology interpretations, all divisions were very close in their interpretation of the new National Standards. Second, different divisions used several different methods of evaluating these standards nationally. Third, due to the progressive nature of our sports, these standards are always in flux and that to remain current they must remain living documents.

In the AASI groups, as we looked at the differences in how exams were run, we found that similarity here was not as necessary as being on the same page

within the standards. The differences were in place to best serve the members and logistical issues that were specific to each division. At times it was painful and frustrating to fine tune the differences in interpretation that did exist, but after several long meetings, we managed to come to a consensus. Our Programs and Divisions continue to become stronger as these living documents of certifications and specialists grow.

As a final observation, the AASI folks, at least, found that what really makes us strong as an organization was, in fact, these small differences between divisions. The strong consensus among divisions regarding standards was important and the differences regarding the fringe aspects of the process is what allows us to be creative, stay current, and adjust to change. If we lose this fringe aspect in either our organization or in the Art of Snowboarding, then we could lose our creativity and our ability to progress. ■

AASI National Team member Eric Rolls



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The Challenges of Integration

By Kathy Chandler, Level III Alpine, Level III Adaptive

PSIA Eastern Advisor

Waterville Valley Adaptive Sports

How many times have you had children in a class whose behaviors make it difficult to run the class the way you want or adults who you thought “I am just not getting through to this person”? As we all know more and more often people with undisclosed learning challenges are taking lessons in “regular” alpine or snowboard classes. They don’t want to be labeled as “different” and want desperately to fit in and be considered “normal”. So they join the regular ski school, rather than take an adaptive lesson. This is the way of the future. Our population wants to be normal, so they put themselves into regular skiing or snowboard lessons. We in the adaptive sector need to help with this situation. We have lots of wonderful adaptive instructors all over the eastern division who have lots of training in handling challenging behaviors and learning differences. They are ready and willing to avail themselves.

Some typical behaviors we see in people who are not comfortable in new situations include: aggressively negative attitude towards the new situation, flapping, tears, anger, uncooperative and or unhappy attitude about using the equipment, lack of understanding about seemingly simple direction, and many more. Basically it is a lack of cooperation in the strange new learning environment. These may be red flags that indicate some sort of issue. They have poor strategies to deal with new situations and changes in their routine.

As the instructor you need to first recognize the behaviors and react accordingly. Understand that transitions are difficult, so be patient.

Be aware of your body language. Use eye contact.

Use physical gestures.

They are typically visual learners, so stay close. They may be distracted by all of the others in the group or the activity on the mountain.

Many are “do-ers” so keep your talk simple, show it and get them moving. Repetition of similar actions on the same trail creates more comfort.

Use “first, . . . then” phrases e.g. “first, make your skis look like the letter V, then ski towards me.”

Use direct prompts like “do this” or “come here”.

Use universal signals to help him/her to understand. Big wide arms indicate “big”. Mock shiver for “cold”

Kids with Autism are often fascinated with numbers, so use them. e.g. “Two more runs then we will go in for a break” or “count the towers as you ride the lift.”

Do not use pronouns. Always call them by name.

Be alert to some of the situations that may indicate danger.

Some kids with Autism may not have the ability to sense danger. They may jump off the lift, run in front of traffic, run away, ski into other people. You can help to secure them on the chair lift by putting your pole across their lap and hooking it under the arm of the chair.

Their facial processing skills may be limited, especially for Autistic children. They may think a woman skiing by with long hair is their mom or the man with the facial hair is dad.

Use only concrete terms, they do not understand concepts. (Fast or slow, hot or cold, hungry or tired are all hard to know.)

When/if someone gets out of control, it is hard, but do not get mad. Try to understand what is frustrating the student. If there is not a clear indication of what it is, there is little you can do except wait it out and prevent any damage. It will pass.

The best way to handle repetitive behaviors is to ignore them, interrupting them can cause more agitation, which may cause anger and aggression.

If you have an adaptive program at your area, don’t hesitate to contact them for assistance as needed. They have such a wealth of information that can help you. There will always be a place for all of the adaptive programs that we have in the country. They will be there to handle all those who have significant physical disabilities that require adaptive equipment and those who know that a one-on-one situation for their child will be a beneficial environment for learning. Just prepare yourself to handle the many children who are integrated into the “regular” alpine or snowboard lessons. ■

Another Event for Adaptive

Because of the interest in doing so, we have added another Level II exam for adaptive at Belleayre on February 11 & 12, 2013. We will offer all four modules so candidates are able to take at least two of the modules, in the two day event. This will make it easier for those candidates in the New York or southern regions to get into the pipeline of achieving Level II certification. ■

Adaptive Examiner Exchange

Each year brings new and exciting opportunities for the adaptive leadership. This year the Board of Directors for PSIA has agreed to support an examiner exchange with the Rocky Mountain Division. This means that one of our examiners will go to an exam in the Rocky Mountain division to understudy and learn as much as possible about what they are doing, and how they are running their exams. One of their examiners will also come east to one of our exams to do the same thing. This exchange of examiners will give us all the opportunity discuss our similarities and differences and make sure we are all meeting the standards. .

We have all been involved in developing National Adaptive Standards for certification. It is important for a pin earned in the east to mean the same as a pin earned in another division. Geoff Krill, our National Team member, has been instrumental in facilitating a sharing of best practices in all divisions, to ensure the new National Standards are used by all. The outcome of this sharing of ideas will help us to build a consistent message to the adaptive community.

It is through the sharing of information about what each division is doing for certification that we can ensure the pin means the same all over the country. It is an important step for the adaptive sector to be consistent in our education of all candidates in the pipeline for PSIA certification. This exchange is the start of keeping the eastern adaptive sector in a position to stay at the top of our game. Thanks to the Eastern Board of Directors for their support in making this happen. ■

Kids. Kids. Kids.



2012 Children's Academy

Theme: Under the Big Top

Sub-theme: CTEC (Contemporary Trends for Educating Children)

By Sue Kramer

PSIA-E ACE team coach and Alpine Examiner

Before there was Cirque Du Soleil, there was the Big Apple Circus. As a kid, I remember so many things going on simultaneously that I didn't know where to look. Stilt-walkers, jugglers, flame-throwers, and wild animals! Oh and I can't forget the cotton candy. Nowadays that kind of entertainment would be considered dull and unimaginative, hence flame-throwers on stilts, acrobatics that defy human movement, and how about sticking one's face into the mouth of a cooped-up lion. That number didn't turn out so well.

Just as circus entertainers must continually seek innovative maneuvers, children's snowsports educators must keep up with contemporary trends in the learning environment. Today's kids ARE different in many ways, than their teachers. For starters, the access to information at the literal touch of a finger is mind-blowing. Lessons taught on a 2-dimensional piece of paper are more often taught in 3- dimensions. Kids don't just memorize, they live it and then share what they've experienced, with everyone.

In keeping with the circus theme and current trends in learning, this year's academy, to be held at Okemo Mountain on December 10th and 11th, will feature many new and fun approaches to teaching this generation of "digital natives." Academy goers will be able to choose from several "tracks," depending on years of experience. In addition to these tracks, we will have a track specifically for anyone wanting to prepare for the Children's Specialist events, as well as the Level 1 PSIA and AASI track. These groups will stay with the same course conductor each morning and then choose from several electives for each of the afternoons. Electives include topics such as using digital media in snowsports, introducing freestyle maneuvers at the intermediate level, becoming a game-maker, development theory, and of course, bag of tricks.

Course conductors will discuss and move through trends for educating this generation of young learners within each of the tracks. Whenever possible and practical, video and media will be used to enhance the learning experience. Our après-ski program on Monday night will feature a 3-Ring Circus that will encompass many areas of learning from the non-digital (old school) learning tools to full-on video games and digital learning devices. Cotton candy and kettle corn will be on the list for snacks!

The ACE team encourages anyone who is new to teaching to those interested in becoming an ACE to sign up. Attending the Children's Academy is a great way to start filling your bag with new activities and ideas to bring back to your home mountain. For those interested in becoming an ACE, the "Academy" is the best way to experience first-hand what we do and to see how much fun we have doing it. CUL8R (See You Later)!!! ■

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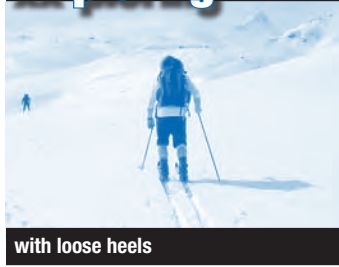
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Please take a look online at course descriptions and at our event schedule for early season events to partake in. After last year's quick end to the season you might want to sign up for an early season event and get ready for the year.

Enjoy the articles by two of our Nordic leaders on our Board of Examiners. Randy French and Jim Tasse. See you on snow.

Mickey Stone, Eastern Division Nordic Coordinator

Telemark Progression for the Alpine Crossover: Part II—Activities to Develop an Efficient Basic Telemark Turn

By Jim Tassé

PSIA-E Nordic Downhill Examiner

PSIA Level III Alpine Instructor

Mt. Abram Ski School, Greenwood, ME

New England Telemark Ski School Director

In an earlier *SnowPro* column, which can be found in Winter 2009 *SnowPro* (page 24), I wrote about the first part of a progression for teaching telemark to experienced alpine skiers who “crossover” to try telemark technique. In that column, I discussed activities that help to dial in the telemark stance. This column is focused on taking an alpine crossover skier from stance activities towards actually making telemark turns.

Remember—the alpine crossover lesson is NOT a beginner lesson! The alpine crossover already knows how to ski using alpine technique, and in many cases is an expert used to speed, athletic movements, and challenging terrain. He or she already knows how to do quite a lot on skis. Build on that experience!

An alpine skier crossing over to telemark needs to start by spending some time exploring freeheel equipment (ie. just skiing around and making alpine turns!) and developing a functional telemark stance. Once a skier has some success holding a telemark stance (feet equally weighted, with about a boot length between the front and back feet, hips centered between the front and back feet, with the ribcage pointed somewhat downhill and slightly countered to the hips), activities that begin to put it to work can begin to be explored.

The key focus at this point in the alpine crossover lesson is to connect the (competent) alpine skier's use of edge release movements with telemark technique, and to head off a “stride, then turn” pattern. As with alpine skiing, releasing the edge of the downhill ski is critical to moving efficiently into a tele turn without stemming and wedging movements. Self-taught tele skiers will often stride the new outside foot forward before releasing edges, which causes a sequential, wedgy turn that is less efficient, smooth and functional than turns

that begin with edge release movements. I encourage you to coach a skier to release edges before starting to stride. That is: a skier should not stride and then turn, because the stride is the turn.

One activity that works well to begin to get skiers to blend the telemark stance with the edge release moves is telemark garlands. Use wide, gently sloping (but not flat) novice terrain. In this activity, the skier begins in a traverse with skis edged in the telemark stance, and then moves their body slightly down the hill to “flatten” or roll the skis off their edges to create a smear or slideslip accompanied by a slight steering of the ski tips downhill towards the fall line. The skis need only turn a few degrees down the hill before they are steered back up and across the hill and the edge is re-engaged. A bit of skidding in the tele stance as the skier re-engages the edges helps to give the skier the sensations which will be present at the bottom of a basic telemark turn. Points to offer feedback on include holding a tele stance, maintaining upper/lower body separation (ie. the sternum should face generally downhill, and not “square up” to face the same direction as the ski tips, which will usually cause a new tele skier to snap into an alpine stance) and not turning the skis too far down the fall line, which will cause acceleration that, again, might snap a new tele skier back into an alpine stance.

The telemark garland also provides a step towards the monomark, which is one of the most important and useful activities a telemark coach can present to student skiers. In the monomark, a skier holds a telemark stance and makes turns in both directions WITHOUT a lead change or shuffle. This activity further dials in a balanced telemark stance and edge release/change movements. Start on very gentle terrain. The challenge for most skiers is presented when the lead foot is the downhill ski (as it would be at the end of a tele turn). Coach the skier to move their centers of mass towards the turn to make the skis release and gradually change edges as they are steered through the arc of turn. And make that downhill foot go first!

Once a skier has some ability with the monomark, it is time to introduce the full turn and the timing of the lead change. A useful way to approach teaching the turn is to “monomark in, telemark out”. In this pattern, a skier employs the edge release and stance experience the monomark develops to move at the turn with the downhill foot forward, as it is at the end of the previous turn. The skier should be coached to delay the shuffle until the ski tips point almost directly down the fall line. At that point, the skier strides into the new telemark stance, moving the new downhill foot forward. *Voilà!* A contemporary tele skier is created.

Things to pay attention to as a coach include noting whether the stride happens before edge release, and whether a wedge develops between the skis. Of course, stance and balance may also require some on-going coaching!

After some practice with this move, the new tele skier should be coached that the legs stride throughout the turn, with the feet passing each other as the tips are pointed nearly right down the fall line. A smooth, continuous shuffle should be encouraged. Newbies will often “snap” through the shuffle, and assume a static posture through the bottom of turns. Have them work on smoothing out the leg movements so the feet move throughout the turn, without “park and ride” stances. Remember: the stride IS the turn.

Of course, there is more than one way to skin a cat (or coach an alpine crossover!), but here is a place to begin. Remember to be student-centered in your lessons, and keep it fun! But I've found that using these activities and principals, you can bring an experienced alpine skier towards a contemporary telemark turn in as little as thirty minutes. And once they've got it, they often invest in light, comfy tele gear that lets them make both their alpine turns, and their new freeheel ones! Happy turns! ■

Crunch Your Way to Better Poling

By Randy French

X-Country Examiner and Lead Trainer

I am not sure how many years you have been skiing and teaching skiing, but I remember when a great double pole had hinging at the waist and the skier's back would come just about parallel with the ground with poles extending very far past the body. Hands went past the knee or lower and hands continued past the body when viewed from the side. Hmm, this does not seem to be the case anymore for double pole or skating. Instead we want to use the upper abdominal muscles (among others) to generate power and the upper body compresses but not to the extent of by gone days.

While we can demonstrate the 2 different body positions it is better especially for our doers and feelers to have the have students feel the difference in the muscles used. Here is a way to do that. You can do the following sit ups either indoors before heading out or on the snow if weather and people's clothing are suitable. Partner your students into the classic sit-up position (no skis or poles, this is laying down on their back) and have one person hold their partner's ankles while our soon to be kinesthetic learner does a sit up with their hands behind their neck. While doing the sit-ups, only a few are needed, have our kinesthetic learner feel where in their abdomen they feel the muscles being used. The result should be a hinging feeling lower down near the waist. This first sit up will be analogous to the older, fully hinged at the waist double pole. Next have partners let go of ankles so the kinesthetic learner can do crunches with hands held crossed on the chest. Again focus on the feeling of what muscle groups are used. This should be in the upper abdomen, just below the rib cage. This will be the feeling we want to repeat once we are back on snow.

Now it is time for madam or sir kinesthetic skier to head out to the snow. Have students do a full deep compression double pole feeling like the first sit up and then do a shorter double pole feeling the crunch just below the rib cage especially at the initiation of the poling. You can have them experiment back and forth trying to recreate the feeling of the crunch on their double pole. You can mix in at this point a variety of drills or exercises all emphasizing power at the start of the poling but try to use a compare and contrast method of teaching so students are aware of what muscles to use to engage the core when poling.

If students are successful not only will they be able to double pole with more power, but they will be able to show off their abs of steel when the ski season is over. ■

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Is your Snow Sports School on the Menu?

By Joan Heaton, Eastern Division Area Rep Program Coordinator

“Did you ever call your ski area to speak with someone in your Snow Sports School?” Try it! You might be surprised with what happens. As part of my work as Coordinator of the PSIA-E/AASI Area Rep Program, I DO call ski areas to talk with someone in the Snow Sports School, hopefully, the Director. I call either to recruit Reps into the program, to discuss the program with the Director, or to make contact with the Area Rep. I find that some of the difficulties that happen to me when making these phone calls can make contact extremely difficult for what I will describe as a ‘public person’.

For the most part, when you call a ski area you are answered with an automatic answering machine that describes a programmed ‘menu’. This menu lists all the possible choices available to you. In too many instances, the Snow Sports School is not even listed on that menu: it’s not one of the options from which to choose! So, where does one go from there? The only choice seems to be to choose ‘operator’; and, in most cases, from this point, the ‘operator’ does connect you with the Snow Sports School.

“Have you ever simply entered your ski area as a ‘totally public person’ who MIGHT be thinking of taking a Snow Sports School lesson????” Try it!!! Again, you might be surprised as to how difficult it is to LOCATE the Snow Sports School. As part of my work in the Area Rep Program, I also VISIT ski areas with the clear intention of going to the Snow Sports School and, hopefully, speaking with the Director. Keep in mind that my specific purpose is to go to the Snow Sports School. Well, try as I may, there are instances when I simply cannot locate the Snow Sports School. Often, for the most part, there are no signs giving any information as to where the school is and none that even suggest that a Snow Sports School exists. Good, bad, or otherwise, in my efforts to find the Snow Sports School, I have learned that

the ‘bartender’ usually knows everything, even the location of the Snow Sports School!

Perhaps, it could be to our advantage to check out our home areas to see just how easy or difficult it is to locate our own Snow Sports School. Pretend to be a ‘public person’ and see what signs are there to help you find your school. It is said that of all the departments in a ski area, the Snow Sports School instructor is the most visible. Let’s take that visibility one more step and do what we can to make the location of our school more visible and easy to find. And, of course, having a position on the ski area’s ‘public menu’ would make it so much easier for our ‘public person’ to make connect by phone. Good luck!! ■

“How to get the Most out of your Snowsports School Staff”

By Gail Setlock, Region 6 Representative, Snowsports School Management Committee

As we gear up for the upcoming season, Snow Sports School Directors take look at our staff and ask: How many will return this year? How many new staff will I need to hire? Is my staff continuing to grow as instructors, or have they become complacent in their skiing/riding skills or in their teaching knowledge and styles?

As Directors we need to look at our successes, failures, and best practices that will help us develop and create a dynamic staff who can best meet the needs and demands of our clientele. To start, we need to analyze our staff – how many instructors do we employ, how many supervisors do we have, what is the average age of our staff, what is our yearly retention rate, and more. Take a look at the Strengths of your staff – as individuals and as a whole. What are the weaknesses – as individuals and as a whole? Do a thorough analysis.


Assessing your staff is important. Steve Martin, Snow Sports Director at Liberty Mountain in Pennsylvania, conducts both written evaluations and on-snow observations of his staff teaching lessons. As Steve and his supervisors review the evaluations and observations, they determine where there may be voids in their training. Analyzing their findings has motivated them to restructure their training to better meet the needs of their staff.

While assessing your staff is important, it is also important to analyze yourself as a Director and Manager. Your staff should know what it is that you, the Director, expect from them. At Gore Mountain, as the Snow Sports School Director, I have provided staff with my vision and mission statements for our Snow Sports School. We have instituted a 20+ page Policy and Procedures Manual, like most Schools do. But more importantly, I have posted and emphasized the key practices I expect from my staff; things that foster a good work ethic such as ‘be punctual, be professional, and be knowledgeable of Gore Mountain and the Gore Region’. When my staff knows what I expect of them, I believe they will be better teachers and coaches, and better employees. As Directors we need to be great leaders and guide our staff to success.

If you are attending the Snow Sports Management Seminar this December, I hope you join Steve Martin, Mickey Stone and me for a session on “How to get the most from your Staff”. We’ll guide you through a thorough analysis of your Snow Sports School staff, and help you develop an action plan to guide your staff to success.

Gail Setlock
Snow Sports School Director, Gore Mountain
PSIA-E Board of Examiners
Snow Sports Management Committee – Region 6 Representative ■

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An exciting and interesting ski history documentary film series, produced, directed and written by fellow PSIA Level III instructor Ian Scully, principal agent of Culture Films, LLC, should be of interest to our members. In our Alpine Exam and Study Guide this documentary series is already suggested viewing, and we may well be used in portions in some PSIA-E workshops and courses.

The series – Legacy: Austria's Influence on American Skiing documents the rich history of Austrian skiing and ski teaching, and its early impact upon the development of skiing, and in particular ski schools, in the Americas. In particular, it serves as valuable background information on the early development of PSIA and ski teaching methodology in this country.

The series documents three generations of ski racers and ski instructors who, due to poverty, war, and a chance to make it in "The Land of Opportunity" emigrated from Austria to teach America how to ski. .

Part I

Hannes Schneider & His Disciples (1890 -)

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In the Americas, these Austro-American Alpine Ambassadors became a brotherhood that promoted and cherished not only discipline and hard work, but also entrepreneurship and "gemutlichkeit". And together they won numerous prestigious ski races, coached many a successful American ski racer, and played a key leadership role in the creation and development of some of the Americas' premier ski schools and ski resorts, such as: Aspen, Boyne, Franconia, Mt. Washington Valley, Jackson Hole, Sugar Bowl, Stowe, Sun Valley & Canadian Helicopter Skiing.

Consider obtaining this series as part of your library of educational resources due to the strong historical base it provides for the development of our overall knowledge of skiing and ski teaching in the U.S.

The series can be purchased via the series' website – www.legaski.com.


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In Memoriam

Peter Reyburn, 71, passed on October 1, 2012. Peter's home town has Lititz, PA and he was an Alpine Level 3 member of PSIA for more than 35 years, having joined in January of 1977. Peter was affiliated with the Ski Roundtop Learning Center in PA.



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Skiing With Snow Leopards On Valentine's Day

By Matthew A. Noviello
Level I Alpine Ski Instructor
Thunder Ridge Ski Area

My Tuesday evening Six-Week-Group class had finished up on February 7th. One week later, I was back on the regular lesson schedule eager to teach new students. On the other hand, it was Valentine's Day, and I really wanted to be home enjoying a romantic dinner with my sweetheart.

Another instructor, Jane, was teaching the last class of a Six-Week-Group of five children that had never skied before. Four of her students were ready to advance from the bunny hill to more challenging terrain. However, one young girl, Chris, was not ready to join them. My supervisor thought that it would be a good idea to leave Chris with me for further basic instruction. It sounded like a plan so Chris and I headed over to the beginner's area.

While in route, Chris dipped her left shoulder and promptly fell onto her left side. I helped her up and she immediately fell backwards.

When I helped her up the second time, I decided to use some of my more successful methods for teaching. "Falling is okay, but skiing is more fun. You want to have fun, right?" I think that Chris said yes but she talked so softly that it was hard to hear her.

I also mentioned that it was important to have a good stance in order not to fall. "Let's pretend we are hugging a big tree. Hold your arms like this..." Mimicking me, Chris made some headway as we moved along. Then she fell down on her left side again, this time with arms flailing.

We finally made it to the bunny hill but I was most concerned for Chris' safety. I was worried that when we got to the top she would just go on a breakaway and get hurt. Instead, Chris went into a defensive wedge stance and went straight down

to the bottom. On the positive side, she didn't fall but I reminded her that skiers have to make turns. Chris didn't respond.

This scenario played out a few more times. On the fifth run, as we rode up the magic carpet lift, I thought to myself that Chris was not progressing and that I was failing to teach her anything. It became obvious to me that in her mind, there was no need to try to turn. It was equally clear to me that my words were falling on deaf ears and that my demonstrations and games were not registering with Chris. I felt frustrated and wasn't sure what to do.

I had recently taken the PSIA-E Children's Specialist-1 course at Thunder Ridge Ski Area, where I teach. In the CS-1 course I was taught how children develop physically, emotionally, and how they learn differently as they age. More importantly, was the emphasis on teaching style. The instructor needs to adapt his or her methods to meet the needs of each child.

Some of the things that I learned in the CS-1 course began to come back to me. We had learned about the stages of learning development that were first explained by Jean Piaget, a Developmental Psychologist. Chris was seven years old, but her learning abilities were that of a younger child. In addition, she had some lateral issues. Chris could make left turns but not right turns.

Chris learned like she was in the early part of Piaget's Pre-Operational Stage. This stage is most often seen in children ages 2 to 7. Pre-Operational children believe that they are the center of their world and that the whole world revolves around them. As my four year old grandson Jack taught me about how he knows when to get off the lift: "When the ground comes up to you, just jump off the chair."

In the CS-1 course, I also learned that children at that stage have very active imaginations. They like to play games that involve fiction or animals. So I asked Chris what her favorite animal was. The answer that I heard sounded something like "lap-pig." Chris spoke in such a whispered voice that it took me several tries before I figured out that she was saying - leopard.

At that point I came up with a new game where we chased snow leopards. When we got off the magic carpet, I looked to our right, pointed with my arm and said in a loud cheerful voice: "Look I see a snow leopard. Let's get a closer look." We skied to our right, I stopped and pointed left and said: "Look I see another one over there." We skied to the left to get a closer look at the snow leopard. We repeated this all the way down and then again on each successive run.

Finally, Chris was able to focus on skiing. Her turns and traverses had improved greatly. After all, we were on an exciting adventure. At the end of our lesson, we met with Jane, her group instructor. And with a beaming smile, Chris told Jane all about chasing snow leopards.

Most of us become energized when our students learn quickly. It seems like we must have done a great job. In reality, while the lessons in which the students accelerate easily may seem like a big success, those are the students who probably didn't really need the lesson.

That evening I really struggled and Chris really needed my help. I realized that the most exhausting, frustrating, or hardest lessons for the instructor are the most valuable for the student. I also was very thankful for to have taken the Children's Specialist-1 course. I gained valuable insight into child development and how to apply this to real-life ski instruction for children. ■

A New Season... Another Season

By Pete Howard, Eastern Alpine
Education & Certification Chairperson

If you are a snow sports educator no doubt you are excited about the prospect of another winter sports season just around the corner. Maybe it will snow (a lot). Maybe it won't blow, maybe we will remember how to go right and left, and maybe we will meet other folks who are like-minded professionals. Chances are we will remember the patterns that are ingrained in our muscle memory as well as we remember the gang in the locker room and the turns of our favorite trails. Even though the year and the snow may be fresh, the trails and how we move will be the same unless...

Unless we take the time to look a new at how we move, unless we open ourselves to meeting other professionals and new ideas, what could be a new year may be just another year. Les Otten the one

This section is utilized for the publication of articles from the membership, and we invite your active participation. Content reflects the opinion and knowledge of the writers only, and is not to be interpreted as official PSIA-E information.

time CEO of the American Skiing Company had some good ideas about what makes skiers tick. One of the signature sayings of the American Skiing Company was "The better you get the better it gets" I think most of us would agree that when we develop our skills at an activity be it music, art, coaching, sports, etc. we enjoy it more.

One of the greatest things about our sport is that it seems possible to continually improve in spite of Father Time. What is lost in youthful exuberance and reaction time is gained in accurate timing and prudent tactical choices based on experience. An interviewer once said to the great base ball player Reggie Jackson who was nearing the end of his major league career "It seems that you are not making the spectacular plays you once did." Reggie's response was "That's because I set myself up so I don't have to." While a series of linked recoveries may look spectacular it is indicative of inaccuracy, and like Reggie we can set our selves up for success if we know how.

As PSIA –AASI members we are all fortunate to be around "cutting edge" skiers and riders. With three National Team alpine members, one AASI Team member, and one Adaptive Team Member on the Eastern Education Staff it would be fair to say world-class training is in easy reach. Also on the Eastern Education staff is past national team members and several people who have recently competed at that level. In addition there are Education Staff members who have specific skill sets related to racing, free ride, child centered teaching, and backcountry. Also worth mentioning is the talent and experience that resides within the Eastern membership. Many veteran members have been to National Academies and several Masters events. To find all this imagery, information, and coaching talent all that is necessary is to look at the Eastern Event Schedule. Some events this season indicate the amount of vertical feet that probably will be covered during the event, others specify what the subject matter will be, and still others indicate who will conduct the event (National Team members). It is tempting for a number of reasons to go to the event that seems the nearest or the most convenient however if you want this to be a new season not just another season go to the event that excites you. Seek talent like fresh tracks. May you immerse yourself in both this new season.

Sincerely Peter Howard
Eastern Education and Certification Chairman ■

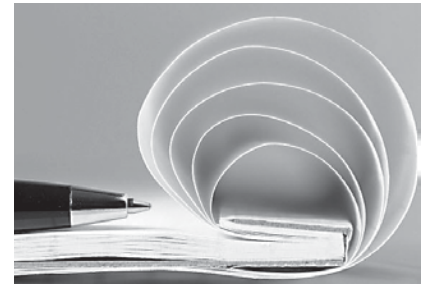
Classy-fied



WANT TO BUY: Old ski books, pins, patches, postcards, posters produced before 1970. Natalie Bombard-Leduc, natski@roadrunner.com, 69 Mount Pisgah Ln., Saranac Lake, NY 12983. 518-891-4781

TELEPALOOZA 2013. Feb. 2&3, 11th annual 2 day Telemark freeheel festival. 7 Springs Mountain Resort PA. Clinics with PSIA Nordic Pros, GS races, Uphill/Downhill fun race. Food, drink and AWESOME swag. Kids 16 and under FREE to this event. Go to telemarker.org for more info. Sponsored by Western Pa ski Council, Appalachian Telemark Assoc. Penn Brewery, Kiss my Face, Leki, 22 Design, Clif Bar, Voile, Ultimate Direction, Ski Logic.

SKI & SNOWBOARD ORNAMENTS – Great for Christmas, cake toppers, floral arrangements, home or office decor, incentive rewards, gag gifts, employee recognition, trophies, etc. See store categories at... <http://stores.ebay.com/OutdoorWood>



Upcoming *SnowPro* Copy Deadlines

If you are submitting articles, information or ads for the *SnowPro* please note the following deadlines for upcoming issues:

Winter: December 21, 2012

Writing Guidelines

General member submissions to the *SnowPro* should not exceed 1,000 words and should be sent to mmendrick@psia-e.org as a MS Word document attachment. Please see additional guidelines on page 2 of this issue under General Information. Thank you! ■



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Alpine Schedule for 2012 - 2013

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[Weekend events are highlighted in blue.](#)

If openings are available after the deadline date, members may be admitted based on availability- Absolutely no walk-ons will be admitted

A \$25 non-refundable late fee will be charged, please contact the office 518-452-6095 to inquire on availability.

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PSIA-AASI Eastern Division Event Participant Safety Policy

Skiing and riding are athletic and physically demanding activities. It is the expectation of PSIA-AASI Eastern Division that each participant attending an event or exam shall possess the requisite level of fitness and stamina to participate safely, on all appropriate terrain and at a pace consistent with other members of the group. As such, PSIA-AASI Eastern Division reserves the right to have education staff reassign participants in any event that may pose a risk to themselves or others or consistently impede the progress of the group to another, more skill and fitness-appropriate event. In such a situation, an appropriate event will be recommended and the member may be transferred to that event at no charge (other than any difference in event costs) or a full refund of the originally registered event will be provided.

FEATURE EVENTS (Open to all members and some open to non-members for an additional \$25)

Key No	Event	Description	Location	Price	Dates	Deadline
R # 012	Snowsports School Management Seminar	For Directors & Supervisors - Keynote Tues; banquet	Mount Snow, VT	\$235	Dec 03-05	11/14/12
R # 300	Safe Coaching	1 day; for all disciplines	Mount Snow, VT	\$95	Dec 06	11/14/12
R # 701	Children's Academy	2 days; Keynote	Okemo, VT	\$160	Dec 10-11	11/21/12
R # 702	Children's Academy	3 days; The Big Top!	Okemo, VT	\$215	Dec 10-12	11/21/12
R # 704	Alpine Level I Exam	3 days at Children's Academy	Okemo, VT	\$215	Dec 10-12	11/21/12
* V 018	Mini Academy	2 days; for Level III members	Killington, VT	\$195	Dec 15-16	11/28/12
* 020	Masters Academy	5 days; banquet, Level III	Killington, VT	\$489	Dec 17-21	11/28/12
PR* 021	Snow Pro Jam	5 days; banquet, Reg-Level II	Killington, VT	\$429	Dec 17-21	11/28/12
R # 066	Southern SSM Seminar	2 days; Director & Supervisor	Timberline, WV	\$150	Jan 16-17	01/02/13
R # 259	Women's Revival	2 days; all inclusive; Double	Belleayre, NY	\$451	Mar 14-15	02/20/13
R # 261	Women's Revival	2 days; all inclusive; Single	Belleayre, NY	\$610	Mar 14-15	02/20/13
P R 278	Spring Academy	4 days; Great training	Whiteface Mtn, NY	\$340	Mar 21-24	03/06/13
R # 279	Alpine Spring Rally	2 days; Après Ski party	Whiteface Mtn, NY	\$186	Mar 23-24	03/06/13

SPECIALTY EVENTS (Open to all members) 2 days - \$150

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
R # 016	Stance & Alignment	Stratton Mtn, VT	Dec 12-13	11/21/12	R # 159	Search Corduroy	Seven Springs, PA	Feb 11-12	01/23/13
R # 044	Search Corduroy	Bretton Woods, NH	Jan 12-13	12/26/12	R * 177	Search Corduroy	Beech Mtn, NC	Feb 25-26	02/06/13
R # 049	Search Corduroy	Smugg's Notch, VT	Jan 14-15	12/26/12	R # 179	Search Corduroy	Catamount, NY	Feb 25-26	02/06/13
R # 054	Search Corduroy	Camelback, PA	Jan 14-15	12/26/12	R # 180	Stance & Alignment	Mount Snow, VT	Feb 25-26	02/06/13
R # 062	FreeRide Clinic	Jack Frost, PA	Jan 16-17	12/26/12	R # 189	FreeRide Clinic	Mount Snow, VT	Feb 27-28	02/06/13
R # 079	Intro to Trees	Blue Knob, PA	Jan 24-25	01/02/13	R # 217	Stance & Alignment	Holiday Valley, NY	Mar 04-05	02/13/13
R # 082	Search Corduroy	Loon Mountain, NH	Jan 24-25	01/02/13	R # 225	Search Corduroy	Holimont, NY	Mar 06-07	02/13/13
R # 094	Off Piste	Saddleback, ME	Jan 28-29	01/09/13	R V 226	Trees & Steeps	Gore Mountain, NY	Mar 06-07	02/13/13
R # 095	Search Corduroy	Saddleback, ME	Jan 28-29	01/09/13	R V 243	Trees & Steeps	Mad River Glen, VT	Mar 11-12	02/20/13
R # 100	Off Piste	Okemo, VT	Jan 29-30	01/09/13	R # 252	FreeRide Clinic	Sunday River, ME	Mar 13-14	02/20/13
R # 101	FreeRide Clinic	Okemo, VT	Jan 29-30	01/09/13	R # 253	Search Corduroy	Sunday River, ME	Mar 13-14	02/20/13
R V 129	Trees and Steeps	Jay Peak, VT	Feb 06-07	01/16/13	R # 285	Off Piste	Waterville Vly, NH	Mar 25-26	03/06/13
R # 138	FreeRide Clinic	Mtn. Creek, NJ	Feb 06-07	01/16/13					

RACE EVENTS (Open to all members and non-members for additional \$25) 3 days -\$250; 2 days -\$186; Kids -\$160

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
R # 750	Race Camp - 2 Day	Hunter Mtn, NY	Jan 07-08	12/19/12	R # 759	Giant Slalom	West Mountain, NY	Jan 28-29	01/09/13
R # 752	Race Camp - 3 Day	Hunter Mtn, NY	Jan 07-09	12/19/12	R # 762	Slalom & Giant Slalom	Ski Butternut, MA	Feb 27-28	02/06/13
R # 756	Giant Slalom	Camelback, PA	Jan 14-15	12/26/12	R # 722	Kids Race	Ski Butternut, MA	Feb 27-28	02/06/13
R # 757	Slalom & Giant Slalom	Bristol Mtn, NY	Jan 22-23	01/02/13	R # 763	Slalom & Giant Slalom	Gore Mountain, NY	Mar 06-07	02/13/13

TEAMS (Open to Level III members) - Prep - \$153; Exam - \$230

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
038	DEV Team Prep	Hunter Mtn, NY	Jan 09-10	12/19/12	170	DEV Team Prep	Mount Snow, VT	Feb 25-26	02/06/13
060	DEV Team Prep	Stowe, VT	Jan 16-17	12/26/12	222	DEV Team Prep	Gore Mountain, NY	Mar 06-07	02/13/13
106	DEV Team Prep	Elk Mountain, PA	Jan 30-31	01/09/13	251	DEV Team Exam	Hunter Mtn, NY	Mar 13-14	02/20/13
132	DEV Team Prep	Sugarloaf, ME	Feb 06-07	01/16/13					

SENIOR TOUR (Open to all members - recommended for members age 55 and over) 2 days - \$143

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
R # 043	Senior Seminar	Bretton Woods, NH	Jan 12-13	12/26/12	P R 190	Senior Bumps	Mount Snow, VT	Feb 27-28	02/06/13
R # 153	Senior Workshop	Jiminy Peak, MA	Feb 11-12	01/23/13	P R 247	Senior Bumps	Sunday River, ME	Mar 11-12	02/20/13
R # 158	Senior Seminar	Seven Springs, PA	Feb 11-12	01/23/13	P R 272	Senior Bumps	Belleayre, NY	Mar 18-19	02/27/13
R # 192	Senior Workshop	Ski Butternut, MA	Feb 27-28	02/06/13					

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ART – ALPINE RESORT TRAINER (Open to Level III members) 2 days - \$188

NOTE: Also open to Level II Resort Trainers with Snowsports School Director's approval

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
014	ART Workshop	Stratton Mtn, VT	Dec 12-13	11/21/12	074	ART Workshop	Waterville Vly, NH	Jan 22-23	01/02/13
029	ART Workshop	Hunter Mtn, NY	Jan 07-08	12/19/12	097	ART Workshop	Elk Mountain, PA	Jan 28-29	01/09/13
045	ART Workshop	Snowshoe, WV	Jan 14-15	12/26/12	156	ART Workshop	Jiminy Peak, MA	Feb 11-12	01/23/13
059	ART Workshop	Stowe, VT	Jan 16-17	12/26/12					

NEW! ART – ALPINE RESORT TRAINER-101 (Open to all Certified members that are Trainers) 2 days - \$188

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
022	ART Workshop-101	Whitetail, PA	Dec 17-18	11/28/12	149	ART Workshop-101	Seven Springs, PA	Feb 11-12	01/23/13
056	ART Workshop-101	Camelback, PA	Jan 14-15	12/26/12	181	ART Workshop-101	Mount Snow, VT	Feb 25-26	02/06/13
070	ART Workshop-101	Bristol Mtn, NY	Jan 22-23	01/02/13	197	ART Workshop-101	Massanutten, VA	Feb 27-28	02/06/13
142	ART Workshop-101	Mtn. Creek, NJ	Feb 06-07	01/16/13	220	ART Workshop-101	Wachusett, MA	Mar 06-07	02/13/13

WORKSHOP CLINICS (Open to all members) 2 days - \$143

SENIOR WORKSHOP CLINICS ARE ALSO AVAILABLE - PLEASE REFER TO "SENIOR TOUR" SECTION OF SCHEDULE

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
R 015	Workshop Clinic	Stratton Mtn, VT	Dec 12-13	11/21/12	R 162	Workshop Clinic	Bear Creek, PA	Feb 13-14	01/23/13
R 024	Workshop Clinic	Shawnee Peak, ME	Jan 03-04	12/12/12	R 164	Workshop Clinic	Whiteface Mtn, NY	Feb 13-14	01/23/13
R 026	Workshop Clinic	Song Mountain, NY	Jan 05-06	12/19/12	R 167	Workshop Clinic	Mount Snow, VT	Feb 25-26	02/06/13
R 035	Workshop Clinic	Ski Roundtop, PA	Jan 09-10	12/19/12	R 171	Workshop Clinic	Blue Mountain, PA	Feb 25-26	02/06/13
R 036	Workshop Clinic	Hunter Mtn, NY	Jan 09-10	12/19/12	R 191	Workshop Clinic	Massanutten, VA	Feb 27-28	02/06/13
R 063	Workshop Clinic	Jack Frost, PA	Jan 16-17	12/26/12	R 196	Workshop Clinic	Sno Mountain, PA	Feb 27-28	02/06/13
R 064	Workshop Clinic	Stowe, VT	Jan 16-17	12/26/12	R 199	Workshop Clinic	Mclntyre, NH	Mar 02-03	02/13/13
R 076	Workshop Clinic	Hidden Valley, PA	Jan 22-23	01/02/13	R 202	Workshop Clinic	Swain, NY	Mar 02-03	02/13/13
R 086	Workshop Clinic	Alpine Mtn, PA	Jan 26-27	01/09/13	R 207	Workshop Clinic	Bromley, VT	Mar 02-03	02/13/13
R 090	Workshop Clinic	West Mountain, NY	Jan 28-29	01/09/13	R 209	Workshop Clinic	Holiday Valley, NY	Mar 04-05	02/13/13
R 104	Workshop Clinic	Okemo, VT	Jan 29-30	01/09/13	R 238	Workshop Clinic	Dartmouth, NH	Mar 09-10	02/20/13
R * 110	Workshop Clinic	Sugar Mtn, NC	Jan 31-Feb 1	01/09/13	R 235	Workshop Clinic	Mount Peter, NY	Mar 09-10	02/20/13
R 113	Workshop Clinic	Gatlinburg, TN	Feb 03-04	01/16/13	R 249	Workshop Clinic	Sunday River, ME	Mar 11-12	02/20/13
R 117	Workshop Clinic	Kissing Bridge, NY	Feb 04-05	01/16/13	R 257	Workshop Clinic	Windham Mtn, NY	Mar 13-14	02/20/13
R ^ 126	Workshop Clinic - 1PM	Hidden Vly Club, NJ	Feb 04-05	01/16/13	R 266	Workshop Clinic	Middlebury, VT	Mar 16-17	02/27/13
R 133	Workshop Clinic	Sugarloaf, ME	Feb 06-07	01/16/13	R 277	Workshop Clinic	Gunstock, NH	Mar 19-20	02/27/13
R 147	Workshop Clinic	Seven Springs, PA	Feb 09-10	01/23/13	R 289	Workshop Clinic	Cannon Mtn, NH	Mar 27-28	03/06/13

SUNDAY DOUBLE WORKSHOP CLINIC - MUST ATTEND BOTH SUNDAYS (Open to all members) – 2 days - \$143

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
R 089	Sunday Double	Pats Peak, NH	Jan 27	01/09/13	R 269	Sunday Double	Cranmore, NH	Mar 17	02/27/13
	Sunday Double		Feb 03			Sunday Double		Mar 24	
R 116	Sunday Double	Okemo Mtn, VT	Feb 03	01/16/13					
	Sunday Double		Feb 10						

1-DAY CONTINUING EDUCATION (Open to all members, Safe Coaching open to non-members) – 1 day - \$95

NOTE: Members must obtain 12 credits (CEU'S) every 2 seasons to maintain good standing; 1-Day Events are 6 CEU's

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
R # 300	Safe Coaching	Mount Snow, VT	Dec 06	11/14/12	R # 375	Safe Coaching	Mtn. Creek, NJ	Feb 08	01/16/13
R 017	Skiing-B-Pro-ficient	Stratton Mtn, VT	Dec 14	11/21/12	R 165	Skiing-B-Pro-ficient	Jiminy Peak, MA	Feb 13	01/23/13
R 039	Teach-Fundamentals	Hunter Mtn, NY	Jan 11	12/19/12	R 166	Teach-Accomplished	Whiteface Mtn, NY	Feb 15	01/23/13
R 040	Teach-Accomplished	Ski Roundtop, PA	Jan 11	12/19/12	R 232	Skiing-Some Like it Hot	Wachusett Mtn, MA	Mar 08	02/13/13
R 067	Teach-Accomplished	Stowe, VT	Jan 18	12/26/12	R 233	Skiing-Some Like it Hot	Gore Mtn, NY	Mar 08	02/13/13
R # 334	Safe Coaching	Jack Frost, PA	Jan 18	12/26/12	R 260	Skiing-Some Like it Hot	Sunday River, ME	Mar 15	02/20/13
R 111	Teach-Fundamentals	Elk Mountain, PA	Feb 01	01/09/13	R # 420	Safe Coaching	Hunter Mtn, NY	Mar 15	02/20/13
R 143	Skiing-B-Pro-ficient	Sugarloaf, ME	Feb 08	01/16/13	R 274	Teach-Fundamentals	Cranmore, NH	Mar 18	02/27/13
R 145	Teach-Accomplished	Jay Peak, VT	Feb 08	01/16/13					

DEVELOPMENT SERIES SKIING (Open to Registered & Level I members) 2 days - \$150

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
P R 027	Development Series	Hunter Mtn, NY	Jan 07-08	12/19/12	P R 123	Development Series	Wildcat Tracks, NH	Feb 04-05	01/16/13
P R 031	Development Series	Liberty Mtn, PA	Jan 07-08	12/19/12	P R 135	Development Series	Mtn. Creek, NJ	Feb 06-07	01/16/13
P R 047	Development Series	Snowshoe, WV	Jan 14-15	12/26/12	P R 154	Development Series	Jiminy Peak, MA	Feb 11-12	01/23/13
P R 068	Development Series	Waterville Vly, NH	Jan 22-23	01/02/13	P R 290	Development Series	Mohawk Mtn, CT	Mar 04-05	02/15/13
P R 091	Development Series	Elk Mountain, PA	Jan 28-29	01/09/13	P R 229	Development Series	Wisp, MD	Mar 06-07	02/13/13
P R 119	Development Series	Bolton Valley, VT	Feb 04-05	01/16/13	P R 267	Development Series	Cranmore, NH	Mar 17-18	02/27/13

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MASTER SERIES SKIING					(Open to Level II & III members) 2 days - \$150				
Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
V 028	Master Series Skiing	Hunter Mtn, NY	Jan 07-08	12/19/12	V 124	Master Series Skiing	Wildcat Tracks, NH	Feb 04-05	01/16/13
032	Master Series Skiing	Liberty Mtn, PA	Jan 07-08	12/19/12	136	Master Series Skiing	Mtn. Creek, NJ	Feb 06-07	01/16/13
V 048	Master Series Skiing	Snowshoe, WV	Jan 14-15	12/26/12	V 155	Master Series Skiing	Jiminy Peak, MA	Feb 11-12	01/23/13
V 069	Master Series Skiing	Waterville Vly, NH	Jan 22-23	01/02/13	V 213	Master Series Skiing	Bromley, VT	Mar 04-05	02/13/13
V 092	Master Series Skiing	Elk Mountain, PA	Jan 28-29	01/09/13	V 221	Master Series Skiing	Gore Mountain, NY	Mar 06-07	02/13/13
120	Master Series Skiing	Bolton Valley, VT	Feb 04-05	01/16/13	V 230	Master Series Skiing	Wisp, MD	Mar 06-07	02/13/13

LEVEL II TEACHING SEMINARS					(Open to Level I members) 2 days - \$143				
Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
P 030	Level II Teaching	Liberty Mtn, PA	Jan 07-08	12/19/12	P 134	Level II Teaching	Sugarloaf, ME	Feb 06-07	01/16/13
P 125	Level II Teaching	Kissing Bridge, NY	Feb 04-05	01/16/13	P 152	Level II Teaching	Seven Springs, PA	Feb 11-12	01/23/13
P * 127	Level II Teaching	Cataloochee, NC	Feb 05-06	01/16/13	P 174	Level II Teaching	Mount Snow, VT	Feb 25-26	02/06/13
P 131	Level II Teaching	Jay Peak, VT	Feb 06-07	01/16/13	P 178	Level II Teaching	Catamount, NY	Feb 25-26	02/06/13
P 137	Level II Teaching	Mtn. Creek, NJ	Feb 06-07	01/16/13					

MOGUL SERIES					(Some open to Registered members, all open to Certified members) 2 days - \$150				
Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
P R 107	Intro to Bumps	Elk Mountain, PA	Jan 30-31	01/09/13	P 241	Intermediate Bumps	Mad River Glen, VT	Mar 11-12	02/20/13
P 108	Intermediate Bumps	Elk Mountain, PA	Jan 30-31	01/09/13	P 242	Advanced Bumps	Mad River Glen, VT	Mar 11-12	02/20/13
P R 185	Intro to Bumps	Mount Snow, VT	Feb 27-28	02/06/13	P R 244	Intro to Bumps	Sunday River, ME	Mar 11-12	02/20/13
P 186	Intermediate Bumps	Mount Snow, VT	Feb 27-28	02/06/13	P 245	Intermediate Bumps	Sunday River, ME	Mar 11-12	02/20/13
P 187	Advanced Bumps	Mount Snow, VT	Feb 27-28	02/06/13	P 246	Advanced Bumps	Sunday River, ME	Mar 11-12	02/20/13
P R 188	Women Only	Mount Snow, VT	Feb 27-28	02/06/13	P R 248	Women Only	Sunday River, ME	Mar 11-12	02/20/13
P R 208	Intro to Bumps	Holiday Valley, NY	Mar 04-05	02/13/13	P R 270	Intro to Bumps	Belleayre, NY	Mar 18-19	02/27/13
P 210	Intermediate Bumps	Holiday Valley, NY	Mar 04-05	02/13/13	P 271	Intermediate Bumps	Belleayre, NY	Mar 18-19	02/27/13
P R 215	Intro to Bumps	Whitetail, PA	Mar 04-05	02/13/13	P R 273	Women Only	Belleayre, NY	Mar 18-19	02/27/13
P 216	Intermediate Bumps	Whitetail, PA	Mar 04-05	02/13/13					

PLEASE NOTE: Senior and Children's Mogul Events are listed in Senior and Children's Sections of Event Schedule.

LEVEL II PRACTICE EXAMS - ON SNOW SKIING					(Open to Level I & Trainers) 2 days - \$143				
Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
P 041	Practice Exam Skiing	Labrador Mtn, NY	Jan 12-13	12/26/12	P 130	Practice Exam Skiing	Jay Peak, VT	Feb 06-07	01/16/13
P 042	Practice Exam Skiing	Bretton Woods, NH	Jan 12-13	12/26/12	P 139	Practice Exam Skiing	Greek Peak, NY	Feb 06-07	01/16/13
P 050	Practice Exam Skiing	Smugg's Notch, VT	Jan 14-15	12/26/12	P 172	Practice Exam Skiing	Blue Mountain, PA	Feb 25-26	02/06/13
P 080	Practice Exam Skiing	Loon Mountain, NH	Jan 24-25	01/02/13	P 211	Practice Exam Skiing	Bromley, VT	Mar 04-05	02/13/13
P 071	Level II Practice Exam with Video – price is \$186– see Event Descriptions on website for details						Bristol Mtn, NY	Jan 22-23	01/02/13

LEVEL III EXAM CLINICS					(Open to Level II members) 2 days - \$143				
Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
037	On Snow Skiing	Hunter Mtn, NY	Jan 09-10	12/19/12	093	On Snow Skiing	Elk Mountain, PA	Jan 28-29	01/09/13
058	On Snow Teaching	Stowe, VT	Jan 16-17	12/26/12	168	On Snow Skiing	Mount Snow, VT	Feb 25-26	02/06/13
072	On Snow Skiing	Bristol Mtn, NY	Jan 22-23	01/02/13	169	On Snow Teaching	Mount Snow, VT	Feb 25-26	02/06/13
057	Level III Exam Clinic with Video – price is \$186 – see Event Descriptions on website for details						Stowe, VT	Jan 16-17	12/26/12

EARLY SEASON LEVEL I EXAMS - Receive Benefits to June 30, 2013 (Open to Registered members) 2 days - \$134
 A new member application and current dues payment must be submitted prior to, or at the same time as Level I Exam Application.

Snowsports Director Signature is required on both applications.

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
R 704	Alpine Level I Exam	Alpine Level I Exam at Children's Academy – 3 days - \$215					Okemo, VT	Dec 10-12	11/21/12
R 019	Alpine Level I Exam	Gore Mountain, NY	Dec 15-16	11/28/12	R 096	Alpine Level I Exam	Saddleback, ME	Jan 28-29	01/09/13
R 023	Alpine Level I Exam	Shawnee Peak, ME	Jan 03-04	12/12/12	R 098	Alpine Level I Exam	Elk Mountain, PA	Jan 28-29	01/09/13
R 025	Alpine Level I Exam	Song Mountain, NY	Jan 05-06	12/19/12	R * 103	Alpine Level I Exam	Winterplace, WV	Jan 29-30	01/09/13
R 034	Alpine Level I Exam	Ski Roundtop, PA	Jan 09-10	12/19/12	R 105	Alpine Level I Exam	Okemo, VT	Jan 29-30	01/09/13
R 052	Alpine Level I Exam	Smugg's Notch, VT	Jan 14-15	12/26/12	R 112	Alpine Level I Exam	Thunder Ridge, NY	Feb 02-03	01/16/13
R 061	Alpine Level I Exam	Jack Frost, PA	Jan 16-17	12/26/12	R * 114	Alpine Level I Exam	Gatlinburg, TN	Feb 03-04	01/16/13
R 065	Alpine Level I Exam	Timberline, WV	Jan 16-17	01/02/13	R 118	Alpine Level I Exam	Bolton Valley, VT	Feb 04-05	01/16/13
R 075	Alpine Level I Exam	Hidden Valley, PA	Jan 22-23	01/02/13	R^ 122	Alpine Level I Exam-1PM	Hidden Vly Club, NJ	Feb 04-05	01/16/13
R 081	Alpine Level I Exam	Loon Mountain, NH	Jan 24-25	01/02/13	R 128	Alpine Level I Exam	Jay Peak, VT	Feb 06-07	01/16/13
R 083	Alpine Level I Exam	Alpine Mountain, PA	Jan 26-27	01/09/13	R 140	Alpine Level I Exam	Greek Peak, NY	Feb 06-07	01/16/13
R 084	Alpine Level I Exam	Pats Peak, NH	Jan 26-27	01/09/13					

Alpine Schedule for 2012 - 2013

Online registration is now available! Please go to www.psia-e.org and click the Register Online button.

Key: # = Events non-members may attend for \$25 additional fee * = Events with limited attendance; may fill prior to deadlines!
 R = Events Open to Registered members P = Qualifies as Exam Prerequisite (CS may be used for Alpine Only)
 ^ = Non-standard event registration & start time V = Vertical Drop - skiing a minimum of 10,000 vertical feet per day

Weekend events are highlighted in blue.

If openings are available after the deadline date, members may be admitted based on availability- Absolutely no walk-ons will be admitted

A \$25 non-refundable late fee will be charged, please contact the office 518-452-6095 to inquire on availability.

PLEASE Check Event Time: 8am Reg, on snow 9am-4pm; 12pm Reg, on snow 1pm-8pm; 1pm Reg, on snow 2pm-9pm; 2pm Reg, on snow 3pm-10pm

EXTENDED DUES LEVEL I EXAMS (Open to Registered members) 2 days - \$134

A new member application and current dues payment must be submitted prior to, or at the same time as Level I Exam Application.

Snowsports Director Signature is required on both applications.

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
R *	176 Alpine Level I Exam	Beech Mtn, NC	Feb 25-26	02/15/13	R	234 Alpine Level I Exam	Mount Peter, NY	Mar 09-10	02/20/13
R	194 Alpine Level I Exam	Massanutten, VA	Feb 27-28	02/15/13	R	236 Alpine Level I Exam	Liberty Mtn, PA	Mar 09-10	02/20/13
R	198 Alpine Level I Exam	Mclntyre, NH	Mar 02-03	02/15/13	R	237 Alpine Level I Exam	Dartmouth, NH	Mar 09-10	02/20/13
R	200 Alpine Level I Exam	Whitetail, PA	Mar 02-03	02/15/13	R	263 Alpine Level I Exam	Belleayre, NY	Mar 16-17	02/27/13
R	201 Alpine Level I Exam	Swain, NY	Mar 02-03	02/15/13	R *	264 Alpine Level I Exam	Toggenburg, NY	Mar 16-17	02/27/13
R	205 Alpine Level I Exam	Plattekill, NY	Mar 02-03	02/15/13	R	265 Alpine Level I Exam	Middlebury, VT	Mar 16-17	02/27/13
R	206 Alpine Level I Exam	Bromley Mtn, VT	Mar 02-03	02/15/13	R	268 Alpine Level I Exam	Cranmore, NH	Mar 17-18	02/27/13
R	218 Alpine Level I Exam	Holiday Valley, NY	Mar 04-05	02/15/13	R	275 Alpine Level I Exam	Gunstock, NH	Mar 19-20	02/27/13
R	291 Alpine Level I Exam	Mohawk Mtn, CT	Mar 04-05	02/15/13	R	280 Alpine Level I Exam	Whiteface Mtn, NY	Mar 23-24	03/06/13
R	227 Alpine Level I Exam	Wachusett, MA	Mar 06-07	02/15/13	R	286 Alpine Level I Exam	Waterville Vly, NH	Mar 25-26	03/06/13
R	228 Alpine Level I Exam	Wisp, MD	Mar 06-07	02/15/13					

ONLINE EXAMS - DIRECTORS SIGNATURE IS NOT REQUIRED TO PROCESS 2012-2013 Season - \$10

NOTE: Online exams are available August 15 to April 15 each season

NOTE: Candidate has two attempts per season to score 70% or higher - otherwise may attempt the following season

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
980	Level II Online Exam	2013 Online Season		04/15/13	982	Master Teacher	2013 Online Season		04/15/13
981	Level III Online Exam	2013 Online Season		04/15/13					May attempt all eligible MTC exams for season

LEVEL II EXAMS - DIRECTORS SIGNATURE REQUIRED TO PROCESS (Open to Level I members) 2 days - \$184

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
046	On Snow Skiing	Snowshoe, WV	Jan 14-15	12/26/12	184	On Snow Teaching	Massanutten, VA	Feb 27-28	02/06/13
*	087 On Snow Skiing	Okemo, VT	Jan 27-28	01/09/13	223	On Snow Skiing	Holimont, NY	Mar 06-07	02/13/13
*	088 On Snow Teaching	Okemo, VT	Jan 27-28	01/09/13	224	On Snow Teaching	Holimont, NY	Mar 06-07	02/13/13
109	On Snow Skiing	Elk Mountain, PA	Jan 30-31	01/09/13	282	On Snow Skiing	Waterville Vly, NH	Mar 25-26	03/06/13
150	On Snow Skiing	Seven Springs, PA	Feb 11-12	01/23/13	284	On Snow Teaching	Waterville Vly, NH	Mar 25-26	03/06/13
151	On Snow Teaching	Seven Springs, PA	Feb 11-12	01/23/13					

LEVEL III EXAMS - DIRECTORS SIGNATURE REQUIRED TO PROCESS (Open to Level II members) 2 days - \$184

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
160	On Snow Skiing	Whiteface Mtn, NY	Feb 13-14	01/23/13	255	On Snow Teaching	Sunday River, ME	Mar 13-14	02/20/13
239	On Snow Skiing	Hunter Mtn, NY	Mar 11-12	02/20/13	287	On Snow Skiing	Cannon Mtn, NH	Mar 27-28	03/06/13
240	On Snow Teaching	Hunter Mtn, NY	Mar 11-12	02/20/13	288	On Snow Teaching	Cannon Mtn, NH	Mar 27-28	03/06/13
254	On Snow Skiing	Sunday River, ME	Mar 13-14	02/20/13					

Children's Schedule for 2012 - 2013

CHILDREN'S ACADEMY (Open to all members - Some open to non-members for additional \$25)

Key No.	Event	Description	Location	Price	Dates	Deadline
R # 701	Children's Academy	2 days; Keynote	Okemo, Vermont	\$160	Dec 10-11	11/21/12
R # 702	Children's Academy	3 days; The Big Top!	Okemo, Vermont	\$215	Dec 10-12	11/21/12
R 703	AASI Level I Exam	3 days at Children's Academy	Okemo, Vermont	\$215	Dec 10-12	11/21/12
R 704	Alpine Level I Exam	3 days at Children's Academy	Okemo, Vermont	\$215	Dec 10-12	11/21/12

CHILDREN'S SPECIALIST (Open to all Certified members) 2 days - \$160

NOTE: Children's Specialist courses require completed workbook prior to attending -see www.psia-e.org/ed/kids for more info

NOTE: Children's Specialist may be used as prerequisite for Alpine ONLY

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
P 705	Children's Specialist 1	Stratton, VT	Dec 12-13	11/21/12	P 721	Children's Specialist 2	Blue Mountain, PA	Feb 25-26	02/06/13
P 706	Children's Specialist 1	Gore Mountain, NY	Dec 15-16	11/28/12	P 723	Children's Specialist 1	Sno Mountain, PA	Feb 27-28	02/06/13
P 707	Children's Specialist 1	Whitetail, PA	Dec 17-18	11/28/12	P 724	Children's Specialist 2	Bromley, VT	Mar 02-03	02/13/13
P 708	Children's Specialist 1	Shawnee Peak, ME	Jan 03-04	12/12/12	P 725	Children's Specialist 2	Whitetail, PA	Mar 04-05	02/13/13
P 709	Children's Specialist 1	Ski Roundtop, PA	Jan 09-10	12/19/12	P 726	Children's Specialist 1	Holiday Valley, NY	Mar 04-05	02/13/13
P 711	Children's Specialist 1	Loon Mountain, NH	Jan 24-25	01/02/13	P 727	Children's Specialist 2	Wachusett, MA	Mar 06-07	02/13/13
P 712	Children's Specialist 2	Elk Mountain, PA	Jan 30-31	01/09/13	P 728	Children's Specialist 2	Holimont, NY	Mar 06-07	02/13/13
P * 713	Children's Specialist 1	Sugar Mtn, NC	Jan 31-Feb 1	01/09/13	P 729	Children's Specialist 1	Mount Peter, NY	Mar 09-10	02/20/13
P 714	Children's Specialist 1	Thunder Ridge, NY	Feb 02-03	01/16/13	P 730	Children's Specialist 2	Sunday River, ME	Mar 13-14	02/20/13
P 715	Children's Specialist 1	Kissing Bridge, NY	Feb 04-05	01/16/13	P 731	Children's Specialist 2	Windham Mtn, NY	Mar 13-14	02/20/13
P * 717	Children's Specialist 1	Cataloochee, NC	Feb 05-06	01/16/13	P 734	Children's Specialist 2	Gunstock, NH	Mar 19-20	02/27/13
P 720	Children's Specialist 2	Whiteface Mtn, NY	Feb 13-14	01/23/13	P 735	Children's Specialist 1	Whiteface, NY	Mar 21-22	03/06/13

Children's Schedule for 2012 - 2013

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Key: # = Events non-members may attend for \$25 additional fee * = Events with limited attendance; may fill prior to deadlines!
 R = Events Open to Registered members P = Qualifies as Exam Prerequisite (CS may be used for Alpine Only)
 ^ = Non-standard event registration & start time **Weekend events are highlighted in blue.**

If openings are available after the deadline date, members may be admitted based on availability- Absolutely no walk-ons will be admitted

A \$25 non-refundable late fee will be charged, please contact the office 518-452-6095 to inquire on availability.

PLEASE Check Event Time: 8am Reg, on snow 9am-4pm; 12pm Reg, on snow 1pm-8pm; 1pm Reg, on snow 2pm-9pm; 2pm Reg, on snow 3pm-10pm

CHILDREN'S EVENTS (Open to all members and non-members for additional \$25) 2 days - \$160

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
R # 302	Snowboard Kids	Holiday Valley, NY	Dec 15-16	11/28/12	R # 719	Intro to Kids Zone	Bear Creek, PA	Feb 13-14	01/23/13
R # 710	Intro to Kids Zone	Labrador, NY	Jan 12-13	12/26/12	R # 722	Kids Race	Ski Butternut, MA	Feb 27-28	02/06/13
R # 348	Snowboard Kids	Smugg's Notch, VT	Jan 28-29	01/09/13	R # 732	Intro to Kids Zone	Cranmore, NH	Mar 17-18	02/27/13
R # 716	Advanced Kids Zone	Wildcat Tracks, NH	Feb 04-05	01/16/13	R # 733	Kids Bumps	Belleayre, NY	Mar 18-19	02/27/13
R # 718	Intro to Kids Zone	Greek Peak, NY	Feb 06-07	01/16/13					
R # 656	Teaching Tele Kids	Whiteface, NY	Jan 14-15	12/26/12		Telemark Event - \$120			

Master Teacher Schedule for 2012 - 2013

ACCREDITATION PROGRAMS (Open to Certified members) 2 days - \$180

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
Backcountry Accreditation					Special Populations				
600	Snow Sense & Plan	Mount Snow, VT	Nov 10-11	10/24/12	513	VI and DD Skiers	Loon Mountain, NH	Feb 09-10	01/23/13
605	Collecting, Data	Maple Wind, VT	Jan 26-27	01/09/13	161	Teaching Women	Bear Creek, PA	Feb 13-14	01/23/13
617	Putting It All Together	Maple Wind, VT	Mar 09-10	02/20/13	517	3 / 4 Track Skiing	Jiminy Peak, MA	Feb 16-17	01/30/13
Adaptive Accreditation					203	Adult Dev. & Aging	Plattekill, NY	Mar 02-03	02/13/13
513	VI and DD Skiers	Loon Mountain, NH	Feb 09-10	01/23/13	521	Work w/ Sit Down Ski	Windham Mtn, NY	Mar 02-03	02/15/13
517	3 / 4 Track Skiing	Jiminy Peak, MA	Feb 16-17	01/30/13	250	Teaching Women	Windham Mtn, NY	Mar 13-14	02/20/13
521	Work w/ Sit Down Ski	Windham Mtn, NY	Mar 02-03	02/15/13	276	Adult Dev. & Aging	Gunstock, NH	Mar 19-20	02/27/13
Coaching Advanced Skiing and Racing					Sport Science				
751	Course Set & Drills	Hunter Mtn, NY	Jan 07-08	12/19/12	033	Science of Skiing	Liberty Mtn, PA	Jan 07-08	12/19/12
753	Tactics & Techniques	Hunter Mtn, NY	Jan 09-10	12/19/12	121	Exercise Physiology	Bolton Valley, VT	Feb 04-05	01/16/13
754	Adv Move Analysis	Labrador, NY	Jan 12-13	12/26/12	182	Science of Skiing	Massanutten, VA	Feb 27-28	02/06/13
755	Tactics & Techniques	Camelback, PA	Jan 14-15	12/26/12	193	Biomechanics	Mount Snow, VT	Feb 27-28	02/06/13
758	Course Set & Drills	West Mountain, NY	Jan 28-29	01/09/13	214	Exercise Physiology	Whitetail, PA	Mar 04-05	02/13/13
760	Adv Move Analysis	Bear Creek, PA	Feb 13-14	01/23/13	219	Biomechanics	Wachusett, MA	Mar 06-07	02/13/13
761	Tactics & Techniques	Whiteface Mtn, NY	Feb 13-14	01/23/13	262	Science of Skiing	Belleayre, NY	Mar 16-17	02/27/13
764	Adv Move Analysis	Gore Mountain, NY	Mar 06-07	02/13/13					
765	Adv Move Analysis	Whiteface Mtn, NY	Mar 21-22	03/06/13					

MASTER TEACHER CERTIFICATION (Open to Certified members) 2 days - \$153; Children's Specialist - \$160

NOTE: Children's Specialist courses require completed workbook prior to registration-see www.psia-e.org/ed/kids for more info

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
P 705	Children's Specialist 1	Stratton Mtn, VT	Dec 12-13	11/21/12	P 721	Children's Specialist 2	Blue Mountain, PA	Feb 25-26	02/06/13
P 706	Children's Specialist 1	Gore Mountain, NY	Dec 15-16	11/28/12	P 173	Movement Analysis	Blue Mountain, PA	Feb 25-26	02/06/13
P 707	Children's Specialist 1	Whitetail, PA	Dec 17-18	11/28/12	P * 175	Movement Analysis	Beech Mtn, NC	Feb 25-26	02/06/13
P 708	Children's Specialist 1	Shawnee Peak, ME	Jan 03-04	12/12/12	P 183	Foundations of Teach	Massanutten, VA	Feb 27-28	02/06/13
P 709	Children's Specialist 1	Ski Roundtop, PA	Jan 09-10	12/19/12	195	History Comes Alive	Sno Mountain, PA	Feb 27-28	02/06/13
P 051	Movement Analysis	Smugg's Notch, VT	Jan 14-15	12/26/12	P 723	Children's Specialist 1	Sno Mountain, PA	Feb 27-28	02/06/13
P 053	Movement Analysis	Camelback, PA	Jan 14-15	12/26/12	P 204	Movement Analysis	Plattekill Mtn, NY	Mar 02-03	02/13/13
P 055	Movement Analysis	Snowshoe, WV	Jan 14-15	12/26/12	P 724	Children's Specialist 2	Bromley, VT	Mar 02-03	02/13/13
P 073	Movement Analysis	Bristol Mtn, NY	Jan 22-23	01/02/13	212	History Comes Alive	Bromley, VT	Mar 04-05	02/13/13
P 077	Movement Analysis	Waterville Vly, NH	Jan 22-23	01/02/13	P 725	Children's Specialist 2	Whitetail, PA	Mar 04-05	02/13/13
P 711	Children's Specialist 1	Loon Mountain, NH	Jan 24-25	01/02/13	P 726	Children's Specialist 1	Holiday Valley, NY	Mar 04-05	02/13/13
P 078	Movement Analysis	Blue Knob, PA	Jan 24-25	01/02/13	P 727	Children's Specialist 2	Wachusett, MA	Mar 06-07	02/13/13
P 085	Foundations of Teach	Pats Peak, NH	Jan 26-27	01/09/13	P 728	Children's Specialist 2	Holimont, NY	Mar 06-07	02/13/13
P 099	Movement Analysis	Elk Mountain, PA	Jan 28-29	01/09/13	P 231	Movement Analysis	Wisp, MD	Mar 06-07	02/13/13
P * 102	Movement Analysis	Winterplace, WV	Jan 29-30	01/09/13	P 729	Children's Specialist 1	Mount Peter, NY	Mar 09-10	02/20/13
P 712	Children's Specialist 2	Elk Mountain, PA	Jan 30-31	01/09/13	P 281	Movement Analysis	Sunday River, ME	Mar 11-12	02/20/13
P * 713	Children's Specialist 1	Sugar Mtn, NC	Jan 31-Feb 1	1/9/2013	P 256	Movement Analysis	Windham Mtn, NY	Mar 13-14	02/20/13
P 714	Children's Specialist 1	Thunder Ridge, NY	Feb 02-03	01/16/13	258	History Comes Alive	Windham Mtn, NY	Mar 13-14	02/20/13
P 715	Children's Specialist 1	Kissing Bridge, NY	Feb 04-05	01/16/13	P 731	Children's Specialist 2	Windham Mtn, NY	Mar 13-14	02/20/13
P * 717	Children's Specialist 1	Cataloochee, NC	Feb 05-06	01/16/13	P 730	Children's Specialist 2	Sunday River, ME	Mar 13-14	02/20/13
P 141	Foundations of Teach	Greek Peak, NY	Feb 06-07	01/16/13	P 734	Children's Specialist 2	Gunstock, NH	Mar 19-20	02/27/13
P 146	Movement Analysis	Seven Springs, PA	Feb 09-10	01/23/13	P 735	Children's Specialist 1	Whiteface Mtn, NY	Mar 21-22	03/06/13
P 157	Foundations of Teach	Jiminy Peak, MA	Feb 11-12	01/23/13	P 283	Movement Analysis	Waterville Vly, NH	Mar 25-26	03/06/13
P 720	Children's Specialist 2	Whiteface Mtn, NY	Feb 13-14	01/23/13					

Adaptive Schedule for 2012 - 2013

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PLEASE Check Event Time: 8am Reg, on snow 9am-4pm; 12pm Reg, on snow 1pm-8pm; 1pm Reg, on snow 2pm-9pm; 2pm Reg, on snow 3pm-10pm

PSIA-AASI Eastern Division Event Participant Safety Policy

Skiing and riding are athletic and physically demanding activities. It is the expectation of PSIA-AASI Eastern Division that each participant attending an event or exam shall possess the requisite level of fitness and stamina to participate safely, on all appropriate terrain and at a pace consistent with other members of the group. As such, PSIA-AASI Eastern Division reserves the right to have education staff reassign participants in any event that may pose a risk to themselves or others or consistently impede the progress of the group to another, more skill and fitness-appropriate event. In such a situation, an appropriate event will be recommended and the member may be transferred to that event at no charge (other than any difference in event costs) or a full refund of the originally registered event will be provided.

ADAPTIVE FEATURE EVENTS (Open all members and some open to non-members for an additional \$25)

Key No	Event	Description	Location	Price	Dates	Deadline
# R 012	Snowsports School Management Seminar	For Directors & Supervisors -Keynote Tues; banquet	Mount Snow, VT	\$235	Dec 03-05	11/14/12
Register	Adaptive National Academy	Disabled Sports USA and PSIA Event	Breckenridge, CO	Varies		see DSUSA
**see Disabled Sports USA website at www.dsusa.org , click on winter Sports/programs and then on The Hartford Ski Spectacular for details and application						
R 557	Adaptive Spring Rally	2 days; Apres Ski party	Whiteface Mtn, NY	\$186	Mar 23-24	03/06/13

ADAPTIVE SPECIALTY EVENTS (Some open to non-members for an additional \$25) 2 days - \$160

NOTE: Alpine Development Series Skiing and Master Series Skiing Events are excellent Skiing Improvement courses

Key No	Event	School	Resort	Dates	Deadline
# R 500	ATS Focus for Adaptive Methods	Lounsbury Adaptive Ski Program	Holiday Valley, NY	Dec 15-16	11/28/12
# R 501	Exploring Snowboard Techniques	Okemo Ski & Ride School	Okemo, VT	Dec 15-16	11/28/12
# R 502	Adaptive Trainers Track	Gunstock Learning Center	Gunstock, NH	Jan 05-06	12/19/12
# R 503	Tactics for Integrating Learning Differences	Pats Peak Ski & Snowboard School	Pats Peak, NH	Jan 12-13	12/26/12
# R 504	Tactics for Integrating Learning Differences	New Freedom Adaptive Ski & Snowboard Academy	Mountain Creek, NJ	Jan 12-13	12/26/12
# R 505	Adaptive Equip. Options for Snowboards	Smugglers Notch Adaptive Program	Smugglers Notch, VT	Jan 16-17	12/26/12
# R 506	Skier Improvement for Sit Down Skiers	Smugglers Notch Adaptive Program	Smugglers Notch, VT	Jan 16-17	12/26/12
# R 507	Skier Improvement for Sit Down Skiers	PA Center for Adaptive Sports (PCAS)	Camelback, PA	Jan 16-17	12/26/12
# R 508	Adding the Slider to Your Inventory	Stratton Ski & Snowboard School	Stratton Mountain, VT	Jan 28-29	01/09/13
# R 509	Adding the Slider to Your Inventory	Greek Peak Adaptive Sports	Greek Peak, NY	Jan 28-29	01/09/13
# R 516	Tethering Improvement Stand Up & Bi Ski	STRIDE Adaptive Sports	Jiminy Peak, MA	Feb 14-15	01/30/13
# R 532	Experiential Mono Ski	Sugarloaf / USA Perfect Turn	Sugarloaf, ME	Mar 09-10	02/20/13
# R 536	Experiential Blind Guiding for Adv. Skiers	Sugarloaf / USA Perfect Turn	Sugarloaf, ME	Mar 09-10	02/20/13

CROSS COUNTRY ADAPTIVE EVENTS (Open to members and non-members for an additional \$25) 2 days - \$110

# R 604	Adaptive Cross Country Skiing	Pineland Farms Outdoor Recreation	Pineland Farms, ME	Jan 23-24	01/02/13
# R 615	Adaptive Cross Country - Blind/DD	Bolton Valley XC Ski School	Bolton Valley, VT	Mar 06-07	02/13/13

ADAPTIVE ACCREDITATION EVENTS (Open to all Certified members) 2 days - \$180

Key No	Event	School	Resort	Dates	Deadline
513	Visually Impaired/Develop Delayed Skiers	New England Disabled Sports	Loon Mountain, NH	Feb 09-10	01/23/13
517	3 Track / 4 Track Skiing	STRIDE Adaptive Sports	Jiminy Peak, MA	Feb 16-17	01/30/13
521	Working with Sit Down Skiers	Adaptive Sports Foundation	Windham, Mountain, NY	Mar 02-03	02/15/13

ADAPTIVE EXAM PREP (Open to Registered, Level I or Level II members) 2 days - \$160

Key No	Event	School	Resort	Dates	Deadline
514	Adaptive Level II and Level III Exam Prep	New England Disabled Sports	Loon Mountain, NH	Feb 09-10	01/23/13
R 515	Adaptive Snowboard Exam Prep	New England Disabled Sports	Loon Mountain, NH	Feb 09-10	01/23/13

EARLY SEASON LEVEL I EXAMS - Receive Benefits to June 30, 2013 (For Registered members) 2 days - \$189

A new member application and current dues payment must be submitted prior to, or at the same time as Level I Exam Application.

Snowsports Director Signature is required on both applications.

R 510	Blind/DD	Bart J.Ruggiere Adaptive Sports Center	Bromley Mountain, VT	Feb 02-03	01/16/13
R 511	3/4 Track	Bart J.Ruggiere Adaptive Sports Center	Bromley Mountain, VT	Feb 02-03	01/16/13
R 512	Mono/Bi	Bart J.Ruggiere Adaptive Sports Center	Bromley Mountain, VT	Feb 02-03	01/16/13

EXTENDED DUES LEVEL I EXAMS (For Registered members) 2 days - \$189

A new member application and current dues payment must be submitted prior to, or at the same time as Level I Exam Application.

Snowsports Director Signature is required on both applications.

Key No	Event	School	Resort	Dates	Deadline
R 518	Blind/DD	Wachusett Mountain	Wachusett Mountain, MA	Feb 25-26	02/15/13
R 519	3/4 Track	Wachusett Mountain	Wachusett Mountain, MA	Feb 25-26	02/15/13
R 520	Mono/Bi	Wachusett Mountain	Wachusett Mountain, MA	Feb 25-26	02/15/13
R 522	Blind/DD	Adaptive Sports Foundation	Windham Mountain, NY	Mar 02-03	02/15/13
R 523	3/4 Track	Adaptive Sports Foundation	Windham Mountain, NY	Mar 02-03	02/15/13
R 524	Mono/Bi	Adaptive Sports Foundation	Windham Mountain, NY	Mar 02-03	02/15/13
R 525	Snowboard Outrigger	Adaptive Sports Foundation	Windham Mountain, NY	Mar 02-03	02/15/13
R 526	Snowboard Sit Down	Adaptive Sports Foundation	Windham Mountain, NY	Mar 02-03	02/15/13
R 527	Snowboard Stand Up	Adaptive Sports Foundation	Windham Mountain, NY	Mar 02-03	02/15/13

Adaptive Schedule for 2012 - 2013

Online registration is now available! Please go to www.psia-e.org and click the Register Online button.

Key: # = Events non-members may attend for \$25 additional fee
 * = Events with limited attendance; may fill prior to deadlines!
 ^ = Non-standard event registration & start time
 R = Events Open to Registered members
 P = Qualifies as Exam Prerequisite
 Weekend events are highlighted in blue.

If openings are available after the deadline date, members may be admitted based on availability- Absolutely no walk-ons will be admitted

A \$25 non-refundable late fee will be charged, please contact the office 518-452-6095 to inquire on availability.

PLEASE Check Event Time: 8am Reg, on snow 9am-4pm; 12pm Reg, on snow 1pm-8pm; 1pm Reg, on snow 2pm-9pm; 2pm Reg, on snow 3pm-10pm

EXTENDED DUES LEVEL I EXAMS (For Registered members) 2 days - \$189

A new member application and current dues payment must be submitted prior to, or at the same time as Level I Exam Application.

Snowsports Director Signature is required on both applications.

Key No	Event	School	Resort	Dates	Deadline
R 533	Blind/DD	Wintergreen Adaptive Sports	Wintergreen, VA	Mar 09-10	02/20/13
R 534	3/4 Track	Wintergreen Adaptive Sports	Wintergreen, VA	Mar 09-10	02/20/13
R 535	Mono/Bi	Wintergreen Adaptive Sports	Wintergreen, VA	Mar 09-10	02/20/13
R 553	Blind/DD	Sunday River Perfect Turn	Sunday River, ME	Mar 19-20	02/27/13
R 554	3/4 Track	Sunday River Perfect Turn	Sunday River, ME	Mar 19-20	02/27/13
R 555	Mono/Bi	Sunday River Perfect Turn	Sunday River, ME	Mar 19-20	02/27/13

LEVEL II EXAMS - DIRECTORS SIGNATURE REQUIRED TO PROCESS (Open to Level I Members) - 1 day - \$110

Key No	Event	School	Resort	Dates	Deadline
558	3/4 Track	Belleayre Mountain Snowsports	Belleayre, NY	Feb 11	01/23/13
559	Mono/Bi	Belleayre Mountain Snowsports	Belleayre, NY	Feb 11	01/23/13
560	Blind/DD	Belleayre Mountain Snowsports	Belleayre, NY	Feb 12	01/23/13
561	Skiing	Belleayre Mountain Snowsports	Belleayre, NY	Feb 12	01/23/13
528	Snowboard Outrigger	Adaptive Sports Foundation	Windham Mountain, NY	Mar 2	02/15/13
529	Snowboard Sit Down	Adaptive Sports Foundation	Windham Mountain, NY	Mar 2	02/15/13
530	Snowboard Stand Up	Adaptive Sports Foundation	Windham Mountain, NY	Mar 3	02/15/13
531	Snowboard Riding	Adaptive Sports Foundation	Windham Mountain, NY	Mar 3	02/15/13
537	Blind/DD	Sunday River Perfect Turn	Sunday River, ME	Mar 17	02/27/13
538	Skiing	Sunday River Perfect Turn	Sunday River, ME	Mar 17	02/27/13
541	3/4 Track	Sunday River Perfect Turn	Sunday River, ME	Mar 18	02/27/13
542	Mono/Bi	Sunday River Perfect Turn	Sunday River, ME	Mar 18	02/27/13
545	Blind/DD	Sunday River Perfect Turn	Sunday River, ME	Mar 19	02/27/13
546	Skiing	Sunday River Perfect Turn	Sunday River, ME	Mar 19	02/27/13
549	3/4 Track	Sunday River Perfect Turn	Sunday River, ME	Mar 20	02/27/13
550	Mono/Bi	Sunday River Perfect Turn	Sunday River, ME	Mar 20	02/27/13

LEVEL III EXAMS - DIRECTORS SIGNATURE REQUIRED TO PROCESS (Open to Level II Members) - 1 day - \$110

Key No	Event	School	Resort	Dates	Deadline
539	Blind/DD	Sunday River Perfect Turn	Sunday River, ME	Mar 17	02/27/13
540	Skiing	Sunday River Perfect Turn	Sunday River, ME	Mar 17	02/27/13
543	3/4 Track	Sunday River Perfect Turn	Sunday River, ME	Mar 18	02/27/13
544	Mono/Bi	Sunday River Perfect Turn	Sunday River, ME	Mar 18	02/27/13
547	Blind/DD	Sunday River Perfect Turn	Sunday River, ME	Mar 19	02/27/13
548	Skiing	Sunday River Perfect Turn	Sunday River, ME	Mar 19	02/27/13
551	3/4 Track	Sunday River Perfect Turn	Sunday River, ME	Mar 20	02/27/13
552	Mono/Bi	Sunday River Perfect Turn	Sunday River, ME	Mar 20	02/27/13

ADAPTIVE TEAM EVENTS (Open to Level III Members) 2 days - \$120

Key No	Event	School	Resort	Dates	Deadline
556	Adaptive Development Team Exam	Sunday River Perfect Turn	Sunday River, ME	Mar 19-20	02/27/13

ONLINE EXAMS - DIRECTORS SIGNATURE IS NOT REQUIRED TO PROCESS 2012-2013 Season - \$10

NOTE: Online exams are available August 15 to April 15 each season

NOTE: Candidate has two attempts per season to score 70% or higher - otherwise may attempt the following season

Key No.	Event	Description	Deadline
985	Adaptive Level II Online Exam	Registration allows two attempts for each exam - opt to take one or more	04/15/13
986	Adaptive Level III Online Exam	Registration allows two attempts for each exam - opt to take one or more	04/15/13
991	Adaptive Snowboard Level II Online Exam	Registration allows two attempts for each exam - opt to take one or more	04/15/13

AASI Snowboard Schedule for 2012 - 2013

Online registration is now available! Please go to www.psia-e.org and click the Register Online button.

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 R = Events Open to Registered members P = Qualifies as Exam Prerequisite
 ^ = Non-standard event registration & start time **Weekend events are highlighted in blue.**
 If openings are available after the deadline date, members may be admitted based on availability - Absolutely no walk-ons will be admitted
 A \$25 non-refundable late fee will be charged, please contact the office 518-452-6095 to inquire on availability.

PLEASE Check Event Time: 8am Reg, on snow 9am-4pm; 12pm Reg, on snow 1pm-8pm; 1pm Reg, on snow 2pm-9pm; 2pm Reg, on snow 3pm-10pm

PSIA-AASI Eastern Division Event Participant Safety Policy

Skiing and riding are athletic and physically demanding activities. It is the expectation of PSIA-AASI Eastern Division that each participant attending an event or exam shall possess the requisite level of fitness and stamina to participate safely, on all appropriate terrain and at a pace consistent with other members of the group. As such, PSIA-AASI Eastern Division reserves the right to have education staff reassign participants in any event that may pose a risk to themselves or others or consistently impede the progress of the group to another, more skill and fitness-appropriate event. In such a situation, an appropriate event will be recommended and the member may be transferred to that event at no charge (other than any difference in event costs) or a full refund of the originally registered event will be provided.

FEATURE EVENTS (Open all members and some open to non-members for an additional \$25)

Key No	Event	Description	Location	Price	Dates	Deadline
R # 012	Snowsports School Management Seminar	For Directors & Supervisors - Keynote Tues; banquet	Mount Snow, VT	\$235	Dec 03-05	11/14/12
R # 012	AASI Resort Trainers	For Supervisors and Trainers	Mount Snow, VT	\$235	Dec 03-05	11/14/12
R # 300	Safe Coaching	1 day; for all disciplines	Mount Snow, VT	\$95	Dec 06	11/14/12
R # 701	Children's Academy	2 days; Keynote	Okemo, VT	\$160	Dec 10-11	11/21/12
R # 702	Children's Academy	3 days; The Big Top	Okemo, VT	\$215	Dec 10-12	11/21/12
R 703	AASI Level I Exam	3 days at Children's Academy	Okemo, VT	\$215	Dec 10-12	11/21/12
R * 303	Rider Rally	2 days; Registered/Level I	Killington, VT	\$195	Dec 15-16	11/28/12
* 304	Rider Rally	2 days; Level II and Level III	Killington, VT	\$195	Dec 15-16	11/28/12
R # 066	Southern SSM Seminar	2 days; Director & Supervisor	Timberline, WV	\$150	Jan 16-17	01/02/13
R 423	AASI Spring Rally	2 days; Après Ski party	Whiteface Mtn, NY	\$186	Mar 23-24	03/06/13

SPECIALTY EVENTS (Open to all members and some open to non-members for an additional \$25) 2 days - \$162

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
R 306	Get 'Em Stoked - Teaching Levels 1-4	Whitetail, PA	Dec 17-18	11/28/12	R 347	Skills for Riding Park & Rails	Smugg's Notch, VT	Jan 28-29	01/09/13
R 309	Get 'Em Stoked - Teaching Levels 1-4	Smugg's Notch, VT	Dec 20-21	11/28/12	R 351	Get 'Em Stoked - Teaching Levels 1-4	Elk Mountain, PA	Jan 31-Feb 1	01/09/13
R 318	Skills for Riding Park & Rails	Hunter Mtn, NY	Jan 07-08	12/19/12	R 369	Skills for Riding Park & Rails	Bear Creek, PA	Feb 06-07	01/16/13

ADAPTIVE SPECIALTY EVENTS (Open to all Members and non-members for an additional \$25) 2 days - \$160

R # 501	Adaptive: Exploring Snowboard Technique	Okemo, VT	Dec 15-16	11/28/12	R # 505	Adaptive Equip. Options For Snowboards	Smugg's Notch, VT	Jan 16-17	12/26/12
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RIDER UPDATE (Open to all members) 2 days -\$162

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
R 313	All Mountain Focus	Ski Butternut, MA	Jan 07-08	12/19/12	R 374	All Mountain Focus	Okemo, VT	Feb 07-08	01/16/13
R 314	All Mountain Focus	Sunday River, ME	Jan 07-08	12/19/12	R 391	All Mountain Focus	Timberline, WV	Feb 25-26	02/06/13
R 323	All Mountain Focus	Belleayre, NY	Jan 12-13	12/26/12	R 394	Corduroy & Carving	Jiminy Peak, MA	Feb 28-Mar 1	02/06/13
R 329	Corduroy & Carving	Stratton Mtn, VT	Jan 17-18	12/26/12	R 412	All Mountain Focus	Liberty Mtn, PA	Mar 09-10	02/20/13
R 345	All Mountain Focus	Gunstock, NH	Jan 26-27	01/09/13	R 430	All Mountain Focus	Mount Snow, VT	Mar 28-29	03/06/13
R 352	Corduroy & Carving	Elk Mountain, PA	Jan 31-Feb 1	01/09/13					

200 LEVEL COURSES (Open to all Certified members) 2 days -\$162

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
P 316	Movement Analysis	Hunter Mtn, NY	Jan 07-08	12/19/12	P 385	Riding Concepts	Bromley, VT	Feb 14-15	01/23/13
P 353	Riding Concepts	Wachusett, MA	Jan 31-Feb 1	01/09/13	P 387	Riding Concepts	Holiday Valley, NY	Feb 14-15	01/23/13
P 364	Riding Concepts	Cannon Mtn, NH	Feb 04-05	01/16/13	P 395	Riding Concepts	Jiminy Peak, MA	Feb 28-Mar 1	02/06/13
P 360	Movement Analysis	Massanutten, VA	Feb 04-05	01/16/13	P 407	Riding Concepts	Blue Knob, PA	Mar 07-08	02/13/13

200-300 LEVEL COURSES (Open to all Certified members) 2 days -\$162

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
P 307	Teaching Concepts	Hunter Mtn, NY	Dec 19-20	11/28/12	P 368	Teaching Concepts	Wintergreen, VA	Feb 06-07	01/16/13
P 328	Teaching Concepts	Stratton Mtn, VT	Jan 17-18	12/26/12	P ^ 377	Teaching Concepts 3pm	McIntyre, NH	Feb 09-10	01/23/13

300 LEVEL COURSES (Open to Level II or III members) 2 days -\$162

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
P 317	Movement Analysis	Hunter Mtn, NY	Jan 07-08	12/19/12	P 388	Riding Concepts	Holiday Valley, NY	Feb 14-15	01/23/13
P 365	Riding Concepts	Cannon Mtn, NH	Feb 04-05	01/16/13	P 408	Riding Concepts	Blue Knob, PA	Mar 07-08	02/13/13
P 383	Riding Concepts	Bromley, VT	Feb 14-15	01/23/13					

SAFE COACHING (Open to all members and non-members for an additional \$25) - 1 day - \$95

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
R # 300	Safe Coaching	Mount Snow, VT	Dec 06	11/14/12	R # 375	Safe Coaching	Mtn. Creek, NJ	Feb 08	01/16/13
R # 334	Safe Coaching	Jack Frost, PA	Jan 18	12/26/12	R # 420	Safe Coaching	Hunter Mtn, NY	Mar 15	02/27/13

AASI Snowboard Schedule for 2012 - 2013

Key: # = Events non-members may attend for \$25 additional fee * = Events with limited attendance; may fill prior to deadlines!
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If openings are available after the deadline date, members may be admitted based on availability - Absolutely no walk-ons will be admitted

A \$25 non-refundable late fee will be charged, please contact the office 518-452-6095 to inquire on availability.

PLEASE Check Event Time: 8am Reg, on snow 9am-4pm; 12pm Reg, on snow 1pm-8pm; 1pm Reg, on snow 2pm-9pm; 2pm Reg, on snow 3pm-10pm

CAMPS (Open to all Certified members) 3 day \$225; 2 days -\$162; 1 day - \$95

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
324	FreeStyle Camp 2 Day	Mount Snow, VT	Jan 14-15	12/26/12	384	Mogul Camp 2 Day	Bromley, VT	Feb 14-15	01/23/13
325	FreeStyle Camp 3 Day	Mount Snow, VT	Jan 14-16	12/26/12	403	Intro to Trees	Bretton Woods, NH	Mar 04-05	02/13/13
332	Intro to Moguls	Gore Mountain, NY	Jan 17-18	12/26/12	400	FreeStyle Camp 2 Day	Seven Springs, PA	Mar 04-05	02/13/13
342	Intro to Trees	Bolton Valley, VT	Jan 24-25	01/02/13	401	FreeStyle Camp 3 Day	Seven Springs, PA	Mar 04-06	02/13/13
363	Intro to Moguls	Blue Mountain, PA	Feb 04-05	01/16/13	409	Trees Camp - 2 Day	Blue Knob, PA	Mar 07-08	02/13/13
372	Intro to Trees	Holimont, NY	Feb 07-08	01/16/13	415	Trees Camp 2 Day	Jay Peak, VT	Mar 11-12	02/20/13
379	Steeps Camp 2 Day	Stowe, VT	Feb 11-12	01/23/13	416	Trees Camp 3 Day	Jay Peak, VT	Mar 11-13	02/20/13
380	Steeps Camp 3 Day	Stowe, VT	Feb 11-13	01/23/13	418	Off Piste Assessment	Jay Peak, VT	Mar 13	02/20/13
381	Off Piste Assessment	Stowe, VT	Feb 13	01/23/13					

NOTE: Must pass one-day Off Piste Assessment to attend Off Piste event at Smuggler's Notch

410 Off Piste - 2 Day Smugg's Notch, VT Mar 07-08 02/13/13

WOMEN'S CAMPS (Open to all members and non-members) 2 days -\$150

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
R # 333	AASI Women's Camp	Stratton Mtn, VT	Jan 17-18	12/26/12	R # 413	AASI Women's Camp	Liberty Mtn, PA	Mar 09-10	02/20/13
R # 386	AASI Women's Camp	Holiday Valley, NY	Feb 14-15	01/23/13					

EXAM PREP (Open to Level I or Level II members) 2 days - \$162

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
P 311	Level II Prep	Bristol Mtn, NY	Jan 07-08	12/19/12	P* 358	Level II Prep	Sugar Mtn, NC	Jan 31-Feb 1	01/09/13
P 312	Level II Prep	Ski Butternut, MA	Jan 07-08	12/19/12	P 359	Level II Prep	Massanutten, VA	Feb 04-05	01/16/13
P 319	Level III Prep	Hunter Mtn, NY	Jan 07-08	12/19/12	P 362	Level II Prep	Blue Mountain, PA	Feb 04-05	01/16/13
P 331	Level II Prep	Gore Mountain, NY	Jan 17-18	12/26/12	R 515	Adaptive Snowboard --- Cost is \$160			
P 339	Level II Prep	Snowshoe, WV	Jan 22-23	01/02/13		Exam Prep	Loon Mountain, NH	Feb 09-10	01/23/13
P 340	Level III Prep	Snowshoe, WV	Jan 22-23	01/02/13	P 378	Level III Prep	Stowe, VT	Feb 11-12	01/23/13
P 336	Level II Prep	Sugarloaf, ME	Jan 22-23	01/02/13	P 397	Level II Prep	Pico, VT	Feb 28-Mar 1	02/06/13
P 337	Level III Prep	Sugarloaf, ME	Jan 22-23	01/02/13	P 398	Level III Prep	Pico, VT	Feb 28-Mar 1	02/06/13
P 355	Level II Prep	Loon Mountain, NH	Jan 31-Feb 1	01/09/13	P 404	Level II Prep	Wachusett, MA	Mar 04-05	02/13/13

FREESTYLE ACCREDITATION EVENTS (Not Alpine MTC Accred) (Open to all Certified members) 2 days - \$180

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
310	Freestyle 1	Bristol Mtn, NY	Jan 07-08	12/19/12	356	Freestyle 1	Loon Mountain, NH	Jan 31-Feb 1	01/09/13
327	Freestyle 1	Mount Snow, VT	Jan 17-18	12/26/12	389	Freestyle 2/3 *	Mount Snow, VT	Feb 25-26	02/06/13
344	Freestyle 1	Ski Roundtop, PA	Jan 24-25	01/02/13	422	Freestyle 1	Hunter Mtn, NY	Mar 18-19	02/27/13

* = The Freestyle 1 event is a prerequisite to the Freestyle 2/3

CHILDREN'S EVENTS (Open to all members and non-members for additional \$25) 2 days - \$160

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
R # 302	Snowboard Kids	Holiday Valley, NY	Dec 15-16	11/28/12	R # 719	Intro to Kids Zone	Bear Creek, PA	Feb 13-14	01/23/13
R # 710	Intro to Kids Zone	Labrador, NY	Jan 12-13	12/26/12	R # 722	Kids Race	Ski Butternut, MA	Feb 27-28	02/06/13
R # 348	Snowboard Kids	Smugg's Notch, VT	Jan 28-29	01/09/13	R # 732	Intro to Kids Zone	Cranmore, NH	Mar 17-18	02/27/13
R # 716	Advanced Kids Zone	Wildcat Tracks, NH	Feb 04-05	01/16/13	R # 733	Kids Bumps	Belleayre, NY	Mar 18-19	02/27/13
R # 718	Intro to Kids Zone	Greek Peak, NY	Feb 06-07	01/16/13					
R # 656	Teaching Tele Kids	Whiteface, NY	Jan 14-15	12/26/12		Telemark Event - \$120			

CHILDREN'S SPECIALIST (Open to all Certified members) 2 days - \$160

NOTE: Children's Specialist courses require completed workbook prior to registration-see www.psia-e.org/ed/kids for more info

NOTE: Children's Specialist may be used as prerequisite for Alpine ONLY

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
705	Children's Specialist 1	Stratton, VT	Dec 12-13	11/21/12	721	Children's Specialist 2	Blue Mountain, PA	Feb 25-26	02/06/13
706	Children's Specialist 1	Gore Mountain, NY	Dec 15-16	11/28/12	723	Children's Specialist 1	Sno Mountain, PA	Feb 27-28	02/06/13
707	Children's Specialist 1	Whitetail, PA	Dec 17-18	11/28/12	724	Children's Specialist 2	Bromley, VT	Mar 02-03	02/13/13
708	Children's Specialist 1	Shawnee Peak, ME	Jan 03-04	12/12/12	725	Children's Specialist 2	Whitetail, PA	Mar 04-05	02/13/13
709	Children's Specialist 1	Ski Roundtop, PA	Jan 09-10	12/19/12	726	Children's Specialist 1	Holiday Valley, NY	Mar 04-05	02/13/13
711	Children's Specialist 1	Loon Mountain, NH	Jan 24-25	01/02/13	727	Children's Specialist 2	Wachusett, MA	Mar 06-07	02/13/13
712	Children's Specialist 2	Elk Mountain, PA	Jan 30-31	01/09/13	728	Children's Specialist 2	Holimont, NY	Mar 06-07	02/13/13
* 713	Children's Specialist 1	Sugar Mtn, NC	Jan 31-Feb 1	01/09/13	729	Children's Specialist 1	Mount Peter, NY	Mar 09-10	02/20/13
714	Children's Specialist 1	Thunder Ridge, NY	Feb 02-03	01/16/13	730	Children's Specialist 2	Sunday River, ME	Mar 13-14	02/20/13
715	Children's Specialist 1	Kissing Bridge, NY	Feb 04-05	01/16/13	731	Children's Specialist 2	Windham Mtn, NY	Mar 13-14	02/20/13
* 717	Children's Specialist 1	Cataloochee, NC	Feb 05-06	01/16/13	734	Children's Specialist 2	Gunstock, NH	Mar 19-20	02/27/13
720	Children's Specialist 2	Whiteface Mtn, NY	Feb 13-14	01/23/13	735	Children's Specialist 1	Whiteface, NY	Mar 21-22	03/06/13

AASI Snowboard Schedule for 2012 - 2013

Key: # = Events non-members may attend for \$25 additional fee * = Events with limited attendance; may fill prior to deadlines!
 R = Events Open to Registered members P = Qualifies as Exam Prerequisite
 ^ = Non-standard event registration & start time Weekend events are highlighted in blue.

If openings are available after the deadline date, members may be admitted based on availability - Absolutely no walk-ons will be admitted
 A \$25 non-refundable late fee will be charged, please contact the office 518-452-6095 to inquire on availability.

PLEASE Check Event Time: 8am Reg, on snow 9am-4pm; 12pm Reg, on snow 1pm-8pm; 1pm Reg, on snow 2pm-9pm; 2pm Reg, on snow 3pm-10pm

EARLY SEASON LEVEL I EXAMS - Receive Benefits to June 30, 2013 (Open to Registered members) 2 days - \$134

A new member application and current dues payment must be submitted prior to, or at the same time as Level I Exam Application. Snowsports Director Signature is required on both applications.

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
R 703	AASI Level I Exam	Snowboard Level I Exam at Children's Academy	- 3 days - \$215				Okemo, VT	Dec 10-12	11/21/12
R 301	AASI Level I Exam	Holiday Valley, NY	Dec 15-16	11/28/12	R 343	AASI Level I Exam	Ski Roundtop, PA	Jan 24-25	01/02/13
R 305	AASI Level I Exam	Whitetail, PA	Dec 17-18	11/28/12	R 346	AASI Level I Exam	Gunstock, NH	Jan 26-27	01/09/13
R 308	AASI Level I Exam	Smugg's Notch, VT	Dec 20-21	11/28/12	R 350	AASI Level I Exam	Elk Mountain, PA	Jan 31-Feb 1	01/09/13
R 315	AASI Level I Exam	Sunday River, ME	Jan 07-08	12/19/12	R 354	AASI Level I Exam	Loon Mountain, NH	Jan 31-Feb 1	01/09/13
R 320	AASI Level I Exam	Bristol Mtn, NY	Jan 07-08	12/19/12	R *	357 AASI Level I Exam	Sugar Mtn, NC	Jan 31-Feb 1	01/09/13
R 321	AASI Level I Exam	Ski Butternut, MA	Jan 07-08	12/19/12	R 361	AASI Level I Exam	Massanutten, VA	Feb 04-05	01/16/13
R 322	AASI Level I Exam	Belleayre, NY	Jan 12-13	12/26/12	R 366	AASI Level I Exam	Cannon Mtn, NH	Feb 04-05	01/16/13
R 326	AASI Level I Exam	Stratton Mtn, VT	Jan 17-18	12/26/12	R 367	AASI Level I Exam	Wintergreen, VA	Feb 06-07	01/16/13
R 330	AASI Level I Exam	Gore Mountain, NY	Jan 17-18	12/26/12	R 370	AASI Level I Exam	Bear Creek, PA	Feb 06-07	01/16/13
R 335	AASI Level I Exam	Sugarloaf, ME	Jan 22-23	01/02/13	R 371	AASI Level I Exam	Holimont, NY	Feb 07-08	01/16/13
R 338	AASI Level I Exam	Snowshoe, WV	Jan 22-23	01/02/13	R 373	AASI Level I Exam	Okemo, VT	Feb 07-08	01/16/13
R 341	AASI Level I Exam	Bolton Valley, VT	Jan 24-25	01/02/13	R ^	376 AASI Level I Exam-PM	McIntyre, NH	Feb 09-10	01/23/13

EXTENDED DUES LEVEL I EXAMS (Open to Registered members) 2 days - \$134

A new member application and current dues payment must be submitted prior to, or at the same time as Level I Exam Application. Snowsports Director Signature is required on both applications.

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
R 390	AASI Level I Exam	Timberline, WV	Feb 25-26	02/15/13	R 414	AASI Level I Exam	Song Mountain, NY	Mar 09-10	02/20/13
R 396	AASI Level I Exam	Pico, VT	Feb 28-Mar 1	02/15/13	R 417	AASI Level I Exam	Mtn. Creek, NJ	Mar 11-12	02/20/13
R 402	AASI Level I Exam	Bretton Woods, NH	Mar 04-05	02/15/13	R 419	AASI Level I Exam	Jay Peak, VT	Mar 14-15	02/20/13
R 399	AASI Level I Exam	Seven Springs, PA	Mar 04-05	02/15/13	R 421	AASI Level I Exam	Hunter Mtn, NY	Mar 18-19	02/27/13
R 405	AASI Level I Exam	Wachusett Mtn, MA	Mar 04-05	02/15/13	R 424	AASI Level I Exam	Whiteface, NY	Mar 23-24	03/06/13
R 406	AASI Level I Exam	Blue Knob, PA	Mar 07-08	02/15/13	R 429	AASI Level I Exam	Mount Snow, VT	Mar 28-29	03/06/13
R 411	AASI Level I Exam	Liberty Mtn, PA	Mar 09-10	02/20/13					

RIDING ASSESSMENT / RETAKES (Open to Level I or Level II members) 1 day - \$110

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
382	Lvl III Assess/Retake	Stowe, VT	Feb 13	01/23/13	427	Lvl II Assess/Retake	Mount Snow, VT	Mar 28	03/06/13
392	Lvl II Assess/Retake	Timberline, WV	Feb 26	02/06/13	428	Lvl III Assess/Retake	Mount Snow, VT	Mar 28	03/06/13

AASI EXAMS - DIRECTORS SIGNATURE REQUIRED TO PROCESS 3 days - \$274

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
349	AASI Level II Exam	Elk Mountain, PA	Jan 28-30	01/09/13	425	AASI Level II Exam	Mount Snow, VT	Mar 25-27	03/06/13
393	AASI Level II Exam	Timberline, WV	Feb 27-Mar 1	02/06/13	426	AASI Level III Exam	Mount Snow, VT	Mar 25-27	03/06/13

LEVEL I ADAPTIVE SNOWBOARD EXAMS 2 days - \$189

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
525	Level I Outrigger	Windham Mtn, NY	Mar 02-03	02/15/13	527	Level I Stand-Up	Windham Mtn, NY	Mar 02-03	02/15/13
526	Level I Sit Down	Windham Mtn, NY	Mar 02-03	02/15/13					

LEVEL II ADAPTIVE SNOWBOARD EXAMS 1 day - \$110

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
528	Level II Outrigger	Windham Mtn, NY	Mar 02	02/15/13	530	Level II Stand-Up	Windham Mtn, NY	Mar 03	02/15/13
529	Level II Sit Down	Windham Mtn, NY	Mar 02	02/15/13	531	Level II Riding	Windham Mtn, NY	Mar 03	02/15/13

ONLINE EXAMS - DIRECTORS SIGNATURE IS NOT REQUIRED TO PROCESS 2012-2013 Season - \$10

NOTE: Online exams are available August 15 to April 15 each season

NOTE: Candidate has two attempts per season to score 70% or higher - otherwise may attempt the following season

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
983	Level II Online Exam	2013 Online Season		04/15/13	984	Level III Online Exam	2013 Online Season		04/15/13

Nordic Telemark Schedule for 2012 - 2013

Online registration is now available! Please go to www.psia-e.org and click the Register Online button.

Key: # = Events non-members may attend for \$25 additional fee * = Events with limited attendance; may fill prior to deadlines!
 R = Events Open to Registered members ^ = Non-standard event registration & start time
 P = Qualifies as Exam Prerequisite **Weekend events are highlighted in blue.**
 If openings are available after the deadline date, members may be admitted based on availability. Absolutely no walk-ons will be admitted.

A \$25 non-refundable late fee will be charged, please contact the office 518-452-6095 to inquire on availability.

PLEASE Check Event Time: 8am Reg, on snow 9am-4pm; 12pm Reg, on snow 1pm-8pm; 1pm Reg, on snow 2pm-9pm; 2pm Reg, on snow 3pm-10pm

NORDIC TELE FEATURE EVENTS (Open to all members and non-members for an additional \$25)

Key No	Event	Description	Location	Price	Dates	Deadline
R # 012	Snowsports School Management Seminar	For Directors & Supervisors - Keynote; banquet	Mount Snow, VT	\$235	Dec 03-05	11/14/12
*R#P 650	Tele Mini-Academy	2 days; open to all members	Killington, VT	\$153	Dec 15-16	11/28/12
R#P 651	Tele Pro Jam	5 days; includes banquet	Killington, VT	\$340	Dec 17-21	11/28/12
R # 678	Tele Spring Rally	2 days; Après Ski party	Whiteface Mtn, NY	\$186	Mar 23-24	03/06/13
R # 679	Norwegian Tele Fling	2 days; Spring corn & bumps	Stratton, VT	\$120	Mar 30-31	03/13/13

CHILDREN'S ACADEMY (Open to all members – Some open to non-members for additional \$25)

Key No	Event	Description	Location	Price	Dates	Deadline
R # 701	Children's Academy	2 days; Keynote	Okemo, VT	\$160	Dec 10-11	11/21/12

NORDIC TELE UPGRADES (Open to all members and non-members for an additional \$25) 2 days - \$120

Members become Level I by attending any 2 days of upgrades or above Pro Jam, and stating "Level I Certification Requested" on application. If becoming a new member, submit a new member application and current dues payment prior to, or at the same time as event application. All upgrades count as exam prerequisite.

Key No	Event	Location	Dates	Deadline	Key No	Event	Location	Dates	Deadline
R#P 652	Early Season Primer	Sunday River, ME	Dec 15-16	11/28/12	R#P 663	Intermediate Trees	Gore Mountain, NY	Feb 06-07	01/16/13
R#P 653	Early Season Primer	Seven Springs, PA	Dec 22-23	12/05/12	R#P 664	Level I Teaching/Skiing	Pats Peak, NH	Feb 09-10	01/23/13
R#P 654	Carving and Shaping	Okemo, VT	Jan 05-06	12/19/12	R#P 665	Level I Teaching/Skiing	Timberline, WV	Feb 09-10	01/23/13
R#P 655	Video Ski Improve	Bromley Mtn, VT	Jan 12-13	12/26/12	R#P 666	Glades and Steeps	Saddleback, ME	Feb 13-14	01/23/13
R#P 656	Teaching Tele Kids	Whiteface, NY	Jan 14-15	12/26/12	R#P 667	Bumps All Levels	Belleayre, NY	Feb 16-17	01/30/13
R#P 657	Level I Learn To Tele	Gunstock, NH	Jan 23-24	01/02/13	R#P 668	Level I Learn To Tele	Dartmouth, NH	Feb 25-26	02/06/13
R#P 658	Video Ski Improve	Elk Mountain, PA	Jan 30-31	01/09/13	R#P 669	Off Piste Interim/Adv	Stowe, VT	Feb 27-28	02/06/13
R#P 659	Tele Fest / Exam Prep	Sugarbush, VT	Jan 30-31	01/09/13	R#P 670	Off Piste Light Tour	Timberline, WV	Mar 02-03	02/13/13
R#P 660	Telepalooza @	Seven Springs, PA	Feb 02-03	01/16/13	R#P 671	Bumps - Trees	Cannon Mtn, NH	Mar 06-07	02/13/13
R#P 661	Intro to Trees	Bretton Woods, NH	Feb 04-05	01/16/13	R#P 672	Tactics for all Terrain	Smugg's Notch, VT	Mar 13-14	02/20/13
R#P 662	Video Ski Improve	Holimont, NY	Feb 05-06	01/16/13	R# 673	Level I Learn To Tele	Middlebury, VT	Mar 16-17	02/27/13

NORDIC TELE EXAMS (Open to all members with appropriate prerequisite) 2 days - \$135

Key No	Event	Location	Dates	Deadline	Key No	Event	Location	Dates	Deadline
674	Level II Exam	Sugarbush, VT	Mar 16-17	02/27/13	676	DCL Exam	Sugarbush, VT	Mar 16-17	02/27/13
675	Level III Exam	Sugarbush, VT	Mar 16-17	02/27/13	677	DEV Exam	Sugarbush, VT	Mar 16-17	02/27/13

ONLINE EXAMS - DIRECTORS SIGNATURE IS NOT REQUIRED TO PROCESS 2012-2013 Season - \$10

NOTE: Online exams are available August 15 to April 15 each season

Key No	Event	Location	Dates	Deadline	Key No	Event	Location	Dates	Deadline
987	Level II Online Exam	2013 Online Season		04/15/13	988	Level III Online Exam	2013 Online Season		04/15/13

CHILDREN'S SPECIALIST (Open to all Certified members) 2 days - \$160

NOTE: Children's Specialist courses require completed workbook prior to registration-see www.psia-e.org/ed/kids for more info

NOTE: Children's Specialist may be used as prerequisite for Alpine ONLY

Key No	Event	Location	Dates	Deadline	Key No	Event	Location	Dates	Deadline
P 705	Children's Specialist 1	Stratton, VT	Dec 12-13	11/21/12	P 721	Children's Specialist 2	Blue Mountain, PA	Feb 25-26	02/06/13
P 706	Children's Specialist 1	Gore Mountain, NY	Dec 15-16	11/28/12	P 723	Children's Specialist 1	Sno Mountain, PA	Feb 27-28	02/06/13
P 707	Children's Specialist 1	Whitetail, PA	Dec 17-18	11/28/12	P 724	Children's Specialist 2	Bromley, VT	Mar 02-03	02/13/13
P 708	Children's Specialist 1	Shawnee Peak, ME	Jan 03-04	12/12/12	P 725	Children's Specialist 2	Whitetail, PA	Mar 04-05	02/13/13
P 709	Children's Specialist 1	Ski Roundtop, PA	Jan 09-10	12/19/12	P 726	Children's Specialist 1	Holiday Valley, NY	Mar 04-05	02/13/13
P 711	Children's Specialist 1	Loon Mountain, NH	Jan 24-25	01/02/13	P 727	Children's Specialist 2	Wachusett, MA	Mar 06-07	02/13/13
P 712	Children's Specialist 2	Elk Mountain, PA	Jan 30-31	01/09/13	P 728	Children's Specialist 2	Holimont, NY	Mar 06-07	02/13/13
P * 713	Children's Specialist 1	Sugar Mtn, NC	Jan 31-Feb 1	01/09/13	P 729	Children's Specialist 1	Mount Peter, NY	Mar 09-10	02/20/13
P 714	Children's Specialist 1	Thunder Ridge, NY	Feb 02-03	01/16/13	P 730	Children's Specialist 2	Sunday River, ME	Mar 13-14	02/20/13
P 715	Children's Specialist 1	Kissing Bridge, NY	Feb 04-05	01/16/13	P 731	Children's Specialist 2	Windham Mtn, NY	Mar 13-14	02/20/13
P * 717	Children's Specialist 1	Cataloochee, NC	Feb 05-06	01/16/13	P 734	Children's Specialist 2	Gunstock, NH	Mar 19-20	02/27/13
P 720	Children's Specialist 2	Whiteface Mtn, NY	Feb 13-14	01/23/13	P 735	Children's Specialist 1	Whiteface, NY	Mar 21-22	03/06/13

Nordic Cross Country Schedule for 2012 - 2013

Online registration is now available! Please go to www.psia-e.org and click the Register Online button.

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 R = Events Open to Registered members ^ = Non-standard event registration & start time
 P = Qualifies as Exam Prerequisite **Weekend events are highlighted in blue.**

If openings are available after the deadline date, members may be admitted based on availability. Absolutely no walk-ons will be admitted.

A \$25 non-refundable late fee will be charged, please contact the office 518-452-6095 to inquire on availability.

PLEASE Check Event Time: 8am Reg, on snow 9am-4pm; 12pm Reg, on snow 1pm-8pm; 1pm Reg, on snow 2pm-9pm; 2pm Reg, on snow 3pm-10pm

NORDIC CROSS COUNTRY FEATURE EVENTS (Open to all members and non-members for an additional \$25)

Key No	Event	Description	Location	Price	Dates	Deadline
R#P 601	Instructor Train Course	3 days; Level I Exam	Bretton Woods, NH	\$150	Dec 18-20	11/28/12

NORDIC CROSS COUNTRY UPGRADES (Open to members and non-members for an additional \$25) 2 days - \$110

Members become Level I by attending any 2 days of upgrades or above ITC, and stating "Level I Certification Requested" on application. If becoming a new member, submit a new member application and current dues payment prior to, or at the same time as event application. All upgrades count as exam prerequisite.

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
R#P 602	Level I Ski/Teaching	Stowe, VT	Jan 07-08	12/19/12	R#P 609	Level I Ski/Teaching	Notchview, MA	Feb 16-17	01/30/13
R#P 603	Level I Ski/Teaching	Grafton Ponds, VT	Jan 19-20	01/02/13	R#P 610	Level I Ski/Teaching	Whitegrass, WV	Feb 16-17	01/30/13
R#P 604	Adaptive Cross Country Skiing	Pineland Farms Outdoor Rec, ME	Jan 23-24	01/02/13	R#P 611	Classic Ski/Teaching	Carter's XC Ski Center, ME	Feb 27-28	02/06/13
R#P 606	Video Ski Improvement	Jackson XC Ski Touring, NH	Feb 02-03	01/16/13	R# 615	Adaptive - Blind/DD	Bolton Valley, VT	Mar 06-07	02/13/13
R#P 607	Level I Ski/Teaching - PM Event	Bristol Mountain, New York	Feb 04-05	01/16/13	R# 616	Interm/Adv Skating Ski Improvement	Mt. Van-Hoevenberg, NY	Mar 09-10	02/20/13
R#P 608	Skating with Video	Waterville Valley, New Hampshire	Feb 13-14	01/23/13	R# 618	Light Backcountry Touring	Garnet Hill, NY	Mar 13-14	02/20/13

BACKCOUNTRY ACCREDITATION EVENTS (Open to all Certified members) 2 days - \$180

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
600	Snow Sense & Plan	Mount Snow, VT	Nov 10-11	10/24/12	617	Putting It All Together	Maple Wind, VT	Mar 09-10	02/20/13
605	Collecting Data	Maple Wind, VT	Jan 26-27	01/09/13					

NORDIC CROSS COUNTRY EXAMS (Open to all members with appropriate prerequisite) 2 days - \$110

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
613	Level II Exam	Ole's XC, VT	Mar 02-03	02/13/13	612	DEV Team Exam	Ole's XC, VT	Mar 02-03	02/13/13
614	Level III Exam	Ole's XC, VT	Mar 02-03	02/13/13					

Pass your Level I Certification Exam prior to February 15, 2013 to receive a \$50 credit toward your first continuing educational event!

A new member application and current dues payment must be submitted prior to, or at the same time as Level I Exam Application. Snowsports Director Signature is required on both. All new members will receive benefits to June 30, 2013. The \$50 credit is valid to April 30, 2014.

ALPINE LEVEL I EXAMS -Receive Benefits to June 30, 2013 (Open to Registered members) 2 days - \$134

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
R 704	Alpine Level I Exam	Alpine Level I Exam at Children's Academy	3 days - \$215				Okemo, VT	Dec 10-12	11/21/12
R 019	Alpine Level I Exam	Gore Mountain, NY	Dec 15-16	11/28/12	R 096	Alpine Level I Exam	Saddleback, ME	Jan 28-29	01/09/13
R 023	Alpine Level I Exam	Shawnee Peak, ME	Jan 03-04	12/12/12	R 098	Alpine Level I Exam	Elk Mountain, PA	Jan 28-29	01/09/13
R 025	Alpine Level I Exam	Song Mountain, NY	Jan 05-06	12/19/12	R * 103	Alpine Level I Exam	Winterplace, WV	Jan 29-30	01/09/13
R 034	Alpine Level I Exam	Ski Roundtop, PA	Jan 09-10	12/19/12	R 105	Alpine Level I Exam	Okemo, VT	Jan 29-30	01/09/13
R 052	Alpine Level I Exam	Smugg's Notch, VT	Jan 14-15	12/26/12	R 112	Alpine Level I Exam	Thunder Ridge, NY	Feb 02-03	01/16/13
R 061	Alpine Level I Exam	Jack Frost, PA	Jan 16-17	12/26/12	R * 114	Alpine Level I Exam	Gatlinburg, TN	Feb 03-04	01/16/13
R 065	Alpine Level I Exam	Timberline, WV	Jan 16-17	01/02/13	R 118	Alpine Level I Exam	Bolton Valley, VT	Feb 04-05	01/16/13
R 075	Alpine Level I Exam	Hidden Valley, PA	Jan 22-23	01/02/13	R^ 122	Alpine Level I Exam-1PM	Hidden Vly Club, NJ	Feb 04-05	01/16/13
R 081	Alpine Level I Exam	Loon Mountain, NH	Jan 24-25	01/02/13	R 128	Alpine Level I Exam	Jay Peak, VT	Feb 06-07	01/16/13
R 083	Alpine Level I Exam	Alpine Mountain, PA	Jan 26-27	01/09/13	R 140	Alpine Level I Exam	Greek Peak, NY	Feb 06-07	01/16/13
R 084	Alpine Level I Exam	Pats Peak, NH	Jan 26-27	01/09/13					

AASI LEVEL I EXAMS -Receive Benefits to June 30, 2013 (Open to Registered members) 2 days - \$134

Key No.	Event	Location	Dates	Deadline	Key No.	Event	Location	Dates	Deadline
R 703	AASI Level I Exam	Snowboard Level I Exam at Children's Academy	3 days - \$215				Okemo, VT	Dec 10-12	11/21/12
R 301	AASI Level I Exam	Holiday Valley, NY	Dec 15-16	11/28/12	R 343	AASI Level I Exam	Ski Roundtop, PA	Jan 24-25	01/02/13
R 305	AASI Level I Exam	Whitetail, PA	Dec 17-18	11/28/12	R 346	AASI Level I Exam	Gunstock, NH	Jan 26-27	01/09/13
R 308	AASI Level I Exam	Smugg's Notch, VT	Dec 20-21	11/28/12	R 350	AASI Level I Exam	Elk Mountain, PA	Jan 31-Feb 1	01/09/13
R 315	AASI Level I Exam	Sunday River, ME	Jan 07-08	12/19/12	R 354	AASI Level I Exam	Loon Mountain, NH	Jan 31-Feb 1	01/09/13
R 320	AASI Level I Exam	Bristol Mtn, NY	Jan 07-08	12/19/12	R * 357	AASI Level I Exam	Sugar Mtn, NC	Jan 31-Feb 1	01/09/13
R 321	AASI Level I Exam	Ski Butternut, MA	Jan 07-08	12/19/12	R 361	AASI Level I Exam	Massanutten, VA	Feb 04-05	01/16/13
R 322	AASI Level I Exam	Belleayre, NY	Jan 12-13	12/26/12	R 366	AASI Level I Exam	Cannon Mtn, NH	Feb 04-05	01/16/13
R 326	AASI Level I Exam	Stratton Mtn, VT	Jan 17-18	12/26/12	R 367	AASI Level I Exam	Wintergreen, VA	Feb 06-07	01/16/13
R 330	AASI Level I Exam	Gore Mountain, NY	Jan 17-18	12/26/12	R 370	AASI Level I Exam	Bear Creek, PA	Feb 06-07	01/16/13
R 335	AASI Level I Exam	Sugarloaf, ME	Jan 22-23	01/02/13	R 371	AASI Level I Exam	Holimont, NY	Feb 07-08	01/16/13
R 338	AASI Level I Exam	Snowshoe, WV	Jan 22-23	01/02/13	R 373	AASI Level I Exam	Okemo, VT	Feb 07-08	01/16/13
R 341	AASI Level I Exam	Bolton Valley, VT	Jan 24-25	01/02/13	R ^ 376	AASI Level I Exam-PM	McIntyre, NH	Feb 09-10	01/23/13

ADAPTIVE LEVEL I EXAMS -Receive Benefits to June 30, 2013 (Open to Registered members) 2 days - \$189

Key No.	Event	School	Resort	Dates	Deadline
R 510	Blind/DD	Bart J.Ruggiere Adaptive Sports Center	Bromley Mountain, VT	Feb 02-03	01/16/13
R 511	3/4 Track	Bart J.Ruggiere Adaptive Sports Center	Bromley Mountain, VT	Feb 02-03	01/16/13
R 512	Mono/Bi	Bart J.Ruggiere Adaptive Sports Center	Bromley Mountain, VT	Feb 02-03	01/16/13

CROSS COUNTRY UPGRADES -Receive Benefits to June 30, 2013 2 days - \$110

Key No.	Event	Description	Location	Price	Dates	Deadline
R#P 601	Instructor Train Course	3 days; Level I Exam	Bretton Woods, NH	\$150	Dec 18-20	11/28/12
R#P 602	Level I Ski/Teaching		Stowe, VT		Jan 07-08	12/19/12
R#P 603	Level I Ski/Teaching		Grafton Ponds, VT		Jan 19-20	01/02/13
R#P 604	Adaptive Cross Country Skiing		Pineland Farms Outdoor Rec, ME		Jan 23-24	01/02/13
R#P 606	Video Ski Improvement		Jackson XC Ski Touring, NH		Feb 02-03	01/16/13
R # P ^ 607	Level I Ski/Teaching - PM Event		Bristol Mountain, NY		Feb 04-05	01/16/13
R#P 608	Skating with Video		Waterville Valley, NH		Feb 13-14	01/23/13

TELEMARK UPGRADES -Receive Benefits to June 30, 2013 2 days - \$120

Key No.	Event	Description	Location	Price	Dates	Deadline
R P # 701		Children's Academy 2 days; open to all members	Okemo, VT	\$160	Dec 10-11	11/21/12
R P # 650		Tele Mini-Academy 2 days; open to all members	Killington, VT	\$153	Dec 15-16	11/28/12
R P # 651		Tele Pro Jam 5 days; includes banquet	Killington, VT	\$340	Dec 17-21	11/28/12
R#P 652	Early Season Primer		Sunday River, ME		Dec 15-16	11/28/12
R#P 653	Early Season Primer		Seven Springs, PA		Dec 22-23	12/05/12
R#P 654	Carving and Shaping		Okemo, VT		Jan 05-06	12/19/12
R#P 655	Video Ski Improve		Bromley Mtn, VT		Jan 12-13	12/26/12
R#P 656	Teaching Tele Kids		Whiteface, NY		Jan 14-15	12/26/12
R#P 657	Level I Learn To Tele		Gunstock, NH		Jan 23-24	01/02/13
R#P 658	Video Ski Improve		Elk Mountain, PA		Jan 30-31	01/09/13
R#P 659	Tele Fest / Exam Prep		Sugarbush, VT		Jan 30-31	01/09/13
R#P 660	Telepalooza ®		Seven Springs, PA		Feb 02-03	01/16/13
R#P 661	Intro to Trees		Bretton Woods, NH		Feb 04-05	01/16/13
R#P 662	Video Ski Improve		Holimont, NY		Feb 05-06	01/16/13
R#P 663	Intermediate Trees		Gore, NY		Feb 06-07	01/16/13
R#P 664	Level I Teaching/Skiing		Pats Peak, NH		Feb 09-10	01/23/13
R#P 665	Level I Teaching/Skiing		Timberline, WV		Feb 09-10	01/23/13
R#P 666	Glades and Steeps		Saddleback, ME		Feb 13-14	01/23/13

Join PSIA-AASI Eastern Division

Sign up for your Level I Exam
by Jan 23, 2013, and pass it by
Feb 15, 2013 to enjoy a \$50 credit
toward your next educational
event!*



Sign me up!
January
"White" Sale!

When you join PSIA & AASI you become a member of both the Eastern Division and the national association and by paying your dues annually will make you eligible for all the benefits of both organizations.

If you are passionate about sharing your love for snowsports with others, membership and certification with PSIA-E/AASI will reward you for a lifetime!

With Your Membership:

- * Educational clinics and events to improve your skiing, riding and teaching! You'll learn more, challenge yourself, and have fun while doing it!
- * PSIA-AASI certification is recognized across the country, and often can mean increased wages, additional benefits and recognition. Certification exams are offered by PSIA-AASI divisions, and information on how to get started on the path to certification is on the back!
- * PSIA and AASI makes available a wide range of manuals, videos, and other educational materials to support your professional growth and personal development including the SnowPro (published five times a year by the Eastern Division) and 32 Degrees: The Journal of Professional Snowsports Instruction, the definitive publication for staying on top of the latest in teaching alpine skiing, snowboarding, nordic skiing, and adaptive skiing and snowboarding (published by the national association).
- * Enjoy the savings on dozens of clothing, equipment and lodging deals that comes with your membership. The PSIA-AASI Accessories Catalog offers hundreds of discounted accessories and items that show your pride in snowsports teaching and provide you with tools to become a better teacher for your resort guests.

Want more
information?



Become a member of PSIA-E/AASI today!

Join now and we will help you get started on your professional development this season! *If you join PSIA-E /AASI and pass your Level I Certification prior to February 15, 2013 you will receive a \$50 credit toward your next educational event this season or all through the 2013-14 season! We have over 400 educational events to choose from with many different focuses – improve your own skills, brush up on your teaching knowledge or become a Children's Specialist – the options are endless! Take the next step now towards your professional snowsports instructor path – you'll be glad you did! You must attend your next Eastern Division educational event by April 30, 2014.

Download the application for PSIA-E/AASI Membership at www.psia-e.org/join.
For questions about membership, please email psia-e@psia-e.org.



2012-2013 Pro Shop / Bookstore

Merchandise & materials available from:
Professional Ski Instructors of America - Eastern Division
 1-A Lincoln Ave., Albany, NY, 12205-4907 Fax: (518) 452-6099
 No phone orders, please. Orders can be faxed or mailed.



PAYMENT INFORMATION:		SHIP TO:	
Please enclose check or money order payable to PSIA-E/AASI, or		Name	
_____ Master Card _____ Visa _____ Expiration Date _____ Card # _____		Address	
Signature		City, State, Zip	
		E-mail	
		Member Number _____ Day phone _____	

MANUALS AND VIDEOS (PRICES SUBJECT TO CHANGE)			PRICE	QTY	TOTAL
126	Core Concepts Manual - <i>For all disciplines</i>		\$24.95		
152	Park & Pipe Instructor's Guide - with free pocket guide, <i>Get a Clue!</i> (while supplies last)		19.95		
	Exam Guides (please circle choice) Alpine - AASI - Nordic D/H - Nordic T/S - Adaptive (Copier duplicates)		5.00		

All exam guides (and recent change history) are available FREE at www.psia-e.org.

ALPINE					
176	Alpine Technical Manual, 2 nd Edition		24.95		
149	Tactics for All-Mountain Skiing		19.50		
172	PSIA Adult Alpine Teaching Handbook		22.95		
174	Movement Analysis Pocket Guide, 2 nd Edition (Cues to Effective/Ineffective Skiing)		5.00		
17208	Alpine Cues to Effective/Ineffective Teaching		5.00		
148	Alpine Stepping Stones Pocket Guide		5.00		
328	PSIA-E Alpine Standards DVD		15.00		

NORDIC					
308	PSIA-E Nordic Standards DVD		15.00		
330	Tele Elements 2011 DVD		15.00		

AASI / SNOWBOARD					
122	AASI Snowboard Teaching Handbook	~ Coming soon! ~	22.95		
183	AASI Snowboard Instructor's Guide		19.95		
129	AASI Snowboard Movement Analysis Handbook		14.75		
160	AASI Snowboard Focus on Riding DVD		10.00		
162	Vail Children's Snowboard Handbook		15.95		
173	Vail Adult Snowboard Handbook		15.95		

ADAPTIVE					
131	Adaptive Snowsports Instruction Manual		19.50		
QC	The Quick Check Pocket Guide: Managing Behavior for Success on the Slopes - <i>Adaptive Sports Foundation</i>		5.00		

CHILDREN'S/KIDS					
264	PSIA/AASI Children's Instruction Manual, 2 nd Edition		24.95		
161	PSIA Children's Alpine Handbook		22.95		
153	Children's Ski & Snowboard Movement Guide		5.00		
QT	Children's Quick Tips - Snowboard or Alpine	(please circle selection)	8.00		

PINS					
	PSIA or AASI Registered Lapel Pin	(please circle discipline)	3.00		
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Most orders sent via USPS or UPS. Please allow 1-2 weeks for delivery.			TOTAL		
Orders delivered to CT, NJ & NY are subject to state and local sales taxes. For CT residents, please add 6%. For NJ residents, please add 7%. For NY residents, please add 8%.					

Rev. 2012-1031

Official PSIA-E/AASI Candidacy Form

2013 Board Elections for Regions 3, 4 and 7

Use this form to state your candidacy for the PSIA-E/AASI Board of Directors for the 2013 elections. Refer to "Election Overview for Members and Candidates" on the previous page of this issue for more details. Complete the entire form; do not omit any information. Remember to submit the information requested in items #1 and 2 below. Apply for only one position.

Personal Data for Board Seat Election		Please print or type	
Name			
Address			
City		State	Zip
Daytime Phone		E-Mail	
Membership Discipline/Level		Membership Number	
School Affiliation/Position			
The region for which you are running for a Board seat: _____			
3: CT, MA & RI 4: NJ, PA 7: States south of NJ & PA			

Candidates must submit a separate document, preferably via e-mail, with the following information.

- 1) Statement of your background and qualifications** for the position you are seeking.
- 2) Statement of the general philosophies and directions** you would support if elected.

Each candidate will be provided with a profile in the Winter 2012 *SnowPro* (not to exceed 400 words) as well as the dedicated election web page. Candidates may also choose to submit a photo or digital photo file (.jpg format preferred). The office will add a line of text above each space stating the position you are seeking, your name, membership level, and snowsports school affiliation.

Statements will be reproduced as submitted or written, subject to verification of factual information.

You must **submit this form by mail or fax** (518) 452-6099 (no phone or e-mail applications accepted). However, we encourage you to submit your **support materials** (outlined in 1 & 2 above) **via e-mail** to mmendrick@psia-e.org.

Candidate Signature

Candidacy Forms must be postmarked no later than December 28, 2012

Send to PSIA-E Elections, 1-A Lincoln Ave., Albany, NY 12205



Professional Ski Instructors of America
Eastern/Education Foundation

1-A Lincoln Avenue
Albany, NY 12205-4900
Phone: 518-452-6095

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